


Department:	Supply Chain Management	Document no:	AIDC-SCM-FRM-004	 Automotive Industry Development <i>Your partner in becoming globally competitive</i> <small>A subsidiary of the Gauteng Growth and Development Agency</small>
Document Classification	Normal document			
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AIDC STANDARD BID DOCUMENT

Bid number:

AIDC_T05_2025/26

Bid Title:

INVITATION FOR AN OPEN TENDER FOR SUPPLY, INSTALLATION & CONFIGURATION OF THE STORAGE AREA NETWORK (SAN), WITH 4 (FOUR) SERVERS AND HYPERVISOR WITH SUPPORT AND MAINTENANCE FOR 36 MONTHS AT THE SUPPLIER PARK DEVELOPMENT COMPANY SOC LTD T/A AIDC

Date issued:

25 July 2025

Closing date:

18 August 2025

Closing time:

11:00

Validity Period:

120 days

Compulsory briefing session

Yes

☒

No

☐

Venue: Automotive Supply Park, 30 Helium Road, Rosslyn, 0200.

Date: 04 August 2025

Time: 10:00

Site visit (Reference site)

Yes

☐

No

☒


(See Part C - Evaluation Criteria)

Bidder's details	
Company name:	
Company registration no:	
CSD registration no:	
Contact person:	
Tel number:	
Cell number:	
Email address:	

OVERALL PROJECT GRAND TOTAL (All cost Inclusive) transferred from SBD 3	R _____
VALUE ADDED TAX (VAT)	R _____
TOTAL BID PRICE (as indicated on SBD 3.)	R _____

Please note: No “type correction fluids” or any other forms of blanking out any of the printed information on this tender document are allowed. All changes must be indicated, and any deletions must be scratched out and signed next to each change.


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ADMINISTRATIVE DOCUMENTS REQUIRED

Documents required for this BID	Comments	Submitted (Yes /No)
STAGE 1: MANDATORY DOCUMENTATION		
Compulsory Briefing Session Onsite at the Automotive Suppliers Park. Venue: Automotive Supply Park, 30 Helium Road, Rosslyn, 0200.	The bidder/s who fail to attend the compulsory briefing session will be disqualified; the attendance register will be used as proof of attendance	
SBD 1 (Invitation to Bid)	Fully completed and signed, an incomplete form will lead to disqualification.	
SBD 3 (Pricing Schedule)	Fully completed, in ZAR currency only. Failure to make provision for VAT in your total bid price will result in your bid being non-responsive due to the market value of the tender and the Value-Added Tax Act threshold compliance requirement.	
SBD 4 (Bidder's Disclosure)	Bidders will be disqualified if the declaration is not completed in full, submitted, and signed	
<u>Technical Compliance Requirements:</u> SAN storage and Servers a) Valid OEM Certificate or Signed Partnership letter/certificate of the proposed SAN storage and Servers with a valid OEM partner b) SAN Installation Engineer with a certification in the installation and/or management of SAN storage. c) Detailed quotation of the proposed SAN solution and Servers, on the company letterhead. No generic OEM product brochures will be considered.	Disqualified if not submitted	
STAGE 2: OTHER RETURNABLE DOCUMENTATION		
Undertakings by the service provider in respect of this bid	Make sure it is fully completed	
Central Supplier Database (CSD) Summary Report	Info provided will be validated during the evaluation stage & failure to meet CSD requirements Tax Status will lead to disqualification	
Tax Compliance Status PIN	Submit valid Tax Compliance Status Personal Identification Number (TCS PIN) issued by SARS to enable the Organ of State	

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	to verify the Taxpayer's Profile and Tax Status	
<p>SBD 6.1 (Preferential Points Claim Form)</p> <p>The preferential procurement targets will be scored out of 20 points. Points will be awarded for specific goals related to this tender. The total points obtained will be used to evaluate the 80/20 Preference Point System, where 80 points are assigned to price and the remaining 20 points are assigned to a specific goal. Bidder must attach supporting documents listed below and complete SBD 6.1 in full on page 24 of 28 (To be completed by the tenderer). A bidder who fails to duly complete or complete SBD 6.1 incorrectly to claim points for specific goals will receive a score of zero for that goal.</p>	<p>This is to be duly completed and signed by the Bidder to claim preference points. Bidders who fail to duly complete the SBD 6.1 correctly and fail to provide proof substantiating their claim for allocated points for each specific goal, will forfeit such points.</p>	
Original or Certified Copy of Board Resolution or Company Power of Attorney, authorising the person signing this bid response.	Must be duly completed and signed	
POPIA Compliance - Personal Information Processing Form	Must be duly completed and signed	
Value Added Tax (VAT) - Notice of Registration issued by SARS. VAT compliance requirements can be obtained from the following SARS link: https://www.sars.gov.za/types-of-tax/value-added-tax/obligations-of-a-vat-vendor/	Value Added Tax (VAT) - Notice of Registration issued by SARS. VAT compliance requirements can be obtained from the following SARS link: https://www.sars.gov.za/types-of-tax/value-added-tax/obligations-of-a-vat-vendor/	

Bidders must duly complete and submit all the required pages of the Bid Document. Failure to provide the necessary supporting documentation/evidence required may result in the bidder forfeiting evaluation points or being disqualified, depending on the stipulated evaluation criteria requirements.

BIDDERS TO ENSURE THAT THEY COMPLY WITH THE FOLLOWING REQUIREMENTS:

- 1. Bid Documents must be completed with ink pen or typed.**
- 2. No correction pen and/or correction fluid is allowed.**
- 3. All changes must be scratched out and a signature appended next to each change.**
- 4. The certification of documents must not be older than six (6) months from date of bid closure and must comply with the requirements outlined in the Justices of the Peace and Commissioners of Oaths Act, No 16 of 1963 and its Regulations promulgated in Government Notice GNR 1258 of 21 July 1972 Justices of the Peace and Commissioners of Oaths Act, No. 16 of 1963.**
- 5. Bid documents must be secured together preferably bound or contained in a lever arch file as Supplier Park Development Company SOC LTD t/a Automotive Industry Development Centre will not take any responsibility for any loss of documents as a result of not being properly secured upon submission.**

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PART A

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SBD 1

PART A

INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR THE REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)					
BID NUMBER:	AIDC_T05_2025/26	CLOSING DATE:	18 August 2025	CLOSING TIME:	11:00
DESCRIPTION	INVITATION FOR AN OPEN TENDER FOR SUPPLY, INSTALLATION & CONFIGURATION OF THE STORAGE AREA NETWORK (SAN), WITH 4 (FOUR) SERVERS AND HYPERVISOR WITH SUPPORT AND MAINTENANCE FOR 36 MONTHS AT THE SUPPLIER PARK DEVELOPMENT COMPANY SOC LTD T/A AIDC				
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
Main Gate, Automotive Supplier Park, 30 Helium Road, Rosslyn, 0200.					
Closing date for questions: 11 August 2025					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO					
CONTACT PERSON	SCM Department				
TELEPHONE NUMBER	N/A				
FACSIMILE NUMBER	N/A				
E-MAIL ADDRESS	aidctenders@aidc.co.za				
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA

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B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	[TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No	B-BBEE STATUS LEVEL SWORN AFFIDAVIT	TICK APPLICABLE BOX <input type="checkbox"/> Yes <input type="checkbox"/> No
--	---	-------------------------------------	---

[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
--	--	---	--

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?
☐ YES ☐ NO

DOES THE ENTITY HAVE A BRANCH IN THE RSA?
☐ YES ☐ NO


DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?
☐ YES ☐ NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?
☐ YES ☐ NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?
☐ YES ☐ NO

IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

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PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:
<p>1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.</p> <p>1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (MAY NOT BE ALTERED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.</p> <p>1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000, AND THE PREFERENTIAL PROCUREMENT REGULATIONS 2022, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.</p> <p>1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD 7).</p>
2. TAX COMPLIANCE REQUIREMENTS - (It is a condition of the bid that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with the South African Revenue Service (SARS) to meet the bidder's tax obligations.)
<p>2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.</p> <p>2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.</p> <p>2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.</p> <p>2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.</p> <p>2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.</p> <p>2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.</p> <p>2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."</p>


NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)


DATE:

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A2. TERMS AND CONDITIONS FOR BIDDING	
1. Bid Submission:	
1.1.	The Supplier Park Development Company (SOC) Ltd trading as AIDC considers this tender and all related information, either written or verbal, which is provided to the respondent, to be proprietary to AIDC. All information contained in any subsequent documentation shall be marked “COMPANY CONFIDENTIAL”.
1.2.	Bids must be delivered by the stipulated time to the correct address. Late bids will not be accepted for consideration.
1.3.	All bids must be submitted on the official forms provided (not to be re-typed) or in the manner prescribed in the bid document.
1.4.	All the documentation submitted in response to this invitation to bid must be in English.
1.5.	The bidder should verify the numbers of the pages of this document to satisfy themselves that none are missing or duplicated. No liability will be accepted by AIDC regarding anything arising from the fact that pages are missing or duplicated.
1.6.	Bidders are required to reference/index their bid documents, insert proper file divisions, and ensure that bid supporting documents are attached.
1.7.	Tender responses should be submitted as follows: 1 HARD COPY (ORIGINAL + 1 x USB MEMORY STICK) in a sealed envelope/package endorsed, “AIDC_T05_2025/26”, with the service provider’s details on the back of the envelope or on the front. The sealed envelope/package must be placed in the bid box at the Main Entrance Gate, Automotive Supplier Park, 30 Helium Road, Rosslyn X2, by the closing date and time.
1.8.	The closing date, company name, and the return address must also be endorsed on the back of the properly sealed envelope (or side of a properly sealed package). If a courier service company is being used for delivery of the bid document, the bid description must be endorsed on the delivery note/courier packaging to ensure that documents are delivered into the AIDC’s Bid Box. The courier must accept responsibility for ensuring that the bid documents are properly deposited into the bid box and the AIDC accepts no responsibilities in this regard.
1.9.	All bid documents must be submitted in hard copy in the bid box. Where a bid document is not in the bid box at the time of the bid closing, such a bid document will be regarded as a late bid. Late bids OR BID DOCUMENTS NOT PROPERLY SEALED will not be considered.
1.10.	Amended bids may be made, in an envelope clearly marked “Amendment to bid no “ AIDC_T05_2025/26 ”, to represent the original document as the “replacement bid” and should be placed in the bid box before the closing date and time. An amendment bid without original bid documents deposited in the AIDC’s Bid Box will not be considered. In such a case, only the amended bid document will be assessed per the bid criteria of this tender bid request. Under no circumstances will the AIDC be using or can the service provider rely on any information as contained in the original bid documents, once replaced.
1.11.	The bidder is responsible for all the costs that they might incur related to the preparation and submission of the bid document.
1.12.	AIDC reserves the right not to accept the lowest bid price of any bid in part or whole. It normally awards the contract to the service provider who proves to be fully capable of handling the contract in terms of outputs and services that are advantageous to the aims, goals, and objectives of the AIDC.
1.13.	AIDC also reserves the right to award to a company that is B-BBEE (Broad-Based Black Economic

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Empowerment) compliant or may award this bid on the conditions that a joint venture/consortium with an empowerment company is formed and a valid consolidated B-BBEE certificate for the tender, accredited by a SANAS Agency, is submitted. This may be added to the criteria when evaluating the bids.

- 1.14. AIDC reserves the right, at its sole discretion, not to award or consider bidders with (or who had) litigation against the AIDC or have been blocked for poor performance.
- 1.15. This bid is subject to the Preferential Procurement Policy Framework act, 2000 and the Preferential Procurement Regulations, 2022, the General Conditions of Contract (GCC) and, if applicable, any other special conditions of the contract.
- 1.16. Responses to this tender received from a service provider will be valid for **120 days** counted from the closing date of the tender.
- 1.17. **The successful bidder will be required to fill in and sign a written contract form (SBD 7).**

2. Tax Compliance Requirements

- 2.1. Bidders must ensure compliance with their tax obligations.
- 2.2. Bidders are required to submit their unique Personal Identification Number (pin) issued by SARS to enable the organ of state to verify the taxpayer's profile and tax status.
- 2.3. Application for Tax Compliance Status (TCS) pin may be made via e-filing through the SARS website www.sars.gov.za.
- 2.4. In bids where consortia / joint ventures / sub-contractors are involved; each party must submit a separate TCS pin / CSD number.
- 2.5. In terms of Regulation 13 (c) of the Public Service Regulations., which read as follows "No bids will be considered from persons in the service of the state, companies with directors who are persons in the service of the state, or close corporations with members in the service of the state".
- 2.6. Due to the nature and market value of the tender, the successful bidder will have to be registered for VAT in accordance with the Value-Added Tax Act.

3. Evaluation Process

- 3.1. The bid will be evaluated in terms of the evaluation criteria stipulated in the tender documentation.
- 3.2. This bid will also be evaluated in terms of the following stages:
 - a) Stage 1: Mandatory Documentation
 - b) Stage 2: Other Returnable Documentation
 - c) Stage 3: Functionality and Capability Requirements
 - d) Stage 4: Preference Point System Evaluation.

NB: Failure to provide or comply with any of the above particulars may render the bid invalid.


DECLARATION

I/we, the undersigned, acknowledge that the information furnished above is true and correct.

Signature of Authorised Representative

Date

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A4. TERMS OF REFERENCE AND SCOPE OF WORK

1. INTRODUCTION

1.1. Mandate

The Automotive Industry Development Centre (AIDC) serves to develop the automotive manufacturing sector to globally competitive standards of excellence, through a world-class value proposition that enables effective and sustainable socio-economic growth. The organization was established as a government support centre, to increase the local automotive industry's global competitiveness and to promote Gauteng as the automotive industry investment destination of choice.

The organization is the dedicated developmental agency of the Gauteng Growth and Development Agency (GGDA) in relation to the specific industrial, infrastructure and training needs required by the automotive and allied sector - in particular those based in the Gauteng province.

The AIDC is thus tasked by GGDA with special developmental-oriented projects aimed at retaining and attracting investments in the automotive and allied-related sector with a focus on enterprise development; supporting BBBEE SMME development, skills development and limited logistical infrastructure in line with the Gauteng provincial government's objectives of transformation, modernization and re-industrialization (TMR). The AIDC also undertakes projects related to the transport and energy sectors, as well as the development of the Auto City in the Northern Corridor.

1.2. Vision

To be the automotive industry's thought leader and centre of excellence that promotes industry sustainability and global competitiveness.

1.3. Mission


Navigating the automotive industry's journey towards being an innovative and transformed sector, by providing agile, reliable, and responsive industry solutions.

1.4. Values

The AIDC's staff aligns their behaviour to the company's shared values as listed below, which support, and is informed by, the organization's vision and mission:

- Respect for others
- Teamwork
- Open and honest two-way communication
- Encouraging a learning culture
- On-time, on-brief, on-budget
- Client-centered
- Integrity and ethics above all

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2. BACKGROUND AND CURRENT INFRASTRUCTURE

The AIDC Data Centre in the ICT server room operates on a 3PAR Storage Area Network (SAN) storage server (**HPE 3PAR StoreServ 2 – node storage base – 8000/8200**) with fibre switches connected to two hosts controlling the datastores and virtual infrastructure. The Storage Area Network (SAN) is connected through an independent high-speed network that interconnects and delivers shared pools of storage devices to multiple servers.

The above-mentioned storage was procured in 2015 and is currently out of OEM warranty.

The current environment runs on the virtualization platforms (Bare Metal Hypervisors) VMWare ESXi 5.5 and VMWare ESXi 6.0 on the current Host servers, comprising of a total of 34 Virtual Servers.


3. SCOPE OF SERVICES REQUIRED

- Procurement and installation of a complete SAN environment with network switches and all related components, data centre network, and fiber switches.
- The requirement is for a flash storage array SAN with either physical drives or pure flash drives.
- Applications, data, programs are successfully migrated to, and tested on the new environment. Data to be migrated to the new storage is approximately 24TB.
- The service provider is to acquire and facilitate licensing for the new SAN platform where necessary.
- Decommission and relocate the current storage to a data centre away from main data centre.
- The storage configuration will include services for data protection for ransomware attacks.

Baremetal Hypervisor Server virtualization software is required for 6 Physical Host Servers, licenced, with the ability to do:

- Live migration
- Storage migration
- VM Replication (Replica)
- Dynamic memory
- Extensible virtual switch
- High availability
- Fault tolerance
- Ability to scale up to 200 VMs per host
- Ability to hot add memory
- Ability to hot plug CPU
- Ability to scale up to 2048 vCPU per host, 64 vCPUs per VM, 1TB of memory per VM

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- 1 x Virtualization Management Operations Software is required for the 6 x hosts. To manage the virtualization platforms, we are currently using VMWare vCenter 6 which should be updated or migrated to vCenter 8 or similar.
- Four (4) New Physical Host Servers are required, where the current 34 virtual servers will be migrated to.
- 34 Virtual Servers currently running on 3 Physical Hosts (ESXi 6.0), should be migrated to VMware vSphere 8 or similar latest hypervisors.

4. SOLUTION SPECIFICATION

4.1. Minimum Flash Array Storage Optimization is required

- Must provide a flash array that requires no data tiering/CPU cycles or management overhead to achieve sub-millisecond application latency
- Must support mirrored high speed NVRAM for write buffering
- Must provide redundant write buffering NVRAM for write spikes
- Must provide non-blocking I/O where read and writes do not compete.
- Must provide active/active connectivity to all attached hosts
- Must support natively embedded multipathing.

4.2. Minimum Data Reduction Feature and functionality required:


a) Efficiency (Compression)

- Must be inline and online and not a post process task or as an offline task
- Should support a granularity of 512-Bytes and not course 4K or 8K
- Should be a dynamic and seamless compression management process that reacts to changing I/O profiles
- Compression functionality includes the intelligence to further optimize the compression ratio as the data on the array ages
- Compression must be natively embedded on the storage array and require no external management cycles
- Compression functionality must not have an additional licensing cost
- Must not uncompress data reads in Flash.

b) Efficiency (Deduplication)

- Must support inline deduplication (dedupe on ingestion and not as a post process)
- Should support a granularity of 512 Bytes
- Must have no performance impact to any provisioned application
- Must implement intelligence to further optimize the data deduplication ratio as resident data ages
- Deduplication must be natively embedded and require no external management cycles

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- Deduplication functionality should not have an additional licensing cost.

c) Efficiency (Pattern-Recognition)

- Should support inline pattern recognition that is performed on data ingress
- Should provide a pattern recognition granularity of 512-bytes
- Must provide a constant service level in terms of an average of sub-millisecond latency response to applications
- Have no options to disable pattern recognition functionality
- All advertised performance metrics are with Pattern Recognition enabled.

d) Efficiency (Thin Provisioning and Zero-bit Detection)

- Should support thin only storage provisioning
- There should be no compromise to performance and/or latency when using thin provisioned LUN's
- Any non-data zeroes sent from the applications will be removed inflight and not written (Full formats, file system zeroing, etc.)
- Thin LUN's will not bloat when zeroes are sent by applications and operating systems.

e) Efficiency (RAID Parity and Metadata overhead)


- Must provide a total RAID and Metadata overhead of <28% (before deduplication and compression) against usable capacity
- Must report the RAID and Metadata overheads at all times
- Must provide real time and overtime data reduction ratios
- Should provide data reduction ratios are against usable storage and not raw storage capacities
- RAID protection level should be fully optimized for NAND flash and not legacy disk
- RAID protection algorithms should protect against potential performance NAND flash fluctuations
- The RAID protection algorithms should apply parity protection greater than dual parity, dynamically, on data and metadata that is accessed very regularly
- RAID functionality must be thin aware and only rebuilt only the written data
- There must be no performance impact or degradation of end user service levels if 2 NAND flash devices ever fail concurrently.

4.3. Software Functionality:

a) Ease of use:

- Must support a single and global enterprise RAID protection level that can withstand two concurrent NAND flash device or segment failures within the same raid data set
- Must not require storage pools, aggregates, storage groups or complex tiering policies
- Must not require a sub-LUN tiering license
- Must support dynamic and automatic file alignment regardless of the I/O transfer size
- Must support thin provisioning globally and natively

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- All inline data reduction techniques are thin aware and thin friendly
- All current software features and functionality must be embedded in the storage array operating system
- All future software functionality will be implemented on the storage array with no additional licensing cost
- All software features are enabled simultaneously without any compromise to performance, latency, or functionality.

b) Management Tools:

- Must support simplistic but fully functional embedded CLI and GUI interfaces
- Must not require a GUI client that needs to be updated whenever the array firmware is upgraded
- Should support at least 1 year's worth of persistent performance and capacity trending data
- Must support a secure phone home functionality that is embedded within the storage array firmware
- Should not require an external laptop/server for phone home functionality
- Should support fully functional restful API
- Should support OpenStack management plugins
- Must support a comprehensive phone home for proactive support management
- Must support GUI replay functionality for predictive and leading-edge enterprise support functionality
- Must offer phone home support via a proxy server.

c) Software Functionality (Snapshots and Clones)

- Snapshots require no space reservation upfront
- Must be able to restore a snapshot to a source volume instantly
- Should have the ability to create clones from snapshots and snapshots from clones
- Clone creation must be instant
- Clones must be available instantly after creation
- Snapshots should be stateful with the ability to restore any point in time image to the source LUN regardless of what previous image was restored
- All data reduction functionality should be applied to snapshots and clones with no performance impact.


5. MINIMUM CONFIGURATION

The supplier is to provide detailed specification against the minimum configuration below as it specifies high level components only.

a) SAN STORAGE CAPACITY

- Minimum 60TB storage capacity
- Minimum SAS 12G FIO HDD Bundle (physical drives) or pure flash drives.

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b) SAN NETWORK SWITCHES

- M-series Ethernet Switch. 25GbE 24SFP28 4QSFP28 Power to Connector Airflow Switches
- Maximum number of Fibre Channel ports is 64; Maximum rate is 32 Gbit/s
- 24 ports licensed and activated with 24x 16Gb Multimode SFPs
- Supports hot swapping of optical modules on interfaces: 32 Gbit/s, 16 Gbit/s, 10 Gbit/s, 8 Gbit/s, and 4 Gbit/s auto-sensing
- Support online c compression Redundant power supply.

c) SAN ACCESSORIES

- Minimum 1G SFP RJ45 T Transceiver modules
- Minimum 10GBASE-T SFP+ RJ45 30m 1-pack Transceiver modules
- Minimum 25Gb SFP28 SR 30m Transceiver speed
- Synergy Frame Link Module CAT6A Cabling
- 100G QSFP28 to QSFP28 Direct Attach Copper Cable
- Provision of premier Flex LC/LC Multi-mode Fiber 5m Cable
- 2x25GbE 2-port SFP28 FIO Adapter Kit
- Other cabling and accessories.


d) SAN ARRAY

- Minimum Adaptive Flash Array SATA 6G FIO Cache Bundle (2.88TB (3x960GB) SATA 6G FIO)
- Adaptive Flash Array Dual Controller Base Array.

e) SOFTWARE & MAINTENANCE

- Professional Version data migration software for minimum of 4 hosts
- SAN Server Software (SAAS) / 60TB Maintenance Subscription for 36 months
- SAS maintenance to provide for proactive management of the storage
- Subscription to provider for replacement of faulty parts at no additional costs
- Technical Care Essential Service for 36 months (OEM).

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6. REQUIRED SERVICES

6.1. NEW SAN

- a. **SUPPLY THE SAN:** The provision of the requisite Hardware and Software for the IT Infrastructure solution as per section 3 above.
- b. **SERVICES (INSTALLATION AND CONFIGURATION)**

- **Solution design (H/W).**


- Hardware design (Server, Network, Storage, and backup hardware).
- Virtualization Design.

- **Installation and Configuration**

- Onsite Installation and start-up services for Servers
- Virtualization installation and configuration as per the design
- Data migration, from the current environment to the new infrastructure. Approximately 24TB
- V2V (Virtual to Virtual) migrations to the new environment
- P2V (Physical to Virtual) migrations to the new environment
- Set up, configure, and test DR replication.

- c. **WARRANTY:** To be clearly indicated. OEM based for a period of 36 months.
- d. **SUPPORT AND MAINTENANCE:** Supply of 36-month onsite (next business day) technical support service contract with the OEM including but not limited to:
 - TAC (Technical Assistance Centre) Support 24x7
 - Hardware Replacement (**Next Business Day**) including but not limited to: Chassis, controllers, power supplies, drive enclosures, hard drives, fibre cards, network cards, CPU, Memory modules, circuit boards, etc.
 - Onsite Hardware Replacement. The solution must include installation and configuration of failed hardware
 - An online customer portal that enables device inventory management, service request management, accessing product technical information, service reports, and intelligent product maintenance
 - Minimum of quarterly updates to firmware and software to be included as part of the support contract or as and when required.

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6.2. OLD SAN

- a. **SERVICES (DECOMISSION AND RELOCATE THE SAN and current production Host servers):** Decommission and relocate the storage to a data centre away from the main data centre (SAN, Switches, and Hosts).

- b. **SERVICES (INSTALL AND CONFIGURE THE SAN):** Complete installation and configuration of the SAN infrastructure system and switches. Set up, configure, and test DR replication.

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Current Technical Diagram

24 TB of DATA (servers and databases)					
Total Number of Virtual Servers	Linux (Debian)	Windows Servers			
	1	34			
Databases	Servers With SQL Server	3			
Current Environment					
	Hypervisor	DataStore1	DataStore2	DataStore3	File System
	VMWare ESXi 6.0.0 vSphere 6 Essential Plus Licenced for 2 Physical CPUs (unlimited cores per CPU)	21 TB 3PARdata Fibre Channel Disk	600 GB HP Serial Attached SCSI Disk	3 TB 3PARdata Fibre Channel Disk	VMFS 5.61
VMWare vCenter	vCenter Server 6 Essential (Managing 3 Physical Hosts)				
Physical Hosts	Current Production Host Servers with 3PAR SAN				
	Host 1	Host 2	Host 3		
	HP Proliant DL380 Gen9 vSphere 6 Essential Plus	HP Proliant DL380 Gen9 vSphere 6 Essential Plus	HP ProLiant DL380 G7 vSphere 6 Essential Plus		

7. TRAINING AND SKILLS TRANSFER: Once-off training/ skills transfer with manuals for three (3) ICT Infrastructure Resources.

- Production and Dedicated Backup storage

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- VMware Servers
- Data Migration
- Backup Server
- SAN Switches.

8. THE INSTALLATIONS AND COMMISSIONING SHALL COMPLY WITH THE FOLLOWING REGULATIONS:

- The Occupational Health and Safety Act, Act No. 85 of 1993

9. QUALITY OF SERVICE

- At the end of the project the contractor needs to provide the client with a documentation and layout of the newly installed storage system
- Contractor should describe the sequence on how the units will be installed given that there is an old system already in place
- The diagrams, schematics and technical manuals must be provided for a part of the proposal
- Monthly maintenance reports after every maintenance work.


10. DURATION OF THE INSTALLATION

- The appointed service provider is to ensure the project is completed in 30 days.
- The project plan is to be provided detailing the below for each site:
 1. Risks.
 2. Duration of the installation and dependencies.

NEW SERVER SPECIFICATIONS

CONFIG USAGE	CONFIG DESCRIPTION	QUANTITY
Base Description	Generation 11 8 Small Form Factor (SFF) Networking Choice (NC) Configure-to-order ICT network server. Upgraded with high-speed data transfer rate. With cloud operating experience, built-in security, and optimized performance for workloads to drive your business forward.	1
Processor	Intel Xeon-Gold 6426Y 2.5GHz 16-core 185W Processor	2

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Registered Smart Memory Kit	64GB (1x64GB) Dual Rank x4 DDR5-4800 CAS-40-39-39 EC8. Registered Smart Memory Kit	8
Backplate kit	Generation 11 8SFF x1 U.3 Tri-Mode Backplane Kit	1
Hard drives	480GB SATA 6G Read Intensive SFF BC Multi-Vendor Solid State Drives (SSD)	2
	6TB SATA 7.2K LFF LP 512e DS HDD	12
Ethernet Adapter	Broadcom 57414 10/25GbE 2p SFP28 OCP3 Adapter	1
Server Fan Kit	Generation 11 1U Standard Fan Kit	1
	Generation 11 1U 2P Standard Fan Kit	1
Power Supply kit	1600W FS Platinum Hot Plug Low Halogen power supply Kit	2
Server license (once off)	Advanced 1 x server licenses 3yr Support	1
Server Management	Cloud Management Server FIO Enablement	1
	Intelligent Platform Management Interface (ILO)	1
	Generation 11 CPU2 to OCP2 x8 Enablement Kit	1
Heat Sink	Generation 11 1U Standard Heat Sink Kit	2
Installation and Server Rails	Generation 11 Easy Install Rail 3 x Kit	1
	SN2100M Rack Installation Kit	1
OEM Technical Support (3yrs)	OEM 3 Years Technical Care Essential Service	1

11. SERVICES AND SERVICE LEVELS (PERFORMANCE) METRICS

The objective is for the appointed service provider to carry out periodic maintenance and repair of the installed SAN. Perform software updates where required to reduce incidents of breakdowns and proactively check the systems and equipment for signs of likely future malfunctioning.

The service level agreement to be entered into will cover both newly installed and existing equipment.

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Priority	Description	Response time
Priority 1 – Critical	A critical service is unavailable or seriously impaired due to a problem. The impact on normal business operations is severe. Adverse business impact.	2 hours response time
Priority 2 – High	Disruption of a service and/or operations. Ramifications include some impact on the business and operations.	4 hours response time
Priority 3 – Medium	A non-critical service is impacted. There is a minor impact on the normal business operations.	6 hours response time
Priority 4 - Low	A non-critical service is impacted. There is no direct impact on the normal business operations	8 hours response time
Hardware Replacement	8:00 x16:00 x NBD (Next Business Day)	


12. PENALTIES

- Without restricting the Client's rights in any way, should the performance standards not be adhered to, and the Client or its tenants suffer any financial loss as results of negligence, theft, vandalism, etc. such loss shall be recovered from the service provider.
- The penalty shall apply in an event the service provider fails to deliver the project on the completion date stipulated in the contract.

13. SUPPLIER PERFORMANCE REPORTING

Monthly meetings to be scheduled between AIDC and the service provider. The supplier is to prepare the required reporting for the meeting.

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A5. PRICING SCHEDULE AS PER SCOPE OF WORK – OVERALL PROJECT COST

SBD 3

Note: Only firm prices in South African Rand ('R') will be accepted.

Name of Bidder Bid number: **AIDC_T05_2025/26**
Closing Date: 18 August 2025 **Closing Time: 11:00**

OFFER TO BE VALID FOR THE DURATION OF THE PROJECT (CONTRACT PERIOD)

BIDDER TOTAL COSTING (ALL COSTS INCLUSIVE) FROM SBD 3 TO BE TRANSFERRED TO THE FIRST PAGE OF THIS TENDER DOCUMENT.

NOTE:

- All costs must be included on the Bid Price, including travel, subsistence, and all taxes where applicable, etc.
- Important: If there are any exclusions or added services, those must be clearly indicated.
- Prices which are quoted subject to confirmation will not be considered
- All bidders must include Value-Added Tax to their Total Bid Price, given the nature of and cost of the tender, as the successful bidder will be required to be registered for VAT in accordance with the Value-Added Tax Act threshold, prior to tender award. Failure to make provision for VAT in your total bid price will result in your bid being non-responsive.

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TABLE 1 – SUPPLY, DELIVERY, INSTALLATION, AND CONFIGURATION OF THE SAN

1. SUPPLY, DELIVERY, INSTALL & COMMISSION THE NEW SAN.					
Item No.	Description	UOM*	QTY	Unit Price (excl. VAT)	Total Price (excl. VAT)
1	Supply the SAN as per Section 3 - scope of services required Section 4 - Solution Specification Section 5 - minimum configuration	Once off	1		
2	Services (installation and configuration)	Once off	1		
3	Provision of data migration software: minimum 34 virtual servers are to be migrated , from 3 Physical Host Servers	Once off	1		

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Item No	Description	UOM*	QTY	Unit Price (excl. VAT)	Total Price (excl. VAT)
4	Support And Maintenance	Monthly	36		


2. DECOMISSION, RELOCATE AND INSTALLATION OF THE OLD / CURRENT SAN

Item No.	Description	UOM*	QTY	Unit Price (excl. VAT)	Total Price (excl. VAT)
1	Decommission and Relocate The SAN and 2 Physical Host Servers	Once off	1		
2	Reinstall and Configure The SAN and 2 Physical Host Servers	Once off	1		

SERVERS


Item No.	Description	UOM*	QTY	Unit Price (excl. VAT)	Total Price (excl. VAT)
1	Supply and deliver ICT network server hardware as per section 3 SCOPE	Each	4		
2	Server Hardware Installation and Startup Service (once off)	Each	1		
3	Supply, install and configuration of Baremetal Hypervisors software for the 6 Hosts as per section 3 Scope.	Each	1		
4	3-year software licensing for Hypervisors (6 Hosts)	Once-Off	1		
5	Support and Maintenance As and when required	Month	36		

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PART B

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B1.

BIDDER’S DISCLOSURE

SBD 4

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s is listed in the Register for Tender Defaulters and/or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. BIDDER’S DECLARATION


- 2.1 Is the bidder, or any of its directors/trustees / shareholders/members / partners or any person having a controlling interest¹ in the enterprise, employed by the state?
- YES/NO
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/directors/directors/directors/trustees/shareholders/members/ partners or any person having a controlling interest in the enterprise, in the table below.

Full Name	Identity Number	Name of institution	State

- 2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? YES/NO
- 2.2.1 If so, furnish particulars:
-
-
- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?
- YES/NO

1 the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

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2.3.1 If so, furnish particulars:

.....

.....

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements, or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements, or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

.....

Date

.....


Position

.....

Name of bidder


² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

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C1. EVALUATION CRITERIA OF OFFERS

The bid will be evaluated in accordance with the following stages:

- Stage 1: Mandatory Documentation
- Stage 2: Other Returnable Documentation
- Stage 3: Functionality and Capability Requirements
- Stage 4: Preference Point System Evaluation


1.1. AIDC reserves the right to independently verify all supplied documents.

1.2. Any bidder that does not submit the required mandatory documentation and/or scores less than the minimum threshold score for Stage 3 will not be evaluated further.

1.3. For the purpose of comparison and to ensure a meaningful evaluation, service providers are requested to furnish detailed information in substantiation of compliance to the evaluation criteria mentioned above.

1.4. Specific Goals & Price will be evaluated as per the preference point system outlined below.


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STAGE 3 – FUNCTIONALITY AND CAPABILITY REQUIREMENTS


FUNCTIONALITY & CAPABILITIES <i>A bidder who scores less than 70 points out of 100 points on Functionality and Capability Requirements will not be considered further and will be regarded as having submitted a non-responsive bid and will be disqualified.</i>	TYPE OF COMPULSORY EVIDENCE/SUPPORTING DOCUMENTS REQUIRED	MAXIMUM SCORE
1. ENGINEERS' CVs WITH THE FOLLOWING AMOUNT OF EXPERIENCE Project-specific organogram with key personnel names and roles of each personnel. The bidder should propose the structure and arrangement of their team as follows: <ul style="list-style-type: none"> Organogram with personnel full names and roles = 5 points Nothing provided or incomplete = 0 points SAN Installation Engineer - Years of experience in the installation of SAN storage and VEEAM/VMWARE Certificate. <ul style="list-style-type: none"> 5 years and above = 15 points. 3 – 4 years = 10 points. 1 - 2 years = 5 points less than 1 year = 0 points Data Migration Engineer - Years of experience in data migration and management of SAN storage and VEEAM/VMWARE Certificate. <ul style="list-style-type: none"> 5 years and above = 15 points. 3 – 4 years = 10 points. 1 - 2 years = 5 points less than 3 years = 0 points NB: Years of experience to be clearly indicated for each area on the CV. The panel should find this information with ease.	1. Organogram. 2. CVs of personnel listed above.	35
2. PROJECT METHODOLOGY (THIS IS NOT A PROJECT PLAN) Project Implementation and Methodology with a Project Plan that indicates the following: Bidders are required to submit a proposal of no longer than 5 pages (Minimum of 3 pages & Maximum of 5 pages) setting out a recommended approach for Supply, Installation & Configuration of the Storage Area Network (San), With 4 (FOUR) Servers and Hypervisor Solution.		35

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FUNCTIONALITY & CAPABILITIES <i>A bidder who scores less than 70 points out of 100 points on Functionality and Capability Requirements will not be considered further and will be regarded as having submitted a non-responsive bid and will be disqualified.</i>	TYPE OF COMPULSORY EVIDENCE/SUPPORTING DOCUMENTS REQUIRED	MAXIMUM SCORE
<p>The methodology must include the points below:</p> <ul style="list-style-type: none"> • Roles and Responsibilities • Solution conceptualization • Develop a detailed solution plan • Solution design <ul style="list-style-type: none"> ➢ Hardware design (Server, Network, Storage, and backup hardware). ➢ Virtualization Design. ➢ DR & Replication Design. • Solution Execution • Reporting and Documentation • Quality Assurance • Risk and Mitigation Management • Commissioning and handover <p>Project Methodology with all the above-mentioned items = 35 points</p> <p>No Project Methodology or Project Methodology not covering all the above-mentioned items = 0 points</p>	Project methodology comprising of identified requirements.	
<p>3. REFERENCES LETTERS OF SAN OR DATA CENTRE PROJECTS</p> <p>Reference letters to indicate similar projects</p> <ul style="list-style-type: none"> • 4 or more reference letters = 30 points • 3 reference letters = 20 points • 2 reference letters = 10 points • Less than 2 reference letters = 0 points <p>NB: The reference letters are to contain all the following, but not limited to client's information:</p> <ol style="list-style-type: none"> Client's Company letterhead Signed Dated Client's Contactable details (e.g., Physical Address, e-mail, Telephone, etc. Description of the scope of work. <p>NB: AIDC reserves the right to validate the reference letters.</p>	Reference letters must be on the Company letterhead, signed by the client	30
TOTAL MAXIMUM SCORE		100
MINIMUM THRESHOLD SCORE		70

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NB: The minimum threshold for the functionality evaluation is 70 points. The Tenderers that do not meet this minimum threshold will not proceed to the next stage of evaluation of the tender.

STAGE 4: PREFERENCE POINT SYSTEM EVALUATION

This bid will be evaluated in accordance with Regulation 4 of the 2022 Preferential Procurement Regulations - 80/20 Preference Point System for acquisition of goods or services with a Rand value equal to or below R50 million, which calculation comprises a maximum of 80 points for price and 20 points for the specific goals.


PREFERENCE POINT SYSTEM	POINTS
Price	80
Specific Goals (refer to requirements below)	20
Total points for Price and Preference Points	100

Specific Goals Requirements:

The following preferential procurement targets will be followed and scored out of 20 points. Points will be awarded for specific goals related to this tender. The total points obtained will be used to evaluate 80/20, where 80 points are assigned to price and the remaining 20 points are assigned to specific goals. Bidder must attach supporting documents listed below and duly complete the SBD 6.1 below. A bidder who fails to duly complete the SBD 6.1 or completes the SBD 6.1 incorrectly, will forfeit their points and receive a score of zero for that goal.


Specific goals	Supporting evidence for meeting preferential procurement targets	Points
B-BBEE status level contributor 1, 2, 3 or 4.	<ul style="list-style-type: none"> B-BBEE Status Level Verification Certificates must be issued by an Agency accredited by SANAS and must be valid Sworn Affidavits submitted by bidders in support of their B-BBEE level should comply with the Department of Trade, Industry and Competition (DTIC) or Companies and Intellectual Property Commission (CIPC) format which can be found on the DTIC and/or CIPC websites. Sworn Affidavits and certification as a <i>"true copy of the original"</i>, must comply with the requirements outlined in the Justices of the Peace and Commissioners of Oaths Act, No 16 of 1963 and its Regulations promulgated in Government Notice GNR 1258 of 21 July 1972 Justices of the Peace and Commissioners of Oaths Act, No. 16 of 1963. SANAS-accredited Agency B-BBEE certificates and B-BBEE certificates issued by CIPC are signed electronically and should be regarded as original, in terms of Section 14 of the Electronic Communications and Transactions Act, Act 25 of 2002. 	Level 1 = 5 points Level 2 = 3.5 points Level 3 = 2.5 points Level 4 = 2 points
The tenderer must be an entity that is at least 51% owned by black people with disabilities.	To claim preferential procurement points for an entity which is at least 51% owned by black people with disabilities, the tenderer must submit an original letter from Doctor (Dr) on their letterhead which clearly indicates Doctor's	5 points

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	practice number and confirmation of disability of the owner.	
51% owned by black people who are youth.	Attach a certified ID copy of the owner, not older than 6 months.	5 points
51% owned by black people who are women.	Certified ID copy not older than 6 months.	5 points

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PART C

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C1. PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022 SBD 6.1

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and

1.2 **To be completed by the organ of state**

(Delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **80/20** preference point system.
- b) The **80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**


The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

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2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

80/20

$$Ps = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

- Ps = Points scored for price of tender under consideration
- Pt = Price of tender under consideration
- Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 points is allocated for price on the following basis:


80/20

$$Ps = 80 \left(1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where

- Ps = Points scored for price of tender under consideration
- Pt = Price of tender under consideration
- Pmax = Price of highest acceptable tender

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4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 80/20 preference point system.


Table 1: Specific goals for the tender and points claimed are indicated per the table below.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

Bidder must attach supporting documents listed below and complete below where it reads (To be completed by the tenderer), a bidder who fails to duly complete or complete incorrectly to claim points for specific goals will receive a score of zero for that goal.

The specific goals allocated points in terms of this tender	Supporting evidence for meeting preferential procurement targets (bidder to provide the below supporting evidence to claim allocated points for each specific goal)	Number of points Allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
B-BBEE status contributor level 1, 2, 3 or 4.	Valid affidavit (as issued by DTI/or CIPC), must be an original or certified copy or a certified copy of SANAS accredited verification certificate.	Level 1 = 5 points Level 2 = 3.5 points Level 3 = 2.5 points Level 4 = 2 points	
The tenderer must be an entity that is at least 51% owned by black people with disabilities.	To claim preferential procurement points for an entity which is at least 51% owned by black people with disabilities, the tenderer must submit an original letter from Doctor (Dr) on their letterhead which clearly indicates Doctor's	5 points	

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	practice number and confirmation of disability of the owner.		
51% owned by black people who are youth.	Attach a certified ID copy of the owner, not older than 6 months.	5 points	
51% owned by black people who are women.	Certified ID copy not older than 6 months.	5 points	

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM


- ☐ Partnership/Joint Venture / Consortium
☐ One-person business/sole propriety
☐ Close corporation
☐ Public Company
☐ Personal Liability Company
☐ (Pty) Limited
☐ Non-Profit Company
☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorized to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct.
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders, and directors, or only

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- the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.


SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:


ADDRESS:

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D1. UNDERTAKINGS BY SERVICE PROVIDER IN RESPECT OF THIS BID


1. Definitions:

- 1.1 “**The Board**” means the accounting authority of **AIDC** appointed by the Shareholder, GGDA.
- 1.2 “**Chief Executive Officer**” [“CEO”] means the CEO of **AIDC** or her/his duly authorized representative as appointed by the Board in concurrence with GGDA.
- 1.3 “**Contract**” shall include any schedule, drawings, patterns, samples attached, any agreement entered into, and all other schedules attached hereto.
- 1.4 “**Contractor(s)**” means service provider/s whose bid has been accepted by AIDC.
- 1.5 “**Cost of materials**” means, as and when applicable, the cost of components, parts or materials which are intended for the production, manufacturing or assembling of the goods bid for and which are not produced, manufactured or assembled in the factory where the production, manufacture or assembly of such goods occurs, including freight, landing costs, port charges, import duties and other import costs of such components, parts or materials and all costs in connection with the handling and transport thereof prior to delivery at that factory;
- 1.6 “**Final delivery certificate**” means the document issued by **AIDC** confirming that all the known defects have been rectified and that the works, goods or services appear in good order and have been accepted.
- 1.7 “**GGDA**” means Gauteng Growth and Development Agency, the AIDC’s holding company.
- 1.8 “**Letter of acceptance**” means the written communication by **AIDC** to the Contractor recording the acceptance by **AIDC** of the Contractor’s bid subject to the further terms and conditions to be itemized in the contract.
- 1.9 “**Local content**” means the portion of the bid price of local goods not constituting the cost of materials imported into the Republic.
- 1.10 “**Local goods**” means goods wholly or partly produced or manufactured or assembled in the Republic
- 1.11 “**AIDC**” shall mean **Supplier Park Development Company SOC Ltd T/A AIDC, which for the tender will also act as the “employer”,**
- 1.12 “**Order(s)**” means an official letter or CONTRACT issued by **AIDC** calling for the supply of goods according to a contract or bid.
- 1.13 “**Signature date**” and concerning any contract, means the date of the letter of acceptance.
- 1.14 “**Bid**” means an offer to supply goods/services to **AIDC** at a price.
- 1.15 “**Service provider**” means any person or body corporate offering to supply goods to **AIDC**.
- 1.16 “**Termination date**” concerning any contractor means the date of the final delivery certificate.
- 1.17 “**Value added**” means that a portion of the bid price does not constitute the cost of materials.
- 1.18 “**Warranties**” means collectively any, and all warranties listed and otherwise (if any) given by the service provider in term of this agreement.

2. Interpretation

- 2.1 In this agreement, clause headings are for convenience and shall not be used in its interpretation and, unless the context clearly indicates contrary:
 - An expression which denotes:
 - any gender includes the other gender.
 - a natural person includes an artificial or juristic person and vice versa.
 - the singular includes the plural and vice versa.

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- Any reference to any statute, regulation or other legislation or official policy shall be a reference to that statute, regulation or other legislation or national policy as at the signature date, and as amended or re-enacted from time to time.
- When any number of days is prescribed, such shall be reckoned inclusively of the first and inclusively of the last day, unless the last day falls on a day which is not a business day, in which case the last day shall be the next succeeding day which is a business day.
- Where any term is defined within a particular clause, other than the interpretation clause, that term shall bear the meaning ascribed to it in that clause wherever it is used in this agreement.

2.2 This bid request and any subsequent proposal and contract will be interpreted and dealt with under South African law.

3. **I hereby bid:**

3.1 to supply all or any of the services described in this invitation to bid and any subsequently attached documents to **AIDC**.

3.2 on the terms and conditions and in accordance with the specifications stipulated in the bid documents (and which shall be taken as part of incorporated into, this bid).

3.3 at the prices and on the terms regarding time for delivery and/or execution inserted therein.

4. **I further agree that:**

4.1 The offer herein shall remain binding upon me and open for acceptance by **AIDC** during the validity period indicated and calculated from the closing time of the bid.

4.2 this bid and its acceptance shall be subject to the terms and additions contained in the schedules hereto with which I am fully acquainted.

5. **notwithstanding anything to the contrary:**


5.1 should the bid be withdrawn by me within the period agreed such bid to remain open for acceptance or fail to fulfill the contract when called upon to do so, **AIDC** may, without prejudice to its other rights, agree to the withdrawal of the bid or cancel the contract that may have been entered into between me and **AIDC**.

5.2 in such event, I shall then pay to **AIDC** any additional expense incurred by **AIDC** for having either to accept any less favourable bid or, if fresh bids must be invited, the additional expenditure incurred by the invitation of fresh bids and by the subsequent acceptance of any less favourable bid.

5.3 **AIDC** shall also have the right in these circumstances, to recover such additional expenditure by set-off against monies which may be due or become due to me under this or any other bid or contract or against any guarantee or deposit that may have been furnished by me or on my behalf for the due fulfillment of this or any other bid or contract.


6. Pending the ascertainment of the amount of such additional expenditure **AIDC** may retain such monies, guarantee or deposit as security for any loss **AIDC** may sustain, as determined hereunder, by reason of my/our default.

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- 6.1 any legal proceedings arising from this bid may in all respects be launched or instituted against me and I hereby undertake to satisfy fully any sentence or judgment which may be obtained against me as a result of such legal proceedings, and I hereby undertake to pay **AIDC** legal costs on an attorney and own client basis.
- 6.2 if the bid is accepted such acceptance may be communicated by letter or facsimile and that proof of delivery of such acceptance to SA Post Office Ltd shall be treated as delivery.
- 6.3 the law of the Republic of South Africa shall likewise govern any contract created by the acceptance of this bid.
7. I have satisfied myself as to the correctness and validity of this bid, that the price and rates quoted cover all the work/items specified in the bid documents, the price and rate cover all obligations under a resulting contract, and I hereby accept that any error regarding price and calculations shall be at my risk.
8. I accept full responsibility for the proper execution and fulfillment of all obligations and conditions defaulting on me under this agreement as the principal liable for the due fulfillment of this contract.
9. Notwithstanding the amount of cause of action involved, I hereby consent to the jurisdiction of the Magistrate Court for the District of Johannesburg in respect of any action whatever arising from this contract.
10. I declare **participation/no participation** in the submission of any other offer for the supply/services described in the attached documents, and the other service provider(s) involved (if applicable) is:
.....
.....
11. Service provider's information - is as furnished elsewhere in this bid response and will be re-confirmed during the contracting process, in the event this bid is successful.
12. The Service provider hereby offers to render all or any of the services described in the attached documents to AIDC on the terms and conditions and in accordance with the specifications stipulated in these tender documents (and which shall be taken as part of, and incorporated into, this proposal at the prices inserted therein).
13. Bids submitted by companies must be signed by a person or persons duly authorized thereto by a resolution of a Board of Directors, a copy of which Resolution, duly certified be submitted with the bid.
14. I hereby agree that the offer herein shall remain binding and receptive for acceptance by AIDC during the validity period indicated and determined from the closing hour and date of the tender; this proposal and its acceptance shall be subject to the terms and conditions contained in this tender document.
15. I furthermore confirm correctness and validity of the tender response, that the price and rates quoted, cover all works/items specified in the tender response documents, that the price and rates cover all obligations under a resulting contract and that any errors made regarding such are at my risk.
16. I hereby accept full responsibility for the proper execution and fulfillment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.

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D2. GENERAL CONDITIONS OF CONTRACT (GCC,2010)

The purpose of this Section D2 is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders (see attached Annexure A).
- (ii) The GCC will form part of all bid and contract documents.
- (v) Special Condition of Contract pertaining to contracts of this nature will be negotiated with the successful bidder.

D3. SPECIAL CONDITIONS OF CONTRACT (SCC)

1. Definitions

The terms shall be interpreted as indicated in the General Condition of Contract (Annexure A)

2. Application

- 2.1 These SCC are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2 Where applicable, SCC are also laid down to cover specific supplies, services or works.
- 2.3 Where such SCC conflict with general conditions, the special conditions shall apply.


3. Standards

- 3.1 The service rendered shall conform to the standards mentioned in the bidding documents and specifications.

4. Performance Security

- 4.1 Within thirty (30) days of receipt of the notification of contract award, the successful service provider shall furnish to the client the performance security of the amount specified in SCC
- 4.2 The proceeds of the performance security shall be payable to the client as compensation for any loss resulting from the service provider's failure to complete his obligations under the contract.
- 4.3 The performance security shall be denominated in the currency of the contract or in a freely convertible currency acceptable to the client and shall be in one of the following forms:
 - 4.3.1 a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the client's country or abroad, acceptable to the client, in the form provided in the bidding documents or another form acceptable to the client; or
 - 4.3.2 a cashier's or certified cheque
- 4.4 The performance security will be discharged by the client and returned to the service provider not later than thirty (30) days following the date of completion of the service provider's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

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5. Insurance

- 5.1 The service rendered under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC. The contractor will ensure that the insurance liability cover is adequate. Proof of insurance shall be submitted within 7 days of issue of letter of appointment.

6. Payment

- 6.1 The method and conditions of payment to be made to the service provider under this contract shall be specified in SCC.
- 6.2 Monthly payment for the goods and services as per tender scope.
- 6.3 Payment will be made in South African Rand unless otherwise stipulated in SCC.
- 6.4 It is the requirement of AIDC for the successful bidder to maintain a valid Tax Compliance status and a valid CSD Status (National Treasury CSD Number must be provided) for the duration of the project. Therefore, a new valid Tax Compliance must be provided upon expiry of the previous one. The Tax Status will continuously be checked on SARS on-line system during the duration of the contract.

7. Prices

- 7.1 Prices charged by the service provider for services performed under the contract shall not vary from the prices quoted by the service provider in his bid, except for any price adjustments authorized in SCC or in the client's request for bid validity extension, as the case may be.

8. Assignment

- 8.1 The service provider shall not assign, in whole or in part, its obligations to perform under the contract, except with AIDC's prior written consent.
- 8.2 AIDC on the other hand will in due course have the right to assign its contract with the service provider to another legal entity owned by the Gauteng Provincial Government. Due written notice will in such an instance be provided to the service provider.

9. Subcontracts

- 9.1 The Service Provider shall not subcontract work without the prior written consent of AIDC.

10. Early Termination


- 10.1 The AIDC can provide a 30-day notice period for earlier termination if the AIDC needs to participate in a transversal contract from Treasury, DED or GGDA on an earlier date than this contract's end date.

I, the service provider, has read the above PARTS E1, E2, E3 and "General Condition of Contract" (Annexure A) and confirm that I/we fully understand and comprehend its meanings intentions, provisions, stipulations and conditions as related to this invitation to bid.

Signed aton this..... day of20...

Signature of service provider (same person as in PART A)


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ANNEXURE A

**GENERAL CONDITIONS OF
CONTRACT (2010)**


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ANNEXURE B

REPORTING UNETHICAL CONDUCT

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ANNEXURE C

VALUE ADDED TAX (VAT)

DECLARATION BY BIDDER

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ANNEXURE D

POPIA COMPLIANCE

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