

## Appendix A

Technical Criteria	Weight	Evaluation Returnable	Technical scoring
1. Company experience	20%	Company profile detailing the number of years in the sludge level detector supply industry.	Less than 3 years' experience or no information submitted - 0% Greater than 3 years but less than 4 years' experience - 20% Greater than 4 years and less than 5 years' experience – 80% 5 years' experience and more – 100%
2. Company must have experience in commercial applications of the proposed Sludge level detectors	20%	Number of commercial application projects company involved in. This must include: a. Project Title and Scope of project for each project b. Contact details of customer (Employer reserves the right to contact the customer) c. Purchase order number of project	0 projects or no information – 0% 1 or more projects with all requested (a,b,c) information – 20% 3 or more projects with all requested (a,b,c) information – 80% 5 or more projects with all requested (a,b,c) information – 100%
3. Tenderer must be able to train Eskom employees (3) (knowledge transfer)	10%	Signed Company letter stating willingness to train Eskom employees provided and draft training program provided.	No letter provided – 0% Unsigned letter confirming training provided – 20% Signed letter confirming training provided or Draft training program provided – 80% Signed letter confirming training and draft training program provided – 100%
4. Tenderer to indicate in detail how the Sludge Level that is determined via the use of their instrument will be validated/verified against the existing plant.	15%	Method Statement	No information provided or information provided does not address the requirement – 0% Tenderer provides detailed description on how the instrument will be validated/verified against the existing plant 100%
5. Tenderer to provide Detailed Method statement which indicates how the instrument will be installed on the existing plant	15%	Method Statement	No information provided or the information provided is incomplete – 0%

including all required modifications to enable this.			<p>Detailed Method statement indicating both installation requirements and required modifications is provided. The modifications and installations require plant outages of more than seven (7) days – 20%</p> <p>Detailed Method statement indicating both installation requirements and required modifications is provided. The modifications and installations require short plant outages of less than or equal to seven (7) days – 80%</p> <p>Detailed Method statement indicating both installation requirements and required modifications is provided. The modifications and installations require plant outages no greater than two (2) days – 100%</p>
<p>6. Tenderer to provide Detailed technical specification of the sludge level indicator to be installed including:</p> <ol style="list-style-type: none"> <li>1. Drawings,</li> <li>2. Operating ranges,</li> <li>3. Limits of Detection,</li> <li>4. Equipment limitations and sensitivities,</li> <li>5. Materials of construction</li> </ol>	20%	Detailed Technical Specification	<p>Tenderer provides no information or less than three (3) out of the five (5) items requested – 0%</p> <p>Tenderer provides detailed technical specification which includes three (3) out of the five (5) items requested – 20%</p> <p>Tenderer provides detailed technical specification which includes four (4) out of the five (5) items requested – 80%</p> <p>Tenderer provides detailed technical specification which includes all items all five (5) items requested – 100%</p>

#### TECHNICAL EVALUATION OF TENDER

The qualifying threshold for all the suppliers is 80%