



BACKGROUND

Denel is a South African State-Owned Company (SOC) that provides innovative defence, security, aerospace and advanced technology solutions. As a strategic partner to the South African National Defence Force (SANDF), Denel supports the country's defence capabilities while also serving selected international markets with world-class products and services.

As a state-owned yet commercially driven organisation, Denel's core capabilities span defence, aerospace, systems integration and advanced manufacturing. The company's heritage in defence manufacturing dates back more than 70 years, while the collective experience across the Denel Group exceeds 200 years.

Denel delivers a comprehensive range of sophisticated products, services and integrated solutions tailored to meet unique customer requirements. Its offerings are supported by full lifecycle services that maximise operational performance and value. Key capabilities include combat turrets, artillery and vehicle systems, missiles, munitions, aircraft maintenance, repair and overhaul (MRO), avionics upgrades, airborne systems testing and integrated defence solutions.

The Group operates from several sites across Gauteng, South Africa's economic hub, as well as the Western Cape, enabling it to support both domestic and international customers.

OPERATING DIVISIONS

Denel Dynamics

Denel Dynamics is a leader in advanced systems technology, specialising in the design, development and manufacture of missiles, precision-guided weapons, Unmanned Aerial Vehicles (UAVs) and space technologies.

Denel Integrated Systems Solutions

Denel Integrated Systems Solutions is responsible for the integration of complex military and commercial systems. The business unit serves as the Design Authority for the Ground Based Air Defence System (GBADS) for the South African National Defence Force (SANDF).

Denel Landward

Denel Landward designs, manufactures, supplies and supports land combat systems and serves as a leading systems integrator. The division also provides maintenance, upgrades, modernisation and retrofit solutions for military vehicles.

Gear Ratio

A specialised business within Denel Landward, manufactures precision transmission and driveline components for both defence and commercial applications.



Denel Pretoria Metal Pressings (PMP)

Located in Pretoria West, Denel Pretoria Metal Pressings manufactures small- and medium-calibre ammunition, brass products, detonics, power cartridges and mining drill bits for defence and commercial markets.

Denel Aerospace

Situated adjacent to South Africa's OR Tambo International Airport, Denel Aerospace provides comprehensive aerospace and aviation solutions. Its capabilities include aircraft design, development, manufacturing, assembly, maintenance, repair, overhaul and through-life support, delivered through strategic partnerships with leading international organisations.

The division also operates the internationally recognised **Denel Overberg Test Range**, located in the scenic Overberg region of the Western Cape. The facility provides world-class testing and evaluation services for aerospace and defence systems.

Supporting the Group's operational divisions are:

- **Denel Corporate Office** (Headquarters), which provides strategic leadership and corporate governance.
- **Denel Technical Academy**, which has delivered aviation and engineering training for more than 50 years, developing highly skilled technical professionals.
- **Denel Properties**, located in Irene, Gauteng, which manages the Group's property portfolio and infrastructure.

Denel is a holding company wholly owned by the Government of South Africa. The Group has established equity partnerships with leading international companies in the electro-optics and munitions sectors, strengthening its technological capabilities and global competitiveness.

Denel operates as a single, integrated organisation under the leadership of an Executive Management Team responsible for the Group's day-to-day operations. Executive Management reports to an independent Board of Directors appointed by the Government of South Africa through the Minister of Defence and Military Veterans.

Through innovation, strategic partnerships and decades of engineering excellence, Denel continues to strengthen South Africa's sovereign defence capability while delivering advanced technology solutions to customers across the globe.

REQUEST FOR BID (RFB)

TENDER IN ACCORDANCE WITH THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND PREFERENTIAL PROCUREMENT REGULATIONS 2022, THIS TENDER IS SUBJECT TO CRITERIA AS OUTLINED IN THE DOCUMENT BELOW.

TENDER NUMBER:	DLS 08-01 26/27
DESCRIPTION OF TENDER:	G6 AUTOMATIC BARREL CLEANING EQUIPMENT
CLOSING DATE:	14 SEPTEMBER 2026
CLOSING TIME:	11H00 am GMT
CLOSING DATE FOR WRITTEN QUESTIONS:	3 SEPTEMBER 2026
TENDER VALIDITY DATE:	180 DAYS
TENDER DOCUMENTS DELIVERY ADDRESS:	DELIVER TO: TENDER BOX DLS RECEPTION 368 SELBORNE AVENUE LYTTELTON AND ALSO EMAIL TO: Tenders.Landward@Denel.co.za PRICE BID MUST BE SUBMITTED IN A SEPARATE ENVELOPE AND IN A SEPARATE EMAIL

TAKE NOTE OF BELOW VERY IMPORTANT NOTES REGARDING DISCLAIMER

DISCLAIMER
THE PURPOSE OF THIS RFB IS TO IDENTIFY AND AWARD THIS TENDER TO A SUPPLIER THAT HAS THE TECHNICAL CAPACITY AND ABILITY TO DELIVER THE ITEMS AS LISTED IN THE RFB ACCORDING TO THE STATEMENT OF WORK AND COMPLIANCE MATRIX AT A COMPETITIVE PRICE.



APPROVAL SHEET

TITLE: G6 AUTOMATIC BARREL CLEANING EQUIPMENT
PROPOSAL NUMBER: DLS 08-01 26/27
DEPARTMENT: SUPPLY CHAIN
CLASSIFICATION: RESTRICTED

APPROVED BY:


.....
PROCUREMENT MANAGER

DATE:

21/08/2026

NAME IN PRINT:

Velly Mmatluphe
.....

APPROVED BY:


.....
TECHNICAL AUTHORITY

DATE:

2026/08/21

NAME IN PRINT:

K. PFEISTER
.....



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TERMS AND CONDITIONS FOR BIDDING

1 BID SUBMISSION
1.1 Bids must be delivered by the stipulated time to the correct address. Late bids will not be accepted for consideration. 1.2 All bids must be submitted on the official forms provided (not to be re-typed) or in the manner prescribed in the bid document. 1.3 This bid is subject to the Preferential Procurement Policy Framework Act, 2000 and the Preferential Procurement Regulations, 2022, the General Conditions of Contract (GCC) and, if applicable, any other special conditions of contract. 1.4 The award of the proposal may be subjected to price negotiation with the preferred bidders. 1.5 Denel Landward reserve the right to award to one or split the award to more than one bidder.
2 TAX COMPLIANCE REQUIREMENTS
2.1 Bidders must ensure compliance with their tax obligations. 2.2 Bidders must submit a printed TCS certificate together with the bid. 2.3 Bidders must submit the latest CSD report with a date in the current calendar year. 2.4 In bids where consortia / joint ventures / sub-contractors are involved; each party must submit a separate TCS certificate / pin / CSD number. 2.5 Where no TCS pin is available but the bidder is registered on the central supplier database (CSD), a CSD number must be provided. 2.6 No bids will be considered from persons in the service of the state, companies with directors who are persons in the service of the state, or close corporations with members / persons in the service of the state.

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)

DATE:

CHECKLIST OF COMPULSORY RETURNABLE DOCUMENTS

Please adhere to the following instructions:

1. Tick in the relevant block below:

- Ensure that the following documents are completed and signed where applicable.
- Use the prescribed sequence in attaching the annexures that complete the Bid Document.

NB: Should all of these documents not be included; the Bidder may be disqualified on the basis of non-compliance.

YES NO

☐	☐	Invitation to Bid (Signed)
☐	☐	Checklist of Compulsory Returnable Documents (Ticked)
☐	☐	Proof of Tax Compliance, and registration on Central Supplier Database (CSD Report) - If Applicable
☐	☐	Pricing Schedule – Fixed Prices
☐	☐	SBD 4 Declaration of Conflict of Interest - Signed
☐	☐	SBD 6.1 Preference points claim form in terms of the preferential procurement regulations 2022 and SANAS B-BBEE certificate / or certified affidavit - If Applicable
☐	☐	Annexure A: Compliance Matrix
☐	☐	Annexure B: Bidders are required to include certified copies of all relevant CIPC / Company registration documents. In the case of a closed corporation all members and percentages must be listed.
☐	☐	Annexure C: Bidders are required to submit certified copies of their latest Shareholder Agreements/Certificate – If Applicable
☐	☐	Annexure D: Bidders who submit Proposals as an unincorporated joint venture, consortium or other association of persons are required to submit a breakdown of how the fees and work will be split between the various people or entities which constitute the Bidder – If Applicable
☐	☐	Annexure E: Denel SOC Standard Terms and Conditions – Signed
☐	☐	Annexure F: Recent references and transactions the Bidder has handled as specified in the evaluation criteria – If Applicable
☐	☐	Annexure G: Letter from the bank confirming: B Bank rating for R1 million. C Bank rating for R1 million

SPECIFICATIONS, CONDITIONS OF PROPOSAL AND UNDERTAKINGS BY BIDDER

1 DEFINITIONS

In this Request for Bids, unless a contrary intention is apparent:

- 1.1 **All applicable taxes** include value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- 1.2 **B-BBEE Act** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No 53 of 2003);
- 1.3 **B-BBEE** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act, 2003 (Act No 53 of 2003);
- 1.4 **B-BBEE status level** means the B-BBEE status received by a measured entity based on its overall performance used to claim points in terms of Regulation 6 and 7 of the Preferential Procurement Regulations, 2022;
- 1.5 **BBB-EE status level of contributor** means the BBB-EE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 1.6 **Bid** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- 1.7 **Broad-Based Black Economic Empowerment Act** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 1.8 **Business Day** means a day which is not a Saturday, Sunday or public holiday;
- 1.9 **Companies Act** means the Companies Act, 2008 (Act No 71 of 2008);
- 1.10 **Comparative price** means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;
- 1.11 **Compulsory Documents** means the list of compulsory schedules and documents set out in Part B;
- 1.12 **Consortium or joint venture** means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract;
- 1.13 **Contract** means the agreement that results from the acceptance of a bid by an organ of state;
- 1.14 **Denel Landward** means Denel Landward SOC Ltd, a state-owned company with registration number: 1992/001337/30) or any of its Divisions and Subsidiaries;
- 1.15 **EME** means any enterprise with an annual total revenue of R5 million or less.
- 1.16 **Evaluation Criteria** means the criteria which includes the Mandatory Criteria, Functional Criteria (Stage 1) and Price and Preferential Points (Stage 2) Assessment;

- 1.17 **Firm price** means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 1.18 **Functional Criteria** means the criteria set out in clause 2.2 referring to the qualifying specification in accordance with the relevant standards. Refer to Part C of this document;
- 1.19 **Functionality** means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 1.20 **Includes or including** means includes or including without limitation;
- 1.21 **Intellectual Property Rights** means all rights, title and interests in and to any creation of the mind that is capable of being protected by statute or through common law including, but not limited to, Copyright, Designs, Know-how, Patents and Trademarks and any other ensuing Intellectual Property Rights and interests of a similar nature whether registerable or not;
- 1.22 **NKP** means an area declared as a National Key Point area in terms of the National Key Point Act, 1980 (Act No 102 of 1980) as amended;
- 1.23 **Person** includes a juristic person;
- 1.24 **PFMA** means the Public Finance Management Act, 1999 (Act No 1 of 1999), as amended;
- 1.25 **PPPFA** Regulations means the Preferential Procurement Regulations 2022, published in terms of the PPPFA;
- 1.26 **Price and Preferential Points Assessment** means the process described in Clause 2.3 of this document in Part C, as prescribed by the PPPFA.
- 1.27 **Rand or R** is a reference to the lawful currency of the Republic of South Africa;
- 1.28 **Rand value** means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 1.29 **REQUEST FOR BID or RFB** means this document (comprising each of the parts identified under Part A, Part B, Part C and Part D) including all annexures and any other documents so designated by Denel Landward;
- 1.30 **SARS** means the South African Revenue Service;
- 1.31 **SLA** means Service Level Agreement that will be concluded between Denel Landward and successful Bidder;
- 1.32 **SOC** means State Owned Company, as defined by the Companies' Act;
- 1.33 **Specification** means specification or description of Denel Landward's requirements contained in this RFB;
- 1.34 **State** means the Republic of South Africa;
- 1.35 **Sub-Contract** means the primary contractor's assigning, leasing, making out work to, or



employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;

- 1.36 **Proposal** means a written offer in the prescribed or stipulated form lodged by a Bidder in response to an invitation in this REQUEST FOR BID (RFB), containing an offer to provide goods, works or services in accordance with the Specification as provided in this RFB;
- 1.37 **Bidder** means a person or legal entity, or an unincorporated group of persons or legal entities that submit a Proposal;
- 1.38 **Bidding** Process means the process commenced by the issuing of this REQUEST FOR BID and concluding upon formal announcement by Denel Landward of the selection of a successful Bidder (s) or upon the earlier termination of the process;
- 1.39 **Total Revenue** bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- 1.40 **Trust** means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 1.41 **Trustee** means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.
- 1.42 **Website** means a website administered by Denel Landward under its name with web address www.Denel.co.za

Note: The term SLA and Contract are used interchangeably in this document.

2 BID OFFICE

DENEL LANDWARD – Procurement

NO QUERIES / QUESTIONS WILL BE ENTERTAINED TELEPHONICALLY. ALL QUERIES / QUESTIONS MUST BE EMAILED TO Tenders.Landward@Denel.co.za

BID DOCUMENTS MAY BE UPDATED IN SOME INSTANCES ON ALL THE PORTALS/ON REQUEST BY THE TENDER ADMINISTRATOR BEFORE CLOSURE, SO BIDDERS MUST MAKE SURE ON A REGULAR BASIS THAT THEY ARE WORKING ON THE LATEST BID DOCUMENT. IN SOME CASES, CLOSING DATES MAY BE EXTENDED BEFORE THE CLOSING DATE. BIDDERS MUST MAKE SURE THAT THEY USE THE LATEST SCOPE OF WORK AND SPECIFICATIONS BEFORE PREPARING THEIR PROPOSAL.

No canvassing of any Denel Landward employee will be tolerated and that will result in an **immediate disqualification** of the Bidder.

3 SUBMISSION OF PROPOSALS

Note: Return address must be reflected at the back of the package containing the proposal. Note that Bid Documents and Price Proposal must be presented in two different envelopes, clearly marked.

Bidders are requested to initial each page of the proposal document on the bottom right-hand corner.



4 RULES GOVERNING THIS RFB AND THE BIDDING PROCESS

- 4.1 Participation in the proposal process is subject to compliance with the rules, terms and conditions as contained in this RFB. All Bidders are deemed to accept the rules, terms and conditions of this RFB.
- 4.2 All persons (irrespective of whether they are participants in this proposal process) who obtained or received this RFB may only use it, and the information contained herein, in compliance with the rules, terms and conditions contained in this RFB.
- 4.3 The rules, terms and conditions contained in this RFB apply to:
 - 4.3.1 The RFB and any other information given, received, or made available about this RFB, and any revisions or annexures;
 - 4.3.2 The Bidding Process; and
 - 4.3.3 Any communications (including any briefings, presentations, meetings, and negotiations) relating to the RFB or the Bidding Process.

5 STATUS OF REQUEST FOR BID

This RFB is an invitation for person(s) to submit a Proposal(s) for the provision of the services as set out in the SOW contained in this RFB. Accordingly, this RFB must not be construed, interpreted, or relied upon, whether expressly or implicitly, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory, or other rights. No binding contract or other understanding for the supply of products/services will exist between Denel Landward and any Bidder unless and until Denel Landward has executed a formal written contract with the successful Bidder.

6 ACCURACY OF THE RFB

- 6.1 Whilst all due care has been taken in connection with the preparation of this RFB, Denel Landward makes no representations or warranties that the content in this RFB or any information communicated to or provided to Bidders during the Bidding Process is, or will be, accurate, current or complete. Denel Landward, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete.
- 6.2 If a Bidder finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this RFB or any other information provided by Denel Landward (other than minor clerical matters), the Bidder must promptly notify Denel Landward in writing of such discrepancy, ambiguity, error or inconsistency in order to afford Denel Landward an opportunity to consider what corrective action is necessary (if any).
- 6.3 Any actual discrepancy, ambiguity, error or inconsistency in this RFB or any other information provided by Denel Landward will, if possible, be corrected and provided to all Bidders without attribution to the Bidder who provided the written notice.

7 ADDITIONS AND AMENDMENTS TO THE RFB

- 7.1 Denel Landward reserves the right to change any information in, or to issue any addendum to this RFB before the Closing Date and Time. Denel Landward and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right.



- 7.2 If Denel Landward exercises its right to change information in terms of Clause 7.1, it may seek amended Proposals from all Bidders.

8 REPRESENTATIONS

No representations made by or on behalf of Denel Landward in relation to this RFB will be binding on Denel Landward unless that representation is expressly incorporated into the contract ultimately entered between Denel Landward and the successful Bidder.

9 CONFIDENTIALITY

All persons (including all Bidders) obtaining or receiving this RFB and any other information about this RFB or the Bidding Process must keep the contents of the RFB and other such information confidential, and not disclose or use the information except as required for the purpose of developing a Proposal in response to this RFB.

10 UNAUTHORISED COMMUNICATIONS

- 10.1 Communication (including promotional or advertising activities) with staff of Denel Landward or staff assisting with the Bidding Process is not permitted during the Bidding Process. Nothing in this Clause 11 is intended to prevent communications with staff of, or advisors to, Denel Landward to the extent that such communication is not related to this RFB or the Bidding Process.
- 10.2 Bidders must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the Bidding Process in any way.

11 IMPROPER ASSISTANCE, FRAUD AND CORRUPTION

- 11.1 Bidders may not seek or obtain the assistance of employees of Denel Landward in the preparation of their proposal responses.
- 11.2 Denel Landward may in its absolute discretion, immediately disqualify a Bidder that it believes has sought or obtained such improper assistance.
- 11.3 Bidders are to be familiar with the implications of contravening the Prevention and Combating of Corrupt Activities Act, 2004 and any other relevant legislation.
- 11.4 Any improper communication, canvassing, or engagement with any Denel Landward people/person/representative will result in immediate disqualification from the RFB process.

12 ANTI-COMPETITIVE CONDUCT

- 12.1 Bidders and their respective officers, employees, agents, and advisors must not engage in any collusion, anti-competitive conduct or any other similar conduct with any other Bidder or any other person(s) in respect of this Bidding Process, including during the:
- a. Preparation or lodgment of their proposal;
 - b. Evaluation and clarification of their proposal; and
 - c. Negotiations with Denel Landward.
- 12.2 For the purposes of this Clause 13, collusion, anti-competitive conduct or any other similar conduct may include disclosure, exchange, and clarification of information whether such information is confidential to Denel Landward or any other Bidder or any other person or organisation.



- 12.3 In addition to any other remedies available to it under law or contract, Denel Landward may, in its absolute discretion, immediately disqualify a Bidder that it believes has engaged in any collusive, anti-competitive conduct or any other similar conduct during or before the Bidding Process.

13 COMPLAINTS ABOUT THE BIDDING PROCESS

- 13.1 Any complaint about the RFB or the Bidding Process must be submitted to the Proposal Office via the Proposal Response email address, by email only, immediately upon the cause of the complaint arising or becoming known to the Bidder.
- 13.2 The written complaint must set out:
- 13.2.1 The basis for the complaint, specifying the issues involved;
 - 13.2.2 How the subject of the complaint affects the organisation or person making the complaint;
 - 13.2.3 Any relevant background information; and
 - 13.2.4 The outcome desired by the person or organisation making the complaint.
- 13.3 If the matter relates to the conduct of an employee of Denel Landward, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of Denel Landward, and delivered to the physical address of Denel Landward, as notified.

14 CONFLICT OF INTEREST

- 14.1 A Bidder must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of Denel Landward and the Bidder's interests during the Proposal Process.
- 14.2 The Bidder is required to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the products/services under any contract that may result from this RFB. If the Bidders submits its Proposal and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the Proposal, the Bidder must notify Denel Landward immediately in writing of that conflict.
- 14.3 Denel Landward may immediately disqualify a Bidder from the Bidding Process if the Bidder fails to notify Denel Landward of the conflict of interest as required.

15 LATE PROPOSALS

- 15.1 Proposals must be delivered by the Closing Date and Time. The Closing date and time may be extended by Denel Landward in its absolute discretion by providing written notice.
- 15.2 Proposals delivered after the Closing date and Time or lodged at a location or in a manner that is contrary to that specified in this RFB will be disqualified from the Bidding Process and will be ineligible for consideration. **No Late Proposals will be accepted.**
- 15.3 The determination by Denel Landward as to the actual date and time that a Proposal is submitted is final.

16 BIDDER'S RESPONSIBILITIES

- 16.1 Bidders are responsible for:

- 16.1.1 Examining this RFB and any documents referenced or attached to this RFB and any other information made or to be made available by Denel Landward to Bidders in connection with this RFB;
- 16.1.2 Fully informing themselves in relation to all matters arising from this RFB, including all matters regarding Denel Landward's requirements for the provision of the Services;
- 16.1.3 Ensuring that their Proposals are accurate and complete;
- 16.1.4 Making their own enquiries and assessing all risks regarding this RFB, and fully considering and incorporating the impact of any known and unknown risks into their Proposal;
- 16.1.5 ensuring that they comply with all applicable laws with regards to the Bidding Process particularly as specified by National Treasury Regulations, Guidelines, Instruction Notes and Practice Notes and other relevant legislation as published from time to time in the Government Gazette; and
- 16.1.6 Submitting all Compulsory Documents.
- 16.2 Bidders with annual total revenue of R10 million or less qualify as Exempted Micro Enterprises (EMEs) in terms of the B-BBEE Act and must submit a certificate issued by a registered, independent auditor (who is not the Bidder or a partner to the Bidder) or an accredited verification agency.
- 16.3 Bidders other than Exempted Micro-Enterprises (EMEs) must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE status. The submission of such certificates must comply with the requirements of instructions and guidelines issued by National Treasury and must be in accordance with the applicable notices published by the Department of Trade and Industry in the Government Gazette.

17 PREPARATION OF PROPOSALS

- 17.1 Bidders must ensure that:
 - 17.1.1 Their Proposal is submitted in the required format as stipulated in this RFB; and
 - 17.1.2 All the required information fields in the Proposal are completed in full and contain the information requested by Denel Landward.
- 17.2 Denel Landward may in its absolute discretion reject a Proposal that does not include the information requested or if is not in the format required.
- 17.3 Unnecessarily elaborate responses or other representations beyond that which is sufficient to present a complete and effective Proposal is not desired or required. Elaborate and expensive visual and other presentation aids are not necessary.
- 17.4 Where the Bidder is unwilling to accept a specified condition, the non-acceptance must be clearly and expressly stated. Prominence must be given to the statement detailing the non-acceptance. It is not sufficient that the statement appears only as part of an attachment to the Proposal or be included in the general statement of the Bidder's usual operating conditions.
- 17.5 An incomplete Proposal may be disqualified or assessed solely on the information completed or received with the Proposal.

18 ILLEGIBLE CONTENT, ALTERATION AND ERASURES

- 18.1 Denel Landward may disregard any content in a Proposal that is illegible and will be under no obligation whatsoever to seek clarification from the Bidder.
- 18.2 Denel Landward may permit a Bidder to correct an unintentional error in its Proposal where that error becomes known or apparent after the closing time, but in no event, will any correction be permitted if Denel Landward reasonably considers that correction would materially alter the substance of the Proposal or affect the fairness of the bidding process.

19 OBLIGATION TO NOTIFY ERRORS

If, after a Bidder's Response has been submitted, the Bidder becomes aware of an error in its Response (including an error in pricing, but excluding clerical errors which would have no bearing on the evaluation of the Proposal), the Bidder must promptly notify Denel Landward of such error before closing date and time of the proposal.

20 RESPONSIBILITY FOR BIDDING COSTS

- 20.1 The Bidders participation or involvement in any stage of the Bidding Process is at the Bidders sole risk, cost and expense. Denel Landward will not be held responsible for, or pay for, any expense or loss that may be incurred by Bidders in relation to the preparation or lodgment of their Proposal.
- 20.2 Denel Landward is not liable to the Bidder for any costs based on any contractual, promissory or restitution grounds whatsoever as a consequence of any matter relating to the Bidder's participation in the Bidding Process, including without limitation, instances where:
 - 20.2.1 The Bidder is not engaged to perform under any contract; or
 - 20.2.2 Denel Landward exercises any right under this RFB or at law.

21 DISCLOSURE OF PROPOSAL CONTENTS AND PROPOSAL INFORMATION

- 21.1 All Proposals received by Denel Landward will be treated as confidential. Denel Landward will not disclose contents of any Proposal and Proposal information, except:
 - 21.1.1 As required by law;
 - 21.1.2 For the purpose of investigations by other government authorities having relevant jurisdiction;
 - 21.1.3 To external consultants and advisors of Denel Landward engaged to assist with the Bidding Process; or for the general information of Bidders required to be disclosed as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes.

22 USE OF PROPOSALS

- 22.1 Upon submission in accordance with the requirements relating to the submission of Proposals, all Proposals submitted become the property of Denel Landward. Bidders will retain all ownership rights in any intellectual property contained in the Proposals.
- 22.2 Each Bidder, by submission of their Proposal, is deemed to have licensed Denel Landward to reproduce the whole, or any portion, of their Proposal for the sole purposes of enabling Denel Landward to evaluate the Proposal.

23 PROPOSAL ACCEPTANCE

All Proposals received must remain open for acceptance for a minimum period of 180 (One hundred and eighty) days from the Closing Time. This period may be extended by written mutual agreement between Denel Landward and the Bidder.

24 CHANGES TO PRICE PROPOSALS

Changes by the Bidders to submitted Proposals will not be considered after the closing date and time.

25 BROAD-BASED BLACK ECONOMIC EMPOWERMENT AND SOCIO-ECONOMIC OBLIGATIONS

- 25.1 As explained in more detail in the BBBEE Preference Points Claim Form and as prescribed in terms of the Preferential Procurement Policy Framework Act, 2000 (PPPFA), (Act No 5 of 2000) and its Regulations, Bidders are to note that Denel Landward will award preference points to companies who provide valid proof of their B-BBEE status using either the latest version of the generic Codes of Good Practice or Sector Specific Codes (if applicable).
- 25.2 Denel Landward shall use the lowest acceptable Proposal to determine the applicable preference point system that is either 90/10 or 80/20 point system as per the PPPFA Regulations.
- 25.3 Bidders are required to complete the B-BBEE Preference Point Claim Form and submit it together with valid proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.
- 25.4 Bidders are always required to comply with the latest B-BBEE legislation and/or instruction notes as issued from time to time by the Department of Trade and Industry.

Note: Failure to submit a valid and original or a certified copy of the Bidder's B-BBEE certificate as stipulated in this document (the B-BBEE Preference Points Claim Form) at the Closing Date and Time of this RFB, will result in a score of zero being allocated for B-BBEE.

26 B-BBEE JOINT VENTURES OR CONSORTIUMS

- 26.1 Bidders who wish to respond to this RFB as a Joint Venture [JV] or consortium with other entities, must state their intention to do so in their RFB submission.
- 26.2 Such Bidders must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If such a JV or consortium agreement is unavailable, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Denel Landward through this RFB process.
- 26.3 This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Denel Landward.
- 26.4 Bidders are to note the requirements for B-BBEE compliance of JVs or consortiums as required in the B-BBEE Preference Point Claim Form and submit it together with proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.

27 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Bidders are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Denel Landward is required to ensure that price proposals are invited and accepted from prospective Bidders listed on the CSD. A Proposal may not be awarded to a Bidder who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD. The CSD can be accessed at <https://secure.csd.gov.za/>

28 TAX COMPLIANCE

- 28.1 A Bidder must be compliant when submitting a proposal to Denel Landward and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).
- 28.2 It is a condition of this RFB that the tax matters of the successful Bidder are in order, or that satisfactory arrangements have been made with the South African Revenue Service (SARS) to meet the Bidder's tax obligations.
- 28.3 Bidders are required to be registered on the Central Supplier Database and the National Treasury shall verify the Bidder's tax compliance status through the Central Supplier Database.
- 28.4 It is a requirement that a Bidder grant a written confirmation when submitting a Proposal that SARS may on an on-going basis during the tenure of the contract disclose the Bidder's tax compliance status and by submitting this Proposal such confirmation is deemed to have been granted.
- 28.5 Where Consortia / Joint Ventures / Sub-contractors are involved; each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.

29 STATUS OF PROPOSAL

- 29.1 Each Proposal constitutes an irrevocable offer by the Bidder to Denel Landward to provide the Products/Services required and otherwise to satisfy the requirements of the Specification as set out in this RFB.
- 29.2 A Proposal must not be conditional on:
 - a. the Board approval of the Proposal or any related governing body of the Bidder being obtained;
 - b. the Bidder conducting due diligence or any other form of enquiry or investigation on Denel Landward;
 - c. the Bidder (or any other party) obtaining any regulatory approval or consent;
 - d. the Bidder obtaining the consent or approval of any third party; or
 - e. The Bidder stating that it wishes to discuss or negotiate any commercial terms of the contract.
- 29.3 Denel Landward may, in its absolute discretion, disregard any proposal that is, or is stated



to be, subject to any one or more of the conditions detailed above (or any other relevant conditions).

- 29.4 Denel Landward reserves the right to accept a Proposal in part or in whole or to negotiate with a Bidder in accordance with the provisions of this RFB and the applicable laws and regulations.

30 CLARIFICATION OF PROPOSALS

- 30.1 Denel Landward may seek clarification from and enter discussions with any or all of the Bidders in relation to their Proposal. Denel Landward may use the information obtained when clarification is sought, or discussions are held in interpreting the Proposal and evaluating the cost and risk of accepting the Proposal. Failure to supply clarification to the satisfaction of Denel Landward may render the Proposal liable to disqualification.
- 30.2 Denel Landward is under no obligation to seek clarification of anything in a Proposal and reserves the right to disregard any clarification that Denel Landward considers to be unsolicited or otherwise impermissible or irrelevant in accordance with the rules set out in this RFB.

31 SUCCESSFUL PROPOSALS

- 31.1 Selection as a successful Bidder does not give rise to a contract (express or implied) between the successful Bidder and Denel Landward for the supply of Products / Services until such time that Denel Landward and the successful Bidder conclude the SLA.
- 31.2 The Bidder is bound by its Proposal and all other documents forming part of its Response, and Denel Landward will not entertain any material deviation from the original offer.

32 NO OBLIGATION TO ENTER INTO CONTRACT

Denel Landward is under no obligation to appoint a successful Bidder(s) (as the case may be), or to enter into a contract and/or SLA with a successful Bidder or any other person, if it is unable to identify a Proposal that complies in all relevant respects with the requirements of Denel Landward, or if due to changed circumstances, there is no longer a need for the Services requested, or if funds are no longer available to cover the total envisaged expenditure. For the avoidance of any doubt, in these circumstances Denel Landward will be free to proceed via any alternative process.

33 BIDDER WARRANTIES

- 33.1 By submitting a Proposal, a Bidder warrants that:
- 33.1.1 It did not rely on any express or implied statement, warranty or representation, whether oral, written, or otherwise made by or on behalf of Denel Landward, its officers, employees, or advisers other than any statement, warranty or representation expressly contained in the RFB;
- 33.1.2 It did not use the improper assistance of Denel Landward's employees or information unlawfully obtained from them in compiling its Proposal;
- 33.1.3 It is responsible for all costs and expenses related to the preparation and submission of its Proposal, and any future process connected with or relating to the Bidding Process;
- 33.1.4 It accepts and will comply with the terms set out in this RFB; and
- 33.1.5 It will provide additional information in a timely manner as requested by Denel Landward to

clarify any matters contained in the Proposal.

34 DENEL LANDWARD'S RIGHTS

- 34.1 Notwithstanding anything else in this RFB, and without limiting its rights at law or otherwise, Denel Landward reserves the right, in its absolute discretion at any time, to:
 - 34.1.1 Cease to proceed with, or suspend the Bidding Process prior to the execution of a formal written contract and/or SLA;
 - 34.1.2 Alter the structure and/or the timing of this RFB or the Bidding Process;
 - 34.1.3 Amend any proposal condition, proposal validity period, RFB specifications or extend the proposal closing date, all before the proposal closing date;
 - 34.1.4 Terminate the participation of any Bidder or any other person in the Bidding Process;
 - 34.1.5 Request additional relevant information, agreements and other documents to verify information provided in the proposal response or request clarification from any Bidder or any other person;
 - 34.1.6 Provide additional information or clarification;
 - 34.1.7 Negotiate with any one or more Bidder's;
 - 34.1.8 Call for new Proposals;
 - 34.1.9 Reject any Proposal that does not comply with the requirements of this RFB;
 - 34.1.10 Disregard the lowest priced proposal or any proposal in part or in whole;
 - 34.1.11 Categorise the proposals into different areas of expertise;
 - 34.1.12 Conduct site visits at the Bidders Offices or at Client's Site or office if so required;
 - 34.1.13 Consider the guidelines and prescribed hourly remuneration rates for consultants as provided for in DPSA guideline for consultants of 1 July 2020 in conjunction with the National Treasury Instruction No 1 of 2024/25: Cost Containment Measures, where relevant.

35 GOVERNING LAWS

- 35.1 This RFB and the Bidding Process are governed by the laws of the Republic of South Africa.
- 35.2 All Proposals must be completed using the English language, and
- 35.3 All costing must be in South African Rand.

36 DENEL LANDWARD PROCUREMENT PHILOSOPHY

It is the policy of Denel SOC (Pty) Ltd, when purchasing products, services and works, to follow a course of optimum value and efficiency by adopting best purchasing practices in Supply Chain Management, ensuring where possible that open and fair competition has prevailed, with due regard to the importance of:

- 36.1 The PFMA and the PPPFA;
- 36.2 Preferential procurement regulations 2022;
- 36.3 Relevant legislation.



**PROOF OF TAX COMPLIANCE, AND REGISTRATION ON CENTRAL
SUPPLIER DATABASE (CSD REPORT)**

Printed CSD Report to be attached

NOT APPLICABLE TO FOREIGN BIDDERS

STATEMENT OF WORK (SOW)

CONTRACTED SOW			G6-460 496
PROJECT NAME:	G6-460 496 Upgrade Development		
SOW NUMBER:	46000430020010	REVISION NUMBER:	00
SOW NAME:	Automatic Barrel Cleaning System	DATE:	2026/07/20
PROJECT MANAGER:	G Pieterse	PAGE:	Page 21 of 2
TASK MANAGER:			
SCOPE			
The purpose of this Statement of Work (SOW) is to define the contractual scope, activities, technical requirements, deliverables, acceptance criteria and delivery schedule for the procurement of an Automated Artillery Barrel Cleaning System. The objective is to procure a mature, commercially available production system capable of automatically cleaning artillery gun barrels safely, efficiently and consistently while reducing manpower, minimising operator exposure to hazardous cleaning chemicals and improving overall maintenance quality.			
STATEMENT OF WORK			
INPUTS The barrel has the following characteristics: • G6 Howitzer Barrel • Barrel Size 155mm with 23l chamber JBMoU compatible • Barrel Length 45 calibre length • Single baffle muzzle brake (G6) • Muzzle brake opening 170mm • Muzzle brake height from ground at 1.7m Activities: 1. The contractor shall manufacture and deliver Automatic barrel cleaning systems as per delivery schedule 2. The automatic barrel cleaning system shall be compliant to the technical specification as set out below. Delivery Schedule: Total Automatic Barrel cleaning systems to be delivered 22 in batched as follows: • Provide a demonstrator as and when required in South Africa until the first 7 are delivered • Batch 1 May 2027 – Qty 7 full systems in transportation cases • Batch 2 Jan 2028 – Qty 7 full system in transportation cases • Batch 3 August 2028 – Qty 8 full systems on transportation cases Deliverables: 1. 1 x demonstrator as loan unit 2. 21 x 155mm 45mm Caliber length Automatic Barrel Cleaning systems 3. 1 x 155mm 52mm Caliber length Automatic Barrel Cleaning system			



COST SUMMARY
Prices for hardware (22 systems off) Use of Demonstrator (loan unit) Delivery address: Denel Factory Oman (for cost estimation use SHAAFA military base, Denel factory still under construction)
ASSUMPTIONS
As part of the tender process a brochure with photos and details must be submitted to ease understanding of the system. The system should be ease to use without formal training (loan unit)
QA ACCEPTANCE
DLS92
ADDITIONAL TECHNICAL DESCRIPTION
1. SYSTEM REQUIREMENTS 1.1 General The supplied system shall: • Be a commercially available production system. • Not require further engineering development. • Be suitable for military workshop and field use. • Be operated by one operator. • Be able to operate on barrel when barrel is fitted to G6 or when barrel is on a stand 1.2 Cleaning Capability The system shall: • Automatically clean the complete barrel rifling length. • Automatically dispense cleaning fluid • Automatically recover used cleaning fluid. • Automatically retract the cleaning assembly. • Complete the cleaning cycle without operator intervention. 1.3 Brush Assembly The brush assembly shall: • Utilise a combination of steel cleaning bristles and nylon cleaning bristles. • Provide a combined brush contact length of not less than 200 mm inside a 155 mm artillery barrel. • Maintain continuous circumferential contact with the bore (lands and grooves). • Prevent damage to the barrel surface. • Incorporate replaceable brush elements. 1.4 Cleaning Fluid System The cleaning system shall: • Automatically dispense cleaning fluid. • Deliver cleaning fluid directly onto the brushes.

- Permit replenishment of cleaning fluid during operation.
- Permit continuous operation without interruption due to reservoir capacity.
- Prevent leakage/spillage of cleaning fluids.
- Recover used cleaning fluid.

The recovery system shall:

- Prevent contamination of the surrounding area.
- Prevent contamination of the weapon platform.
- Utilise a sealed holder to capture cleaning fluids before dispensing/recovering the fluids.
- Recover used cleaning fluid into an external collection container.

1.5 Human Machine Interface

The system shall incorporate an onboard Human Machine Interface comprising:

- Integrated colour LCD display.
- Touchscreen interface.
- Cleaning mode selection.
- Status indication.
- Fault indication.
- Maintenance indication.
- Cleaning progress indication.

1.6 Inspection System

The system shall include an integrated inspection system comprising:

- High-Definition Camera.
- Live video display.
- Image capture.
- Video recording.
- Automatic storage of images.
- Automatic storage of video.
- Inspection during cleaning.
- Inspection after cleaning.

1.7 Cleaning Modes

The system shall provide:

- Normal Cleaning.
- Intensive Cleaning.
- Preservation.
- De-preservation.

1.8 Electrical Requirements

The system shall:

- Operate from 24 VDC (Vehicle batteries via connector)
- Operate from a 220 VAC via a power supply
- Include battery status indication.
- Include electrical overload protection.

- Include motor overload protection.
- Include reverse polarity protection.

1.9 Connectivity

The system shall provide:

- Wi-Fi connectivity.
- Bluetooth connectivity.
- USB interface for software updates and data download.

1.10 Physical Requirements

The operational cleaning unit shall:

- Not exceed 800 mm in overall length (stored).
- Be transportable by one operator.
- Be suitable for military transport.

1.11 Transport Container

Each production system shall be supplied within one transport container. The transport container shall:

- Accommodate the complete cleaning system.
- Accommodate all accessories.
- Accommodate all brush assemblies.
- Accommodate the inspection camera.
- Accommodate power supply equipment.
- Accommodate cleaning fluid hoses.
- Accommodate fluid recovery equipment.
- Protect the equipment during transport.
- Transport case shall not exceed:
 - Dimension Maximum
 - Length 1100 mm
 - Width 350 mm
 - Height 250 mm
 - Total System Weight: less than 30 kg

All equipment required for operation shall be contained within the single transport container.

1.12 Performance Requirements

The system shall:

- Complete a Normal Cleaning cycle within twenty (20) minutes.
- Be ready for operation within five (5) minutes from transport container.
- Be repacked within five (5) minutes.
- Require only one operator.
- Prevent discharge of cleaning fluid onto the weapon or surrounding area.
- Permit replenishment of cleaning fluid without interrupting the cleaning cycle, thereby enabling uninterrupted operation irrespective of the onboard reservoir capacity.

1.13 Reliability

The system shall:



- Be suitable for daily military use.
- Require no scheduled maintenance for at least five hundred (500) cleaning cycles other than routine cleaning and lubrication.
- Utilise replaceable wear components.

1.14 Safety

The system shall incorporate:

- Brush jam protection.
- Motor overload protection.
- Automatic fault shutdown.
- Protection against accidental operator contact with rotating components.

2. WARRANTY

The Contractor shall provide a minimum warranty period of twenty-four (24) months from acceptance of each production batch.

The warranty shall include repair or replacement of defective components resulting from manufacturing or material defects.

3. COMPLIANCE

Tenderers shall complete the compliance matrix (see annexure A) demonstrating compliance using their product specification, marketing brochure or photos as artefact. Where compliance cannot be demonstrated, full details of any deviation shall be provided. Failure to declare deviations may result in the tender being deemed non-compliant.

APPROVALS FOR BARREL CLEANING SYSTEM

POSITION	NAME	SIGNATURE
PROGRAMME ASSURANCE	HW Van Zyl	ORIGINAL SIGNED
SYSTEM ENGINEER	DJ Downing	
ILS PROJECT MANAGER	D Cremon	
PROGRAMME MANAGER	G Pieterse	

PRICE BID

Bidders must complete the table for the Schedule of Rates below and submitted as a pricing proposal. Failure to submit this document **will result in the Bidder's submission being disqualified.**

1 CURRENCY

All prices must be quoted in South African Rand on a firm price basis, with all applicable taxes included.

2 PRICES SUBJECT TO CONFIRMATION

Prices quoted which are subject to confirmation will not be considered.

3 BINDING OFFER

Any proposal furnished pursuant to this RFB shall be deemed to be an offer. Any exceptions to this statement must be clearly and specifically indicated.

4 DISCLAIMERS

Bidders are hereby advised that Denel Landward is not committed to any course of action as a result of its issuance of this RFB and/or its receipt of Proposals. Please note that Denel Landward reserves the right to:

- 4.1 Modify the RFB's requirements and request Bidders to re-propose on any changes;
- 4.2 Reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 4.3 Not necessarily accept the lowest priced Proposal, highest score Proposal or an alternative Proposal;
- 4.4 Reject all Proposals/Proposals, if it so decides;
- 4.5 Award only a portion of the proposed product(s)/service(s) which are reflected in the scope of this RFB;
- 4.6 Split the award between more than one enterprise/organisation should it at Denel Landward's discretion be more advantageous in terms of, amongst others, cost or developmental considerations; or make no award at all;
- 4.7 Validate any information submitted by Bidders in response to this Proposal. This would include, but is not limited to, requesting the Bidders to provide supporting evidence. By submitting a proposal, Bidders hereby irrevocably grant the necessary consent to Denel Landward to do so;
- 4.8 Request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 4.9 Award the Proposal to the next highest ranked Bidder, should the preferred Bidder fail to sign or commence with the contract within a reasonable period after being requested to do so, provided that the preferred Bidder is still prepared to provide the required goods at the quoted price. Under such circumstances, the validity of the proposals of the next ranked Bidder (s) will be deemed to remain valid, irrespective of whether the next ranked Bidder (s) were issued with a Letter of Regret. Bidders may therefore be requested to advise whether they would



still be prepared to provide the required goods at their quoted price, even after they have been issued with a Letter of Regret;

- 4.10 Cancel the contract and/or place the Bidder on Denel Landward's list of Restricted Suppliers, should a contract be awarded on the strength of information furnished by the Bidder, which after award of the contract, is proven to have been incorrect;
- 4.11 Award Proposal to the highest scoring Bidder (s) unless objective criteria justify the award to another Bidder.

Note: Denel Landward will not reimburse any bidder for any preparatory costs or other work performed in connection with its Proposal, whether the Bidder is awarded a contract.

5 PAYMENT TERMS

The service provider shall note and accept Denel Landward's payment terms as stipulated in the SLA and/or contract.



PRICING SCHEDULE – FIXED PRICES

NOTE: Only fixed prices will be accepted. Firm prices (including prices subject to rates of exchange variations) will not be considered.
In cases where different delivery points influence the pricing, a separate pricing schedule must be submitted for each delivery point.

Name of Bidder	
Bid Number	
Closing Time	
Closing Date	

OFFER TO BE VALID FOR **180 DAYS** FROM THE CLOSING DATE OF BID.

FIXED PRICES CANNOT BE LINKED TO SEIFSA ESCALATION FORMULAS (ALL PRICES MUST BE FIXED FOR THE DURATION OF THE CONTRACT).

Note:

All delivery costs must be **INCLUDED** in the bid price, for delivery at the prescribed destination.

Except for basic prices, where required, **ALL PRICES SHALL BE QUOTED IN SOUTH AFRICAN CURRENCY.**

The bid prices shall be given in the units shown.

ITEM NO	PART NO	DESCRIPTION	QUANTITY	UNIT PRICE INCLUDING VAT	TOTAL PRICE INCLUDING VAT	LEAD TIMES
1						
2						



3						
4						
5						

IMPORTANT NOTICE: PLEASE ENSURE THAT THE PRICES QUOTED FOR IS ACCORDING TO THE STATEMENT OF WORK AND LEAD TIMES MUST BE INDICATED. IF QUOTED INCORRECTLY THE BID WILL BE DISQUALIFIED. BIDDERS ARE REQUESTED TO SUBMIT A FORMAL PROPOSAL ON THEIR COMPANY LETTER HEAD.

Does the offer comply with the specification(s)? *

YES		NO	
-----	--	----	--

If not to specification, indicate deviation(s)

--

Period required for delivery	
------------------------------	--

* Delivery: Fixed/Firm

Delivery Basis	
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Note: All delivery costs must be included in the bid price, for delivery at the prescribed destination.

** "all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.

* Delete if not applicable



MANDATORY EVALUATION CRITERIA

Only those Bidders which satisfy all of the Mandatory Criteria will be eligible to participate further in the Bidding Process.

Bidders are required to complete the table below by indicating whether they comply with the requirement or not, by marking the appropriate column with an 'X'. **Copies of all Certificates must be attached.**

REQUIREMENT	COMPLIANT	NON-COMPLIANT	N/A
1. Bidder is a South African-owned company (Submit Certified ID Copies of the Shareholders and Directors)			
2. The Bidder must have the necessary infrastructure and capacity to meet Denel Landward requirements.			
3. Valid BBBEE Certificate (but won't result in disqualification, instead a Bidder will be scored zero)			
4. Central Supplier database proof of registration (submit supporting documentation).			
5. Certified copy of the Company Registration with CIPC			
6. Certified copies of all share holder certificate (Detailed breakdown of shareholding)			
7. A copy of the shareholder agreement (if there is more than one shareholder)			
8. Applicable Regulatory Body certificates (if applicable)			
9. Others			
Note: Failure to meet the above requirements may result in automatic disqualification.			

1 FIRST STAGE – FUNCTIONAL EVALUATION

- 1.1 Bidders are evaluated based on the functional criteria set out in this RFB. Only those Bidders which score seventy (70) points or higher (out of a possible 100) during the functional evaluation will be evaluated during the second stage of the Proposal.
- 1.2 The Functional Evaluation that will be used to assess the capability and capacity of the Bidders will be as follows:



Guideline for rating between 1-5

Rating	Measurement
1	Do not meet the requirement
2	Minimally Meet the requirement
3	Partially Meet the requirement
4	Substantially Meet the requirement and beyond
5	Fully Meet the requirement and exceed expectations

The Functional Evaluation that will be used to assess the capability and capacity of the bidders will be as follows:

The points are based on the requirements stated in the Statement of Work (SOW). The delivery schedule, capacity and technical specification and compliance were taken into account in drawing up the Points for the Evaluation.

	Requirement	Weight	Max Score	BIDDER		
				Raw Score	Score	Comments
1	COMPLIANCE TO THE SOW					
	Did the Bidder acknowledge the points in the SOW. The bidder must achieve the following on the SOW matrix: Mandatory 39 points - Necessary 25 Points and Desirable 3 Points to qualify for further evaluation.	50%	5 Points–Fully Complies The Bidder has acknowledged all points in the SOW and provided clear evidence of understanding and capability. The Bidder achieved the Mandatory 39 points- Necessary 25 Points and Desirable 3 Points to qualify for further evaluation. 4 Points–Substantially Complies The Bidder has acknowledged			



	Requirement	Weight	Max Score	BIDDER		
				Raw Score	Score	Comments
			most points in the SOW, with minor omissions or unclear areas, but overall demonstrates capability. The Bidder did achieve the Mandatory 39 points- Necessary 20 Points and Desirable 3 Points to qualify for further evaluation. 3 Points- Partially Complies The Bidder has acknowledged some points in the SOW, with significant omissions or ambiguities that may affect performance. Bidder Achieved Mandatory 39 points- Necessary 19 Points and Desirable 3 Points to qualify for further evaluation. 2 Points- Minimally Complies The Bidder has acknowledged few points in the SOW, with major omissions or unclear commitments; limited confidence in ability to deliver: Bidder did not achieve the			



	Requirement	Weight	Max Score	BIDDER		
				Raw Score	Score	Comments
			Mandatory 39 points- Necessary 10 Points and Desirable 2 Points and does not qualify for further evaluation. 1 Point-Does Not Comply The Bidder has not acknowledged or addressed the SOW points; no confidence in ability to meet requirements Bidder did not Achieve Mandatory 39 points- Necessary 0 Points and Desirable 0 Points and does not qualify for further evaluation.			
2 DELIVERY SCHEDULE						
	Bidders shall provide a delivery schedule. (Comply with SOW time scale)	20%	5 Points–Fully Complies Delivery schedule is detailed, realistic, and fully aligned with the SOW time scale 4 Points–Substantially Complies Delivery schedule aligns with the SOW time scale but minor details 3 Points–Partially Complies			



	Requirement	Weight	Max Score	BIDDER		
				Raw Score	Score	Comments
			Delivery schedule provided but lacks significant details 2 Points-Minimally Complies Delivery schedule is vague with little evidence of alignment to the SOW time scale 1 Point-Does Not Comply No Delivery schedule provided and does not align with the SOW time scale			
3	PRICE					
	The bidder that shall provide the lowest total price on quotation will be selected but must comply with SOW and Delivery requirements.	20%	5 Points-Fully Complies Provides the lowest total price on quotation and most highly compliant with SOW and Delivery requirement. 4 Points-Substantially Complies Provides the lower total price on quotation and more highly compliant with SOW and Delivery requirement. 3 Points-Partially Complies Provides the low total price on quotation and			



	Requirement	Weight	Max Score	BIDDER		
				Raw Score	Score	Comments
			highly compliant with SOW and Delivery requirement. 2 Points-Minimally Complies Provides the high total price on quotation and compliant with SOW and Delivery requirement. 1 Point-Does Not Comply Provides the higher total price on quotation and less compliant with SOW and Delivery requirement.			
4	LOAN UNIT					
	Bidder is able to supply a demonstration unit	10%	5 Points-Fully Complies Bidder Agrees to submit a demonstration unit at no Cost 4 Points-Substantially Complies Bidder Agrees to submit a Loan unit on acceptable conditions 3 Points-Partially Complies Bidder submits a loan unit with conditions that have financial			

	Requirement	Weight	Max Score	BIDDER		
				Raw Score	Score	Comments
			implications that are acceptable. 2 Points- Minimally Complies Bidder will submit a loan unit with limited time and financial requirements. 1 Point-Does Not Comply Bidder unable to submit a loan unit.			
	Minimum 70% threshold on the above technical requirements MUST BE MET in order to move to the next level of evaluation	100%	Top scorer will be selected from the bidders who achieved 70% and higher.			

2 SECOND STAGE – PRICE AND PREFERENTIAL POINTS ASSESSMENT

2.1 After the evaluation of Mandatory Criteria and Functional criteria, the second stage of evaluation of the Proposals will be in respect of price and B-BBEE status only. Points will be allocated to Bidders at this stage of the evaluation in accordance with the PPPFA Regulations, as follows:

- Price points 80
- B-BBEE 20

NB: The 80/20 formula applies to proposals with a Rand value equal to or above R50 000 and up to a Rand value of R50 million inclusive of all applicable taxes and 90/10 formula applies to proposals with a Rand value above R50 million inclusive of all applicable taxes.

2.2 The successful Bidder will typically be the Bidder that scores the highest number of points in the second stage of the Proposal evaluation. However, DENEL LANDWARD may exercise its right to cancel the RFB or may award the proposal to a company that did not obtain the highest score.

Note: Denel Landward reserves the right to demand an Action Plan that addresses shortcomings in the successful Bidder's transformation status.



2.3 Price points

The following formula will be used to calculate the points for price:

$Ps = 80 (1-(Pt-Pmin)/Pmin)$ or $Ps=90 (1-(Pt-Pmin)/Pmin)$ Where:

Ps = Points scored for comparative price of proposal or offer under consideration;

Pt = Comparative price of proposal or offer under consideration; and

Pmin = Comparative price of lowest acceptable proposal or offer.

2.4 Preferential Procurement Points

A maximum of 20 or 10 points may be awarded in respect of preferential procurement, which points must be awarded to a bidder for attaining their B-BBEE Status Level.

A consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate Proposal.

2.5 Total

The total points scored by each Bidder will be calculated by adding the points scored for price (out of 80 or 90) to the points scored for B-BBEE level (out of 20 or 10) respectively.

The recommended Bidder will be the Bidder who has the highest total points (out of 100) for both price and preferential procurement (unless there is a basis for selecting a different successful Bidder in accordance with section 2(1) (f) of the PPPFA, 2022).

2.6 Failure on the part of a bidder to submit BBB-EE Verification Certificate from a Verification Agency accredited by the South African Accreditation System (SANAS), B-BBEE Affidavit, or a Registered Auditor approved by the Independent Regulatory Board of Auditors (IRBA) or an Accounting Officer as contemplated in the Close Corporation Act (CCA) together with the bid, will be interpreted to mean that preference points for BBB-EE status level of contribution are not claimed.

2.7 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2.8 If the price offered by a Bidder scoring the highest points is above the project budget or is not market related the Buyer may:

- a. Negotiate a market related price with the Bidder scoring the highest points or cancel the proposal;
- b. If the bidder does not agree to the market-related price, negotiate a market related price with the Bidder scoring the second highest points or **cancel the proposal**;
- c. If the Bidder scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Bidder scoring the third highest points or **cancel the proposal**.



SBD 4 – BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

- 1.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa, 1996 (Constitution), and further expressed in the various applicable legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 1.2 If a person is listed in the Register for Tender Defaulters and/or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. DECLARATION ON EMPLOYMENT BY ORGAN OF STATE

- 2.1 Is the bidder, or any of the directors / trustees / shareholders / members / partners of the bidder employed by an organ of state, as defined in section 239 of the Constitution?
- YES/NO

- 2.2 If YES, furnish particulars of the names, individual identity numbers, in the table below:

FULL NAME	IDENTITY NUMBER	NAME OF ORGAN OF STATE

- 2.3 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?
- YES/NO

- 2.3.1 If so, furnish particulars:

.....

.....

- 2.4 Does the bidder or any of its directors/trustees/shareholders members/partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise, whether or not they are bidding for this contract?
- YES/NO



2.4.1 If so, indicate all companies registered in the CSD in the table below:

SUPPLIER REGISTRATION NUMBER (MAAA)	STATUS (ACTIVE/INACTIVE/DELETED)

Failure to disclose all CSD-registered active companies linked to all Directors will lead to disqualification.

3. GENERAL DECLARATION

I,, the undersigned, in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found to be false.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act, 1998 (Act No. 89 of 1998) and or may be referred to law enforcement agencies for criminal investigation and or may be restricted from conducting business with the state for a period not exceeding 10 years in terms of the Prevention and Combating of Corrupt Activities Act, 2004 (Act No. 12 of 2004) or any other applicable legislation.



I CERTIFY THAT THE ABOVE IS CORRECT.

I ACCEPT THAT THE PROCURING INSTITUTION MAY REJECT THE BID OR TAKE APPROPRIATE ACTION AGAINST ME IF THIS DECLARATION IS FALSE.

.....
Signature

.....
Date

.....
Designation

.....
Name of Bidder

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **90/10** preference point system.
- b) The applicable preference point system for this tender is the **80/20** preference point system.
- c) Either the **90/10 or 80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- a) Price; and
- b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100



- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\
 \\
 \mathbf{Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)} & \mathbf{or} & \mathbf{Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)}
 \end{array}$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender



3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\
 \\
 \mathbf{Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)} & \mathbf{or} & \mathbf{Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)}
 \end{array}$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.



Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.)

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
BBBEE LEVEL OF CONTRIBUTOR				
1	10	20		
2	9	18		
3	6	14		
4	5	12		
5	4	8		
6	3	6		
7	2	4		
8	1	2		
NON-COMPLIANT CONTRIBUTOR	0	0		

5. DECLARATION WITH REGARD TO COMPANY/FIRM

5.1. Name of company/firm:

5.2. Company registration number:

5.3. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]



5.4. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - a) disqualify the person from the tendering process;
 - b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - e) forward the matter for criminal prosecution, if deemed necessary.

..... SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	
DATE:	
ADDRESS:	
	
	
	