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| **REQUEST FOR QUOTATION (RFQ) NUMBER:** | **PR10111806 (Please use this number as reference when sending quotations and supporting documentation)** |
| **DESCRIPTION** | The Road Accident Fund (RAF) wishes to appoint a suitable service provider for SAP migration for a period of twelve (12) months. |
| **RFQ ISSUED DATE** | **01 October 2025** |
| **RFQ VALIDITY PERIOD** | 30 days from the closing date. |
| **CLOSING DATE AND TIME** | **08 October 2025 @ 11h00 am** |
| **EXPECTED DATE SERVICES IS REQUIRED** | Twelve (12) months agreement which will come into existence from the date of the last signatory |
| **COMPULSORY BRIEFING SESSION** | **N/A** |
| **DELIVERY ADDRESS OF GOODS** | RAF Head Office, 420 Witch Hazel Avenue Centurion, Eco Glades Pretoria, 0046 |
| **RFQ RESPONSES MUST BE EMAILED TO:** | **For Head office all quotations should be emailed to** **[rfq.procurement@raf.co.za](mailto:rfq.procurement@raf.co.za) Failure to follow these instructions will result in your quote not being considered.** |
| **ENQUIRIES REGARDING THIS RFQ SHOULD BE SUBMITTED VIA E-MAIL TO** | Enquires can be directed at this e-mail address [jonathanm@raf.co.za](mailto:jonathanm@raf.co.za) For further enquiries, you may contact Jonathan Matjila on 012 621 1962 |

**Important Notes to this RFQ:**

* **Service providers/suppliers should ensure that RFQ responses are emailed to the correct email address;**

**(**[rfq.procurement@raf.co.za](mailto:rfq.procurement@raf.co.za) **)**

* **If the quotation is late, it shall not be accepted for consideration;**
* **The RAF reception is generally accessible 8 hours a day (07h45 to 16h00); 5 days a week (Monday to Friday) for delivery of goods;**
* **All suppliers are required to complete and sign all Annexures to this document (Standard Bidding Documents and documents for submission under Mandatary Evaluation, where applicable);**
* **Historically Disadvantaged Individuals (HDI)\* claimed points for Race and Gender will be verified through CSD;**
* **Suppliers who have a disability must provide a valid medical certificate issued by a registered medical practitioner as proof of disability;**
* **RAF will conduct business ONLY with CSD Registered suppliers;**
* **Should you not be contacted within 14 working days, consider your proposal/quotation unsuccessful.**

**Prohibition of Gifts & Hospitality:**

“Except for the specific goods or service procured by the Road Accident Fund, service providers/suppliers are required not to offer any gift, hospitality or other benefit to any RAF official. To avoid doubt, branded marketing material is considered to be a gift. Furthermore, should any RAF official request a gift, hospitality or other benefit, the service providers is required to report the matter to our toll free fraud line at 0800 005919.”

*\*HDI - means a South African Citizen who (a) due to the apartheid policy, had no franchise in national elections prior to the introduction of the Constitution of the Republic of South Africa, 1983(Act No.110 of 1983) or the Interim Constitution f the Republic of South Africa,1993 (Act No.200 of 1993); (b) is a female; or (c) has a disability.*

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1. TERMS AND CONDITIONS OF REQUEST FOR QUOTATION (RFQ)

**SERVICE PROVIDER/SUPPLIER: ………………………………………………………………………..**

**REGISTRATION NUMBER: ……………………………………………………………………….**

**CSD UNIQUE SUPPLIER REGISTRATION NUMBER: ……………………………………………………………………….**

**ADDRESS: ……………………………………………………………………….**

**CONTACT PERSON: ………………………………………………………………………..**

**TEL: …………………………………………………………………........**

1. RAF’s standard conditions of purchase shall apply.
2. RAF will not conduct business with suppliers whose tax matters are not declared to be in order by SARS.
3. Goods or services shall be delivered and accepted against an official and RAF Award Letter or Purchase Order (PO) signed and duly authorised RAF official.
4. The RAF reserves the right not to make payment or accept the goods or services should the goods or services be delivered to the RAF before the RAF Award Letter or PO is issued. (An official authorised RAF PO should have the Supply Chain Management (SCM): Manager signature or such other official duly authorised in terms of the RAF’s Delegations of Authority and Approval Framework),Description of the item, Quantity of items purchased, Date of delivery of the item, Total amount of the items purchased inclusive of where applicable VAT and other applicable taxes.
5. This RFQ will be evaluated based on the 80/20 preference point system applicable to bids with a Rand value equal to, or above R2 000.01 and up to a rand value of R1 000 000.00 (all applicable taxes included). The RAF may elect to apply the 80/20 preference point system to price quotations with a rand value less than R2 000.01.

I, the undersigned (NAME)……….………………………………………certify that :

I have read and understood the conditions of this RFQ;

I have supplied the required information and the information submitted as part of this RFQ is true and correct.

**Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Capacity: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

1. GENERAL CONDITIONS OF CONTRACT

<http://ocpo.treasury.gov.za/Resource_Centre/Legislation/General%20Conditions%20of%20Contract-%20Inclusion%20of%20par%2034%20CIBD.pdf>

1. RFQ SPECIFICATION

#### BACKGROUND TO THE ROAD ACCIDENT FUND

The Road Accident Fund (RAF) is a schedule 3A Public Entity established in terms of the Road Accident Fund Act, 1996 (Act No. 56 of 1996), as amended.  Its mandate is the provision of compulsory social insurance cover to all users of South African roads, to rehabilitate and compensate persons injured as a result of the negligent driving of motor vehicles in a timely and caring manner, and to actively promote the safe use of our roads. The RAF has its headquarters in Centurion - Pretoria and other offices country wide.

#### BACKGROUND OF THE PROJECT

The Road Accident Fund (RAF) wishes to appoint a suitable service provider for SAP migration for a period of twelve (12) months.

#### DETAILED SPECIFICATION

RAF has a legacy SAP system running on the Unix Platform hosted in Vodacom Data Centre utilising Oracle Database. The landscape is 3-tier Dev, QA, Prod, and DR. The On-Premises application stack comprises SAP ECC 6 EHP 8, EP 7.5, PI/PO 7.4, SAP Solution Manager 7.5, BW 7.5, and BusinessObjects BI Platform 4.2 Support Pack 4.

The SAP system integrates with the RAF’s Banking service provider (FNB) for payments processing. The current payments integration links to FNB’s Fintegrate platform via Connect Direct.

The RAF’s banking partner implemented a new integration platform, Integration Channel (IC). For the Fund to benefit from the additional capabilities availed by FNBs IC and remedy some of the challenges experienced with the current integration platform, the organisation must migrate from Fintegrate to FNB’s Integration Channel (IC).

Payment instructions are generated in SAP FI, passed through SAP PO into the Connect Direct integration layer. The RAF Connect Direct platform connects to the Bank’s Connect Direct via a dedicated connection.

Daily bank statements are generated by FNB in MT940 format for consumption by SAP FI.

SAP PO handles all payment related files in bidirectional state i.e. outgoing and incoming.

Post payment processing, the bank sends a Load Report flat file with the status of each payment transaction, namely, rejected/accepted.

* 1. **Scope Work Packages**
     1. **Payment Instructions**
* Investigate required reconfiguration
* Reconfigure payment instructions for IC platform
  + 1. **Bank Statements**
* Investigate MT940 statements setup
* Update Bank Statements consumption by SAP as received from IC.
  + 1. **SAP PO**
* Investigate current SAP PO configuration for payments
* Update SAP PO for IC platform via SFTP
  + 1. **Load Report**
* Investigate current load report format, configuration, and file data
* Configure load report consumption by SAP FICO via SAP PO

1. EVALUATION CRITERIA

The evaluation criteria will be based on the following requirements:

**Phase 1: Mandatory Requirements**

**Phase 2: Evaluation for Price and Specific Goals based on preference point system of 80/20.**

**Phase 1: Mandatory Requirements**

All Service Providers who do not meet all Mandatory Requirements will be disqualified and will not be considered for further evaluation on Specific Goals.

Service Providers must indicate by ticking (√) correct box indicating that they Comply or Do not comply.

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| **No** | **Description** | **Comply** | **Not comply** |
| 1 | The service provider must be registered SAP Gold Partner or higher.  The service provider must submit valid documentary proof through a letter or certificate issued by SAP.  The RAF reserves the right to validate and confirm all registrations submitted. |  |  |
|  | **Substantiate / Comments** | | |

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| **No** | **Mandatory Requirement** | Comply | Not Comply |
| **2** | **Reference Letters**  The service provider must submit a minimum of one (1) reference letter in the client’s letterhead, showing SAP proven expertise in SAP Process Orchestration (PO) / SAP Process Integration (PI) and SAP Financial Accounting (FI). The letter must contain the following details:   * Contact Person * Contact Numbers * Email Address * The letter must be signed   Please note: The RAF will not accept a list of references and/or references listed on a table other than signed reference letters. The RAF reserves the right to validate all reference letters submitted. |  |  |
|  | **Substantiate / Comments** | | |

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| **No** | **Mandatory Requirement** | Comply | Not Comply |
| **3** | **Experience of the Personnel’s**  The service provider must provide a minimum of three (3) personnel CVs that will be conducting the migration. Each personnel should at least have the following **minimum requirements:**   * Relevant tertiary qualification in Finance, Information Systems, or related field * Minimum of 5–10 years’ hands-on experience in SAP Finance. * Participation in at least 2–3 full SAP project lifecycles   Each CV should meet all of the above competencies |  |  |
|  | **Substantiate / Comments** | | |

**Phase 2: Price and Specific Goals Evaluations**

The evaluation for Price and Specific Goals based preference system shall be based on the 80/20 and the points for evaluation criteria are as follows:

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| **Evaluation criteria** | | **Points** |
| **1.** | **Price** | **80** |
| **2.** | **Specific Goals**   |  |  |  |  | | --- | --- | --- | --- | | # | Specific Goal | Proof | Points Allocation | | 1 | South African citizen who had no franchise in national elections prior to the introduction of the Constitution of the Republic of South Africa, 1983 (Act 200 of 1983) or the Constitution of the Republic of South Africa, 1996. (minimum 51% ownership or more) | CSD Report | 10 | | 2 | Women  (minimum 51% ownership or more) | ID copy / CSD report | 8 | | 3 | Persons with disabilities  (minimum 51% ownership or more) | Valid medical certificate issued by an accredited medical practitioner | 2 | | **20** |
| **Total** | | **100** |

1. COST BREAK DOWN
2. The service provider/supplier is required to provide a full cost breakdown for each item required on an official company letterhead;
3. In cases where a service provider submits two (2) different offers, the price stated on the RFQ document will be accepted for the basis of the evaluation purposes.
4. The service provider/supplier is required to list all additional costs associated with the services listed above, with the conditions of when such costs will apply;
5. All prices must be VAT inclusive (if VAT registered) and must be quoted in South African Rand (ZAR);
6. No price changes will be accepted after official Purchase Order (PO) is issued.

**Pricing Schedule**

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| **Work Package** | **Investigation**  **(Hours)** | **Implementation**  **(Hours)** | **Testing**  **(Hours)** | **Deployment (Hours)** | **Stabilisation (Hours)** | **Total Hours** | **Rate** | **Total Cost (Rands)** |
| Payment Instructions |  |  |  |  |  |  |  |  |
| Bank Statements |  |  |  |  |  |  |  |  |
| SAP PO |  |  |  |  |  |  |  |  |
| Load Report |  |  |  |  |  |  |  |  |
| **Totals** |  |  |  |  |  |  |  |  |

1. STANDARD BIDDING DOCUMENTS

SBD 4 Bidders Disclosure

SBD 6.1 in Terms of PPR 2022