	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

PART A			
REQUEST FOR INFORMATION (RFI) – WITH PREQUAL			
Description of the Services	Request for Information with Prequal from manufacturers with the potential to supply fabricated steelwork to construction companies for Transmission lines and substations, for various projects in support of the Eskom Transmission Development Plan.		
Deadline for submission	10 July 2023	At (South African Standard Time)	10h00 am
Tender Office address	The Tender Office Megawatt Park (Retail Centre) Northside1 Maxwell Drive Sunninghill, 2000		

1. REQUEST FOR INFORMATION WITH PREQUALIFICATION

This Request for information (RFI) with Prequal aims to request local and international steel fabricators to submit information on fabricated structural steel for Transmission lines and substations for various projects in support of the Eskom Transmission Development Plan. Eskom plans to construct more than 14,000 circuit-km of new power lines in the next 10 years. This RFI follows the first Request for Information issued in September 2023 which was meant to establish the local market for fabricated steel for Transmission lines and now has the objective of:

- 1) Accrediting successful suppliers from this process to be qualified for the supply of fabricated steelwork to Transmission lines for various projects.
- 2) Supplier Development to a BBBEE company with majority black ownership as part of RDP goals.

The Request for Information will be comprised of three parts:

Part 1: Local Steel Supply Industry Manufacturing capability


Part 2: International Suppliers Manufacturing capability, capacity, and price benchmarking.

Part 3: Supplier Development

Eskom has delegated the responsibility for this **Request For Information with Prequal** to the signatory of this document, whose details can be found below.

We look forward to receiving your response.


Yours faithfully

Name	Designation	Signature	Date
Stanley Tshakhuma	Procurement Manager		15/06/2023

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

Telephone number	011 800 4850	Fax and/or e-mail address	Moretssy@eskom.co.za
------------------	--------------	---------------------------	----------------------

PART B			
RESPONSE SHEET IN TERMS OF A REQUEST FOR INFORMATION WITH PREQUAL			
To be completed by the supplier			
To	Eskom Holdings SOC Ltd	Date	
Attention	Yvonia Moretsele		
Tel no	+27 11 800 4850 +27 78 611 1737	Fax no and /or e-mail address	Moretssy@eskom.co.za
From: <i>Insert the registered full legal name of the company</i>		Address	1 Maxwell Drive Sunninghill Sandton
Address: <i>Insert the physical address of the company</i>			
Sender: <i>Insert the full name of the sender at the company</i>			
Description of the Services	Request for Information with Prequal from manufacturers with the potential to supply fabricated steelwork to construction companies for Transmission lines and substations, for various projects in support of the Eskom Transmission Development Plan.		

2. SCOPE OF THE RFI WITH PREQUAL

The objective of this RFI with Prequal is to receive information from international and local supplier on the supply of fabricated steel for Transmission lines in accordance with specification number **Unique Identifier: 240-170000963** and to pursue Supplier Development objectives to one or two BBBEE companies with a majority black ownership.


Local Supplier Scope

As the baseline information has been established on local suppliers in the previous RFI process, local suppliers responding to this RFI with prequal are required to submit responses that demonstrate their capability to supply fabricated steel in terms of the requirements attached in the specification. The evaluation of the responses is meant to be a desktop exercise, but field visits will be conducted by exception only. This process will be followed by a request for successful suppliers from the desktop

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

evaluation to provide Transmission with the costs to prototype selected towers for accreditation. Transmission will on receipt of the costs for prototyping, evaluate and issue letters of award for the suppliers to deliver the prototyped components at a designated location from which the submitted steelwork will be evaluated.

International Suppliers Scope

The scope for international suppliers entails the submission of:

- 1) Reference projects / projects list and value
- 2) Budget quotes for fabricated steel prescribed in the specification number
Unique Identifier: 240-170000963.
- 3) Cost per tonne for line construction steel
- 4) Company profile
- 5) Years of experience and a client list with reference letters from those clients.

Supplier Development

The Transmission Supplier Development and Localisation initiative aims to provide local SMME's with a core focuses on steel fabrication an opportunity to develop into mainstream suppliers of steel to Eskom and the industry through a process of incubation. To participate on this program local suppliers must submit the following:

- 1) Company Profiles
- 2) B-BBEE Certificate
- 3) Previous Work Experience related to Steel Fabrication
- 4) Resource and Equipment List
- 5) Company's latest Financial Statements


Commercial Questions (To be completed by both Local and International Suppliers)

No.	Questionnaire	Please indicate your response in this column
1.	Central Supplier Database Number (local suppliers only)	
2.	Country of Origin?	
3.	Supplier must complete the technical evaluation criteria submitted. (Please ignore technical schedule A & B, as it is superseded by evaluation criteria)	
4.	Has the supplier in the past received orders/part orders from any of the Eskom line construction contractors?	

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

5.	<i>Has the supplier provided such scope to any of the Eskom Divisions?</i>	
6.	<i>Is the supplier an Eskom Vendor? If yes, please state the Eskom Vendor Number</i>	
7.	<i>Does the supplier have a BBBEE Certificate? If yes, please state the BBBEE level (local suppliers only)</i>	
8.	<i>If the supplier is a steel fabricator and has not supplied products specified in the specification before to any of Eskom's Contractors or its divisions, under which circumstances will the supplier be in position to supply the scope specified in the specification? Please elaborate as much as possible in terms of people, capital, assets, etc.</i>	
9.	<i>Kindly provide the company's estimated turnover?</i>	
10.	<i>Please indicate if you are an Agent of a Manufacturer or a Direct Supplier. NB: To be noted that this RFP and the process to be undertaken to qualify suppliers will be in respect of OEM's and not Third Parties.</i> <i>Should the response to the above question be Agent of the Manufacturer – your submission will not be evaluated any further.</i>	
11.	<i>Please provide the company's manufacturing address</i>	


Yours faithfully

Name: <i>Insert your full name/s</i>	Designation: <i>Insert your full designation</i>	Signature	Date
Telephone number		Fax and/or e-mail address	

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

3. RFI WITH PREQUAL - INFORMATION ON THE RFI

3.1 INTRODUCTION

This Request for Information with Prequal aims to receive information from international and local manufacturers on the supply of fabricated steel for Transmission projects in accordance with specification number **Unique Identifier: 240-170000963**. The Request for Information with Prequal follows the process undertaken with the first Request for Information issued in September 2023 which was meant to establish the local market for fabricated steel for Transmission lines and now has the objective of accrediting successful suppliers from this process to be qualified for the supply of fabricated steelwork to Transmission lines for various projects.

The RFI is also extended to international suppliers with the objective of establishing an international supplier base where local capacity is constrained. Responses received from this RFI process will also lead to accreditation of local suppliers and support of the suppliers through localisation objectives. Transmission has the objective of developing a maximum of two (2) suppliers with a majority black ownership on the supply of fabricated steelwork for Transmission Lines. The evaluation criteria for this process is included with the RFI.

Field visits will be conducted by exception only. Suppliers evaluated in the previous RFI will not be evaluated on the desktop but will be required to demonstrate their manufacturing capacity and capability. This will be through submission of costs required for them to undertake manufacturing for steel components required for Transmission lines.

The results of the Request for Information with Prequal will be used for planning purposes to establish capacity, capability levels and experience in the steel fabrication industry to support the demand for steel on the Transmission Development Plan (TDP).

Where required, the results of the RFI will be shared with various line construction suppliers at Eskom Supplier Engagement Forums and with key Eskom stakeholders such as the Department of Trade, Industry and Competition (the dtic), the Industrial Development Corporation (IDC), industry bodies, etc.

All respondents to this RFI will continually be invited to Eskom Transmission supplier engagement forums where developments on the TDP program are shared and for their input in mapping the direction in terms of this effort.


Factory visits may be conducted by Eskom Transmission personnel to verify and clarify information received from suppliers from the RFI with Prequal.

Issued with this Request for Information with Prequal is Eskom's Specification For Fabrication Steelwork Used In Eskom Transmission Lines **Unique Identifier: 240-170000963**. Steel fabricators responding to this RFI are required to refer to the specification for the fabricated steel products that are procured for line construction and to advise if their facilities or production equipment has the capacity and capability to supply fabricated steel as provided for in the specification.

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

3.2 SUBMISSION GUIDELINES

To ensure the receipt of communication about this request for information process, kindly complete Appendix A – Acknowledgement Form and return it by email as indicated on the form **within five (5) days** of publication of this RFI with prequal.

3.2 PROJECT TIMELINE

The timetable for the RFI process is set out as follows:

Item	Action	Due Date
1	RFI issue date	15 June 2023
2	E-mail acknowledgement form	22 June 2023
3	Closing date for clarification and enquiries	30 June 2023
4	RFI closing date and time	10 July 2023 @ 10h00

3.3 METHOD OF DELIVERY

The RFI submissions must be sealed and delivered at the Tender Office Box located at the following address:

Eskom Holdings SOC Limited
The Tender Office
Megawatt Park (Retail Centre)
Northside
1 Maxwell Drive, Sunninghill

All submissions responses must be clearly marked as follows:

Offer Confidential Enquiry Reference no: **MWP1512TX**
Closing date: **10 July 2023**
Closing time: **10h00 am** South African Standard Time.


3.4 HANDLING OF CORRESPONDENCE AND DOCUMENTS

Eskom Holdings does not take responsibility for submissions delivered to any other site than the Tender Office as specified above. Any submission which is not delivered as above will be deemed a late submission.

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

You are urged to ensure that all issues in your submission are sufficiently clear, and all documentation completed and incorporated in your submission at the time of submission. Non-adherence to this will prejudice and may disqualify your offer from further consideration.

Your RFI submission should have a thorough index and reference all documentation submitted. RFI documentation should be neatly filed / bound.

FORMAT OF SUBMISSION:

EACH RFI SHALL BE SUPPLIED IN HARDCOPY AS FOLLOWS:

1 X ORIGINAL RETURNABLES TO THE RFI

1 X COPY (IDENTICAL TO THE ORIGINAL) OF THE RETURNABLES TO THE RFI

Queries and Questions

Questions must be submitted in writing, either via e-mail to:

Attention: Yvonia Moretsele

E-mail: Moretssy@eskom.co.za

Subject Line: Request for Information with Prequal from steel suppliers with the potential to supply fabricated steelwork to construction companies for Transmission Lines for various projects in support of the Eskom Transmission Development Plan.

3.5 REQUIREMENTS OF YOUR SUBMISSION

This submission will not be considered unless it is -

- Received on or before the time and date as indicated
- Eskom reserves the right to cancel this RFI process at any time and will not accept or incur any liability for such cancellation.


3.6 IMPORTANT NOTES

- Please note that this enquiry is not a Request for Quotation/Proposal but a Request for information with Prequal only and therefore non-committal and does not constitute a guarantee of business, or an agreement to negotiate a binding agreement.
- Due to the specific need that this RFI with Prequal process has to fulfil, Eskom wishes to clarify that this invitation is not intended to impede, amend or replace any current or future procurement process that Eskom has engaged in or will engage in.
- This RFI with Prequal is a stand-alone information-gathering and market-testing exercise, intended only to inform and assist Eskom's further decisions. No respondent, through submission of information will gain any right to participate in any future process and participates herein on the basis that it is providing information voluntarily to strengthen a potentially beneficial process for

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		


all stakeholders. In addition, no participant shall be prevented or excluded from participation in the bidding process due to submission of information in response to this RFI with prequal.

- Any information provided pursuant to this RFI with Prequal process and any subsequent processes and/or engagement is not confidential, but Eskom will use the information only during its process for Fabrication steelwork for Transmission Lines in Eskom Holdings SOC Limited.
- Through making a submission, a respondent accepts the terms and conditions which govern this process.
- All participants responding to this RFI with Prequal process need to ensure that they have received all information and remain solely responsible for satisfying themselves as to the information required in responding hereto and are fully responsible for all costs incurred in relation hereto and under no circumstances will any resultant cost be borne by Eskom.
- Eskom reserves the right not to proceed with any further engagements on the requirements presented.

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.

	Request for Information (RFI) With Prequal	Template Identifier	240-72663051	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 August 2016		
		Review Date	September 2022		
		RFI No.	MWP2023TX		

APPENDIX A: RETURNABLE

ACKNOWLEDGEMENT FORM

TO:	ESKOM HOLDINGS SOC LIMITED's Representative	FROM:	
Attention:	Yvonia Moretsele	Sender:	
Contact No:	011 800 4850	Contact No:	
E-mail:	Moretssy@eskom.co.za	E-mail address:	

RFI reference number: MWP1512TX

Confirmation of respondents to participate in a Request for information for Fabrication steelwork for Transmission Lines in Eskom.

We are in receipt of Eskom Holdings SOC Limited request for information dated 15 June 2023.

We confirm the following (please mark the appropriate response):

No	Statement	Yes	No	Comments
1.	We are interested in submitting a response in terms of Eskom's RFI process requirements			
2.	We have noted the deadline for the RFI submission			
3.	We intend to submit the information in the name of the organisation stated above			
4.	We would like to receive all further information and correspondence at our e-mail address as above			
5.	We have read and understood all the "important notes" under point 3.6 above.			

Yours faithfully

For the respondent

Public Disclosure

When downloaded from the document management system, this document is uncontrolled and the responsibility rests with the user to ensure it is in line with the authorised version on the system.

No part of this document may be reproduced without the expressed consent of the copyright holder, Eskom Holdings SOC Ltd, Reg No 2002/015527/30.