



## **Clarification Meeting**

### **Supplier Development, Localisation & Industrialisation**

### **Provision of Cleaning Service for Ingula Pumped Storage Scheme**

**Presented by: Siphokazi Qithi**

**20 May 2026**



**1**

Specific Goals

**2**

B-BBEE Certification

**3**

SDL&I Objectives

**4**

Questions

- ❖ Preferential points will be awarded against a valid B-BBEE certificate.
- ❖ Tenderer failing to provide documentation for the allocation of preference points will not be disqualified but will be scored zero for specific goals.

<b>B-BBEE Status Level of Contributor</b>	<b>Number of points (90/10 system)</b>	<b>Number of points (80/20 system)</b>
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

- ❖ Tenderers are required to submit a valid B-BBEE certificate.
- ❖ Valid B-BBEE certificate is a SANAS accredited verification agency / sworn affidavit / CIPC affidavit.
- ❖ EME/QSE companies can submit an affidavit as proof of B-BBEE.
- ❖ Joint Ventures must submit a B-BBEE certificate for the JV not individual certificates.

- ❖ Eskom encourages its suppliers to constantly strive to improve their B-BBEE rating.
- ❖ Tenderer/s with a B-BBEE recognition status of Level 5 to Level 8 or non-compliant shall improve their status to at least Level 4 within the first year of contract award.
- ❖ Improvement plan must be submitted within 30 days of contract award.

❖ The supplier is required to:

- **maintain and/or improve** their BBEE Level for the duration of the contract.
- ensure they always have a **valid BBEE certificate** for the duration of the contract [i.e expiry date, change of ownership, change of ranking e.t.c]

**Note:**

- ❖ **Letters from Accountants will not be accepted.**
- ❖ **Eskom will not accept a sworn affidavit with an electronic signature**

- ❖ SDL&I objectives do not form part of scoring, but commitments will form part of contractual obligations.
- ❖ Local Content:

<b>Local Procurement Content</b>	<b>Eskom target</b>	<b>Tenderer Proposal</b>
	100%	

- ❖ Procurement spend on entities with a minimum 51% black ownership
- ❖ Activities, as a proportion of the local procurement content, which may be subcontracted to designated black owned enterprises must be submitted in a table below.

<b>Procurement from Designated Group</b>	<b>Eskom Target</b>	<b>Tenderer Proposal</b>
Black Owned	4.0%	
Black Women Owned	3.0%	
Black Youth Owned	2.0%	
Black Persons with Disability	1.0%	

## ❖ Jobs

- ❖ Tenderers are required to submit proposals for the **type** and **number of jobs** that will be created and retained in South Africa as a **direct result of being awarded a contract**.

Type of Jobs to be created	Number of Jobs to be created

Type of Jobs to be retained	Number of Jobs to be retained

- ❖ NB: Candidates shall be representative of the population demographics of South Africa and be sourced from the vicinity of the site

## ❖ Skills development

Skill type / Occupation	Eskom target	Entry Level	Output	Tenderers Proposal
Safety Health and Quality Officer	1	N3/ Grade 12	SAMTRAC/ Equivalent	
Stock Controller	1	N3/ Grade 12	Certificate	

## ❖ Applicable Penalty and performance security:

- ❖ Eskom will apply a penalty of **1.5%** of the Contract Value for failure to meet SDL&I obligations.

# Questions?

*Ngiyabonga. Ndiyabulela. Baie dankie. Ke a leboga. Ndza khensa.*

*Ngiyathokoza. Ndo livhuwa. Thank you.*



Procurement & Supply Chain Management

Supplier Development, Localisation & Industrialisation



**Team Gx**