

 Eskom	Tender Questions and Answers	Document Identifier	240-7124948	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2026		

To whom it may concern	Date	14 May 2025
	Enquiries	Tebogo Seyama
	E-mail address	MolotsTM@eskom.co.za

Dear Sir/Madam

Request for Enquiry Number	E1040GXMPCAM
Description / Project Title	The Provision of C&I Maintenance Services at Camden Power Station for a period of 60 months
Tender Questions Closing Date	10 working days before tender closing date

**Please note that the enquiry closing date has been extended to 28 May 2025 @ 10:00**

Item	Questions	Answers	Clarity Published Dates
1.	<ul style="list-style-type: none"> <li>(25%) The requirement for bidders to have completed six (6) previous projects, cumulatively yielding six (6) years of experience specifically in C&amp;I maintenance, is an unnecessary constraint that does not directly correlate with the complexity of the scope. The scope of this project entails routine and corrective maintenance tasks, which are standard across various industrial</li> </ul>	<ul style="list-style-type: none"> <li>While we acknowledge that our documented years of technical experience may differ from what you anticipated, we believe it is crucial to highlight the depth of extensive experience specifically with power plant and or similar plant. This has direct impact on the understanding of the system and maintainability unique to our plant or similar plant. This familiarity allows to diagnose issues faster,</li> </ul>	14 May 2025

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	<p>applications, and do not necessitate this volume of historical experience for competency.</p> <p>Further, the stipulation that one (1) project must span three (3) consecutive, uninterrupted years within the same contract is an unnecessary limitation. Maintenance contracts, by nature, are often structured on an as-needed basis or renewed periodically. This condition effectively disqualifies highly capable service providers who have successfully executed similar work but under different contract structures.</p>	<p>anticipate maintenance needs more accurately, and apply targeted solutions that reduce downtime.</p> <ul style="list-style-type: none"> <li>We understand and respect your concern, and we appreciate the time taken to seek clarity. In response, we have taken out the number of projects the contractor had. And only concentrated of the number of years of experience the contractor has (this may be in one or different projects). Furthermore, we have reduced the minimum years of experience in one consecutive and uninterrupted project from 3 years to 2 years. Understanding the importance of extensive experience and your concern, we have made the adjustment to strike balance between the two.</li> </ul>	
2.	<p><b>Stratus OEM Partnership Letter/OEM Support Letter/ Training Certificates (10%)</b></p> <ul style="list-style-type: none"> <li>While it is understood that familiarity with the Stratus Ft Server 4500 may be beneficial, making an OEM partnership letter or OEM training certification a mandatory requirement is disproportionate, C&amp;I maintenance personnel with general server management, redundancy configuration, and fault diagnostics expertise can effectively maintain these systems without necessitating direct OEM accreditation.</li> <li>Many aspects of C&amp;I maintenance do not require OEM-specific intervention but rather follow standard industrial practices. Restricting qualification to companies with direct OEM affiliation limits competitive participation unnecessarily</li> </ul>	<ul style="list-style-type: none"> <li>This criterion is not mandatory but qualitative. As a company we expect value for money services from our suppliers/ partners therefore knowledge and insight on the ft4500 stratus application servers is of paramount importance for this contract. Camden system is very old, obsolete, and scarce; therefore, we need a supplier who will be able to reduce maintenance time thus contributing positively towards the reduction/elimination of loadshedding.</li> <li>However, we have revised the criterion and removed the partnership letter which might be an advantage to many contractors, but to make sure the potential contractor can maintain these servers, the contractor must demonstrate number of years of experience with these servers or similar servers</li> </ul>	14 May 2025

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	and does not directly align with the core maintenance tasks defined in the project scope.		
3.	<b>T3000 Migration Server Training Certificate (10%)</b> <ul style="list-style-type: none"> <li>The requirement for a T3000 Migration Server Training Certificate is overly restrictive. The scope of work primarily encompasses maintenance activities, not full-scale system migrations. Competent C&amp;I technicians with fundamental SCADA, DCS, and industrial automation expertise can perform the required work without necessitating a specialized migration certificate.</li> <li>Further, industrial control systems evolve and mandating a specific certificate that pertains to a migration process rather than ongoing system maintenance imposes an unnecessary barrier for otherwise qualified bidders. A broader criterion allowing demonstrated experience in DCS maintenance should be considered instead.</li> </ul>	<ul style="list-style-type: none"> <li>Camden Power DCS is a migrated system, in the plant it uses T2000 while its HMI is on T3000. This is achieved using migration server and migration tool. This tool is critical for the communication between the two systems. Hence, it's important for us to know that the potential supplier can maintain these specific servers.</li> <li>The migration certificate will be an added advantage however any server maintenance certification will suffice.</li> <li>Trying to meet your concern and still acknowledge the importance of these servers in our system, we have eased the requirement to proof of training and experience on the migration server or similar server.</li> </ul>	14 May 2025
4.	<p><b><i>"The company must have a valid Stratus OEM partnership letter or confirmation email or OEM support letter or training certificates for Ft Server 4500".</i></b></p> <p>There was a formal communication from the OEM Stratus that Ft Server 4500 will be absolute as from 2012 and will not be supported that was 13 years ago. Can you please clarify whether this requirement is valid.</p>	<ul style="list-style-type: none"> <li>Refer to answers on point 2, it addresses the OEM partnership/ support letter/training certificate for Stratus Ft 4500 server.</li> </ul>	14 May 2025
5.	<p><b>Technical Evaluation Criteria (TES) do not seem to correlate to the published Scope of Works:</b></p> <ul style="list-style-type: none"> <li>Under Qualitative Criteria, page 11, Table 4, item 3.2 has a requirement or returnable of a "T3000 Migration server</li> </ul>	<ul style="list-style-type: none"> <li>Refer to answers on point 3, it addresses the Migration server training certificate.</li> </ul>	14 May 2025

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	<p>Training certificate" with a 10% scoring weighting - we could not find any reference to migration in the scope of works - which means the scope of work does to correlate to the evaluation criteria.</p> <ul style="list-style-type: none"> <li>This item which is not defined in the scope of works carries a 10% weighting - larger than most items in the Technical Evaluation Criteria - does this mean 10% of the Works will be migration works? Why does it carry such a large weighting when it is not even defined in the scope? Or was this an error?</li> </ul>	<ul style="list-style-type: none"> <li>The scope of work has been amended to show and explain the Current DCS layout at Camden power station and routine work done on these servers.</li> <li>It does not carry 10% of the scope of work. It is 10% of section 3.2.6 System administrators and it's not for the migration works but for the migration server and migration tool maintenance.</li> </ul>	
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Please note that the following documents has been revised:

- Scope of Work
- Technical Evaluation Strategy
- Enquiry closing date extended to 28 May 2025 @ 10:00



**Neo Mashishi**  
Procurement Manager

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