

### Request for Quotations (RFQ)

**Service provider to provide: Agrément South Africa (ASA) 2022/23, 2023/24 and 2024/25 Annual Report, 2024/25, 2025/26 and 2027/28 Annual Performance Plan and one 2024 strategic plan (36 months)**

|                                |  |
|--------------------------------|--|
| <b>RFQ Number</b>              | <b>ASA/17/03/2023</b>  |
| <b>Date of Issue</b>           | <b>23 March 2023</b>   |
| <b>Closing Date &amp; Time</b> | <b>06 April 2023@12:00 PM</b><br><b>NO LATE SUBMISSIONS WILL BE ACCEPTED</b> |
| <b>Submissions</b>             | <a href="mailto:procurement@agrement.co.za">procurement@agrement.co.za</a>   |

#### Technical inquiries may be directed to:

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## 1. BACKGROUND

The Agrément South Africa Act was accented to by the Honourable President of the Republic of South Africa as Act No 11 of 2015 from 1 April 2017. Agrément South Africa was established as a Schedule 3A entity on 1 April 2017. The entity operates under a delegation of authority from the Minister of Public Works.

The main objectives are:

- To provide assurance of fitness-for-purpose of non-standard construction-related products and systems to specifiers and users.
- To support and promote the process of integrated socio-economic development in the Republic as it relates to the construction industry.
- To support and promote the introduction and use of certified non-standardized construction-related products or systems in the local or international market.
- To support policymakers in minimizing the risk associated with the use of non-standard construction-related products or systems; and
- To be an impartial and internationally acknowledged South African centre for assessment and confirmation of fitness-for-purpose of non-standard construction-related products or systems.

## 2. INVITATION FOR PROPOSALS

Agrément South Africa extends a call for the submission of proposals from suitably qualified service providers to assist with the design, layout, editing and printing of Agrément South Africa (ASA) 2022/23, 2023/24, 2024/25 Annual Report and 2024/25, 2025/26 and 2026/27 Annual Performance Plan (APP) and one 2024-2028 strategic plan for 3 years.

## 3. SPECIFICATIONS

The appointed service provider will be expected to perform the following services as duties and responsibilities:

- Conceptualise and design the annual report, strategic plan and annual performance plan.
- Provide initial design concepts for the ASA to choose from.
- Design, layout, editing and typesetting.
  - Overall design according to client brief
  - Supply stock photography where possible
  - Layout of: Narrative report, annual financial statements

- Process of coordinating all changes from ASA and making sure that they are incorporated to the annual report, APP and Strategic plan
- Proof reading and language editing of the Annual Report, strategic plan and APP.
- All documents must have an ISBN number.
- Reproduction and printing of Annual Report (100); strategic plan (50) and APP (100) copies of each for 3 years (APP and Annual Report)
- Delivery of printed copies to ASA offices, 1090 Arcadia Street, Hatfield, according to the following specs :
  - ASA Annual Report , APP and Strategic Plan
  - Size A4 Landscape (210x297)
  - 4pp Cover: Printed Litho - 4 Process colours both sides on Magno Premium (Gloss), 250gsm, White Scored (4pp Cover)
  - 16pp Text (x10): Printed Litho - 4 Process colours both sides on Magno Premium (Gloss), 115gsm, White
  - PUR Bound and Trim to Size.

#### 4. SUBMISSION OF PROPOSALS AND EVALUATION CRITERIA

##### 4.1 Submission of procurement documents.

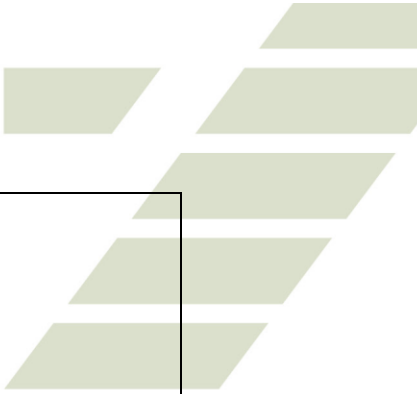
- National Treasury's Central Supplier Database (CSD) report. It must be noted that no contract with a service provider will be entered if such a service provider is not registered on the CSD,
- Completed and signed standard bidding documents, **SBD 4 and 6.1 forms**.
- Signed General Conditions of Contract.
- Completed price schedule.

##### 4.2 Evaluation

###### 4.2.1 Phase 1: Technical Specification and Functionality Evaluation

The bids shall first be evaluated for functionality. A **minimum score of 60%** must be obtained on functionality before a proposal is considered for further evaluation. Details of the functionality scoring and how the points shall be allocated are as follows:

| CRITERIA FOR TECHNICAL SPECIFICATION   | WEIGHT |
|--|--------|
| <p>Provide a list of three (3) similar projects relating to the scope of work indicating budget and period that projects took place.</p> <p>The bidder must provide at least three signed and dated client/company references (with contact numbers) within the past 3 years (<b><i>Unsigned and undated letters will result in bidder scoring zero</i></b>)</p> <p>No reference = 0 Points<br/> 1 reference = 1 point<br/> 2 references = 3 Points<br/> 3 references = 5 Points</p>   | 20     |
| <p>Proposed project team must have relevant skills, qualifications and experience – attach minimum of 3 CV's.</p> <p>No CV's = 0 Points<br/> 1 CV = 1 point<br/> 2 CV's = 3 Points<br/> 3 CV's = 5 Points</p>  | 20     |
| <p>Approach</p> <ul style="list-style-type: none"> <li>• <b>Design, layout, and typesetting: (30)</b> <ul style="list-style-type: none"> <li>○ Overall design according to ASA brief</li> <li>○ Supply stock photography where appropriate</li> <li>○ Coordinate all changes from ASA and making sure that they are incorporated to the annual report.</li> </ul> </li> </ul> <p>No provision of the design, layout = 0 Points<br/> Design and layout not relevant = 1 point<br/> Design/layout with technical information = 3 Points<br/> Sample of similar design used previously = 5 Points</p> | 60     |



|   |            |
|---|------------|
| <ul style="list-style-type: none"> <li>• <b>Content Management (30)</b> <ul style="list-style-type: none"> <li>○ Provide the type of Content Management you will be using</li> <li>○ Layout of: Annual Report, APP and Strategic plan content and cover page</li> <li>○ Proof reading and editing of Annual Report, APP and Strategic plan</li> <li>○ Reproduction and printing of Annual Report, APP and Strategic plan</li> </ul> </li> </ul> |            |
| No content management provided  | = 0 Points |
| Only layout provided  | = 1 point  |
| Only images provided  | = 3 Points |
| Annual Report sample provided   | = 5 Points |
| <b>Total</b>  | 100        |
| <b>Threshold Score</b>  | <b>60</b>  |

The following formula will be used to convert the points scored against the weight:

$$Ps = \left( \frac{So}{Ms} \right) \times 100$$

Where:

Ps = Percentage scored for functionality by bid under consideration

So = Total score of bid under consideration

Ms = Maximum possible score

Service providers will be expected to achieve a minimum threshold score of 60% in order to proceed to Phase 2.

#### 4.2.2 Phase 2: Calculation of points

Please note for acquisitions below or equal to R50 Million, ASA evaluates these in terms of the 80/20 preference point system where:

80 points are allocated for price and 20 points will be awarded based on the specific goals.

Points for price will be calculated for all shortlisted service providers in accordance with the following formula:

$$P_s = 80 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where:

$P_s$  = Points scored for the price of the quotation under consideration

$P_t$  = Price of the quotation under consideration

$P_{\min}$  = Price of lowest acceptable quotation

Preference points for the specific goals will be allocated as follows:

| NO. | SPECIFIC GOALS<br>ALLOCATED POINTS | PREFERENCE POINTS<br>ALLOCATION | SUPPORTING EVIDENCE TO BE SUBMITTED  |
|-----|------------------------------------|---------------------------------|--|
| 1.  | SMMEs                              | 10 points                       | - CSD report   |
| 2.  | >50% Black female ownership        | 5 points                        | - CSD report or,<br>- Company registration certificate, as issued by the CIPC, clearly indicating the percentage shareholding of all owners  |
| 3.  | >50% Black youth ownership         | 5 points                        | - CSD report,<br>- Company registration certificate, as issued by the CIPC, clearly indicating the percentage shareholding of all owners, or<br>- Identification Documentation of all owners |

The final points will be calculated as follows:

| CRITERIA | WEIGHTING POINTS |
|----------|------------------|
| Price    | 80               |

|               |            |
|---------------|------------|
| Specific goal | 20         |
| <b>TOTAL</b>  | <b>100</b> |

ASA also reserves the right to conduct an investigation of the bidder's financial position, previous contracts carried out, availability of skills or knowledge, existing workload, etc.

A recommendation for award will then be formulated for approval by the relevant delegated authority.

## 5 TERMS OF CONTRACT AND SERVICE LEVEL AGREEMENT

Before the bid is awarded, the successful bidder shall be required to enter into a Service Level Agreement (SLA) with Agrément South Africa (ASA). The SLA shall form the contractual basis for the delivery of the service as well as how performance shall be measured. Contract extensions are at the sole discretion of ASA.

## 6 PRICE SCHEDULE

| Item no                             | Item Description   | Year 1 (R) | Year 2 (R) | Year 3 (R) | Total Price |
|-------------------------------------|--|------------|------------|------------|-------------|
| 01                                  | Annual Performance Plan as per the specification (section 3) |            |            |            |             |
| 02                                  | Annual Report as per the specification (section 3)           |            |            |            |             |
| 03                                  | *Strategic plan as per the specification (section 3)         |            |            |            |             |
| <b>TOTAL AMOUNT (EXCL VAT)</b>      |  |            |            |            |             |
| <b>15% VAT</b>                      |  |            |            |            |             |
| <b>TOTAL AMOUNT (ALL INCLUSIVE)</b> |  |            |            |            |             |

\*The strategic plan will only be required for year 2.

## 7 COPYRIGHT AND INTELLECTUAL PROPERTY RIGHTS.

In consideration of the fees paid, the service provider expressly assigns to ASA any copyright arising from the works the consultant produces while executing this contract. The consultant may not use, reproduce or otherwise disseminate or authorise others to use, reproduce or disseminate such works without prior consent from ASA.

## 8 FINAL APPROVAL

ASA reserves the right not to accept the lowest bid. ASA also reserves the right to reject any or all of the proposals, and/or not to appoint any service provider.

## 9 PROCEDURE FOR SUBMISSION OF PROPOSALS

9.1 All proposals must be submitted electronically to [procurement@agrement.co.za](mailto:procurement@agrement.co.za).

9.2 Respondents must use the RFQ number as the subject reference number when submitting their bids.

9.3 All documents submitted electronically via e-mail must be clear and visible.

9.4 All proposals, documents, and late submissions after the due date will not be evaluated.

**NB: NO HARD COPIES OR PHYSICAL SUBMISSIONS WILL BE ACCEPTED**

## 10 VALIDITY PERIOD OF PROPOSAL

Each proposal shall be valid for a minimum period of **three (3) months** calculated from the closing date.

## 11 APPOINTMENT OF SERVICE PROVIDER

11.1 The contract will be awarded to the bidder who scores the highest total number of points during the evaluation process, except where the law permits otherwise.

11.2 Appointment as a successful service provider shall be subject to the parties agreeing to mutually acceptable contractual terms and conditions. In the event of the parties failing to reach such agreement, ASA reserves the right to appoint an alternative supplier.

11.3. Awarding of contracts will be announced on the National Treasury website, and no regret letters will be sent to unsuccessful bidders.



## 12 ENQUIRIES AND CONTACT WITH ASA

12.1 Any enquiry regarding this RFQ shall be submitted in writing to ASA at [procurement@agrement.co.za](mailto:procurement@agrement.co.za) with RFQ No: ASA 17/03/2023 *“The provision of service provider to provide Agrement South Africa 2022/23, 2023/24 and 2024/25 annual report, 2024/25, 2025/26 and 2027/28 annual performance plan and one 2024 strategic plan (36 Months).*

12.2 Any other contact with ASA personnel involved in this Quotation is not permitted during the RFQ process other than as required through existing service arrangements or as requested by ASA as part of the RFQ process.

## 13 MEDIUM OF COMMUNICATION

All documentation submitted in response to this RFQ must be in English.

## 14 COST OF PROPOSAL

Tenderers are expected to fully acquaint themselves with the conditions, requirements, and specifications of this RFP before submitting proposals. Each bidder assumes all risks for resource commitment and expenses, direct or indirect, of proposal preparation and participation throughout the RFP process. ASA is not responsible directly or indirectly for any costs incurred by tenderers.

## 15 CORRECTNESS OF RESPONSES

151 The bidder must confirm satisfaction regarding the correctness and validity of their proposal and that all prices and rates quoted cover all the work/items specified in the RFP. The prices and rates quoted must cover all obligations under any resulting contract.

15.2. The bidder accepts that any mistakes regarding prices and calculations will be at their own risk.

## 16 VERIFICATION OF DOCUMENTS

- 16.1 Bidders should check the numbers of the pages to satisfy themselves that none are missing or duplicated. ASA will accept no liability concerning anything arising from the fact that pages are missing or duplicated.
- 16.2 Only one electronic copy of the proposal must be submitted via email to [procurement@agrement.co.za](mailto:procurement@agrement.co.za). If the bidder sends more than one proposal, the first submission shall take precedence should it not have been recalled/withdrawn in writing by the bidder.

## 17 ADDITIONAL TERMS AND CONDITIONS

- 17.1 A tenderer shall not assume that information and/or documents supplied to ASA, at any time prior to this request, are still available to ASA, and shall consequently not make any reference to such information document in its response to this request.
- 17.2 Copies of any affiliations, memberships and/or accreditations that support your submission must be included in the tender.
- 17.3 An omission to disclose material information, a factual inaccuracy, and/or a misrepresentation of fact may result in the disqualification of a tender, or cancellation of any subsequent contract.
- 17.4 Failure to comply with any of the terms and conditions as set out in this document will invalidate the proposal.

## 18 ASA RESERVES THE RIGHT TO

- 18.1 Extend the closing date.
- 18.2 Verify any information contained in a proposal.
- 18.3 Request documentary proof regarding any tendering issue.
- 18.4 Appoint one or more service providers, separately or jointly (whether or not they submitted a joint proposal).
- 18.5 Award this RFQ as a whole or in part.
- 18.6 Cancel or withdraw this RFQ as a whole or in part.



## 19 DISCLAIMER

This document is only a RFQ is a request for proposals only and not an offer document. Answers to this RFQ must not be construed as acceptance of an offer or imply the existence of a contract between the parties. By submission of this proposal, tenderers shall be deemed to have satisfied themselves with and to have accepted all Terms & Conditions of this RFQ. ASA makes no representation, warranty, assurance, guarantee or endorsements to tenderer concerning the RFQ, whether with regard to its accuracy, completeness or otherwise and ASA shall have no liability towards the tenderer or any other party in connection therewith.

