

REQUEST FOR PROPOSAL



The purpose of this **Request for Proposal (RFP)** is to identify possible suppliers with the specialized capabilities, that will be able to supply A-Darter Missile Container product to Denel Dynamics as indicated in this document.

Denel Dynamics, a **division of Denel SOC Ltd**, an innovative leader in advanced systems technology. Our core business includes tactical missiles, precision guided weapons, unmanned aerial vehicle systems. Our products are designed, developed and manufactured in South Africa. Denel Dynamics is a strategic partner of the South African National Defence Force.

RFP Reference Number:	06187-00000-502-004-01
Denel Dynamics, a division of Denel SOC Ltd	Address: Nelmapius Drive, Centurion, Pretoria Websites: www.deneldynamics.co.za / www.denel.co.za
Description of RFP:	To manufacture reusable, operational packaging system to accommodate and protect one fully assembled missile. The container protects the missile during transportation, handling and storage.
Issue date of RFP:	Wednesday, 04 June 2026
RFP supporting documents (If applicable):	On request, an internet cloud link will be sent to suppliers to download applicable RFP supporting documents.
Compulsory onsite briefing:	None.
RFP closing date and time:	Friday, 29 June 2026 at 11H00
<i>Suppliers should ensure that information is delivered timeously and to the correct email address (reflected on the cover page of this RFP document). If the information is late, it will not be considered for evaluation.</i>	
<i>Denel Dynamics may seek clarification from and enter into discussions with any or all of the Suppliers in relation to their RFP information provided. Denel Dynamics may use the information obtained when clarification is sought or discussions are held in interpreting the RFP information and evaluating the cost and risk of accepting the RFP information. Failure to supply clarification to the satisfaction of Denel Dynamics may render the RFP information liable to disqualification.</i>	
RFP delivery e-mail address:	procadmin@deneldynamics.co.za
RFP enquiry email address:	
ALL RFP RESPONSES MUST BE COMPLETED USING THE ENGLISH LANGUAGE	

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SECTION 1: DEFINITIONS

- 1.1 SOC means State Owned Company, as defined by the Companies Act;
- 1.2 Compulsory documents means the list of compulsory schedules and documents set out in annexure C;
- 1.3 SARS means the South African Revenue Service;
- 1.4 GCU means Ground Control Unit.
- 1.5 RFP means Request for information.

SECTION 2: OVERVIEW OF REQUIREMENT

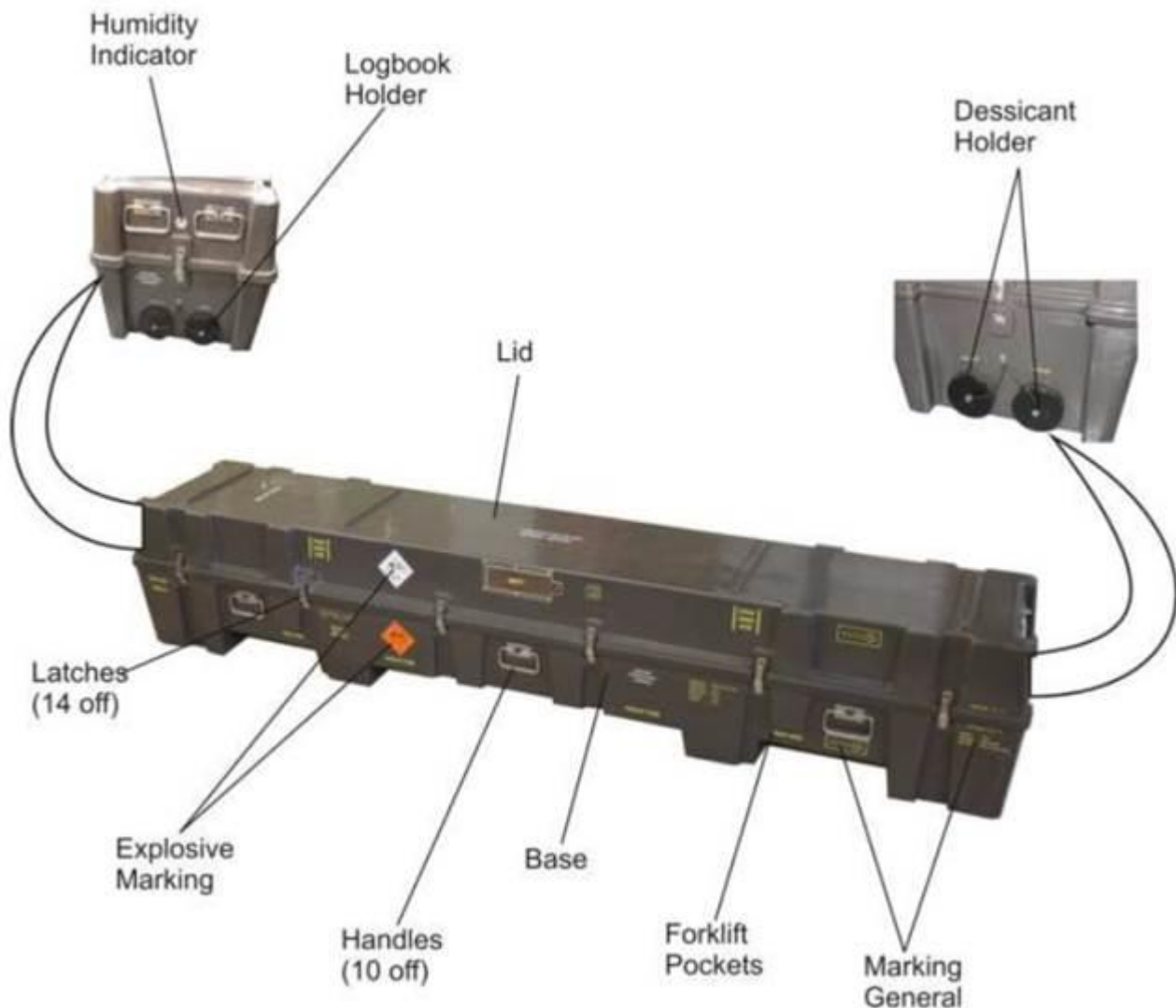
Denel Dynamics is a supplier of Conventional Missile Systems, Unmanned Aerial Vehicles (UAV) and defence related solutions.

The purpose of this RFP document is to identify potential suppliers that possess the relevant knowledge and previous experience to manufacture reusable, operational packaging system to accommodate and protect one fully assembled missile. The container protects the missile during transportation, handling and storage.

The following are the material and finishing process for container box and lid:

- Main structure is manufactured from fibreglass composite materials
- Three layers of 450 g/m² Chop Strand Material (CSM).
- ISO laminating resin.
- Glass to resin ratio 1: 2, 5 by mass.
- Outside finish – Vinyl Esther Resin (VER) gel coat 0.75 mm thick; pigment colour – Matt
- Service Brown, in accordance with BS 381C
- Service Brown in
- accordance with BS 381C
- MIL-STD-810F Environmental Engineering and Laboratory Tests.
- MIL-STD-1472D Human Engineering Design Criteria for Military Systems, Equipment and Facilities.
- DEF STAN 00-35/Part 4 Environmental Handbook for Defence Material Natural Environment, Issue 3.
- SANS 10229 South African National Standards: Packing of Dangerous Goods for Land and Rail Transport in South Africa.
- Any other project related documentation will be provided upon signing the NDA and the conclusion of supplier audit by both Denel & Armscor.

SECTION 3: INFORMATION REQUESTED



Application

The container is a reusable, operational packaging system to accommodate and protect one fully assembled missile. Containers for different types of missiles, e.g. operational, training/acquisition and practice inert missiles, have identical characteristics and only differ with respect to their individual identification marking. The container protects the missile during transportation, handling and storage. The missile container is compatible with any of the different missile types.

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SECTION 4: RESPONSE EXPECTATIONS

ACCEPTANCE INSPECTION CHECKLIST

CONTAINER INSPECTION	TASKS	QUALITY ASSURANCE	REMARKS
Container Box	A. Check for cracks b. Check for secureness of attaching parts. c. Check colour of box.		
Container Lid	a. Check for damage to lid. b. Check for secureness of attaching parts. c. Check for colour of lid.		
Container Lid/Box Seal	a. Check seal for damage. b. Check seal adhesion.		
Logbook Holder	a. Inspect secureness of holder. b. Check holder lid for secureness. c. Check cable for damage.		
Desiccant Holder	a. Inspect secureness of holder. b. Check holder lid for secureness. c. Check cable for damage.		
Container Handles	a. Inspect secureness of handles. b. Check screws for secureness. c. Check plastic handle support for secureness		
Container Latches	a. Inspect secureness of latches and strikes. b. Check screws for secureness		
Container Marking	a. Inspect secureness of labels. b. Check adhesion of labels.		
Humidity Indicator	a. Check for presence of humidity indicator. b. Inspect for secureness of humidity indicator.		
Box and Lid Inserts	a. Check inserts for damage. b. Inspect for secureness of all inserts.		

SECTION 5: RFP CLARIFICATION

Detailed information regarding the supply of A-Darter Missile Container product operational packaging system to accommodate and protect one fully assembled missile will be made available to interested bidders.

Work package: (Data Pack)

Service Providers are required to complete a Non-Disclosure Agreement (NDA) within seven (7) days and submit it to procadmin@deneldynamics.co.za.

Closing date of the submission of the NDA is on the 15 June 2026 at 16H00.

Please note: The Data Pack will only be shared with service providers who have completed and submitted the NDA.

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ANNEXURE A: SUPPLIER DETAILS

The following particulars must be furnished and where required supplier must provide supporting documentations. **Failure to do so may result in supplier RFP being disqualified.**

COMPANY NAME:	
POSTAL ADDRESS:	
STREET ADDRESS:	
CONTACT PERSON (FULL NAME):	
E-MAIL ADDRESS:	
TELEPHONE NUMBER:	
FAX NUMBER:	
WEBSITE / COMPANY PROFILE: <i>Supplier must submit website address and if no website company profile detailing core business.</i>	Compulsory – submitted with this RFP
TAX CLEARANCE STATUS: <i>Supplier must submit tax reference number and SARS good standing tax pin for verification. Supplier must be tax compliant when submitting RFP proposal.</i>	Compulsory – submitted with this RFP
B-BBEE STATUS: <i>Supplier to submit Affidavit or B-BBEE certificate that is still valid.</i>	Compulsory – submitted with this RFP
REGISTERED WITH THE NATIONAL TREASURY CENTRAL SUPPLIER DATABASE (CSD). <i>Supplier to submit detailed CSD report that includes verified banking details.</i>	Compulsory – submitted with this RFP
SUPPLIER SALES CONDITIONS	Compulsory – submitted with this RFP
HOW LONG IN BUSINESS:	
HOW MANY EMPLOYEES:	
FULL NAME OF AUTHORISED REPRESENTATIVE:	
CAPACITY IN WHICH AUTHORISED REPRESENTATIVE SIGNS:	
SIGNATURE OF AUTHORISED REPRESENTATIVE:	
DATE OF SIGNATURE	
Does supplier have a valid National Conventional Arms Control (NCAC) permit in place?	YES <input type="checkbox"/> NO <input type="checkbox"/>

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ANNEXURE B: SUPPLIER REFERENCES

Supplier to provide references (maximum 3) for same or similar work already executed.

Failure to do so may result in your RFP being disqualified.

NAME OF SUPPLIER (1):	
CONTACT PERSON (FULL NAME):	
STREET ADDRESS:	
EMAIL ADDRESS:	
TELEPHONE / CELL NUMBER:	
NAME OF SUPPLIER (2):	
CONTACT PERSON (FULL NAME):	
STREET ADDRESS:	
EMAIL ADDRESS:	
TELEPHONE / CELL NUMBER:	
NAME OF SUPPLIER (3):	
CONTACT PERSON (FULL NAME):	
STREET ADDRESS:	
EMAIL ADDRESS:	
TELEPHONE / CELL NUMBER:	

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ANNEXURE C: COMPULSARY AND SUPPLIER SUPPORTING DOCUMENTS

Supplier to submit compulsory documents and list all other supporting documents submitted with this RFP for evaluation.

COMPULSORY DOCUMENTS TO BE SUBMITTED BY SUPPLIER

Should all of these documents not be included, the RFP may be disqualified on the basis of non-compliance.

1	B-BBEE Affidavit or Certificate that has not expired.	<input type="checkbox"/>
2	SARS Tax document listing supplier's [1] tax reference number and valid [2] Good Standing pin for online verification.	<input type="checkbox"/>
3	Central Supplier Data (CSD) summary report that must show verified banking details.	<input type="checkbox"/>
4	Supplier website or company profile clearly stating core business.	<input type="checkbox"/>
SUPPLIER SUPPORTING INFORMATION / DOCUMENTS		
5	Suppliers Conditions of Sale if in place	<input type="checkbox"/>
6	References from 3 companies - (Preferably recent)	<input type="checkbox"/>
7	Banking confirmation Letter – Not older than 3 months	<input type="checkbox"/>



ANNEXURE D: SUPPLIER DECLARATION

1. Does the enterprise/duly authorized representative, and/or any of its employees, management, partners, members, directors, shareholders, trustees and/or beneficiaries have any relationship (family, friend, business or financial interest) with a person(s) in the employ of Denel SOC Ltd and/or in the employ of any entity acting on behalf of Denel SOC Ltd, who may directly or indirectly be involved in or may be in a position to influence the awarding of any future contracts or tender(s)/bid(s)?

Yes No

If 'Yes', state the full particulars of the person(s) with whom the relationship exists, the nature of the relationship and the current position/status of such employee(s) of Denel SOC Ltd and/or the entity acting on behalf of Denel SOC Ltd herein. *(If insufficient space, please attach signed supporting documentation on a company letterhead.)*

2. Can the above relationship potentially give the enterprise or its representative(s) access to information emanating from Denel SOC Ltd business units(s) who may be the custodian of any future contracts or bids?

Yes No

Company Name: _____

Company Address: _____

I, THE UNDERSIGNED (FULL NAME)

_____ CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS COMPLETE, TRUE AND CORRECT.

Managing Director or duly authorized representative

Date

ANNEXURE E: RFP IMPORTANT INFORMATION

E1: STATUS OF REQUEST FOR INFORMATION

This RFP is an invitation for person(s) to submit information for the provision of the services as set out in this RFP. Accordingly, this RFP must not be construed, interpreted, or relied upon, whether expressly or implicitly, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory, or other rights. No binding contract or other understanding for the supply of products/services will exist between Denel Dynamics and any Supplier unless and until Denel Dynamics has executed a formal written contract with the successful Supplier.

E2: ACCURACY OF THE RFP

Whilst all due care has been taken in connection with the preparation of this RFP, Denel makes no representations or warranties that the content in this RFP or any information communicated to or provided to Suppliers during the RFP Process is, or will be, accurate, current or complete. Denel Dynamics, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete. If a Supplier finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by Denel Dynamics (other than minor clerical matters), the Supplier must promptly notify Denel Dynamics in writing of such discrepancy, ambiguity, error or inconsistency in order to afford Denel Dynamics an opportunity to consider what corrective action is necessary (if any). Any actual discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by Denel Dynamics will, if possible, be corrected and provided to all Suppliers without attribution to the Supplier who provided the written notice.

E3: ADDITIONS AND AMENDMENTS TO THE RFP

Denel Dynamics reserves the right to change any information in, or to issue any addendum to this RFP before the Closing Date and Time. Denel Dynamics and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right. If Denel Dynamics exercises its right to change information, it may seek amended RFP from all Suppliers.

E4: CONFIDENTIALITY

All persons (including all Suppliers) obtaining or receiving this and any other information about this RFP must keep the contents of the RFP and other such information confidential, and not disclose or use the information except as required for the purpose of developing feedback in response to this RFP.

E5: UNAUTHORISED COMMUNICATIONS

Communication (including promotional or advertising activities) with staff of Denel Dynamics or their staff assisting with the RFP Process is not permitted during the RFP Process. Nothing in this Clause 11 is intended to prevent communications with staff of, or advisors to, Denel Dynamics to the extent that such communication is not related to this RFP Process.

Suppliers must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the RFP in any way.

E6: IMPROPER ASSISTANCE, FRAUD AND CORRUPTION

Suppliers may not seek or obtain the assistance of employees of Denel Dynamics in the preparation of their RFP responses.

Denel Dynamics may in its absolute discretion, immediately disqualify a Supplier that it believes has sought or obtained such improper assistance.

Suppliers are to be familiar with the implications of contravening the Prevention and Combating of Corrupt Activities Act, 2004 and any other relevant legislation.

Any improper communication, canvassing, or engagement with any Denel Dynamics people/person/representative will result in immediate disqualification from the RFP process.

E7: COMPLAINTS ABOUT THE RFP PROCESS

Any complaint about the RFP or the Information Gathering Process must be submitted to the Tender Office via the RFP Response email address, by email only, immediately upon the cause of the complaint arising or becoming known to the Supplier.

- The written complaint must set out:
- the basis for the complaint, specifying the issues involved;
- how the subject of the complaint affects the organisation or person making the complaint;
- any relevant background information; and
- the outcome desired by the person or organisation making the complaint.

If the matter relates to the conduct of an employee of Denel Dynamics, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of Denel Dynamics, and delivered to the physical address of Denel Dynamics, as notified.

E8: CONFLICT OF INTEREST

A Supplier must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of Denel Dynamics and the Supplier's interests during the RFP Process.

The Supplier is required to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the products/services under any contract that may result from this RFP.

- **Supplier to complete annexure D Supplier Declaration.**

If the Supplier submits its RFP and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the RFP, the Supplier must notify Denel Dynamics immediately in writing of that conflict.

Denel Dynamics may immediately disqualify a Supplier from the RFP Process if the Supplier fails to notify Denel Dynamics of the conflict of interest as required.

E9: LATE SUBMISSION OF INFORMATION

Information must be delivered by the Closing Date and Time. The Closing date and time may be extended by Denel Dynamics in its absolute discretion by providing written notice to Suppliers.

Information delivered after the Closing date and Time or lodged at a location or in a manner that is contrary to that specified in this RFP will be disqualified from the Information Gathering Process and will be ineligible for consideration. No Late submissions will be accepted.

The determination by Denel Dynamics as to the actual date and time that the information is submitted is final.

E10: SUPPLIER'S RESPONSIBILITIES

Suppliers are responsible for:

- examining this RFP and any documents referenced or attached to this RFP and any other information made or to be made available by Denel Dynamics to Suppliers in connection with this RFP;
- fully informing themselves in relation to all matters arising from this RFP, including all matters regarding Denel Dynamics requirements for the provision of the Services;
- ensuring that their Submitted information are accurate and complete;
- making their own enquiries and assessing all risks regarding this RFP, and fully considering and incorporating the impact of any known and unknown risks into their submitted information;
- submitting all Compulsory Documents.

E11: ILLEGIBLE CONTENT, ALTERATION AND ERASURES

Denel Dynamics may disregard any content in a RFP response that is illegible and will be under no obligation whatsoever to seek clarification from the Supplier.

Denel Dynamics may permit a Supplier to correct an unintentional error in its RFP response where that error becomes known or apparent after the closing time, but in no event, will any correction be permitted if Denel Dynamics reasonably considers that correction would materially alter the substance of the RFP response or affect the fairness of the RFP process.

E12: OBLIGATION TO NOTIFY ERRORS

If, after a Supplier's Response has been submitted, the Supplier becomes aware of an error in its Response (including an error in pricing, but excluding clerical errors which would have no bearing on the evaluation of the RFP), the Supplier must promptly notify Denel of such error before closing date and time of the RFP.

E13: RESPONSIBILITY FOR RFP COSTS

The Suppliers participation or involvement in any stage of the RFP Process is at the Suppliers sole risk, cost and expense. Denel Dynamics will not be held responsible for, or pay for, any expense or loss that may be incurred by Suppliers in relation to the preparation or lodgement of their RFP information.

Denel Dynamics is not liable to the Supplier for any costs on the basis of any contractual, promissory or restitution grounds whatsoever as a consequence of any matter relating to the Supplier's participation in the RFP Process, including without limitation, instances where:

- the Supplier is not engaged to perform under any contract; or
- Denel Dynamics exercises any right under this RFP or at law.

E14: DISCLOSURE OF RFP CONTENTS AND RFP INFORMATION

All the RFP information received by Denel Dynamics will be treated as confidential. Denel Dynamics will not disclose contents of any RFP and any RFP information, except:

- as required by law;
- for the purpose of investigations by other government authorities having relevant jurisdiction;
- to external consultants and advisors of Denel Dynamics engaged to assist with the RFP Process; or for the general information of Suppliers required to be disclosed as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes.

E15: USE OF RFP INFORMATION

Upon submission in accordance with the requirements relating to the submission of RFPs, all RFP information submitted become the property of Denel. Suppliers will retain all ownership rights in any intellectual property contained in the RFP information.

Each Supplier, by submission of their RFP information, is deemed to have licensed Denel to reproduce the whole, or any portion, of their RFP information for the sole purposes of enabling Denel to evaluate the RFP feedback.

E16: RFP INFORMATION ACCEPTANCE

All RFP information received must remain open for acceptance for a minimum period of 30 (thirty) days from the Closing Time. This period may be extended by written mutual agreement between Denel Dynamics and the Supplier.

E17: CLARIFICATION OF RFP INFORMATION

Denel Dynamics may seek clarification from and enter into discussions with any or all of the Suppliers in relation to their RFP information.

Denel Dynamics may use the information obtained when clarification is sought or discussions are held in interpreting the RFP information and evaluating the cost and risk of accepting the RFP information.

Failure to supply clarification to the satisfaction of Denel Dynamics may render the RFP information liable to disqualification.

Denel Dynamics is under no obligation to seek clarification of anything in a RFP information and reserves the right to disregard any clarification that Denel Dynamics considers to be unsolicited or otherwise impermissible or irrelevant in accordance with the rules set out in this RFP.

E18: DISCUSSION WITH SUPPLIERS

Denel Dynamics is under no obligation to discuss the outcome of the RFP process with any of the Suppliers.

IMPORTANT NOTICE:

- **The supplier/s will be subjected to the completion and signing of the Non-Disclosure Agreement and ALL Denel SCM governance documents. The Non-Disclosure Agreement must be completed, signed in full and return to the office within seven (7) days from date of advertisement. The suppliers who adhered to this requirement will be provided with Data-Pack to prepare a bid proposal in response to the bid invitation.**
- **In addition, suppliers will be subjected to a non-disclosure agreement (NDA), Denel Dynamics Supplier Audit and Armscor Facility Audit.**