	<b>Informal Tendering Request for Quotation (RFQ)</b> <b>For transactions up to R1M</b>	Unique Identifier	240-73269736
		Revision	Rev. 6.0
		Revision Date	July 2021
		Procurement and Supply Chain Management (P&SCM)	
		Enquiry number	OLT2053185

Dear Valued Supplier,

Eskom Holdings SOC Ltd (“Eskom”) hereby invites you to submit a quotation on the following goods/works/services as stated below under point number 5.


**Please note the following rules with respect to the OLT system (Informal Tendering)**

- a. Please ensure that the email subject line only contains the **OLT2053185** Enquiry number as per heading and no other information. Do not add any text to the subject line. Do not add any space in between the prefix and the enquiry number.
- b. Ensure that the enquiry number is stipulated in the subject line on all e-mails if multiple emails are sent
- c. Ensure that you receive a confirmation email after submitting your documentation. Please follow up immediately via the email address of the respective buyer if you did not receive this.
- d. Maximum attachment size per email is 10MB. It is the supplier’s obligation to ensure that the attachments per email do not exceed this limit.
- e. Please note closing date and time on the RFQ. Your submission will not be evaluated if it is received after the closing date and time of the RFQ.
- f. All tender returnables/documentation must be submitted to [Informaltendering@eskom.co.za](mailto:Informaltendering@eskom.co.za) only.  
E-mails to any other address (except for clarifications) will not be accepted.  
Failure to comply with these rules will result in your tender being disqualified.
- g. Requests for Clarifications must be sent in writing to the respective buyer at [SwanepE@eskom.co.za](mailto:SwanepE@eskom.co.za) and **not to** [Informaltendering@eskom.co.za](mailto:Informaltendering@eskom.co.za).  
All requests for clarifications and responses must be in writing. Eskom will respond to requests for clarification received within two (2) working days before the tender closing deadline, depending on the enquiry duration and complexity.

**Note:**

- Tenderer to complete Page 3 and sections 5, 6 & 7 and to submit it together with the tender returnables stated in section 3, to [Informaltendering@eskom.co.za](mailto:Informaltendering@eskom.co.za)  
Due to varying requirements, slight changes could be included in each RFQ document, and suppliers are therefore required to read through the document carefully whenever invited to tender.
- ALL Suppliers are required to be registered (except foreign suppliers) on the National Treasury Central Supplier Database (CSD) as at tender response stage and the respective CSD number must be provided with all quotes together with the Eskom vendor registration number.

Only tenderers (except foreign suppliers) who are on CSD will be awarded a Contract/Purchase order. For CSD registration: Please register at <https://secure.csd.gov.za/>

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- All Suppliers (including foreign suppliers) are required to complete SBD 1-Invitation to Bid and submit this annexure at tender closing deadline. Local suppliers are required to be tax compliant and must submit CSD Number / Efiling pin number as evidence of their tax compliance status.
- Foreign suppliers (even those with no footprint in RSA) are in addition required to answer Part B (3) which is part of the afore-mentioned SBD 1. Should the said foreign suppliers answer “yes” to any of the questions [Part B (3)]; they are required to be tax compliant and must therefore submit their Efiling pin number or copy of tax clearance certificate which will be verified by Eskom.
- All suppliers are required to read the attached Supplier Integrity Pact. The Integrity Pact Declaration (attached hereto) named Supplier Declaration Form is a mandatory tender returnable.
- Specify line prices at lines where prices are submitted and indicate no quote at lines where no price is submitted.
- Where “designated sectors” are applicable, ensure that the relevant annexures and declarations are submitted by the RFQ deadline. Tenderers not meeting the threshold will be disqualified.
- You are also required to complete and submit the attached deviation form along with your quotation at RFQ closing deadline. Even if there is no deviation, it is still required to be completed and return this schedule stating that there is no deviation. Please ensure that the SAP No, Drawing No, Revision No and Manufacturer is stated on the form. It must also be signed.
- Only Eskom Standard Conditions of Tender applies.



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TABLE TO BE COMPLETED BY TENDERER					
To		Date	2022-11-21		
Eskom Vendor Registration Number		National Treasury Central Supplier Database (CSD) Number			
SARS Efiling Pin number		B-BBEE level			
Attention		Tel No			
		Cell No			
E-mail address					
RFQ No	OLT2053185	Closing date	2022-12-01	Closing time At (South African Standard Time)	23:00
Validity period of offers	_____ days <i>Please be advised that NO late offers will be considered, and all offers must be sent to <a href="mailto:informaltendering@eskom.co.za">informaltendering@eskom.co.za</a></i>				
Eskom contact person	Elsabe Swanepoel	Tel No	012 421 3386		
E-mail address	SwanepE@eskom.co.za				

## ANNEXURES

- Suppliers Guide to Informal Tendering
- Integrity Pact Declaration
- SBD 1- Invitation to Bid
- SBD 4 – Bidder's Disclosure
- SBD 6.1- Preference Points Claim Form
- Eskom's General Conditions of Purchase
- Eskom Standard Conditions of Tender
- Technical Deviation Form
- Technical Evaluation Criteria

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## 1. CONDITIONS OF PURCHASE

Eskom General Conditions of Purchase (as attached) will apply.

## 2. TECHNICAL EVALUATION CRITERIA (*Please refer to separate attachments*)



Evaluation  
criteria\_Drone.pdf

For transactions above R30 000 (inclusive of VAT) up to R50M (inclusive of VAT) Price and B-BBEE Preferential Point Scoring will be based on the 80/20 allocation aligned to the PPPFA Regulations 2017.

### Note:

**Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations; should the tendered prices not be deemed market related.**


**“Eskom reserves the right to award to a supplier who may not be the highest scoring or highest ranked supplier, in line with Section (2) (1) (f) of the PPPFA”, due to “objective criteria” however this would have to be subject to negotiations.**

**Upon evaluation of tenders received, Eskom may negotiate or conclude orders with one or more suppliers.**

## 3. TENDER RETURNABLES

Please ensure that the tender returnables listed hereunder are submitted as per stipulated deadlines as non-compliance with mandatory tender returnables at RFQ closing deadline will result in disqualification (except where these are required for scoring /ranking purposes only). Non-compliance with mandatory returnables due at contract/order award stage will impact award.

- Integrity Pact Declaration – **(at RFQ closing deadline)**
- SBD 1- Invitation to Bid **(at RFQ closing deadline)**
- SBD 6.1- Preference Points Claim Form **(at RFQ closing deadline).**
- SBD4 – Bidder’s Disclosure **(at RFQ closing deadline)**
- Copy of valid current SARS Pin number **(at RFQ closing deadline)**
- Complete Central Supplier Database (CSD) report printed on the day of submission **(at RFQ closing deadline)**
- **\*Original or Certified copy of a Valid B-BBEE certificate or a sworn affidavit (in the case of EME/QSE) (at RFQ closing deadline)**
- List of Directors/Shareholding **(at RFQ closing deadline)**
- Letter of Good Standing (COIDA) **(at award stage)**
- Technical Deviation Form together with **the specification you quoted on for technical evaluation** **(at RFQ closing deadline)**
- Price Schedule **(at RFQ closing deadline)**

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**\*Note:**

Where there is failure on the part of the supplier to submit a certified copy of a current Valid B BBEE certificate/sworn affidavit by stipulated deadline for purposes of evaluation and scoring, the tender submission will not be deemed non-responsive and disqualified exclusively for this reason, but will automatically score zero on B-BBEE for purposes of scoring and ranking (if otherwise deemed to be responsive and acceptable in all other aspects).

However, if the certified copy of a current valid original B-BBEE certificate /sworn affidavits etc. are required as evidence to show compliance with pre-qualification criteria; and they are not provided at RFQ tender closing deadline; then the tender will be disqualified.

Furthermore, should a certified copy of a current valid original B-BBEE certificate/affidavit not be submitted by the recommended tenderer/s at tender award stage; no contract/purchase order will be awarded to the recommended tenderer.

#### 4. DELIVERY DETAILS


<b>Delivery address</b>	Eskom Mabe Business Park 14-18 Kgwebo Street Rustenburg 0300	<b>Delivery date</b>	TBA
<b>Attention</b>	Lincoln Kgori	<b>Tel no</b>	+27 484 5071

#### 5. DETAILED LIST OF ITEM REQUIRED

**Supply and delivery of the following item:**

(Tenderer to insert the prices)

Item No.	Stock No.	Description	Qty	UOM	Total Price (excluding VAT)
1.	0691969	Drone Starter Kit: <ul style="list-style-type: none"> <li>1 x MATRICE 300 RTK (Universal edition)</li> <li>1 x D-RTK 2 High Precision GNSS Mobile Station (NA/EU)</li> <li>1 x MATRICE 300 SERIES-PART06-BS60 Intelligent Battery Station</li> <li>8 x MATRICE 300 SERIES-PART08-TB60 Intelligent Flight Battery</li> <li>2 x 2110 Propeller</li> <li>1 x D-RTK 2 BASE STATION TRIPOD</li> <li>1 x DJI Smart Controller</li> </ul>	1	Ea.	

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		<i>Enterprise(NA&amp;EU&amp;JP&amp;CHT)</i> <ul style="list-style-type: none"> <li>• 4 x WB37 Intelligent Battery</li> <li>• 1 x MATRICE 300 SERIES-PART18-CSM Radar</li> <li>• 1 x Zenmuse H20T</li> <li>• 3 x SanDisk Extreme 128GB MicroSD</li> </ul> <p><i>**Please note each listed item is a separate additional item that is required <b>in addition to</b> all items already included in the M300 Universal edition kit.</i></p>			
2.		Transport			

**TOTAL TENDER PRICE, EXCLUDING VAT:** \_\_\_\_\_

**TOTAL TENDERED PRICE, INCLUDING VAT:** \_\_\_\_\_

**LEADTIME:** \_\_\_\_\_

**NAME OF SUPPLIER** \_\_\_\_\_

**SIGNATURE** \_\_\_\_\_ **DATE** \_\_\_\_\_  
**(Duly authorized to sign on behalf of the supplier)**

## 5.1 Technical Deviations

- Are there any technical Deviations: Yes\_\_\_\_\_ | No \_\_\_\_ (Mark Applicable)
- If “Yes” above, did you submit a signed technical deviation?  
Yes\_\_\_\_\_ | No \_\_\_\_ (Mark Applicable)

**Comment:**


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## 6. TABLE TO BE COMPLETED BY TENDERER

Warranty period if applicable		Prices fixed?	
Eskom's General Conditions of Purchase accepted		Quotation is valid for	
Delivery offered		Days/weeks of delivery duration	
Prices include delivery		FOB value (Ex-stock)	
Delivery cost (if applicable)		Rate of exchange (if applicable)	
Delivery method		Foreign currency	
Discount	Trade	Settlement	
Freight insurance			
Are you registered on the Eskom Vendor Database [please indicate "yes" or "no" and provide a reason if not registered?			
Is Integrity Pact Declaration signed and attached?		CSD Number:	
Company Registration Number		B-BBEE level	

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**Suppliers Must Comply with Eskom's Life Saving Rules while on site.**

The supplier will additionally be required to ensure that the following environmental requirements are complied with at all times (where applicable): -

1. Zero liquid effluent discharge.
2. No chemicals will be dumped into the station drains or on the premises.
3. No oil or waste will be dumped on an unauthorized area or unlicensed waste site.
4. Asbestos will be handled and stored according to Asbestos Regulation R155 of 2002.
5. No materials or waste will be burnt on site. Hazardous substances shall be handled and stored according to the Hazardous substances. Regulation GN1179 of 1995 effluent shall not be discharged into public streams.

## 7. SIGNATORIES

For Supplier:

Name of supplier	Designation	Signature	Date
		<div></div> [duly authorised to sign on behalf of the supplier]	
Telephone number		Fax and/or e-mail address	