



**SOUTH AFRICA**

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**Electoral Commission**

**Auction 0010559300**

**VIRTUAL ROC SOLUTION IMPLEMENTATION**

**IMPORTANT NOTICE**

**Failure to comply with the completion of the bid conditions and the required information or submission of the required stipulated documents indicated in the bid shall invalidate a bid.**

# 1 Introduction

The Electoral Commission (IEC) is seeking services from accredited service providers to assess the current on-premises database and data warehouse environment and develop a Virtual Results Operations Centre (VROC) in the Cloud. This VROC will be accessible to stakeholders for viewing election results and logging issues (Issue Tracker). Traditionally, these applications are deployed at the National Results Operations Centres (NROC)

As the volume of election data increases and the demand for real-time analytics grows, the secure use of Cloud services, such as the Microsoft Modern Data Architecture, becomes increasingly attractive. By leveraging technologies like Microsoft Fabric, Power BI, and Microsoft Dynamics CRM, the Electoral Commission can process, analyse, and visualize data such as election results with enhanced accuracy, speed, and reliability. Additionally, these technologies will enable the Commission to efficiently handle queries and issues logged by stakeholders during electoral events.

**Bidders must place a bid on the Votaquotes (e-Procurement) system and then provide all the required documentation before the due dates as specified in this document and on the Votaquotes web site. Bidders must be registered and approved to bid on this auction.**

## 2 Background Information

The Electoral Commission is a constitutional institution reporting directly to Parliament. In line with its mandate, the Electoral Commission manages the national, provincial and municipal elections, ensures that those elections are free and fair, and declares the results within a prescribed period. The Electoral Commission was established in terms of the Electoral Commission Act (51 of 1996), which sets out the composition, powers, functions and duties of the Electoral Commission. The Commission aims to continuously entrench the Electoral Commission as the focal point in the delivery of cost effective, free and fair elections. This is not only the core of its constitutional mandate, but also an important factor in its interaction with other Chapter 9 and associated institutions and other election management bodies.

The objects of the Commission, as defined in section 4 of the Electoral Commission Act, 1996, are to strengthen constitutional democracy and promote democratic electoral

processes. In addition to the provisions in the Electoral Act; the Municipal Electoral Act 2000 (Act 24 of 2000) deals with the specific nature of local government elections.

South Africa's national and provincial elections take place every five years. These elections choose members of the National Assembly and Provincial Legislatures.

Municipal elections also take place every five years. A mixed or hybrid system, making use of both the ward system and the proportional representation (PR) system, is used for municipal elections. These elections choose councillors for local, district and metropolitan councils. Elections must be conducted within 90 days of the current term of office. The next Local Government Elections (LGE) will be held somewhere between November 2026 and February 2027.

By-elections take place within 90 days after a municipal ward council seat becomes vacant due to death, expulsion or resignation of a ward councillor.

Voting happens at a voting station where the voter is ordinarily registered. Political party agents and election observers observe the process of voting and counting.

Each voting process produces results that are processed as in the diagram below:



Figure 1 Election Results Process

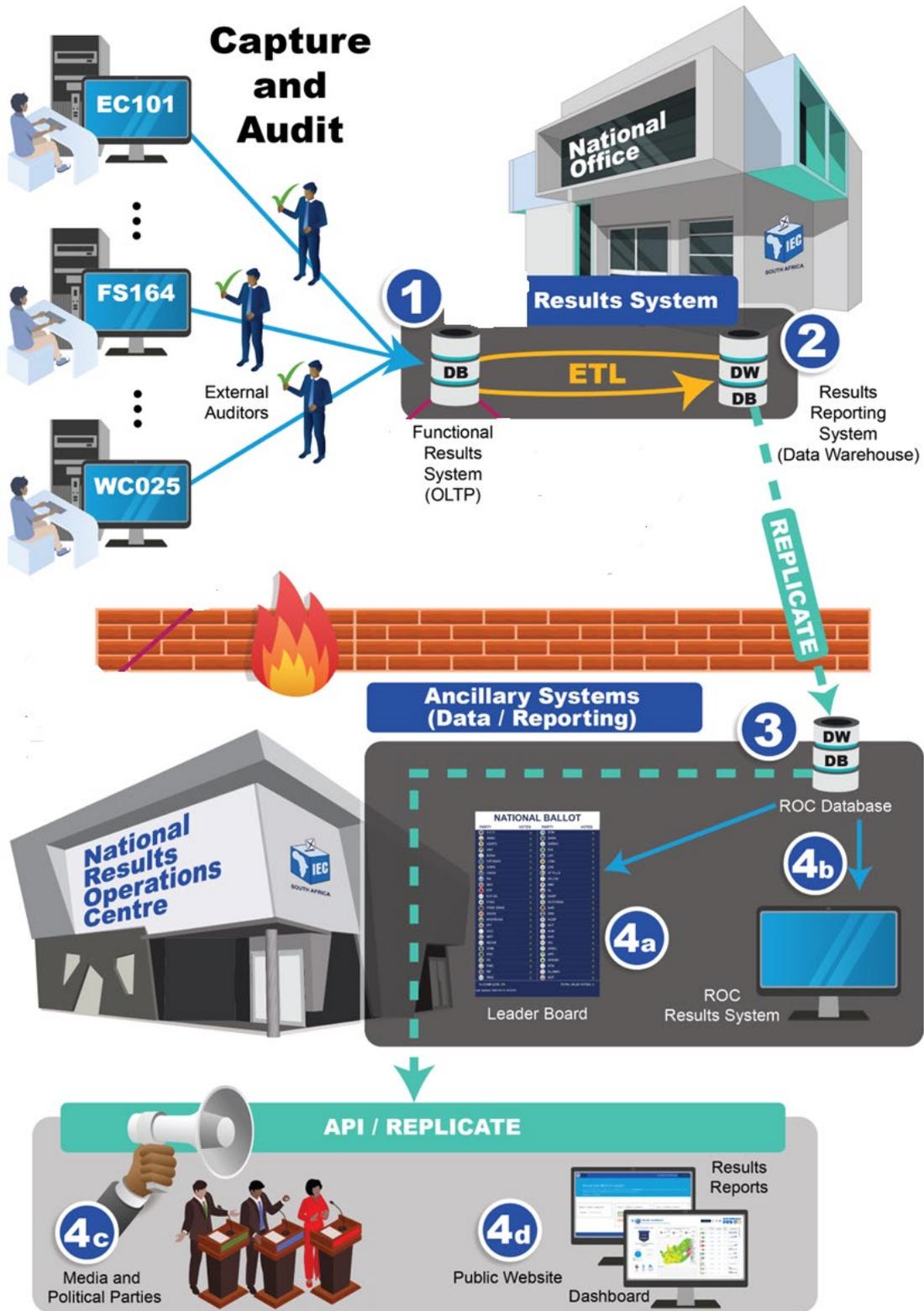
Once the results are verified, sorted, counted, and reconciled, two results slips are signed by the counting officer, independent ward candidate agents and party agents. A copy of the results slip is posted on the door of each voting station. The other copy is transported to the local Electoral Commission office where it is scanned and the results captured in the results system. The results are also verified by independent external auditors.

The Results Operations Centres (ROCs) are there for political party representatives and independent candidates to monitor the voting, counting and results process. Political parties have the opportunity to raise objections to any alleged irregularity. Other stakeholders present at the ROCs include the media and observers

After all results from the different Voting Districts are captured and finalized, seat calculations are performed.

The Results System, comprises the following main components:

- a) a database at the Electoral Commission's national offices which is the primary repository of all captured and audited election data, with audit trails. The National Database uses an online transaction processing ("OLTP") system for the capturing and auditing of votes, seat calculations, generation of some reports (e.g. management and exception reports) and other functional tasks (like flagging and resolving exceptions) (1); and
- b) a data warehouse for data dissemination and results reports. The National Data Warehouse "pulls" the results data from the National Database using an "ETL" (Extract, Transform and Load) process. The system generates results reports and seat reports from pre-aggregated data in the data warehouse (2).



**Figure 2 Results Capturing and Display Process**

The results data from the National Data Warehouse are replicated and transferred to the Results Operation Centre (“ROC”) Database situated at the Electoral Commission’s National Results Operations Centre.

The ROC Database, in turn, feeds the results data, via replication or an Application Programming Interface (“API”), to the ancillary reporting systems, namely:

- a) the leaderboard, used to publicly display the results at the Results Operation Centre (4a)
- b) the ROC Results System, which is used by the Commission and political parties and the media at the ROC for accessing all the results data (including the scanned results slips) and results and seat reports. (4b)
- c) political parties, independent candidates and media granted access to the ‘raw’ results data on the ROC Database (on a permission-only basis) (4c); and
- d) the Commission’s public website, which accesses the results data on the ROC Database (via an API) for the online results dashboard and generation of downloadable results reports (4d).

The Electoral Commission also wants to centralize voters and politicians interactions, streamline service requests, complaints, and communication across channels (email, phone, social media) to boost efficiency, personalize services, and improve engagement through features like automated alerts, workflow automation for tasks (calls, applications, registrations), and data analytics for better decision-making and resource allocation, transforming traditional paper-based systems into modern, responsive services.

The Electoral Commission has invested extensively in ICT technologies, which provide a platform to effectively support and enable its business processes, in an effort to meet its goal of delivering free and fair elections in an open and transparent environment.

### **3 Bid Requirements**

It must be noted that the technical specifications below are the minimum requirements; the only exception that may be accepted will be in case where the bidder’s specification is better. Anything below specification will be disqualified.

The Electoral Commission is seeking to establish a virtual Results Operations Centre (vROC) in the Azure Cloud environment and leverage Microsoft Fabric, Power BI and Application

Program Interfaces (API) to facilitate real-time reporting, display of election results and sharing of results with stakeholders.

As part of this establishment, the bidder is to assess the current on-premises SQL and Datawarehouse environments and make recommendations.

The virtual ROC will also host the Stakeholder Relationship Management solution that will allow for the management of queries, issues and calls.

The requirements are listed below:

### **3.1 Assessment of the on-Premises Database and Data warehouse**

As depicted in Figure 2 above, the Results System consists of two main components:

- a) Functional Results System Database (OLTP) and
- b) Results Reporting System (Data warehouse).

It is required that the successful bidder must perform a comprehensive assessment of the existing Microsoft SQL Server OLTP and Data warehouse (DW) environments using a structured approach that covers business, architecture, performance, security, operations and future readiness.

The SQL Server database assessment should include transactional integrity and response times including the use of stored procedures, long running transactions, blocking and deadlocks, archiving strategy and data retention policies.

The data warehouse assessment must include the architecture, ETL processes, read/write workload separation etc.

Even though the project is to create a Cloud based Virtual ROC environment, it is important that the current setup is also maintained and improved while the new Virtual ROC is implemented. The bidder will provide recommendations emanating from the assessment of the on-premises database and data warehouse environment.

## **3.2 Modern Data Architecture**

The Electoral Commission wants to implement a Cloud based Virtual ROC that will provide access to election results to stakeholders.

The platform must meet established benchmarks of scalability, reliability and maintainability ensuring seamless operation during the election period and beyond.

The requirement includes the real-time or near real-time transmission of results and operational data from on-premises results system to the Virtual ROC with proactive monitoring and automated failover to prevent service disruption.

The platform must provide access to integrated, interactive visualization of results and operational data using PowerBI.

The solution should also provide secure and documented APIs for authorized third party integrations supporting diverse stakeholder requirements for results data consumption and analysis.

The bidder must be experienced in performing discovery and assessment for Modern Data Architecture warehouse framework projects. The bidder must include some write-up including showing the approach followed which includes the framework below at a minimum. Bidder should also indicate the effort and duration of each of the phases in their framework.

### **3.2.1 Phase 1: Discovery & Assessment**

The successful bidder shall:

3.2.1.1 The successful bidder shall assess the requirement for the data migration and data sharing with third parties.

3.2.1.2 The successful bidder shall undertake a comprehensive assessment of the Electoral Commission's existing Data Warehouse including the data workflows, integrations and

reporting environment to evaluate current capabilities, performance and areas of improvements.

3.2.1.3 The successful bidder shall identify all key data sources, dependencies and reporting requirements

3.2.1.4 The successful bidder shall establish a comprehensive migration strategy, including roadmap and risk mitigation measures

### **3.2.2 Phase 2: Architecture Design and Planning**

3.2.2.1 The successful bidder shall design and document a comprehensive solution architecture for the Modern Data Warehouse Framework, including the on-premises database architecture, ensuring alignment with best practices, scalability, security, and performance requirements.

3.2.2.2 The successful bidder shall specify the Azure services and Fabric components to be utilized.

3.2.2.3 The successful bidder shall architect the data architecture for streaming analytics and reporting (real time / near real-time)

3.2.2.4 The successful bidder shall architect the medallion data model, including bronze, silver and gold layers.

3.2.2.5 The successful bidder shall formulate a detailed migration strategy for existing SQL Server Integration Services (SSIS) ETL processes.

3.2.2.6 The successful bidder shall outline a structured approach for migrating and redeveloping reports.

3.2.2.7 The successful bidder shall formulate a detailed architecture for data sharing with 3rd parties (APIs and data replication / synchronization).

3.2.2.8 The successful bidder shall establish the data governance and security protocols for the solution.

3.2.2.9 The successful bidder shall present the prototype to the Electoral Commission as a Go/No-Go stage of the project.

### **3.2.3 Phase 3: Migration and Implementation**

- 3.2.3.1 The successful bidder shall implement reliable data ingestion and transformation pipelines
- 3.2.3.2 The successful bidder shall validate business rules, ensure data integrity, and monitor systems performance
- 3.2.3.3 The successful bidder shall transition SSIS workflows to Fabric Pipelines
- 3.2.3.4 The successful bidder shall migrate and optimize reports using Power BI for enhanced dashboard performance
- 3.2.3.5 The successful bidder shall build APIs for 3<sup>rd</sup> Party Access.

### **3.2.4 Phase 4: Testing and Optimization**

- 3.2.4.1 The successful bidder shall execute comprehensive system and performance testing. The bidder must list the test types to be performed for the solution. The bidder must also list the tools to be used for testing. Bidders must use Appendix E to list both the test types and test tools to be used.
- 3.2.4.2 The successful bidder shall optimize data processing workflows for maximum efficiencies
- 3.2.4.3 The successful bidder shall facilitate User Acceptance Testing (UAT) with the Electoral Commission.

### **3.2.5 Phase 5: Deployment and Support**

- 3.2.5.1 The successful bidder shall deploy the new Azure-based data architecture, ensuring seamless integration and interoperability with the existing on-premises data architecture, in accordance with agreed security, performance, and governance standards.
- 3.2.5.2 The successful bidder shall deliver training sessions and facilitate knowledge transfer.
- 3.2.5.3 The successful bidder shall provide support and maintenance for 12 months to ensure a seamless transition and successful post deployment operations.

## **3.3 Stakeholders Relationship Management (SRM)**

The Electoral Commission would like to implement a Customer Relationship Management (CRM) system with live chat, generative AI-powered chatbot, case and workflow management, as well as omnichannel and business application integration capabilities for a service-rendering organisation on a Microsoft Dynamics 365 CRM (Service Module) Platform. The Electoral Commission will provide all the licenses in the Cloud.

The implementation should enable the following at a minimum:

- a) **Customer Contact:** A customer calls in (or uses another channel like email or D365 interface including chat or social media).
- b) **Case generation:** An agent picks up the call and a case is generated, providing customer history, and offers real-time suggestions/summaries. An email
- c) **Agent Actions:** The agent handles the incoming call, logging activities and managing cases.
- d) **Resolution & Follow-up:** The system helps with wrap-up notes, case closure, and drafts follow-up messages, ensuring consistent service.

The solution must be integrated to Microsoft Teams and SharePoint. The platform must also integrate to the Electoral Commission Social Media pages including Facebook and X to manage social posts on Facebook and X from within D365 - turning Facebook Messenger conversations or Tweets into support cases in D365 Customer Service.

The Electoral Commission is also in the process of procuring a WhatsApp for Business service. The platform must also integrate to WhatsApp for Business to enable a unified customer view for WhatsApp chats alongside other customer interactions in D365. The platform will also allow agents to manage conversations directly in CRM, reducing context switching.

The bidder will configure and customize the platform to meet the requirements for the Electoral Commission. The platform will be used by the Communications and the Electoral Matters Departments

## 4 Planning Assumptions

The Electoral Commission has made the following assumptions:

- 4.1 The Electoral Commission will provide technical resources for all Electoral Commission's designated work including setup and configuration of own applications and databases.

Included are the provision of servers, desktops and switching at its premises.

- 4.2 The successful bidder shall setup their environment and integrate to the Electoral Commission's environment.
- 4.3 The recommended service provider shall provide all relevant details needed to ensure successful operations capability within the organization.
- 4.4 The bidder's change control management process must be flexible enough to facilitate speedy deployment and resolution of problems without compromising management controls and security.

## 5 General Bid Conditions

The following standard bid conditions must be adhered to and complied with; failing which the bid proposal will be disqualified.

- 5.1 All bids must be placed online on eProcurement website <https://votaquotes.elections.org.za>.
- 5.2 Bidders must complete and submit [Appendix A - Technical Bid Response Sheet](#) to demonstrate compliance with the required technical specification.
- 5.3 The bidder must include a technical proposal as part of the submission detailing the approach for both on-premises assessment and the Virtual ROC implementation, the Azure services and Microsoft Fabric components to be utilized. The bidder may refer to items in the proposal to substantiate compliance requirements in Appendix A – Technical Bid Response Sheet.
- 5.4 The bidder must provide at least five (5) contactable references of past and current services of a similar nature that the bidder provided or is currently providing (Microsoft Modern Data Architecture and Microsoft Dynamics CRM)). Reference details must include the following: customer name, contact person, contact details (telephone, email, physical address) and service description and value of services defined in terms of description of the service and estimate contract value. The Electoral Commission prefers to work with a service provider that shows that they are currently providing such services to clients. The table in [Appendix C – Reference Guideline Table](#) is attached as a guideline for the compilation of the required reference information to be submitted for

each reference.

- 5.5 Bidder must have at least five (5) years' experience in providing the services required. Bidder must provide a profile or letter on a letterhead to confirm.
- 5.6 Bidders must be a Microsoft Solution partner for Data and AI. The bidder must also be a Microsoft Solutions partner for Business Applications. The bidder is to include some form of accreditation certificate(s). The Electoral Commission reserves the right to check against the Microsoft website for accredited partners.
- 5.7 Bidders must be accredited by Microsoft to provide Microsoft Dynamics CRM services. The bidder is to include some of accreditation certificate. The Electoral Commission reserves the right to check against the Microsoft website for accredited partners
- 5.8 Bidder must provide an organogram for their project team and skills matrix of their current employees including analysts and developers. The table in [Appendix D – Skills Matrix Table](#) is attached as a guideline for the compilation of the required skills matrix information to be submitted.
- 5.9** Bidders must adhere to the delivery schedule in section 11.
- 5.10 The successful bidder will be required to enter into a Service Level Agreement (SLA) with the Electoral Commission. The bidder is to include as part of the bid submission an example SLA.

## **6 Quality Control**

- 6.1 The bidder takes responsibility for the completeness and quality of their bid submission.
- 6.2 The Electoral Commission may also call on bidders to make presentations in order to ensure full compliance with all its requirements and as part of the bid evaluation process prior to the conclusion of the adjudication of the bid. Any such request for presentations shall only be for clarification purposes in support of mandatory requirements that must be adhered to as part of the written submission requirements of this bid. Failure to submit mandatory requirements shall not be rectified by the call for presentations.
- 6.3 Any restrictions or conditions associated with any elements of the service offering/s must be detailed. The Electoral Commission reserves the right to reject conditions which are

considered unfavourable to its business or unacceptable.

- 6.4 The submission of a bid implies acceptance of the terms specified in the provisions laid down in the specifications, the procurement and, where applicable, additional documents.
- 6.5 Bidders are expected to examine carefully and respect all instructions and standard formats contained in these specifications.
- 6.6 A bid that does not contain all the required information and documentation will be disqualified.
- 6.7 Although the Electoral Commission will only deal with the principal service provider, if a bidder plans to sub-contract any of the services in this bid, they are required to attach copies of sub-contracting agreements in their bid response documentation.
- 6.8 Notwithstanding any shortcomings in these specifications, service providers must ensure that the proposed solution will form a workable and complete solution.
- 6.9 The Electoral Commission will issue a formal purchase order to the successful bidder before any services can be delivered.
- 6.10 The bidder's personnel working in the solution may be subjected to security clearance.
- 6.11 The bidder will be required to enter into a Non-Disclosure Agreement (NDA) with the Electoral Commission.
- 6.12 The Electoral Commission reserves the right and discretion to amend the quantities or cancel or not award this bid based on any reason including operational or financial requirements.
- 6.13 The supplier must undertake and warrant that all goods and services shall at the time of delivery comply with the bid specifications.

## **7 Supplier Performance**

- 7.1 Contracting of any service provider to render goods and/or services to the Electoral Commission are subject to the fulfilment of the Electoral Commission's due diligence

audit requirements.

- 7.2 An essential component of the Electoral Commission's due diligence audit requirements may involve site visits to potential suppliers/contractors as well as inspection of various key documents underpinning the establishment of the companies involved in bids of the Electoral Commission. This also includes confirmation of capability and capacity requirements to execute the services specified in such bids.
- 7.3 Upon notification of the Electoral Commission's intention to award a contract, the successful bidder shall be required to enter into a service level agreement (SLA/contract) with the Electoral Commission.
- 7.4 The purpose of the SLA is to fix performance criteria within the key requirements of this request for quotation, namely quantity, quality and delivery.
- 7.5 The SLA may contain elements such as supplier progress milestones, delivery schedules, quality checkpoints and invoicing procedures.
- 7.6 The Electoral Commission reserves the right to reject any services delivered not conforming to the bid specification.
- 7.7 Where previously agreed delivery schedules are not met by a supplier, the Electoral Commission shall have the right to appoint an alternative supplier to make good the shortfall in supply. Any additional costs incurred by the Electoral Commission in obtaining such corrective services or products from another source will be for the account of the defaulting supplier.

## **8 Data Protection and Confidentiality of Information**

Due to the sensitive nature of the information and data which will become available to the successful bidder, it will be required that the successful bidder sign a Service Level Agreement which will, *inter alia*, incorporate a clause addressing the protection of same in line with paragraphs 8.1 and 8.2 below (read together with the Technical Bid Response Sheet).

### **8.1 Data Protection**

- 8.1.1 During the course of executing on this contract, the successful bidder will have access to the data collected or provided and stored by the Electoral Commission on the service

provider's disk storage units and data backup facilities. The successful bidder shall have the responsibility for protecting information resources against accidental or intentional damage or loss of data, interruption, or the compromise of this information into the hands of third parties. The successful bidder or its members of staff, whether employed or contracted shall also not process the data without a prior written agreement with the Electoral Commission or without written instructions from the Electoral Commission beyond what is necessary to fulfil its obligations towards the Electoral Commission.

- 8.1.2 The successful bidder shall keep confidential all the Electoral Commission's information that they have in their possession. The successful bidder shall ensure that each member of *their* staff, whether employed or contracted, having access to or being involved with the processing of the Electoral Commission's data undertakes a duty of confidentiality and is informed of and complies with the data privacy obligations of this bid.
- 8.1.3 The successful bidder shall also ensure that the Electoral Commission's data in its possession is returned to the Electoral Commission and/or deleted from its computer systems as per instruction by the Electoral Commission at the end of the contract period.

## **8.2 Confidentiality of Information**

- 8.2.1 "Confidential Information" means irrespective of its format, confidential trade, commercial, financial and management information and data, or other proprietary information which is either designated as confidential or by its nature is confidential howsoever such confidential information may be disclosed or made available to the Recipient including, without limiting the afore-going, whether direct or indirect, orally, visually or in electronic format or by reason of inspection of documentation or other matter on or at the Discloser's premises or elsewhere including, but not limited to:
  - 8.2.2 The successful bidder shall irrevocably undertake and agree:
    - 8.2.2.1 to protect all confidential information that they may get access to in course of executing the resulting contract. Without limiting the generality of confidential information, Confidential Information shall include any information that falls within

the definition of 'Personal Information' as defined in the Protection of Personal Information Act 4 of 2013, as amended or substituted and/or

- 8.2.2.2 not to divulge or disclose to any third party in any form or manner whatsoever, either directly or indirectly, any confidential information of the Discloser without the Consent of the Discloser;
- 8.2.2.3 not to, directly or indirectly, detract from, expand on, amend, decompile, reverse engineer, use, exploit, permit the use of, or in any other manner whatsoever apply the confidential information for its own benefit or the benefit of any other person or for any purpose whatsoever other than for the Engagement and otherwise than in accordance with the provisions of this Agreement;
- 8.2.2.4 to take reasonable security (including IT security) measures in line with its own security measures to keep the confidential information confidential;
- 8.2.2.5 to treat all Information as confidential information where it is uncertain of the nature of the Information until written notice to the contrary is received from the Electoral Commission;
- 8.2.2.6 to immediately notify the Electoral Commission upon discovery of any unauthorised use or disclosure of the confidential information or any other breach of this clause;
- 8.2.2.7 to take all necessary steps or assist the Electoral Commission to regain possession of the confidential information or to prevent its further unauthorised use;
- 8.2.2.8 to immediately at the Electoral Commission's reasonable request or in any event at the completion of an engagement to forthwith return all originals, copies, reproductions, summaries or extracts of the confidential information, or at the Electoral Commission's option destroy these and certify that it has done so; and
- 8.2.2.9 that all confidential information is and shall remain the property of the Electoral Commission and that disclosure thereof does not grant the Receiver any express

or implied license to use such Confidential Information or right other than as provided for in this Agreement.

8.2.3 Notwithstanding the above, the successful bidder shall be entitled:

8.2.3.1 in compliance with the applicable laws and its professional obligations, to retain copies of all Information of the Electoral Commission which is relevant to or forms part of the Services;

8.2.3.2 to share the confidential information with its Personnel and any of the Service Provider's parties to the extent required to render the Services; and

8.2.3.3 to share the confidential information with its Professional Advisors or insurers in the event of a claim arising from or in connection with this Agreement, provided that the provisions of this clause shall still apply to such copies.

### **8.3 This clause shall not apply to:**

8.3.1 information in the public domain otherwise than by breach of this Agreement;

8.3.2 information that was not obtained under any obligation of confidentiality; and

8.3.3 information obtained from a third party who the Receiving Party believes, after reasonable inquiry, is free to divulge the information so long as such information was not obtained by the receiving Party under any obligation of confidentiality to the third party.

## **9 Pricing Requirements**

Completion of the detailed Pricing Schedule by responding to each item is compulsory. Failure to complete and submit this detailed pricing schedule as part of the bid submission shall lead to disqualification.

9.1 Total bid price must be submitted online on the eProcurement (Votaquotes) portal.

9.2 Bidders must complete and submit [Appendix B: Pricing Schedule](#). The bid price in [Appendix B: Pricing Schedule](#) must be the same as the bid price submitted online. If there is a discrepancy between the Pricing Schedule bid price and the online submitted

bid price, the online submitted bid price will be used for adjudication.

- 9.3 The bidder must also complete and submit Appendix B1: Adhoc Rates for consulting and additional development requirements
- 9.4 All costs associated with implementation services and associated support and maintenance must be included in the total bid price. The total bid price must be inclusive of all factors which may contribute the cost of fulfilling the bid, factors such as:
  - 9.4.1.1 Any Software tools costs (the Electoral Commission will acquire all Microsoft licenses to be used on the project)
  - 9.4.1.2 Configuration and/or customization services costs.
  - 9.4.1.3 Support and maintenance costs for all appliances and licenses provided for a period of 6 months.
- 9.5 Bid prices must be firm for a period of one hundred and eighty (180) days and must be inclusive of VAT. Once awarded the price will be firm for the duration of the contract.
- 9.6 Payment for the services will be at the end of the project implementation phase. The support and maintenance costs will be paid monthly.
- 9.7 The Electoral Commission reserves the right to adjust costs by excluding some cost factors.
- 9.8 All costs associated with the solution must be captured in the [Appendix B: Pricing Schedule](#) - no additional costs will be entertained.
- 9.9 The solution must be a complete solution.

## **10 Adjudication and Award of Contract**

Bidders are advised to refer to the Bid Evaluation Criteria to ensure that they have addressed all critical bid requirements.

- 10.1 The bid will be awarded to a bidder whose service successfully conforms to the bid specifications.
- 10.2 The Electoral Commission will issue an official purchase order before any services can be delivered

10.3 It should be noted that the Electoral Commission seeks to gain the best solution technically and financially and will select from the results of the bid a solution it deems to give the best investment.

10.4 Awarding the bid to a successful bidder is subject to the bidder entering into a service level agreement (SLA) with the Electoral Commission that will formalize and regulate the final deliverables and associated processes and procedures.

## **11 Delivery and Implementation Timeframe**

11.1 The successful bidder will be required to complete implementation (design, development and rollout) within 6 months from receipt of an official purchase order in time for 2026/27 Local Government Elections (LGE).

## **12 Duration**

12.1 The SLA/contract is for a period of 12 months (implementation (6 months) and support and maintenance (6 months)). These periods are for comparative bid pricing and scoping of the project. The support and maintenance period may be adjusted at the contracting phase subject to the finalization of the election timetable.

## **13 Enquiries**

All enquiries regarding this bid must be submitted exclusively through the VotaQuotes platform. This requirement supports the principles of fairness, openness, and transparency in the procurement process.

All questions and the official responses will be published on the public VotaQuotes website ([www.votaquotes.elections.org.za](http://www.votaquotes.elections.org.za)) where the bid is advertised.

Bidders are responsible for regularly monitoring the platform for any updates, clarifications, or additional information published during the bidding period.

No telephonic, email, or other forms of communication regarding bid enquiries will be accepted or responded to.

An enquiry cut-off date applies to all bids. The final date and time for submitting enquiries is published on the VotaQuotes platform under the specific bid listing

## **14 Briefing Session**

14.1 Details of the briefing will be published on the e-Procurement website.

## **15 Written Submissions**

All submissions must be received before the closing date and time for submissions as stipulated on the eProcurement website <https://votaquotes.elections.org.za>

Submissions received after the final date and time will lead to bids being disqualified and not considered.

All bids must be placed online on eProcurement website <https://votaquotes.elections.org.za>. Supporting documentation can be submitted in any or both of the following options:

**15.1** Upload to the auction site.

**15.2** Place in the Electoral Commission tender box situated in the foyer of the Electoral Commission National Office in Centurion at the following address before the closing date and time of this auction

### ***Election House***

Riverside Office Park,  
1303 Heuwel Avenue,  
Centurion,  
0157

**Note: Clearly mark your submission: For the attention of Procurement and Asset Management Department – Auction 0010559300**

Failure to submit all of the required documentation before the closing date and time shall invalidate the bid. It remains the responsibility of the bidder to confirm receipt of the required documentation with the Electoral Commission Procurement and Asset Management Department.

## 16 Summary of Submission Requirements

- 16.1 All bids must be submitted online on eProcurement (Votaquotes) portal.
- 16.2 All written supporting documentation must be submitted as stipulated on the bid requirement.
- 16.3 Submissions received after the closing date and time will lead to the bidder's proposal being disqualified and not considered.
- 16.4 The following supporting documents must be submitted as part of the written submissions. Failure to submit these will lead to the bid being disqualified:
  - 16.4.1 Completed technical specifications in accordance with the requirements in [Appendix A - Technical Bid Response Sheet](#) to demonstrate compliance with the bid specification as per 5.2.
  - 16.4.2 A technical proposal as per 5.3.
  - 16.4.3 Five (5) relevant contactable References, [Appendix C - Guideline Reference Table](#) as per 5.4.
  - 16.4.4 Completed pricing schedules Appendix B: Pricing Schedule and Appendix B1 as per [9.1](#) and 9.2 respectively
  - 16.4.5 A profile or company letter (on a letterhead) showing five years' experience as per 5.5
  - 16.4.6 Microsoft Accreditations as per 5.6 and 5.7
  - 16.4.7 An example SLA document as per 5.10.
  - 16.4.8 Organogram and Skills matrix as per 5.8

## 17 Closing Date

The closing date and time of this auction is specified on the eProcurement (Votaquotes) website in accordance the bidding requirements. The closing date and time is determined by the clock on the Electoral Commission's servers and is not negotiable. Bidders must also take note supporting documentation must be delivered before closing date and time.

## 18 Appendix A: Technical Bid Response Sheet

<p align="center"><b>Technical Bid Response Sheet</b></p> <p align="center">Completion of this technical response sheet by the bidder is compulsory.</p> <p align="center">Bidder must respond to each and every item in the response sheet to indicate compliance</p> <p align="center">Failure to complete and submit this technical bid response sheet as part of the bid submission shall lead to disqualification.</p>							
			Compliance Minimum Requirements	Reference	Bidder must indicate whether they COMPLY (Yes) or NOT (No)		Bidder to substantiate their Compliance choice by either providing more information or referencing a document with more information
					Yes	No	
<b>on-Premises Database and Data warehouse</b>	Assessment	1.	The bidder shall perform a comprehensive assessment of the existing Microsoft SQL Server OLTP and Data warehouse (DW) environments using a structured approach that covers business, architecture, performance, security, operations and future readiness	3.1			
		2.	The SQL Server database assessment should include transactional integrity and response times including the use of stored procedures, long running transactions, blocking and deadlocks, archiving strategy and data retention policies.	3.1			
		3.	The data warehouse assessment must include the architecture, ETL processes, read/write workload separation etc.	3.1			

### Technical Bid Response Sheet

Completion of this technical response sheet by the bidder is compulsory.

Bidder must respond to each and every item in the response sheet to indicate compliance

Failure to complete and submit this technical bid response sheet as part of the bid submission shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder must indicate whether they COMPLY (Yes) or NOT (No)		Bidder to substantiate their Compliance choice by either providing more information or referencing a document with more information
					Yes	No	
		4.	The bidder will provide recommendations emanating from the assessment of the on-premises database and data warehouse environment	3.1			
<b>Modern Data Architecture</b>	Phase 1: Discovery and Assessment	5.	The bidder shall produce a Requirements Analysis document detailing all the requirements for the project. The Requirement Analysis document is to be signed off by the Electoral Commission	3.2.1			
		6.	The bidder shall undertake a comprehensive assessment of the Electoral Commission's existing Data Warehouse including the data workflows, integrations and reporting environment to evaluate current capabilities, performance and areas of improvements	3.2,1			
		7.	The bidder shall produce a comprehensive migration strategy, including a roadmap, risk mitigation measures	3.2.1			

### Technical Bid Response Sheet

Completion of this technical response sheet by the bidder is compulsory.

Bidder must respond to each and every item in the response sheet to indicate compliance

Failure to complete and submit this technical bid response sheet as part of the bid submission shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder must indicate whether they COMPLY (Yes) or NOT (No)		Bidder to substantiate their Compliance choice by either providing more information or referencing a document with more information
					Yes	No	
	Phase 2 Architecture Design and Planning	8.	The bidder shall produce a complete solution architecture document detailing all the requirements for the Modern Data Warehouse Framework (Medallion Data Model -bronze, silver and gold layers), including the data architecture for streaming (real time or near real time), and the sharing of data with stakeholders. The document is to be signed off by the Electoral Commission	3.2.2			
		9.	The bidder shall produce a prototype of the proposed solution in Azure Fabric	3.2.2			
	Phase 3: Migration and Implementation	10.	The bidder shall implement the solution in Azure, including reliable data ingestion mechanisms and transformation pipelines and PowerBI for dashboards and reports.	3.2.3			

### Technical Bid Response Sheet

Completion of this technical response sheet by the bidder is compulsory.

Bidder must respond to each and every item in the response sheet to indicate compliance

Failure to complete and submit this technical bid response sheet as part of the bid submission shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder must indicate whether they COMPLY (Yes) or NOT (No)		Bidder to substantiate their Compliance choice by either providing more information or referencing a document with more information
					Yes	No	
		11.	The bidder shall implement mechanisms for data sharing with stakeholders (APIs, data replication / synchronization)	3.2.3			
Phase 4: Testing and Optimization		12.	The bidder shall execute comprehensive system test (bidder to list the tests) and performance or load test	3.2.4			
		13.	The bidder shall facilitate User Acceptance Testing with the Electoral Commission	3.2.4			
Phase 5: Deployment and Support		14.	The solution shall be securely deployed in the Azure environment	3.2.5			
		15.	The bidder shall provide support and maintenance for 6 months after go-live.	3.2.5			
		16.	The bidder shall provide as-Built document as part of training and knowledge transfer initiative	3.2.5			

### Technical Bid Response Sheet

Completion of this technical response sheet by the bidder is compulsory.

Bidder must respond to each and every item in the response sheet to indicate compliance

Failure to complete and submit this technical bid response sheet as part of the bid submission shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder must indicate whether they COMPLY (Yes) or NOT (No)		Bidder to substantiate their Compliance choice by either providing more information or referencing a document with more information
					Yes	No	
<b>Stakeholder Relationship Management</b>	Microsoft D365	17.	The bidder shall implement (configure and customize) a CRM solution on Microsoft Dynamics CRM 365	3.3			
		18.	The solution shall include the following:	3.3			
		19.	Live chats	3.3			
		20.	AI-powered Chatbot	3.3			
		21.	Case and Workflow management	3.3			
		22.	Business Integration capabilities (Electoral Commission's social media pages including Facebook, X, WhatsApp for Business	3.3			
		23.	Omnichannel	3.3			
		24.	The bidder shall provide as-Built document as part of training and knowledge transfer initiative	3.3			

**Technical Bid Response Sheet**

Completion of this technical response sheet by the bidder is compulsory.

Bidder must respond to each and every item in the response sheet to indicate compliance

Failure to complete and submit this technical bid response sheet as part of the bid submission shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder must indicate whether they COMPLY (Yes) or NOT (No)		Bidder to substantiate their Compliance choice by either providing more information or referencing a document with more information
					Yes	No	
<b>Data Confidentiality and Privacy Requirements</b>		25.	The bidder undertakes to agree and comply will the Electoral Commission’s requirements on data protection and confidentiality of information, as stated in 8 of this bid specification	9			

## 19 Appendix B: PRICING SCHEDULE

### Detailed Pricing Schedule

Completion of this Price Breakdown response sheet by the bidder is compulsory. All prices must be inclusive of VAT  
 Bidder must respond to each and every item in the response sheet. Where there are no quantities, bidder should indicate the quantities.  
 Failure to complete and submit this pricing schedule sheet as part of the bid submission shall lead to disqualification.

	Category	Description	Quantity (number of hours / days)	Monthly Unit Costs / Rate per Day Inclusive of VAT	Total Costs Inclusive of VAT
1.	<b>on-Premises Database and Data warehouse</b>	Comprehensive Assessment and Provision of Recommendations		R	R
2.	<b>Modern Data Architecture</b>	Discover and Assessment		R	R
3.		Architecture Design and Planning		R	R
4.		Migration and Implementation		R	R
5.		Testing and Optimization		R	R
6.		Deployment, Training and Support and Maintenance		R	R

**Detailed Pricing Schedule**

**Completion of this Price Breakdown response sheet by the bidder is compulsory. All prices must be inclusive of VAT  
 Bidder must respond to each and every item in the response sheet. Where there are no quantities, bidder should indicate the quantities.  
 Failure to complete and submit this pricing schedule sheet as part of the bid submission shall lead to disqualification.**

	Category	Description	Quantity (number of hours / days)	Monthly Unit Costs / Rate per Day Inclusive of VAT	Total Costs Inclusive of VAT
7.		Any other phase – bidder to state		R	R
8.	<b>Stakeholder Relationship Management</b>	Systems Analysis and Design		R	R
9.		Implementation, Testing and Deployment		R	R
10.		Support and Maintenance for 6 months		**R	R
<b>SUB-TOTALS</b>					R
<b>TOTAL BID PRICE</b>					
*The total bid price is the bid price that must be placed on eProcurement (auction). No any other additional costs will be accepted for bid evaluation and adjudication purposes. ** Monthly Rate					*R.....

### 19.1 Appendix B1: Adhoc Rates for Additional Development Requirements

	Resource Role	Rate per hour (including VAT)
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		

## 20 Appendix C: Guideline Reference Table

Reference #1 – Database and Data warehouse Assessments

**EACH REFERENCE MUST CONTAIN THE FOLLOWING DETAILS:**

Customer name		
Contact Person		
Contact Details	Email	
	Telephone	
	Physical address	
Service Description	Products and Components utilised	
	Services Provided	
Service Value	Contract Value (estimate)	
	Was the service provided in the last 36 months?	

Reference #2 – Modern Data Architecture

**EACH REFERENCE MUST CONTAIN THE FOLLOWING DETAILS:**

Customer name		
Contact Person		
Contact Details	Email	
	Telephone	
	Physical address	
Service Description	Products and Components utilised	
	Services Provided	
Service Value	Contract Value (estimate)	
	Was the service provided in the last 36 months?	

Reference #3 – Modern Data Architecture

**EACH REFERENCE MUST CONTAIN THE FOLLOWING DETAILS:**

Customer name		
Contact Person		
Contact Details	Email	
	Telephone	
	Physical address	
Service Description	Products and Components utilised	
	Services Provided	
Service Value	Contract Value (estimate)	
	Was the service provided in the last 36 months?	

Reference #4 – Microsoft Dynamics CRM

**EACH REFERENCE MUST CONTAIN THE FOLLOWING DETAILS:**

Customer name		
Contact Person		
Contact Details	Email	
	Telephone	
	Physical address	
Service Description	Modules of Microsoft D365 (e.g. service)	
	Services Provided	
Service Value	Contract value (estimate)	
	Was the service provided in the last 36 months?	

Reference #5 – Microsoft Dynamics CRM

**EACH REFERENCE MUST CONTAIN THE FOLLOWING DETAILS:**

Customer name		
Contact Person		
Contact Details	Email	
	Telephone	
	Physical address	
Service Description	Modules of Microsoft D365 (e.g. service)	
	Services Provided	
Service Value	Contract value (estimate)	
	Was the service provided in the last 36 months?	

## 21 Appendix D: Skills Matrix Table

	Resource Name	Role	Role Experience (Years)	Relevant Qualifications
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				

## **22 Appendix E: Other Technical Information**

### **22.1 List of tests to be conducted**

	<b>Test Type</b>	<b>Description</b>
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		

**22.2 List of test tools to be used**

	Test Tool	Description
1.		
2.		
3.		
4.		
5.		
6.		

## **23 Appendix F: Evaluation Criteria**

Bidders are advised to refer to Appendix F to ensure that they have addressed all critical bid requirements which will be used for assessing the bids. Bidders are NOT expected to complete and submit this section.

### **23.1 Stage 1: Assessment of Bidder's Disclosure**

All bids received will be evaluated and assessed in respect of the mandatory information provided in the Bidder's Disclosure (SBD4) as well as the register for restricted suppliers and tender defaulters.

Any potential issues that may arise or transgressions that may identified will be pursued in accordance with statutory obligations and requirements.

In this regard, the following must be noted:

23.1.1 The Electoral Commission must, as part of its supply chain management (SCM) processes, identify and manage all potential conflicts of interest and other disclosures made by a person participating in procurement process to enable the accounting officer or delegated authority to make informed decisions about the person participating in the SCM process.

23.1.2 As such, the Bidders Disclosure form, issued as Standard Bidding Document (SBD) 4, is attached herewith for all entities who participate in the bid process.

23.1.3 As part of the evaluation of the procurement process, the information provided by a person on the SBD4 form must be evaluated.

23.1.4 In so doing, it must be noted that if the bid evaluation establishes that:

- (a) a person within the bidding entity is an employee of the State, the Electoral Commission's CEO must request the relevant accounting officer/accounting authority whether the person-
  - (i) Is prohibited from conducting business with the State in terms of Section 8 of the Public Administration Management Act, 2014; or
  - (ii) has permission to perform other remunerative work outside of their employment, where the PAMA does not apply to such employee;

- (b) the conduct of a person constitutes a transgression of the Prevention and Combating of Corrupt Activities Act, 2004;
- (c) the conduct of a person constitutes a transgression of the Competition Act, 1998, the conduct must be reported to the Competition Commission; and
- (d) the conduct of a person must be dealt with in terms of the prescripts applicable to the Electoral Commission.

23.1.5 If it is established that a person has committed a transgression in terms of the above, or any other transgression of SCM prescripts, the bid may be rejected and the person may be restricted.

23.1.6 The Electoral Commission’s CEO must inform National Treasury of any action taken against a person within 30 days of implementing the action.

23.1.7 During the bid evaluation process, the Electoral Commission must in addition to other due diligence measures, establish if a person is not listed in-

- (a) the Register of Tender Defaulters; and
- (b) the list of restricted suppliers.

23.1.8 A bid related to a restricted bidder or tender defaulter shall be rejected.

23.1.9 The under-mentioned assessment criteria will be used to evaluate the elements relating to SBD4, CSD registration, tax compliance, restricted suppliers and tender defaulters:

	<b>Assessment Criteria</b>	<b>Bidder Requirement (YES/NO)</b>	<b>Comments</b>
1.	Bidder is registered on the National Treasury Central Supplier Database (CSD). *		
2.	Bidder is tax compliant. **		
3.	The bidder is not an employee of the state.		
4.	Having certified the SBD4, it is accepted that the bidder’s conduct does not constitute a		

	<b>Assessment Criteria</b>	<b>Bidder Requirement (YES/NO)</b>	<b>Comments</b>
	transgression of the Prevention and Combating of Corrupt Activities Act.		
5.	Having certified to the SBD4, it is accepted that the bidder's conduct does not constitute a transgression of the Competition Act.		
6.	The bidder is not a tender defaulter as per the register published on the National Treasury website.		
7.	The bidder is not a restricted supplier as per the register published on the National Treasury website.		

\* No bid shall be accepted if a supplier is not registered on the National Treasury Central Supplier Database (CSD).

\*\* A bidder must be tax compliant before a contract is awarded. A bid will be disqualified if the bidder's tax affairs remains non-compliant as per the provisions of National Treasury Instruction No 09 of 2017/2018 Tax Compliance Status Verification.

## 23.2 Stage 2: Key Qualifying Criteria

Stage 2 – Key Qualifying Criteria				
Failure to comply with any of the requirements below will result in the bid being disqualified				
No.	Description	Yes	No	Comments
1.	Did the bidder place their bid online as per 5.1			
2.	Did the bidder complete and submit Appendix A: Technical Specification as per 5.2?			
3.	Did the bidder submit a technical proposal detailing the approach, the Azure services and Microsoft Fabric components to be utilized as per 5.3?			
4.	Did the bidder submit five (5) contactable references as per 5.4?			
5.	Did the bidder submit a profile / letter showing experience as per 5.5?			
6.	Did the bidder submit certificate(s) for Microsoft Solution partner for Data and AI and Microsoft Solutions partner for Business Applications as per 5.6?			
7.	Did the bidder submit accreditation certificate for Microsoft Dynamics CRM services as per 5.7?			
8.	Did the bidder submit a skills matrix of the employees to be used on the project as per 5.8?			
Overall Stage 2 Outcomes:		<b><u>Assessment Comments:</u></b>		
		<b>Bid qualifies for further consideration: (YES/NO):</b>		

### 23.3 Stage 3: Technical Evaluation

<b>Technical Evaluation</b>							
Failure to comply shall lead to disqualification.							
			Compliance Minimum Requirements	Reference	Bidder's Indication		Comments
					Yes	No	
<b>on-Premises Database and Data warehouse</b>	Assessment	1.	The bidder shall perform a comprehensive assessment of the existing Microsoft SQL Server OLTP and Data warehouse (DW) environments using a structured approach that covers business, architecture, performance, security, operations and future readiness	3.1			
		2.	The SQL Server database assessment should include transactional integrity and response times including the use of stored procedures, long running transactions, blocking and deadlocks, archiving strategy and data retention policies.	3.1			
		3.	The data warehouse assessment must include the architecture, ETL processes, read/write workload separation etc.	3.1			
		4.	The bidder will provide recommendations emanating from the assessment of the on-premises database and data warehouse environment	3.1			

**Technical Evaluation**

Failure to comply shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder's Indication		Comments
					Yes	No	
<b>Modern Data Architecture</b>	Phase 1: Discovery and Assessment	5.	The bidder shall produce a Requirements Analysis document detailing all the requirements for the project. The Requirement Analysis document is to be signed off by the Electoral Commission	3.2.1			
		6.	The bidder shall undertake a comprehensive assessment of the Electoral Commission's existing Data Warehouse including the data workflows, integrations and reporting environment to evaluate current capabilities, performance and areas of improvements	3.2,1			
		7.	The bidder shall produce a comprehensive migration strategy, including a roadmap, risk mitigation measures	3.2.1			
	Phase 2 Architecture Design and Planning	8.	The bidder shall produce a complete solution architecture document detailing all the requirements for the Modern Data Warehouse Framework (Medallion Data Model -bronze, silver and gold layers), including the data architecture for streaming (real time or near real time), and the sharing of data with stakeholders.	3.2.2			

**Technical Evaluation**

Failure to comply shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder's Indication		Comments
					Yes	No	
			The document is to be signed off by the Electoral Commission				
		9.	The bidder shall produce a prototype of the proposed solution in Azure Fabric	3.2.2			
	Phase 3: Migration and Implementation	10.	The bidder shall implement the solution in Azure, including reliable data ingestion mechanisms and transformation pipelines and PowerBI for dashboards and reports.	3.2.3			
		11.	The bidder shall implement mechanisms for data sharing with stakeholders (APIs, data replication / synchronization)	3.2.3			
	Phase 4: Testing and Optimization	12.	The bidder shall execute comprehensive system test (bidder to list the tests) and performance or load test	3.2.4			
		13.	The bidder shall facilitate User Acceptance Testing with the Electoral Commission	3.2.4			

**Technical Evaluation**

Failure to comply shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder's Indication		Comments
					Yes	No	
	Phase 5: Deployment and Support	14.	The solution shall be securely deployed in the Azure environment	3.2.5			
		15.	The bidder shall provide support and maintenance for 6 months after go-live.	3.2.5			
		16.	The bidder shall provide as-Built document as part of training and knowledge transfer initiative	3.2.5			
<b>Stakeholder Relationship Management</b>	Microsoft D365	17.	The bidder shall implement (configure and customize) a CRM solution on Microsoft Dynamics CRM 365	3.3			
		18.	The solution shall include the following:	3.3			
		19.	Live chats	3.3			
		20.	AI-powered Chatbot	3.3			
		21.	Case and Workflow management	3.3			
		22.	Business Integration capabilities (Electoral Commission's social media pages including Facebook, X, WhatsApp for Business)	3.3			

**Technical Evaluation**

Failure to comply shall lead to disqualification.

			Compliance Minimum Requirements	Reference	Bidder's Indication		Comments
					Yes	No	
		23.	Omnichannel	3.3			
		24.	The bidder shall provide as-Built document as part of training and knowledge transfer initiative	3.3			
<b>Data Confidentiality and Privacy Requirements</b>		25.	The bidder undertakes to agree and comply will the Electoral Commission's requirements on data protection and confidentiality of information, as stated in 8 of this bid specification	9			
Overall Stage 3 Outcomes		<b><u>Assessment Comments:</u></b>					
		<b>Bid qualifies for further consideration: (YES/NO):</b>					

### 23.4 Stage 4: Technical Scoring

<p style="text-align: center;"><b>Bid Evaluation Criteria</b> <b>Stage 4 – Technical Scoring</b></p>					
<p style="text-align: center;"><b>To qualify to the next phase of adjudication a bidder must score a minimum of 75% (57/76)</b></p>					
	Product Description	Available Score	Points Allocation	Actual Score	Comments
1.	Relevant Reference	50	<p>References:</p> <ul style="list-style-type: none"> <li>a) Customer Contact Details (Customer name, Contact Person, Email, Telephone) = 2 points</li> <li>b) Product(s) / Module of CRM used = 2 points</li> <li>c) Description of Services provided = 4 points.</li> <li>d) Value (Contract Value Estimate) = 1 point</li> <li>e) Was the service provided in the last 36 months = (YES 1 point)</li> </ul> <p><b>Total for references = maximum 10 points per reference (5 references)</b></p>		
2.	Relevant Experience	14	<p>Experience with Microsoft SQL Database and Data Warehouse Assessments. (Max 5 points)</p> <ul style="list-style-type: none"> <li>a) ≥ 5 years and &lt; 8 years (2 points).</li> <li>b) ≥ 8 years and &lt; 10 years (3 points).</li> <li>c) ≥10 years (4 points)</li> </ul>		

## Bid Evaluation Criteria

### Stage 4 – Technical Scoring

**To qualify to the next phase of adjudication a bidder must score a minimum of 75% (57/76)**

	Product Description	Available Score	Points Allocation	Actual Score	Comments
			<p>Experience with Microsoft Modern Data Architecture. (Max 5 points)</p> <p>d) ≥ 5 years and &lt; 8 years (3 points).</p> <p>e) ≥ 8 years and &lt; 10 years (4 points).</p> <p>f) ≥10 years (5 points)</p> <p>Experience with Microsoft Dynamics CRM. (Max 5 points)</p> <p>g) ≥ 5 years and &lt; 8 years (3 points).</p> <p>h) ≥ 8 years and &lt; 10 years (4 points).</p> <p>i) ≥10 years (5 points)</p>		
3.	Skills Matrix	<b>10</b>	<p>Bidder’s skills matrix shows the following capabilities (Maximum 10 points)</p> <p>a) Data &amp; AI Architect / Cloud Architect (2 points)</p> <p>b) Data Analyst / Engineer / Scientist / Software Developer (2 points)</p>		

## Bid Evaluation Criteria

### Stage 4 – Technical Scoring

**To qualify to the next phase of adjudication a bidder must score a minimum of 75% (57/76)**

	Product Description	Available Score	Points Allocation	Actual Score	Comments
			c) Microsoft Dynamics CRM Developer (2 points) d) Business Analyst / Systems Analyst / Solution Architect (2 points) e) Project Manager (2 points)		
4.	SLA	<b>2</b>	Bidder has included an SLA example that shows service levels (Priorities and Response times)		
Overall Stage 4 Outcomes:		<p><b><u>Assessment Comments:</u></b></p>			
		<p><b>Bid qualifies for further consideration: (YES/NO):</b></p>			

### **23.5 Stage 5: Adjudication of Bids**

Only bids that comply with the requirements and conditions of the bid and that meet the minimum criteria in the bid evaluation process as stipulated above will be considered for bid adjudication purposes.

Acceptable bids must be market related.

This bid is deemed not to exceed R50 million including VAT.

Therefore, the 80/20 preference point system (PPPFA scoring) in terms of the Preferential Procurement Policy Framework Act, 2005 (PPPFA) and the Preferential Procurement Regulations, 2022 shall apply in the adjudication process of this auction where all acceptable bids received are equal to or below R50 million including VAT. Preference points will be allocated as follows:

<b>B-BBEE Status Level of Contributor</b>	<b>Number of Points</b>
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

**Bid Evaluation Committee**

	<b>Evaluation Committee Member's Name</b>	<b>Signature</b>	<b>Date</b>
1			
2			
3			
4			
5			

**Overall Adjudication Outcomes:**

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