

**REF: REQUEST FOR QUOTATIONS [RFQ] No TNPA/2026/03/0653/3757/RFP**

**DESCRIPTION:**

**APPOINTMENT OF A PROFESSIONAL SERVICE PROVIDER TO PROVIDE INDEPENDENT FINANCIAL ADVISORY SERVICES TO SUPPORT THE TRANSNET NATIONAL PORTS AUTHORITY (TNPA) CORPORATISATION PROCESS FOR A PERIOD OF TWELVE (12) MONTHS**

**NON-COMPULSORY BRIEFING SESSION**

**QUESTIONS AND ANSWERS**

**DATE: 29 APRIL 2026**

**LAST UPDATED: 05/05/2026**

<b>During Briefing Session</b>		
<b>No.</b>	<b>Question</b>	<b>Answer</b>
1.	For an international prime bidder that does not provide financial services to South African retail clients and is therefore not within the FSCA's jurisdictional scope, will Transnet accept evidence of equivalent regulatory authorisation from a recognised international financial services regulator — for example, a DFSA Category 4 Advising on Financial Products licence — in lieu of an FSCA FSP licence at the pre-qualification stage?	No, licences issued in other jurisdictions are not recognised to provide financial advisory services in South Africa, a service provider must obtain authorisation from the FSCA through a valid local licence. Accordingly, the DFSA licence cannot be accepted for the purposes of this bid.
2.	Where an international prime bidder engages a South African sub-contractor for in-country delivery and skills transfer, how is the sub-contractor's contribution recognised in the Specific Goals / B-BBEE scoring, and what evidence does Transnet require?	The international prime bidder will not score points for sub-contracting and skills transfer if it is not a bid requirement.  Please refer to page 31 of the RFP Document for specific goals applicable to this tender.
<b>Post Briefing Session</b>		
3.	Please confirm whether there is a requirement for a Large entity (LE) to do a joint venture with a QSE / EME? If so, are there any minimum requirements that must be met?	There is no requirement for a large entity to do a Joint Venture with an EME/QSE, this remains the bidder's choice. Companies that will bid as a Joint Venture must submit a valid consolidated B-BBEE certificate as a minimum requirement.

During Briefing Session		
No.	Question	Answer
4.	Can there be an extension of closing date by 21 days? Once we have the answers to other questions, we then only can prepare our response.	No, Transnet has strict timelines to adhere to, therefore it will not be possible to extend the tender by 21 days
	<b>NB: Please check the etender portals regularly for any updates.</b>	