

	Strategy	Hendrina Power Station
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1. INTRODUCTION

The Tender Technical Evaluation strategy defines the mandatory and qualitative evaluation criteria that serve as a basis for the tender evaluation process. Various tender returnables will be evaluated based on the qualitative criteria specified in this document, and the tenderers meeting the minimum threshold will be considered further.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document covers the various technical aspects to be evaluated by the Tender Evaluation Team (TET) for the supply and delivery of Operating equipment at Hendrina Power Station. The scope includes the following:

- Supply procured spares as requested by the *Employer*.
- Confirm correctness of the supplied spares information prior to delivery to *Employer's* premises.
- Provide spares technical information in accordance with the scope of work.
- Timeously inform the *Employer* of any delays or when outstanding or additional information from the *Employer* is required.
- Ensure that only high-quality products are delivered.
- Ensure that every effort is made to keep to the agreed program and plan.
- Provide all required technical datasheets and/or product brochures.
- Conform to all the other requirements stipulated in this document.
- Supply all the necessary test sheets/results, where applicable.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document is applicable to Hendrina Power Station.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

- [1] 240-168966153 Generation Tender Technical Evaluation Procedure
- [2] Scope of Work for Supply and Delivery of Welding Consumable Spares
- [3] QM-58 Supplier Contract Quality Requirements Specifications
- [4] 240-105691858 Materials Management Safe Work Procedures Transportation Requirements for Material Handling

2.2.2 Informative

- [5] ISO 9001 Quality Management Systems

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[6] 32-1-34 Eskom Procurement Policy

2.3 DEFINITIONS

Term	Definition
Vacuum Truck	A vacuum truck, also known as a vacuum tanker, vac-truck or vac-con truck, is a heavy-duty vehicle that uses a powerful pump to create a vacuum in a storage tank allowing atmospheric pressure to push liquids, sludges, or solids through suction hoses into the tank for transport. These trucks are commonly used to collect sewage, fecal sludge, industrial liquids, or animal waste slurries and transport them to treatment or disposal sites.
Excavator	An excavator is a heavy construction machine used for digging, lifting, and moving materials. It typically consists of a hydraulic arm, a bucket, and a rotating cab, allowing it to perform various tasks efficiently.
Mobile Oil Purifier	A mobile oil purifier is a portable device used to purify industrial oils, such as transformer oil, hydraulic oil, and industrial oil. It operates by removing moisture, gases, and impurities from the oil through advanced filtration and vacuum dehydration technologies.
HP Cleaning Machine	A high-pressure cleaning machine is a specialized equipment used for cleaning tasks that require significant pressure to remove dirt, grime, and other contaminants.
Forklift	An industrial vehicle, a material handling device used for lifting and transporting loads over short distances. It is equipped with a hydraulic lift mechanism and two forks that slide under the load, usually on pallets.
Turbine Oil Transfer Pipe	An oil transfer pipe is a pipeline used to transport oil, gas, or other chemicals. It is typically made of materials such as carbon steel, alloy steel, or other durable materials, and is designed to withstand high temperatures, corrosion, and pressure.
Gas Analyzer	A gas analyzer is a device designed to identify and quantify specific gases within a mixture. It measures the concentration of gases such as oxygen (O ₂), carbon dioxide (CO ₂), carbon monoxide (CO), nitrogen oxides (NO _x), methane (CH ₄), and other hydrocarbons, depending on the application. Gas analyzers are essential for monitoring air quality, controlling industrial processes, ensuring safety, and complying with environmental regulations.

2.3.1 Classification

Controlled Disclosure: Controlled Disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
ISO	International Organisation of Standardisation
PS	Power Station
SABS	South African Bureau of Standards
SOW	Scope of Work
TET	Technical Evaluation Team

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2.5 ROLES AND RESPONSIBILITIES

As per 240-168966153: Generation Tender Technical Evaluation Procedure for Generation

2.6 PROCESS FOR MONITORING

N/A

2.7 RELATED/SUPPORTING DOCUMENTS

Scope of Work for Supply and Delivery of Operating Equipment

3. TENDER TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

Table 1: Qualitative Evaluation Criteria Scoring Table

Score	(%)	Definition
5	100	COMPLIANT - Meet technical requirement(s) AND. - No foreseen technical risk(s) in meeting technical requirements.
4	80	COMPLIANT WITH ASSOCIATED QUALIFICATIONS Meet technical requirement(s) with. - Acceptable technical risk(s) AND/OR. - Acceptable exceptions AND/OR. - Acceptable conditions.
2	40	NON-COMPLIANT - Does not meet technical requirement(s) AND/OR. - Unacceptable technical risk(s) AND/OR. - Unacceptable exceptions AND/OR. - Unacceptable conditions.
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE

Note 1: The scoring table does not allow for scoring of 1 and 3.

Note 2: Foreseen acceptable and unacceptable risk(s), exceptions and conditions shall be unambiguously defined in the relevant Tender Technical Evaluation Strategy.

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3.2 MANDATORY TECHNICAL EVALUATION CRITERIA

Table 2: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	N/A	N/A	N/A

3.3 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Table 3: Qualitative Technical Evaluation Criteria

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)
1.	Criteria 1: Company Experience			90%	
	1.1	Completed orders AND delivery notes related to the scope of work (i.e., supply and delivery of any industrial spares, etc.) within the past 5 years.	Completed orders AND signed delivery notes with the following information: Name of company where project was executed, Project Description, Contract period, Contract value & Contact person. - x = 0 Completed orders: 0 points 0 > x < 3 Completed orders: 2 points 3 ≤ x < 5 Completed orders: 3 points. - x ≥ 5 Completed orders: 5 points *Note: 'x' is the number of completed orders and delivery notes. NB: If delivery note is not signed or attached for each PO, zero (0) points will be awarded.		40
	1.2	Comprehensive Catalogue/Brochure related to spares as per Scope of Work	Defined specifications for equipment as listed in the Scope of Work: - x = 0 Equipment Specifications: 0 points 0 > x < 2 Equipment Specifications: 2 points 2 > x < 4 Equipment Specifications: 3 points 4 > x < 7 Equipment Specifications: 5 points *Note: 'x' is the number of Equipment Specifications submitted. NB: If Equipment Specification does not match Scope of Work requirements, zero (0) points will be awarded.		30

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	1.3	Lead time for delivery of spares from the time the order is received.	Signed letter with company letterhead confirming that spares are to be delivered at Hendrina Power Station within 60 days of the placing of an order. Confirmation letter to be used as a legal document forming part of the NEC. • x > 60 days or letter not submitted: 0 points • x ≤ 60 days: 5 points		30
				TOTAL: 100	