

Title: **Kusile Power Station Tender Technical Evaluation Strategy for the Provision of Physical Security, TRT and Drone Services for the Kendal Accommodation, Wilge Offices, and Flats**

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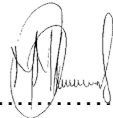
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## **1. Introduction**

Eskom Kusile Power Station has identified a need to supplement their internal Security Services inside the National Key Point (NKP) area and non-NKP outside sites & properties. Eskom has prompted a mandate to initiate a Security Improvement Plan (SIP) to reduce the increasing threat to the safety and security of people, information and assets is affecting Kusile Power Station and Eskom operations and its ability to deliver a world class service, and in turn, public confidence in Eskom. The services will be provided by an outsourced supplier on an NEC Term Services Contract, linked to performance with the aim of reducing the reliance on physical guarding alone.

## **2. Supporting Clauses**

### **2.1 Scope**

Tender Technical Evaluation Strategy for the Provision of Physical Security, TRT and Drone Services for the Kendal Accommodation, Wilge Offices, and Flats.

#### **Employer's requirements for the service**

- a) Full compliance with the required Legislations e.g. PSIRA Act, PSIRA Levies Act, NKP Act, Firearms Control Act, Firearm Control Act, Civil Aviation and SHE Act etc.
- b) The service is for the provision of PSIRA registered and NKP trained personnel and serviceable equipment to perform the duties
  - Aerial Security surveillance Solution (Drone) and data recording
  - Vehicle patrols and visits to critical areas when the drone cannot be flown due to adverse weather conditions
  - The provision and installation of Security technology to safeguard the NKP and outside sites and properties.

This strategy defines the TET, their responsibilities, and the criteria, to be used to evaluate Provision of Aerial Security surveillance Solution (Drone) and data recording Services for a period of 2 years for Generation Kusile Power Station, National Key Point (NKP). The evaluation of tenders will be based on the tender's ability to meet both mandatory and qualitative requirements specified for this project. A weighted score card approach will be used to evaluate the tenders against the Employers.

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#### **2.1.1 Purpose**

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

#### **2.1.2 Applicability**

This document is applicable to Kusile Power Station Protective Services Department and companies tendering for this contract.

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## 2.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

### 2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [1] 32-1034 Eskom Procurement and Supply Chain Management Procedure
- [2] 240-44175132 Eskom personal protective equipment specification
- [3] ISO 9001 Quality management systems

### 2.2.2 Informative

N/A

## 2.3 Definitions

Definition	Description
Controlled Disclosure	Controlled Disclosure to external parties (either enforced by law, or discretionary).
Enquiry	a competitive or no- competitive request for information. Interest, quotation, or proposal mad to a supplier, group of suppliers or the market at large.
Personal Protective Equipment	All items, including head, face, neck and chin protection, eye protection, hearing protection, body protection, hand and arm protection, foot, and leg protection, that is intended to protect a person in the execution of their duties.
Tender	refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.

## 2.4 Abbreviations

Abbreviation	Description
N/A	Not Applicable
NBCPSS	National Bargaining Council Private Security Sector
NEC	New Engineering Contract
NKP	National Key Point
PPE	Personal Protective Equipment
PSIRA	Private Security Industry Regulatory Authority

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PSSPF	Private Security Sector Provident Fund
RPAS	Remotely Piloted Aircraft System
RPAS	Remotely Piloted Aircraft Systems
SAPS	South African Police Services
SIP	Security Improvement Plan
SOC	State Owned Company
TET	Technical Evaluation Team
TRT	Tactical Response Team
UASOC	Unmanned Aerial System Operating Certificate
V-LOS	Visual line-of-sight operations
B-VLOS	Beyond visual line-of-sight operations
R-VLOS,	Restricted visual line of sight

## **2.5 Roles And Responsibilities**

As per 240-48929482: Tender Technical Evaluation Procedure

As per 32-1034 Eskom Procurement and Supply Chain Management Procedure

## **2.6 Process For Monitoring**

N/A

## **2.7 Related/Supporting Documents**

- a) The Provision of Aerial Security surveillance Solution (Drone) and data recording Services for a period of 2 years for Generation Kusile Power Station, National Key Point (NKP) NEC.
- b) The Provision of Aerial Security surveillance Solution (Drone) and data recording Services for a period of 2 years for Generation Kusile Power Station, National Key Point (NKP) scope of work.
- c) NEC 3 Term Services Contract (TSC) Provision of Physical Security, TRT Response and Aerial Surveillance for a period of 24 Months at Generation Kusile Power Station, National Key Point (NKP).
- d) Scope of work for the Provision of Physical Security, TRT Response and Aerial Surveillance for a period of 24 Months at Generation Kusile Power Station, National Key Point (NKP).

## **3. Tender Technical Evaluation Strategy**

### **3.1 Technical Evaluation Threshold**

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

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**Table 1: Technical Scoring Methodology**

<b>Score</b>	<b>Percentage (%)</b>	<b>Description</b>
<b>5</b>	<b>100</b>	<b>Compliant</b> <input type="checkbox"/> <input type="checkbox"/> Meet the technical requirement(s) AND, <input type="checkbox"/> <input type="checkbox"/> No foreseen technical risk(s) in meeting technical requirements
<b>4</b>	<b>80</b>	<b>Compliant With Associated Qualifications</b> <input type="checkbox"/> <input type="checkbox"/> Meet The Technical Requirement(S) With, <input type="checkbox"/> <input type="checkbox"/> Acceptable Technical Risks And/Or. <input type="checkbox"/> <input type="checkbox"/> Acceptable Exceptions And/Or. <input type="checkbox"/> <input type="checkbox"/> Acceptable Conditions
<b>2</b>	<b>40</b>	<b>Non-Compliant</b> <input type="checkbox"/> <input type="checkbox"/> Does Not Meet the Technical Requirement(S) And/or Unacceptable Technical Risk(S) And/Or. <input type="checkbox"/> <input type="checkbox"/> Unacceptable Exceptions And/Or. <input type="checkbox"/> <input type="checkbox"/> Unacceptable Conditions
<b>0</b>	<b>0</b>	<b>Totally Deficient/Non-Responsive</b>

### 3.2 TET Members

**Table 2: TET Members**

<b>TET number</b>	<b>TET Member Name</b>	<b>Designation</b>
TET 1	Nico Nyambe	Manager Security
TET 2	Dorothy Ntshwane	Officer Security Operations
TET 3	Reuben Maunye	Officer Security Investigation

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**3.3 Mandatory Technical Evaluation Criteria**

**Table 3: Mandatory Technical Evaluation Criteria**

	Mandatory Technical Criteria Description	Reference to Technical Specification/Tender Returnable	Motivation for use of Criteria		
			Yes	No	Compulsory gate keeper
1.	PSIRA Certification Legal Requirement - Private Security Industry Regulation Act No. 56 of 2001 as a security service provider: Chapter 3, Section 20	1. Provide a valid PSIRA Certificate for the company  2. Provide proof of valid PSIRA registration certificate(s) for the director(s) minimum Grade B and South African Identity Documents copies			X
2	Provide proof of valid firearm registration and licenses for firearms in the possession of the company (applicable to the scope of services where firearms are required)	Valid firearm registration and licenses of firearms			X
3.	Drone Pilots training certificates	Drone Operating License			X

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### 3.4 Qualitative Technical Evaluation Criteria

**Table 4: Qualitative Technical Evaluation Criteria**

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)
<b>1.</b>	<b>Effectiveness of rendering service</b>		<b>Provide the following:</b>		
	1.1	<b>Provide proof of having a footprint where the services are to be rendered</b>	<p>Proof of references for similar services rendered.</p> <p>Two (2) or more Reference letters from client signed by the Operation Manager or any other senior official of similar standing in the company for which the service were provided, in the company's letterhead. The letters should not be older than twelve (12) months and must state a period of experience of at least (3) years.</p> <p>reference = 0 2 references = 5</p>	5	
	1.2	<b>Firearms</b>	Is the company in possession of at least more than 50- 9mm	15	

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			<p>pistols and more than 20 Shotguns? (Supplier to provide copies of firearm licences with the tender). Less than below = 0 20-9mm pistol and 10 Shotgun = 5 35-9mm pistol and 15 Shotgun = 10 50-9mm pistol and 20 Shotgun =15</p>		
	1.3	<b>SAPS Firearm competency certificate of the owner or appointed responsible people for all prescribed firearms. Valid certified competency certificate. Certification not older than 90 days</b>	Appointed person or owner competency certificate	5	
<b>2.</b>	<b>Advanced Technology Implementation Drone Operations</b>		<b>Provide the following:</b>		
	2.1	Drone Pilots training certificates	<p>2 Copies of Drone Pilot training Certificate 1 Drone pilot certificate = 5 2 Drone certificates = 10</p>	10	
	2.2	Drone Capability	<p>Specifications of the drone equipped with M330S H20t (2) camera for night operations + data recording flight distance of minimum 5km up to 15km 5km to 8km = 2.5 score</p>	10	

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			8km to 12km = 5 score 10km to 15 = 10 score		
<b>3.</b>	Are staff provided with Appropriate uniform, summer and winter according to PSIRA requirements	Provide commitment statement that supplier is issuing uniforms with insignia as per PSIRA requirements supplier to provide uniform inventory list with the tender. Staff provided with:  Uniform: Supply a picture of a security officer in winter and summer uniform  PPE: Supply a picture of a Bullet proof vest  Equipment's: Supply pictures Torches, handcuffs, hand radios, metal detectors and panic buttons.  Picture showing winter and summer Uniform = 5 scores  Picture with Bullet proof vest = 5 scores	15		

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			Picture with all equipment's stated above = 5 scores  Picture with less equipment's = 0 score		
<b>4.</b>	<b>Lease Agreement or Title deeds</b>		Valid Lease Agreement (signed by 2 or more contracting parties with witness signatures). Dates must be valid at time of tendering. Alternatively, proof of ownership of building in the company's name must be submitted. In the case of a leased control room and armoury facility, a lease agreement must be of the control room facility and armoury location, a lease agreement signed by both parties and valid for a period of at least three years from date of tender. Up to date Municipality account for the building to be submitted.	<b>5</b>	
<b>5.</b>	<b>5.1</b>	<b>Trained Security Officers</b>	Certificates of Security Officers Grade C. Certified copies of	<b>15</b>	

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			training certificates, certification not older than 90 days Less than 10 Certificates = 0 10 Grade C Certificates = 5 20 Certificate = 10 30 certificates = 15.		
	5.2	The supplier must demonstrate that all guards in their employment are PSIRA registered. Valid PSIRA HR Listing not older than 90 days	Valid PSIRA HR Listing	5	
	5.3	Firearm Competency	SAPS Firearm competency certificates of employees appointed by the company for handgun and shotgun. (Valid certified competency certificate. Certification not older than 90 days).  Less than 10 Certificate = 0 10 to 15 Certificates = 5 scores 15 to 25 Certificates = 10 scores 25 to 35 certificates = 15 scores	15	
				<b>TOTAL: 100</b>	

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### 3.5 TET Member Responsibilities

**Table 5: TET Member Responsibilities**

<b>Mandatory Criteria Number</b>	<b>TET 1</b>	<b>TET 2</b>	<b>TET 3</b>	<b>TET 4</b>	<b>TET 5</b>	<b>TET 6</b>	<b>TET 7</b>	<b>TET n</b>
	X		X	X			X	X
	X		X	X			X	X
	X	X	X	X	X	X	X	X
	X	X	X	X	X	X	X	X
	X				X		X	
<b>Qualitative Criteria Number</b>	<b>TET 1</b>	<b>TET 2</b>	<b>TET 3</b>	<b>TET 4</b>	<b>TET 5</b>	<b>TET 6</b>	<b>TET 7</b>	<b>TET n</b>
	X		X	X			X	X
	X		X	X			X	X
	X		X	X			X	X
		X			X	X		
		X			X			
	X	X	X	X	X	X	X	X
	X		X	X			X	X

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	X		X	X			X	X
--	---	--	---	---	--	--	---	---

**3.6 Foreseen Acceptable / Unacceptable Qualifications**

**3.6.1 Risks**

**Table 6: Acceptable Technical Risks**

Risk	Description
1.	None

**Table 7: Unacceptable Technical Risks**

Risk	Description
1.	None

**3.6.2 Exceptions / Conditions**

**Table 8: Acceptable Technical Exceptions / Conditions**

Risk	Description
1.	None

**Table 9: Unacceptable Technical Exceptions / Conditions**

Risk	Description
1.	None

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#### **4. Authorisation**

This document has been seen and accepted by:

<b>Name</b>	<b>Designation</b>	<b>Signature</b>
Dorothy Ntshwane	Officer Security Operations	
Nico Nyambe	Security Manager	
Sipho Shabangu	Risk and Assurance Manager	

#### **5. Revisions**

<b>Date</b>	<b>Rev.</b>	<b>Compiler</b>	<b>Remarks</b>
March 2026	1	MD Ntshwane	New Document

#### **6. Development Team**

The following people were involved in the development of this document:

- a) Nico Nyambe
- b) Dorothy Ntshwane
- c) Reuben Maunye

#### **7. Acknowledgements**

None

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