



STELLENBOSCH

STELLENBOSCH • PNIEL • FRANSCHHOEK

MUNICIPALITY • UMASIPALA • MUNISIPALITEIT

DIRECTORATE: CORPORATE SERVICES

TO : BID EVALUATION COMMITTEE
FROM : SENIOR MANAGER ICT
SUPPORTED BY : MANAGER: ICT SYSTEMS & DESKTOP SUPPORT
DATE : 12 JUNE 2024

RE: RT15 / 21 TRANSVERSAL CONTRACT FOR THE SUPPLY AND DELIVERY OF MOBILE COMMUNICATION SERVICES TO THE STATE FOR THE PERIOD 1 JULY 2024 TO 31 MARCH 2026

1. INTRODUCTION

National Treasury has, on behalf of government, entered into a new five-year RT15-2021 transversal contract for mobile communication services. The new contract ensures increased competition and is envisaged to save government money while ensuring that additional services are provided.

All Organs of State can utilize the transversal contract. Awarding a transversal contract to multiple service providers is a standard aim in a transversal contract as government needs to ensure security of supply since the transversal contract is for all Organs of State.

2. BACKGROUND

The purpose of this Contract Circular is to inform Organs of State about the Transversal Contract RT15-2021 for the Supply and Delivery of Mobile Communication Services to the State for the period 1 April 2021 to 31 March 2026. The transversal contract is facilitated by the National Treasury for the utilization by all Organs of State.

The transversal contract is for a period of sixty (60) months commencing on 01 April 2021 to 31 March 2026. The mobile communication services can be procured at any time within the transversal contract period (1 April 2021 to 31 March 2026) when an Organ of State is participating on the transversal contract. The subscription periods range from 6 months to 48 months from the participation of an Organ of State.

The transversal contract consists of three (3) categories of products and services namely;

- **Category 1A** is for Mobile Services (SIM Card) with a Mobile Device. The mobile services available on this category are:
 - Uncapped Data without applying fair usage policy.
 - Voice Minutes
 - Closed User Group Minutes
 - Short Messaging Service (SMS)
 - Closed User Group SMS

- **Category 1B** is for Mobile Services (SIM Card only) without a Mobile Device. The same types of Mobile packages available on Category 1A applies to Category 1B excluding the Mobile Device.
- **Category 1C** is for Mobile Devices only without Mobile Services
- **Category 2** is for Value-Added Services. In addition to Category 1, Participants can procure Value-Added Services (VAS) as and when required informed by their mobile communication service's needs.
- **Category 3** is for Accessories

3. TENDER EVALUATION

The bidders were evaluated by the Senior Manager: ICT, Manager ICT Systems, Manager ICT Infrastructure and Senior Technician Third Party Systems.

4. OFFERS RECEIVED

On request for proposals the following responded:

- TELKOM
- MTN
- VODACOM
- Cell C

5. DISCUSSION

In terms of the current offers the pricing required that the costs be shown as follows

- Corporate APN Solution (2TB size)
 - Once off (Non recurring)
 - Recurring (Monthly)
 - Bulk SMS
- a) **TELKOM** provided a submission against our requirements which was broken down as follows,
- **Corporate APN Solution**
 - **Once off (Non recurring)** R18 540.40 incl. VAT (broken down as follows)

R2 600.00
R6 308.93
R1 950.00
R5 263.16
 - **Recurring (Monthly)** R206 142.50 incl. VAT (21 months)
 - **Bulk SMS**
 - Cost per message (local) R0.17 (up 2 million messages)

b) **VODACOM** provided a submission against our requirements which was broken down as follows,

- **Corporate APN Solution**
 - **Once off (Non recurring)** R2 070.00 incl. VAT
 - **Recurring (Monthly)** R167 772,16 (21 months)
- **Bulk SMS**
 - Cost per message (local) R0.16 (up to 2 million messages)

c) **MTN** provided a submission against our requirements which was broken down as follows,

- **Corporate APN Solution**
 - **Once off (Non recurring)** R1 150.00 incl. VAT
 - **Recurring (Monthly)** R177 628.99 (21 months)
- **Bulk SMS**
 - Cost per message (local) R0.1725 (up to 2 million messages)

d) **Cell C** was unable to provide a Corporate APN solution against our needs and ONLY provided a quotation on BULK SMS services

- **BULK SMS**
 - Cost per message R0.13 (up to 2 million messages)

To this end and as shown above, Vodacom meets all specified requirements at the most competitive setup costs, monthly rental and call rates provided.

6. FINANCIAL IMPLICATIONS

The recommended offer will be financed through **UKEY: 20180711010419 Expenditure: Operational Cost - Communication - Cellular Contract (Subscription and Calls)** for the period starting 1 July 2024 ending 31 March 2026. Budget provisions of **R3 000 000.00 per annum over the financial years 2024/2025, 2025/2026** have been made and approved in the ICT budget.

7. RECOMMENDATION


It is recommended that **VODACOM** rates proposal out of the RT15//21 National Treasury transversal contract be accepted and approved as they provided a fully inclusive cost including 15% VAT with a very competitive rate.



SENIOR MANAGER: ICT
RMR MOOIDEEN



SENIOR TECHNICIAN THIRD PARTY SYSTEMS
E WILLIAMS

RECOMMENDATION BY THE STELLENBOSCH MUNICIPAL BID EVALUATION COMMITTEE		
Name	Signature	Date
Donray Beerwinkel (Chairperson)		25.06.2024

RECOMMENDATION SUPPORTED BY THE STELLENBOSCH MUNICIPAL BID ADJUDICATION COMMITTEE		
Name	Signature	Date

Comments

.....
(Chairperson)

.....
Date

RECOMMENDATION APPROVED/NOT APPROVED BY THE ACCOUNTING OFFICER

Comments:

.....
Accounting Officer

.....
Date