

| Document<br>Identifier | 240-72663051 | Rev | 1 |
|------------------------|--------------|-----|---|
| Effective Date         | October 2022 |     |   |
| Review Date            | October 2027 |     |   |
| EOI/RFI Number         | MWP2105TX    |     |   |

| PART A REQUEST FOR INFORMATION (RFI) |  |  |  |  |  |
|--------------------------------------|--|--|--|--|--|
| Description of the services          | The provision of cyber security courses and certification training solutions.      |  |  |  |  |
| Deadline for submission              | 21 August 2023  At (South African Standard Time)  At (South African Standard Time) |  |  |  |  |
| Tender Office address                |  |  |  |  |  |

Eskom Holdings SOC Ltd ("Eskom") invites you to submit information for the services as stated in the table. This RFI is a stand-alone information-gathering and market-testing exercise, intended only to inform and assist Eskom's further deliberation and development of a strategy for the provision of cyber security courses and certification training solutions.

#### Description of service that needs to be provided

# Formalised training for accredited Cybersecurity courses that a training institute can provide (both training and certification exam).

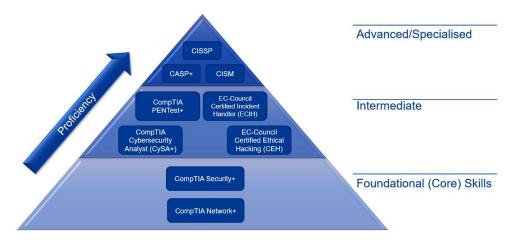
A training institute that can provide Cyber security training on the listed accredited courses that range in and build upon cyber security skills and knowledge.

This well-structured training plan ensures that cyber security and operational staff at all levels understand the foundational principles of cyber security as well as have the opportunity to increase their proficiency and skills where required. By listing the accredited and industry recognised courses and training that starts at the core foundational level and builds in proficiency and skills maturity to more specialized courses, Transmission aims to equip our workforce with the necessary knowledge and skills to identify, protect, detect, respond and recover from any cyber threats specific to the industry. This approach establishes a strong security culture within the organization and empowers employees to safeguard critical infrastructure, protect customer data, and maintain uninterrupted delivery of essential services.

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#### **Specification of Product or Goods**

The requirement is for training and services for a cyber security skills development program aimed at increasing the proficiency of Transmission employees tasked with cyber security roles and responsibilities. The courses identified below have been selected through research and discussion within the business as well as being internationally recognised and accredited for Cyber security professionals.

The training provider should be able to facilitate all courses listed or provide an equivalent to ones not provided.

**Foundational (Core) Courses:** It establishes the core knowledge required of any cybersecurity role and provides a springboard to intermediate-level cybersecurity from the basic awareness training currently offered in the business.

- CompTIA Security+
- CompTIA Network+
- Recommend further core foundational courses that are aimed at specific emerging and specialised technologies like: Cloud computing and Block chain.

**Intermediate Courses:** The intermediate courses selected are designed to ensure proficiency in technologies, processes and practices designed to protect networks, systems and data from attacks, damage and unauthorised access. They will build upon the foundation knowledge and assist the business with producing staff that once trained can fulfil key cyber security services and business requirements.

- CompTIA Cybersecurity Analyst (CySA+)
- EC Council Certified ethical Hacking (CEH)
- EC Council Certified incident handler (ECIH)

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- CompTIA PenTest+
- Recommend further intermediate courses that are aimed at specific job functions and outputs like: SOC analyst, Cyber forensics, Cyber security lab development, etc.

**Advanced/Specialised Courses:** Advanced cyber security training and courses focus on specialized and in-depth areas within the field of cyber security. They will allow staff to tackle more advanced concepts and deploy effective strategies and guide the business to improve the cyber security posture.

- CompTIA Advanced security practitioner (CASP+).
- Certified Information Security Manager (CISM).
- Certified Information Systems Security Professional (CISSP).

The training provider shall also be required to provide the following services for each of the courses identified above (referenced and requires answers per question below in the response table):

- 1. Suppliers must provide in House training (preferably over Microsoft Teams) and if possible, allow the sessions to be recorded for further studies and examination preparation.
- 2. The training institute should be accredited by Course/Certification Authority like CompTIA, EC-Council, ISC<sup>2</sup> and ISACA to provide the latest version of course and provide the certification exam (certified examination centre in major cities).
- 3. Provide course summary material for each of the courses identified. This should include course overview, objectives as well as pre-requisites.
- 4. Training to be provided by an accredited instructor (provide CV).
- 5. Provide all course material, training tools, software equipment and manuals (specify what can be provided).
- 6. Additionally, state what self-learning platforms will be provided to allow continued learning and examination preparation after the formal training.
- Detail what form of lab/simulation environment is available as required by the course during the classroom training as well as after for self-paced learning and how long it will be accessible.
- 8. Provide examination certificates to allow personnel on completion of the course to write the certification exam. At minimum the voucher should be valid for 1 year from the date of being issued to the student.
- 9. The option to only purchase exam vouchers per course should also be available.

Eskom has delegated the responsibility for this **RFI** to the signatory of this document, whose details can be found below.

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We look forward to receipt of your response.

#### Yours faithfully

| Name             | Designation            | Signature                 | Date                 |
|------------------|------------------------|---------------------------|----------------------|
| Refilwe Molapo   | Officer<br>Procurement | R Molapo                  | 31 August 2023       |
| Telephone number | 017 615 2168           | Fax and/or e-mail address | MolapoRL@eskom.co.za |

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| PART B RESPONSE SHEET IN TERMS OF A REQUEST FOR INFORMATION To be completed by the supplier |                        |                               |  |
|---|------------------------|-------------------------------|--|
| То  | Eskom Holdings SOC Ltd | Date                          |  |
| Attention   |                        |                               |  |
| Tel no  |                        | Fax no and /or e-mail address |  |
| From  |                        | Address                       |  |
| Address   |                        |                               |  |
| Sender  |                        |                               |  |
| Description of the services   |                        |                               |  |

Please find below our response to Eskom's questions:

| No. | Question  | Please indicate your response in this column |                    |                  |                      |
|-----|---|--|--------------------|------------------|----------------------|
| 1.  | Your contact name and contact details   |  |                    |                  |                      |
| 2.  | Company registration number   |  |                    |                  |                      |
| 3.  | Brief description of previous experience and<br>Description of the solution that you can offer  |  |                    |                  |                      |
| 4.  | Indicative prices (Please include cost per course, exam and for training material if available) |  |                    |                  |                      |
| 5.  | Do you provide the following Foundational   |  |                    |                  | Training             |
|     | (Core) Courses:   |  |                    |                  | Material             |
|     | CompTIA Security+   | Course                                       | Course<br>cost (R) | Exam cost<br>(R) | Cost (If applicable) |
|     | CompTIA Network+  |  |                    |                  |                      |

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| 6  | Recommend & list further core foundational courses that are aimed at specific emerging and specialised technologies like (but not limited to): Cloud computing, Block chain, Architecture, etc. Costs to also be provided. |        |                    |                  |   |  |
|----|--|--------|--------------------|------------------|---|--|
| 7  | Do you provide the following Intermediate Courses:   | Course | Course<br>cost (R) | Exam cost<br>(R) | Training<br>Material<br>Cost (If<br>applicable) |  |
|    | CompTIA Cybersecurity Analyst (CySA+)  |        |                    |                  |   |  |
|    | EC Council – Certified ethical Hacking (CEH)   |        |                    |                  |   |  |
|    | EC Council – Certified incident handler<br>(ECIH)  |        |                    |                  |   |  |
|    | CompTIA PenTest+   |        |                    |                  |   |  |
| 8  | Recommend further intermediate courses that are aimed at specific job functions and outputs like: SOC analyst, Cyber forensics, Cyber security lab development, DevOps etc. Costs to also be provided.                     | 1      |                    | 1                |   |  |
| 9  | Do you provide the following   |        |                    |                  | Training  |  |
|    | Advanced/specialised Courses:  • CompTIA Advanced  | Course | Course<br>cost (R) | Exam cost<br>(R) | Material<br>Cost (If<br>applicable)             |  |
|    | security practitioner (CASP+)  |        |                    |                  |   |  |
|    | <ul> <li>Certified Information<br/>Security Manager (CISM)</li> </ul>  |        |                    |                  |   |  |
|    | <ul> <li>Certified Information<br/>Systems Security<br/>Professional (CISSP)</li> </ul>  |        |                    |                  |   |  |
| 10 | State if you will provide course summary material for each of the courses identified (state compliance per course). This should include  |        |                    |                  |   |  |

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|    | course overview, objectives as well as pre-<br>requisites.   |   |                                    |                                   |  |
|----|--|---|------------------------------------|-----------------------------------|--|
| 11 | Do you provide in House training (preferably over Microsoft Teams) and if possible, allow the sessions to be recorded for further studies and examination preparation.                           |   |                                    |                                   |  |
| 12 | Is your institute accredited by the Course/Certification Authority to provide the course as well as a certified examination centre (indicate for each):  | Certification<br>Authority<br>Certified | Certified<br>Examination<br>Centre | Examination centre (state cities) |  |
|    | • CompTIA,   |   |                                    |                                   |  |
|    | <ul> <li>EC-Council,</li> <li>ISC<sup>2</sup> and</li> </ul>   |   |                                    |                                   |  |
|    | ISC-and     ISACA  |   |                                    |                                   |  |
|    | • ISAGA  |   |                                    |                                   |  |
| 13 | Note if you provide the latest version of course that is valid in a specific year (State course and version number per course listed).   |   |                                    |                                   |  |
| 14 | Training to be provided by an accredited instructor for each of the course (provide CV)  |   |                                    |                                   |  |
| 15 | Provide all course material, training tools, software equipment and manuals (specify what can be provided and what has limited use if applicable)  |   |                                    |                                   |  |
| 16 | Additionally, state what self-learning platforms will be provided to allow continued learning and examination preparation after the formal training and how long this will be accessible?        |   |                                    |                                   |  |
| 17 | Detail what form of lab/simulation environment is available as required by the course during the classroom training as well as after for self-paced learning and how long it will be accessible. |   |                                    |                                   |  |
| 18 | Provide examination certificates to allow personnel on completion of the course to write   |   |                                    |                                   |  |

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|    | the certification exam. At minimum the voucher should be valid for 1 year from the date of being issued to the student.  |  |
|----|--|--|
| 19 | Confirm if the option to only purchase exam vouchers per course available (i.e. no formal training or course material, only the option to write the certification exam). |  |

**Note:** Part B of the RFI has been attached as a word document and it can be used to populate information.

### Yours faithfully

| Name             | Designation | Signature                 | Date |  |
|------------------|-------------|---------------------------|------|--|
|                  |             |                           |      |  |
| Telephone number |             | Fax and/or e-mail address |      |  |

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