



PetroSA

BRIFING SESSION

ENQUIRY NO: AD0089

REQUEST FOR PROPOSAL (RFP)

**PARTNERSHIP FOR DEVELOPMENT, REFURBISHMENT, MODIFICATION, UPGRADE,
FUNDING AND/OR OPERATION OF THE GTL REFINERY IN MOSSEL BAY**

ANDRE SNELL/ THOZAMA MANDLELENI



AGENDA :
AD0089- REQUEST FOR PROPOSAL (RFP)
PARTNERSHIP FOR THE REMOVAL AND REUSE OF PETROLEUM SLUDGE
FROM VARIOUS TANKS AT THE PetroSA GTL PLANT IN MOSSEL BAY

ITEM	TIME	BY WHOM
OPENING / WELCOME / INTRODUCTION	12H00 – 12H05	A SNELL MATERIALS MANAGER
TENDER REQUIREMENTS	12H05– 12H30	A SNELL MATERIALS MANAGER
QUESTIONS AND ANSWERS AND CLOSURE	12H30 – 13H00	A SNELL /THOZAMA MANDLELENI
PLANT VISIT	13H00– 14H00	THOZAMA MANDLELENI

OBJECTIVES/REQUIREMENT FOR RFP

Two sludge containing, above ground storage tanks in Mossel Bay needs to be emptied. The tank bottoms consist of a thick waxy heavy hydrocarbon sludge mixture that is difficult to remove during the colder winter temperatures. The volume of sludge is approximately 500 m³ in two different tanks. The mixture is not homogeneously spread as some areas flow slowly and some areas consist of congealed clumps of wax.

SCOPE

- Removal and collection of the sludge
- Transporting of the waste sludge to a waste treatment area.
- Cleaning & Housekeeping of the area of work after completion of the collection off all the sludge
- Supplier to provide the service expertise, techniques, equipment, manpower, and experienced project management, including preparation and execution of work in accordance with and within time frames defined and agreed with PetroSA.

PREREQUISITES

- Adherence to PetroSA on site procedures and all relevant legislation pertaining to waste management and transport
- Permits to work
- Competent workforce and shall be responsible for ensuring that the workforce of any approved sub-supplier(s) is competent and fully equipped to perform the services safely.
- A Method statement and risk assessment must be submitted with the proposal. The method statement shall cover, the removal, transportation, and recycling of the sludge..

MATERIALS

- The applicant shall supply all materials and consumables required for the performance of the services as required.
- Any materials supplied by PetroSA on a free issue basis shall remain the property of PetroSA and any surplus material shall be returned to PetroSA upon completion of the services.
- The applicant is responsible for transportation of material on and off-site.
- PetroSA reserves the right to supply the materials required.

SAFETY EQUIPMENT AND APPAREL

- The applicant shall ensure that all its personnel engaged in the performance of the Services are provided as a minimum with the following safety equipment/apparel in good condition:
- Safety shoes/boots
- Overall with long sleeves
- Hard hat
- Rain suit
- Safety gloves
- Hearing protection
- Safety glasses
- Safety harness

GENERAL

- Any activity, work or condition not covered in the scope of work shall be negotiated and agreed on in advance with PetroSA.
- Proper clean-up and housekeeping after the completion of a specific job shall be seen as part of the complete job and payment may be withheld if not adhered to.
- Any damage to PetroSA equipment due to negligence or poor workmanship will be for the account of the Supplier



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APPROVAL PROCESS

Phase 1: Elimination Phase

- Non-compliance with scope of work, incomplete proposals, inaccurate & misleading information etc.

Phase 2: Company Assessment

- Detailed due diligence

Phase 3: Approval Process

- Proposal submitted to for final approval, where applicable.
- Contract



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EVALUATION CRITERIA

CRITERIA	DOCUMENTATION REQUIRED	SCORE
Proposal submitted aligned to brief	The proposal results in a cash positive revenue stream in which PetroSA can share. Scores will be calculated using the best revenue offer as baseline, thus the best offer will receive full marks, while other proposals will achieve a weighted average mark based on the best offer	80
Timelines – high level indicative timeline for project implementation	<ul style="list-style-type: none">• Mobilisation by end Jul 2024 – 10 points• Mobilisation by end Aug 2024 – 5 points• Mobilisation after end Aug 2024– 0 points	10
Feasibility of the proposed solution	<ul style="list-style-type: none">• Solution is implementable with no dependencies – 10 points• Solution implementable with immaterial dependencies – 5 points• Solution is not easily implementable and has significant dependencies – 0 points	10



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GENERAL IMPORTANT INFORMATION

1. RFP closes on **11:00 CAT on 20 June 2024.**
2. RFP must be submitted via e-mail address tenders@petrosa.co.za
3. No late proposals will be considered
4. All procurement queries on the RFP may be directed to andre.snell@petrosa.co.za and technical queries to thozama.mandleleni@petrosa.co.za
5. Minutes of this meeting will be posted on the PetroSA website
6. Please access our website www.procurement.petrosa to view any other procurement matters

QUESTIONS AND ANSWER SESSION

PetroSA's story

....under the African Tree

