

Non compulsory briefing BS2025RFB543 SKILLS PROGRAMMES TO UNEMPLOYED LEARNERS LIVING WITH DISABILITIES-20251211_110428-Meeting Recording

11 December 2025, 09:04am

1h 21m 31s

● **Eva Taban-Ratema** started transcription

● **Eva Taban-Ratema** 0:08

Good morning, everyone.

My name is Eva Tabaneratima.

Today, the date is the 11th of December 2025. The time is 11:04.

I'm an ACM official.

And a declare no interest for the tender that will be presenting today. The tender is as follows BS/2025 RFB 543. The description of the tender is appointment of a service provider for provision of skills program.

For unemployed trainers with disabilities.

My role in this tender is to do the administration from the beginning to the end until award, making sure the tender process has been followed and giving our end user a guidance on how to successfully complete this and also coordinating the.

Committees, the bid specification and bid evaluation committee and also putting together a report and submitted with the BEC to the BAC for the recommendation.

I'm here with my colleague, the end user of the service, if I can afford an opportunity for him to introduce himself and indicate his hold.

SD **Similo Dlamini** 1:39

Good morning, colleagues. My name is Similo Dlamini. I'm with the Banksita. I'm the end user for this transaction. Thank you.

● **Eva Taban-Ratema** 1:50

Thank you, Mr. Dlamini. Our providers who are here, thank you very much for joining this non-compulsory briefing session. To introduce yourself, kindly type on the chat box your name and the company that you are presenting.

Will give you 2 minutes to do that. Type your name and the company that you are presenting.

In the two minutes, let us double check if there is no other RSVP that just came in while I was doing the opening.

Nothing on my e-mail so far.

We may now proceed. We are on page one of our tender document.

On page one is the description and the information of this tender. This tender was advertised on the 4th of December.

And the briefing session is today, Thursday, December the 11th at 11.

This tender is closing on Friday the 23rd of January 2026.

This table here is you need to complete it. Indicate the company's name, the person completing it, company physical address, the e-mail, telephone number, mobile number, the date and indicate whether it's a copy or original.

Document.

Apologies, sorry, on page two is the Bank Sitter background where we have indicated our business and if you want to know more about the Bank Sitter, our website has more information.

Which is www.pancetter.org.zam.

I believe everyone who's in this meeting have access of this document that has been projected. Hence you are in this presentation. This tender was advertised on our website and on the E tender portal.

Is this PDF document that outlined the terms of reference and also there's a Excel document. It is called a nature A. It's a pricing session where you need to capture your pricing. I will take you through that one after we are done with the terms of.

If I can afford my leader, Mr. Lamini, to take us through the purpose and the scope of work of this tender.

 **Similo Dlamini** 5:18

OK, yeah, thank. Thank you, Eva. Just flight to the document for me please while I'm giving colleagues.

A quick brief.

 **Eva Taban-Ratema** 5:28

Is it visible?

SD Similo Dlamini 5:31

Not yet.

Eva Taban-Ratema 5:35

Colleagues, if you are unable to see the projected document during this meeting, kindly indicate and let me.

Is it there, Mr. Clement?

SD Similo Dlamini 5:57

Yes, yes, we can see it now.

Eva Taban-Ratema 6:01

Oh.

But you see this Kesa is still going round and round.

SD Similo Dlamini 6:07

It's still, yeah, still loading.

Eva Taban-Ratema 6:09

Or should I close and restart?

SD Similo Dlamini 6:11

Yeah, trying to do that this.

Eva Taban-Ratema 6:12

They.

Apologies with that, colleagues. Uh, kindly hang in there with us.

SD Similo Dlamini 6:58

Technology.

Eva Taban-Ratema 7:03

What are you seeing there?

Do you see the that thing that says hang on while Windows reports the problem to Microsoft?

SD Similo Dlamini 7:14

Yeah, it's it's seems to be loading. It's.
Yeah.

Eva Taban-Ratema 7:25

And yesterday I had a perfume session. Uh uh, it was responding the this to the document was responding very well.
OK.

SD Similo Dlamini 8:43

Eva, let me try and and and flood it from my side.
Can you click see the document?

Eva Taban-Ratema 8:49

Mhm.

SD Similo Dlamini 8:55

Didn't see the document.

Eva Taban-Ratema 8:58

Let me see. Yes, it's there. Yes, it's there.

SD Similo Dlamini 9:00

Is it visible?

Eva Taban-Ratema 9:02

Is it the? Yes, yes.

SD Similo Dlamini 9:05

It is there. OK. In a nutshell, colleagues, what we're trying to do as the bank sitter is to procure a provider that's going to claim learners on on the skills program. Learners that are living with disabilities, the programme would be for two years with

two intakes. So meaning the year one's going to have its own intake which you need to fulfil, which comes to about 400 learners. Year 2 is going to have another intake which will be 500 learners.

I must emphasise that year one is a bit tricky because we need to have the learners entered before end of March 2026, which means once we are what whoever that gets the the, the, the work will have to get the gun running.

And ensure that they run with the process and ensure that before end of March, 31st March next year, the lenders are reported, all 400 of them are reported to the bank sitter. The year 2 intake is a bit flexible because we want to enter the lenders between July and October of next year.

So therefore you're going to have enough time to recruit and put your systems in place and prepare for the for the implementation thereafter. So I think we need to just be aware of that particular important part about the first intake, which is.

Has to be done by the 1st March of 2026. The program we're targeting will will deliver two skills programs. The one is technopreneur, the the other one is cybersecurity. As you can see the SP numbers are there.

So whoever that applies for this programme or wants to take advantage of the opportunity have to have accreditation which speaks with these skills, two skills programmes that you are we are trying to to procure and implement from from March next year.

And we want to cover at least five provinces. As you can see, it's Limpuk Province, it's Lusset Province, it's Denke Province, Bumalanga Province as well as Kazaten Province. We the the training will actually happen simultaneously.

You won't be training in one province and then move to the to the next. So once you kick start the programme, which I believe will be somewhere around March, April, the short classroom training, you need to be able to implement this programme simultaneously across all the five provinces all at.

Ones so they can finish all at the same time and and and be exit on the program at the same time. The the the the the the program is gonna cover the two skills programs as well as two exit.

Programs. One is work readiness program, the second one being the the entrepreneurship program. So these are like short programs which shouldn't take more than a week to to deliver to the learners so that learners they can be exposed to those two programs. They can then choose whether they want to.

Whether they want to venture into workplace in opportunities, they are at least

equipped with the right skills to do that, even to venture into entrepreneurship and start their own businesses in line with the ICT space or which which any other business that they would like to pursue.

At least they're equipped with the right skills in in that respect. The programme we've got 60 credits each. Obviously I'm I'm speaking to the converted here because you know the how it works with the credits you've got national national hours that you need to.

Adhere to as the as the implementing partner. So when you design the programme, make sure that you stick to those to those notional awareness. We envisage that the actual contact training sessions are going to be 42 days for the for the technical premier.

As well as 33 days for the cyber security visas according to the QCO standards of of training that they are that they published on on on on each of those programmes, we want to implement the programme in a blended approach.

In that you can have contact sessions as well as online sessions to for the learners that for whatever reason they can't be in class, whatever reason, then you can resort to the online session, but the the the physical training is compulsory. It has to happen.

And as per the hours that we are that we we put the the days sort of that we put there and the learners are going to receive a a learning gadget. We're looking at probably getting them.

Tablets that will speak to to the programme that they're going to be doing. Liners are going to also going to be getting an allowance to make their training a bit easier for travelling and those kind of things.

As well as.

They won't be required to pay you IF because there won't be any any any workplace training because it's a skills program, unlike in a in a leadership program.

The provider obviously will have to adhere to our reporting mechanisms that we would discuss with the bidder that would have won the the the tender in ensuring that we meet our our targets as the as the funder.

Ensure that you organise graduations at the end of the programme and exit the learners accordingly.

So you're going to be required to to submit monthly reports and obviously once you pay those lenders you need to submit proof of payments that you've disperse those monies that are allocated to to such a training. So the your quotation mustn't include

stipend because that's going to come from the Pinsa side.

So yours would be to manage and process them to those lenders that are going to be part of the program.

You need to ensure that Elena's are retained onto the programme until completion.

So if you enter 400, you need to ensure that you complete 400 unless there's unforeseen circumstances that would have forced Elena to either drop the programme or maybe accept employment opportunities somewhere else.

Replacement can be done, but not after a month having began the programme so so be mindful of that particular factor in in your planning and in your implementation.

Um.

What else does not wait? I'm just going to scan through the document because I believe colleagues have gone through it and understand what it requires. We can also take questions at the end of the programme of the presentation. We also have a pricing structure which guides you as to how you're going to cost the the the programme.

For the two year period, I think that's also captured properly on our website where you can then familiarize yourself with that particular document. As you prepare your budget, make sure that your budget is is proper, it can cater for for the duration of the program and you won't run out of funds mid midway.

We need to probably go to the into the.

Technical evaluation part which is point #16 because I think that's the most important one because this way you can you can be able to score points for you to then obtain the the the business.

Consider #1 colleagues, we are testing your track record on this one, so you need to give us letters that speaks to what you've done in relation to this area of of work.

Letters must be in a letterhead, must be dated, indicate what you've done in that organization or institution.

And also the province where you delivered that particular work as well as making sure that that letter is not dated post seven years. So it must, it must be within seven years of experience.

And it must show codetable thing details. That's going to give you 10 points if you score those points in in total. Criteria #2. This one talks about the project team.

As you know that you can remain such a program without having a project team that's going to be on the ground and working with you on this one, you need to fill the information about the the required or the appointed project manager, his name,

where he or she graduated.

Where did the was the qualification achieved and also what also testing experience here, where they worked, the length of their cities in that particular company, what do they do, project name and and the brief description.

Of the work done as a project manager, obviously this will be calculated as such as below. The same will happen for the training facilitator, same principle assessor, same principle as well as moderator.

And then the return #3 deals with the work readiness and as well as the entrepreneurship. These are the programs that I would regard them as exit. They're not core, they're they are more like exit programs that you want to offer to the beneficiaries.

So you need to give us information or a learning guide or learning package that talks to to these two programmes, work readiness as well as the entrepreneurship. Then it's the project project plan, sorry.

And we elaborate how you're going to implement this program and what you're going to be looking at from the inception to execution up to completion #5 deals with.

Your experience in in training learners with disabilities, if you've done this kind of work, is not that is not a conventional way of training in in in in a sense that you're dealing with a different segment of society that requires more care, more attention. We have to go beyond the call of duty to ensure that their training is is implemented successfully, what kind of support you're going to be offering them and so forth and so forth. So for this one you can prepare letters that speaks to this is the same as as the ones that we've asked about same.

Requirements later dated work done not more than seven years and and must be contactable details as well. The the next criteria colleagues deals with experience of providing training to to learners is the same thing in a more formal.

Of a letter, a letter that you're going to have to submit to your with your application and and obviously the letters are going to give you scores according to how many have submitted 5 reference letters showing proof of training. You're going to get 5. Obviously if you get less, you're going to get less less points.

And we also want to deal with the issue of lender support. Like I've said just now that the the kind of training that you're going to be giving is is a bit different in in in that we have to go beyond what you'd normally do.

By offering these learners much support, understanding their needs and and

ensuring that they are successful in their in their training from the beginning up to the end. The threshold is 70% so which means if your sales about this business.

DN Diana Ndhlovu 21:38

Stop editing here.

SD Similo Dlamini 21:40

You need to ensure that at least you you get 70% and above and under the the functionality and then obviously the rest will then have to be considered from the from the costing that you're going to be giving us.

Yeah, that's that's what I can see in a in a nutshell. I know colleagues that are here, they've downloaded this document, they've gone through it and understood what what I mean. If there are any issues that requires clarity, Eva and I are here to assist colleagues. Thank you very much.

Eva Taban-Ratema 22:19

Thank you and Mr. Samini for presenting our specification and the functionality requirement. I'm here with our IT. She's busy sorting me out.

With the open struggle of opening the PDF document, but I've just looked in a different device now and I'm moving to a different boardroom. Thank you. Let's take questions regarding the functionality.

Before I take them through to the compliance documents, any question regarding the the functionality and the scope of work, we are here with you colleagues to engage.

And we will thoroughly take you through this process.

Because we want this speech to be responsive. Hence you are here.

Any questions, Mr. Similo, can you kindly recognise to the hands there?

SD Similo Dlamini 23:45

There's a hand from Zult. Zult can can come in.

ZM Zwelethu Makuhleni 23:50

Yes, good morning, Yamin. Thank you very much, man. I think mine is related to Mabosheni from Moelasa. Two questions, my man. The first question we there's two qualifications as our security at QCTO.

There's a cybersecurity analyst which you are accredited for from MICT. There's the cybersecurity. I'll follow my question because I'm talking about full qualifications. There's a reason I'm mentioning that because there's a second question to the the cybersecurity analyst, the cybersecurity practice.

Practitioner, that one is from you guys. Bank center, which one can we use? The MICT one, which I think they're pretty much the same there. One is an analyst, one is a practitioner. That is the first one. Your second question, my second question there, I just want to confirm when you're referring to the skills program, we're talking.

About the defender, the cyber security defender, I just want to because we just said cyber security. Just want to confirm we're talking about the defender one. Then the question, the second question, the reason why I brought this thing of cyber security practitioner analyst because we are currently accredited for one of the full qualifications.

Where and we're in the process of getting QCTO to give us the skills program through that mother and child process would be allowed to to to to apply. And by the way we have the full qualification, but hopefully by the 20th, by the time it closes we should have.

In the event we don't have the skills program, all the full qualification suffice. Then the third question would be is it an end and all with regards to the techno premier and this one because with techno premier we've just applied for past the desktop evaluation, but they still need to come for the site visit because.

The technical premier, it is not linked to any full qualification. It's a standalone. It's tend to be corrected if that is things change. But when we last change checked the technical premier, it was not linked to a mother or any of the other full qualification because our approach is always to get the full qualifications then from the.

Yet I'm a I'm a skills program. Just those three questions as I mean if you can assist us. Thank you very much.

SD **Similo Dlamini** 26:12

Yes, let me just get your company name. Where do you come from?

ZM **Zwelethu Makuhleni** 26:17

Mylasa PTYLTD.

Yes, that's correct, Sir.

SD Similo Dlamini 26:26

OK, um.

Yes, so I was just a bit distracted. OK, to deal with your questions, Mr. Misses Zolei to we, we, I mean if you look at our at our tender document, we are saying you need to train.

On those two qualifications, I think we even gave the SP numbers so that there's no confusion as to which which one it is. So you're correct, it has to be the the, the, the defender, cyber security defender. That's the one that you're going to be considering for for any application that's going to be coming through.

So you need to demonstrate to us that we have the accreditation in a form of a letter that would have came from the MSC SITA that's basically this particular SP number.

So we took us to.

Which one are you? Are you going to be going for? It's either one of the two. No, it has to be the both of them, because once you appoint one provider to deliver both skills.

It won't be one provider per skill. We want to appoint 1 provider to deliver both skills across all the five provinces for all the the learners that we've mentioned on our tender.

Um, you can answer that message.

ZM Zwelethu Makuhleni 27:55

No, I'm covered on the two questions. The other questions will be the issue of the full qualification. If I have a full qualification and by the time 23rd closes, I didn't get the techno premiere, would you consider would it be considered?

Or it has to be strictly the skills program.

SD Similo Dlamini 28:17

It it it has to be the skills program, my brother won't won't be able to consider any other thing except for to put in the tender.

So you have to comply with the tender stipulations.

ZM Zwelethu Makuhleni 28:32

Thank you, Sir.

SD Similo Dlamini 28:33

Thank you. Let's go to.

NN Nonhlanhla Nhlapo 28:38

Hi, Mr. Dlamini, you've actually just answered my question. I wanted to ask, are you looking for one service provider that will do both programs or are you looking for multiple? But I think you've just answered when you responded to what's his name? Yes, the previous, yes.

SD Similo Dlamini 28:56

Ozoa later. OK, which company do you come from?

NN Nonhlanhla Nhlapo 29:00

I come from that campus.

SD Similo Dlamini 29:02

My compass.

NN Nonhlanhla Nhlapo 29:03

Yeah, well.

SD Similo Dlamini 29:04

OK. Thank you, Nonsansa. Any other question, Felix?

NN Nonhlanhla Nhlapo 29:07

Thanks.

SD Similo Dlamini 29:28

And you can come in, Diana.

DN Diana Ndhlovu 29:31

Yes, good morning everyone. Yes, I hear that you say it's one provider, so, but I wanted to find out it's one provider for all provinces. They provide that.

SD Similo Dlamini 29:45

Yes, yes, ma'am. It's one provider that you would like to appoint that will deliver the the, the, the, the, the programs in all the five provinces at the same time.

DN Diana Ndhlovu 30:00

OK. Thank you so much.

SD Similo Dlamini 30:01

Think which company do you come from?

DN Diana Ndhlovu 30:03

From Zigna, Zigna Private College, ZIGNA, yeah, Zigna.

SD Similo Dlamini 30:05

Zigna.

OK.

DN Diana Ndhlovu 30:09

Thanks.

SD Similo Dlamini 30:10

Thank you.

Uh, Diana, I'm not sure if your hand is the legacy hand or oh.

OK, no.

DN Diana Ndhlovu 30:32

When you say 5 provinces, we've got to train for all the provinces, the ones that you mentioned, I wanted to make a notification that QCTO only.

Allows a provider to train on a specific like if for instance you are you are you have applied for this programs in in Houting mainly or in Umalanga.

You've got to train on those provinces because you have got to apply for other sites to be accredited. So that is why I was asking if the provider is supposed to sorry.

To train for all five provinces because you can find out that a a provider maybe is accredited for only one or two or three sites in different provinces. So it's it's a

challenge on that one.

Thank you.

SD **Similo Dlamini** 31:43

So you mean that if you are created for entrepreneur, I mean technopreneur as a skills program and applied for that to be delivered in Limpopo, you can't deliver that in Pumulang?

DN **Diana Ndhlovu** 31:56

Yes, that's the you can't.

SD **Similo Dlamini** 31:57

You can't, yeah. And then with regards to getting some concession from them, is that is that not doable?

DN **Diana Ndhlovu** 32:09

It's not doable. You can even ask after this meeting to to ask the QCTO. We have been struggling to to to do to do some consensus with them to say it's actually highly impossible.

For us to always when we we go to other provinces, meanwhile you have got an an accreditation in in another province and then you've got to go to Lipompo and then you you ask for another accreditation. They say it's like that. The policy says like that.

SD **Similo Dlamini** 32:46

Yes, thanks for for that, Diana. I think it's crucial information. So in that particular case, I think colleagues can then perhaps look at different ways of delivering the program, such as probably going on JVS and those kind of things.

To ensure that you know you can deliver, but from where I'm sitting at it's it's it defeats the papers of of learning and development if you're going to be limited just to one area that you are accredited for because accreditation, it shouldn't be based on location, it should be based on on the the capability of the provider.

to deliver the training anywhere in the country, whether it's Northern Cape or anywhere, because once I created to deliver training in Mpopo, surely you can deliver training in Pumulanga and in other provinces.

Logically, but is here from from Elise.

EB **Elize Behr** 33:47

Good morning. It's Elise from IT certification in Pochestra. So we are in the lucky position that we have 3 provinces of the five that we would be able to deliver.

Um, the problem is just, you know if you have got 400 students. Um.

What is your limitation or your requirement that what is the maximum that a trainer can train? Is it 20? Is it 25 learners at a time? And I think you know one must be very mindful that you're gonna.

Have to consider space and things for wheelchairs or crutches and things like that, and that venues must be able to accommodate learners with disability.

So what is the requirement? For instance, if we did it in in in the free state or KZN or Bhumalanga, you know is it 20 learners per trainer or?

Have you not got a limit on that? Especially if you're training cybersecurity, you know your classes can't be too big.

SD **Similo Dlamini** 35:16

Yes, Elise, thank you for the question. Colleagues, I think given that we're targeting learners with disabilities here, so we cannot afford to have very, very big groups of of classes. It has to be manageable groups. So my advice.

But then I mean you guys are experts in the field I would assume so therefore you would you would know better. But my advice would be that probably a maximum should be 25 in in in at last then you can manage the the the group and be able to pay attention to them in a in a in a more.

A prudent way as opposed to having a group of 50, you know that that's going to be a very difficult way to manage. But I think between 20 and 25 is is a manageable group who can engage with them. We can you can be able to assist them if they're struggling with anything pertaining to the training itself.

Thank you.

EB **Elize Behr** 36:17

Thank you.

SD **Similo Dlamini** 36:18

You can, uh, come in. I'm not sure that it's a it's an old hand.



Zwelethu Makuhleni 36:22

Yes, my brother, I'm coming back, man. I think there's that question that OCC earlier asked regarding this thing. I want to maybe provide, actually I want to make a submission guys, the discussion on QCTO, I mean one we need, we just said I must stakeholder engagements across the.

QC2O, QC2O doesn't accredit companies, it accredits a site. So you will not find a person who will be able to do all of this one. And you asked the question earlier, is it not possible? Theoretically it's possible. They've said that, but practically you will be. Doing a new site visit for the new sites out of identify. So let me make an example. We are created in Houtte. If you want to the other provinces, I'd have to schedule sites visits in the other one where they go again to accredit a site in Bupalanga in Limpopo. That's what QCTO say that's where.

This thing would be a a a a bit problematic on your proposal of joint venture. In fact I don't know if that could work, but I want to make a submission and considering as well because if I'm going to now go to a joint venture, this thing is going to cause a lot of delays, especially for year one. Why don't we make I make a submission as a more last.

We should maybe make this thing to be a panel. It's going to be easy for you guys to implement because you will then have this is a submission that you guys will need to think about it. You then have a STPS that are in Pupalanga that are in how thing that in there but with the way you guys have set up this tender.

We will not be. In fact, this tender might even become irresponsive because I'd be lying to you guys to say I'll be able to do work in case. It's not possible. I don't have to apply. There's a separate process. I can share with you the the, the, the workshop presentation from QCTO to share the one that happened here on and on.

It is not possible. It's a whole site visit. So if you give me more or less of the tender, you say I'm a school, I'm a schedule site visits now, do an application for the other four provinces and what's going to happen to your project? It's going to delay because I'm not going to start applying probably until I get, I get an appointment later.

It takes anything between 90 days to finalise a side visit. So I think from the bank center point of view, what would make sense is to have this talk, have this tender as a panel and it's a submission. You guys will reflect on it. Thank you very much.

SD Similo Dlamini 38:59

Thank you. Thank you as well too.

Any other comments or questions from the colleagues?

EB Elize Behr 39:21

The dominates release again.

May I speak?

SD Similo Dlamini 39:28

Yes, you can speak, Elis.

EB Elize Behr 39:31

Thank you. I agree that this is going to be very difficult if you limit limited it to 1 provider. I I don't know which provider is going to have so many trainers in the first place.

To effectively train and because it's it's, you know, even for able bodied students, it is very difficult if you have more than 20 learners in the class. So I would really.

If if you could reconsider the option of having only one provider, because it it's going to be physically impossible, you know, as I say, even if we've got 3.

Sites that have been accredited and funny enough, they accredit for you to offer where they came to do the site visit. If they didn't do the site visit where you want to go and do the training, you are probably going to have a problem with.

That as well.

So I'm just it's very different with the QCTO then we've had in the past with our CTA accreditations and the you know the requirements of of what a provider and where provider offers.

Unfortunately it is not, you know, at this stage this is the only way they're doing it.

And yes, it's very, very difficult. They make it very difficult and they are excluding.

You know many learners because of this decision. Thank you.

SD Similo Dlamini 41:28

Thanks for that input, Elise. It's well noted.

Any other questions or comments from the colleagues?

In the absence of any questions, I believe we have reached the end of the discussion.

Unless if Eva has got anything to say, yes, I need to take them through compliance documents. OK, Eva is going to take you through the compliance documents. Thank you, colleagues.

Mr. Zamini, I'm taking over Mr. Zamini's screen.

Thank you. Thank you, colleagues.

On the compliance side of things, when you are putting together your tender document, you need to complete your SBD forms, which are attached to the terms of reference, the first SBD form.

It's this one that you need to fully complete and sign. The second one is SBD 4.

You also need to complete and sign SPD 6.1 as well, complete, fully complete and sign and there's a special condition. That's the last document here that you need to complete and sign.

This one special condition you need to also complete and sign.

That does the SPD documents.

On the compliance side of things, again, we have additional requests for you to give us your CSD report. If you are struggling to download your CSD report, by the time you're submitting, you are allowed to indicate your CSD.

Number on your submission.

Just want to me to take you through that phases of evaluation. These are all SSPDS that have been indicated including the pricing schedule. It's an Excel document. I will take you through that one.

After we are done with this and here you must note, colleague, if you don't submit to that an exchange Excel document.

If you don't submit it, you'll be disqualified immediately. This is the first phase of the evaluation where we are checking compliance first.

Part of the compliance is also the proof of valid accreditation of the skills program.

We have indicated to Technopremier Cyber Cyber Security. You must give us the accreditation for this skills problems.

In order for you to be considered for the second phase of the evaluation, which is technical evaluation and Mr. Smeely has taken you through this, but I also want to. Emphasize the important information.

We'll be looking at a reference letter where you'll be demonstrating your company experience footprint with a weight of 10. So your reference letter must have all these requirements indicated here in order for you to get points.

It must indicate the Access Skills program.

In provinces, if it indicate, I want to take you through this one. If you have one reference letter, for example, one reference letter that complies with the above requirements. Above requirement is this section.

Above requirement, you have one reference letter that indicate that you have done work in a for this ICT. For any ICT skills program, you'll get a one, but if you still have one letter that indicate more than one province.

For example, you have on your letter. It covers 5 provinces. You'll get a full a full 5. This is the metric for the scoring of the reference letters. Oh, you can have different reference letters but covering all.

5 provinces. It doesn't matter which province, but we'll put together. It must be 5 in order for you to get A5.

We'll be looking for a project team and the project team project manager must have a certificate in project management and at least MQF level 6 or higher qualification. This project manager must have experience in project management in learning and development space. Please note the certificate of attendance will not be accepted on your proposal.

You must ensure that you first have this valid project management certificate. In addition, you have an NQF level 6 qualification for this person for project manager in order for us to consider the experience.

Of this project manager, the experience you completed here in this table.

This table must complete also the information of the qualification, but you submit the copies as well. Here the experience you demonstrate. Please note, should the certificate or qualification not be submitted, the experience of the project manager will not be considered. That's what I meant.

And here's the metric for the project manager. If this project manager has submitted all the qualification, then we we score. Now we put together and score the experience. Experience five years and more will get a full 5.

Less than one year it is 0.

The metric has been indicated from A to F and to G for the experience of the project manager.

And you must indicate the name of the person that will be a project manager for this agenda. The second sub criteria that we'll be looking at is the training facilitator with the weighting of 10. This facilitator must must have NQ minimum of NQF.

Level 7 in Information Technology qualification. That's the minimum and in Information Technology qualification.

In addition, this training facilitator must have experience in training facilitation.

The same metrics apply as the project manager. Here the qualification we consider you submit. Yes, you submit is a tick and now we will consider experience of the training facilitator, but immediately if we don't see a qualification for the training facilitator.

Unfortunately we don't proceed with the evaluation of this person because the minimum requirement qualification is not added.

The same metric apply complete the information here for the training facilitator and the metric is as follows. Five years and more. It's a full 5.

Five years is a full 5, then zero less than three years is a zero. The metric demonstrated from A to D and please clearly indicate who will be playing the role of the training facilitator.

I think here we have 4-4 people. The third one is the assessor, the training assessor. The training assessor. You need to submit a valid proof of registration with relevancy. If we see that on your proposal is a tick, then we consider looking at the experience of the training facilitator.

Remember to complete this information as well on this table and also indicate who will be playing the role of the training facilitator. This is the metric mode five years and more of the training assessor. It's a full 5, so a less than three it's a zero and the metrics.

Has been demonstrated from A to T.

The last person that we'll be looking at is the moderator. The moderator must have a very proof of registration with the relevancy term and experience.

The the accreditation will be checked first for this assessor for this moderator.

My apologies, colleagues, I'm the laminate has just displayed. Not this document. Let me get the document from the website. Let me quickly get the documents of the website. Can you hold on for me?

I'm using his machine. Please bear with me.

In the interim while I'm downloading the document, any questions?

Any questions? I want everyone to understand on how this metrics works. When you put together a proposal, don't be fancy. Please focus on on what we are asking for.

My colleagues, any question? I'm unable to recognize and please feel free to engage on the sections that I've just presented.

Yes please.

That's.

Thank you.

Hello.

Hello.

Thank you colleagues have projected the document.

Yeah, yeah.

We have just identified a typo here in the document. It will be corrected colleagues neck and re uploaded on our website and on E tender on this area. This is the typo just the wedding here.

Is indicate assessor instead of the moderator will correct that and also in this section only here but here the requirements and here.

And here it is correct. The moderator will update that information, just the wedding and republished. Please get hold of the updated document colleagues.

Also, I will send you an e-mail to alert you that the updated document has been published on the website and a tender.

Everyone with RSVP for this non compulsory request in session.

You must remember we are looking for a project manager, the training A A A facilitator, the assessor and the moderator. So in total we are asking for four personnel for this project.

Another functionality that we'll be looking at is the program outline for work readiness program and the entrepreneur content, which has a weight of 10. If you submit the work readiness program content of not more than one.

Week you'll get a one. If you submit entrepreneur program content of not more than a one week, you'll get a one additional one here and the metrics is as the following. From A to D.

The following functionality requirement is the project plan which has a weight of 10. Your project plan should be a detailed project plan as explained below and assessment plan indicating assessment one contingency plan which is is the one.

The 5th functionality is the experience in providing training for learners with disability. Here we are looking at the reference letter that has the following information training and people living with a disability.

That has the following information. It must comply with this information as well. And if you have 5 references indicating training candidates living with with disability, it's a 5B pre-reference letter, it's a 3C1 reference letter.

It's a one to six functionalities that experience is providing training for abled learners. Here we are asking for reference letters applying the same metric as the previous

functionality #5 #7. We are looking at the learner support.

Yeah, you submit letter support in at least three or more. These are which is shown. You'll get the three exit program content and objective and you'll get a two and the weighting total weighting of this tender is 100 and the minimum threshold.

To move to the next evaluation phase, you must at least have 70 less than 70. You will not move to the second third phase of the evaluation, which is the cost and the bank sitter preferential claim points.

This table will assist you in indicating the name and the surname of the person. A person that will be paying each role on this tender. This is the formula SEM formula. We use this formula to do the calculations.

Remember the rating is 70.

This is the Bankseta goal where we explain our goals of black person in new woman ownership youth. We're looking for person with a disability. Then we look at the small and medium businesses and we have indicated.

The the the the rating for each and every bank sitter goal and this is out of 20. This tender is 8020.

Just explain each and every bank sitter. Go through this document.

This is the tender conditioning. We can cancel this tender based on whatever information we've indicated here and also the reason for rejections, the bank sit up conditioned and close granting.

Conditions and what I let colleagues. I just want to emphasize that it is December time.

Please be alert.

Please be very careful. There are scammers out there.

Please, please, please. We have seen this happening before.

If someone calls you, I'll send you an e-mail. Please verify that is the correct e-mail from.

And Bank Sitter is not asking for any monetary term in order for this tender to be awarded. There's no fee, there's no money that we are asking. Everything will be done in writing by e-mail.

Please verify if the e-mail that you are receiving is correct is from the correct person.

There's a lot of scammers out there.

I have taken you through this SPD forms. If there's a question, please the platform is yours.

Dana, you are recognized.

DN Diana Ndhlovu 1:00:46

Excuse me, sorry.

SD Similo Dlamini 1:00:55

Colleagues, please ask questions around the compliance documentations.

We are aware that you had a challenge regarding that accreditation for five provinces.

So I need you, yes.

ZM Zwelethu Makuhleni 1:01:15

Yes, mine is. If I'll be allowed. It's again on this meeting. There's something I just saw on the curriculum document. If I be allowed to ask, not on the compliance, I think.

Thank you, Mum. The compliance, it's very clear.

SD Similo Dlamini 1:01:27

Mr. Smith has jumped to another meeting. He thought he was done with the scope of work and technical questions, but hit me with the question and see if I'll be able to to to to answer.

ZM Zwelethu Makuhleni 1:01:31

It.

OK.

OK. No, it's a submission. I think it's in the spirit of my earlier submission again that you guys must maybe go check the actual curriculum document for this, primarily the technoprene. It speaks that the, the, the, the, the.

SD Similo Dlamini 1:01:47

Mm.

Oh yeah, yeah.

You.

ZM Zwelethu Makuhleni 1:02:03

Qualification equivalent is the new venture, is the new venture creation. So I wanted to check if you guys cannot reflect on that as well because effectively techno

premiere it is a new venture creation but in the in the in the in the ICT space. Perhaps that could also be be considered. I make a submission that if that can also be opened up to also include new venture creation. Thank you very much.

SD Similo Dlamini 1:02:33

And Mr. Swele, 2H, the learning and development language in the space is it's Jemaka for me. Do you have something that you can share with us? Maybe a website? Type it on the chat, type it on the chat of whatever that you are referring to.

ZM Zwelethu Makuhleni 1:02:46

OK, I'll.

OK. I'll, I'll put the, I'll put the link or even the the, the curriculum document. Yeah, technical premier if the the steering committee cannot consider any new venture as well. Thank you very much.

SD Similo Dlamini 1:03:04

Yeah.

Yeah, yeah. And all your inputs for today, colleagues, will be shared with our specification.

ZM Zwelethu Makuhleni 1:03:11

OK.

Yes, thank you.

SD Similo Dlamini 1:03:14

And hopefully I don't know what will happen with this one because I've been listening to your frustration in terms of the accreditation.

But I'm encouraging you guys to try to work with each other and do joint venture.

Oh, subcontracting. It's up to you, but we are encouraging you to respond for this one because already it has been advertised.

But I will put a your proposal to PST.

Any questions is only yes.

ZM Zwelethu Makuhleni 1:03:53

Yes, ma'am. Yes, ma'am. I've always had a question about this subcontracting

element. I think the joint venture is clear. Ozleitu has got cybersecurity. He gets ABC's got techno. We come together on the subcontracting because I think that will be your space. Ma'am Eva is that now I don't.

I only have technoplanea, can I subcontract and how do I go about it? Because the joint venture is clear, we need to have the joint venture agreement. We need to, yeah, we need to do the JV agreement and with subcontracting can if I now have only maybe cybersecurity.

SD **Similo Dlamini** 1:04:19

Yeah, it's 5050.

ZM **Zwelethu Makuhleni** 1:04:30

Can I subcontract a Montu who only has who has the other ones that are on that? If you can just explain the subcontracting and it's dynamics or thereof. Thank you very much.

SD **Similo Dlamini** 1:04:42

Yes, thank you, Zwily. And also our colleagues can also share if joint venture you go, it's like going 5050. We are partners. If subcontracting is asking a company that specializes in something that you don't have.

Then you can only subtract a subcontract only less than 30%.

Offer your submission for the subcontracting company. You must indicate there's a form there K SPD K SPD where you declare or you'll be subcontracting lately.

Oh, I'm using someone's PC.

OK, let's go back to our SP list.

It means your information. Your submission will have the information of the subcontractor and the subcontractor accreditations. OK.

They passed it. They passed it. They passed it.

OK. Thank you for a new venture.

It's up a little bit up there.

The name of the subcontractor here.

Is it? And what percentage are you subcontracting?

You must not subcontract more than 30%.

Like you are playing them on board for something that you are not accredited for.

Do you follow colleagues?

Yes, really.

Timba, you can also come in. You can help Timba.

ZM **Zwelethu Makuhleni** 1:06:49

Yes, my question is, oh, sorry.

TM **Themba MMC** 1:06:49

Thank you.

Oh, you may continue. I'll come after.

ZM **Zwelethu Makuhleni** 1:06:56

Yeah, on the issue of subcontracting, that might be a bit impossible for this tender because there's two things here. You've got techno premier, you've got cyber security. You can always go 5050. The other person being cyber security, I bring techno premier, but how can we?

SD **Similo Dlamini** 1:06:56

OK.

ZM **Zwelethu Makuhleni** 1:07:13

Is it maybe I'm actually asking a question to say the 30%, is it the work or is it the what's this now the qualification? So they can, I can bring in A, B and S has got a qualification, but when we do the actual work, he's only going to do 30% of the work. Or are we looking to say, OK, I'm we bringing 5050 in the sense that I'm bringing cybersecurity defender, they bring in, but I don't want a joint venture, I want to subcontract them. Is that possible? I don't know if I'm I'm making sense.

SD **Similo Dlamini** 1:07:51

Tembagua head.

TM **Themba MMC** 1:07:54

Thank you. Good day, colleagues. Thanks, Mr. Zuli. Yes, as the chair has alluded, that's how it goes. So if you take that 30%, less than 30%, you contracting, you give, you come with one qualification and then I have the other qualification, the entire scope of the job.

And the contracting, it's under like maybe under MMC for an example and then your entity will only come with that one qualification. Then in terms of the delivering of that learning program, then there will be an agreement to say in terms what makes up.

That's 20% or 30%. So for you just coming with the qualification, those are percentage, then the implementation, it's something else. That's why in agreement to say, OK, you will do one and two and then I will do the rest.

So that's how it happens when subcontracting. You don't give entirely or have, but I give you a portion. Thank you. I think maybe try putting it clear. Thanks, Colin.

SD Similo Dlamini 1:09:00

Thank you so much, Timber. Thank you so much, Timber. Zolie, Zol, Zolie, are you covered?

ZM Zwelethu Makuhleni 1:09:05

Thank you. Yeah. I want to just make sure I'm understanding him correctly. I'm really sorry for the back and forth. So we I can come into what he's saying at application level. I can bring in another person. That would be fine provided we both have the qualification.

The element of subcontracting will be at the level where we sign a contract on implementation. So now you've gotten the work, we then sign a contract before this at this point to say, but when we do the work, Mulasa would do 70% and ABC Limited will do 30% but at at.

And and the accreditation you both have the accreditation. Is that what I'm how I'm understanding it to be correct?

SD Similo Dlamini 1:09:55

Yes, corrected. Mr. So you are, you are on the panel. You are following.

ZM Zwelethu Makuhleni 1:09:59

Thank you very much. Thank you very much.

SD Similo Dlamini 1:10:01

Temba, thank you for your support. Thank you for supporting the team, Temba. Really appreciate it. Any questions, colleagues? Try to work with each other on this

one, but definitely I will propose you your proposal to our specification. I'll put it on the table.

To say now things have changed, they're not like we thought.

Any questions, colleagues?

I want everyone to to understand, have information, have something with you when we leave so that you'll be able to put everything together and then at least you'll have some time during the holidays.

Please utilize it.

I think I I think my colleague has joined me, Mr. Rapula.

RS Rapula Sathekge 1:11:01

Thank you. Thank you, Eva. I I heard you indicate that there is some, there's some things that changed. So I just wanted to understand what is it that changed?

SD Similo Dlamini 1:11:16

Concern.

There are concerns. The providers have indicated that it's impossible for one provider to be accredited for 5 provinces for this girls programme.

RS Rapula Sathekge 1:11:30

Oh, OK, alright, alright.

SD Similo Dlamini 1:11:31

The provider can only be accredited.

For a a certain location.

RS Rapula Sathekge 1:11:39

OK. Have you?

SD Similo Dlamini 1:11:39

But not for the entire 5 provinces, so I was encouraging them to to work together.

RS Rapula Sathekge 1:11:42

Have you indicated?

OK. Have you indicated that we have the subcontracting option and we also have the joint venture option?

SD Similo Dlamini 1:11:51

I'm encouraging them to do that.

RS Rapula Sathekge 1:11:56

Oh, OK. So we have those options that they can also look at. Subcontracting has its own.

SD Similo Dlamini 1:11:56

Yeah.

RS Rapula Sathekge 1:12:05

Has its own requirements and joint venture has its own requirements as well. So they can look at which one will work better for them and they can bid by selecting the one that will work better for them. So it's not actually a change, it's it's a clarification because of it was already on.

SD Similo Dlamini 1:12:10

Mm mm.

Thank you so much.

Yes.

RS Rapula Sathekge 1:12:25

Our documents we have the the subcontracting is there. We also had the the the joint venture. So if you can just go to the joint venture to indicate to them what they need to submit if they intend to go into a joint venture.

SD Similo Dlamini 1:12:26

OK.

RS Rapula Sathekge 1:12:44

So under the I think, I think it's it's it's mandatory, yeah, mandatory and returnable documents there on top.

SD Similo Dlamini 1:12:51

I'm gonna tell you submitted.

RS Rapula Sathekge 1:13:01

Yeah, right there. Yeah, just just go up. Yeah. So under this part, colleagues, there's an option of you going into a joint venture. So we indicate to that which documents you have to submit if you.

SD Similo Dlamini 1:13:01

Yeah, yeah.

Here.

RS Rapula Sathekge 1:13:17

Wish to go into a joint venture and if you don't comply, we're going to disqualify you. So make sure that all the required documents are submitted for you to qualify as a joint venture and then you also have conditions for.

A subcontracting. Subcontracting means that you're going to evaluate one service provider with a a subcontractor, but not more than 30% needs to be subcontracted. So there are those rules.

SD Similo Dlamini 1:13:39

Hmm.

RS Rapula Sathekge 1:13:55

Rules under subcontracting and there are also rules for the joint venture submissions, so you'll look at which one will work better for you and submit accordingly.

Thank you. Is there any questions of clarity? Maybe

SD Similo Dlamini 1:14:11

Thank you. Yeah, we wanted to help only on the area for subcontracting and the joint venture. Thank you very much, Rapula. Thank you.

RS Rapula Sathekge 1:14:19

OK. Thank you. Thanks.

SD Similo Dlamini 1:14:22

Co colleagues, are you comfortable?

Any question? Are you happy?

Now we may proceed with our document.

And our apologies for taking longer. I wanted you to thoroughly understand all the requirements.

OK, now we'll have a look at the Anexia A, which is our pricing schedule.

OK.

OK. In the interim and let me explain the presence actually is where you're capturing your pricing.

Just want to take you through this document so that you can see where you need to capture your pressing.

Sure.

This is the published, uh, pricing section that you need to capture your pricing on.

The areas in yellow. Please confirm if you are able to see the Excel document projected thumbs up.

For confirmation.

Thank you. Thank you. OK, this is the pricing session where you need to capture and it's called annexure A. Failure to submit this document will be immediately disqualified. The reason for this document is for us to be able to compare Apple with Apple.

It has a tendered description, it has tender reference number and we have two intakes indicated here.

You parsing, you only capture yellow section. I'll just want to demonstrate because this formula has this document is formulated.

And it totally calculated a total year one for you. Then for year two, let's see now the price is 40.

To calculate for you, the total will be automatically added for you here and it will show here price in excluding VAT and VAT itself and the total bidding price.

However, you must ensure all the calculations add up.

To complete this yellow section, the date, the service provider's name, the name of the person signing and your signature and you submit it.

With your submission, insert it it on your envelope #3 and clearly write outside your envelope the the bidder and also the tender that you are corresponding for.

And your submission must be physically be delivered to our office. No e-mail colleagues, no e-mail submission, no fax, no. We only receive physical submission in our office in Centurion and our address is indicated there on the tender document.

We are humbly requesting your colleagues to be on time.

It's embarrassing for bidders to come here a minute after the closing time, after putting together so much work. We have seen that and it's still happening. Please. Don't come here the last hour. We encourage you to just come a day before or in the morning.

8910 just to avoid traffic and anything can happen on the road. So we want you guys to come in in a relaxed mood, not in a rush rush. And at our security gate, it's a very big office park where we are located. There's a security gate. They need to do security clearance.

So there is time for security clearance before you come in to our reception door.

Any questions, eh, colleagues?

Any questions colleagues? I I think everyone now is covered. We have presented this non compulsory presentation and also we will publish the transcript of this meeting on our website.

Sometime maybe next week before our office closure.

Any questions, colleagues? And now we are closing our meeting.

Thank you, Tiana. I thought I was talking alone. I was getting worried. Now I'm checking my mic if it's on or off. Thank you to everybody. Thank you. Thank you, everyone. Have a safe festive season.

A job with your loved ones.

And please be careful on the road. There's roadblocks everywhere.

Hence I came a little bit late. I was on the road for almost 4-4 hours. I left home at six. I only got here at around 211. It's so the road is so bad, especially in in.

Be safe and we are hoping to receive your submissions. Everyone, the meeting can be adjourned. Thank you.



Rapula Sathekge 1:21:15

Thank you.



Zwelethu Makuhleni 1:21:17

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● **Similo Dlamini** stopped transcription