



THEMBELIHLE

LOCAL MUNICIPALITY
PLAASLIKE MUNISIPALITEIT
U-MASIPALA WASEKUHLENI

*Incorporating the towns of Strydenburg and Hopetown
Northern Cape Province, Republic of South Africa*

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TLM10/2025/26 – SUBMISSION OF PROPOSAL FOR LEASING OF LAND FOR LOCAL ECONOMIC DEVELOPMENT – PV SOLAR FARM(S)

CLOSING DATE: 19 JUNE 2026

CLOSING TIME: 12H00

Thembelihle Local Municipality hereby invites proposals from individuals and businesses for the leasing of a 3000ha-5000ha of land from the remaining portion of Erf 1 in Hopetown for a Solar Plant for a period of 20 years.

Tenders must be submitted on the original documents and remain valid for (90) days after the closing date of the tender.

All enquiries pertaining to the specifications and completion of the documents can be addressed to Mrs. N Jaxa and/or Mr. E Mouton at quotations@tlim.gov.za / 064 968 2641

A set of tender documents can be obtained at a non-refundable cost of **R500** per hardcopy set from the Cashiers at Hopetown offices during office hours from Monday to Friday (07:30 –16:00)

The tender documents will be available from **Wednesday, 20 May 2026**.

Payments must be made by means of an electronic funds transfer (EFT) to Thembelihle Municipality or paid in cash by the cashier at Hopetown.

For EFT Payments the following bank account must be used:

Account Holder	Thembelihle Local Municipality
Account Number	041 879 171
Bank	Standard Bank
Branch	Hopetown
Branch nr	050103
Reference	TLM10 <i>Name of bidder (e.g. TLM10Thembelihle)</i>

Fully completed tender documents must be placed in a sealed envelope and placed in the tender box at the Thembelihle Local Municipal Offices **Corner Mark and Church Streets, Hopetown** not later than time and date stipulated or be sent by courier to reach the Tender Box, before the specified closing date and time. The envelopes must be endorsed clearly with the tender number, project title, tenderer's name and closing date and time of the tender as above.

Thembelihle Local Municipality reserves the right to request some or all tenderers to give presentations at a time, date and venue to be determined by the municipality to provide additional information and elaborating on their tenders.

Tenders will be evaluated on two stages: Functionality and the 80/20 Preference Points system as prescribed by the revised Preferential Procurement Regulations 2022 issued in terms of section 5 of the Preferential Procurement Policy Framework Act, Act Number 5 of 2000 (PPPFA). The following formula will be used:

$$Ps = 80 \left(1 + \frac{Pt - Pmax}{Pmax} \right)$$

The following specific goals will be used:

Specific Goal	Weight
Contracting with persons, or categories of persons, historically disadvantaged by unfair discrimination on the basis of race, women, youth or disability;	10
Locality South Africa	10

Bidders will be scored for their technical capability, previous experience, key individuals and legal entity/ financial security.

The following evaluation criteria will be applicable

CRITERIA	POINTS																														
<p>Proposed Plan & Financial Proposal (Financial Proposal should include the proposed rental amount for the land as well as the monetary values of any other additional benefits to the Municipality as mentioned in the proposal)</p> <p>Proposed Plan should include but not limited to the following headings:</p> <ul style="list-style-type: none"> • Executive Summary • Experience of bidder with proof of past projects • Project Background • Technical Configuration • Grid Connection Strategy • Licensing and Regulatory Framework • Off-take Structure and Commercial Strategy • Tariff and Revenue Model • Project and IRR Financial Model & Analysis and Investor Returns • Risk Management and Insurance Framework • Investor Shareholder Value and Exit Strategy • Tariff Benchmarking and Off-Taker Cost Savings • Employment Opportunities (Part & Full Time) 	<p>Points will be distributed in accordance to the below table:</p> <table border="1"> <thead> <tr> <th>Scoring rating criteria</th> <th>Points</th> </tr> </thead> <tbody> <tr> <td>Executive Summary</td> <td>5</td> </tr> <tr> <td>Experience of bidder with proof of past projects</td> <td>15</td> </tr> <tr> <td>Minimum of 3 reference letters to be attached. 5 points will be awarded per project</td> <td></td> </tr> <tr> <td>Project Background</td> <td>5</td> </tr> <tr> <td>Technical Configuration</td> <td>5</td> </tr> <tr> <td>Grid Connection Strategy</td> <td>5</td> </tr> <tr> <td>Licensing and Regulatory Framework</td> <td>5</td> </tr> <tr> <td>Off-take Structure and Commercial Strategy</td> <td>5</td> </tr> <tr> <td>Tariff and Revenue Model</td> <td>5</td> </tr> <tr> <td>Project and IRR Financial Model & Analysis and Investor Returns</td> <td>5</td> </tr> <tr> <td>Risk Management and Insurance Framework</td> <td>5</td> </tr> <tr> <td>Investor Shareholder Value and Exit Strategy</td> <td>5</td> </tr> <tr> <td>Tariff Benchmarking and Off-Taker Cost Savings</td> <td>5</td> </tr> <tr> <td>Employment Opportunities (Part & Full Time)</td> <td>15</td> </tr> </tbody> </table>	Scoring rating criteria	Points	Executive Summary	5	Experience of bidder with proof of past projects	15	Minimum of 3 reference letters to be attached. 5 points will be awarded per project		Project Background	5	Technical Configuration	5	Grid Connection Strategy	5	Licensing and Regulatory Framework	5	Off-take Structure and Commercial Strategy	5	Tariff and Revenue Model	5	Project and IRR Financial Model & Analysis and Investor Returns	5	Risk Management and Insurance Framework	5	Investor Shareholder Value and Exit Strategy	5	Tariff Benchmarking and Off-Taker Cost Savings	5	Employment Opportunities (Part & Full Time)	15
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	Financial Proposal should include:	Scoring rating criteria	Points
	<ul style="list-style-type: none"> • Rental Structure • Benefits to Municipality and Community (Bidders are required to list all benefits with an estimated monetary values) 	Rental Structure	10
		Benefits to Municipality and Community	15
	Minimum Score	70% (a minimum of 77 out of 110 needs to scored)	

Only bidders who obtain a minimum of **77 points** out of **100** points for functionality assessment will be considered and evaluated further on Price and specific goals.

Bidders are required to, together with their bids, submit a certified copy of original and valid B-BBEE Status Level Verification Certificate or an original copy of a Sworn affidavit thereof to substantiate their B-BBEE rating claims. Bidders will also be required to submit rates and taxes Statements not older than 90 days from the date of closing of this bid to obtain points for locality. Failure to submit will lead in the bidder forfeiting points for Specific Goals.

The tender box will be emptied just after 1200hrs on the closing date as above, after which all bids will be opened in public. Late tenders or tenders submitted by e-mail or fax will under no circumstances be accepted.

The Municipality reserves the right to withdraw any invitation to tender and/or to re-advertise or to reject any tender or to accept a part of it. The Municipality does not bind itself to accepting the lowest tender or award a contract to the bidder scoring the highest number of points.

It is expected of all Bidders to be registered on the Central Supplier Database if not, to register without delay. The Municipality reserves the right not to award tenders to Bidders who are not registered on the Database.

**MS. KG GABORONE
MUNICIPAL MANAGER**