



**Request for Proposals  
South African National Parks (SANParks)  
Agulhas National Park  
Cape Agulhas Lighthouse Tourism Precinct Facilities:  
Tourism PPP Opportunities for an/or Operator(s) to operate and  
maintain a restaurant with a take away and a curio retail shop**

In line with SANParks' Strategic Plan for Commercialisation, SANParks intends to form a public private partnership (PPP) in which it gives selected private party(ies) the rights to the commercial uses of the Cape Agulhas Lighthouse Tourism Precinct Facilities which includes a restaurant with a take away and a curio retail shop through a public private partnership agreement. Bidders must submit a bid for each PPP opportunity, i.e., a restaurant with a takeaway and a curio retail shop.

SANParks invites prospective investors and operators to submit bids in line with SANParks' mandate and aims and responsive to the SANParks specifications and objectives for this tourism PPP opportunity.

SANParks will enter into a PPP agreement with the winning bidder for which is determine by the capital investment for a period of ten years likely to provide a fair return on investment for the private party. In return, the private party will meet agreed environmental, development, operating and broad-based black economic empowerment obligations, and pay a PPP fee to SANParks.

The request for proposals (RFP) document, containing all bid specifications and the draft PPP agreement, is available on our website [www.sanparks.org](http://www.sanparks.org)

Enquiries can be sent to Wendy Davids, e-mail address: [wendy.davids@sanparks.org](mailto:wendy.davids@sanparks.org).

A due diligence briefing meeting for prospective bidders will be held via MS Teams on 30 August 2023 at 11h00. Please download the MS Teams app. Please email us by 29 August 2023 to confirm your attendance for both the due diligence briefing and site meetings.

A site visit for prospective bidders will be held at ANP Cape Agulhas Lighthouse Tourism Precinct on 31 August 2023 at 11h00. Please email us by the 30 August to confirm your attendance.

Bidders are required to submit proposals, only in the format given in the RFP document to the South African National Parks, 643 Leyds Street, Muckleneuk, Pretoria, before 11:00. Closing date is the 5 December 2023 at 11h00. No late bids will be accepted

The regulatory provisions for tourism PPPs can be found on [www.ppp.gov.za](http://www.ppp.gov.za).