

External Valuers Technical evaluation Criteria	Output	Scoring Guidelines	Weighting
Previous Experience	Previous Experience	MUNICIPAL VALUATIONS (RATES AND TAXES)	
Experience and track record property valuation field: Relevant Municipal written reference letters from clients in the Company's letterhead. Reference letters should include: a) Description of work delivered; b) Size of project; c) Contact details of the Client; and d) Value of the Project . Provide Detailed company proposal indicating your understanding of General Municipal Valuation and Acceptable Valuation approaches/practices	- Company proposal must indicate best valuation practices, methods of valuation approach in Municipal Valuations ,i.e General Valuation Rolls, Supplementary Rolls (Please provide at least 2 different types examples of valuation reports and best systems adopted in the process of the municipal valuation process.	1 – No Experience in Municipal Property Valuation but proposal has demonstrated understanding of what is required (7.5) 2 - Company Proposal lacks Successful Demonstration of Municipal Property Valuation but has < 5 years experience working in Property Valuations, Proposal does not demosntrate the specific Types of Municipal Property Valuation and Indicates limited Experience. (15) 3 - Company has sufficient success stories of Municipal Property Valuation, > 10 years experience. Proposal demonstrates the types of municipal projects (22.5) 4 – Company demonstrates competency in Municipal Property Valuation and has sucessful track record with >15 years experience (with well resourced personnel), Proposal demonstrate the types of municipal Projects, Handling of Objections of values, Succeful Track Record, Company demonstrates the use of best practices and systems (30)	30
	(Reference Letters and Examples of Reports) Indicate municipal valuation types/service contracts of service delivered by the Service Provider including, value and duration. Provide examples of best system practice used and results (provide examples - minimum of 3 types reports types compiled).	1 – No Reference Letters Submitted (0) 2 - Company has Submitted only 1 to 2 reference letters of Municipal valuations and have performed more than 2 different types of Municipal valuations (6.67) 3 - Company has Submited only 3 to 4 reference letters of Municipal valuations and have performed more that 3 different types of Municipal properties (13.34) 4 – Company has Submited more than 4 reference letters of Municipal valuations and have performed different types of Municipal project. (20)	20
Professional Membership	Professional Membership		
Please Provide certificates of accredited Property Valuation bodies a) Royal Institute of Chartered Surveyors (RICS) , b) South African Council forthe Property Valuers Profession c) South African Institute of Property Valuers d) Property Industry accredited bodies in construction & building management and project management institute	a) Valid Certificate with Royal Institute of Chartered Surveyors b) Valid Certificate with South African Council for the Property Valuers Profession (Council MUST confirm validity of your membership in form of a letter of good standing) c) accreditation with SAIV d) Accreditation in construction & building management and project management institute	0 - Property Industry Accreditations (7.5) 1 - 2 Accreditation with SAIV (15) 2 - 3 Accreditation with SAIV and SACPVP (22.5) 4 – Relevant accreditation with RICS, SAIV AND SACPVP (30)	30
Expertise and Professional Qualifications	Expertise and Professional Qualifications		
Expertise and professional experience of team members assigned to work on the project (Minimum of 5 years’ experience) (Quality of the Resources and their skills)	CV's of key/lead Personnel CV's to demonstrate relevant experience	1 – less than 5 years experience in Municipal Property Valuations (0) 2 - less than 10 years but greater than 5 years in Municipal Property Valuations (6.67) 3 - Less than 15 years experience but greater than 10 years experience In Municipal Property Valuations (13.34) 4 – Greater than 15 years experience in Municipal Property Valuations (20)	20
			100
Minimum threshold of 80 points			
The Scoring Methodology:			
0 - Non-responsive			
1 - Poor			
2 - Average			
3 - Good			
4- Excellent			