

External Valuers Technical evaluation Criteria	Output	Scoring Guidelines	Weighting
Previous Experience	Previous Experience	Commercial ( Rentals, Purchase and Sale, Development Leases, Expropriation	
<b>Experience and track record property valuation field:</b>  Minimum 3 (Three) written reference letters from clients in the Company's letterhead. <b>Reference letters should include:</b> a) Description of work delivered; b) Size of project; c) Contact details of the Client; and d) Value of the Project	Demonstrate proven track record in Valuations done, Succesful Track Record), using the best practises and systems, number of years’ experience in providing this service. - Company proposal	1 – No Experience in Property Valuation but proposal has demonstrated understanding of what is required <b>(10)</b> 2 - Company Proposal lacks Sucesssful Demonstration of Property Valuation but has < 10 years experiance working in Property Valuations, Proposal does not demosntrate the specific Types of Projects and Indicates limited Experience. <b>(15)</b> 3 - Company has sufficient success stories of Property Valuation with International experience, > 15 years experiance. Proposal demonstrates the types of projects <b>(20)</b> 4 – Company demonstrates competency in Property Valuation and has sucessful track record with >20 years exprieance (with well resourced personnel), Proposal demonstrate the types of Projects, Different Valued, Handling of Objections of values, Succesful Track Record, Company demonstrates the use of best practices and systems <b>(30)</b>	30
	<b>(Reference Letters and Examples of Reports)</b> Indicate valuation types/service contracts of service delivered by the Service Provider including, value and duration. Provide examples of Full Motivated Valuation Report for each type of valuation.(Sectional Title, Hotels, Heavy Industrial buildings, Light Industrial, Business Developments and Development Leases), Insurance Valuations, Shopping Malls)	1 – Company has lack of exposure in Commercial Valuations and has performed only one type of Residential Valuation <b>(5)</b> 2 - Company has minimum of exposure and has performed only two types of Commercial Valuation <b>(10)</b> 3 - Company has fair amount of exposure and has performed more than four types of Commercial Valuation <b>(15)</b> 4 – Company has vast exposure and has performed different types of Commercial Valuations <b>(20)</b>	20
Professional Membership	Professional Membership		
Royal Institute of Charted Surveyors (RICS), South African Council forthe Property Valuers Profession or South Institute of Property Valuers as well other accredited in construction & building management and project management institute	Royal Institute of Charted Surveyors , South African Council for the Property Valuers Profession to confirm validity of your membership) as well other accredited in construction & building management and project management institute	0 - No accreditation (0)  1 - 2 Accreditation with SACPVP <b>(10)</b>  2 - 3 Accreditation with SAIV and SACPVP <b>(20)</b>  4 – Relevant accreditation with RICS, SAIV, SACPVP <b>(30)</b>	30
Expertise and Professional Qualifications	Expertise and Professional Qualifications		
Expertise and professional experience of team members assigned to work on the project (Minimum of 5 years’ experience)  (Quality of the Resources and their skills)	CV's of key Personnel CV's to demonstrate relevant experiance	1 – less than 5 years expirience in Property Valuations <b>(5)</b> 2 - less than 10 years but greater than 5 years in Property Valuations <b>(10)</b> 3 - Less than 15 years expirience but greater than 10 years experiance In Property Valuations <b>(15)</b> 4 – Greater than 15 years experience in Local and International Property Valuations <b>(20)</b>	20
			<b>100</b>
<b>Minimum threshold of 80 points</b>			
<b>The Scoring Methodology:</b>			
<b>0 - Non-responsive</b>			
<b>1 - Poor</b>			
<b>2 - Average</b>			
<b>3 - Good</b>			
<b>4- Excellent</b>			