

Request for Quotation (RFQ)

**Appointment of a service provider to develop a five (5) year strategic plan for 2025/26-
2029/2030 for Agrément South Africa.**

RFQ Number	ASA 12/02/2024
Date of Issue	13 March 2024
Closing Date & Time	22 March 2024 @12:00 NO LATE SUBMISSIONS WILL BE ACCEPTED
Submissions	procurement@agrement.co.za

Technical inquiries may be directed to:

Procurement@agreement.co.za

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1. BACKGROUND

The Agrément South Africa Act was assented to by the Honourable President of the Republic of South Africa as Act No 11 of 2015 from 1 April 2017. Agrément South Africa was established as a Schedule 3A entity on 1 April 2017. The entity operates under a delegation of authority from the Minister of Public Works.

The main objectives are:

- To provide assurance of fitness-for-purpose of non-standard construction-related products and systems to specifiers and users.
- To support and promote the process of integrated socio-economic development in the Republic as it relates to the construction industry.
- To support and promote the introduction and use of certified non-standardized construction-related products or systems in the local or international market.
- To support policymakers in minimizing the risk associated with the use of non-standard construction-related products or systems; and
- To be an impartial and internationally acknowledged South African centre for assessment and confirmation of fitness-for-purpose of non-standard construction-related products or systems.

2. INVITATION FOR PROPOSALS

ASA requests proposals and quotations from suitable suppliers to develop a five (5) year strategic plan for 2025/26- 2029/2030 and the Annual Performance Plan for 2025/26 for Agrément South Africa.

3. SPECIFICATIONS

3.1 Requirements

The appointed service provider will be expected to:

- Engage with the internal stakeholders (staff members, Executives and Board members) to gather information related to the development of a strategic plan for Agrément South Africa.
- Facilitate a separate strategic session with staff members, Executives and Board members.
- Develop a five (5) year strategic plan for 2025/26- 2029/2030 for Agrément South Africa in line with the requirements of the Department of Planning, Monitoring and Evaluation.

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- Develop the APP for 2025/26 for Agrément South Africa in line with the requirements of the Department of Planning, Monitoring and Evaluation.

3.2. Additional requirements:

- The project key personnel must have a minimum of a master's degree in Strategy Management/Business Management. Failure to provide the minimum master's degree will result in an automatic disqualification, and the bid will not be evaluated further.
- Submit a minimum of three reference letters indicating experience in providing strategy development. The reference letters should include name and number of contact person of the organisations.
- Bidders must attach certified copies of qualifications (certified copies must not be older than six (6) months, and a clear date stamp is required). Uncertified qualification certificates will not be accepted and will not score any points.

4 SUBMISSION OF PROPOSALS AND EVALUATION CRITERIA

4.1. Submission of documents:

4.1.1. Mandatory requirements

- Company profile indicating at least a minimum 10 years in the development of organisational strategic plans and Annual Performance Plans
- At least three references where similar work was done in the past 15 years.

4.1.2. Procurement requirements

- Latest National Treasury's Central Supplier Database (CSD) report. It must be noted that no contract with a service provider will be entered if such a service provider is not registered on the CSD,
- Completed and signed standard bidding documents, **SBD 4 and 6.1 forms.**
- Signed General Conditions of Contract.
- Completed price schedule.

4.2. Evaluation

4.2.1. Phase 1: Technical Specification and Functionality Evaluation

The bids shall first be evaluated for functionality. A **minimum score of 60%** must be obtained on functionality before a proposal is considered for further evaluation. Details of the functionality scoring and how the points shall be allocated are as follows:

	Description	Weight (%)
1	Company Experience: Company profile / brief profile indicating at least 10 years in the development of organisational strategic plans and Annual Performance Plans. The start and end date of each project must be clearly indicated in the profile. <ul style="list-style-type: none">• Has less than 10 years of experience – 0 points• Has 10 years of experience – 3 points• Has more than 10 years – 5 points	30
2.	References: References where similar work was done. The service provider must have dealt with various organizations, from large to small-scale employees. Minimum of three reference letters indicating experience in providing strategy development in the past 10 years. The start and end date must be clearly indicated in the letter. The reference letters should include the name, cell or telephone number and signature of the contact person. <ul style="list-style-type: none">• Less than 3 reference letters – 0 points• 3 reference letters – 3 points• More than 3 reference letters – 5 points	40
3.	Relevant qualifications: The project key personnel must have a minimum of a Master's degree in Strategy Management/Business Management. Copies of qualifications must be certified and must not be older than six (6) months, a clear date stamp is required. <ul style="list-style-type: none">• No Relevant qualifications submitted – 0 point• Relevant qualifications submitted – 5 points	30

	TOTAL	100
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The following formula will be used to convert the points scored against the weight:

$$Ps = \left(\frac{So}{Ms} \right) \times \text{weighting percentage for the section under consideration}$$

Where:

Ps = Percentage scored for functionality by bid under consideration

So = Total score of a bid under consideration

Ms = Maximum possible score

Service providers will be expected to achieve a minimum threshold score of **60%** in order to proceed to Phase 2.

4.2.2. Phase 2: Calculation of points

Please note for acquisitions below or equal to R50 Million, ASA evaluates these in terms of the 80/20 preference point system where:

80 points are allocated for price and 20 points will be awarded based on the specific goals.

Points for price will be calculated for all shortlisted service providers in accordance with the following formula:

$$Ps = 80 \left(1 - \frac{Pt - P \min}{P \ min} \right)$$

Where:

Ps = Points scored for the price of the quotation under consideration

Pt = Price of the quotation under consideration

Pmin = Price of lowest acceptable quotation

Preference points for the specific goals will be allocated as follows:

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NO.	SPECIFIC GOALS ALLOCATED POINTS	PREFERENCE POINTS ALLOCATION	SUPPORTING EVIDENCE TO BE SUBMITTED
1.	SMMEs	10 points	<ul style="list-style-type: none"> - A B-BBEE certificate /sworn affidavit as supporting evidence / CSD report
2.	>50% Black female ownership	5 points	<ul style="list-style-type: none"> - CSD report or, - Company registration certificate, as issued by the CIPC, clearly indicating the percentage shareholding of all owners
3.	>50% Black youth ownership	5 points	<ul style="list-style-type: none"> - CSD report, - Company registration certificate, as issued by the CIPC, clearly indicating the percentage shareholding of all owners, or - Identification Documentation of all owners

The final points will be calculated as follows:

CRITERIA	WEIGHTING POINTS
Price	80
Specific goal	20
TOTAL	100

ASA also reserves the right to conduct an investigation of the bidder's financial position, previous contracts carried out, availability of skills or knowledge, existing workload, etc.

A recommendation for award will then be formulated for approval by the relevant delegated authority.

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5. TERMS OF CONTRACT AND SERVICE LEVEL AGREEMENT

Before the bid is awarded, the successful bidder shall be required to enter into a Service Level Agreement (SLA) with Agrément South Africa (ASA). The SLA shall form the contractual basis for the delivery of the service as well as how performance shall be measured. Contract extensions are at the sole discretion of ASA.

6. PRICE SCHEDULE

Item no	Item Description	Price
01	Engage and facilitate sessions with the internal stakeholders (staff members, executives and Board members) to gather information related to the development of a strategic plan for Agrément South Africa	R
02	Develop a five (5) year strategic plan for 2025/26- 2029/2030 for Agrément South Africa	R
03	Develop the APP for 2025/26 for Agrément South Africa	R
TOTAL AMOUNT (EXCL VAT)		R
15% VAT		R
TOTAL AMOUNT (ALL INCLUSIVE)		R

7. COPYRIGHT AND INTELLECTUAL PROPERTY RIGHTS.

In consideration of the fees paid, the service provider expressly assigns to ASA any copyright arising from the works the consultant produces while executing this contract. The consultant may not use, reproduce or otherwise disseminate or authorise others to use, reproduce or disseminate such works without prior consent from ASA.

8. FINAL APPROVAL

ASA reserves the right not to accept the lowest bid. ASA also reserves the right to reject any or all of the proposals, and/or not to appoint any service provider.

9. PROCEDURE FOR SUBMISSION OF PROPOSALS

- 9.1. All proposals must be submitted electronically to procurement@agrement.co.za .
- 9.2. Respondents must use the RFQ number as the subject reference number when submitting their bids.
- 9.3. All documents submitted electronically via e-mail must be clear and visible.
- 9.4. All proposals, documents, and late submissions after the due date will not be evaluated.

NB: NO HARD COPIES OR PHYSICAL SUBMISSIONS WILL BE ACCEPTED

10. VALIDITY PERIOD OF PROPOSAL

Each proposal shall be valid for a minimum period of **three (3) months** calculated from the closing date.

11. APPOINTMENT OF SERVICE PROVIDER

- 11.1 The contract will be awarded to the bidder who scores the highest total number of points during the evaluation process, except where the law permits otherwise.
- 11.2 Appointment as a successful service provider shall be subject to the parties agreeing to mutually acceptable contractual terms and conditions. In the event of the parties failing to reach such agreement, ASA reserves the right to appoint an alternative supplier.
- 11.3. Awarding of contracts will be announced on the National Treasury website, and no regret letters will be sent to unsuccessful bidders.

12. ENQUIRIES AND CONTACT WITH ASA

- 12.1 Any enquiry regarding this RFQ shall be submitted in writing to procurement@agrement.co.za with RFQ No: ASA 12/02/2024 "Appointment of a service provider to develop a five (5) year strategic plan for 2025/26- 2029/2030 for Agrément South Africa " as reference.

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Tel: +27 64 864 0129 **Web:** www.agrement.co.za **Email:** agrement@agrement.co.za

Address: INFOTECH Building, 1090 Arcadia Street, Hatfield, Pretoria, South Africa

12.2 Any other contact with ASA personnel involved in this Quotation is not permitted during the RFQ process other than as required through existing service arrangements or as requested by ASA as part of the RFQ process.

13. MEDIUM OF COMMUNICATION

All documentation submitted in response to this RFQ must be in English.

14. COST OF PROPOSAL

Tenderers are expected to fully acquaint themselves with the conditions, requirements, and specifications of this RFP before submitting proposals. Each bidder assumes all risks for resource commitment and expenses, direct or indirect, of proposal preparation and participation throughout the RFP process. ASA is not responsible directly or indirectly for any costs incurred by tenderers.

15. CORRECTNESS OF RESPONSES

- 15.1 The bidder must confirm satisfaction regarding the correctness and validity of their proposal and that all prices and rates quoted cover all the work/items specified in the RFP. The prices and rates quoted must cover all obligations under any resulting contract.
- 15.2. The bidder accepts that any mistakes regarding prices and calculations will be at their own risk.

16. VERIFICATION OF DOCUMENTS

- 16.1 Bidders should check the numbers of the pages to satisfy themselves that none are missing or duplicated. ASA will accept no liability concerning anything arising from the fact that pages are missing or duplicated.
- 16.2 Only one electronic copy of the proposal must be submitted via email to procurement@agreement.co.za. If the bidder sends more than one proposal, the first submission shall take precedence should it not have been recalled/withdrawn in writing by the bidder.

17. ADDITIONAL TERMS AND CONDITIONS

- 17.1 A tenderer shall not assume that information and/or documents supplied to ASA, at any time prior to this request, are still available to ASA, and shall consequently not make any reference to such information document in its response to this request.

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- 17.2 Copies of any affiliations, memberships and/or accreditations that support your submission must be included in the tender.
- 17.3 An omission to disclose material information, a factual inaccuracy, and/or a misrepresentation of fact may result in the disqualification of a tender, or cancellation of any subsequent contract.
- 17.4 Failure to comply with any of the terms and conditions as set out in this document will invalidate the proposal.

18. ASA RESERVES THE RIGHT TO

- 18.1 Extend the closing date.
- 18.2 Verify any information contained in a proposal.
- 18.3 Request documentary proof regarding any tendering issue.
- 18.4 Appoint one or more service providers, separately or jointly (whether or not they submitted a joint proposal).
- 18.5 Award this RFQ as a whole or in part.
- 18.6 Cancel or withdraw this RFQ as a whole or in part

19. DISCLAIMER

This document is only a RFQ is a request for proposals only and not an offer document. Answers to this RFQ must not be construed as acceptance of an offer or imply the existence of a contract between the parties. By submission of this proposal, tenderers shall be deemed to have satisfied themselves with and to have accepted all Terms & Conditions of this RFQ. ASA makes no representation, warranty, assurance, guarantee or endorsements to tenderer concerning the RFQ, whether with regard to its accuracy, completeness or otherwise and ASA shall have no liability towards the tenderer or any other party in connection therewith.

20. POPIA

Protection of Personal Information - All bidders agree that personal information of persons related to or linked with bidders or respondents to this request for proposals may be required to fulfil the requirements for submitting a bid. All bidders agree that the ASA may collect, keep and process such information provided that the aforesaid uses shall be for purposes of evaluating the bid submitted. Where the information is sought to be used for other purposes, further and specific consent shall be obtained

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