



BID NOTICE

STELLENBOSCH MUNICIPALITY HEREBY INVITES YOU TO TENDER FOR B/SM 112/26: APPOINTMENT OF A SERVICE PROVIDER TO RENDER TOURISM FUNCTIONS AND IMPLEMENT DESTINATION MARKETING SERVICES AND CAMPAIGNS ON BEHALF OF STELLENBOSCH MUNICIPALITY FOR A PERIOD OF THREE (3) FINANCIAL YEARS (2026/2027 UNTIL 2028/2029 FINANCIAL YEAR).

TENDER NUMBER: **B/SM 112/26**

DESCRIPTION: **APPOINTMENT OF A SERVICE PROVIDER TO RENDER TOURISM FUNCTIONS AND IMPLEMENT DESTINATION MARKETING SERVICES AND CAMPAIGNS ON BEHALF OF STELLENBOSCH MUNICIPALITY FOR A PERIOD OF THREE (3) FINANCIAL YEARS (2026/2027 UNTIL 2028/2029 FINANCIAL YEAR).**

CLOSING DATE: **25 May 2026**

CLOSING TIME: 12h00: Bids will be opened in the **Council Chambers or Supply Chain Management Boardroom.**

INFORMATION:

Tender Specifications: Joh-ne Jansen at 021 808 8144: e-mail Joh-ne.Jansen@stellenbosch.gov.za

SCM Requirements: Zenazi Nobavu at 021 808 8121: e-mail: Zenazi.Nobavu@stellenbosch.gov.za

Office hours for collection: 08h00-15h30

A **Compulsory Clarification Meeting (in person)** will be held on **06 May 2026 at 10:00am** at **Stellenbosch Municipality NPK Building, second-floor Boardroom**. Tenderers who fail to attend the compulsory information session (register will be taken) will be regarded as non-compliant.

Tenders may only be submitted on the Tender document issued by Stellenbosch Municipality and must be valid for 180 days after tender closing. Late electronic format, telephonic or faxed Tenders will not be considered, and Stellenbosch Municipality does not bind itself to accept the lowest bid or any of the tenders that has been submitted.

Sealed Tenders, with "**B/SM 112/26: APPOINTMENT OF A SERVICE PROVIDER TO RENDER TOURISM FUNCTIONS AND IMPLEMENT DESTINATION MARKETING SERVICES AND CAMPAIGNS ON BEHALF OF STELLENBOSCH MUNICIPALITY FOR A PERIOD OF THREE (3) FINANCIAL YEARS (2026/2027 UNTIL 2028/2029 FINANCIAL YEAR)**", clearly endorsed on the envelope, must be deposited in the Tender box at the offices of the Stellenbosch Municipality, Town House Complex (Main Building between Town Hall and Municipal Library), Plein Street, Stellenbosch. The Tender box is accessible 24 hours a day and Tenders must be accompanied by the completed Tender documents. Tenders not accompanied by a complete Tender document, will not be considered.

NOTE: This tender will be evaluated in terms of the General Conditions of Contract, JBCC, FIDIC or CIDB, Supply Chain Management Policy and relevant specification as depicted in the document and also the Stellenbosch Preferential Procurement Policy effective from 16 January 2023 in accordance with the Preferential Procurement Regulations that was promulgated by the Minister of Finance on 04 November 2022 in Government Gazette No 47452.

The preferential points system applied is as follows: 80/20 in terms of the approved policy.

Price	80
B-BBEE status level of contribution	10
Locality	10
Total points for Price, B-BBEE and locality	100

The following conditions to Tender exist (failure to comply may result in your Tender being disqualified):

1. This Tender is subject to the General Conditions of Contract, JBCC, FIDIC or CIDB, and special conditions for Tendering.
2. Relevant terms of reference.
3. Tenderers must be registered on the Central supplier database (CSD) if they wish to conduct business with the municipality.
4. No award will be made to tenderers whose tax status is non-compliant.
5. Tenders submitted must be in a sealed envelope clearly marked with the Tender number, placed in the tender box before closing time. Failure will result in the tender being invalid.

*Tender documents, in English, are available free of charge on the website: www.stellenbosch.gov.za. Alternatively, hard copies of the document are obtainable from the offices of the Supply Chain Management Unit, Stellenbosch Municipality, Town House Complex, 1st Floor, Plein Street, Stellenbosch, upon payment of a non-refundable fee of **R420.00** per document.*

Note: The municipality will never contact you to pay money in exchange for the award of a tender.

G Mettler (Ms)
MUNICIPAL MANAGER



TENDER KENNISGEWING

STELLENBOSCH MUNISIPALITEIT NOOI U VIR DIE VOLGENDE TENDER: B/SM 112/26 : AANSTELLING VAN 'N DIENSVERSKAFFER/S OM DIE TOERISMEFUNKSIES TE LEWER EN VIR DIE IMPLEMENTERING VAN BESTEMMINGSBEMARKINGS DIENSTE EN -VELDTOGTE NAMENS DIE STELLENBOSCH MUNISIPALITEIT VIR DIE TYDPERK VAN DRIE (3) FINANSIËLE JARE (2026/2027 TOT EN MET DIE 2028/2029 FINANSIËLE JAAR).

TENDER NOMMER: **B/SM 112/26**
BESKRYWING: **AANSTELLING VAN 'N DIENSVERSKAFFER/S OM DIE TOERISMEFUNKSIES TE LEWER EN VIR DIE IMPLEMENTERING VAN BESTEMMINGSBEMARKINGS DIENSTE EN -VELDTOGTE NAMENS DIE STELLENBOSCH MUNISIPALITEIT VIR DIE TYDPERK VAN DRIE (3) FINANSIËLE JARE (2026/2027 TOT EN MET DIE 2028/2029 FINANSIËLE JAAR)**

SLUITINGSDATUM: **25 Mei 2026**
TYD VAN SLUITING: **12h00**. Tenders sal oopgemaak word in die **Raadsaal** of in die **Voorsieningskanaalbestuurs Raadsaal**.

NAVRAE:

Tender spesifikasies: Joh-ne Jansen by 021 808 8144: e-pos: Joh-ne.Jansen@stellenbosch.gov.za

Vkb vereistes: Zenazi Nobavu by 021 808 8121: e-pos: Zenazi.Nobavu@stellenbosch.gov.za

Kantoor Ure: **08h00-15h30**

'n Verpligte verduidelikingsvergadering (in persoon) sal gehou word op **06 Mei 2026 om 10:00 vm by Stellenbosch Munisipaliteit NPK-gebou, raadsaal op die tweede verdieping**. Tendersaars wat versuim om die verpligte inligtingsessie by te woon sal as nie-nakomend beskou word

Tenders mag slegs ingedien word op die tenderdokumentasie verskaf deur Stellenbosch Munisipaliteit en moet geldig wees vir 180 dae na die sluitingsdatum. Laat, elektroniese formaat of gefakse tenders sal nie aanvaar word nie en Stellenbosch Munisipaliteit is nie verplig om die laagste of enige tender wat ingedien word te aanvaar nie.

Verseëde tenders duidelik gemerk: **"B/SM 112/26: AANSTELLING VAN 'N DIENSVERSKAFFER/S OM DIE TOERISMEFUNKSIES TE LEWER EN VIR DIE IMPLEMENTERING VAN BESTEMMINGSBEMARKINGS DIENSTE EN -VELDTOGTE NAMENS DIE STELLENBOSCH MUNISIPALITEIT VIR DIE TYDPERK VAN DRIE (3) FINANSIËLE JARE (2026/2027 TOT EN MET DIE 2028/2029 FINANSIËLE JAAR)"** op die koevert, moet geplaas word in tenderbus buite die kantore van Stellenbosch Munisipaliteit, Meenthuis Kompleks (Hoofgebou tussen Stadsaal en Munisipale Biblioteek), Pleinstraat, Stellenbosch. Die tenderbus is 24 uur per dag beskikbaar en tenders moet vergesel word met die voltooide stel tenderdokumente. Tendersaanbiedinge wat nie deur die volledige tenderdokument vergesel word nie, sal nie oorweeg word nie.

LET WEL: Hierdie tender sal geëvalueer word ingevolge die Algemene Kontrakvoorwaardes, JBCC, FIDIC of CIDB, Voorsieningskettingbestuursbeleid en relevante spesifikasies, soos vervat in die tender dokument asook die Stellenbosch **Voorkeurverkrygingsbeleid** **effektief vanaf 16 Januarie 2023 in samewerking met die Voorkeurverkrygingsregulasies wat op 04 November 2022 deur die Minister van Finansies in Staatskoerant No 47452 afgekondig is**

Die voorkeerpunte stelsel is soos volg gebaseer: 80/20 in terme van die goedgekeurde beleid:

Prys	80
BBSEB status	10
Ligging	10
Totale punte vir prys, B-BSEB en ligging	100

Die volgende voorwaardes vir Tender soos volg: (versuim om te voldoen, kan veroorsaak dat u Tender gediskwalifiseer word):

1. Hierdie tender is onderworpe aan die Algemene Kontrakvoorwaardes, JBCC, FIDIC of CIDB, Voorsieningskettingbestuursbeleid en relevante spesifikasies;
2. Toepaslike opdrag
3. Tendersaars moet geregistreer wees op Sentrale verskaffersdatabasis (SVD) as hulle met die munisipaliteit sake wil doen
4. Geen toekenning sal gemaak word aan diensverskaffers wie se Belasting status ongeldig is.
5. Die tender wat ingedien moet word, moet in 'n verseëde koevert wees wat duidelik gemerk is met die Tendernommer, wat in die tenderbus voor sluitingstyd geplaas word. Versuim sal tot gevolg hê dat die tender ongeldig is.

*Tenderdokumente, in Engels, is verkrygbaar by die kantoor van die Voorsieningskanaalbestuurseenheid, Stellenbosch Munisipaliteit, Meenthuis Kompleks, 1ste Vloer, Pleinstraat, Stellenbosch na betaling van 'n nie-terugbetaalde tenderdeelnamewooi van **R420.00 per dokument**. Alternatiewelik mag die dokument gratis afgelaai word vanaf die webblad www.stellenbosch.gov.za.*

Let wel: Die munisipaliteit sal jou nooit kontak om geld te betaal in ruil vir die toekenning van 'n tender nie.



TENDER NO.: B/SM 112/26

**APPOINTMENT OF A SERVICE PROVIDER TO RENDER TOURISM FUNCTIONS AND
IMPLEMENT DESTINATION MARKETING SERVICES AND CAMPAIGNS ON BEHALF OF
STELLENBOSCH MUNICIPALITY FOR A PERIOD OF THREE (3) FINANCIAL YEARS
(2026/2027 UNTIL 2028/2029 FINANCIAL YEAR)**

PROCUREMENT DOCUMENT

NAME OF TENDERER:			
Total Bid Price (Inclusive of VAT) <i>(Rate-based tender):</i>			
BBBEE LEVEL			
CLAIM POINTS FOR	LOCALITY	YES	NO

DATE: APRIL 2026

PREPARED AND ISSUED BY:

Directorate: Finance:
Supply Chain Management Unit
Stellenbosch Municipality,
PO Box 17. Stellenbosch. 7599

**CONTACT FOR ENQUIRIES
REGARDING SPECIFICATIONS:**

Jo-ne Jansen
**Planning & Economic
Development**
Tel. Number: **021 808 8144**



1. TENDER NOTICE & INVITATION TO TENDER

BID NOTICE

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SCM Requirements: Zenazi Nobavu at 021 808 8121: e-mail: Zenazi.Nobavu@stellenbosch.gov.za

Office hours for collection: **08h00-15h30**

A Compulsory Clarification Meeting will be held on **06 May 2026 at 10:00am in the NPK Building, second-floor boardroom, Stellenbosch 7600**. Tenderers who fail to attend the compulsory information session will be regarded as non-compliant.

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NOTE: This tender will be evaluated in terms of the General Conditions of Contract (General, JBCC, FIDIC, CIDB or NEC), Supply Chain Management Policy and relevant specification as depicted in the document and also the Stellenbosch Preferential Procurement Policy effective from 16 January 2023 in accordance with the Preferential Procurement Regulations that was promulgated by the Minister of Finance on 04 November 2022 in Government Gazette No 47452.

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B-BBEE status level of contribution	10
Locality	10
Total points for Price, B-BBEE and locality	100

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Municipality, Town House Complex, 1st Floor, Plein Street, Stellenbosch, upon payment of a non-refundable fee of R420.00 per document.

Note: The municipality will never contact you to pay money in exchange for the award of a tender.

G Mettler (Ms)

MUNICIPAL MANAGER



TENDER KENNISGEWING

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SLUITINGSDATUM: 25 Mei 2026

TYD VAN SLUITING: 12h00. Tenders sal opgemaak word in die Raadsaal of in die Voorsieningskanaalbestuurs Raadsaal.

NAVRAE:

Tender spesifikasies: Joh-ne Jansen at 021 808 8144; e-mail: joh-ne.jansen@stellenbosch.gov.za

Vkb vereistes: Zenazi Nobavu by 021 808 8121; e-pos: Zenazi.Nobavu@stellenbosch.gov.za

Kantoor Ure: 08h00-15h30

'n Verpligte inligtingsessie sal op 06 Mei 2026 om 10:00 by NPK Gebou, tweede verdieping raadsaal, Stellenbosch. Tendersaars wat nie die verpligte inligtingsessie bywoon nie, sal nie in ag geneem word nie.

Tenders mag slegs ingedien word op die tenderdokumentasie verskaf deur Stellenbosch Munisipaliteit en moet geldig wees vir 180 dae na die sluitingsdatum. Laat, elektroniese formaat of gefakse tenders sal nie aanvaar word nie en Stellenbosch Munisipaliteit is nie verplig om die laagste of enige tender wat ingedien word te aanvaar nie.

Verseëelde tenders duidelik gemerk: **"B/SM 112/26: AANSTELLING VAN 'N DIENSVERSKAFFER/S OM DIE TOERISMEFUNKSIES TE LEWER EN VIR DIE IMPLEMENTERING VAN BESTEMMINGSBEMARKINGS DIENSTE EN -VELDTOGTE NAMENS DIE STELLENBOSCH MUNISIPALITEIT VIR DIE TYDPERK VAN DRIE (3) FINANSIËLE JARE (2026/2027 TOT EN MET DIE 2028/2029 FINANSIËLE JAAR)"** op die koevert, moet geplaas word in tenderbus buite die kantore van Stellenbosch Munisipaliteit, Meenthuis Kompleks (Hoofgebou tussen Stadsaal en Munisipale Biblioteek), Pleinstraat, Stellenbosch. Die tenderbus is 24 uur per dag beskikbaar en tenders moet vergesel word met die voltooid stel tenderdokumente. Tendersaanbiede wat nie deur die volledige tenderdokument vergesel word nie, sal nie oorweeg word nie.

LET WEL: Hierdie tender sal geëvalueer word ingevolge die Algemene Kontrakvoorwaardes, Voorsieningskanaal Bestuursbeleid and relevante spesifikasies, soos vervat in die tender dokument asook die Stellenbosch Voorkeurverkrygingsbeleid effektief vanaf 16 Januarie 2023 in samewerking met die Voorkeurverkrygingsregulasies wat op 04 November 2022 deur die Minister van Finansies in Staatskoerant No 47452 afgekondig is.

Die voorkeerpunte stelsel is soos volg gebaseer: 80/20 in terme van die goedgekeurde beleid:

Prys	80
BBSEB status	10
Ligging	10
Total punte vir Prys, BBSEB en ligging	100

Die volgende voorwaardes vir Tender soos volg: (versuim om te voldoen, kan veroorsaak dat u Tender gediskwalifiseer word):

1. Hierdie tender is onderworpe aan die standaard tender voorwaardes en spesiale voorwaardes vir die tender;
2. Toepaslike opdrag
3. Tendersaars moet geregistreer wees op Sentrale verskaffersdatabasis (SVD) as hulle met die munisipaliteit sake wil doen
4. Geen toekenning sal gemaak word aan diensverskaffers wie se Belasting status ongeldig is.
5. Die tender wat ingedien moet word, moet in 'n verseëelde koevert wees wat duidelik gemerk is met die Tendonummer, wat in die tenderbus voor sluitingstyd geplaas word. Versuim sal tot gevolg hê dat die tender ongeldig is.

Tenderdokumente, in Engels, is verkrygbaar by die kantoor van die Voorsieningskanaalbestuurseenheid, Stellenbosch Munisipaliteit, Meenthuis Kompleks, 1ste Vloer, Pleinstraat, Stellenbosch na betaling van 'n



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*nie-terugbetaalde tenderdeelnamefooi van **R420.00 per dokument**. Alternatiewelik mag die dokument gratis afgelaai word vanaf die webblad www.stellenbosch.gov.za.*

Let wel: Die munisipaliteit sal jou nooit kontak om geld te betaal in ruil vir die toekenning van 'n tender nie.

G Mettler (Me)

MUNISIPALE BESTUURDER



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PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE STELLENBOSCH MUNICIPALITY					
BID NUMBER:	B/SM 112/26	CLOSING DATE:	25 May 2026	CLOSING TIME:	12H00
DESCRIPTION	APPOINTMENT OF A SERVICE PROVIDER TO RENDER TOURISM FUNCTIONS AND IMPLEMENT DESTINATION MARKETING SERVICES AND CAMPAIGNS ON BEHALF OF STELLENBOSCH MUNICIPALITY FOR A PERIOD OF THREE (3) FINANCIAL YEARS (2026/2027 UNTIL 2028/2029 FINANCIAL YEAR).				
THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (MBD7).					

BID RESPONSE DOCUMENTS MUST BE DEPOSITED IN THE BID BOX SITUATED AT **STELLENBOSCH MUNICIPALITY, TOWN HOUSE COMPLEX (MAIN BUILDING BETWEEN TOWN HALL AND MUNICIPAL LIBRARY), PLEIN STREET, STELLENBOSCH**

SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER		CODE		NUMBER	
CELLPHONE NUMBER					
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
TAX COMPLIANCE STATUS		TCS PIN:		OR	CSD No:
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE [TICK APPLICABLE BOX]		<input type="checkbox"/> Yes <input type="checkbox"/> No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT <input type="checkbox"/> Yes <input type="checkbox"/> No	
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]					
1. ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		2. ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED? <input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER PART B:3]	
3. TOTAL NUMBER OF ITEMS OFFERED				4. TOTAL BID PRICE R	
5. SIGNATURE OF BIDDER			6. DATE	
7. NAME AND SURNAME OF RESPONSIBLE PERSON					
8. CAPACITY UNDER WHICH THIS BID IS SIGNED					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO:			TECHNICAL INFORMATION MAY BE DIRECTED TO:		
DEPARTMENT	Supply Chain Management		CONTACT PERSON	Jo-ne Jansen	
CONTACT PERSON	Zenazi Nobavu		TELEPHONE NUMBER	021 808 8144	
TELEPHONE NUMBER	021 808 8121		E-MAIL ADDRESS	Jo-ne.jansen@stellenbosch.gov.za	
E-MAIL ADDRESS	Zenazi.Nobavu@stellenbosch.gov.za				



**PART B
TERMS AND CONDITIONS FOR BIDDING**

1. BID SUBMISSION:	
1.1.	BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2.	ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED–(NOT TO BE RE-TYPED) OR SUBMITTED ONLINE
1.3.	THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 16 January 2023, THE STELLENBOSCH SUPPLY CHAIN MANAGEMENT POLICY, THE GENERAL CONDITIONS OF CONTRACT (GCC, JBCC, FIDIC OR CIDB) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
2. TAX COMPLIANCE REQUIREMENTS	
2.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER’S PROFILE AND TAX STATUS.
2.3	APPLICATION FOR THE TAX COMPLIANCE STATUS (TCS) CERTIFICATE OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
2.4	FOREIGN SUPPLIERS MUST COMPLETE THE PRE-AWARD QUESTIONNAIRE IN PART B:3.
2.5	BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.6	IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.7	WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
3. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS	
3.1.	IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? <input type="checkbox"/> YES <input type="checkbox"/> NO
3.2.	DOES THE ENTITY HAVE A BRANCH IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO
3.3.	DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO
3.4.	DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO
3.5.	IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? <input type="checkbox"/> YES <input type="checkbox"/> NO
IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.	

**NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.
NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE.**

SIGNATURE OF BIDDER:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

.....

NAME AND SURNAME

.....

DATE

.....



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PART A – ADMINISTRATIVE REQUIREMENTS IN TERMS OF THE SUPPLY CHAIN MANAGEMENT POLICY



2. CHECKLIST

PLEASE ENSURE THAT THE FOLLOWING FORMS HAVE BEEN DULY COMPLETED AND SIGNED AND THAT ALL DOCUMENTS AS REQUESTED, ARE ATTACHED TO THE TENDER DOCUMENT:

Certificate of Clarification/Virtual Meeting Attendance - Is the form duly completed and signed by both tenderer and agent of the Stellenbosch Municipality?	Yes	No	
Authority to Sign a Bid - Is the form duly completed and is a certified copy of the resolution attached?	Yes	No	
MBD 4 (Declaration of Interest) - Is the form duly completed and signed?	Yes	No	
MBD 5 - Is the form duly completed and signed?	Yes	No	
MBD 6.1 (Preference Points claim form for purchases/services) - Is the form duly completed and signed? Is a copy of the B-BBEE Certificate issued by a Verification Agency accredited by SANAS or the original Sworn Affidavit attached? (NB! BBBEE CERTIFICATES CAN BE VERIFIED WITH THE VERIFICATION AGENCY BUT A SWORN AFFIDAVIT MUST BE AN ORIGINAL AND NOT A COPY TO BE ELIGIBLE FOR BBBEE POINTS)	Yes	No	
MBD 8 (Declaration of Past Supply Chain Practices) - Is the form duly completed and signed?	Yes	No	
MBD 9 (Certificate of Independent Bid Determination) - Is the form duly completed and signed?	Yes	No	
MBD 10 (Certificate of Payment of Municipal Accounts) - Is the form duly completed and signed? Are the Identity numbers, residential addresses and municipal account numbers of ALL members, partners, directors, etc. provided on the form as requested? (NB! MUNICIPAL ACCOUNTS WILL BE VERIFIED AND USED AS BASIS FOR PREFERENCE POINTS SCORING IN TERMS OF THE STELLENBOSCH PREFERENTIAL PROCUREMENT POLICY. THE BUSINESS ADDRESS, LEASE AGREEMENT OR SWORN AFFADAVIT WILL BE THE BASIS FOR AWARDING POINTS FOR LOCALITY)	Yes	No	
OHSA (Occupational Health and Safety) - Is the form duly completed and signed? Is a valid Letter of Good Standing from the Compensation Commissioner attached?	Yes	No	
Form of Indemnity - Is the form duly completed and signed?	Yes	No	
Pricing Schedule - Is the form duly completed and signed?	Yes	No	
Declaration by Tenderer - Is the form duly completed and signed?	Yes	No	



3. CLARIFICATION MEETING CERTIFICATE

Virtual meetings declaration:

I / We*, the undersigned, certify that I / we* have examined the Site for the Works and its surroundings for which I / we* am / are* submitting this Tender and have, as far as practicable possible, familiarized myself / ourselves* with all information, risks, contingencies and other circumstances which may influence or affect my / our* tender.

NAME & SURNAME			
CAPACITY			
NAME OF FIRM			
ADDRESS			
TELEPHONE NO			
E-MAIL		SIGNATURE	

NB: Please note that no latecomers will be allowed.

*For all compulsory briefing sessions/site meetings/clarification meetings, bids received from interested bidders that did not attend the meeting or arrived later than predetermined date and time, **will be disqualified.***



4. AUTHORITY TO SIGN A BID

1. SOLE PROPRIETOR (SINGLE OWNER BUSINESS) AND NATURAL PERSON

1.1. I, _____, the undersigned, hereby confirm that I am the sole owner of the business trading as _____.

OR

1.2. I, _____, the undersigned, hereby confirm that I am submitting this tender in my capacity as natural person.

SIGNATURE:		DATE:	
PRINT NAME:			
WITNESS 1:		WITNESS 2:	

OR

2. COMPANIES AND/OR CLOSE CORPORATIONS

2.1. **If a Bidder is a COMPANY, a certified copy of the resolution by the board of directors**, duly signed, authorising the person who signs this bid to do so, as well as to sign any contract resulting from this bid and any other documents and correspondence in connection with this bid and/or contract on behalf of the company **must be submitted with this bid**, that is, before the closing time and date of the bid

2.2. In the case of a **CLOSE CORPORATION (CC)** submitting a bid, **a resolution by its members**, authorizing a member or other official of the corporation to sign the documents on their behalf, **shall be included with the bid**.

PARTICULARS OF RESOLUTION BY BOARD OF DIRECTORS OF THE COMPANY/MEMBERS OF THE CC

Date Resolution was taken			
Resolution signed by (name and surname)			
Capacity			
Name and surname of delegated Authorised Signatory			
Capacity			
Specimen Signature			
Full name and surname of ALL Director(s) / Member (s)			
1.		2.	
3.		4.	
5.		6.	
7.		8.	
9.		10.	
Is a COPY of the resolution attached?		YES	NO
SIGNED ON BEHALF OF COMPANY / CC:		DATE:	
PRINT NAME:			
WITNESS 1:		WITNESS 2:	



OR

3. PARTNERSHIP

We, the undersigned partners in the business trading as _____ hereby authorize Mr/Ms _____ to sign this bid as well as any contract resulting from the bid and any other documents and correspondence in connection with this bid and /or contract for and on behalf of the abovementioned partnership.

The following particulars in respect of every partner must be furnished and signed by every partner:

Full name of partner		Signature	
SIGNED ON BEHALF OF PARTNERSHIP:		DATE:	
PRINT NAME:			
WITNESS 1:		WITNESS 2:	

OR

4. CONSORTIUM

We, the undersigned consortium partners, hereby authorize _____ (Name of entity) to act as lead consortium partner and further authorize Mr./Ms. _____ To sign this offer as well as any contract resulting from this tender and any other documents and correspondence in connection with this tender and / or contract for and on behalf of the consortium.

The following particulars in respect of each consortium member must be provided and signed by each member:

Full Name of Consortium Member	Role of Consortium Member	% Participation	Signature
SIGNED ON BEHALF OF PARTNERSHIP:		DATE:	
PRINT NAME:			
WITNESS 1:		WITNESS 2:	



5. CERTIFICATE OF AUTHORITY FOR JOINT VENTURES

This returnable schedule is to be completed by JOINT VENTURES

We, the undersigned, are submitting this tender offer in joint venture and hereby authorize Mr./Ms. _____
authorized signatory of the Company/Close Corporation/Partnership (name) _____,
acting in the capacity of lead partner, to sign all documents in connection with the tender offer and any contract resulting from it on our behalf.

(i) Name of firm (Lead partner)			
Address			Tel. No.
Signature		Designation	

(ii) Name of firm			
Address			Tel. No.
Signature		Designation	

(iii) Name of firm			
Address:			Tel. No.
Signature		Designation	

(iv) Name of firm			
Address			Tel. No.
Signature		Designation	

NOTE: A copy of the Joint Venture Agreement showing clearly the percentage contribution of each partner to the Joint Venture, shall be appended to this Schedule.



6. GENERAL CONDITIONS OF CONTRACT – GOVERNMENT PROCUREMENT

1. DEFINITIONS

The following terms shall be interpreted as indicated:

- 1.1. "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
- 1.2. "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- 1.3. "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
- 1.4. "Corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
- 1.5. "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally
- 1.6. "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
- 1.7. "Day" means calendar day.
- 1.8. "Delivery" means delivery in compliance of the conditions of the contract or order.
- 1.9. "Delivery ex stock" means immediate delivery directly from stock actually on hand
- 1.10. "Delivery into consignees store or to his site" means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
- 1.11. "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.
- 1.12. "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable.
- 1.13. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.14. "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.15. "GCC" means the General Conditions of Contract.
- 1.16. "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.17. "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.18. "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.



- 1.19. "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.20. "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.21. "Project site" where applicable, means the place indicated in bidding documents.
- 1.22. "Purchaser" means the organization purchasing the goods.
- 1.23. "Republic" means the Republic of South Africa.
- 1.24. "SCC" means the Special Conditions of Contract.
- 1.25. "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the supplier covered under the contract.
- 1.26. "Supplier" means the successful bidder who is awarded the contract to maintain and administer the required and specified service(s) to the State.
- 1.27. "Tort" means in breach of contract.
- 1.28. "Turnkey" means a procurement process where one service provider assumes total responsibility for all aspects of the project and delivers the full end product / service required by the contract.
- 1.29. "Written" or "in writing" means handwritten in ink or any form of electronic or mechanical writing.

2. Application

- 2.1. These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2. Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3. Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

3. General

- 3.1. Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.
- 3.2. Invitations to bid are usually published in locally distributed news media and on the municipality / municipal entity website.

4. Standards

- 4.1. The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

5. Use of contract documents and information; inspection.

- 5.1. The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.
- 5.2. The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3. Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.



5.4. The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

6. Patent rights

6.1. The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

6.2. When a supplier developed documentation / projects for the municipality / municipal entity, the intellectual, copy and patent rights or ownership of such documents or projects will vest in the municipality / municipal entity.

7. Performance security

7.1. Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.

7.2. The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.

7.3. The performance security shall be denominated in the currency of the contract or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:

7.3.1. bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or

7.3.2. a cashier's or certified cheque

7.4. The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified.

8. Inspections, tests and analyses

8.1. All pre-bidding testing will be for the account of the bidder. If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspections tests and analysis, the bidder or contractor's premises shall be open, at all reasonable hours, for inspection by a representative of the purchaser or an organization acting on behalf of the purchaser.

8.2. If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.

8.3. If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the goods to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.

8.4. Where the goods or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such goods or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.

8.5. Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.



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- 8.6. Any contract goods may on or after delivery be inspected, tested or analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected goods shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with goods which do comply with the requirements of the contract. Failing such removal the rejected goods shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute goods forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected goods, purchase such goods as may be necessary at the expense of the supplier.
- 8.7. The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 22 of GCC.

9. Packing

- 9.1. The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.
- 9.2. The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, and in any subsequent instructions ordered by the purchaser.

10. Delivery

Delivery of the goods shall be made by the supplier in accordance with the documents and terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified.

11. Insurance

The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified.

12. Transportation

Should a price other than an all-inclusive delivered price be required, this shall be specified.

13. Incidental

- 13.1. The supplier may be required to provide any or all of the following services, including additional services, if any:
- 13.1.1. performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - 13.1.2. furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - 13.1.3. furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;
 - 13.1.4. performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
 - 13.1.5. training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.
- 13.2. Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.



14. Spare parts

- 14.1. As specified, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:
- 14.1.1. such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and;
 - 14.1.2. in the event of termination of production of the spare parts:
 - 14.1.2.1. advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - 14.1.2.2. following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. Warranty

- 15.1. The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.
- 15.2. This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.
- 15.3. The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.
- 15.4. Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.5. If the supplier, having been notified, fails to remedy the defect(s) within the period specified, the purchaser may proceed to take such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

16. Payment

- 16.1. The method and conditions of payment to be made to the supplier under this contract shall be specified.
- 16.2. The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3. Payments shall be made by the purchaser **no later than thirty (30) days** after submission of an **invoice, statement** or claim by the supplier.
- 16.4. Payment will be made in Rand unless otherwise stipulated.

17. Prices

Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized or in the purchaser's request for bid validity extension, as the case may be.

18. Variation orders

In cases where the estimated value of the envisaged changes in purchase does not vary more than 15% of the total value of the original contract, the contractor may be instructed to deliver the goods or render the services as such. In cases of measurable quantities, the contractor may be approached to reduce the unit price and such offers, may be accepted provided that there is no escalation in price.

19. Assignment



The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

20. Subcontracts

The supplier shall notify the purchaser in writing of all subcontracts awarded under this contract, if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

21. Delays in the supplier's performance

21.1. Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.

21.2. If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.

21.3. The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

21.4. Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 22 without the application of penalties.

21.5. Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without cancelling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. Penalties

Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. Termination for default

23.1. The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

23.1.1. if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;

23.1.2. if the Supplier fails to perform any other obligation(s) under the contract; or

23.1.3. if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2. In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.



- 23.3. Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.
- 23.4. If a purchaser intends imposing a restriction on a supplier or any person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the supplier as having no objection and proceed with the restriction.
- 23.5. Any restriction imposed on any person by the purchaser will, at the discretion of the purchaser, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the purchase actively associated.
- 23.6. If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:
- 23.6.1. the name and address of the supplier and / or person restricted by the purchaser;
 - 23.6.2. the date of commencement of the restriction
 - 23.6.3. the period of restriction; and
 - 23.6.4. the reasons for the restriction.
- These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.
- 23.7. If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

24. Anti-dumping and countervailing duties and rights

When, after the date of bid, provisional payments are required, or antidumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him.

25. Force Majeure

- 25.1. Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2. If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. Termination for insolvency



The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. Settlement of Disputes

27.1. If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.

27.2. If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.

27.3. Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.

27.4. Notwithstanding any reference to mediation and/or court proceedings herein,

27.4.1. the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and

27.4.2. the purchaser shall pay the supplier any monies due for goods delivered and / or services rendered according to the prescripts of the contract.

28. Limitation of liability

28.1. Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;

28.1.1. the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

28.1.2. the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment

29. Governing language

The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

30. Applicable law

The contract shall be interpreted in accordance with South African laws, unless otherwise specified.

31. Notices

31.1. Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice

31.2. The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. Taxes and duties

32.1. A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.

32.2. A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.

32.3. No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid SARS must have certified that the tax matters of the preferred bidder are in order.



32.4. No contract shall be concluded with any bidder whose municipal rates and taxes and municipal services charges are in arrears.

33. Transfer of contracts

The contractor shall not abandon, transfer, cede, assign or sublet a contract or part thereof without the written permission of the purchaser.

34. Amendment of contracts

No agreement to amend or vary a contract or order or the conditions, stipulations or provisions thereof shall be valid and of any force unless such agreement to amend or vary is entered into in writing and signed by the contracting parties. Any waiver of the requirement that the agreement to amend or vary shall be in writing, shall also be in writing.

35. Prohibition of restrictive practices.

35.1. In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder(s) is / are or a contractor(s) was / were involved in collusive bidding.

35.2. If a bidder(s) or contractor(s) based on reasonable grounds or evidence obtained by the purchaser has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in section 59 of the Competition Act No 89 Of 1998.

35.3. If a bidder(s) or contractor(s) has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.

General Conditions of Contract (revised July 2015)



7. GENERAL CONDITIONS OF TENDER

1. Sealed tenders, with the “**Tender Number and Title**” clearly endorsed on the envelope, must be deposited in the **tender box** at the offices of the Stellenbosch Municipality, Plein Street, Stellenbosch.
2. The tender must be lodged by the Tenderer in the tender box in the Main Hall Entrance, Stellenbosch Municipal Offices, Plein Street, Stellenbosch

PLEASE NOTE:

- 2.1. Tenders that are deposited in the incorrect box will not be considered.
 - 2.2. Mailed, telegraphic or faxed tenders will not be accepted.
 - 2.3. Documents may only be completed in non-erasable ink.
 - 2.4. The use of correction fluid/tape is not allowed.
 - 2.4.1. In the event of a mistake having been made, it shall be crossed out in ink and be accompanied by an initial at each and every alteration.
 - 2.4.2. Alterations or deletions not signed by the Tenderer may render the tender invalid.
 - 2.5. All bids must be submitted in writing on the official forms supplied (not to be re-typed)
 - 2.6. All prices shall be quoted in South African currency and be **INCLUSIVE of VAT**.
- 3. Where the value of an intended contract (or company turnover) will exceed R1 000 000, 00 (R1 million) it is the bidder’s responsibility to be registered with the South African Revenue Service (SARS) for VAT purposes in order to be able to issue tax invoices. The municipality will deem the price above R 1 000 000,00 (R1 million) to be VAT inclusive even if it is indicated that no VAT is charged. Please ensure that provision is made for VAT in these instances. The TOTAL price tendered will remain fixed.**
- 3.1 It is a requirement of this contract that the amount of value-added tax (VAT) must be shown clearly on each invoice.
 - 3.2** The amended Value-Added Tax Act requires that a Tax Invoice for supplies in excess of R3 000 should, in addition to the other required information, also disclose the VAT registration number of the recipient, with effect from 1 March 2005. The VAT registration number of the Stellenbosch Municipality is **4700102181**.
- 3 Any Tender received after the appointed time for the closing of Tenders shall not be considered but shall be filed unopened with the other Tenders received or may be returned to the Tenderer at his request.
 - 4 Tenders may not be telefaxed to the Municipality and therefore any tenders received by fax will **not** be considered.
 - 5 Tenders shall be opened in public at the Stellenbosch Municipal Offices as soon as possible after the closing time for the receipt of tenders.
 - 6 The Municipality shall have the right to summarily disqualify any Tenderer who, either at the date of submission of this tender or at the date of its award, is indebted to the Municipality in respect of any rental, levies, rates and/or service charges; ALTERNATIVELY;
 - 6.1 That an agreement be signed whereby the Tenderer agrees that a percentage or fixed amount at the discretion of the Municipality, be deducted from payments due to him for this tender, until the debt is paid in full.
 - 6.2 The tenderer shall declare **all** the Municipal account numbers in the Stellenbosch Area for which the enterprise or the proprietors or directors in their personal capacity is/ are responsible or co-responsible.



7. Negotiations for a fair market related price

7.1 The award of the tender may be subject to price negotiation with the preferred tenderers.

8 This bid will be evaluated and adjudicated according to the following criteria:

- 8.1 Relevant specifications
- 8.2 Value for money
- 8.3 Capability to execute the contract
- 8.4 PPPFA & associated regulations

9 Service Level Agreement

The award of the tender is subject to the signing of a Service Level Agreement (SLA) between the successful bidder and Stellenbosch Municipality.

10 Inclusion as a standard clause in the tender specification documents where any asset is constructed (delete which ever is not applicable)

On practical completion date, a report or certificate should be issued indicating the total costs of the project attributable to each significant component as identified within the lowest asset hierarchy level (4) as specified within the infrastructure catalogue or Annexure A of the Stellenbosch Municipality's asset management policy as approved in 2014, if not contained in the catalogue.

Where a tender runs over more than one financial year (therefore not concluded by 30 June of a year) the following provision must be included in the consultant's project management agreement – it therefore forms part of the consultant's responsibilities:

Inclusion in contract with consultants

If construction is still in progress over the year-end period of the Stellenbosch Municipality, being 30 June of each year, the Municipality should be furnished with a report / certificate at year-end (30 June), which details (a) The cumulative expenditure incurred up to 30 June for the project. (b) any details if the project is taking a significant longer period of time to complete than expected, including reasons for any delays. (c) details where construction or development has been halted either during the current or previous reporting period(s), including reasons for halting the construction or development of the asset/project.

11 Centralised Supplier Database

No Bids will be awarded to a bidder who is not registered on the Centralised Supplier Database (CSD).

The CSD supplier number starting with (MAAA) number is automatically generated by the Central Database System after successful registration and validation of a prospective service provider. This number is now a mandatory requirement, as referred to in regulation 14(1) (b) of the Municipal Supply Chain Management Regulations, as part of the listing criteria for accrediting a prospective service provider. Prospective suppliers should self – register on the CSD website at www.csd.gov.za Registration on the CSD will be compulsory in order to conduct business with the STELLENBOSCH MUNICIPALITY. Assistance with CSD Registration can be provided by contacting 021 808 8594 or Nicolene.Hamilton@stellenbosch.gov.za

Centralised Supplier Database No. MAAA.....



8. MBD 4 – DECLARATION OF INTEREST

1. No bid will be accepted from persons in the service of the state¹.
2. Any person, having a kinship with persons in the service of the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid. In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons connected with or related to persons in service of the state, it is required that the bidder or their authorised representative declare their position in relation to the evaluating/adjudicating authority and/or take an oath declaring his/her interest.
3. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid:

3.1.	Full Name of bidder or his or her representative								
3.2.	Identity Number								
3.3.	Position occupied in the Company (director, shareholder ² etc.)								
3.4.	Company Registration Number								
3.5.	Tax Reference Number								
3.6.	VAT Registration Number								
3.7.	Are you presently in the service of the state?	YES		NO					
3.7.1.	If so, furnish particulars:								
3.8.	Have you been in the service of the state for the past twelve months?	YES		NO					
3.8.1.	If so, furnish particulars:								

¹ MSCM Regulations: "in the service of the state" means to be –

- a. a member of –
 - i. any municipal council;
 - ii. any provincial legislature; or
 - iii. the National Assembly or the National Council of Provinces;
- b. a member of the board of directors of any municipal entity;
- c. an official of any municipality or municipal entity;
- d. an employee of any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No.1 of 1999);
- e. an executive member of the accounting authority of any national or provincial public entity; or
- f. an employee of Parliament or a provincial legislature.

² "Shareholder" means a person who owns shares in the company and is actively involved in the management of the company or business and exercises control over the company.



3.9.	Do you have any relationship (family, friend, other) with persons in the service of the state and who may be involved with the evaluation and or adjudication of this bid?	YES		NO	
3.9.1.	If so, furnish particulars:				
3.10.	Are you aware of any relationship (family, friend, other) between a bidder and any persons in the service of the state who may be involved with the evaluation and or adjudication of this bid?	YES		NO	
3.10.1.	If so, furnish particulars:				
3.11.	Are any of the company's directors, managers, principal shareholders or stakeholders in the service of the state?	YES		NO	
3.11.1.	If so, furnish particulars:				
3.12.	Is any spouse, child or parent of the company's directors, managers, principal shareholders or stakeholders in the service of the state?	YES		NO	
3.12.1.	If so, furnish particulars:				
3.13.	Do you or any of the directors, trustees, managers, principal shareholders, or stakeholders of this company have any interest in any other related companies or business whether or not they are bidding for this contract?	YES		NO	
3.13.1.	If so, furnish particulars:				



3.14.	Please provide the following information on ALL directors/shareholders/trustees/members below:		
Full Name and Surname	Identity Number	Personal Income Tax Number	Provide State ³ Employee Number

NB:

a) PLEASE ATTACH CERTIFIED COPY(IES) OF ID DOCUMENT(S)
 b) PLEASE PROVIDE PERSONAL INCOME TAX NUMBERS FOR ALL DIRECTORS / SHAREHOLDERS / TRUSTEES / MEMBERS, ETC.

4. DECLARATION

I, the undersigned (name) _____, certify that the information furnished in paragraph 3 above is correct.
 I accept that the state may act against me should this declaration prove to be false.

SIGNATURE		DATE	
NAME OF SIGNATORY			
POSITION			
NAME OF COMPANY			

³ MSCM Regulations: "in the service of the state" means to be –

- a. a member of –
 - i. any municipal council;
 - ii. any provincial legislature; or
 - iii. the National Assembly or the National Council of Provinces;
- b. a member of the board of directors of any municipal entity;
- c. an official of any municipality or municipal entity;
- d. an employee of any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No.1 of 1999);
- e. an executive member of the accounting authority of any national or provincial public entity; or
- f. an employee of Parliament or a provincial legislature.



9. MBD5 – DECLARATION FOR PROCUREMENT ABOVE R10 MILLION (VAT INCLUDED)

For all procurement expected to exceed R10 million (VAT included), bidders must complete the following questionnaire:

1. Are you by law required to prepare annual financial statements for auditing?	YES		NO	
1.1. If yes, submit audited annual financial statements for the past three years or since the date of establishment if established during the past three years.				
2. Do you have any outstanding undisputed commitments for municipal services towards a municipality or any other service provider in respect of which payment is overdue for more than 30 days?	YES		NO	
2.1. If no, this serves to certify that the bidder has no undisputed commitments for municipal services towards a municipality or other service provider in respect of which payment is overdue for more than 30 days.				
2.2. If yes, provide particulars.				
3. Has any contract been awarded to you by an organ of state during the past five years, including particulars of any material non-compliance or dispute concerning the execution of such contract?	YES		NO	
3.1. If yes, furnish particulars				
4. Will any portion of goods or services be sourced from outside the Republic, and, if so, what portion and whether any portion of payment from the municipality / municipal entity is expected to be transferred out of the Republic?	YES		NO	
4.1 If yes, furnish particulars				
CERTIFICATION				
I, the undersigned (name) _____, certify that the information furnished on this declaration form is correct.				
I accept that the state may act against me should this declaration prove to be false.				
SIGNATURE		DATE		
NAME (PRINT)				
CAPACITY				
NAME OF FIRM				



10. MBD6.1 – PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022 – PURCHASES/SERVICES 80/20

NB:
Before completing this form, bidders must study the general conditions, definitions and directives applicable in respect of B-BBEE, as prescribed in the Preferential Procurement Regulations, 16 January 2023 and the Stellenbosch Preferential Procurement Policy 2025/2026

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution and any other applicable preference

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

- 1.2
- a) The value of this bid is estimated to **not exceed** R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable; or

- 1.3 Points for this bid shall be awarded for:
- (a) Price;
 - (b) B-BBEE Status Level of Contributor. and
 - (c) Locality of supplier

- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE STATUS LEVEL OF CONTRIBUTOR	10
LOCALITY (See definitions)	10
Total points for Price, BBEE and Locality (must not exceed 100)	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 Failure on the part of a bidder to submit proof of Locality together with the bid, will be interpreted to mean that preference points for Locality are not claimed.
- 1.7 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at



any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2. DEFINITIONS

- (a) **“B-BBEE”** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) **“B-BBEE status level of contributor”** means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) **“bid”** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) **“Broad-Based Black Economic Empowerment Act”** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) **“EME”** means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) **“functionality”** means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) **“Locality”** means the local suppliers and/or service providers that business offices are within the Municipal area of Stellenbosch (WC024).
- (h) **“price”** includes all applicable taxes less all unconditional discounts;
- (i) **“proof of B-BBEE status level of contributor”** means:
 - 1) B-BBEE Status level certificate issued by an authorized body or person;
 - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
 - 3) Any other requirement prescribed in terms of the B-BBEE Act;
- (j) **“QSE”** means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (k) **“Specific goals”** means specific goals as contemplated in section 2(1)(d) of the Act which may include contracting with persons, or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender and disability including the implementation of programmes of the Reconstruction and Development Programme as published in Government Gazette No. 16085 dated 23 November 1994;
- (l) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;



3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

4. POINTS AWARDED FOR PRICE

4.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or **90/10**

$$Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}}\right) \text{ or } Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}}\right)$$

Where

- Ps = Points scored for price of bid under consideration
- Pt = Price of bid under consideration
- Pmin = Price of lowest acceptable bid

4.2 FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME-GENERATING PROCUREMENT

4.3 POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or **90/10**

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}}\right) \text{ or } Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}}\right)$$

Where

- Ps = Points scored for price of bid under consideration
- Pt = Price of bid under consideration
- Pmax = Price of highest acceptable bid

5. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

- 5.1 In terms of Regulation 4 (2) and 5 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining a specific goal specified for the tender
- 5.2 The tendering conditions will stipulate the specific goals, as contemplated in section 2(1)(d)(ii) of the Preferential Procurement Act, be attained.
- 5.3 A maximum of 20 points (80/20 preference points system) or 10 (90/10) preference points system), must be allocated for specific goals. These goals are :
 - (a) contracting with persons, or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, gender or disability;
 - (b) Promotion of enterprises located in the municipal area (WCO24)



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5.4 Regarding par 5.3 (a) at least 50% of the 20/10 points must be allocated to promote this goal and points will be allocated in terms of the BBEE scorecard as follows.

B-BBEE Level of Contributor	Status	Number of Points for Preference System	Number of Points for Preference System
1		20	10
2		18	9
3		16	8
4		12	5
5		8	4
6		6	3
7		4	2
8		2	1
Non-compliant contributor		0	0

5.5 A tenderer must submit proof of its BBEE status level contributor.

5.6 A tenderer failing to submit proof of BBEE status level of contributor –

5.6.1 may only score in terms of the 80/90-point formula for price; and

5.6.2 scores 0 points out of 10/5 BBEE status level of contributor, which is in line with section 2 (1) (d) (i) of the Act, where the supplier or service provider did not provide proof thereof.

5.7 Regarding par 5.3 (b) a maximum of 50% of the 20/10 points must be allocated to promote this goal. Maximum points will be allocated as follows.

Locality of supplier	Number of Points for Preference System	Number of Points for Preference System
Within the boundaries of the municipality	10	5
Outside of the boundaries of the municipality	0	0



6. BID DECLARATION

6.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution and/or Locality must complete the following:

7. B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1

7.1 B-BBEE Status Level of Contributor: . =(maximum of 10 or 20 points)
 (Points claimed in respect of paragraph 7.1 must be substantiated by relevant proof of B-BBEE status level of contributor.)

7.2 Within the boundaries of Stellenbosch Municipality (WC024)?

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

Business Address -

(Points claimed in respect of paragraph 7.2 must be substantiated by relevant proof that the business premises is situated in the Municipal area of Stellenbosch (WC024). A valid municipal account or proof of valid lease agreement, or sworn affidavit must be attached)

8. SUB-CONTRACTING

8.1 Will any portion of the contract be sub-contracted?
 (*Tick applicable box*)

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

8.1.1 If yes, indicate:

- i) What percentage of the contract will be subcontracted.....%
- ii) The name of the sub-contractor.....
- iii) The B-BBEE status level of the sub-contractor.....
- iv) Whether the sub-contractor is an EME or QSE

(*Tick applicable box*)

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

v) Specify, by ticking the appropriate box, if subcontracting with an enterprise

Designated Group: An EME or QSE which is at least 51% owned by:	EME √	QSE √
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		



Black people who are military veterans		
OR		
Any EME		
Any QSE		

9. DECLARATION WITH REGARD TO COMPANY/FIRM

9.1 Name of company/firm:.....

9.2 VAT registration number:.....

9.3 Company registration number:.....

9.4 TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
 - One person business/sole propriety
 - Close corporation
 - Company
 - (Pty) Limited
- [TICK APPLICABLE BOX]

9.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES

.....

9.6 COMPANY CLASSIFICATION

- Manufacturer
 - Supplier
 - Professional service provider
 - Other service providers, e.g. transporter, etc.
- [TICK APPLICABLE BOX]

9.7 MUNICIPAL INFORMATION

Municipality where business is situated:

Registered Account Number:

Stand Number:.....

9.8 Total number of years the company/firm has been in business:.....

9.9 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as



indicated in paragraph 1 of this form;

- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- iv) If the B-BBEE status level of contributor/Locality points has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have –
 - (a) disqualify the person from the bidding process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution.

SIGNATURE OF BIDDER(S):			
WITNESS 1:		WITNESS 2:	
DATE:			
ADDRESS:			



PLEASE COMPLETE IN FULL YOUR OWN AFFIDAVIT TO CLAIM POINTS

**SWORN AFFIDAVIT – B-BBEE EXEMPTED MICRO ENTERPRISE – GENERAL (DRAFT EXAMPLE)
(DO NOT USE. USE NEW/APPLICABLE TEMPLATE)**

I, the undersigned,

Full name & Surname	
Identity number	

Hereby declare under oath as follows:

1. The contents of this statement are to the best of my knowledge a true reflection of the facts.
2. I am a Member / Director / Owner (**Select one**) of the following enterprise and am duly authorised to act on its behalf: NB!

Enterprise Name:	
Trading Name (If Applicable):	
Registration Number:	
Vat Number (If applicable)	
Enterprise Physical Address:	
Type of Entity (CC, (Pty) Ltd, Sole Prop etc.):	
Nature of Business:	
Definition of “Black People”	As per the Broad-Based Black Economic Empowerment Act 53 of 2003 as Amended by Act No 46 of 2013 “Black People” is a generic term which means Africans, Coloureds and Indians – <ol style="list-style-type: none"> (a) who are citizens of the Republic of South Africa by birth or descent; or (b) who became citizens of the Republic of South Africa by naturalisation- <ol style="list-style-type: none"> i. before 27 April 1994; or ii. on or after 27 April 1994 and who would have been entitled to acquire citizenship by naturalization prior to that date;”



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<p>Definition of “Black Designated Groups”</p>	<p>“Black Designated Groups means:</p> <ul style="list-style-type: none"> (a) unemployed black people not attending and not required by law to attend an educational institution and not awaiting admission to an educational institution; (b) Black people who are youth as defined in the National Youth Commission Act of 1996; (c) Black people who are persons with disabilities as defined in the Code of Good Practice on employment of people with disabilities issued under the Employment Equity Act; (d) Black people living in rural and under developed areas; (e) Black military veterans who qualifies to be called a military veteran in terms of the Military Veterans Act 18 of 2011;”
---	---

EXAMPLE – DO NOT



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3. I hereby declare under Oath that:

- The Enterprise is _____% Black Owned using the flow-through principle as per Amended Code Series 100 of the Amended Codes of Good Practice issued under section 9 (1) of B-BBEE Act No 53 of 2003 as Amended by Act No 46 of 2013,
- The Enterprise is _____% Black Female Owned as per Amended Code Series 100 of the Amended Codes of Good Practice issued under section 9 (1) of B-BBEE Act No 53 of 2003 as Amended by Act No 46 of 2013,
- The Enterprise is _____% Black Designated Group Owned as per Amended Code Series 100 of the Amended Codes of Good Practice issued under section 9(1) of B-BBEE Act No 53 of 2003 as Amended by Act No 46 of 2013,
- Black Designated Group Owned % Breakdown as per the definition stated above:
 - Black Youth % = _____%
 - Black Disabled % = _____%
 - Black Unemployed % = _____%
 - Black People living in Rural areas % = _____%
 - Black Military Veterans % = _____%
- Based on the Audited Financial Statements/Financial Statements and other information available on the latest financial year-end of ____ (DD/MM/YYYY), the annual Total Revenue was R10,000,000.00 (Ten Million Rands) or less
- Please Confirm on the below table the B-BBEE Level Contributor, **by ticking the applicable box.**

NB!

100% Black Owned	Level One (135% B-BBEE procurement recognition level)	
At least 51% Black Owned	Level Two (125% B-BBEE procurement recognition level)	
Less than 51% Black Owned	Level Four (100% B-BBEE procurement recognition level)	

4. I know and understand the contents of this affidavit and I have no objection to take the prescribed oath and consider the oath binding on my conscience and on the Owners of the Enterprise which I represent in this matter.
5. The sworn affidavit will be valid for a period of 12 months from the date signed by commissioner.

Deponent Signature: _____

Date: _____

NB! ORIGINALLY CERTIFIED/ NOT COPY

 Commissioner of Oaths
 Signature & stamp
 Date:



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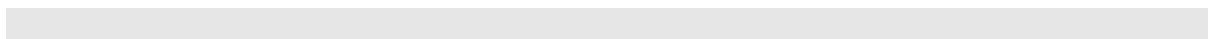
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EXAMPLE OF POINT SCORING AND ALLOCATION OF PREFERENCE POINTS (80/20) WHERE LOCALITY AS A GOAL IS INCLUDED. STELLENBOSCH PREFERENTIAL PROCUREMENT POLICY.

BIDDER	PRICE	BBBEE LEVEL (VALID)	BUSINESS PREMISES (IN WC024)
TENDERER A	R 80 000	1	NO
TENDERER B	R 75 000	1	YES
TENDERER C	R 70 000	2	NO

BIDDER	PRICE POINTS (Out of 80)	BBBEE POINTS (Out of 10)	LOCALITY POINTS (Out of 10)	TOTAL POINTS (Out of 100)
TENDERER A	68.57	10	0	78.57
TENDERER B	74.29	10	10	94.29
TENDERER C	80	9	0	89





11. MBD 8 – DECLARATION OF BIDDER’S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

1. This Municipal Bidding Document must form part of all bids invited.
2. It serves as a declaration to be used by municipalities and municipal entities in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
3. The bid of any bidder may be rejected if that bidder, or any of its directors have:
 - 3.1. abused the municipality’s / municipal entity’s supply chain management system or committed any improper conduct in relation to such system;
 - 3.2. been convicted for fraud or corruption during the past five years;
 - 3.3. willfully neglected, reneged on or failed to comply with any government, municipal or other public sector contract during the past five years; or
 - 3.4. been listed in the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004).
4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

4.1	Is the bidder or any of its directors listed on the National Treasury’s database as a company or person prohibited from doing business with the public sector? <i>(Companies or persons who are listed on this database were informed in writing of this restriction by the National Treasury after the audi alteram partem rule was applied).</i>	Yes	No
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? <i>(To access this Register enter the National Treasury’s website, www.treasury.gov.za, click on the icon “Register for Tender Defaulters” or submit your written request for a hard copy of the Register to facsimile number (012) 3265445).</i>	Yes	No
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court of law outside the Republic of South Africa) for fraud or corruption during the past five years?	Yes	No



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4.3.1	If so, furnish particulars:		
4.4	Does the bidder or any of its directors owe any municipal rates and taxes or municipal charges to the municipality / municipal entity, or to any other municipality / municipal entity, that is in arrears for more than three months?	Yes	No
4.4.1	If so, furnish particulars:		
4.5	Was any contract between the bidder and the municipality / municipal entity or any other organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes	No
4.5.1	If so, furnish particulars:		

5. CERTIFICATION

I, the undersigned (full name), _____, certify that the information furnished on this declaration form true and correct.

I accept that, in addition to cancellation of a contract, action may be taken against me should this declaration prove to be false.

SIGNATURE:		NAME (PRINT):	
CAPACITY:		DATE:	
NAME OF FIRM:			



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12. MBD 9 – CERTIFICATE OF INDEPENDENT BID DETERMINATION

1. This Municipal Bidding Document (MBD) must form part of all bids invited.
2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).⁴ Collusive bidding is a *per se* prohibition meaning that it cannot be justified under any grounds.
3. Municipal Supply Regulation 38 (1) prescribes that a supply chain management policy must provide measures for the combating of abuse of the supply chain management system, and must enable the accounting officer, among others, to:
 - 3.1. take all reasonable steps to prevent such abuse;
 - 3.2. reject the bid of any bidder if that bidder or any of its directors has abused the supply chain management system of the municipality or municipal entity or has committed any improper conduct in relation to such system; and
 - 3.3. cancel a contract awarded to a person if the person committed any corrupt or fraudulent act during the bidding process or the execution of the contract.
4. This MBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
5. In order to give effect to the above, the attached Certificate of Bid Determination (MBD 9) must be completed and submitted with the bid:

CERTIFICATE OF INDEPENDENT BID DETERMINATION:

In response to the invitation for the bid made by:

STELLENBOSCH MUNICIPALITY

I, the undersigned, in submitting the accompanying bid, hereby make the following statements that I certify to be true and complete in every respect:

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign, the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:

⁴ Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.



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- 5.1. has been requested to submit a bid in response to this bid invitation;
 - 5.2. could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - 5.3. provides the same goods and services as the bidder and/or is in the same line of business as the bidder
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium⁵ will not be construed as collusive bidding.
7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
- 7.1. prices;
 - 7.2. geographical area where product or service will be rendered (market allocation)
 - 7.3. methods, factors or formulas used to calculate prices;
 - 7.4. the intention or decision to submit or not to submit, a bid;
 - 7.5. the submission of a bid which does not meet the specifications and conditions of the bid; or
 - 7.6. bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No. 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No. 12 of 2004 or any other applicable legislation.

SIGNATURE:		NAME (PRINT):	
CAPACITY:		DATE:	
NAME OF FIRM:			

⁵ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



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13. MBD 10 – CERTIFICATE FOR PAYMENT OF MUNICIPAL SERVICES

DECLARATION IN TERMS OF CLAUSE 112(1) OF THE MUNICIPAL FINANCE MANAGEMENT ACT (NO.56 OF 2003)

I, _____ (full name and ID no.), hereby acknowledge that according to SCM Regulation 38(1)(d)(i), the Municipality may reject the tender of the tenderer if any municipal rates and taxes or municipal service charges owed by the Tenderer or any of its directors/members/partners to the Stellenbosch Municipality, or to any other municipality or municipal entity, are in arrears for more than 3 (three) months.

I declare that I am duly authorised to act on behalf of _____ (name of the firm) and hereby declare, that to the best of my personal knowledge, neither the firm nor any director/member/partner of said firm is in arrears on any of its municipal accounts with any municipality in the Republic of South Africa, for a period longer than 3 (three) months.

I further hereby certify that the information set out in this schedule and/or attachment(s) hereto is true and correct. The Tenderer acknowledges that failure to properly and truthfully complete this schedule may result in the tender being disqualified, and/or in the event that the tenderer is successful, the cancellation of the contract.

PHYSICAL BUSINESS ADDRESS(ES) OF THE TENDERER	MUNICIPAL ACCOUNT NUMBER

FURTHER DETAILS OF THE BIDDER’S Director / Shareholder / Partners, etc.:

Director / Shareholder / partner	Physical address of the Business	Municipal Account number(s)	Physical residential address of the Director / shareholder / partner	Municipal Account number(s)

NB: Please attach certified copy (ies) of ID document(s) and Municipal Accounts If the entity or any of its Directors/Shareholders/Partners, etc. rents/leases premises, a copy of the rental/lease agreement or sworn affidavit must be submitted with this tender.

- **PLEASE SUBMIT MUNICIPAL ACCOUNTS FOR THE FOLLOWING TWO MONTHS AFTER BID CLOSURE TO THE RELEVANT SCM PRACTITIONER SHOULD THE BID NOT BE AWARDED YET.**

Signature	Position	Date



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14. COMPENSATION FOR OCCUPATIONAL INJURIES AND DISEASES ACT, 1993 (ACT 130 OF 1993)

COMPENSATION FOR OCCUPATIONAL INJURIES AND DISEASES ACT, 1993 (ACT 130 OF 1993)

Stellenbosch Municipality has legal duty in terms of Section 89 of the said Act to ensure that all contractors with whom agreements are entered into for the execution of work are registered as employers in accordance with the provisions of this Act and that all the necessary assessments have been paid by the contractor.

In order to enter into this agreement, the following information is needed regarding the above-mentioned:

Contractor's registration number with the office of the Compensation Commissioner:	
--	--

NOTE:

A copy of the latest receipt together with a copy of the relevant assessment OR a copy of a valid Letter of Good Standing must be handed in, in this regard.

PRINT NAME:			
CAPACITY:		Name of firm	
SIGNATURE:		DATE:	



15. FORM OF INDEMNITY

INDEMNITY

Given by (Name of Company) _____
of (registered address of Company) _____
a company incorporated with limited liability according to the Company Laws of the Republic of South Africa (hereinafter called the Contractor), represented herein by (Name of Representative) _____
_____ in his capacity as (Designation) _____
of the Contractor, is duly authorised hereto by a resolution dated _____/20____,
to sign on behalf of the Contractor.

WHEREAS the Contractor has entered into a Contract dated _____ / 20____,
with the Municipality who require this indemnity from the Contractor.

NOW THEREFORE THIS DEED WITNESSES that the Contractor does hereby indemnify and hold harmless the Municipality in respect of all loss or damage that may be incurred or sustained by the Municipality by reason of or in any way arising out of or caused by operations that may be carried out by the Contractor in connection with the aforementioned contract; and also in respect of all claims that may be made against the Municipality in consequence of such operations, by reason of or in any way arising out of any accidents or damage to life or property or any other cause whatsoever; and also in respect of all legal or other expenses that may be incurred by the Municipality in examining, resisting or settling any such claims; for the due performance of which the Contractor binds itself according to law.

SIGNATURE OF CONTRACTOR:	
DATE:	
SIGNATURE OF WITNESS 1:	
DATE:	
SIGNATURE OF WITNESS 2:	
DATE:	



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PART B – SPECIFICATIONS AND PRICING SCHEDULE



16. SPECIFICATIONS

1. INTRODUCTION

The Stellenbosch Municipality's Section: Economic Development and Tourism, within the Directorate: Planning and Economic Development, aims to procure the services of a suitable and experienced Service Provider(s) to render the tourism functions and implement destination marketing services and campaigns on behalf of the municipality for the Stellenbosch and Dwarsriver (Category A) and Franschhoek (Category B) areas. Bidders may apply for either or both areas, to ensure diversity, specialisation, and equitable access and ensure tailored marketing per destination's identity.

The appointed service provider must be able to demonstrate the achievement of clearly defined tourism and destination marketing outcomes that contribute measurably to the strategic objectives of the Stellenbosch Municipality's Integrated Development Plan (IDP), Economic Development Strategy, and the broader tourism development goals of the Municipality.

2. PURPOSE

Greater Stellenbosch is a premier tourism destination renowned for its wine culture, culinary excellence, vibrant arts scene, historical significance and inspiring natural beauty. Stellenbosch Municipality seeks to appoint experienced service provider/s to implement destination marketing initiatives, tourism functions and stakeholder support for the period ending 30 June 2029 financial year.

Through this programme Stellenbosch Municipality aims to ensure sustained and inclusive tourism-led economic growth and position the Greater Stellenbosch as a leading tourism destination. In addition, this programme will drive sustainable visitor growth, enhance the local tourism economy and promote inclusive participation within the tourism sector.

The appointed service provider/s will be responsible for delivering outcome-based tourism services that demonstrate measurable economic, developmental, destination performance and governance impact. These services include but are not limited to integrated destination marketing services, stakeholder engagement, visitor information services and tourism product development support in alignment with the Municipality's strategic goals.

3. SCOPE OF WORK

3.1 CATEGORY A: STELLENBOSCH INCLUDING THE DWARSRIVER VALLEY AREA

3.1.1 Destination Marketing



Requirement: Marketing of the Stellenbosch and Dwarsrivier Valley Area to attract more tourists			
The Service Provider shall develop and implement Integrated Destination Marketing and Management campaigns and activities. Service provider/s are required to have extensive proven tourism experience in domestic and international markets			
Outcomes: Sustained growth in visitor numbers, an increased average length of stay, improved visitation during off-peak periods and a strengthened destination brand.			
Objective	Description	Quantity	Specify Area
a. Marketing campaigns	<p>The implementation of various marketing campaigns to promote the Stellenbosch and Dwarsriver Valley Area and attract domestic and international tourists.</p> <p>The campaigns must demonstrate measurable contribution to visitor growth, length of stay, geographic spread and off-peak visitation.</p>	<p>Design and implement:</p> <ul style="list-style-type: none"> four (4) outcome-driven marketing campaigns per year (four (4) x marketing campaigns per area) <p>The designed campaigns must specify clearly defined objectives, target markets and performance targets</p>	Stellenbosch and Dwarsriver Valley
b. Marketing and advertising	<p>Promote tourism attractions and experiences through print, online and social media.</p> <p>Creative services will include regular and ongoing creative and graphic design work for print and electronic media</p>	<p>Design, publication and update of:</p> <ul style="list-style-type: none"> one (1) comprehensive visitor's guide information booklet: 2 000 copies printed and distributed per year one (1) designed and updated digital visitor's guide per year advertisements in four (4) renowned tourism magazines per year one (1) double sided A3 map in tear-off format: 2 000 copies printed and distributed per year Development and publishing of four (4) comprehensive (Stellenbosch and Dwarsriver Valley) online newsletters per year (one per quarter) Regular updates and maintenance of a minimum of two (2) social media platforms 	<p>Stellenbosch (inclusive of Dwarsriver Valley)</p> <p>Stellenbosch Area</p> <p>Stellenbosch Area</p> <p>Stellenbosch Area</p> <p>Tourism information of Stellenbosch and Dwarsriver Valley combined in one newsletter</p> <p>Stellenbosch (inclusive of Dwarsriver Valley)</p>



c. Attendance of exhibitions	Exhibit at domestic and international trade and consumer exhibitions:	Three (3) x domestic exhibitions and Two (2) x international exhibitions per year	Stellenbosch Area (inclusive of Dwarsriver Valley)
d. Trade programmes and media educationals	The development and execution of successful trade programmes and media educationals which showcases Stellenbosch and the Dwarsriver Valley to tour operators, trade partners, media and influencers.	Two (2) x trade programmes and Three (3) x media hostings per year	Stellenbosch Area (inclusive of Dwarsriver Valley)
e. Sustainable Tourism Programme	Implementation of sustainable tourism campaigns to encourage responsible visitor behaviour	Implementation of one (1) Sustainable Tourism Strategy over the three (3) year period	Stellenbosch Area
f. Visitor safety programme	Implementation of visitor safety programmes to create a safe environment for tourist and visitors to the Stellenbosch area	Implementation of one (1) Visitor Safety programme over the three (3) year period	Stellenbosch Area
g. Tourism Website	Regular update and maintenance of the website for Stellenbosch and Dwarsriver Valley Tourism	Update and maintain one (1) website. The websites must: <ul style="list-style-type: none"> • Be mobile responsive • Support real-time analytics integration (e.g. Google Analytics) • Be POPIA-compliant for data collection • Include interactive elements (maps, itinerary builders, bookings where applicable) 	Individual websites for Stellenbosch Tourism and Dwarsriver Valley Tourism

3.1.2 Visitor Information Centre

Requirement: Management of Visitor Information Centre

The service provider shall establish and manage accredited Visitor Information Centre (VIC) in Stellenbosch and Dwarsriver Valley. VIC are to be of a high operational standard, well equipped with well trained staff necessary to provide up-to-date information of the full diversity of experiences and attractions of the Stellenbosch and Dwarsriver Area. VIC must have high speed internet access for VIC operational and free visitor use.

Outcomes: Improved satisfaction, increased visitor engagement and enhanced accessibility of information.

Objective	Description	Quantity	Specify Area
a. Visitor Information Centre	Provide suitable infrastructure and staffing for visitor information services	Secure the necessary infrastructure for visitor information centre: <ul style="list-style-type: none"> - Secure a suitable office space - Provide required furniture 	Stellenbosch (inclusive of Dwarsriver Valley)



		<ul style="list-style-type: none"> - Assign necessary trained staffing - Provide internet access for VIC operations and visitor use 	
b. Marketing and promotion	Provide a platform for local businesses and tourism stakeholders to promote their offerings	Establish a platform for the promotion of local business and stakeholders at the local visitor information centres (brochure/ product display racks at the information offices)	
c. Provide and disseminate visitor information	Distribute advertising and marketing collateral on attractions, experiences, accommodation, dining and visitor services.	Distribution of the following visitor information: <ul style="list-style-type: none"> - 2 000 x copies of the comprehensive visitor's guides information booklet per year - 1000 x digital visitor's guides per year - 2 000 x copies of the double sided A3 map per year 	Stellenbosch (inclusive of Dwarsriver Valley) Stellenbosch Area Stellenbosch Area
d. Tourism product membership services	Manage and co-ordinate tourism product membership services	Manage tourism product membership support including: <ul style="list-style-type: none"> - Marketing and promotion of tourism products and services - Promotion of tourism routes in the area - Strategic support in funding and training opportunities. 	Stellenbosch (inclusive of Dwarsriver Valley)

3.1.3 Stakeholder Coordination

Requirement: Implementation of Stakeholder Coordination			
The service provider must facilitate stakeholder collaboration			
Outcomes: Improved stakeholder participation and strengthened partnerships			
Objective	Description	Quantity	Specify Area
a) Stakeholder Mapping and Relationship Management	Identify and maintain a database of tourism stakeholders (accommodation providers, tour operators, restaurants, attractions, transports services, community groups etc.)	- Two (2) x updated stakeholder databases per year (once every six months)	Stellenbosch (inclusive of Dwarsriver Valley)



	<p>Conduct regular stakeholder engagement meetings</p> <p>Develop a stakeholder communication plan and contact protocols</p>	<ul style="list-style-type: none"> - A minimum of two (2) meetings per year - One (1) developed stakeholder communication plan per year 	
b) Industry Forums and Networking Platforms	<p>Organise quarterly tourism forums and sector-specific working groups</p> <p>Host networking events and knowledge sharing sessions</p>	<ul style="list-style-type: none"> - Attendance registers and minutes of tourism forum meetings and working group sessions - Attendance registers and reports of networking events and knowledge sharing sessions (Two (2) events per year) 	Stellenbosch (inclusive of Dwarsriver Valley)

3.1.4 Reporting, monitoring and evaluation

Requirement: Reporting			
The service provider must implement a tourism data and analytics systems in order to provide to the Stellenbosch Municipality monthly, quarterly and annual reports for the duration of the tender.			
Outcomes: Delivery of reliable tourism data, evidence-based decision making and measurable return on investment			
Objective	Description	Quantity	Specify Area
a) Statistics (Visitor Information and tourism businesses)	Track and analyse tourism performance indicators including:	<p>One (1) report per quarter on tourism performance indicators which must include:</p> <ul style="list-style-type: none"> - Visitor Demand Indicators: total visitor arrivals; visitor nights/ length of stay, purpose of visit breakdown; seasonality index and repeat visitation rate - Economic Impact Indicators: tourism spend; tourism direct GDP contribution and tourism employment - Destination competitive indicators: market share (regional/national); brand awareness and perception and tourism investment level - Events and Business Tourism Indicators: number of major events hosted; event 	Stellenbosch (inclusive of Dwarsrivier Valley)



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	Monitor the number of businesses in tourism	attendance numbers; business events booked and direct event-related spending - Community and Social Impact Indicators: tourism-related crime statistics; community benefit projects and local SME participation in tourism economy One report per quarter on the tourism businesses in Stellenbosch (type of businesses/ type of service/ product offering)	
b) Financial management	Submit an implementation plan containing details of budget and plan for the applicable year Provide financial management reports quarterly Provide an annual audited financial statement within three (3) months after the financial year-end	- One (1) implementation plan with budget and timelines per financial year - Four (4) financial management reports (one (1) per quarter) per financial year - one (1) annual audited financial report per financial year	One consolidated report for Stellenbosch and Dwarsriver Valley
c) Reporting	Monthly reports on all key performance areas	One (1) report per month on the implementation and budget spending of key performance areas to be submitted by the 5 th of each month	One consolidated report on the implementation of projects in Stellenbosch and Dwarsriver Valley

3.1.5 Product Development

Requirement: Tourism Product Development

The Service provider shall support tourism product development and capacity building

Outcomes: Increased number of tourism products, inclusion of SMMEs and improved product quality.

Objective	Description	Quantity	
a) Skills development programme	Skills development programmes that focuses on empowering fifty (50) x employees of local tourism establishments and/or emerging entrepreneurs in the tourism sector	Facilitate one (1) skills development programme per year	Stellenbosch (inclusive of Dwarsriver Valley)



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<p>b) Product Development</p> <p>Year 1</p> <p>Year 2</p> <p>Year 2</p>	<p>Establishment of one (1) tourism route or a minimum of 5 tourism products in the Dwarsriver Valley over a period of three (3) financial years</p> <p>Phase 1: Strategic Planning & Feasibility</p> <p>Phase 2: Stakeholder Identification and coordination</p> <p>Phase 3: Product and Experience Development</p> <p>Phase 4: Infrastructure and Accessibility Readiness</p> <p>Phase 5: Capacity Building and Local Economic Inclusion</p> <p>Phase 6: Branding, marketing and promotion</p> <p>Phase 7: Governance, operations and management</p>	<p>Tourism Development Feasibility Study report delivered at the end of 2026/27 financial year</p> <p>Comprehensive stakeholder database delivered by the end of 2026/27 financial year</p> <p>Curated list of tourism route stops/products and packaging of experiences delivered by the end of 2026/2027 financial year</p> <p>Route mapping and signage plan; installation of directional and interpretive signage and an assessment and improvement plan for road access, parking and basic visitor facilities delivered by end of 2027/2028 financial year</p> <p>Facilitate training and enterprise development support programmes for SMMEs and mentorship or incubation initiatives delivered by end of 2027/2028 financial year</p> <p>Design of route brand identity and the development of a marketing and communication strategy delivered by end of 2027/2028 financial year</p> <p>Develop a route management model, operational plan and risk management and safety protocols delivered at the end of 2028/2029 financial year</p>	<p>Dwarsriver Valley</p>
--	--	---	--------------------------



Year 3	Phase 8: Launch and Activation	Plan official route launch event including media coverage and PR campaign; organise familiarisation trips for tour operators, media and influencers and plan initial promotional campaigns delivered at the end of 2028/2029 financial year
	Phase 9: Monitoring, evaluation and reporting	Quarterly reports for the year (four (4) per year) and an annual performance report, implementation of visitor feedback mechanisms and improvement plans delivered at the end of 2028/2029 financial year

4. CATEGORY A: PROJECT DELIVERABLES

4.1 The approved service provider’s performance will be assessed annually against the following outcomes including, but not limited to:

Economic Impact:

- Growth in tourism spend
- Contribution to local economy

Visitor Metrics:

- Increase in visitor numbers
- Increase in length of stay

Seasonality

- Increased off-peak visitation

Market Development

- Growth in priority markets

Stakeholder Engagement

- Stakeholder satisfaction
- Improved SMME participation

4.2 Deliverable #1: Destination Marketing

Name of programme	Output
a. Marketing campaigns	Four (4) marketing campaigns successfully executed across relevant platforms for the Stellenbosch and Dwarsriver Valley areas; one campaign implemented per quarter e.g. winter, summer, tourism month etc.).



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	Report on the marketing campaigns implemented per quarter, the report must include details of the campaign reach and engagement, contribution to visitor numbers, length of stay, seasonal impact, growth in priority source markets and improved destination brand visibility and perception.
b. Marketing and advertising	<p>Designed and produced marketing and advertising content:</p> <ul style="list-style-type: none"> - One (1) designed and produced comprehensive visitor's guide information booklet for the Stellenbosch and Dwarsriver Valley areas; 2 000 x copies printed and distributed per year - One (1) designed and published digital visitor's guide for the Stellenbosch Area - Four (4) designed advertisements published in renowned tourism magazines (one per quarter) for the Stellenbosch Area - One double sided A3 map in tear-off format designed and produced for Stellenbosch Area; 2 000 x copies printed and distributed per year - Four (4) digital newsletters designed and published (one comprehensive newsletter inclusive of information on the Stellenbosch and Dwarsriver Valley per quarter) - Regular updates and maintenance of two (2) social media platforms for the Stellenbosch and Dwarsriver Valley areas
c. Domestic and International Exhibitions	<p><u>Stellenbosch Area (inclusive of Dwarsriver Valley):</u></p> <p>Attendance and participation at three (3) domestic exhibitions and two (2) international exhibitions per financial year. Delivery of close-out reports on the return of investment.</p>
d. Trade programmes and media educationals	<p><u>Stellenbosch Area (inclusive of Dwarsriver Valley):</u></p> <p>Two (2) trade shows hosted and three (3) media educationals hosted:</p> <ul style="list-style-type: none"> - Established relationships with trade partners - Enhanced brand exposure among targeted industry audiences - Showcasing of local businesses - Informed public and communities - Close-out reports of trade shows and media educationals hosted
e. Sustainable Tourism Programme	Quarterly reports (one per quarter) of the implementation of phase one (1) of the sustainable tourism strategy for the Stellenbosch Area
f. Visitor safety programme	Quarterly reports (one per quarter) of the implementation of phase one (1) of the visitor safety programme for the Stellenbosch Area
g. Tourism Website	- Monthly reports of updated tourism websites for Stellenbosch and Dwarsriver Valley Tourism

4.3 Deliverable #2: Visitor Information Centre

Name of the programme	Output
a. Visitor Information Centre	<p><u>Stellenbosch (inclusive of Dwarsriver Valley):</u></p> <p>Fully functional visitor information centre</p> <ul style="list-style-type: none"> - Secured office space for visitor information services - Appointed and trained staffing



	<ul style="list-style-type: none"> - Procured furniture - Secured internet access for VIC operations and visitor use
b. Marketing and promotion	<p><u>Stellenbosch (inclusive of Dwarsriver Valley):</u></p> <ul style="list-style-type: none"> - Established platform (installed brochure/ product display racks) and opportunities for the promotion and showcasing of tourism offerings
c. Provide and disseminate visitor information	<p>Distribution of 2 000 x copies of the comprehensive visitor's guide information booklet for the Stellenbosch and Dwarsriver Valley area per year</p> <p>Distribution of 1 000 x digital visitor's guides (250 x per quarter) – Stellenbosch area</p> <p>Distribution of 2 000 x copies of the double sided A3 map per year – Stellenbosch Area</p> <p>Dissemination of safety and security information – Stellenbosch Area</p>
d. Tourism product membership services	<p><u>Stellenbosch (inclusive of Dwarsriver Valley):</u></p> <p>Delivery of one (1) close-out report of tourism product membership services including marketing, promotion, tourism route promotion and any strategic support delivered in funding and training opportunities.</p>

4.4 Deliverable #3 Stakeholder Coordination

Name of programme	Output
a. Stakeholder Mapping and Relationship Management	<p>Two (2) updated and inclusive stakeholder databases delivered per year</p> <ul style="list-style-type: none"> - Improved communication and trust between LTO and industry - Stronger collaboration across tourism value chain - Increased stakeholder participation in tourism initiatives
b. Industry Forums and Networking Platforms	<p>Four (4) (one per quarter) tourism forums meetings hosted per year</p> <ul style="list-style-type: none"> - Minutes and attendance registers of four (4) tourism forum meetings hosted per year - Functioning and well-attended tourism forum meetings - Increased collaboration and joint ventures - Stronger destination cohesion

4.5 Deliverable #4 Reporting, monitoring and evaluation

Name of programme	Output
a. Statistics (Visitor information and tourism business)	<p><u>Stellenbosch (inclusive of Dwarsriver Valley):</u></p> <p>One (1) report per quarter on tourism performance indicators:</p> <ul style="list-style-type: none"> - Visitor Demand - Economic Impact Indicators - Destination competitive indicators - Events and Business Tourism Indicators - Community and Social Impact Indicators <p>One (1) updated report per quarter on the existing tourism businesses</p>
b. Financial Management	<p><u>Consolidated reports (Stellenbosch and Dwarsriver Valley):</u></p>



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	<ul style="list-style-type: none"> - Delivery of one (1) implementation plan providing a breakdown of the budget and plan per year - Four (4) financial management reports per year (one (1) report per quarter) - One Audited financial statements within three (3) months after the financial year-end
c. Reporting	<ul style="list-style-type: none"> - One (1) consolidated report (Stellenbosch (inclusive of Dwarsriver Valley) per month on the implementation and budget spending of key performance areas

4.6 Deliverable #5 Product Development

Name of the programme	Output
a. Skills development programme	<p><u>Stellenbosch (inclusive of Dwarsriver Valley)</u></p> <p>Close-out reports of one (1) skills development programme per year focussing on empowering fifty (50) employees of local tourism establishments and/or emerging entrepreneurs from the Stellenbosch and Dwarsriver Valley areas.</p>
b. Product Development	<p><u>Dwarsriver Valley</u></p> <ul style="list-style-type: none"> - Phase 1: Delivery of developed feasibility study: <ul style="list-style-type: none"> - feasibility study report (demand, viability, risks) - route concept and positioning strategy (e.g. heritage, wine, etc.) - market analysis and target audience segmentation - cost-benefit analysis and funding model - alignment with municipal LED and tourism strategy - Phase 2: Delivery of on comprehensive stakeholder database <ul style="list-style-type: none"> - formation of a Route Steering Committee or Forum - Record of stakeholder engagement sessions/workshops - Strong local buy-in and a coordinated governance structure - Phase 3: Curated list of tourism route products and packaged experiences <ul style="list-style-type: none"> - Unique selling proposition developed for the route - A compelling and market-ready tourism product - Phase 4: Developed route map and signage plan - Phase 5: Report of successfully executed training and enterprise development support programmes for SMMEs and implemented mentorship initiatives - Phase 6: Designed route brand identify and a developed marketing and communication strategy. - Phase 7: Developed route management model including an operational and risk and safety management plan. - Phase 8: Report on successful route launch event



	<ul style="list-style-type: none"> ▪ Phase 9: Delivered reports: (one (1) report per quarter) on the visitor feedback and improvement plans and one (1) annual performance report.
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5. CATEGORY B: FRANSCHHOEK AREA

5.1 Destination Marketing

Requirement: Marketing of the Franschhoek Area to attract more tourists

The Service Provider shall develop and implement Integrated Destination Marketing and Management campaigns and activities. Service provider/s are required to have extensive proven tourism experience in domestic and international markets.

Outcomes: Sustained growth in visitor numbers, an increased average length of stay, improved visitation during off-peak periods and a strengthened destination brand.

Objective	Description	Quantity
a. Marketing campaigns	<p>The implementation of various marketing campaigns to promote the Franschhoek Area and attract domestic and international tourists.</p> <p>The campaigns must demonstrate measurable contribution to visitor growth, length of stay, geographic spread and off-peak visitation.</p>	<p>Design and implement four (4) outcome-driven marketing campaigns per year</p> <p>The designed campaigns must specify clearly defined objectives, target markets and performance targets</p>
b. Marketing and advertising	<p>Promote tourism attractions and experiences through print, online and social media.</p> <p>Creative services will include regular and ongoing creative and graphic design work for print and electronic media</p>	<p>Design, publication and update of:</p> <ul style="list-style-type: none"> - one (1) comprehensive visitor's guide information booklet: 2 000 copies printed and distributed per year - one (1) designed and updated digital visitor's guide - advertisements in four (4) renowned tourism magazines per year - one (1) double sided A3 map in tear-off format: 2 000 copies printed and distributed per year - Development and publishing of four (4) comprehensive online newsletters per year (one per quarter) - Regular updates and maintenance of a minimum of two (2) social media platforms



c. Attendance of exhibitions	Exhibit at domestic and international trade and consumer exhibitions:	Three (3) x domestic exhibitions and two (2) x international exhibitions per year
d. Trade programmes and media educationals	The development and execution of successful trade programmes and media educationals which showcases Franschhoek to tour operators, trade partners, media and influencers.	Two (2) x trade programmes and Three (3) x media hostings per year
e. Sustainable Tourism Programme	Implementation of sustainable tourism campaigns to encourage responsible visitor behaviour	Implementation of one (1) x Sustainable Tourism Strategy over the three (3) year period
f. Visitor safety programme	Implementation of visitor safety programmes to create a safe environment for tourist and visitors to the Franschhoek area	Implementation of one (1) Visitor Safety programme over the three (3) year period
g. Tourism Website	Regular update and maintenance of the website for Franschhoek Tourism	Update and maintain one (1) website. The websites must: <ul style="list-style-type: none"> • Be mobile responsive • Support real-time analytics integration (e.g. Google Analytics) • Be POPIA-compliant for data collection Include interactive elements (maps, itinerary builders, bookings where applicable)

5.2 Visitor Information Centre

Requirement: Management of Visitor Information Centre

The service provider shall establish and manage accredited Visitor Information Centre (VIC) in Franschhoek. VIC are to be of a high operational standard, well equipped with well trained staff necessary to provide up-to-date information of the full diversity of experiences and attractions of the Franschhoek Area. VIC must have high speed internet access for VIC operational and free visitor use.

Outcomes: Improved satisfaction, increased visitor engagement and enhanced accessibility of information.

Objective	Description	Quantity
a. Visitor Information Centre	Provide suitable infrastructure and staffing for visitor information services	Secure the necessary infrastructure for visitor information centre: <ul style="list-style-type: none"> - Secure a suitable office space - Provide required furniture - Assign necessary trained staffing Provide internet access for VIC operations and visitor use
b. Marketing and promotion	Provide a platform for local businesses and tourism stakeholders to promote their offerings	Establish a platform for the promotion of local business and stakeholders (brochure and product



		display racks) at the local tourism information centre in Franschhoek
c. Provide and disseminate visitor information	Distribute advertising and marketing collateral on attractions, experiences, accommodation, dining and visitor services.	Distribution of the following visitor information: <ul style="list-style-type: none"> - 2 000 x copies of the comprehensive visitor's guide information booklet per year - 1000 x digital visitor's guide per year - 2 000 x copies of the double sided A3 map per year
d. Tourism product membership services	Manage and co-ordinate tourism product membership services	Manage tourism product membership support including: <ul style="list-style-type: none"> - Marketing and promotion of tourism products and services - The promotion of tourism routes in the area - Strategic support in funding and training opportunities

5.3 Stakeholder Coordination

Requirement: Implementation of Stakeholder Coordination		
The service provider must facilitate stakeholder collaboration		
Outcomes: Improved stakeholder participation and strengthened partnerships		
Objective	Description	Quantity
a. Stakeholder Mapping and Relationship Management	Identify and maintain a database of tourism stakeholders (accommodation providers, tour operators, restaurants, attractions, transports services, community groups etc.) Conduct regular stakeholder engagement meetings Develop a stakeholder communication plan and contact protocols	- Two (2) x updated stakeholder databases per year (once every six months) - A minimum of two (2) meetings per year - One (1) developed stakeholder communication plan per year
b. Industry Forums and Networking Platforms	Organise quarterly tourism forums and sector-specific working groups Host networking events and knowledge sharing sessions	- Attendance registers and minutes of tourism forum meetings and working group sessions - Attendance registers and reports of networking events and knowledge sharing sessions (Two (2) events per year)



<p>b. Financial management</p>	<p>Submit an implementation plan containing details of budget and plan for the applicable year</p> <p>Provide financial management reports quarterly</p> <p>Provide an annual audited financial statement within three (3) months after the financial year-end</p>	<ul style="list-style-type: none"> - One (1) implementation plan with budget and timelines per financial year - Four (4) financial management reports (one (1) per quarter) per financial year - one (1) annual audited financial report per financial year
<p>c. Reporting</p>	<p>Monthly reports on all key performance areas</p>	<p>One (1) report per month on the implementation and budget spending of key performance areas to be submitted by the 5th of each month</p>

5.5 Product Development

Requirement: Tourism Product Development		
Objective	Description	Quantity
<p>a. Skills development programme</p>	<p>Skills development programme that focuses on empowering fifty (50) x employees of local tourism establishments and/or emerging entrepreneurs in the tourism sector</p>	<p>Facilitate one (1) skills development programme per year</p>

6. CATEGORY B: PROJECT DELIVERABLES

6.1 The approved service provider’s performance will be assessed annually against the following outcomes including, but not limited to:

Economic Impact:

- Growth in tourism spend
- Contribution to local economy

Visitor Metrics:

- Increase in visitor numbers
- Increase in length of stay

Seasonality

- Increased off-peak visitation

Market Development

- Growth in priority markets



Stakeholder Engagement

- Stakeholder satisfaction
- Improved SMME participation

6.2 Deliverable #1: Destination Marketing

Name of programme	Output
a. Marketing campaigns	<p>Four (4) marketing campaigns successfully executed across relevant platforms for the Franschhoek area; one campaign implemented per quarter e.g. winter, summer, tourism month etc.).</p> <p>Report on the marketing campaigns implemented per quarter, the report must include details of the campaign reach and engagement, contribution to visitor numbers, length of stay, seasonal impact, growth in priority source markets and improved destination brand visibility and perception.</p>
b. Marketing and advertising	<p>Designed and produced marketing and advertising content:</p> <ul style="list-style-type: none"> - One (1) designed and produced comprehensive visitor's guide; 2 000 x copies printed and distributed per year - One (1) designed and published digital visitor's guide - Four (4) designed advertisements published in renowned tourism magazines (one per quarter) per year - One double sided A3 map in tear-off format designed and produced; 2 000 x copies printed and distributed per year - Four (4) digital newsletters designed and published - Regular updates and maintenance of two (2) social media platforms
c. Domestic and International Exhibitions	<p>Attendance and participation at three (3) domestic exhibitions and two (2) international exhibitions per year</p> <p>Delivery of close-out reports on the return of investment.</p>
d. Trade programmes and media educationals	<p>Two (2) trade shows hosted and three (3) media educationals hosted:</p> <ul style="list-style-type: none"> - Established relationships with trade partners - Enhanced brand exposure among targeted industry audiences - Showcasing of local businesses - Informed public and communities - Close-out reports of trade shows and media educationals hosted
e. Sustainable Tourism Programme	<p>Quarterly reports (one per quarter) of the implementation of phase one (1) of the sustainable tourism strategy</p>
f. Visitor safety programme	<p>Quarterly reports (one per quarter) of the implementation of phase one (1) of the visitor safety programme</p>
g. Tourism Website	<p>- Monthly reports of updated tourism website</p>

6.3 Deliverable #2: Visitor Information Centre

Name of the programme	Output
a. Visitor Information Centre	<p>Fully functional visitor information centre</p> <ul style="list-style-type: none"> - Secured office space for visitor information services - Appointed and trained staffing



	<ul style="list-style-type: none"> - Procured furniture - Secured internet access for VIC operations and visitor use
b. Marketing and promotion	- Established platform (installed brochure and product display racks at information centre) and opportunities for the promotion and showcasing of tourism offerings
c. Provide and disseminate visitor information	Distribution of 2 000 x copies of the comprehensive visitor's guide information booklet per year Distribution of 1 000 x digital visitor's guides (250 x per quarter) per year Distribution of 2 000 x copies of the double sided A3 map per year Dissemination of safety and security information
d. Tourism product membership services	Delivery of one (1) close-out report of tourism product membership services including marketing, promotion, tourism route promotion and any strategic support delivered in funding and training opportunities.

6.4 Deliverable #3 Stakeholder Coordination

Name of programme	Output
a. Stakeholder Mapping and Relationship Management	Two (2) updated and inclusive stakeholder databases delivered per year <ul style="list-style-type: none"> - Improved communication and trust between LTO and industry - Stronger collaboration across tourism value chain - Increased stakeholder participation in tourism initiatives
b. Industry Forums and Networking Platforms	Four (4) tourism forums meetings hosted per year (one per quarter) <ul style="list-style-type: none"> - Minutes and attendance registers of four (4) tourism forum meetings hosted per year - Functioning and well-attended tourism forum meetings - Increased collaboration and joint ventures - Stronger destination cohesion

6.5 Deliverable #4 Reporting, monitoring and evaluation

Name of programme	Output
a. Statistics (Visitor information and tourism business)	One (1) report per quarter on tourism performance indicators: <ul style="list-style-type: none"> - Visitor Demand - Economic Impact Indicators - Destination competitive indicators - Events and Business Tourism Indicators - Community and Social Impact Indicators One (1) updated report per quarter on the existing tourism businesses
b. Financial Management	<ul style="list-style-type: none"> - Delivery of one (1) implementation plan providing a breakdown of the budget and plan per year - Four (4) financial management reports per year (one (1) report per quarter)



	- One Audited financial statements within three (3) months after the financial year-end
c. Reporting	- One (1) consolidated report per month on the implementation and budget spending of key performance areas

6.6 Deliverable #5 Product Development

Name of the programme	Output
a. Skills development programme	Close-out report of one (1) skills development programme per year focussing on empowering fifty (50) x employees of local tourism establishments and/or emerging entrepreneurs successfully implemented.

- a) It shall be required from the service provider to create an enabling environment, and to establish and implement mechanisms to –
- i. Promote and market the Stellenbosch Municipal Area as a preferred tourist destination;
 - ii. Promote tourism awareness and a culture of hospitality among various stakeholders and service providers in the Greater Stellenbosch;
 - iii. Promote and preserve Stellenbosch’s natural beauty and ecology by integrating these assets into comprehensive tourism offerings;
 - iv. Be responsive to the tourism-related needs of the tourism sector and the general public within the Greater Stellenbosch
- b) The service provider is required to cultivate a culture of inclusive participation by actively encouraging and establishing conditions that enable various stakeholders to provide input and, where appropriate engage in the organisation’s activities.
- c) It is expected of the service provider to undertake monthly monitoring and evaluation of the implementation of identified key performance areas.

7. PROJECT MANAGEMENT, REPORTING AND MEETINGS

- a) The appointed service provider will be required to report to the Project Manager – Manager: Economic Development and Tourism who will be responsible for the management of the project on behalf of the Municipality. Meetings will take place either in person on suitable dates and venues of the Stellenbosch Municipality or via MS Teams.
- b) The successful service provider must provide all marketing and advertising content in English.
- c) All marketing and advertising material will become the property of Stellenbosch Municipality.
- d) The Stellenbosch Municipality will implement formal KPI scorecards with quarterly, and annual reviews



8. RESPONSIBILITY OF THE BIDDER

The following broad roles and responsibilities apply to the Service Provider during the duration of this project:

- a) Management of service provider team.
- b) Attend and participate in all meetings, workshops, briefing sessions, etc.
- c) Submission of all deliverables required.
- d) Submission of progress reports as per template.
- e) Performing all tasks which is required to successfully complete the project.
- f) Prepare documents for discussion and present at meetings.
- g) Preparation of Agenda and drafting, circulation, and corrections of action notes / minutes of meetings.
- h) Preparation of all marketing and promotional materials required for this project.
- i) No work must be undertaken, which is claimed to be additional and outside of the scope of this bid without the written approval of the Project Manager (Municipal Official responsible for managing the project).

9. RESPONSIBILITY OF THE MUNICIPALITY

The following broad roles and responsibilities apply to the Municipality during the duration of this project:

- a) Contractual and financial control (Service level agreement: SLA).
- b) Project leadership and management of critical path aspects.
- c) Acceptance of all project deliverables.
- d) Arrange the meetings, including the logistics such as invitations and booking of venues.
- e) Chair and facilitate meetings.
- f) Copying of documents as may be necessary prior to and after meetings.
- g) Strategic guidance and available documentation and information throughout the process.
- h) Municipal officials will make themselves available for the various agreed meetings and will review and make comments on all draft documents as per the agreed schedules. A minimum of 10 working days should be provided for professional review.

10. PROJECT OR CONTRACT PERIOD

The timeframe envisaged for the total duration of the project is over a period of three financial years for the period ending 30 June 2029.



11. RESPONSIVENESS OF QUALIFYING CRITERIA

Responsiveness in terms of this document refers to the bidder's adherence and compliance to the requirements set out in this section in order for the Municipality to evaluate their bid.

11.1 Administrative responsiveness:

- a) Bid form must be properly received on the bid closing date and time specified on the invitation, fully completed, dated and signed in ink.
- b) Submission of the bid documentation without removing any pages.
- c) Submission of an original valid Tax Clearance Certificate, Business Registration Certificate e.g. CK1, certificate of incorporation and B-BBEE Status Level Verification Certificate.

11.2 Functional responsiveness:

- a) Submission of **resumes** of project team members to be allocated to the project with supporting evidence to clearly illustrate that the member complies with the competencies set out herein, a description of their technical competence in relation to the project's objectives and track record of relevant expertise (number of projects) and years' experience. In order for points to be allocated to the bidder, the qualifications of the nominated team member must be relevant to the nature of the work and the number of years' experience related to the nature of the work required should be clearly indicated. Provision of documentary evidence and detailed information regarding the required professional team members must be furnished in accordance with the stated requirements WITH YOUR BID SUBMISSION, failure of which will invalidate the bid. Any member of the proposed professional team whose submitted information fails to meet any of the minimum criteria, will invalidate this bid.
- b) Outline of project **approach and methodology**. The proposed methodology and project plan must set out an approach which responds to the proposed scope of work and articulates what the bidder is offering to provide. The bidder must set out their understanding of the objectives of the work, giving the stated and implied requirements, highlighting issues of importance and explaining the technical approach that would be adopted to address these.
- c) **Project Plan** detailing roll out of the project including a work breakdown structure that complies with the scope of work, i.e.:
 - i. a detailed breakdown of the various tasks, key milestones, target dates and progress payments;
 - ii. a schedule of project team members allocated to the project, their positions and designations and hours they will be involved in the project as well as hourly rates; and
 - iii. detailed breakdown of budget and cash flows for each of the components. Professional Fees will cover all technical work. Direct costs include the cost of subsistence, travel, accommodation, photocopies, printing, data, telephone, equipment, etc



17. PRE-QUALIFICATION SCORE SHEET

Tenderers will be evaluated on their experience, quality of work and relevance of past projects in the field of Destination Marketing specifically within the local government context. A minimum of **70 out of 100** must be achieved for the tender to proceed to further evaluation stages.

No.	Functionality Criteria	Maximum Points
1.	Proven experience in the management of similar projects for local government entities over the past five (5) years. Bid documents must include reference letters, a list of projects undertaken and contactable references	20
2.	Demonstrated expertise in the organising and management events. Bid documents must include reference letters, a list of projects undertaken and contactable references.	20
3.	Demonstrate expertise in the producing and managing of promotional material across various creative formats. Bid documents must include evidence of promotional and marketing material designed and printed.	20
4.	Experience in tourism brand management projects for local government destination marketing entities. Bid documents must include reference letters, a list of projects undertaken and contactable references	20
5.	Demonstrated experience in executing integrated marketing campaigns across print and digital channels for at least five (5) years. Bid documents must include evidence of designed and maintained digital channels.	20
Total		100

Functionality Evaluation Criteria and Scoring Breakdown

8.1 Experience in the management of similar projects for Public-Sector entities (20 points)

Description:		
Demonstrate experience in planning, managing and executing destination marketing projects specifically for public-sector entities over the past five years. Include at least two (2) reference letters.		
Very Good	20	The bidder demonstrates extensive experience, having successfully managed destination marketing services for more than five (5) clients, including one public-sector entity. Five (5) and more reference letters to support claims.
Good	15	The bidder shows solid experience, with three (3) relevant projects, at least one involving a public-sector client. Supporting documentation provided (a minimum of three reference letters).
Fair	10	The bidder has some relevant experience with two similar projects but limited public-sector involvement or partial supporting documentation. A minimum of two reference letters to support claims.
Poor	5	Limited relevant experience with only one project, and minimal or unclear public-sector involvement. (one reference letter submitted)



Very poor	0	No relevant experience or public-sector involvement in destination marketing. No reference letters submitted.
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8.2 Expertise in the organising and management events (20 points)

Description:		
Demonstrate experience in the organising and managing of events including the development of goals and objectives of events, organizing the team, branding the event, identifying stakeholders (partners and sponsors), the administration of events, management of budget and evaluation report.		
Number of event management contracts with the value of \geq R1 500,000 per event over the past five (5) years.		
Very Good	20	The bidder demonstrates extensive experience in the organising and management events by providing five (5) or more relevant contracts with the value of (\geq R1 500,000 each), fully addressing all the aspects of event planning.
Good	15	The bidder demonstrates moderate experience with three (3) relevant contracts (\geq R1,500,000 each), covering most aspects of the required experience. Evidence is adequate and shows a sound understanding of event planning and execution.
Fair	10	The bidder has two (2) relevant contracts (\geq R1,500,000), covering some aspects of event management, but evidence lacks depth or completeness in key areas like evaluation or stakeholder coordination.
Poor	5	The bidder demonstrates limited experience with only one (1) relevant contract (\geq R1,500,000), with minimal detail or partial coverage of the aspects outlined. Evidence is weak or incomplete.
Very Poor	0	The bidder did not demonstrate any relevant experience with events valued \geq R1,500,000.

8.3 Expertise in the producing and managing of promotional material across various creative formats (20 points)

Description:		
Demonstrate the ability to design and manage the production of promotional materials across various media-print, digital, social media platforms.		
Very Good	20	The bidder demonstrates a high standard of professionalism in producing creative, high-quality materials across multiple formats. Include five (5) diverse examples and client feedback.
Good	15	The bidder shows competent production across several formats, with moderate creativity and professionalism. Include four (4) diverse examples and client feedback.
Fair	10	The bidder demonstrates experience across at least two media formats, with average quality and creativity. Examples are provided but lack client feedback or diversity.
Poor	5	Limited quality or creativity in produced materials.
Very Poor	0	No evidence of professional promotional material or work in creative formats.



8.4 Experience in tourism brand management projects (20 points)

Description: Demonstrate past performance in managing tourism-related brand strategies		
Very Good	20	The bidder has managed more than five (5) tourism brand management projects, including one public-sector client. Experience includes strategy implementation and stakeholder engagement.
Good	15	The bidder has managed three (3) tourism brand management projects, at least one (1) the public-sector.
Fair	10	The bidder has managed two brand management projects, with some relevance to the tourism sector. Public-sector involvement is not clearly demonstrated or was indirect.
Poor	5	Minimal experience with only one tourism branding project.
Very Poor	0	No relevant experience in tourism brand management or public-sector projects

8.5 Experience in Integrated Destination Marketing Campaigns (20 points)

Description: Demonstrate ability to conceptualise and implement tourism marketing campaigns across multiple platforms (print, online, social media) over at least 5 years.		
Very Good	20	The bidder has led integrated marketing campaigns for five (5) clients, including one (1) public-sector entity. Work reflects innovation, reach and measurable impact.
Good	15	The bidder has executed three (3) multi-channel marketing campaign, with some public-sector involvement. Evidence submitted lacks sufficient detail and are not fully aligned to the requirements.
Fair	10	The bidder has delivered two integrated marketing campaigns with limited innovation or only partial public-sector alignment. Submission shows limited measurable results or evidence supporting the effectiveness of previous campaigns implemented.
Poor	5	Limited campaign experience: only one (1) example provided with a weak distribution strategy.
Very Poor	0	No experience with integrated destination marketing campaigns.

SIGNATURE (Bidder)		FOR OFFICE USE ONLY:	
CAPACITY		Evaluated by	
NAME OF FIRM		Signature:	
NAME (PRINT)		Designation:	
DATE		Date:	



18. SCHEDULE OF PLANT AND EQUIPMENT

The following are lists of major items of relevant equipment that I/we **presently** own or lease and will have available for this contract or will acquire or hire for this contract if my / our tender is accepted.

DETAILS OF MAJOR EQUIPMENT THAT IS OWNED BY AND IMMEDIATELY AVAILABLE FOR THIS CONTRACT.			
QUANTITY	DESCRIPTION	SIZE	CAPACITY

Attach additional pages if mores space is required.

DETAIL OF MAJOR EQUIPMENT THAT WILL BE HIRED, ORE ACQUIRED FOR THIS CONTRACT IF MY / OUR TENDER IS ACCEPTED.			
QUANTITY	DESCRIPTION,	SIZE	CAPACITY

Attach additional pages if mores space is required.

Number of sheets appended by the tenderer to this schedule (<i>If nil, enter NIL</i>)	
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SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



19. SCHEDULE OF SUBCONTRACTORS

I/we the tenderer, notify the Stellenbosch Municipality that it is our intention to employ the following Subcontractors for work in this contract.

SUBCONTRACTORS				
Category / Type	Subcontractor Name; Address; Contact Person; Tel. No.		Items of work (pay items) to be undertaken by the Subcontractor	Estimated cost of Work (Rand)
1.	Name of firm			
	Contact person			
	Tel No			
	Address			
2.	Name of firm			
	Contact person			
	Tel No			
	Address			
3.	Name of firm			
	Contact person			
	Tel No			
	Address			
4.	Name of firm			
	Contact person			
	Tel No			
	Address			
5.	Name of firm			
	Contact person			
	Tel No			
	Address			
Number of sheets appended by the tenderer to this schedule (If nil, enter NIL)				

Acceptance of this tender shall not be construed as approval of all or any of the listed subcontractors. Should any of the subcontractors not be approved subsequent to acceptance of the tender, this shall in no way invalidate this tender, and the tendered unit rates for the various items of work shall remain final and binding, even in the event of a subcontractor not listed above being approved by the Engineer.

SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



20. SCHEDULE OF WORK EXPERIENCE OF THE TENDERER – CURRENT CONTRACTS

EMPLOYER (Name, Tel, Email)		NATURE OF WORK	VALUE OF WORK (INCL. VAT)	CONTRACT PERIOD
Company				From
Tel				
Contact Person				To
Email				
Company				From
Tel				
Contact Person				To
Company				
Company				From
Tel				
Contact Person				To
Email				
Company				From
Tel				
Contact Person				To
Email				
Company				From
Tel				
Contact Person				To
Email				
Company				From
Tel				
Contact Person				To
Email				

Attach additional pages if more space is required.

Number of sheets appended by the tenderer to this schedule (If nil, enter NIL)			
SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



21. SCHEDULE OF WORK EXPERIENCE OF THE TENDERER – COMPLETED CONTRACTS

The following is a statement of similar work successfully executed by myself / ourselves:

EMPLOYER (Name, Tel, Fax, Email)		NATURE OF WORK	VALUE OF WORK (INCL. VAT)	CONTRACT PERIOD
Company				From
Tel				To
Contact Person				
Email				
Company				From
Tel				To
Contact Person				
Email				
Company				From
Tel				To
Contact Person				
Email				
Company				From
Tel				To
Contact Person				
Email				
Company				From
Tel				To
Contact Person				
Email				
Company				From
Tel				To
Contact Person				
Email				

Attach additional pages if more space is required.

Number of sheets appended by the tenderer to this schedule (If nil, enter NIL)	
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SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



22. PRICING SCHEDULE

NOTE:

1. Only firm prices will be accepted. Non-firm prices will not be considered.
2. All delivery costs **MUST** be included in the bid price, for delivery at the prescribed destination.
3. Document **MUST** be completed in non-erasable black ink.
4. **NO** correction fluid/tape may be used.
 - a. In the event of a mistake having been made, it shall be crossed out in ink and be accompanied by an initial at each and every alteration.
5. The Bidder **MUST** indicate whether he/she/the entity is a registered VAT Vendor or not.

I / We _____

(full name of Bidder) the undersigned in my capacity as _____ of
the firm _____

hereby offer to Stellenbosch Municipality to render the services as described, in accordance with the specification and conditions of contract to the entire satisfaction of the Stellenbosch Municipality and subject to the conditions of tender, for the amounts indicated hereunder:

Are you/is the firm a registered VAT Vendor	INDICATE WITH AN 'X'			
	YES		NO	
If "YES", please provide VAT number				

Please note the following:

1. Stellenbosch Municipality reserves the right to adjust the scope of work/ quantity required to stay within its budget.
2. Only firm prices will be accepted and non-firm prices will not be considered.
3. The Price Schedule for this contract is to be indicated as per the table below.
4. Ensure that the total of the Prices be carried to the Bid Form in this document, and the bid form signed. Failure to do so will invalidate your tender.
5. All information given in the Scope of Work must be considered for pricing.
6. All rates and prices in the Price Schedule are to be priced EXCLUSIVE of VAT, and VAT only added to the total of the Price column.
7. This price (Price after VAT) on this page, must be the same price on the breaking down on prices as well as your price on you company's letterhead.
8. Non-adherence to these conditions will automatically lead to disqualification



STELLENBOSCH

STELLENBOSCH • PNIEL • FRANSCHHOEK

MUNISIPALITEIT • UMASIPALA • MUNICIPALITY

CATEGORY A PRICING SCHEDULE: STELLENBOSCH (inclusive of DWARSRIVER VALLEY AREA)

No	Description	Monthly Rate (2026/27)	Yearly Total (2026/27)	Monthly Rate (2027/28)	Yearly Total (2027/28)	Monthly Rate (2028/29)	Yearly Total (2028/29)
1.	Implementation of Destination Marketing services on behalf of the Municipality	R	R	R	R	R	R
2.	Management of Visitor Information Services on behalf of the Municipality	R	R	R	R	R	R
3.	Implementation of Stakeholder Coordination Programmes	R	R	R	R	R	R
4.	Reporting, monitoring and evaluation of Tourism Key Performance areas on behalf of the Municipality	R	R	R	R	R	R
5.	Implementation of a Tourism Skills Development Programme on behalf of the Municipality	R	R	R	R	R	R
Total per year			R		R		R
Total Cost (Year 1, 2 and 3)				R			
Add VAT @ 15%				R			
Total Price Offer				R			

SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



STELLENBOSCH

STELLENBOSCH • PNIEL • FRANSCHHOEK

MUNISIPALITEIT • UMASIPALA • MUNICIPALITY

DESCRIPTION	HOURLY RATE 2026/27	HOURLY RATE 2027/28	HOURLY RATE 2028/29
Planning and management of local events on behalf of the Municipality (As and when required)			

SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



STELLENBOSCH

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MUNISIPALITEIT • UMASIPALA • MUNICIPALITY

CATEGORY B PRICING SCHEDULE: FRANSCHHOEK AREA

No	Description	Monthly Rate (2026/27)	Yearly Total (2026/27)	Monthly Rate (2027/28)	Yearly Total (2027/28)	Monthly Rate (2028/29)	Yearly Total (2028/29)
1.	Implementation of Destination Marketing services on behalf of the Municipality	R	R	R	R	R	R
2.	Management of Visitor Information Services on behalf of the Municipality	R	R	R	R	R	R
3.	Implementation of Stakeholder Coordination Programmes	R	R	R	R	R	R
4.	Reporting, monitoring and evaluation of Tourism Key Performance areas on behalf of the Municipality	R	R	R	R	R	R
5.	Implementation of a Tourism Skills Development Programme on behalf of the Municipality	R	R	R	R	R	R
Total per year			R		R		R
Total Cost (Year 1, 2 and 3)				R			
Add VAT @ 15%				R			
Total Price Offer				R			

SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



STELLENBOSCH

STELLENBOSCH • PNIEL • FRANSCHHOEK

MUNISIPALITEIT • UMASIPALA • MUNICIPALITY

DESCRIPTION	HOURLY RATE 2026/27	HOURLY RATE 2027/28	HOURLY RATE 2028/29
Planning and management of local events on behalf of the Municipality (As and when required)			

SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			



23. DECLARATION BY TENDERER

I / We acknowledge that I / we am / are fully acquainted with the contents of the conditions of tender of this tender document and that I / we accept the conditions in all respects.

I / We agree that the laws of the Republic of South Africa shall be applicable to the contract resulting from the acceptance of *my / our tender and that I / we elect *domicillium citandi et executandi* (physical address at which legal proceedings may be instituted) in the Republic at:

I / We accept full responsibility for the proper execution and fulfillment of all obligations and conditions devolving in me / us under this agreement as the principal liable for the due fulfillment of this contract.

I / We furthermore confirm I / we satisfied myself / ourselves as to the corrections and validity of my / our tender; that the price quoted cover all the work / items specified in the tender documents and that the price(s) cover all my / our obligations under a resulting contract and that I / we accept that any mistake(s) regarding price and calculations will be at my / our risk.

I / We furthermore confirm that my / our offer remains binding upon me / us and open for acceptance by the Purchases / Employer during the validity period indicated and calculated from the closing date of the bid.

SIGNATURE		NAME (PRINT)	
CAPACITY		DATE	
NAME OF FIRM			
WITNESS 1		WITNESS 2	