

TRIM/2026/05/0918/5325/RFP Clarification Questions and Responses**REQUEST FOR PROPOSAL (RFP) FOR THE PROVISION OF RAIL NETWORK PROTECTION SERVICES (RNPS) AT TRANSNET RAIL INFRASTRUCTURE MANAGER (TRIM) DEPOTS WITHIN THE NORTH CORRIDOR FOR A PERIOD OF TWELVE (12) MONTHS.****Question 1:**

Should we not have the corresponding award letter, please advise if we can submit the first few pages of the client agreement as evidence as all awards do not necessarily come with an award letter?

TRIM response:

The requirement for a corresponding contract award letter remains as requested to verify the reference provided and to mitigate the risk of unverifiable information.

Question 2:

The scope of work refers to both Fixed-Wing and Multi-Rotor compositions and requirements, however the pricing schedule only allows for one price for a "drone team". Given the significant difference in price between the two teams, how do we go about completing the pricing schedule accurately?

TRIM response:

The primary request is rotor wing drones. Kindly provide a cost for rotor wings only. The Bidders are requested to provide costing for fixed wing drones. However, the fixed-wing cost will not be evaluated. The aim is to use it for budgetary purposes in the event of ad-hoc services.

Question 3:

What is the practical reason for the requirement of two (2) D/C vehicles for the Fixed-Wing team? Operationally, one D/C vehicle would suffice for transporting the pilot, sensor operator and guard. As per the scope of work, we wish to ensure that drone services are cost-effective and demonstrate value for.

TRIM response:

The requirement for 2 vehicles is to ensure operational continuity and to avoid any operational downtime during shift changes, as one vehicle may be removed from site while the other remains operational. One vehicle is allocated for the day shift and one for night shift.

However, bidders are reminded that the primary requirement is for rotor-wing (multi-rotor) drone teams.

Costing for fixed-wing teams including vehicles, is for budgetary purposes only for potential ad-hoc services and will not be evaluated.

Question 4:

The scope of work requires 25 drone registration certificates. Of these 25, how many must be multi-rotor and how many must be fixed wing?

TRIM response:

All 25 certificates must be for multi-rotor (rotor-wing) drones, as this is the primary requirement. Where bidders have fixed-wing drones registered, they may submit those certificates as additional capacity, but it is not mandatory for evaluation.

Bidders are reminded that the primary requirement is for rotor-wing (multi-rotor) drone teams.

Costing for fixed-wing teams including vehicles, is for budgetary purposes only for potential ad-hoc services and will not be evaluated.

Question 5:

For vehicle Capex planning, is there a provisional quantity per drone team type (FW and MR)? We understand that operational requirements may change through the duration of the contract, but to ensure cost effectiveness an indication of these quantities will be useful. (example 80% multi-rotor, 20% Fixed-Wing)

TRIM response:

The primary operational requirement is multi-rotor drone teams. Please provide costing for same only. Bidders are reminded that the primary requirement is for rotor-wing (multi-rotor) drone teams. Costing for fixed-wing teams including vehicles, is for budgetary purposes only for potential ad-hoc services and will not be evaluated.

Question 6:

Kindly provide us with the spec for the motorcycles as well as the combi.

TRIM response:

TRIM does not prescribe a make/model specification for the motorcycles and combi. However, the proposed combi and motorcycle must have off-road capability as TRIM service roads are gravel. As indicated in the desktop evaluation, the combi must have a minimum of 10 seats.

Question 7:

In terms of drones, would it be acceptable if we submit an intention to enter into a sub-contracting agreement in a form of a letter of intent?

TRIM response:

A letter of intent to sub-contract will be accepted only if is accompanied by the sub-contractor's full compliance pack as required in the RFP for the drones.