

REQUEST FOR QUOTATION

То:	Supply Chain Department
From:	Human Capital, Learning and Development
Date:	Wednesday, 06 December 2023
Subject:	Terms of Reference: Appointment of a Service Provider to provide awareness training on the Financial Intelligence Centre Act and Financial Advisory Intermediary Act (FAIS) to Small Enterprise Finance Agency (sefa).

TERMS OF REFERENCE

1. PURPOSE OF THE SPECIFICATION

The Human Capital Department within **sefa**, wishes to appoint a service provider to provide sefa employees with FICA and FAIS Awareness Training.

2. BACKGROUND

2.1 Following a Cabinet decision and the State of the Nation address of 2011, the Small Enterprise Finance Agency (SOC) Limited (sefa), was established on 01 April 2012 in terms of section 3 (d) of the Industrial Development Corporation Act, No. 22 of 1940 (IDC Act). sefa is a wholly owned subsidiary of the Industrial Development Corporation (IDC) and brings together the activities of the three previous structures (Khula, samaf and the IDC small business activities).

sefa operates as a Development Finance Institution (DFI) to foster the establishment, development and growth of Small, Micro and Medium Enterprises (SMMEs) and contributes towards poverty alleviation, job creation and economic growth. **sefa** provides products and services to qualifying SMMEs as defined in the National Small Business Act of 1996, as amended in 2004, through a hybrid of wholesale and direct lending channels.

sefa wishes to appoint a service provider to provide sefa employees with FICA and FAIS Awareness training.

RFQ No.	3048
Issue Date	06 December 2023
Closing Date and Time	12 December 2023 at 11:00 am
Method of submission.	Responses should be submitted electronically to tamsangam@sefa.org.za/Procurement@sefa.org.za It is the Bidder's responsibility to ensure that the email is received on time by sefa.



3. SCOPE OF WORK

3.1. The purpose of the Financial Intelligence Centre Act implemented in July 2001 that aims to protect the money of South Africans and prevent financial crimes like money laundering and tax evasion. It was formed and put into action to protect financial institutions and to ensure that they know the customers that use their services.

The service provider will be responsible for the following duties:

- a) Provide training and Awareness on FICA on the following:
 - Conducting due diligence
 - Recordkeeping of client information.
 - Transaction/account monitoring
 - Reporting obligations such as submissions of cash threshold reports, suspicious transaction reports and terrorist property reports.
 - Identification of Ultimate Beneficial Owners
 - Identification of Political Exposed Persons (PEP's) and Public Influential Persons (PIP's)
 - What are the Penalties of Non-Compliance.

3.2. Financial Advisory Intermediary Services Act 37 of 2002(FAIS)

The FAIS Act was introduced to regulate the business of all Financial Service Providers who give advice or provide intermediary services to clients regarding a wide range of financial products. In terms of the Act, such Financial Services Providers need to be licensed, and professional conduct is controlled through Codes of Conduct and enforcement measures.

- a) Provide training and Awareness on FAIS on the following:
 - The role, powers and duties of the registrar
 - The role, powers and duties of the Ombud
 - Disclosure regarding financial services products
 - Maintaining a representative register
 - Maintenance of various records/requirements for record keeping
 - Compliance with the respective Code/s of Conduct.
 - General compliance with the Act
 - Regular reporting to the Registrar
 - An internal complaints resolution process and policy
 - Accounting and Audit requirements
 - What are the penalties for non-compliance?
- 3.3. Facilitation Requirements:
 - Facilitate Virtual workshops on FICA and FAIS Awareness training for 360 sefa employees.
 - 7 Virtual sessions to be conducted to allow all employees to attend a session.



- (+/- 42 people per session) The duration of the training is **04 Hours**.
- Electronic Assessments for delegates to complete.
- Delivery of training FY2023/24 Quarter 4
- Provide a set of Questions and Answers based on the course content to be used for assessment of attendees.

4 EVALUATION CRITERIA

- 4.1. This RFQ will be evaluated in four (4) stages as follows:
 - Stage 1 Administrative Compliance Requirements (Initial Screening Process)
 - Stage 2 Mandatory Requirements
 - Stage 3 Functionality Requirements
 - Stage 4 Price and Preference (Specific Goals).

4.2. Stage 1 - Administrative Compliance

- 4.2.1. The Standard Bid Document (SBD 4 & 6.1) forms must be fully completed and signed by the authorized company representative.
- 4.2.2. The bidder must submit proof of registration on CSD (Central Supplier Database) in the form of a CSD Report.
- **4.2.3.** Submission of valid Tax Compliance Status (TCS) Certificate with a unique security personal, Identification (PIN) issued by the South African Revenue Services certifying that the taxes of the bidder are in the order must be submitted at the closing date and time of the RFQ.
- **4.2.4.** The bidder must submit a certified valid B-BBEE certificate; in the event of submission of a B-BBEE Sworn Affidavit, the bidder must ensure that the Affidavit is stamped by the Commissioner of Oath and indicate the ownership percentages and or specific goals of the Bidding entity;
- **4.2.5.** The bidder must submit Companies & Intellectual Property Commission (CIPC) company registration documents listing all Directors or Shareholders and certified ID copies for directors/shareholders/members/partners.

Note:

- If the bidder is listed on the National Treasury List of Restricted Suppliers shall result in disqualification of the bid
- If any of its Directors are Listed on the Register of Defaulters shall result in disqualification of the bid.
- If the status of the bidder reflecting deregistered on CIPC and/or CSD shall result in disqualification of the bid.
- Note: All bidders who do not comply with the items listed above may be disqualified and not be evaluated further.



4.3 Stage 2 - Mandatory Evaluation

The bidder must comply will all mandatory requirements to qualify for stage three i.e., Price and Specific Goals.

Mandatory Requirements	Comply /Comply
Accreditation	
The bidder must be accredited with one of the below relevant SETAs:	
Banking Sector Education and Training Authority (BANKSETA)	
• Education, Training and Development Practices Sector Education and Training Authority (ETDP SETA)	
• Finance and Accounting Services Sector Education and Training Authority (Fasset)	
Insurance Sector Education and Training Authority (Inseta)	
Local Government Sector Education and Training Authority (LGSETA)	
Public Service Sector Education and Training Authority (PSETA)	
Services Sector Education and Training Authority (SSETA)	
As proof, the bidder must submit proof of accreditation number and a valid certificate with the SETA.	

NB: Failure to meet the above requirements will lead to disqualification.

4.4 Stage 3 – FUNCTIONALITY EVALUATION

The below scoring scale shall be used to evaluate technical proposals:

SCORE	DEFINITION
1	Does not meet the requirements
2	Partially meet the requirements
3	Fully meet the requirements
4	Exceeds the requirements
5	Significantly exceeds the requirements



- 4.4.1 Bids will be evaluated on Functionality as follows:
 - 4.4.1.1 All bids will be evaluated independently by the evaluation panel members in terms of the defined evaluation criteria for functionality out of 100 points.
 - 4.4.1.2 All bids that score less than 60 out of 100 points on functionality shall not be considered further and shall be regarded as having submitted a nonresponsive bid; and shall be disqualified.

FUNCTIONALITY REQUIREMENTS	SCORING SCALE	POINTS
COMPANY EXPERIENCE The bidder must have a minimum of three (3) years in facilitating or providing FICA and or FAIS training. The service provider must submit a company profile as proof or any other document.	 1 year of relevant experience = 1 Point 2 Years of relevant experience = 2 Points 3 Years of relevant experience = 3 Points 4 Years of relevant experience = 4 Points 5 and above years of relevant experience = 5 Points 	30
The bidder must provide at least three (3) contactable reference letters demonstrating their experience in facilitating or in conducting FICA and or FAIS training in the past five (5) years (sefa reserves the right to contact any of the references.) <i>Note: The reference/s letter must be on the</i> <i>company letterhead, have a description, be</i> <i>signed, and have contact details for the</i> <i>referrer.</i> Appointment letters and or purchase orders will not be accepted.	 No Reference / Not meeting Requirement = 0 One Reference letter = 1 Two Reference letters = 2 Three Reference letters = 3 Four Reference letters = 4 Five and above Reference letters = 5 	30

4.4.1.3 Bids will be evaluated on Functionality as follows:



FUNCTIONALITY REQUIREMENTS	SCORING SCALE	POINTS
 Facilitator's Experience The facilitator must have at least three (3) years of experience in conducting FICA and or FAIS The bidder must submit a detailed CV for the proposed Facilitator. 	 No relevant experience or less than 1-year experience in conducting the required training = 0 point 1-year experience conducting the required training = 1 Points 2 years' experience conducting the required training = 2 points 3 years' experience conducting the required training = 3 points 4 years' experience conducting the required training = 4 points. 5 years and above experience conducting the required training = 5 points. 	30
 Facilitator's Qualification The bidder must submit copies of the qualification completed. The minimum NQF Level 7 Qualification in Commerce and or Risk and or Compliance and or Legal Field. 	 Less than NQF Level 5 Relevant Qualification = 0 Point NQF Level 5 Relevant Qualification = 1 Point NQF Level 6 Relevant Qualification = 2 Points NQF Level 7 Relevant Qualification = 3 Points NQF Level 8 Relevant Qualification = 4 Points NQF Level 9 and above Relevant Qualification = 5 Points 	10
Total		100

5 STAGE 4: EVALUATION OF PROPOSAL ON APPLICABLE POINTS SYSTEM

- 5.1 In terms of Preferential Procurement Regulations pertaining to the Preferential Procurement Policy Framework Act, 2000 (Act 5 of 2000) and the amended regulations, responsive bids will be adjudicated by the State on the applicable point system.
- 5.2 The applicable preference point system for this tender is the 80/20 preference point system.Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:



CRITERIA	POINTS
Price	80
Specific Goals	20
TOTAL	100 points

Specific Goals for this tender and points that may be claimed are indicated per table below:

Criteria	POINTS
Criteria	(80/20 system)
Black ownership	10
30% Black Women Ownership	5
Any % of ownership by Black Designated Groups >0	3
Reconstruction Development Programme Objective: Promotion of SMMEs (Entities that are EME or QSE)	2
Total Points	20

Black ownership: 100% Black-owned entities will score the full 10 points and between 51% -

99% Black-owned entities will score 4 points.

NB: Bidders must provide B-BBEE certificate and Companies & Intellectual Property Commission (CIPC) Company Registration documents.



6 ENQUIRES

For the duration of this RFQ until the eventual appointment of the service provider and Contracting,

ALL enquiries regarding this RFQ MUST be addressed to Supply Chain Office at tamsangam@sefa.org.za

Please note:

- 1. Quotations should be emailed to reach **sefa** by no later than **11:00 am** on **12 December 2023**.
- 2. Quotation should be valid for at least **60 days**.
- 3. Please indicate your delivery period:
- 4. Is the delivery period firm for the duration of the contract?
- 5. Is/are the price(s) firm for the duration of the
- 6. Is the offer strictly to specification?
- 7. If not to specification, state deviation(s);
- 8. All Prices must be **VAT inclusive if the Service Provider is VAT vendor**, if no indication is given, prices will be evaluated as inclusive;
- 9. No quotations received after the closing time and date will be accepted.
- 10. It is the responsibility of the **tenderer to verify the receipt** of any email forwarded to this office.

11. If you are unable to quote, please email this page back to the sender and state the reason below Reason for no quote:

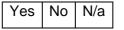
12. This quotation is subject to the general conditions of contract, unless otherwise stated by issuer

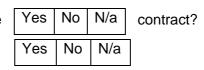
I / we agree that the offer herein shall remain binding upon me / us and open for acceptance by sefa during the validity period indicated and calculated from the closing time stated above.

Signature of Tenderer

Name and Capacity

Date





BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise, employed by the state? **YES/NO**
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

- 2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**
- 2.2.1 If so, furnish particulars:
- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**
- 2.3.1 If so, furnish particulars:

3

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

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4 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements, or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements, or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date

Position

Name of bidder

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

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SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

- a) The applicable preference point system for this tender is the 80/20 preference point system.
- b) The 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
 - (a) Price; and
 - (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS



- (a) **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "**price**" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. **POINTS AWARDED FOR PRICE**

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80\left(1 + \frac{Pt - Pmax}{Pmax}\right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS



- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
 - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point	t
system.)	

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
Black Ownership	10	
30% Black women ownership	5	
Any % of ownership by Black Designated Group >0	3	
Reconstruction Development Programme Objective: Promotion of SMEEs (Entities that are EME or QSE)	2	

DECLARATION WITH REGARD TO COMPANY/FIRM

- 4.3. Name of company/firm.....
- 4.4. Company registration number:
- 4.5. TYPE OF COMPANY/ FIRM
 - Partnership/Joint Venture / Consortium
 - □ One-person business/sole propriety
 - Close corporation
 - Public Company



- Personal Liability Company
- (Pty) Limited
- □ Non-Profit Company
- State Owned Company

[TICK APPLICABLE BOX]

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
 - i) The information furnished is true and correct;
 - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
 - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
 - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

SIGNATURE(S) OF TENDERER(S)		
SURNAME AND NAME: DATE:		
ADDRESS:		



Dear Prospective Bidders

sefa takes a zero-tolerance approach to fraud, corruption and bribery.

sefa is committed to acting fairly, with integrity, in all its' relationships and business dealings both internally and externally (with its suppliers, contractors and other stakeholders).

Please note that under no circumstances will **sefa** ever require any payment to secure an award of an RFQ or a tender. Individuals that claim that an upfront payment to an individual, third party or a **sefa** official, is a blatant attempt at defrauding suppliers and such a scam must immediately be reported to the **sefa** Anti-Corruption line. **sefa** follows a fair, competitive and transparent procurement process in evaluating and awarding bids.

Should you or anyone wish to report any suspected fraud, corruption or bribery, you can BLOW the whistle by calling a free hotline on 0800 000 663

