

## NEC3 Supply Contract (SC3)

Between ESKOM HOLDINGS SOC LIMITED (Reg No. 2002/015527/06)

and The Tenderer

for The Manufacture, Test and Supply of estimated quantities (515 149m) of Low Voltage Aerial Bundled Conductor (ABC) - (SAP Material Number 0215204) for the Central East Cluster (KwaZulu Natal Operating Unit) on an 'as and when' required basis for a period of three (3) years.

#### Contents:

Part C1 Agreements & Contract Data

Part C2 Pricing Data

Part C3 Scope of Work

**TENDER No.: KZN102** 

**CLOSING DATE: 24 OCTOBER 2023** 

PART C1: AGREEMENTS & CONTRACT DATA

#### Contents:

- **C1.1 Form of Offer and Acceptance**
- C1.2a Contract Data provided by the *Purchaser*
- C1.2b Contract Data provided by the Supplier

## C1.1 Form of Offer & Acceptance

#### Offer

The Purchaser, identified in the Acceptance signature block, has solicited offers to enter into a contract for the procurement of:

The Manufacture, Test and Supply of estimated quantities (515 149m) of Low Voltage Aerial Bundled Conductor (ABC) - (SAP Material Number 0215204) for the Central East Cluster (KwaZulu Natal Operating Unit) on an 'as and when' required basis for a period of three (3) years.

By the representative of the tenderer, deemed to be duly authorised, signing this part of this Form of Offer and Acceptance the tenderer offers to perform all of the obligations and liabilities of the *Supplier* under the contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the *conditions of contract* identified in the Contract Data.

The offered total of the Prices exclusive of VAT is	REVERSE E-AUCTION
Value Added Tax @ 15% is	PRICING NOT TO BE PROVIDED AT THIS STAGE
The offered total of the amount due inclusive of VAT is1	

This Offer may be accepted by the Purchaser by signing the Acceptance part of this Form of Offer and Acceptance and returning one copy of this document including the Schedule of Deviations (if any) to the tenderer before the end of the period of validity stated in the Tender Data, or other period as agreed, whereupon the tenderer becomes the party named as the *Supplier* in the *conditions of contract* identified in the Contract Data.

Signature(s)	
Name(s)	
Capacity	
For the tenderer:	
	(Insert name and address of organisation)
Name & signature of witness	Date

PART C2: PRICING DATA

<sup>&</sup>lt;sup>1</sup> This total is required by the *Purchaser* for budgeting purposes only. Actual amounts due will be assessed n terms of the *conditions of contract*.

#### **Acceptance**

By signing this part of this Form of Offer and Acceptance, the Purchaser identified below accepts the tenderer's Offer. In consideration thereof, the Purchaser shall pay the Supplier the amount due in accordance with the *conditions of contract* identified in the Contract Data. Acceptance of the tenderer's Offer shall form an agreement between the Purchaser and the tenderer upon the terms and conditions contained in this agreement and in the contract that is the subject of this agreement.

The terms of the contract, are contained in:

Part C1	Agreements and Contract Data, (which includes this Form of Offer and Acceptance)
Part C2	Pricing Data
Part C3	Scope of Work: Goods Information including Supply Requirements

and drawings and documents (or parts thereof), which may be incorporated by reference into the above listed Parts.

Deviations from and amendments to the documents listed in the Tender Data and any addenda thereto listed in the Returnable Schedules as well as any changes to the terms of the Offer agreed by the tenderer and the Purchaser during this process of offer and acceptance, are contained in the Schedule of Deviations attached to and forming part of this Form of Offer and Acceptance. No amendments to or deviations from said documents are valid unless contained in this Schedule.

The tenderer shall within two weeks of receiving a completed copy of this agreement, including the Schedule of Deviations (if any), contact the Purchaser's agent (whose details are given in the Contract Data) to arrange the delivery of any securities, bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the *conditions of contract* identified in the Contract Data at, or just after, the date this agreement comes into effect. Failure to fulfil any of these obligations in accordance with those terms shall constitute a repudiation of this agreement.

Notwithstanding anything contained herein, this agreement comes into effect on the date when the tenderer receives one fully completed and signed original copy of this document, including the Schedule of Deviations (if any).

Signature(s)	
Name(s)	
Capacity	
for the Purchaser	Eskom Holdings SOC Ltd, Megawatt Park, Maxwell Drive, Sandton, Johannesburg, 2199
Name & signature of witness	Date

# C1.2 SC3 Contract Data

### Part one - Data provided by the Purchaser

Clause	Statement	Data	
1	General		
	The conditions of contract are the core clauses and the clauses for Options		
		X1: Price adjustment for inflation	
		X2 Changes in the law	
		X7: Delay damages	
		Z: Additional conditions of contract	
	of the NEC3 Supply Contract (December 2009) <sup>2</sup>		
10.1	The Purchaser is	Eskom Holdings SOC Limited (Reg No: 2002/015527/06), a juristic person incorporated in terms of the company laws of the Republic of South Africa	
	Address	Registered office at Megawatt Park, Maxwell Drive, Sandton, Johannesburg	
10.1	The Supply Manager is (name):	Nombuso Mohubedu	
	Tel	+27 33 239 1109	
	e-mail	ndlovunc@eskom.co.za	
11.2(13)	The goods are		
11.2(14)	The following matters will be included in the Risk Register	Late deliveries     Non-conformance to specification	
11.2(15)	The Goods Information is in	Part 3: Scope of Work and all documents to which it makes reference.	
12.2	The law of the contract is the law of	the Republic of South Africa	
13.1	The language of this contract is	English	
13.3	The period for reply is	One week	
2	The Supplier's main responsibilities	Data required by this section of the core clauses is provided by the <i>Supplier</i> in Part 2 and terms in italics used in this section are identified elsewhere in this Contract Data.	
	Time		

3 Time

 $<sup>^{\</sup>rm 2}$  Available from Engineering Contract Strategies Tel 011 803 3008 Fax 011 803 3009, www.ecs.co.za.

30.1	The starting date is.	ТВА
30.1	The delivery date of the goods:	Will be stated on the purchase order
4	Testing and defects	
43.2	The defect correction period is	2 weeks
5	Payment	
50.1	The assessment interval is	Monthly
51.1	The currency of this contract is the	South African Rand
51.2	The period within which payments are made is	Monthly
51.4	The interest rate is	(the publicly quoted prime rate of interest (calculated on a 365 day year) charged from time to time by the Standard Bank of South Africa Limited (as certified, in the event of any dispute, by any manager of such bank, whose appointment it shall not be necessary to prove) for amounts due in Rands and
		ii) the LIBOR rate applicable at the time for amounts due in other currencies. LIBOR is the 6 month London Interbank Offered Rate quoted under the caption "Money Rates" in The Wall Street Journal for the applicable currency or if no rate is quoted for the currency in question then the rate for United States Dollars, and if no such rate appears in The Wall Street Journal then the rate as quoted by the Reuters Monitor Money Rates Service (or such service as may replace the Reuters Monitor Money Rates Service) on the due date for the payment in question, adjusted mutatis mutandis every 6 months thereafter and as certified, in the event of any dispute, by any manager employed in the foreign exchange department of The Standard Bank of South Africa Limited, whose appointment it shall not be necessary to prove.
6	Compensation events	There is no reference to Contract Data in this section of the core clauses and terms in italics used in this section are identified elsewhere in this Contract Data.
7	Title	There is no reference to Contract Data in this section of the core clauses and terms in italics used in this section are identified elsewhere in this Contract Data.
8	Risks, liabilities, indemnities and insurance	
80.1	These are additional Purchaser's risks	<ol> <li>Late deliveries</li> <li>Non-conformance to specification</li> </ol>

88.1	The Supplier's liability to the Purchaser for indirect or consequential loss, including loss of profit, revenue and goodwill is limited to	R0.0 (zero Rand)
	iiiiiided to	RU.U (Zelo Raliu)
88.2	For any one event, the Supplier's liability to the Purchaser for loss of or damage to the Purchaser's property is limited to	(1) for the <i>Purchaser's</i> existing and surrounding property in the care, custody and control of the <i>Supplier</i> the amount of the deductible (first amount payable) relevant to the event described in the "Format A" insurance policy available from Eskom Group Insurance
		and
		<ul> <li>(2) for all other existing <i>Purchaser's</i> property the highest applicable deductible (first amount payable) namely:</li> <li>R15 million (fifteen million Rand) for Generation Division property;</li> <li>R7.5 million (seven million five hundred thousand Rand) for Transmission Division property and;</li> <li>R2 million (one million Rand) for Distribution Division and all other <i>Purchaser</i>'s property</li> </ul>
88.3	The Supplier's liability for Defects due to his design which are not notified before the last defects date is limited to:	The greater of the total of the Prices And where a claim is made against the <i>Purchaser</i> 's insurance the amounts excluded and unrecoverable from the <i>Purchaser</i> 's insurance
88.4	The Supplier's total liability to the Purchaser, for all matters arising under or in connection with this contract, other than the excluded matters, is limited to	The total of the Prices other than for the additional excluded matters.  The Supplier's total liability for the additional excluded matters is not limited.  The additional excluded matters the Supplier is liable under this contract for:  • Defects due to his design which arise before the Defects Certificate is issued,  • Defects due to manufacture and fabrication outside the Site,  • loss of or damage to property (other than the works, Plant and Materials),  • death of or injury to a person and infringement of an intellectual property right
88.5	The end of liability date is	One year after Delivery of the whole of the goods.
9	Termination and dispute resolution	
94.1	The <i>Adjudicator</i> is	the person selected from the ICE-SA Division (or its successor body) of the South African Institution of Civil Engineering Panel of Adjudicators by the Party intending to refer a dispute to him. (see <a href="www.ice-sa.org.za">www.ice-sa.org.za</a> ). If the Parties do not agree on an Adjudicator the

Adjudicator will be appointed by the Arbitration

		Foundation of	f Southern Af	rica (AFSA).	
94.2(3)	The Adjudicator nominating body is:	the Chairman of ICE-SA, a Division of the South African Institution of Civil Engineering, or its successor body (See <a href="https://www.ice-sa.org.za">www.ice-sa.org.za</a> )			
94.4(2)	The tribunal is:	Arbitration			
94.4(5)	The arbitration procedure is	the latest edition of Rules for the Conduct of Arbitrations published by The Association of Arbitrators (Southern Africa) or its successor body.			
94.4(5)	The place where arbitration is to be held is	South Africa			
	The person or organisation who will choose an arbitrator - if the Parties cannot agree a choice or - if the arbitration procedure does not state who selects an arbitrator, is		on of Arbitrate	peing or his non ors (Southern A	
10	Data for Option clauses				
X1	Price adjustment for inflation				
X1.1	The base date for indices is The proportions used to calculate the Price Adjustment Factor are:	[•]. proportion	linked to index for	Index prepared by	
		1.00	non- adjustable		
X2	Changes in the law				
X2.1	A change in the law		is a compensation event if it occurs after the Contract Date		
X7	Delay damages				
X7.1	Delay damages for Delivery are	0.25% per day up to a maximum of 15% per batch order.			
X13	Performance bond				
X13.1	The amount of the performance bond is	R [•]			
Z	The additional conditions of contract			_	

#### Z1 Cession delegation and assignment

Z1.1 The *Supplier* does not cede, delegate or assign any of its rights or obligations to any person without the written consent of the *Purchaser*.

Z1 to Z12 always apply for Eskom

Z1.2 Notwithstanding the above, the *Purchaser* may on written notice to the *Supplier* cede and delegate its rights and obligations under this contract to any of its subsidiaries or any of its present divisions or operations which may be converted into separate legal entities as a result of the restructuring of

are

the Electricity Supply Industry.

#### Z2 Joint ventures

- Z2.1 If the *Supplier* constitutes a joint venture, consortium or other unincorporated grouping of two or more persons or organisations then these persons or organisations are deemed to be jointly and severally liable to the *Purchaser* for the performance of this contract.
- Z2.2 Unless already notified to the *Purchaser*, the persons or organisations notify the *Supply Manager* within two weeks of the Contract Date of the key person who has the authority to bind the *Supplier* on their behalf.
- Z2.3 The *Supplier* does not alter the composition of the joint venture, consortium or other unincorporated grouping of two or more persons without the consent of the *Purchaser* having been given to the *Supplier* in writing.

#### Z3 Change of Broad Based Black Economic Empowerment (B-BBEE) status

- Z3.1 Where a change in the *Supplier's* legal status, ownership or any other change to his business composition or business dealings results in a change to the *Supplier's* B-BBEE status, the *Supplier* notifies the *Purchaser* within seven days of the change.
- Z3.2 The *Supplier* is required to submit an updated verification certificate and necessary supporting documentation confirming the change in his B-BBEE status to the *Supply Manager* within thirty days of the notification or as otherwise instructed by the *Supply Manager*.
- Z3.3 Where, as a result, the *Supplier's* B-BBEE status has decreased since the Contract Date the *Purchaser* may either re-negotiate this contract or alternatively, terminate the *Supplier's* obligation to Provide the Goods and Services.
- Z3.4 Failure by the *Supplier* to notify the *Purchaser* of a change in its B-BBEE status may constitute a reason for termination. If the *Purchaser* terminates in terms of this clause, the procedures on termination are P1, P2 and P3 as stated in clause 92, and the amount due is A1 and A3 as stated in clause 93.

#### Z4 Confidentiality

- Z4.1 The Supplier does not disclose or make any information arising from or in connection with this contract available to Others. This undertaking does not, however, apply to information which at the time of disclosure or thereafter, without default on the part of the Supplier, enters the public domain or to information which was already in the possession of the Supplier at the time of disclosure (evidenced by written records in existence at that time). Should the Supplier disclose information to Others in terms of clause 23.1, the Supplier ensures that the provisions of this clause are complied with by the recipient.
- Z4.2 If the *Supplier* is uncertain about whether any such information is confidential, it is to be regarded as such until notified otherwise by the *Supply Manager*.
- Z4.3 In the event that the Supplier is, at any time, required by law to disclose any such information which is required to be kept confidential, the Supplier, to the extent permitted by law prior to disclosure, notifies the Purchaser so that an appropriate protection order and/or any other action can be taken if possible, prior to any disclosure. In the event that such protective order is not, or cannot, be obtained, then the Supplier may disclose that portion of the information which it is required to be disclosed by law and uses reasonable efforts to obtain assurances that confidential treatment will be afforded to the information so disclosed.
- Z4.4 The taking of images (whether photographs, video footage or otherwise) of the *goods* or any portion thereof, in the course of Providing the Goods and Services and after Delivery, requires the

prior written consent of the *Supply Manager*. All rights in and to all such images vests exclusively in the *Purchaser*.

Z4.5 The Supplier ensures that all his subcontractors abide by the undertakings in this clause.

#### Z5 Waiver and estoppel: Add to core clause 12.3:

Z5.1 Any extension, concession, waiver or relaxation of any action stated in this contract by the Parties, the *Supply Manager* or the *Adjudicator* does not constitute a waiver of rights, and does not give rise to an estoppel unless the Parties agree otherwise and confirm such agreement in writing.

#### Z6 Health, safety and the environment: Add to core clause 25.4

Z6.1 The *Supplier* undertakes to take all reasonable precautions to maintain the health and safety of persons in and about the provision of the *goods* and execution of the *services*.

Without limitation the Supplier.

- warrants that the total of the Prices as at the Contract Date includes a sufficient amount for proper compliance with all applicable health & safety laws and regulations and the health and safety rules, guidelines and procedures provided for in this contract and generally for the proper maintenance of health & safety in and about the execution of supply and
- undertakes, in and about the execution of the supply, to comply with all applicable health & safety laws and regulations and rules, guidelines and procedures otherwise provided for under this contract and ensures that his Subcontractors, employees and others under the Supplier's direction and control, likewise observe and comply with the foregoing.
- Z6.2 The *Supplier*, in and about the execution of the supply, complies with all applicable environmental laws and regulations and rules, guidelines and procedures otherwise provided for under this contract and ensures that his Subcontractors, employees and others under the *Supplier's* direction and control, likewise observe and comply with the foregoing.

#### Z7 Provision of a Tax Invoice and interest. Add to core clause 51

- Z7.1 Within one week of receiving a payment certificate from the *Supply Manager* in terms of core clause 51.1, the *Supplier* provides the *Purchaser* with a tax invoice in accordance with the *Purchaser*'s procedures stated in the Goods Information, showing the amount due for payment equal to that stated in the payment certificate.
- Z7.2 If the Supplier does not provide a tax invoice in the form and by the time required by this contract, the time by when the Purchaser is to make a payment is extended by a period equal in time to the delayed submission of the correct tax invoice. Interest due by the Purchaser in terms of core clause 51.2 is then calculated from the delayed date by when payment is to be made.
- Z7.3 The Supplier (if registered in South Africa in terms of the companies Act) is required to comply with the requirements of the Value Added Tax Act, no 89 of 1991 (as amended) and to include the Purchaser's VAT number 4740101508 on each invoice he submits for payment.

#### Z8 Notifying compensation events

Z8.1 Delete from the last sentence in core clause 61.3 the words, "unless the event arises from the Supply Manager giving an instruction, changing an earlier decision or correcting an assumption".

#### Z9 Purchaser's limitation of liability

- Z9.1 The *Purchaser's* liability to the *Supplier* for the *Supplier's* indirect or consequential loss is limited to R0.00 (zero Rand)
- Z9.2 The *Supplier's* entitlement under the indemnity in 83.1 is provided for in 60.1(12) and the *Purchaser's* liability under the indemnity is limited.

## Z10 Termination: Add to core clause 91.1, at the second main bullet point, fourth sub-bullet point, after the words "against it":

Z10.1 or had a business rescue order granted against it.

#### Z11 Addition to secondary Option X7 Delay damages (if applicable in this contract)

Z11.1 If the amount due for the Supplier's payment of delay damages reaches the limits stated in this Contract Data for Option X7, the Purchaser may terminate the Supplier's obligation to Provide the Goods and Services using the same procedures and payment on termination as those applied for reasons R1 to R15 or R18 stated in the Termination Table.

#### Z12 Ethics

For the purposes of this Z-clause, the following definitions apply:

## Affected Party

means, as the context requires, any party, irrespective of whether it is the *Supplier* or a third party, such party's employees, agents, or Subcontractors or Subcontractor's employees, or any one or more of all of these parties' relatives or friends,

## Coercive Action

means to harm or threaten to harm, directly or indirectly, an Affected Party or the property of an Affected Party, or to otherwise influence or attempt to influence an Affected Party to act unlawfully or illegally,

## Collusive Action

means where two or more parties co-operate to achieve an unlawful or illegal purpose, including to influence an Affected Party to act unlawfully or illegally,

## Committing Party

means, as the context requires, the *Supplier*, or any member thereof in the case of a joint venture, or its employees, agents, or Subcontractors or the Subcontractor's employees,

## Corrupt Action

means the offering, giving, taking, or soliciting, directly or indirectly, of a good or service to unlawfully or illegally influence the actions of an Affected Party,

## Fraudulent Action

means any unlawfully or illegally intentional act or omission that misleads, or attempts to mislead, an Affected Party, in order to obtain a financial or other benefit or to avoid an obligation or incurring an obligation,

## Obstructive Action

means a Committing Party unlawfully or illegally destroying, falsifying, altering or concealing information or making false statements to materially impede an investigation into allegations of Prohibited Action, and

## Prohibited Action

means any one or more of a Coercive Action, Collusive Action Corrupt Action, Fraudulent Action or Obstructive Action.

- Z12.1 A Committing Party may not take any Prohibited Action during the course of the procurement of this contract or in execution thereof.
- Z12.2 The *Purchaser* may terminate the *Supplier*'s obligation to Provide the Services if a Committing Party has taken such Prohibited Action and the *Supplier* did not take timely and appropriate action to prevent or remedy the situation, without limiting any other rights or remedies the *Purchaser* has. It is not required that the Committing Party had to have been found guilty, in court or in any other

- similar process, of such Prohibited Action before the *Purchaser* can terminate the *Supplier's* obligation to Provide the Services for this reason.
- Z12.3 If the *Purchaser* terminates the *Supplier*'s obligation to Provide the Services for this reason, the amounts due on termination are those intended in core clauses 92.1 and 92.2.
- Z12.4 A Committing Party co-operates fully with any investigation pursuant to alleged Prohibited Action. Where the *Purchaser* does not have a contractual bond with the Committing Party, the *Supplier* ensures that the Committing Party co-operates fully with an investigation.

#### Z13Insurance

#### Z \_\_13.1 Replace core clause 84 with the following:

#### Insurance cover 84

- When requested by a Party, the other Party provides certificates from his insurer or broker stating that the insurances required by this contract are in force.
- The Supplier provides the insurances stated in the Insurance Table A for events which are at the Supplier's risk from the starting date until the last defects date or a termination certificate has been issued.

INSURANCE TABLE A		
Insurance against	Minimum amount of cover or minimum limit of indemnity	
Loss of or damage to the	The replacement cost where not covered by the	
goods, plant and materials	Purchaser's insurance.	
	The <i>Purchaser</i> 's policy deductible as at	
	Contract Date, where covered by the	
	Purchaser's insurance.	
Liability for loss of or	Loss of or damage to property	
damage to property	Purchaser's property	
(except the goods, plant	The replacement cost where not covered by the	
and materials and	Purchaser's insurance.	
equipment) and liability for	The Durchage's policy deductible as at	
bodily injury to or death of	The <i>Purchaser's</i> policy deductible as at Contract Date, where covered by the	
a person (not an employee	Purchaser's insurance.	
of the Supplier) caused by activity in connection with	Furchaser's insurance.	
this contract	Other property	
	The replacement cost	
	Death of or bodily injury	
	The amount required by the applicable law.	
Liability for death of or	The amount required by the applicable law	
bodily injury to employees		
of the Supplier arising out		
of and in the course of		
their employment in		
connection with this		
contract		

#### Z 13.2 Replace core clause 87 with the following:

# Insurance by the *Purchaser*

87

87.1 The *Purchaser* provides the insurances stated in the Insurance Table B

#### **INSURANCE TABLE B**

Insurance against or name of policy	Minimum amount of cover or minimum limit of indemnity
Assets All Risk	Per the insurance policy document
Contract Works insurance	Per the insurance policy document
Environmental Liability	Per the insurance policy document
General and Public Liability	Per the insurance policy document
Transportation (Marine)	Per the insurance policy document
Motor Fleet and Mobile Plant	Per the insurance policy document
Terrorism	Per the insurance policy document

Cyber Liability	Per the insurance policy document
Nuclear Material Damage and Business Interruption	Per the insurance policy document
Nuclear Material Damage Terrorism	Per the insurance policy document

#### Z14 Nuclear Liability

- Z14.1 The *Purchaser* is the operator of the Koeberg Nuclear Power Station (KNPS), a nuclear installation, as designated by the National Nuclear Regulator of the Republic of South Africa, and is the holder of a nuclear licence in respect of the KNPS.
- Z14.2 The *Purchaser* is solely responsible for and indemnifies the *Supplier* or any other person against any and all liabilities which the *Supplier* or any person may incur arising out of or resulting from nuclear damage, as defined in Act 44 of 1999, save to the extent that any liabilities are incurred due to the unlawful intent of the *Supplier* or any other person or the presence of the *Supplier* or that person or any property of the *Supplier* or such person at or in the KNPS or on the KNPS site, without the permission of the *Purchaser* or of a person acting on behalf of the *Purchaser*.
- Z14.3 Subject to clause Z14.4 below, the *Purchaser* waives all rights of recourse, arising from the aforesaid, save to the extent that any claims arise or liability is incurred due or attributable to the unlawful intent of the *Supplier* or any other person, or the presence of the *Supplier* or that person or any property of the *Supplier* or such person at or in the KNPS or on the KNPS site, without the permission of the *Purchaser* or of a person acting on behalf of the *Purchaser*.
- Z14.4 The *Purchaser* does not waive its rights provided for in section 30 (7) of Act 44 of 1999, or any replacement section dealing with the same subject matter.
- Z14.5 The protection afforded by the provisions hereof shall be in effect until the KNPS is decommissioned.

#### Z15 Asbestos

For the purposes of this Z-clause, the following definitions apply:

**AAIA** means approved asbestos inspection authority.

**ACM** means asbestos containing materials.

AL means action level, i.e. a level of 50% of the OEL, i.e. 0.1 regulated asbestos

fibres per ml of air measured over a 4 hour period. The value at which proactive actions is required in order to control asbestos exposure to prevent exceeding the

OEL.

Ambient Air means bbreathable air in area of work with specific reference to breathing zone,

which is defined to be a virtual area within a radius of approximately 30cm from the

nose inlet.

**Compliance** means ccompliance sampling used to assess whether or not the personal exposure of workers to regulated asbestos fibres is in compliance with the

exposure of workers to regulated asbestos fibres is in compliance with the Standard's requirements for safe processing, handling, storing, disposal and phase-out of asbestos and asbestos containing material, equipment and articles.

**OEL** means ooccupational exposure limit.

Parallel means mmeasurements performed in parallel, yet separately, to existing

**Measurements** measurements to verify validity of results.

Safe Levels means airborne asbestos exposure levels conforming to the Standard's

requirements for safe processing, handling, storing, disposal and phase-out of

asbestos and asbestos containing material, equipment and articles.

Standard means the *Purchaser*'s Asbestos Standard 32-303: Requirements for Safe

Processing, Handling, Storing, Disposal and Phase-out of Asbestos and Asbestos

Containing Material, Equipment and Articles.

**SANAS** means the South African National Accreditation System.

**TWA** means the average exposure, within a given workplace, to airborne asbestos

fibres, normalised to the baseline of a 4 hour continuous period, also applicable to

short term exposures, i.e. 10-minute TWA.

Z15.1 The Purchaser ensures that the Ambient Air in the area where the Supplier will Provide the Services conforms to the acceptable prescribed South African standard for asbestos, as per the regulations published in GNR 155 of 10 February 2002, under the Occupational Health and Safety Act, 1993 (Act 85 of 1993) ("Asbestos Regulations"). The OEL for asbestos is 0.2 regulated asbestos fibres per millilitre of air as a 4-hour TWA, averaged over any continuous period of four hours, and the short term exposure limit of 0.6 regulated asbestos fibres per millilitre of air as a 10-minute TWA, averaged over any 10 minutes, measured in accordance with HSG248 and monitored according to HSG173 and OESSM.

- Z15.2 Upon written request by the Supplier, the Purchaser certifies that these conditions prevail. All measurements and reporting are effected by an independent, competent, and certified occupational hygiene inspection body, i.e. a SANAS accredited and Department of Employment and Labour approved AAIA. The Supplier may perform Parallel Measurements and related control measures at the Supplier's expense. For the purposes of compliance the results generated from Parallel Measurements are evaluated only against South African statutory limits as detailed in clause Z15.1. Control measures conform to the requirements stipulated in the AAIA-approved asbestos work plan.
- Z15.3 The Purchaser manages asbestos and ACM according to the Standard.
- Z15.4 In the event that any asbestos is identified while Providing the Services, a risk assessment is conducted and if so required, with reference to possible exposure to an airborne concentration of above the AL for asbestos, immediate control measures are implemented and relevant air monitoring conducted in order to declare the area safe.
- Z15.5 The *Supplier*'s personnel are entitled to stop working and leave the contaminated area forthwith until such time that the area of concern is declared safe by either Compliance Monitoring or an AAIA approved control measure intervention, for example, per the emergency asbestos work plan, if applicable.
- Z15.6 The Supplier continues to Provide the Services, without additional control measures presented, on presentation of Safe Levels. The contractually agreed dates to Provide the Services, including the Completion Date, are adjusted accordingly. The contractually agreed dates are extended by the notification periods required by regulations 3 and 21 of the Asbestos Regulations.
- Z15.7 Any removal and disposal of asbestos, asbestos containing materials and waste, is done by a registered asbestos contractor, instructed by the *Purchaser* at the *Purchaser*'s expense, and conducted in line with South African legislation.

### The Supply Requirements for this contract are as follows:

1. The requirements for the supply are	The Manufacture, Test and Supply of estimated quantities of (515 149m) Low Voltage Aerial Bundled Conductor (ABC) - (SAP Material Number 0215204) for the Central East Cluster (KwaZulu Natal Operating Unit) on an 'as and when' required basis for a period of three (3) years.		
2. The requirements for transport are	Rotek to deliver		
3. The delivery place is	Various sites in Distribution Regional Centres, Central East Cluster (FSOU & KZNOU).		
4. Actions of the Parties during supply	Action Party which does it		
	Giving notice of Delivery	Supplier	
	Checking packing and marking before dispatch	Supplier	
	Contracting for transport Eskom		
	Pay costs of transport Eskom		
	Arrange access to delivery place Eskom		
	Loading the goods	Supplier	
	Unloading the goods	Rotek	
For international procurement	Undertake export requirements	N/A	
	Undertake import requirements N/A		
5. Information to be provided by the Supplier	Title of document		
	Packing lists for cases and their contents		
	Copy of invoice for the goods		
	Delivery Note		
	Test results and maintenance manuals		
For international procurement	Licences, authorisations and other formalities associated with export of the <i>goods</i>		
	Air Waybill or Bill of Lading with associated landing, delivery and forwarding order		
	The Bill of Entry endorsed by the importation	n authority	
	Customs work sheets, showing tax, duties and surcharges which the law of the country into which the <i>goods</i> are being imported requires the importer to pay		
	Invoice from the importation clearing agent showing airline fees, landing charges, wharfage and dock dues as applicable		
	Specify other import documents required by authorised officials.		

All other information <u>NOT</u> pertinent to the above is given in the balance of the Goods Information

## C1.2 Contract Data

### Part two - Data provided by the Supplier

#### Notes to a tendering supplier:

- 1. Please read both the NEC3 Supply Contract (SC3)<sup>3</sup> and the relevant parts of its Guidance Notes (SC3-GN)<sup>4</sup> in order to understand the implications of this Data which the tenderer is required to complete.
- 2. The number of the clause which requires the data is shown in the left hand column for each statement however other clauses may also use the same data
- 3. Where a form field like this [ ] appears, data is required to be inserted relevant to the option selected. Click on the form field **once** and type in the data. Otherwise complete by hand and in ink.

Completion of the data in full, according to Options chosen, is essential to create a complete contract.

Clause	Statement	Data
10.1	The Supplier is (Name):	
	Address	
	Tel No.	
	Fax No.	
11.2(11)	The tendered total of the Prices is	Reverse-e auction
11.2(12)	The price schedule is in:	Reverse-e auction
11.2(14)	The following matters will be included in the Risk Register	Late deliveries     Non-conformance to specification
30.1	The delivery date of the goods is:	As per the purchase order

<sup>&</sup>lt;sup>3</sup> Either April 2013 or December 2009 Edition as stated by *Purchaser* in Contract Data part 1.

<sup>&</sup>lt;sup>4</sup> Available from Engineering Contract Strategies Tel 011 803 3008, Fax 086 539 1902, or www.ecs.co.za

### **PART 2: PRICING DATA**

### **NEC3 Supply Contract**

Document reference	Title	No of pages
C2	.1 Pricing assumptions	2
C2	.2 The price schedule	[•]

## C2.1 Pricing assumptions

### How goods and services are priced and assessed for payment

Clause 11 in NEC3 Supply Contract, (SC3) core clauses states:

## Identified and defined terms

11 11.2

50.2

(11) The Prices are the amounts stated in the price column of the Price Schedule. Where a quantity is stated for an item in the Price Schedule, the Price is calculated by multiplying the quantity by the rate.

(12) The Price Schedule is the *price schedule* unless later changed in accordance with this contract.

## Assessing the amount due

The amount due is

- the Price for each lump sum item in the Price Schedule which the Supplier has completed.
- where a quantity is stated for an item in the Price Schedule, an amount calculated by multiplying the quantity which the Supplier has completed by the rate.
- plus other amounts to be paid to the Supplier,
- less amounts to be paid by or retained from the Supplier.

Any tax which the law requires the *Purchaser* to pay to the *Supplier* is included in the amount due.

This confirms that the Supply Contract is a priced contract where the Prices are derived from a list of items of *goods* and *services* which can be priced as lump sums or as expected quantities of *goods* and *services* multiplied by a rate, or a mix of both.

#### **Function of the Price Schedule**

Clause 53.1 states: "Information in the Price Schedule is not Goods Information". This confirms that instructions to do work or how it is to be done are not included in the Price Schedule but in the Goods Information. This is further confirmed by Clause 20.1 which states, "The *Supplier* Provides the Goods and Services in accordance with the Goods Information". Hence the *Supplier* does **not** Provide the Goods and Services in accordance with the Price Schedule. The Price Schedule is only a pricing document.

### Preparing the price schedule

Items in the *price schedule* may have been inserted by the *Purchaser* and the tendering supplier should insert any additional items which he considers necessary. Whichever party provides the items in the *price schedule* the total of the Prices is assumed to be fully inclusive of everything necessary to Provide the Goods and Services as described at the time of entering into this contract.

It will be assumed that the tendering supplier has

- Read Pages 8, 11, 12 and Appendix 5 of the SC3 Guidance Notes before preparing the *price* schedule;
- Included in his Prices and rates for correction of Defects (core clause 43.1) as there is no compensation event for this unless the Defect is due to a Supplier's risk;
- Spread the cost of doing work he chooses not to list as separate items in the price schedule
  across other Prices and rates in order to fulfil the obligation to Provide the Goods and Services for
  the tendered total of the Prices;

- Understood that there is no adjustment to lump sum prices in the price schedule if the amount, or quantity, of work within that lump sum item later turns out to be different to that which the Supplier estimated at time of tender. The only basis for a change to the Prices is as a result of a compensation event per clause 60.1.
- Understood that the *Supplier* does not have to allow in his Prices and rates for matters that may arise because of a compensation event.

#### Format of the price schedule

Entries in the first four columns in the *price schedule* in section C2.2 are made either by the *Purchaser* or the tendering supplier.

If the *Supplier* is to be paid an amount for the item which is not adjusted if the quantity of work in the item changes, the tendering supplier enters the amount in the Price column only, the Unit, Quantity and Rate columns being left blank.

If the *Supplier* is to be paid an amount for the item which is the rate for the item multiplied by the quantity completed, the tendering *Supplier* enters the rate which is then multiplied by the Quantity to produce the Price, which is also entered.

If the *Supplier* is to be paid an amount for an item proportional to the length of time for which the *goods* and *services* are provided, a unit of time is stated in the Unit column and the length of time (as a quantity of the stated units of time) is stated in the Quantity column.

# C2.2 the price schedule

# REVERSE E-AUCTION IS EARMARKED FOR THIS ENQUIRY, PRICING NOT TO BE SUBMITTED AT THIS STAGE

Item	Mat No	Description	UOM	Estimated QTY over 3-year period, as and when required
1	0215204	CONDUCTOR, ELECTRIC: MATERIAL: AL; TYPE: ABC INS NEU; SPECIFICATION: SANS 1418-1; SANS 1418-2; ESKOM: 240-84758170; POTENTIAL: 1 KV; COMMERCIAL SIZE: 70 MM2; CORE QUANTITY: 3C; LOW VOLTAGE AERIAL BUNDLE CONDUCTOR; 2 PHASE CORES XLPE INSULATED 70MM SQ; ONE XLPE INSULATED NEUTRAL CORE 54.6MM SQ; ABC MANUFACTURER SHALL BE VALID SABS PERMIT HOLDER FOR MANUFACTURING TO SANS 1418; DRUM LENGTH: 1000M; DRAWING NO: DDT 3141; VENDORS ARE RESPONSIBLE FOR ENSURING THAT THEY ARE PERFORMING AGAINST THE CORRECT DRAWING REVISION NUMBER (IF APPLICABLE).	M	515 149

LEAD TIME:	
SUPPLIER CONTACT PERSON:	
DESIGNATION:	
SIGNATURE:	
DATE:	

### **PART 3: SCOPE OF WORK**

Document reference	Title	No of pages
	This cover page	1
C3.1	Purchaser's Goods Information	
C3.2	Supplier's Goods Information	
	Total number of pages	

### C3.1: PURCHASER'S GOODS INFORMATION

#### 1. Specification and description of the goods

The Manufacture, Test and Supply of estimated quantities of Low Voltage Electrical Conductor (Material Number 0215204) on an "as and when" required basis for Distribution – Central East Region (KZN OU) for a period of three (3) years.

Rotek will be responsible for transportation of the goods.

Item	Mat No	Description	UOM
1	0215204	CONDUCTOR, ELECTRIC: MATERIAL: AL; TYPE: ABC INS	М
		NEU; SPECIFICATION: SANS 1418-1; SANS 1418-2; ESKOM:	
		240-84758170; POTENTIAL: 1 KV; COMMERCIAL SIZE: 70	
		MM2; CORE QUANTITY: 3C; LOW VOLTAGE AERIAL BUNDLE	
		CONDUCTOR; 2 PHASE CORES XLPE INSULATED 70MM SQ;	
		ONE XLPE INSULATED NEUTRAL CORE 54.6MM SQ; ABC	
		MANUFACTURER SHALL BE VALID SABS PERMIT HOLDER	
		FOR MANUFACTURING TO SANS 1418; DRUM LENGTH:	
		1000M; DRAWING NO: DDT 3141; VENDORS ARE	
		RESPONSIBLE FOR ENSURING THAT THEY ARE	
		PERFORMING AGAINST THE CORRECT DRAWING REVISION	
		NUMBER (IF APPLICABLE).	

The specifications are as follows:

- Eskom Standard 240-84758170, Aerial bundled conductors with bare or insulated neutral supporting conductor
- D DT 3141

The Technical Evaluation strategy



is supplemented by Eskom document 240-92934300.



240-92934300.pdf

#### Technical Evaluation Criteria to be used when evaluating the tender submissions.

The technical tender strategy will consist of the following sections:

- 1. Level 1 Mandatory Gatekeepers (Part A) & Functional Scoring (Part B)
- 2. Level 2 Technical Scoring requirements (combination of paper, factory & factory sample evaluation)

#### 1. Level 1 – Mandatory Gatekeepers (Part A)

The tenderer documentation submission must meet all the Level 1 Mandatory Gatekeeper (Part A) requirements to proceed to Functional scoring (Part B). Immediate disqualification during the Level 1 Mandatory gatekeepers (Part A) technical evaluation stage will mean that Eskom will be allowed to stop the

technical evaluations without concluding the review of all the other level 1 mandatory gatekeepers (Part A) requirements not yet reviewed, any further review of the Level 1 mandatory gatekeepers (Part A) requirements will be at the discretion of Eskom.

#### 1. Level 1 - Functional Scoring (Part B)

The Level 1 Functional Scoring (Part B) threshold of 80% is required to advance to the Level 2 Technical Scoring requirements. Failure to meet the functional scoring (Part B) threshold requirement shall result in disqualification.

Where the tenderer has satisfied Level 1 Mandatory Gatekeeper (Part A) and successfully met the Functional Scoring (Part B) threshold of 80%, a corresponding factory and factory sample evaluation at the applicable manufacturer's premises shall be conducted at Eskom's discretion in accordance with 240-92934300 (clause 3.2 and 3.3) Technical Evaluation Criteria for LV ABC with Bare or Insulated Supporting Neutral.

The Level 1 Functional Scoring (Part B) shall constitute a total of 80% of the final technical evaluation score, while the Level 2 technical scoring requirements constitutes the remaining 20% of the final technical evaluation score.

The final technical evaluation score = 80% (Level 1 Functional Scoring (Part B) requirements) + 20% (level 2 Technical Scoring requirements (combination of paper, factory & factory sample evaluation).

Once all levels of the technical evaluation strategy (i.e., mandatory gatekeepers, functional scoring, paper/documentation, factory, and factory sample evaluations) is completed, the technical evaluation result achieved will be the final technical evaluation score and corresponding outcome.

**Note:** Only a 100% combined score achieved for the Level 1 Functional Scoring (Part B) and the Level 2 technical requirements will demonstrate full product compliance and result in a compliant outcome. If all the Level 1 & Level 2 requirements are met a technical evaluation score of 100% shall be achieved, any score lower than 100% will be deemed non-compliant and shall not be considered further as part of the technical evaluation.

For deliveries by Roscon, Tenderers are required to contact Roshcon at least five (5) working days before the Eskom delivery date. The Contact Person is: Khayelihle Mayise - 031-710 5070, <a href="MayiseKM@eskom.co.za">MayiseKM@eskom.co.za</a>, to arrange for collection by Roshcon

THE FULL DOCUMENTS AND SUPPORTING INFORMATION WILL BE UPLODED ON THE ESKOM TENDER BULLETIN AND E-TENDER PORTAL IN THE FOLDER CALLED TECHNICAL PACK.

### 2. Constraints on how the Supplier Provides the Goods

#### 2.1 Management meetings

Regular meetings of a general nature may be convened and chaired by the *Supply Manager* as follows:

Title and purpose	Approximate time & interval	Location	Attendance by:
Risk register and compensation events	As and when required	MS Teams	Purchaser, Supplier
Overall contract progress and feedback	As and when required	MS Teams	Purchaser, Supplier, and

Meetings of a specialist nature may be convened as specified elsewhere in this Goods Information or if not so specified by persons and at times and locations to suit the Parties, the nature and the progress of the manufacture of the *goods*. Records of these meetings shall be submitted to the *Supply Manager* by the person convening the meeting within five days of the meeting.

All meetings shall be recorded using minutes or a register prepared and circulated by the person who convened the meeting. Such minutes or register shall not be used for the purpose of confirming actions or instructions under the contract as these shall be done separately by the person identified in the *conditions of contract* to carry out such actions or instructions.

#### 2.2 Health and safety risk management

Tenderers must meet the contractual requirements prior to contract award recommendation.

The recommended supplier/suppliers still in the running for this contract will be evaluated in terms of their contractual requirements. Should they not pass the initial evaluation they will be advised of their shortcomings and have a maximum period of seven (7) days in which to correct their shortcomings.

The Supplier shall comply with the health and safety requirements:

#### 2.2.1 Safety Requirements

	KPI's	Comment		
1	Is the acknowledgement form for Eskom's rules and	-To be signed by CEO and both		
	requirements (in Annexure B) signed and submitted by	witnesses		
	the tenderer?			
2	Health and Safety Plan	-Incident Management		
		-SHE Communication		
		-Emergency Management		
		-Substance Abuse Management		
3	Baseline Risk Assessment	Risk factors and controls to be		
		included to the SHE Plan		
4	Valid Letter of Good Standing	Valid		
5	SHE policy	Signed and review date		

### 2.2.2 Environmental constraints and management

The Supplier shall comply with the environmental criteria and constraints stated here:

Ref.	<u>KPIs</u>	Submission
		Y = Yes N= No N/A
1	Pre-requisite	
	Is the acknowledgement of Eskom's SHE rules, and requirements form (Annexure B) signed and a copy thereof attached to this tender submissions by the tenderer?	
2	All: Environmental (or SHE/SHEQ) policy signed by Company Owner/CEO/MD:	
	Commitment to: (1) compliance to environmental compliance obligations; and (2) environmental duty of care.	

#### Score:

- 0 = Document not submitted OR submitted but does not satisfy the minimum requirements
- 1 = Document submitted, and the content satisfy the minimum requirements

OR

Ref	KPIs	Submission
1	Annexure B	Y = Yes N= No N/A
	Is the acknowledgement of <b>Eskom's SHE rules</b> , and requirements form <b>(Annexure B)</b> signed and submitted by the tenderer?	
2	ISO 14001 Environmental Management Standard certificate.	

#### Score:

- 0 = Document not submitted OR submitted but does not satisfy the minimum requirements
- 1 = Document submitted, and the content satisfy the minimum requirements

### 2.3 Quality

SECTION A: Quality Management System Requirements ISO 9001 (Option 1) Valid certification of Quality Management System by an ISO accredited body	
	Apply = 1
A.1 Product / Service Scoping on ISO 9001 certificate is defined and relevant	0
A.2 Certificate by Approved and Authorized certification authority	0
A.3 Certification Authority has Recognized International Accreditation	0
A.4 Validity (expiry date) of certificate	0
Section A Score Option 1	0
Or	Apply = 1
A.1 Quality Method statement based on scope. (Method Statement Template-Ref 240-126469599)	1
A.2 Quality Policy Approved by top management.	1
A.4 Control of documented information (i.e., document and record control)	1
A.5 Documented information for Control of nonconforming outputs	1
A.7 Documented information for Internal audit	1
Section A Score Option 2	5
SECTION B: Evidence of QMS in operation (Tender Quality Requirements - Ref 240-105658000)	
	Apply = 1
B.1 Documented information for defined roles, responsibilities, and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) (Clause 5.3 of ISO 9001:2015)	1

B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation, selection, monitoring of performance, and reevaluation of external providers (Clause 8.4 of ISO 9001:2015)	1
Section B Score	2
SECTION C: Contract Quality Plan Requirements (Ref 240-105658000 and 240-109253698).  Draft Contract Quality Plan specific to the scope of work as described in the tender documents (Ref ISC	O 10005)
	Apply = 1
NB! Draft Contract/Project Quality Plan has important QA deliverables	1
Section C Score	1
SECTION D: Quality Control Plan Requirements (Ref 240-105658000 or 240-109253302)  QCP /Checklist/ ITP (Quality Control Plans) as per Scope of Works (Ref ISO 10005)	
	Apply = 1
NB! Draft/ Example of an Inspection and Test Plan (ITP) or Quality Control Plan (QCP) on similar and/ or previous work done	1
Section D Score	1
SECTION E: User defined additional Requirements & miscellaneous (Ref 240-105658000) Customer specific reports other standards and required can be listed and evaluated here	equirements &
	Apply = 1
E.1 Form A is completed and signed.	1
Section E Score	1

- Form A to be completed and signed by the supplier
- Supplier Quality Management Specification (QM58) to be read and understood.

#### 2.4 Requirements for Financial Evaluation of Companies

- Public Interest Score (PIS) and the calculations to arrive at the score (refer to annexure attached for calculation of PIS). The PIS letter must specify whether:
  - Whether the AFS were internally or externally prepared.
  - Whether the company was owner managed or not owner managed.
- Latest approved financial statements including comparative amounts.
- AFS must be valid and not outdated, received within 18 months after year-end.
- A signed director's / member's report.
- Signed Compilers / Accounting Officers / Independent Reviewers / Audit report whichever is applicable, based on the PIS above.
- Where the PIS requires an Audit or Independent Reviewers report, the Compilers / Accounting Officers report must still be submitted.
- Approved Annual Financial statements must comprise:
  - O Statement of financial position (Balance Sheet)
  - o Statement of comprehensive income (income statement)
  - o Statement of changes in Equity
  - o Statement of cash flows
  - o Notes to the financial statements
- ITA 34C Income Tax Assessment for companies that have NOT been audited.
- The notes to the AFS specifically referring to Accounts Receivable and Accounts Payable must give a complete breakdown of the amounts. A clear distinction must be made between Trade Debtors and other receivables as well Trade Creditors and other payables. The note must clearly show the amounts subject to interest and the terms and condition of interest.
- The notes to the AFS must clearly specify the current and non-current liabilities that are subject to interest
- Member / Directors loans must be accompanied by a note specifying the terms of the loan, whether secured or unsecured, terms of repayment and interest rates.

- Name of Holding company if the company is a subsidiary company.
- Where there is a Holding company the Latest Signed Group Annual Financial Statements of the Holding Company may be requested at a later stage.
- Information requested from companies via Procurement Office not received within five working days
  from date of Finance request will result in the financial evaluation being closed. Finance will issue a
  1-page report stating that an opinion could not be expressed due to insufficient information.

#### Note:

Tenderers may be requested to provide a performance bond if they are deemed financially unacceptable for the full value of the contract.

Draft, bi-annual, management accounts and unsigned financial statements will NOT be accepted. Soft copies of the AFS submitted with the tender documents may be requested at a later stage.

#### 3. Invoicing and payment

Within one week of receiving a payment certificate from the *Supply Manager* in terms of core clause 51.1, the *Supplier* provides the *Purchaser* with a tax invoice showing the amount due for payment equal to that stated in the *Supply Manager's* certificate.

The *Supplier* shall address the tax invoice to *Purchaser* and include on each invoice the following information:

- Name and address of the Supplier and the Supply Manager;
- The contract number and title;
- Supplier's VAT registration number;
- The Purchaser's VAT registration number.
- Description of goods and services provided for each item invoiced based on the Price Schedule;
- Total amount invoiced excluding VAT, the VAT and the invoiced amount including VAT;

## All invoices must be submitted via this process any invoices physically received will now be returned.

To ensure payment is made the following must be done:

- 1. Email pdf copies to invoiceseskomlocal@eskom.co.za
- 2. Each pdf (attachment) must contain only one invoice
- 3. Each email sent must contain only one attachment
- **4.** It must be an original invoice from your system. If a word or excel document, convert it to PDF. No invoice must printed then scanned and emailed or have hand writing on it, **It will not be accepted.**
- **5.** Please make sure you <u>received a valid and correct purchase order</u> from your end user which must be quoted on the invoice.
- 6. Encourage your end users to do the GR's on time to insure speedy processing.
- 7. All invoices must meet the Tax requirements.

#### 4. Procurement

#### 4.1 Reverse e-auction - Price and Preference

The enquiry is earmarked for Reverse E-auctioning. This will be stated as such in the enquiry.

- Suppliers will return all tender returnables at tender closing except prices,
- No prices shall be priced at tender closing, Prices shall be submitted Via Eskom's "Reverse E-Auction"

A maximum of 20 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be

rounded off to the nearest two decimal places. Subject to section 2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

#### The following documents are required to claim preference points:

 Valid BBBEE certificate issued by a SANAS accredited verification agency or a valid affidavit or a valid BBBEE Certificate issued by CIPC for EME companies

#### NB: Supporting documents may be requested during evaluation (This list is not exhaustive):

- Proof of ownership / shareholding (CIPC registration documentation) inclusive of shareholding breakdown
- ID copies of shareholder(s) or owner(s) of the business
- Proof of Disability of owner(s) of the business (where applicable)

# Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'

- May only score point out of 80 for price
- Scores 0 points out of 20 for specific goals

# <u>Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following</u> key pointers to ensure their validity:

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the director, owner or member must be indicated in order to know that person is duly authorised to depose of an affidavit. (Mark the applicable option).
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. (No blank spaces to be left).
- Indicate total revenue for the year under review and whether it is based on audited financial statements or management account. (Mark the applicable option).
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. (Financial year end to be stipulated by **day/month/year**).
- B-BBEE Status level. An enterprise can only have one status level. (Tick applicable level)
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. (<u>The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore, the Commissioner must also sign and stamp).</u>
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission an affidavit in which they have an interest.

# 4.2 SDL&I Objectives in line with Reconstruction and Development Programme (RDP) Goals

Tenderers who complete and submit the objectives as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I objectives do not form part of scoring, but commitments will form part of contractual obligations.

#### 1. BBBEE Requirement:

All tenderers are required at a minimum to maintain their BBBEE status throughout the contract period.

#### 2. Local Procurement Content

"Local Procurement Content" refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spending minus the imported component.

Tenderers are required to submit their proposals in the table below.

Local Procurement Content	Eskom target	Tenderer Proposal
	100%	

#### 3. Procurement spend on entities with a minimum 51% black ownership

The winning tenderer is encouraged to procure/spend on designated groups on the following paid invoices for both:

- the indirect expenses (e.g., overheads) on goods and services supplied to the contractor/supplier by designated groups; and
- direct spend on goods and services supplied by the subcontractors for the execution of the scope of work.

Activities, as a proportion of the local procurement content, which may be subcontracted to designated black owned enterprises must be submitted in a table below.

Procurement from Designated Group	Eskom Target	Tenderer Proposal
Black Owned	4.0%	
Black Women Owned	3.0%	
Black Youth Owned	2.0%	
Black Persons with Disability	1.0%	

Tenderers are required to submit proposals in a table below for developing the skills of unemployed candidates in the country. Skills Development is intended to address Eskom's core, scarce and critical skills and the scarce and critical skills. These skills are also included in a 2020 list of occupations in high demand as stipulated in the Government Gazette 43937. Candidates shall be from Free State and Kwa Zulu Natal, and their composition shall be representative of the population demographics of South Africa.

Skill type / Occupation	Eskom target	Proposed Number of Candidates
N4 Electrical/Mechanical Engineering (FET/TVET College)	2	
N5 Electrical/Mechanical Engineering (FET/TVET College)	2	
N6 Electrical/Mechanical Engineering (FET/TVET College)	2	

The process of developing these skills shall involve the participation by tenderers directly and through their supply network. In certain cases, the SETA's accredited training providers can be approached to participate in developing critical and scarce skills.

#### Note:

That these targets for skills development candidates categorically exclude Eskom employees and registered learners. The tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies, and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

#### **SDL&I Penalty and Performance Security**

Eskom will apply a penalty of 2.5% of the contract value for failure to meet SDL&I obligations.

For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon:

- Eskom receives the SDL&I progress report/s from the contractor.
- Fulfilment of all SDL&I obligations by the contractor.
- Submission of an approved compliance report by SDL&I Department.

#### **Reporting and Monitoring**

- The suppliers shall on a yearly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 30 (thirty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be
  required to implement corrective measures to meet those SDL&I obligations before the commencement
  of the following report, failing which Retention clauses shall be invoked.

Every contract shall be accompanied by the SDL&I Implementation Schedule, which must be completed by the suppliers and returned to SDL&I representative for acceptance 28 days after contract award. This will be used as a reference document for monitoring, measuring and reporting on the supplier's progress in delivering on their stated SDL&I commitments.

#### 5. Objective Criteria

In line with National Treasury Designated Sectors Circular Number 10 of 2019/2020, the stipulated minimum threshold for Local Production and Content for the different types of electrical cables is 90%. Therefore, only locally produced goods, services or works or locally manufactured goods will be considered.

Commodity	Components	Local Content Threshold
Low Voltage Main Cables	70mm, 3 Core, Aerial Bundled	90%
	Conductor	

- Tenderers need to complete and submit SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) which are mandatory at contract award.
- If the raw material or input to be used for a specific item is not available locally, bidders should obtain written exemption from **the DTIC** should there be a need to import such raw material or input; and
- If the quantity of materials and/or products required cannot be wholly sourced from South African based manufacturers and/or at the designated local content threshold at any time, bidders should obtain written exemption from the DTIC to supply the remaining portion at a lower local content threshold.

• A copy of the exemption letter must be submitted together with the bid document which is mandatory for contract award.

### 6. List of drawings

### Drawings issued by the *Purchaser*

This is the list of drawings issued by the *Purchaser* at or before the Contract Date and which apply to this contract.

Drawing number	Revision	Title
D – DT - 3141		