



SCM Division  
Radio Park, Henley Road  
Auckland Park 2092  
Johannesburg  
Private Bag X1  
Auckland Park 2006  
Tel. +11 714-2150  
Fax + 11 714-4000  
URL [www.sabc.co.za](http://www.sabc.co.za)  
E-mail: [katiyobt@sabc.co.za](mailto:katiyobt@sabc.co.za)

1 September 2023

**REQUEST FOR QUOTATION (RFQ)**

**SABC CORPORATE BRAND ACTIVATIONS**

|                     |                                                           |
|---------------------|-----------------------------------------------------------|
| RFQ                 | RFQ/COM/2023/107                                          |
| RFQ ISSUE DATE      | 1 SEPTEMBER 2023                                          |
| RFQ DESCRIPTION     | APPOINTMENT OF AGENCY TO UNDERTAKE SABC BRAND ACTIVATIONS |
| CLOSING DATE & TIME | 8 SEPTEMBER 2023 at 12 noon                               |

Submissions must be electronically emailed to [RFQSubmissions@sabc.co.za](mailto:RFQSubmissions@sabc.co.za) on or before the closing date of this RFQ.

**PLEASE NOTE THAT AS FROM 01 JULY 2016 COMPANIES THAT ARE NOT REGISTERED WITH CSD SHALL NOT BE CONSIDERED**

For queries, please contact Blessed Katiyo at Tel +2711 7146855 or email [katiyobt@sabc.co.za](mailto:katiyobt@sabc.co.za)

The SABC requests your quotation on the services listed above. Please furnish us with all the information as requested and return your quotation on the date and time stipulated above. Late and incomplete submissions will invalidate the quote submitted.

SUPPLIER NAME: \_\_\_\_\_

POSTAL ADDRESS: \_\_\_\_\_

TELEPHONE NO: \_\_\_\_\_

FAX NO. : \_\_\_\_\_

E MAIL ADDRESS: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_

CELL NO: \_\_\_\_\_

SIGNATURE OF BIDDER: \_\_\_\_\_

## **DETAILED TECHNICAL SPECIFICATION**

### **Background Information**

The objectives of this Request for Quotation for the SABC are to engage a competent agency to come up with activations that will help:

- To positively position the SABC in the hearts and minds of citizens, employees and advertisers/partners as a meaningful, valued, inclusive and inspiring brand that matters in the lives of citizens
- To change perceptions about the SABC among advertisers, employees, citizens and other stakeholders
- To grow (TV and digital) and retain (radio) audiences
- Encourage more citizens to engage with SABC via TV, Radio and Digital Platforms measured by time spent listening and watching and share of audience
- To find innovative ways to encourage citizens to connect and engage with the SABC across the SABC ecosystem with a focus on digital channels and platforms
- To deliver the brand consistently across all touchpoints supported by strong internal brand understanding, buy-in and implementation.

### **SCOPE OF WORK**

The service will include the continuation of strategic brand design, branding and guidelines for all SABC creative that will filter through and encompasses all SABC communication to ensure everything marketing does directly supports the platforms strategy and business goals.

The appointed agency will develop and implement imaginative solutions to help SABC increase brand awareness, better showcase products or services and, ultimately, increase profits. The Agencies will create promotional campaigns and materials that raise awareness for SABC and their products or services.

#### **Types of Services:**

| <b>Service</b>           | <b>Description</b>                                                                                                                               |
|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Brand Activations</b> | Activations ideas will help SABC to connect with the target audience in authentic ways that move the needle for your organization. Leveraging on |

|                                  |                                                                                    |
|----------------------------------|------------------------------------------------------------------------------------|
|                                  | radio and video entertainment owned and third party owned platform.                |
| <b>SABC+ Promotional Screens</b> | Acquire activation screens to assist in boosting registration of SABC+ subscribers |

### 1. **RFQ Response Information**

#### **Effective Date of Bid**

Vendors should state in writing in its quotation to the SABC that all furnished information, including price, will remain valid and applicable for 90 days from the date the vendor quotation is received by the SABC.

### 2. **COSTING**

The quotation must reflect a detailed cost breakdown, and any indirect costs associated with the delivery of consumables.

### 3. **DURATION OF THE CONTRACT**

Once off project.

### 4. **EVALUATION CRITERIA**

#### **4.1 BBBEE and Specific Goals**

The RFQ responses will be evaluated on the **80/20** point system

#### **4.2 Technical Evaluation**

**5.2.1** The tender submission will be technically evaluated out of 100 points all bidders achieving less than the set threshold of 80 points out of 100 points will be declared non-responsive and therefore will not continue to be evaluated for BBBEE & Specific Goals.

#### **4.3 Objective Criteria**

- 4.3.1 SABC further reserve the right not to award this RFQ to any bidder based on the proven poor record of accomplishment of the bidder in previous projects within the SABC.

| <b>Evaluation Area</b>            | <b>Evaluation Criteria</b>                                                                                                                                                                                         | <b>Min Points</b> | <b>Max Points</b> |
|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| <b>Experience &amp; Expertise</b> | <ul style="list-style-type: none"> <li>Minimum of 3 years relevant experience supported by portfolio of evidence which needs to be an online event, indoor event, outdoor event and a media engagement.</li> </ul> |                   |                   |

|                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                  |                  |
|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|------------------|
|                            | <p>Provide descriptive details with photographic or video evidence of the size of event, conceptualization, planning and execution inclusive of hosting guests. etc. <b>(20)</b></p> <p>Online event (5 points)<br/>Indoor event (5 points)<br/>Outdoor event (5 points)<br/>Media event (5 points)<br/>Not provided evidence (0)</p> <ul style="list-style-type: none"> <li>Evidence in the form of at least 2 signed recommendation letters on company letterhead with contact information of referee. <i>Alternatively they can attach two corporate email references – not Gmail, Yahoo or similar</i> <b>(15)</b><br/>No Letters = (0 points)<br/>2 letters = (5 points)<br/>3 – 4 letters= (10 points)<br/>5+ letters= (15 points)</li> </ul> | <p><b>10</b></p> <p><b>5</b></p> | <p><b>35</b></p> |
| <b>Capacity to deliver</b> | <ul style="list-style-type: none"> <li>Agency resources utilized to deliver on the brief presented. List of key project team members and areas of specification. <b>(5)</b></li> <li>Amount of time it took for agency to deliver on brief pre and post event, demonstrated by number of debriefs and ability to solve queries and manage 3rd party suppliers <b>(5)</b></li> <li>Ability to integrate with client's communication partners <b>(10)</b></li> </ul>                                                                                                                                                                                                                                                                                  | <b>20</b>                        | <b>20</b>        |
| <b>Implementation Plan</b> | <ul style="list-style-type: none"> <li>Present one case study that demonstrates the process followed in conceptualizing, planning and executing a brand led event campaign. <b>(15)</b></li> <li>Detailed project plan to be demonstrated in the case study, with reference to objectives, outcomes/ROI, event media mix, timeframe and budget. <b>(30)</b></li> </ul>                                                                                                                                                                                                                                                                                                                                                                              | <b>45</b>                        | <b>45</b>        |
|                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <b>80</b>                        | <b>100</b>       |

**Bidders who score less than the minimum score of 80 will not be considered further.**

## 5. PRICE AND BEE (SPECIFIC GOALS)

**5.1** The 80/20 preference point system will apply to evaluate responses.

**5.2** The award of the tender / RFQ to will be based on presentation evaluation.

- 5.3** The Price and BEE (Specific goals) will be applicable to award the highest scoring bidder.

## 6. PRICE AND BEE (SPECIFIC GOALS) APPLICATION DURING CONTRACT IMPLEMENTATION

### 6.1 PRICE

The **80/20** preference point system

A maximum of **80** points is allocated for price on the following basis:

$$P_s = 80 \left( 1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where:

|           |   |                                                                |
|-----------|---|----------------------------------------------------------------|
| $P_s$     | = | Points scored for comparative price of bid under Consideration |
| $P_t$     | = | Comparative price of bid under consideration                   |
| $P_{min}$ | = | Comparative price of lowest acceptable bid                     |

### 6.2 BEE (SPECIFIC GOALS)

| <u>SPECIFIC GOALS</u>                   | <u>80/20</u> |
|-----------------------------------------|--------------|
| EME/SME 51% owned by Black people       | <b>10</b>    |
| 51% owned by Black people;              | <b>5</b>     |
| 51% owned by Black people who are women | <b>3</b>     |
| Black Youth                             | <b>2</b>     |

- NB: All tenders will be issued to the market with all specific goals, and these will be scored in accordance with the evidence as submitted by the bidder. The bidder who does not meet the specific goals will not be disqualified but score zero.**

### 6.3 ADJUDICATION USING A POINT SYSTEM

- The bidder obtaining the highest number of total points will be awarded the contract.

- Preference points shall be calculated after process has been brought to a comparative basis taking into account all factors of non-firm prices.
- Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

## **7. MANDATORY DOCUMENTS FOR ALL SOUTH AFRICAN PARTNERS**

- **CSD report (Bidder must be registered with CSD in order to do business with the SABC)**

## **8. REQUIRED DOCUMENTS FOR ALL SOUTH AFRICAN PARTNERS**

- Original Tax Clearance (verification will be done with SARS)
- Valid TV Licence (Company's and all Directors)
- Original Valid Original BBBEE Certificate (from SANAS accredited Verification Agency)

or from the Auditors approved by the Independent Regulatory Body of Auditors(IRBA)  
**NOTE: Verification agencies and auditors who are accredited by the IRBA (Independent Regulatory Board for Auditors) are no longer the 'Approved Regulatory Bodies' for B-BBEE verification and therefore IRBA Auditors are NOT allowed to issue B-BBEE certificates after 30 September 2016.**

**Companies who have engaged their IRBA verification agency prior to 30 September will be able to receive their BEE Certificate after 30 September, but only until 31 December 2016.**

- For Exempted Micro Entrepreneurs (EME's), as per CODE 000 statement 000 (Framework for measuring BBBEE) sufficient evidence of qualification as an EME is an Auditor's certificate issued by an accounting officer or verification agency. An EME is any enterprise with an Annual Total Revenue of R5 million or less.
- Certified ID Copies of all directors/ Shareholders Certificate
- Company registration documents

## **9. COMMUNICATION**

Respondents are warned that a response will be disqualified should any attempt be made by a tenderer either directly or indirectly to canvass any officer(s) or employees of SABC in respect of a tender, between the closing date and the date of the award of the business.

All enquiries relating to this RFQ should be emailed three days before the closing date.

## **10. CONDITIONS TO BE OBSERVED WHEN TENDERING**

- 10.1** The Corporation does not bind itself to accept the lowest or any tender, nor shall it be responsible for or pay any expenses or losses which may be incurred by the Tenderer in the preparation and delivery of his tender. The Corporation reserves the right to accept a

separate tender or separate tenders for any one or more of the sections of a specification. The corporation also reserves the right to withdraw the tender at any stage.

**10.2** No tender shall be deemed to have been accepted unless and until a formal contract / letter of intent is prepared and executed.

**10.3** The Corporation reserves the right to:

**Not evaluate and award submissions that do not comply strictly with his RFQ document.**

**Make a selection solely on the information received in the submissions and**

10.3.1 Enter into negotiations with any one or more of preferred bidder(s) based on the criteria specified in the evaluation of this tender.

10.3.2 Contact any bidder during the evaluation process, in order to clarify any information, without informing any other bidders. During the evaluation process, no change in the content of the RFQ shall be sought, offered or permitted.

10.3.3 Award a contract to one or more bidder(s).

10.3.4 Accept any tender in part or full at its own discretion.

10.3.5 Cancel this RFQ or any part thereof at any time.

10.3.6 Should a bidder(s) be selected for further negotiations, they will be chosen on the basis of the greatest benefit to the Corporation and not necessarily on the basis of the lowest costs, aligned to the BBBEE & Preference Point system.

## **11. Cost of Bidding**

The Tenderer shall bear all costs and expenses associated with preparation and submission of its tender or RFQ, and the Corporation shall under no circumstances be responsible or liable for any such costs, regardless of, without limitation, the conduct or outcome of the bidding, evaluation, and selection process.

**END OF RFQ DOCUMENT**

**Annexed to this document for completion and return with the document:**

- Annexure A - Declaration of Interest
- Annexure B - **SBD 6.1 Form**
- Annexure C - Consortiums, Joint Ventures and Sub-Contracting Regulations
- Annexure D - **SBD 4 Form**
- Annexure E - Costing Model

## ANNEXURE A

### DECLARATION OF INTEREST

1. Any legal or natural person, excluding any permanent employee of SABC, may make an offer or offers in terms of this tender invitation. In view of possible allegations of favouritism, should the resulting tender, or part thereof be awarded to-
  - (a) any person employed by the SABC in the capacity of Tenderer, consultant or service provider; or
  - (b) any person who acts on behalf of SABC; or
  - (c) any person having kinship, including a blood relationship, with a person employed by, or who acts on behalf of SABC; or
  - (d) any legal person which is in any way connected to any person contemplated in paragraph (a), (b) or (c),

it is required that:

The Tenderer or his/her authorised representative shall declare his/her position *vis-à-vis* SABC and/or take an oath declaring his/her interest, where it is known that any such relationship exists between the Tenderer and a person employed by SABC in any capacity.

Does such a relationship exist? [YES/NO]

If YES, state particulars of all such relationships (if necessary, please add additional pages containing the required information):

|                       |     |       |
|-----------------------|-----|-------|
|                       | [1] | [2]   |
| NAME                  | :   | ..... |
| POSITION              | :   | ..... |
| OFFICE WHERE EMPLOYED | :   | ..... |
| TELEPHONE NUMBER      | :   | ..... |
| RELATIONSHIP          | :   | ..... |

2. Failure on the part of a Tenderer to fill in and/or sign this certificate may be interpreted to mean that an association as stipulated in paragraph 1, *supra*, exists.
3. In the event of a contract being awarded to a Tenderer with an association as stipulated in paragraph 1, *supra*, and it subsequently becomes known that false information was provided in response to the above question, SABC may, in addition to any other remedy it may have:
  - recover from the Tenderer all costs, losses or damages incurred or sustained by SABC as a result of the award of the contract; and/or
  - cancel the contract and claim any damages, which SABC may suffer by having to make less favourable arrangements after such cancellation.

\_\_\_\_\_  
SIGNATURE OF DECLARANT

\_\_\_\_\_  
TENDER NUMBER

\_\_\_\_\_  
DATE

\_\_\_\_\_  
POSITION OF DECLARANT

\_\_\_\_\_  
NAME OF COMPANY OR TENDERER

**SBD 6.1**

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT  
REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

---

**1. GENERAL CONDITIONS**

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

- a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

| <b>SPECIFIC GOALS</b>                          | <b>80/20</b> |
|------------------------------------------------|--------------|
| <b>EME/SME 51% owned by Black people</b>       | <b>10</b>    |
| <b>51% owned by Black people;</b>              | <b>5</b>     |
| <b>51% owned by Black people who are women</b> | <b>3</b>     |
| <b>Black Youth</b>                             | <b>2</b>     |

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

## **2. DEFINITIONS**

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation.
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

## **3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES**

### **3.1. POINTS AWARDED FOR PRICE**

### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

|                                                           |    |                                                           |
|-----------------------------------------------------------|----|-----------------------------------------------------------|
| <b>80/20</b>                                              | or | <b>90/10</b>                                              |
| $Ps = 80 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right)$ | or | $Ps = 90 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right)$ |

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

### 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

|                                                           |    |                                                           |
|-----------------------------------------------------------|----|-----------------------------------------------------------|
| <b>80/20</b>                                              | or | <b>90/10</b>                                              |
| $Ps = 80 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)$ | or | $Ps = 90 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)$ |

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

### 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system: or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine

the applicable preference point system,  
then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1: Specific goals for the tender and points claimed are indicated per the table below.**

***Note to tenderers: The tenderer must indicate how they claim points for each preference point system.***

| The specific goals allocated points in terms of this tender           | Number of points allocated (80/20 system)<br>(To be completed by the organ of state) | Number of points claimed.<br>(80/20 system)<br>(To be completed by the tenderer) |
|-----------------------------------------------------------------------|--------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| SMMEs ( <i>inclusive or QSEs and EMEs</i> ) 51% owned by Black people | <b>10</b>                                                                            |                                                                                  |
| 51% owned by Black people;                                            | <b>5</b>                                                                             |                                                                                  |
| 51% owned by Black people who are women                               | <b>3</b>                                                                             |                                                                                  |
| Black Youth                                                           | <b>2</b>                                                                             |                                                                                  |

*NB: All tenders will be issued to the market with all specific goals, and these will be scored in accordance with the evidence as submitted by the bidder. The bidder who does not meet the specific goals will not be disqualified but score zero*

**Source Documents to be submitted with the tender or RFQ**

| Specific Goals    | Acceptable Evidence                                                                                |
|-------------------|----------------------------------------------------------------------------------------------------|
| B-BBEE            | Valid BEE Certificate / Sworn Affidavit (in case of JV, a consolidated scorecard will be accepted) |
| Black Women Owned | Certified ID Documents of the Owners/shareholder                                                   |
| Black Youth owned | Certified ID Documents of the Owners                                                               |

|                            |                                                                                                                         |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------|
| EME or QSE 51% Black Owned | Annual Financial/ Management Accounts/ B-BBEE Certificate / Affidavit/ Certified ID Documents of the Owners/shareholder |
| 51% Black Owned            | CIPC Documents / B-BBEE Certificate/Affidavit/ Certified ID Documents of the Owners/shareholder                         |
| South African Enterprises  | CIPC Documents                                                                                                          |

### DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number: .....

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

- (a) disqualify the person from the tendering process;
- (b) recover costs, losses, or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation.
- (d) recommend that the tenderer or contractor, its shareholders, and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

|                                    |       |
|------------------------------------|-------|
| .....                              |       |
| <b>SIGNATURE(S) OF TENDERER(S)</b> |       |
| <b>SURNAME AND NAME:</b>           | ..... |
| <b>DATE:</b>                       | ..... |
| <b>ADDRESS:</b>                    | ..... |
|                                    | ..... |
|                                    | ..... |
|                                    | ..... |
|                                    | ..... |

## ANNEXURE C

### CONSORTIUMS, JOINT VENTURES AND SUB-CONTRACTING REGULATIONS

#### 1. CONSORTIUMS AND JOINT VENTURES

- 1.1 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- 1.2 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate tender.

#### 2 SUB-CONTRACTING

- 2.1 A person awarded a contract may only enter into a subcontracting arrangement with the approval of the organ of state.
- 2.2 A person awarded a contract in relation to a designated sector, may not subcontract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 2.3 A person awarded a contract may not subcontract more than 30% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level of contributor than the person concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.

#### 3 DECLARATION OF SUB-CONTRACTING

- 3.1 Will any portion of the contract be sub-contracted? YES / NO
- 3.2 If yes, indicate:
  - 3.2.1 The percentage of the contract will be sub-contracted .....%
  - 3.2.2 The name of the sub-contractor .....
  - 3.2.3 The B-BBEE status level of the sub-contractor.....
  - 3.2.4 whether the sub-contractor is an EME YES / NO

\_\_\_\_\_  
SIGNATURE OF DECLARANT

\_\_\_\_\_  
TENDER NUMBER

\_\_\_\_\_  
DATE

\_\_\_\_\_  
POSITION OF DECLARANT

\_\_\_\_\_  
NAME OF COMPANY OR TENDERER

**ANNEXURE D****SBD 4****BIDDER'S DISCLOSURE****1. PURPOSE OF THE FORM**

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

**2. Bidder's declaration**

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| Full Name | Identity Number | Name of State institution |
|-----------|-----------------|---------------------------|
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |

- 2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

- 2.2.1 If so, furnish particulars:

.....  
 .....

- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

**YES/NO**

- 2.3.1 If so, furnish particulars:

.....

---

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

### 3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

## ANNEXURE E

COSTING MODEL

| ITEM | DESCRIPTION                                                                                                                                           | QTY                                                                           | UNIT PRICE | TOTAL |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|------------|-------|
| 1    | SABC+ Branded Procure Floor Standing Android 4K LCD Smart Touch Screen Digital Signage, WIFI, Displays Registration and viewing enabled (SABC Owned). | 3 x Branded SABC Owned Screens.                                               |            |       |
| 2    | SABC+ Brand Influencers x 4 per Activation (Post on social media & Sign autographs, Photo moments)                                                    | 8 Weeks                                                                       |            |       |
| 3    | Mall Activations (Sound & small stage, table, SABC+ Screens Setup, 360 Camera), Catering for working crew                                             | 7 (Gauteng, Newcastle, Kimberly, North West, East London, Cape Town, Limpopo) |            |       |
| 5    | Transport x 2 H1 Kombis or similar                                                                                                                    | 8 Malls                                                                       |            |       |
| 6    | Merchandise (SABC branded Caps, T-shirts)                                                                                                             | 200 Caps & 200 T-shirts                                                       |            |       |
| 7    | Backdrop with SABC+ QR codes                                                                                                                          | 3                                                                             |            |       |
| 8    | Promoters x 4 per event                                                                                                                               | 8 Activations                                                                 |            |       |
| 9    | Security x 3 per event                                                                                                                                | 8 Activations                                                                 |            |       |
|      | <b>SUB-TOTAL</b>                                                                                                                                      |                                                                               |            |       |