

**PART A  
INVITATION TO BID**

<b>YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (South African National Biodiversity Institute)</b>					
BID NUMBER:	SANBI: NZG558/2025	CLOSING DATE:	27 October 2025	CLOSING TIME:	11:00am
DESCRIPTION	THE APPOINTMENT OF TWO (2) SERVICE PROVIDERS TO SUPPLY AND DELIVER GRASS FEED AND BEDDING, AS AND WHEN REQUIRED, FOR THE SOUTH AFRICAN NATIONAL BIODIVERSITY INSTITUTE (SANBI) TO THE NATIONAL ZOOLOGICAL GARDEN (NZG) FOR THREE (3) YEARS.				
<b>BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)</b>					
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT:					
Biodiversity Centre Pretoria National Botanical Garden, 2 Cussonia Avenue, Brummeria Pretoria					
<b>A compulsory briefing session will be conducted at the time and date given as follows:</b> <b>Date: 16 October 2025</b> <b>Time: 10H00 AM</b> <b>Venue: Staff Centre, National Zoological Garden, Corner Boom and Paul Kruger Streets, 232 Boom Street, Pretoria Central, 0183</b>					
<b>BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO</b>			<b>TECHNICAL ENQUIRIES MAY BE DIRECTED TO:</b>		
CONTACT PERSON		CONTACT PERSON			
TELEPHONE NUMBER		TELEPHONE NUMBER			
FACSIMILE NUMBER		FACSIMILE NUMBER			
E-MAIL ADDRESS	<a href="mailto:sanbi.tenders@sanbi.org.za">sanbi.tenders@sanbi.org.za</a>	E-MAIL ADDRESS	<a href="mailto:t.rehse@sanbi.org.za">t.rehse@sanbi.org.za</a>		
<b>SUPPLIER INFORMATION</b>					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	[TICK APPLICABLE BOX]  <input type="checkbox"/> Yes <input type="checkbox"/> No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT		[TICK APPLICABLE BOX]  <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES &amp; QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]</b>					

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR <b>THE GOODS /SERVICES /WORKS OFFERED?</b>	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW ]
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<b>QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS</b>	
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	<input type="checkbox"/>
YES <input type="checkbox"/> NO	
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/>
NO	
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?	<input type="checkbox"/> YES <input type="checkbox"/> NO
<b>IF THE ANSWER IS “NO” TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.</b>	

**PART B**  
**TERMS AND CONDITIONS FOR BIDDING**

**1. BID SUBMISSION:**

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED–(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

**2. TAX COMPLIANCE REQUIREMENTS**

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE [WWW.SARS.GOV.ZA](http://WWW.SARS.GOV.ZA).
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

**NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.**

SIGNATURE OF BIDDER: .....

CAPACITY UNDER WHICH THIS BID IS SIGNED: .....  
(Proof of authority must be submitted e.g. company resolution)

DATE: .....

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....	Bid number: <b>SANBI: G558/2025</b>
Closing Time 11:00	Closing date: <b>27 October 2025</b>

OFFER TO BE VALID FOR 90 DAYS FROM THE CLOSING DATE OF BID.

ITEM NO.	QUANTITY	DESCRIPTION	BID PRICE IN RSA CURRENCY
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\*\* (ALL APPLICABLE TAXES INCLUDED)

- 
- Required by: .....
  - At: .....  
.....
  - Brand and model .....
  - Country of origin .....
  - Does the offer comply with the specification(s)? \*YES/NO
  - If not to specification, indicate deviation(s) .....
  - Period required for delivery .....  
\*Delivery: Firm/not firm
  - Delivery basis .....

**Note:** All delivery costs must be included in the bid price, for delivery at the prescribed destination.

**\*\* "all applicable taxes" includes value- added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies.**

**\*Delete if not applicable**

## BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

- 2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

- 2.2.1 If so, furnish particulars:

.....  
 .....

- 2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

- 2.3.1 If so, furnish particulars:

.....  
 .....

### 3 DECLARATION

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder

---

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

## PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

### 1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

### 1.2 To be completed by the organ of state

a) The applicable preference point system for this tender is the 80/20 preference point system.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

### 1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
<b>Total points for Price and SPECIFIC GOALS</b>	<b>100</b>

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

### 2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes



all applicable taxes;

- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 3.1. POINTS AWARDED FOR PRICE

##### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ \\ \mathbf{Ps = 80 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right)} & \mathbf{or} & \mathbf{Ps = 90 \left( 1 - \frac{Pt - P_{min}}{P_{min}} \right)} \end{array}$$

Where

Ps = Points scored for price of tender under consideration  
Pt = Price of tender under consideration  
Pmin = Price of lowest acceptable tender

#### 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

##### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ \\ \mathbf{Ps = 80 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)} & \mathbf{or} & \mathbf{Ps = 90 \left( 1 + \frac{Pt - P_{max}}{P_{max}} \right)} \end{array}$$

Where

Ps = Points scored for price of tender under consideration  
Pt = Price of tender under consideration  
Pmax = Price of highest acceptable tender

### 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based

on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1: Specific goals for the tender and points claimed are indicated per the table below.**

***(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.)***

***Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)***

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
Categories of persons historically disadvantaged by unfair discrimination on the basis of race.  Information will be verified on the CSD report. Points will be allocated based on the percentage of ownership per goal  Black Ownership = 10 Points		(10)		
Categories of persons historically disadvantaged by unfair discrimination on the basis of gender.  Information will be verified on the CSD report. Points will be allocated based on the percentage of ownership per goal  Female Ownership = 10 Points		(10)		
Total		20		

## DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number: .....

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
  - (a) disqualify the person from the tendering process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

.....  
**SIGNATURE(S) OF TENDERER(S)**

**SURNAME AND NAME:** .....

**DATE:** .....

**ADDRESS:** .....

.....

**REQUEST FOR TENDER**

**FOR**

**THE APPOINTMENT OF TWO (2) SERVICE PROVIDERS TO SUPPLY AND DELIVER GRASS FEED  
AND BEDDING, AS AND WHEN REQUIRED, FOR THE SOUTH AFRICAN NATIONAL  
BIODIVERSITY INSTITUTE (SANBI) TO THE NATIONAL ZOOLOGICAL GARDEN (NZG) FOR  
THREE (3) YEARS**

**South African National Biodiversity Institute (SANBI)  
Private Bag X101  
Silverton  
0184  
South Africa**

**Tender No: SANBI NZG558/2025**

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## **1. Introduction and background**

The South African National Biodiversity Institute (SANBI) is a public entity established under the National Environmental management: Biodiversity Act (NEMBA), Act No. 10 of 2004. SANBI contributes to South Africa's sustainable development by facilitating access to biodiversity data, generating information and knowledge, building capacity, providing policy advice, and showcasing and conserving biodiversity in its national botanical and zoological gardens.

SANBI manages the National Zoological Gardens (NZG) and would like to appoint two (2) service providers to supply and deliver grass feed and bedding, as outlined in the tender specification, to the National Zoological Garden (NZG) in Pretoria to feed the diverse captive animal collection under its care. It is the responsibility of the NZG to care for the welfare needs of these animals daily, by feeding them high quality food. The captive animals are fed by the NZG using scientifically formulated diets and they receive supplements when necessary. The diet sheet is prescribed by a qualified animal nutritionist and/or wildlife veterinarian. The NZG must purchase grass feeds for the Pretoria campus to satisfy these nutritional requirements and bedding for welfare purposes.

## **2. Invitation to tender**

Bidders are hereby invited to submit bids to supply and deliver grass feed and bedding, as and when required, to SANBI NZG Pretoria campus over a period of three (3) years. SANBI intends to enter a negotiation process with the two successful service providers to determine a standardised price, based on submitted quotations and market related pricing. Successful service providers will be used on a rotational basis, but the contract will be managed to ensure equal distribution of expenditure across the two service providers.

The tender process will be co-ordinated by SANBI's Supply Chain Management (SCM) section at the following address:

Deputy Director: Supply Chain Management

**2 Cussonia Avenue**

**Brummeria**

**Silverton**

**Pretoria**

**0184**

Email: [sanbi.tenders@sanbi.org.za](mailto:sanbi.tenders@sanbi.org.za)

**The closing date for submissions is 27 October 2025 at 11h00.**

### **3. Compulsory briefing session**

**A compulsory briefing session will be conducted at the date, time and venue indicated below:**

**Date: 16 October 2025**

**Time: 10:00**

**Venue: Staff Centre, National Zoological Garden, Corner Boom and Paul Kruger Streets, 232 Boom Street, Pretoria Central, 0183**

Bidders may direct technical and bidding procedure enquiries to the email addresses below. All responses will be communicated via this tenders advertisement webpage on the SANBI on the SANBI website at [www.sanbi.org](http://www.sanbi.org)

- For bidding procedure enquiries: [sanbi.tenders@sanbi.org.za](mailto:sanbi.tenders@sanbi.org.za)
- For any technical enquiries: [t.rehse@sanbi.org.za](mailto:t.rehse@sanbi.org.za)

SANBI will not respond to any questions or requests for clarification received after 21 October 2025

#### 4. Tender specification

Table 1 provides detailed specification and estimated quantities of grass feed and bedding required over the contract period. It should be noted that the estimated quantities below might differ from the actual consumption, and this will be dependent on operational needs.

**Table 1. Annual estimated quantities of grass feed and bedding**

<b>Item description</b>	<b>Unit of measure</b>	<b>Preferred packaging</b>	<b>Minimum weight</b>	<b>Estimated annual consumption year 1</b>	<b>Estimated annual consumption year 2</b>	<b>Estimated annual consumption year 3</b>
Lucerne	Each Bale	Rectangular bales	18 kg	4 000	4 000	4 000
Eragrostis tef	Each Bale	Rectangular bales	15 kg	10 000	10 000	10 000
Straw	Each Bale	Rectangular bales	12 kg	520	520	520



## **5. Other conditions of contract**

- 5.1.** All bales / fodders are to be first grade (Grade A) in quality.
- 5.2.** Bales provided must be from the current season.
- 5.3.** Bales are to be delivered in square / rectangular form.
- 5.4.** Bales must not be contaminated with weeds or toxic plants, or any other species of plants / grasses not ordered.
- 5.5.** Bedding may mean stalks / stems of certain species of grain e.g., wheat, rye, oats, and barley.
- 5.6.** Orders are normally placed monthly and should be delivered within 72 hours of an official order being received. The supplier must notify the SANBI NZG immediately if delivery will not happen within 72 hours.
- 5.7.** Bales must be transported and delivered to the SANBI NZG premises, protected from water (e.g. rain), bird droppings, dust, and direct exhaust fumes by means of a tarpaulin without tears or holes secured over the load or in an enclosed transportation. This is to ensure the quality of the bales does not deteriorate during transportation.
- 5.8.** Delivered goods will be inspected by the SANBI NZG staff for freshness and quality.
- 5.9.** The service provider is responsible for the labour arrangements at the time of delivery to offload and pack the goods in the SANBI NZG designated stores.
- 5.10.** The team offloading the items must have the necessary experience in bale handling and must wear appropriate and clean PPE for hygiene purposes.
- 5.11.** The instructions appearing on the official purchase order must be strictly adhered to and under no circumstances should the service provider deviate from such.
- 5.12.** SANBI NZG will be under no obligation to accept any quantity more than the ordered quantity.
- 5.13.** All deliveries or dispatches must be accompanied by a delivery note stating the official order number against which the delivery has been affected. The person receiving the delivery and the person delivering must both sign on the delivery note.
- 5.14.** Deliveries not complying with the purchase order will be returned to the service provider at the service providers' expense. The returned order must be corrected within 24 hours from date of rejection.
- 5.15.** Estimated quantities reflected in Table 1. Annual estimated quantities of grass feed and bedding are a possible consumption estimate. Orders will be placed as and when required and no guarantee is given or implied as to the actual quantity which will be procured during the contract period.
- 5.16.** All bales must be not less than the minimum weight given in the Table 1 and must not be more than 30 kgs.

### **5.16.1. Lucerne**

- a) Bales must be rich green in colour.

- b) Bales to have a sweet smell and contain ample leafy material and less stalks.
- c) Bales must be firmly fastened with twine / wire to a length of approximately 1 meter.
- d) Bales must not be contaminated with weeds or toxic plants.
- e) Bales must be adequately dry for storage.
- f) Bales must not contain any mould.

#### **5.16.2. Eragrostis tef.**

- a) Bales must be dry and green to light brown in colour (not appear old or turning grey in colour).
- b) Bales must not contain coarse stalks.
- c) Bales must be firmly fastened with twine / wire to a length of approximately 1 meter.
- d) Bales must not be contaminated with weeds or toxic plants.
- e) Bales must be adequately dry for storage.
- f) Bales must not contain any mould.

#### **5.16.3. Straw**

- a) Bales must be firmly fastened with twine / wire to a length of approximately 1 meter.
- b) Bales must be dry and golden-brown in colour.
- c) Bales must not contain coarse grasses, weeds or toxic plants or seeds.
- d) Bales must be adequately dry for storage.
- e) Bales must not contain any mould.

## **6. Requirements of the proposal**

### **6.1. Mandatory documents required**

Tenders must include the following documentation:

- Copy of the company Central Supplier Database (CSD) registration report. The bidder must ensure that the tax status is compliant throughout the tender process.
- Duly signed and fully completed standard bidding document (SBD) forms.
- Signed compulsory briefing session certificate of attendance.
- A valid letter of good standing from the office of the Compensation Commissioner as required by the Compensation for Occupational Injuries and Diseases Act (COIDA). The letter should be issued by the Department of Labour.
- Original or certified copy of public liability insurance cover to the value of R500 000 per claim or proof of application.

- Signed supply agreement or an intent to supply agreement with growers/third-party suppliers for the constant supply of grass feed and bedding.
- Truck and trailer owned by supplier: Registration documents must be provided. Or truck and trailer to be rented (if any): Letter of intent to hire with preferred rental companies (registration documents must be attached).

**Failure to submit the above documentation will lead to disqualification. Misrepresentations will lead to disqualification from the bidding process.**

## **6.2. Other documents required**

Each tender document should also include the documentation as indicated below. Failure to submit these documents will not result in disqualification, however, the information contained in them is required for evaluation purposes and failure to include these documents will be considered non-responsive.

- A comprehensive list with appointment letters or Purchase Orders of previous supply and delivery contracts of animal feed over the past 5 years indicating value and nature of goods supplied and delivered.
- At least five (5) contactable reference letters from previous clients, within the last five (5) years, where grass feed and bedding have been supplied and delivered. A reference letter format is provided in Annexure C.
- Bank rating code letter valid for three (3) months showing the conduct of the account.
- Contingency plan on how the bidder will deal with industrial strikes, sick leave and normal absence of core staff when providing the service.
- Documented plan on how the bidder will ensure consistent quality of grass feed and bedding.
- Documented plan on how the bidder will ensure consistent supply of grass feed and bedding and how shortages will be avoided.

## **7. Pricing**

The pricing and fee structure must be provided using table in Annexure B.

## **8. Submission of tender**

**The closing date for submission of tenders: 27 October 2025 @ 11:00.**

This is a one-envelope tender process. Service Providers are to submit **one (1) pack of original bid documents**, in a sealed envelope, with both technical and financial proposals included, and **one (1)**

**electronic copy on a USB**, also with both technical and financial proposals included. The envelope must be clearly marked with the Bid Number and the Bidder's Name.

**Both technical and financial proposals must be included in the original bid documents and on the USB. NB. Failure to submit in the prescribed manner WILL lead to the bid being disqualified.**

- One pack of original documents with both technical and financial proposals
- One electronic copy on USB with both technical and financial proposals

Failure to include other documents required for the functionality evaluation (see section 6.2) will not result in disqualification, however, the information contained in them is required for evaluation purposes and will lead to your proposal being considered non-responsive.

Tenders can be submitted in the tender box located in the reception area of the **Biodiversity Centre Building** at the **Pretoria National Botanical Garden**, 2 Cussonia Avenue, Brummeria, Pretoria, during office hours before the tender closing date and time.

**Normal office hours are from 08:00 to 16:00 Monday to Friday.** E-mailed and faxed submissions will not be accepted. **Late submissions will be disqualified.**

## 9. Evaluation criteria

In accordance with the National Treasury Instruction Note on the Amended Guidelines in Respect of Bids that include Functionality as a Criterion for Evaluation (Issued 3 September 2010), this bid will be evaluated in two stages:

The first stage will evaluate functionality according to the criteria listed in Table 2 below.

### PLEASE NOTE:

- Documents for evaluation must be submitted as proof and may include corresponding orders/appointment letters, completion certificates and reference letters for services rendered. Bidders must submit all the requested documents as proof to be awarded the points.
- The submitted documents for the services provided (appointment, completion and reference letters) must be valid and verifiable.
- SANBI reserves the right to verify the information provided and the bidder shall be notified of such.
- Additional supporting documents might be requested and should be submitted within the stipulated timeframes.
- Both appointment letters and reference letters must be on the referee's letterhead, dated and signed by the referee.

**Table 2. Functionality - Evaluation criteria**

Heading	Description	Weight/points
<b>A.</b> Previous experience of company, scale of current and past projects undertaken.	Appointment letters for supply and delivery contracts of Animal feed conducted in the past five (5) years. <ul style="list-style-type: none"><li>• 10 or more appointment letters = 20</li><li>• 7 - 9 appointment letters = 16</li><li>• 5 - 6 appointment letters = 12</li><li>• 3 - 4 appointment letters = 8</li><li>• 1 – 2 appointment letters = 4</li><li>• No appointment letters provided = 0</li></ul>	<b>20</b>
	Five (5) contactable reference letters for animal grass feed and/ straw delivery contracts rendered in the past five (5) years indicating the contract value and the quality of service as per the attached reference letter template (Annexure C). If the reference letter is in a different format, the letter shall reflect the major aspects contained in the template provided.	<b>20</b>

	<ul style="list-style-type: none"> <li>• 5 contactable references indicating good quality service = 20 points</li> <li>• 4 contactable references indicating good quality service = 16 points</li> <li>• 3 contactable references indicating good quality service = 12 points</li> <li>• 2 contactable references indicating good quality service = 8 points</li> <li>• 1 contactable reference indicating good quality service = 4 points</li> <li>• 0 contactable reference = 0 points</li> </ul>	
<p><b>B.</b></p> <p>Company capacity</p>	<p>Financial capacity - Bank ratings code</p> <p>Bidders must submit a bank rating code letter valid for three (3) months showing the conduct of the account.</p> <ul style="list-style-type: none"> <li>• Undoubted for the amount of enquiry or Good for the amount of enquiry. <b>(Bank code: A)</b> = 30 points</li> <li>• The subject has a good record of meeting their financial commitments, and the amount is well within the capacity of an ordinary business commitment. <b>(Bank code: B)</b> = 24 points</li> <li>• The subject has a good record, the amount may appear high in relation to normal transactions on the account. <b>(Bank code: C)</b> = 18 points</li> <li>• The financial position of the subject is modest or unknown, but where the account is satisfactorily conducted, and the subject is considered business commitments. <b>(Bank code: D)</b> = 12 points</li> <li>• The amount of the enquiry is too high for the subject and terms given. <b>(Bank code: E)</b> = 6 points</li> <li>• This code is given when there is insufficient information to assess the position of the subject. <b>(Bank code: F)</b> = 0 points</li> <li>• Occasional / Frequent dishonors <b>(Bank code: G and H)</b> = 0 points</li> </ul> <p>Non submission of bank rating letter = 0 points</p>	<p><b>30</b></p>
<p><b>C.</b></p> <p>Contingency plan regarding the project</p>	<p>Evidence on how the bidder will deal with industrial strikes, sick leave and normal absence of core staff when providing the service.</p>	<p><b>10</b></p>

	A contingency plan on how the bidder will ensure consistent quality of grass feed and straw.	<b>10</b>
	A contingency plan on how the bidder will ensure consistent supply of grass feed and straw and how shortages will be avoided.	<b>10</b>

**Bids that fail to score a minimum of 70 points out of a possible 100 points for functionality will not be eligible for the second stage of evaluation.**

**Sufficient information must be provided to allow the Bid Evaluation Committee to score bids against all these criteria.**

The second stage will evaluate the price and specific goals of those bids that meet the minimum threshold for functionality.

In accordance with the Preferential Procurement Regulations, 2022 pertaining to the Preferential Procurement Policy Framework Act (No. 5 of 2000), the 80/20-point system will be applied in evaluating proposals that qualify for further consideration, where price constitutes 80 points and a maximum of 20 points will be awarded based on the bidder's specific goals.

**SANBI reserves the right:**

- a) To verify any information supplied in the tender documents.
- b) Not to appoint any Bidder.
- c) To cancel or withdraw this Request for Tender (RFT) at any time without attracting any penalties or liabilities.
- d) To have the final say in the appointment and that this will be binding.
- e) To disqualify a service provider or cancel any subsequent contracts should it be found that information disclosed was factually inaccurate and/or that a misrepresentation of facts may have occurred.

## **10. General terms**

All documents submitted in the response to this RFT must be written in English. Service Providers shall not assume that information and/or documents supplied to the SANBI at any time prior to this RFT are still available or that they will be considered, and shall not make any reference to such information and/or documentation in their response to the RFT.

This tender shall be valid for a period of four months (120 days) calculated from the closing date of this tender.

The appointment of successful Service Providers shall be subject to all parties agreeing to mutually acceptable contractual Terms and Conditions. In the event of all parties failing to reach an agreement, SANBI reserves the right and shall be entitled to re-advertise the tender.

#### **11. Confidentiality**

Any or all information made available to the service provider by SANBI shall be regarded as confidential and shall not be made available to third parties without the prior written consent of SANBI.

#### **12. Preparation of proposal**

SANBI shall not be held liable for any cost that has been incurred by the service provider in the preparation of the proposal, the obtaining of certificates or any other cost that might be incurred in submitting the proposal.

#### **13. Tender documentation availability**

The tender documents are available from the SANBI website – [www.sanbi.org](http://www.sanbi.org) and from the e-Tender Publication Portal.

#### **14. Contract and contract period**

This is a three (3) year contract where grass feed and bedding must be delivered as and when required. Both the service provider and SANBI will enter into a Service Level Agreement (SLA) for monitoring and compliance purposes which will be signed by both parties during contracting.

SANBI intends to enter a negotiation process with the two successful service providers to negotiate the rates based on the prices offered and the current market value. The successful service providers will be used on a rotational basis, with the contract managed to ensure equal distribution of expenditure across the two service providers.

The performance of the successful bidder will be monitored through compliance meetings which will take place when necessary.



## **1. SPECIAL CONDITIONS OF CONTRACT**

Any award made to a bidder(s) under this bid is conditional, amongst others, upon –

- a. The bidder(s) accepting the terms and conditions contained in the Special Conditions of Contract as the minimum terms and conditions upon which SANBI is prepared to enter into a contract with the successful Bidder(s).
- b. The bidder submitting the General Conditions of Contract to SANBI together with its bid, duly signed by an authorised representative of the bidder.

## **2. SERVICE LEVEL AGREEMENT**

- 2.1. Upon award SANBI and the successful bidder will conclude a Service Level Agreement or Standard Independent Contractor Agreement regulating the specific terms and conditions applicable to the services being procured by SANBI, in the format of the draft Service Level Indicators included in this tender pack.
- 2.2. SANBI reserves the right to vary the proposed draft Service Level Indicators and/or Milestones during negotiations with a bidder by amending or adding thereto.
- 2.3. Bidder(s) are requested to:
  - a. Comment on draft Service Level Indicators and/or Milestones and where necessary, make proposals to these.
  - b. Explain each comment and/or amendment; and
  - c. Use an easily identifiable colour font or “track changes” for all changes and/or amendments to the Service Level Indicators and/or Milestones for ease of reference.
- 2.4. SANBI reserves the right to accept or reject any or all amendments or additions proposed by a bidder if such amendments or additions are unacceptable to SANBI or pose a risk to the organization.

## **3. SPECIAL CONDITIONS OF THIS BID**

SANBI reserves the right:

- 3.1. To award this tender to a bidder that did not score the highest total number of points, only in accordance with section 2(1)(f) of the PPPFA (Act 5 of 2000)

- 3.2. To negotiate with one or more preferred bidder(s) identified in the evaluation process, regarding any terms and conditions, including price without offering the same opportunity to any other bidder(s) who have not been awarded the status of the preferred bidder(s).
- 3.3. To accept part of a tender rather than the whole tender.
- 3.4. To carry out site inspections, product evaluations or explanatory meetings in order to verify the nature and quality of the services offered by the bidder(s), whether before or after adjudication of the Bid.
- 3.5. To correct any mistakes at any stage of the tender that may have been in the Bid documents or occurred at any stage of the tender process.
- 3.6. To cancel and/or terminate the tender process at any stage, including after the Closing Date and/or after presentations have been made, and/or after tenders have been evaluated and/or after the preferred bidder(s) have been notified of their status as such.
- 3.7. Award to multiple bidders based either on size or geographic considerations.

#### **4. SANBI REQUIRES BIDDER(S) TO DECLARE**

In the Bidder's Technical response, bidder(s) are required to declare the following:

- 4.1. Confirm that the bidder(s) is to: –
  - a. Act honestly, fairly, and with due skill, care and diligence, in the interests of SANBI.
  - b. Have and employ effectively the resources, procedures and appropriate technological systems for the proper performance of the services.
  - c. Act with circumspection and treat SANBI fairly in a situation of conflicting interests.
  - d. Comply with all applicable statutory or common law requirements applicable to the conduct of business.
  - e. Make adequate disclosures of relevant material information including disclosures of actual or potential own interests, in relation to dealings with SANBI.
  - f. Avoidance of fraudulent and misleading advertising, canvassing and marketing.
  - g. To conduct their business activities with transparency and consistently uphold the interests and needs of SANBI as a client before any other consideration; and
  - h. To ensure that any information acquired by the bidder(s) from SANBI will not be used or disclosed unless the written consent from SANBI has been obtained to do so.

## **5. CONFLICT OF INTEREST, CORRUPTION AND FRAUD**

- 5.1. SANBI reserves its right to disqualify any bidder who either itself or any of whose members (save for such members who hold a minority interest in the bidder through shares listed on any recognized stock exchange), indirect members (being any person or entity who indirectly holds at least a 15% interest in the bidder other than in the context of shares listed on a recognized stock exchange), directors or members of senior management, whether in respect of SANBI or any other government organ or entity and whether from the Republic of South Africa or otherwise ("Government Entity"),
- a. engages in any collusive tendering, anti-competitive conduct, or any other similar conduct, including but not limited to any collusion with any other bidder in respect of the subject matter of this bid.
  - b. seeks any assistance, other than assistance officially provided by a Government Entity, from any employee, advisor or other representative of a Government Entity in order to obtain any unlawful advantage in relation to procurement or services provided or to be provided to a Government Entity.
  - c. makes or offers any gift, gratuity, anything of value or other inducement, whether lawful or unlawful, to any of SANBI's officers, directors, employees, advisors or other representatives.
  - d. makes or offers any gift, gratuity, anything of any value or other inducement, to any Government Entity's officers, directors, employees, advisors or other representatives in order to obtain any unlawful advantage in relation to procurement or services provided or to be provided to a Government Entity.
  - e. accepts anything of value or an inducement that would or may provide financial gain, advantage or benefit in relation to procurement or services provided or to be provided to a Government Entity.
  - f. pays or agrees to pay to any person any fee, commission, percentage, brokerage fee, gift or any other consideration, that is contingent upon or results from the award of any tender, contract, right or entitlement which is in any way related to procurement or the rendering of any services to a Government Entity.
  - g. has in the past engaged in any matter referred to above; or
  - h. has been found guilty in a court of law on charges of fraud and/or forgery, regardless of whether a prison term was imposed and despite such bidder, member or director's name not specifically appearing on the List of Tender Defaulters kept at National Treasury.

## **6. MISREPRESENTATION DURING THE LIFECYCLE OF THE CONTRACT**

The bidder should note that the terms of its Tender will be incorporated in the proposed contract by reference and that SANBI relies upon the bidder's Tender as a material representation in making an award to a successful bidder and in concluding an agreement with the bidder.

It follows therefore that misrepresentations in a Tender may give rise to service termination and a claim by SANBI against the bidder notwithstanding the conclusion of the Service Level Agreement between SANBI and the bidder for the provision of the Service in question. In the event of a conflict between the bidder's proposal and the Service Level Agreement concluded between the parties, the Service Level Agreement will prevail.

## **7. PREPARATION COSTS**

The Bidder will bear all its costs in preparing, submitting and presenting any response or Tender to this bid and all other costs incurred by it throughout the bid process. Furthermore, no statement in this bid will be construed as placing SANBI, its employees or agents under any obligation whatsoever, including in respect of costs, expenses or losses incurred by the bidder(s) in the preparation of their response to this bid.

## **8. INDEMNITY**

If a bidder breaches the conditions of this bid and, as a result of that breach, SANBI incurs costs or damages (including, without limitation, the cost of any investigations, procedural impairment, repetition of all or part of the bid process and/or enforcement of intellectual property rights or confidentiality obligations), then the bidder indemnifies and holds SANBI harmless from all such costs which SANBI may incur and for any damages or losses SANBI may suffer.

## **9. PRECEDENCE**

This document will prevail over any information provided during any briefing session whether oral or written, unless such written information provided, expressly amends this document by reference.

## **10. LIMITATION OF LIABILITY**

A bidder participates in this bid process entirely at its own risk and cost. SANBI shall not be liable to compensate a bidder on any grounds whatsoever for any costs incurred or any damages suffered as a result of the Bidder's participation in this Bid process.

## **11. TAX COMPLIANCE**

No tender shall be awarded to a bidder who is not tax compliant. SANBI reserves the right to withdraw an award made, or cancel a contract concluded with a successful bidder if it is established that such bidder was in fact not tax compliant at the time of the award or has submitted a fraudulent Tax Clearance Certificate to SANBI or whose verification against the Central Supplier Database (CSD) proves non-compliant. SANBI further reserves the right to cancel a contract with a successful bidder if such bidder does not remain tax compliant for the full term of the contract.

## **12. TENDER DEFAULTERS AND RESTRICTED SUPPLIERS**

No tender shall be awarded to a bidder whose name (or any of its members, directors, partners or trustees) appear on the Register of Tender Defaulters kept by National Treasury, or who have been placed on National Treasury's List of Restricted Suppliers. SANBI reserves the right to withdraw an award, or cancel a contract concluded with a Bidder should it be established, at any time, that a bidder has been blacklisted with National Treasury by another government institution.

## **13. GOVERNING LAW**

South African law governs this bid and the bid response process. The bidder agrees to submit to the exclusive jurisdiction of the South African courts in any dispute of any kind that may arise out of or in connection with the subject matter of this bid, the bid itself and all processes associated with the bid.

## **14. RESPONSIBILITY FOR SUB-CONTRACTORS AND BIDDER'S PERSONNEL**

A bidder is responsible for ensuring that its personnel (including agents, officers, directors, employees, advisors and other representatives), its sub-contractors (if any) and personnel of its sub-contractors comply with all terms and conditions of this bid. If SANBI allows a bidder to make use of sub-contractors, such sub-contractors will at all times remain the responsibility of the bidder and SANBI will not under any circumstances be liable for any losses or damages incurred by or caused by such sub-contractors.

## **15. CONFIDENTIALITY**

Except as may be required by operation of law, by a court or by a regulatory authority having appropriate jurisdiction, no information contained in or relating to this bid or a bidder's tender(s) will be disclosed by any bidder or other person not officially involved with SANBI's examination and evaluation of a Tender.

No part of the bid may be distributed, reproduced, stored or transmitted, in any form or by any means, electronic, photocopying, recording or otherwise, in whole or in part except for the purpose of preparing a Tender. This bid and any other documents supplied by SANBI remain proprietary to SANBI and must be

promptly returned to SANBI upon request together with all copies, electronic versions, excerpts or summaries thereof or work derived there from.

Throughout this bid process and thereafter, bidder(s) must secure SANBI's written approval prior to the release of any information that pertains to (i) the potential work or activities to which this bid relates; or (ii) the process which follows this bid. Failure to adhere to this requirement may result in disqualification from the bid process and civil action.

#### **16. SANBI PROPRIETARY INFORMATION**

Bidder will on their bid cover letter (SBD1) make declaration that they did not have access to any SANBI proprietary information or any other matter that may have unfairly placed that bidder in a preferential position in relation to any of the other bidder(s).

#### **17. AVAILABILITY OF FUNDS**

Should funds no longer be available to pay for the execution of the responsibilities of this bid (NZG558/2025), SANBI may terminate the Agreement at its own discretion or temporarily suspend all or part of the services by notice to the successful bidder. The successful bidder shall immediately decide to stop the performance of the services and minimize further expenditure; provided that the successful bidder shall thereupon be entitled to payment in full for the services delivered, up to the date of cancellation or suspension.

## 15. ANNEXURE B: FEE/COST STRUCTURE

YEAR 1 – FEE/COST STRUCTURE						
		NAME OF BIDDER: ..... .....			SIGNATURE OF BIDDER: ..... .....	
NO	DESCRIPTION	Minimum Weight	EST. ANNUAL QTY	UNIT OF MEASURE	UNIT PRICE PER BALE IN SEASON (OCTOBER TO APRIL) (Inclusive of transport and labour)	UNIT PRICE PER BALE OUT OF SEASON (MAY TO SEPTEMBER) (Inclusive of transport and labour)
1.	Lucerne	18 kg	4 000	Each Bale	R	R
2.	Eragrostis tef	15 kg	10 000	Each Bale	R	R
3.	Straw	12 kg	520	Each Bale	R	R
Subtotals						
VAT Inclusive						

  

YEAR 2 – FEE/COST STRUCTURE						
		NAME OF BIDDER: ..... .....			SIGNATURE OF BIDDER: ..... .....	
NO	DESCRIPTION	Minimum Weight	EST. ANNUAL QTY	UNIT OF MEASURE	UNIT PRICE PER BALE IN SEASON (OCTOBER TO APRIL) (Inclusive of transport and labour)	UNIT PRICE PER BALE OUT OF SEASON (MAY TO SEPTEMBER) (Inclusive of transport and labour)
1.	Lucerne	18 kg	4 000	Each Bale	R	R
2.	Eragrostis tef	15 kg	10 000	Each Bale	R	R
3.	Straw	12 kg	520	Each Bale	R	R
Subtotals						

	VAT Inclusive		
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YEAR 3 – FEE/COST STRUCTURE						
		NAME OF BIDDER: ..... .....			SIGNATURE OF BIDDER: ..... .....	
NO	DESCRIPTION	Minimum Weight	EST. ANNUAL QTY	UNIT OF MEASURE	UNIT PRICE PER BALE IN SEASON (OCTOBER TO APRIL) (Inclusive of transport and labour)	UNIT PRICE PER BALE OUT OF SEASON (MAY TO SEPTEMBER) (Inclusive of transport and labour)
1.	Lucerne	18 kg	4 000	Each Bale	R	R
2.	Eragrostis tef.	15 kg	10 000	Each Bale	R	R
3.	Straw	12 kg	520	Each Bale	R	R
Subtotals						
VAT Inclusive						
Total proposed contract amount (all subtotals combined) (costs must be inclusive of VAT if applicable)					R	



## 16. ANNEXURE C: REFERENCE LETTERS

### REFERENCE LETTER FORMAT

Bidder's Letterhead

Referee Letterhead

Referee Legal Name

**REFERENCE ON COMPANY:**

**Briefly describe the service/work the above bidder provided to you:**

**Contract amount:**

**Contract duration:**

*Criteria (Quality of service)*

*Meets requirements*

*Exceeds requirements  
(Please provide details)*

Professionalism

Customer centricity

Adherence to delivery times

Adherence to delivery of agreed quantities

Adherence to required delivery standards e.g., transport

Quality of packaging

Hygiene standards and procedures

Quality of grass feed and straw

Ability to supply in case of shortage/emergency

Overall Impression		
Would you use the provider again? If, no please provide reasons:		YES/NO
Completed by:		
Signature:		
Company Name:		
Contact Telephone Number:		
Date:		
Company Stamp:		