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**REQUEST FOR BIDS FOR APPOINTMENT OF  
A SERVICE PROVIDER FOR SUPPLY, INSTALLATION AND  
MAINTENANCE OF CLOUD-BASED MICROSOFT CONTACT  
CENTRE MANAGEMENT SYSTEM FOR A PERIOD OF 36 MONTHS.**

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**[PSiRA/2025/RFB/01]**

**Date Issued: [12 May 2025]**

**Closing Date and Time: [13 June 2025 at 11:00]**

**Virtual Compulsory Briefing Session: [28 May 2025 at  
10:00]**

**Briefing session link:**

[https://teams.microsoft.com/join/19%3ameeting\\_YWYxZjkwN2EtMzE1Ny00YTA5LWFhODAtNjgzYzhkYjhmYW11%40thread.v2/0?context=%7b%22Tid%22%3a%223ebbb76c-63ea-4470-ac2b-f6370b3b7690%22%2c%22Oid%22%3a%223df91435-2d7a-4256-8dc5-85bb3da37a8d%22%7d](https://teams.microsoft.com/join/19%3ameeting_YWYxZjkwN2EtMzE1Ny00YTA5LWFhODAtNjgzYzhkYjhmYW11%40thread.v2/0?context=%7b%22Tid%22%3a%223ebbb76c-63ea-4470-ac2b-f6370b3b7690%22%2c%22Oid%22%3a%223df91435-2d7a-4256-8dc5-85bb3da37a8d%22%7d)

**Bid Validity Period: [120 days]**

**TENDER BOX ADDRESS:**

PSiRA Head Office: 420 Witch-Hazel Avenue, Block B – Eco Glades 2 Office Park, Highveld  
Ext 70, Centurion.



## CHECKLIST OF COMPULSORY RETURNABLE SCHEDULES & DOCUMENTS/REQUIREMENTS

| YES                      | NO                       | DOCUMENTATION   |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | <b>SBD 1:</b> Invitation to Bid.  |
| <input type="checkbox"/> | <input type="checkbox"/> | <b>SBD 4:</b> Declaration of Interest.  |
| <input type="checkbox"/> | <input type="checkbox"/> | <b>SBD 3.1:</b> Pricing Schedule.   |
| <input type="checkbox"/> | <input type="checkbox"/> | <b>SBD 6.1:</b> Preference Claim Forms in terms of Preferential Procurement Regulations, 2022.  |
| <input type="checkbox"/> | <input type="checkbox"/> | General Conditions of Contract (All pages to be initialled and last page signed by the bidder). |
| <input type="checkbox"/> | <input type="checkbox"/> | Terms of Reference (All pages to be initialled and last page signed by the bidder).             |
| <input type="checkbox"/> | <input type="checkbox"/> | Attendance of Virtual Compulsory Briefing Session.  |

Sealed and clearly marked bids indicating the bid Reference No. i.e. PSiRA/2025/RFB/01 must be deposited in the PSiRA Head Office tender box located at **420 Witch Hazel Avenue, Eco Glades, Block B2, Eco Park, Centurion, Pretoria**- before the closing date and time.

**The purpose of this document is to provide guidance to service providers on how to compile a compliant bid proposal.**

**Bids/Forms will be considered to be fully completed when signed and the following are specified/ reflected and submitted:**

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**SBD 1: Invitation to Bid**

- Supplier information.
- Signed on page 2.

☐

**SBD 3.1: - Pricing Schedule**

- Total bid price must be reflected on the form.
- Company name reflected on the form.
- Persons who will be involved in the project and rates applicable.
- Phases according to which the project will be completed, cost per phase and man-days to be spent.
- Period required for commencement with project after acceptance of bid.
- An indication that the bid price is fixed or not, if not for the full period, provide details.
- Estimated man-days for completion of project.

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**SBD 4: - Declaration of interest**

All questionnaires must be answered on:

- Paragraph 2: 2.1 and 2.1.1.
- Paragraph 2.2 and 2.2.1.
- Paragraph 2.3 and 2.3.1
- Paragraph 3
  - Signed, dated, position specified, and name of bidder specified.

☐

**SBD 6.1: Preference Claim Forms in terms of Preferential Procurement Regulations 2022**

- Paragraph 4.1: Completion of table 1.
- Declaration with regards to company/firm (paragraph 4.2, 4.3 and 4.4).
- Signature(s) of tenderer(s), surname and name, date and address.

☐

Terms of Reference (All pages to be initialled and last page signed by the bidder)

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General Conditions of Contract (All pages to be initialled and last page signed by the bidder)

☐

Attendance of Virtual Compulsory Briefing Session.



**TERMS OF REFERENCE**

**FOR**

**SUPPLY, INSTALLATION AND MAINTENANCE OF CLOUD-BASED  
MICROSOFT CONTACT CENTRE MANAGEMENT SYSTEM FOR A PERIOD  
OF 36 MONTHS**

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## 1. PURPOSE

The objective of this request is to appoint a suitable service provider that can supply, install and maintain a Cloud-based Contact Centre Management System for a period of **36 months** for Private Security Industry Regulatory Authority (herein after referred to as "PSiRA").

## 2. BACKGROUND

PSiRA was established in terms of Section 2 of the Private Security Industry Regulation Act (56 of 2001) in 2002. The strategic mandate of PSiRA originates from the Act and the regulations issued in terms of the Act. In a nutshell, the primary objectives of PSiRA are to regulate the private security industry and to exercise effective control over the practice of the occupation of security service provider in the public and national interest and in the interest of the private security industry itself. It is therefore essential that the Authority has a fully functional Contact Centre Management System that is available at all times.

## 3. SCOPE OF WORK

The scope of work extends to supply, install and maintain Cloud-based Contact Centre Management System for PSiRA. It includes the following additional specifications and requirements:

### KEY REQUIREMENTS:

#### 3.1 Cloud Hosting & Location:

- The system must be hosted **on the Cloud** within **South Africa**.

#### 3.2 Support and Maintenance:

**3.2.1** The successful bidder must provide **3 years of support and maintenance** for the Contact Centre Management System.

#### **3.2.2 Response times** for incidents:

- **1-hour response** for all incidents.
- **2 hours** to resolve **Severity 1 incidents** (critical, system down).
- **4 hours** to resolve **Severity 2 incidents** (system operational but limited functionality).

**Target SLA is 98%. Penalty will be 5% of monthly invoice if target SLA is not met.**

### **3.3 Integration and Features:**

3.3.1 Integration with **Microsoft Teams** is mandatory.

**3.3.2 Call Recording** should be enabled for **3 year** for calls during working hours (Monday to Friday, 07:30 – 16:00). The recording should be transferred to PSiRA on contract termination.

**3.4 AI capabilities** are required in the system, specifically to:

**3.4.1** Speech Recognition & NLP: The system must use AI to understand and respond to customer speech, allowing for seamless, human-like interactions without requiring live agents.

**3.4.2** AI-Driven Call Routing: categorises and routes calls to the right agent or department based on the inquiry, improving efficiency and reducing wait times.

**3.4.3** Self-Service via AI: The system provides self-service options for common queries, enabling customers to resolve issues without agent assistance.

**3.4.4** Predictive Customer Service: must anticipate customer needs based on past interactions, offering proactive solutions or escalating issues as needed.

**3.4.5** Continuous Improvement: The AI learns from interactions, adapting and improving its responses and call routing over time.

### **3.5 No Additional Charges:**

Any additional services required by PSiRA during the contract period must be delivered without any additional **charges or penalties**.

## **4. TECHNICAL SPECIFICATION**

The specification for the Contact Centre Management System includes the following technical and AI-related features:

### **4.1 Licensing and Equipment:**

- 15 Contact Centre licenses.
- 16 Duo-Wireless headsets.
- Session Board Controller to link Microsoft Teams with the Contact Centre System.

### **4.2 Integration Requirements:**

- Integration with the Enrolment System and CRM solution, if needed.
- Integration with Microsoft Teams Direct Routing and collaboration with the relevant service provider.

- Ability to link with Microsoft Teams for telephony.

#### **4.3 Call Handling & Routing:**

- Automatic call routing to appropriate agents or skill groups based on caller input.
- Voice Interaction Platform with customizable messages (e.g., queue status, options for different types of inquiries).
- The system must have self-service options and provide a call-back functionality if the call remains queued for 30 seconds to one minute.
- Call screening and redirection options based on query type.

#### **4.4 Call Monitoring and Reporting:**

- Monitoring of calls, including answered, received, dropped, and abandoned calls.
- Customizable reporting on:
  - Number of calls by category (individual, business, general, training).
  - Agent sign-in and sign-out times, compliance rates.
  - Call transfer statistics and call handling performance.
  - Average Handle Time (target: 5 minutes per call).
  - Call transfer rates and call abandonment statistics.

#### **4.5 Agent and Supervisor Tools:**

- Real-time data on queue status, call duration, and agent availability.
- Supervisors can view and manage call queues, move calls between agents, and answer calls from any position in the queue.
- Agents can sign in/out and track availability.
- Pause time tracking for breaks and compliance.

#### **4.6 AI and Automation:**

- Call routing and interactive voice responses (IVR) to provide different options based on inquiry type (individual, business, general, training).
- Auto-answer capability within three rings.
- AI-driven call-back and self-service functionalities to enhance customer experience.

#### **4.7 Data Encryption:**

- The Contact Centre Management System must support encryption for data both at rest and in transit.

#### **4.8 Data Access Controls:**



- Adherence to the principle of least privilege.
- Implementation of role-based access control (RBAC).

#### **4.9 Password Policies:**

**4.10** Enforcement of strong password policies aligned with the PSiRA's IT security policy, including:

- Regular password updates.
- Multi-factor authentication (MFA).
- Single sign-on (SSO) functionality.

**4.11** User Activity Monitoring:

- The solution must have the capability to monitor user activity independently or integrate with the Contact Centre Management System.

#### **4.12 Compliance with Data Privacy Regulations:**

- The Contact Centre Management System must comply with regulations such as POPIA.

#### **4.13 Performance Metrics & Compliance:**

- Call transfer ratios, answered call percentages, and other key performance indicators.
- Real-time display of call statistics and agent performance (e.g., total calls received, total calls taken, idle times).
- Target compliance for agents (98%) with reports on break durations and call transfers.

#### **4.14 Additional Features:**

- Customer satisfaction survey post-call for feedback on service levels.
- Recording of all calls for quality assurance purposes.

### **5. EVALUATION CRITERIA**

#### **5.1 CRITERION 1 – COMPULSORY REQUIREMENTS**

Bidders will first be evaluated in terms of the minimum requirements / gatekeepers. Bidders who do not fulfil all the requirements or do not submit the required documents will be disqualified. Those who fulfil all the minimum requirements or have submitted the required documents will be further evaluated on **criterion 2** - which is the functionality.

## **COMPULSORY/ MANDATORY REQUIREMENTS**

During this phase, bid responses will be reviewed for purposes of assessing compliance with RFP requirements including completion of standard bidding documents:

- a. SBD1 Invitation to Bid.
- b. SBD 3.1 Pricing Schedule.
- c. SBD 4 Declaration of Interest.
- d. SBD 6.1 Preference Points Claim Form.
- e. General Conditions of Contract (ALL pages to be initialed by the bidder and last page must be signed).
- f. Terms of reference (ALL pages to be initialed and last page must be signed by the service provider).
- g. Compulsory attendance of virtual briefing session.

### **5.2 CONDITIONS OF TENDER**

- All forms must be completed and signed. Incomplete and unsigned forms will be disqualified.
- Failure to comply with the mandatory requirements will lead to disqualification.
- Failure to initial each page of the TOR and GCC will lead to disqualification.
- Failure to sign the TOR and GCC will lead to disqualification.

### **5.3 CRITERION 2 – FUNCTIONALITY**

#### **Functionality Evaluation:**

Bidders will be evaluated out of **80 points** and are required to achieve minimum threshold of **60 points** out of **80 points** to qualify for **criteria 3**: Live presentation.

The functionality evaluation is broken down as follows:

| Functionality / Technical Criteria  | Weight    |
|---|-----------|
| <b>PROJECT MANAGEMENT</b>   | <b>20</b> |
| <p><b>Project Implementation Plan-</b> must include the following points:</p> <p><b>Points Allocation (20)</b></p> <p>(i) Detailed Project implementation plan (from the beginning to implementing the solution) as follows:</p> <ul style="list-style-type: none"> <li>✓ 10 points for highlighting tasks and timeframes from placing an order to PSiRA receiving the goods.</li> </ul> <p>(ii) Implementation of the solution:</p> <ul style="list-style-type: none"> <li>✓ 10 points for delivery within 8 weeks</li> <li>✓ 5 points for delivery within 10 weeks</li> <li>✓ 0 for delivery of 11 weeks and above</li> </ul> |           |
| <b>TRAINING AND REPORTING</b>   | <b>15</b> |
| <p>The successful bidder must provide the following:</p> <p><b>Points allocation (15)</b></p> <ul style="list-style-type: none"> <li>✓ 5 points for user training guidelines. A sample of user training guidelines must be provided.</li> <li>✓ 5 points for training Contact Centre Agents and Supervisors. Bidder must submit a training plan.</li> <li>✓ 5 points for Full Contact Centre Management System Report as per the technical specification. Reporting template must be provided.</li> </ul>   |           |
| <b>SERVICE LEVEL AGREEMENT</b>  | <b>10</b> |
| <p>Bidders must submit a sample of Service Level Agreement in line with the Project indicating the following as a minimum:</p> <p><b>Points allocation (10)</b></p> <ul style="list-style-type: none"> <li>✓ 5 points for penalty clause (for the duration of the contract).</li> <li>✓ 5 points for detailed <b>technical support</b> to be demonstrated in terms of response time of logging incidents.</li> </ul>  |           |
| <b>REFERENCE LETTERS</b>  | <b>15</b> |

**Three (3) reference letters** on a letterhead from the bidder's clients where "**Contact Centre Management System**" has been successfully implemented with similar criteria. Bidders must make sure that the reference letters are **signed**, and the **contact details are completed**. The reference letters and the projects implemented must not be older than **36 months** from the date of the RFP submission:

- ✓ 15 points for 3 reference letters
- ✓ 10 points for 2 reference letters
- ✓ 5 points for 1 reference
- ✓ No points for no reference letter or letters that are not in line with the scope required.

**Note: PSiRA may verify the information provided; and if your referee does not confirm the information provided the reference will not be considered.**

#### **PROJECT TEAM MEMBERS**

**15**

Detailed CVs of Project Management team and Project leader/Manager

- ✓ 10 points for Project Manager in the IT environment with minimum of **5 years** of experience as a Project Manager.
- ✓ 5 points for Project team in the IT environment with minimum of **3 years** of experience.

#### **PARTNER LETTER**

**5**

Bidder must provide a valid copy of OEM partner letter. The letter must explicitly reference the bidder's company name and must be valid at the time of submission.

- ✓ 5 points for providing a valid OEM partner letter.
- ✓ 0 points for not providing a valid OEM partner letter.

### **5.4 CRITERION 3 – LIVE PRESENTATION**

Bidders will be evaluated out of **20 points** and are required to achieve minimum threshold of **10 points** out of **20 points**. Bidders who score less than **10** points on Presentation will therefore be disqualified:

#### **Presentation**

**20**

Detailed presentation and explanation of the proposed Contact Centre Management System and the capability of the system that include:

- ✓ **2 points** for Network diagram illustrating the connectivity from contact centre to PSiRA network,
- ✓ **2 points** for demonstrating how calls are recorded and recordings are safe guarded in line with POPI Act.
- ✓ **2 points** for contact centre system features, integration with CRM system.
- ✓ **5 points** for demonstrating backup schedules and Disaster Recovery test plan. The plans must include how they will be maintained and carried out in the event of a catastrophe.
- ✓ Dashboard demonstrating:
  - **3 points** for total number of calls waiting, abandoned, received and answered.
  - **2 points** for total number of callers, answered calls per Agent, calls transferred.
  - **2 points** for average waiting time, maximum waiting time and average talk time.
  - **2 points** for Agents activity summary (Agents are logged in / out / busy / available).

The overall combined score based on the minimum threshold of each criterion must be equal or above **70 points** out of **100 points** in order to proceed to **Criteria 4: Price and specific goals** evaluations. Bidders who score less than **70 points** out of **100 points** on functionality and presentation will therefore be disqualified.

## 5.5 CRITERION 4- SPECIFIC GOALS

(i) All Bidders who achieve a minimum qualifying score on functionality evaluation and presentation will further be evaluated in terms of price and specific goals points system as specified below:

| CRITERIA | POINTS |
|----------|--------|
| Price    | 80     |

| CRITERIA            | POINTS     |
|---------------------|------------|
| Specific Goals      | 20         |
| <b>Total points</b> | <b>100</b> |

- ii. Specific goals for this tender and points that maybe claimed are specified below:

| SPECIFIC GOALS   | POINTS    |
|--|-----------|
| <b>Black ownership</b> <ul style="list-style-type: none"> <li>✓ 5 points for 75% - 100% black owned.</li> <li>✓ 3 points for 51% - 74% black owned.</li> <li>✓ 1 point for Below 51% black owned.</li> <li>✓ 1 point for Below 51% black owned.</li> </ul> | 5         |
| <b>Youth ownership</b> <ul style="list-style-type: none"> <li>✓ 5 points for 50% - 100% youth ownership</li> <li>✓ 3 Points for 1-49% youth ownership</li> <li>✓ 0 points for no youth ownership</li> </ul>  | 5         |
| <b>Disabled Ownership</b> <ul style="list-style-type: none"> <li>✓ 5 points for 50% - 100% disabled ownership</li> <li>✓ 3 Points for 1% - 49% disabled ownership</li> <li>✓ 0 points for no disabled ownership</li> </ul>                                 | 5         |
| <b>Enterprise type (EME or QSE or GE)</b> <p>Size of the company as per the CSD report (5)</p> <ul style="list-style-type: none"> <li>✓ 5 points for EME</li> <li>✓ 3 points for QSE</li> <li>✓ 1 point for GE</li> </ul>                                  | 5         |
| <b>Total Points</b>  | <b>20</b> |

**(iii) Price Calculation 80/20:**

The following formula will be used to calculate the points for price.

$$\left[ 1 - \frac{(Pt - Pmin)}{Pmax - Pmin} \right]$$

Ps= 80                      Pmin

Where:

Ps        =        Points scored for price of bid under consideration

Pt        =        Price of tender under consideration

Pmin    =        Price of lowest acceptable bid

## **6. COMPLIANCE**

- The proposal must conform to the minimum requirements as set out in this TOR.
- This document will be a binding contract between the successful service provider and PSiRA once the proposal has been accepted by the organization.

## **7. SUCCESS CRITERIA**

The project will be considered successful when technical specifications are met and the testing of the system is successful and working to the satisfaction of PSiRA.

## **8. KEY MILESTONES**

- System testing signed off after work has been completed.
- Project completion signed off.

## **9. GENERAL CONDITIONS**

- a. PSiRA will enter into a Service Level Agreement with the successful bidder. The Service Level Agreement will among others, govern the relationship between the parties; ensure that services are provided according to specified standards and within stipulated timeframes; and to provide for remedies for under/poor performance and non-compliance with terms and conditions of the Service Level Agreement.
- b. The evaluation will only be done on the basis of information that was requested and provided.
- c. The evaluation process does not obligate PSiRA to make use of any proposed services. Acceptance of any proposal shall only indicate a willingness to include the information into an analysis or to commence negotiations and shall not place any other duties or liabilities on PSiRA. PSiRA shall have no obligation to furnish any formal acceptance or non- acceptance of any information presented.

- d. It will be accepted that the bidder, on submitting the proposal, has read, understood and accepted all the terms and conditions of this TOR. It shall therefore be presumed by PSiRA that the submission of the proposal by any bidder confirms its complete acceptance of the terms and conditions of the document.
- e. Throughout this process and thereafter, prospective bidders must obtain from PSiRA written approval prior to the release of any information that pertains to the potential work or activities covered by this bid or the subsequent process. Failure to adhere to this requirement will result in immediate disqualification from this process and PSiRA reserves the right to institute legal proceedings against the bidder.
- f. PSiRA will treat all RFP's as confidential until a contract is awarded, or the process is completed. Thereafter, RFP's and related documentation may be made available for inspection at PSiRA's sole discretion, except for material that is proprietary or confidential. PSiRA will not disclose or make public any information, which the bidder and its partner has marked "proprietary" or "confidential".
- g. Bidders are reminded that as per National Treasury regulations, all prospective must have registered on the National Treasury Central Supplier database.

## **10. PSiRA RIGHTS**

Notwithstanding anything else in this Request for Proposal (RFP), and without limiting its rights at law or otherwise, PSiRA reserves the right, in its absolute discretion at any time:

- a. Cancel or Call for new Tenders.
- b. To appoint more than one bidder or contractor.
- c. Reject any Tender received after the Closing Time.
- d. Consider and accept or reject any alternative tender.
- e. Alter the structure and/or the timing of this RFP or the Tendering Process.
- f. Reject any Tender that does not comply with the requirements of this RFP.
- g. Terminate the participation of any Bidder or any other person in the Tendering Process.



- h. Vary or extend any time or date specified in this RFP for all or any Bidder or other persons.
- i. Cease to proceed with or suspend the Tendering Process prior to the execution of a formal written contract.
- j. Require additional information or clarification from any Bidder or any other person or provide additional information or clarification.
- k. PSiRA reserves the right to terminate without penalty if the successful bidder is not able to honor the terms and conditions specified by the tender requirements.
- l. PSiRA reserves the right to terminate without penalty if the successful service provider is not able to honor the terms and conditions specified by the TOR.
- m. It is crucial that bidders take note that any communication must be directed to SCM, any queries regarding this bid directed to a member not within the SCM department will be noted and may cause the bid to be cancelled.
- n. PSiRA is not obliged to accept the lowest or any bid thereof and reserves the right to withdraw this bid.

## **11. GENERAL INFORMATION**

- a. Bid documentation will be made available from National Treasury E-Tender Website, ready to be downloaded by bidders;
- b. All compulsory forms contained in the bid documentation must be completed and signed in full.
- c. Proof of Registration with the National Treasury Central Supplier Database (CSD) must be provided.
- d. Received bids will be opened in public on the closing date at **11h30**.
- e. Bids should be submitted at the correct address, before or on the closing date and time. No late bids will be accepted under any circumstance.
- f. Only original bid documents will be accepted. No e-mailed or posted copies will be accepted (**one original and a USB will be sufficient**).
- g. Bidders may make use of courier services and must confirm bid acknowledgement with SCM office.
- h. Sealed and clearly marked bids indicating the Bid Reference No. i.e. **ADM/2025/XX must be deposited in the PSIRA Head Office tender situated at 420 Witch Hazel Avenue, Eco Glades, Block B2, Eco Park,**

## Centurion, Pretoria

### 12. INSTRUCTIONS TO BIDDERS

- a. The bidder is required to confirm that it will hold its proposal valid for **120** days from the closing date of the tender, during which time it will maintain without change, their proposed rates and prices.
- b. Bidders are required to submit 2 indexed hard copy of bid (one original and 1 copy + a USB containing the same documentation submitted as a hard copy document).
- c. The bidder is requested to carefully examine the specification, terms and conditions specified therein, and if there appears to be any ambiguity, contradictions, inconsistency, gap and/or discrepancy in the specification, bidder should seek necessary clarifications through the Authority's Supply Chain Management division at [bids@psira.co.za](mailto:bids@psira.co.za).

### 13. REPORTING OF INCIDENTS

Bidders are encouraged to report any incidents of • fraud • corruption • theft misconduct or •unethical behaviour to the PSiRA Fraud Hotline. Contact number 0860 333 036| Email: [psira@behonest.co.za](mailto:psira@behonest.co.za).

### 14. CONTACT PERSONS

#### The contact person for this assignment (Technical Enquiries):

Ms. Sophy Mafolo |012 003 0595 | Email: [bids@psira.co.za](mailto:bids@psira.co.za)

#### Bidding Procedures Enquiries

Ms. Nkhuliseni Masikhwa ;Ms. Nomathemba Mendu and Mr. Rudolph Mohlala |  
Tel: 012 003 0524;0519;0486 |Email: [bids@psira.co.za](mailto:bids@psira.co.za)

**Mr. Gresham Singh**  
**(Chairperson)**

Bid Specification Committee



Signature

17/02/2025

Date

\_\_\_\_\_  
Name of bidder

\_\_\_\_\_  
Bidder's Signature

\_\_\_\_\_  
Date

## PART A INVITATION TO BID

|  |   |               |   |  |  |
|--|---|---------------|---|--|--|
| <b>YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE PRIVATE SECURITY INDUSTRY REGULATORY AUTHORITY (PSiRA)</b>  |   |               |   |  |  |
| BID NUMBER:  | PSiRA/2025/RFB/01   | CLOSING DATE: | 13 June 2025  | CLOSING TIME:  | 11:00  |
| DESCRIPTION  | APPOINTMENT OF A SERVICE PROVIDER FOR SUPPLY, INSTALLATION AND MAINTENANCE OF CLOUD-BASED MICROSOFT CONTACT CENTRE MANAGEMENT SYSTEM FOR A PERIOD OF 36 MONTHS. |               |   |  |  |
| <b>BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)</b>   |   |               |   |  |  |
| PSiRA HEAD OFFICE: 420 WITCH HAZEL AVENUE  |   |               |   |  |  |
| BLOCK B - ECO GLADES 2 OFFICE PARK   |   |               |   |  |  |
| HIGHVELD EXT 70  |   |               |   |  |  |
| CENTURION  |   |               |   |  |  |
| <b>BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO</b>  |   |               | <b>TECHNICAL ENQUIRIES MAY BE DIRECTED TO:</b>                    |  |  |
| CONTACT PERSON   | Ms. Nkhuliseni Masikhwa<br>Mr. Rudolph Mohlala  |               | CONTACT PERSON  | Sophy Mafolo   |  |
| TELEPHONE NUMBER   | 012 003 0524/0519/0486  |               | TELEPHONE NUMBER  | 012 003 0524/0519/0486                                   |  |
| FACSIMILE NUMBER   | N/A   |               | FACSIMILE NUMBER  | N/A  |  |
| E-MAIL ADDRESS   | <a href="mailto:bids@psira.co.za">bids@psira.co.za</a>  |               | E-MAIL ADDRESS  | <a href="mailto:bids@psira.co.za">bids@psira.co.za</a>   |  |
| <b>SUPPLIER INFORMATION</b>  |   |               |   |  |  |
| NAME OF BIDDER   |   |               |   |  |  |
| POSTAL ADDRESS   |   |               |   |  |  |
| STREET ADDRESS   |   |               |   |  |  |
| CONTACT PERSON   |   |               |   |  |  |
| TELEPHONE NUMBER   | CODE  |               | NUMBER  |  |  |
| CELLPHONE NUMBER   |   |               |   |  |  |
| FACSIMILE NUMBER   | CODE  |               | NUMBER  |  |  |
| E-MAIL ADDRESS   |   |               |   |  |  |
| VAT REGISTRATION NUMBER  |   |               |   |  |  |
| SUPPLIER COMPLIANCE STATUS   | TAX COMPLIANCE SYSTEM PIN:  |               | <b>OR</b>   | CENTRAL SUPPLIER DATABASE No:                            | MAAA   |
| ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?   | <input type="checkbox"/> Yes <input type="checkbox"/> No<br>[IF YES ENCLOSE PROOF]  |               | ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED? |  | <input type="checkbox"/> Yes <input type="checkbox"/> No<br>[IF YES, ANSWER THE QUESTIONNAIRE BELOW] |
| <b>QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS</b>  |   |               |   |  |  |
| IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?  |   |               |   | <input type="checkbox"/> YES <input type="checkbox"/> NO |  |
| DOES THE ENTITY HAVE A BRANCH IN THE RSA?  |   |               |   | <input type="checkbox"/> YES <input type="checkbox"/> NO |  |
| DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?   |   |               |   | <input type="checkbox"/> YES <input type="checkbox"/> NO |  |
| DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?  |   |               |   | <input type="checkbox"/> YES <input type="checkbox"/> NO |  |
| IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?  |   |               |   | <input type="checkbox"/> YES <input type="checkbox"/> NO |  |
| <b>IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.</b> |   |               |   |  |  |

## PART B TERMS AND CONDITIONS FOR BIDDING

|  |
|--|
| <b>1. BID SUBMISSION:</b>  |
| 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.   |
| 1.2. <b>ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.</b>  |
| 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT. |
| 1.4. <b>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).</b>   |
| <b>2. TAX COMPLIANCE REQUIREMENTS</b>  |
| 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.   |
| 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.  |
| 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.   |
| 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.   |
| 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.   |
| 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.  |
| 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."                  |

**NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.**

SIGNATURE OF BIDDER: .....

CAPACITY UNDER WHICH THIS BID IS SIGNED: .....  
(Proof of authority must be submitted e.g. company resolution)

DATE: .....

## PRICING SCHEDULE – FIRM PRICES (PURCHASES)

**NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....Bid number: PSiRA/2025/RFB/01

Closing Time 11:00

Closing date: 13 June 2025

OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.

| ITEM<br>NO. | QUANTITY | DESCRIPTION | BID PRICE IN RSA CURRENCY<br>** (ALL APPLICABLE TAXES INCLUDED) |
|-------------|----------|-------------|---|
|-------------|----------|-------------|---|

**R.....**

**APPOINTMENT OF A SERVICE PROVIDER FOR SUPPLY, INSTALLATION AND MAINTENANCE OF CLOUD-BASED MICROSOFT CONTACT CENTRE MANAGEMENT SYSTEM FOR A PERIOD OF 36 MONTHS.**

- Required by: **PRIVATE SECURITY INDUSTRY REGULATORY AUTHORITY (PSiRA)**
- At: **PSiRA Head Office**
- Brand and model .....
- Country of origin .....
- Does the offer comply with the specification(s)? \*YES/NO
- If not to specification, indicate deviation(s) .....
- Period required for delivery .....  
\*Delivery: Firm/not firm
- Delivery basis .....

Note: All delivery costs must be included in the bid price, for delivery at the prescribed destination.

\*\* "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

## BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| Full Name | Identity Number | Name of institution | State |
|-----------|-----------------|---------------------|-------|
|           |                 |                     |       |
|           |                 |                     |       |
|           |                 |                     |       |
|           |                 |                     |       |
|           |                 |                     |       |
|           |                 |                     |       |
|           |                 |                     |       |
|           |                 |                     |       |
|           |                 |                     |       |

- 2.2 Do you, or any person connected with the bidder, have a relationship

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
 .....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....  
 .....

### **3 DECLARATION**

I, the undersigned, (name).....in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

|           |                |
|-----------|----------------|
| .....     | .....          |
| Signature | Date           |
| .....     | .....          |
| Position  | Name of bidder |



## PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

### 1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

|  | POINTS     |
|--|------------|
| PRICE  | 80         |
| SPECIFIC GOALS                                   | 20         |
| <b>Total points for Price and SPECIFIC GOALS</b> | <b>100</b> |

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

## 2. DEFINITIONS

- (a) “**tender**” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) “**price**” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) “**rand value**” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) “**tender for income-generating contracts**” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) “**the Act**” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

## 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

### 3.1. POINTS AWARDED FOR PRICE

#### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ \\ \mathbf{Ps = 80 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right)} & \mathbf{or} & \mathbf{Ps = 90 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right)} \end{array}$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

### 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ \\ \mathbf{Ps = 80 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)} & \mathbf{or} & \mathbf{Ps = 90 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)} \end{array}$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1: Specific goals for the tender and points claimed are indicated per the table below.**

***(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.***

***Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)***

| The specific goals allocated points in terms of this tender | Number of points allocated<br>(80/20 system)<br>(To be completed by the organ of state) | Number of points claimed<br>(80/20 system)<br>(To be completed by the tenderer) |
|---|---|---|
| Black ownership   | 5   |   |
| Youth ownership   | 5   |   |
| Disabled Ownership  | 5   |   |
| Enterprise type (EME or QSE or GE)                          | 5   |   |

## DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number: .....

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
  - (a) disqualify the person from the tendering process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution, if deemed necessary.

.....  
**SIGNATURE(S) OF TENDERER(S)**

**SURNAME AND NAME:** .....

**DATE:** .....

**ADDRESS:** .....

.....

.....

.....

# **THE NATIONAL TREASURY**

**Republic of South Africa**



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## **GOVERNMENT PROCUREMENT: GENERAL CONDITIONS OF CONTRACT**

**July 2010**

**GOVERNMENT PROCUREMENT**  
**GENERAL CONDITIONS OF CONTRACT**  
**July 2010**

**NOTES**

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

## TABLE OF CLAUSES

1. Definitions
2. Application
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## **General Conditions of Contract**

### **1. Definitions**

1. The following terms shall be interpreted as indicated:
  - 1.1 “Closing time” means the date and hour specified in the bidding documents for the receipt of bids.
  - 1.2 “Contract” means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
  - 1.3 “Contract price” means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
  - 1.4 “Corrupt practice” means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
  - 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
  - 1.6 “Country of origin” means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
  - 1.7 “Day” means calendar day.
  - 1.8 “Delivery” means delivery in compliance of the conditions of the contract or order.
  - 1.9 “Delivery ex stock” means immediate delivery directly from stock actually on hand.
  - 1.10 “Delivery into consignees store or to his site” means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
  - 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the



RSA.

- 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such

obligations of the supplier covered under the contract.

- 1.25 “Written” or “in writing” means handwritten in ink or any form of electronic or mechanical writing.

## **2. Application**

- 2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

## **3. General**

- 3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from [www.treasury.gov.za](http://www.treasury.gov.za)

## **4. Standards**

- 4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

## **5. Use of contract documents and information; inspection.**

- 5.1 The supplier shall not, without the purchaser’s prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2 The supplier shall not, without the purchaser’s prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier’s performance under the contract if so required by the purchaser.
- 5.4 The supplier shall permit the purchaser to inspect the supplier’s records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

## **6. Patent rights**

- 6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

**7. Performance security**

- 7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.
- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
- (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
  - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

**8. Inspections, tests and analyses**

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or

analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

- 8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

## **9. Packing**

- 9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

## **10. Delivery and documents**

- 10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.
- 10.2 Documents to be submitted by the supplier are specified in SCC.

## **11. Insurance**

- 11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

## **12. Transportation**

- 12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

## **13. Incidental services**

- 13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
- (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
  - (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
  - (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;

- (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

#### **14. Spare parts**

14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

- (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
- (b) in the event of termination of production of the spare parts:
  - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
  - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

#### **15. Warranty**

15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take

such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

**16. Payment**

- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.

**17. Prices**

- 17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.

**18. Contract amendments**

- 18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.

**19. Assignment**

- 19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

**20. Subcontracts**

- 20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contract if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

**21. Delays in the supplier's performance**

- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the

supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

## **22. Penalties**

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

## **23. Termination for default**

23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

- (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
- (b) if the Supplier fails to perform any other obligation(s) under the contract; or
- (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

23.4 If a purchaser intends imposing a restriction on a supplier or any

person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.

23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:

- (i) the name and address of the supplier and / or person restricted by the purchaser;
- (ii) the date of commencement of the restriction
- (iii) the period of restriction; and
- (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

## **24. Anti-dumping and countervailing duties and rights**

24.1 When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which



may be due to him

**25. Force Majeure**

- 25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

**26. Termination for insolvency**

- 26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

**27. Settlement of Disputes**

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein,
- (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
  - (b) the purchaser shall pay the supplier any monies due the supplier.

**28. Limitation of liability**

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

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|--|------|--|
|  |      | (b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.  |
| <b>29. Governing language</b>                                | 29.1 | The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.   |
| <b>30. Applicable law</b>                                    | 30.1 | The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.  |
| <b>31. Notices</b>   | 31.1 | Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice                                   |
|  | 31.2 | The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.   |
| <b>32. Taxes and duties</b>                                  | 32.1 | A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.   |
|  | 32.2 | A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.  |
|  | 32.3 | No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.  |
| <b>33. National Industrial Participation Programme (NIP)</b> | 33.1 | The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.  |
| <b>34 Prohibition of Restrictive practices</b>               | 34.1 | In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging). |
|  | 34.2 | If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.    |

34.3

If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder