Unique Identifier: 240-147836313

Revision: 1
Page: 5 of 8

#### 3. TENDER TECHNICAL EVALUATION STRATEGY

To be eligible for Qualitative Evaluation, the tenderer shall meet all the Mandatory Evaluation requirements.

The evaluation of tenders will be based on the tenderer's ability to meet the requirements specified in the applicable SOW. A weighted score card approach will be used to evaluate the tenders against the Employer's requirements. The following scoring method will be used.

The guideline for Qualitative scoring is on the table below:

Table 3.1: Qualitative Evaluation Criteria Scoring Table

Score	Percentage	Description	
5	100	COMPLIANT	
		Meet technical requirement(s) AND;	
		No foreseen technical risk(s) in meeting technical requirements.	
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS	
		Meet technical requirement(s) with;	
		Acceptable technical risk(s) AND/OR;	
		Acceptable exceptions AND/OR;	
		Acceptable conditions.	
2	40	NON-COMPLIANT	
		Does not meet technical requirement(s) AND/OR;	
		Unacceptable technical risk(s) AND/OR;	
		Unacceptable exceptions AND/OR;	
		Unacceptable conditions.	
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE	

### 3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

## 3.2 TECHNICAL EVALUATION CRITERIA

To be eligible for evaluation the tenderer shall meet the following gatekeepers & Qualitative controls:

**Table 3.2: Technical Evaluation Criteria** 

Mandatory Criteria (Gate Keeper)						
No.	Mandatory Reference to Technical Specification /		Motivation for use of Criteria			
	Technical Criteria	Tender Returnable				
	Description					
1.	None	None	None			
Qualitative Criteria						

Kusile Power Station Tender Technical Evaluation Strategy for the Supply and Delivery of Gaskets; Oil seals; O-rings and Packings Consumables Spares Unique Identifier: 240-147836313
Revision: 1

Page:

6 of 8

No	Criteria Description	Weight (100%)	Reference to Technical Specification / Tender Returnable	Scoring Criteria
1.	Previous Experience and Customer Satisfaction.	20%	Provide a summary report of verifiable list of spares supplied to Eskom fleet. As a minimum to be included on the report:  Details of spares supplied, Contract value Contact details of client	5 = 100% - 10 previous orders of supply & delivery of spares 4 = 80% - 8 previous orders of supply & delivery of spares 2 = 40% - 4 previous orders of supply & delivery of spares 0 = 0% - non responsive
2.	Project Execution Plan/Quality control	50%	Demonstrate how tenderer intend on executing the SOW or management of orders/supply/delivery.  1) Provide typical methodology document detailing how the Tenderer intends on managing the orders, supply, delivery, and defective spares.  2) The Tenderer shall indicate how it shall perform quality verifications and stock handling.	5 = 100% - Meet technical requirement(s) & No foreseen technical risk(s) in meeting technical requirements and complete list of all spares.  4 = 80% - Meet technical requirement(s) with Acceptable technical risk(s)/exceptions and half of the list completed  2 = 40% - Does not meet technical requirement(s) or Unacceptable technical risks/ exceptions and quarter of the list complete.  0 = 0% TOTALLY DEFICIENT OR NON-RESPONSIVE
3.	Delivery of spares lead times (order placement to delivery at stores)	30%	Document listing delivery timelines for spares on the BOM	5 = 100% - Delivery timelines of 1-4 weeks of 100% of spares on the BOM. 4 = 80% - Delivery timelines of 4 -6 weeks of spares on the BOM. 2 = 40% - Delivery timelines of >6 weeks of spares on the BOM. 0 = 0% - non-responsive

#### 3.3 TET MEMBERS

The members of the technical evaluation team are undisclosed herein to maintain confidentiality when publishing this document on the Tender Bulletin. The details will be available on the Commercial declaration records.

**Table 3.3: TET Members** 

# **CONTROLLED DISCLOSURE**