



**South African  
NATIONAL PARKS**

To develop, protect, expand, manage and promote a system of sustainable national parks that represents natural and cultural heritage assets, through innovation, excellence, responsible tourism and just socio-economic benefit for current and future generations.

## **MEMORANDUM**

**TO :** Gary De Kock  
Acting Managing Executive: Tourism  
Development and Marketing

**FROM :** Wendy Davids  
Cape Region BDU Manager

**DATE :** 4 August 2023

**SUBJECT :** APPROVAL OF BID SPECIFICATION FOR  
THE AGULHAS LIGHTHOUSE PRECINCT RESTAURANT AND  
RETAIL PPP (AGULHAS NATIONAL PARK)

### **PURPOSE**

The purpose of this submission is to request the Acting Managing Executive: Tourism Development and Marketing to approve the specifications for the Agulhas Lighthouse Precinct Restaurant and Retail PPP (Agulhas National Park) for ten (10) years.

### **BACKGROUND**

The specification for the Agulhas Lighthouse Precinct Restaurant and Retail PPP (Agulhas National Park) for ten (10) years served before the Bid Specifications Committee, and after deliberations and inputs, the requirements were accepted.

### **RECOMMENDATIONS**

The recommendations of the bid specifications committee were incorporated into the requirements. Acting Managing Executive: Tourism Development and Marketing's approval is hereby sought from Managing Executive to allow for the specification to be advertised.

jai-jais/richtersveld transfrontier

addo elephant

agulhas

augrabies falls

bontebok

camdeboo

golden gate highlands

karoo

kgalagadi transfrontier

knysna

kruger

mapungubwe

marakele

meerkat

mokala

mountain zebra

namaqua

table mountain

tankwa karoo

tsitsikamma

west coast

wilderness

### FINANCIAL IMPLICATIONS

This PPP is an income generation project for SANParks. The restaurant and takeaway is about 160 sqm, and the retail shop is 29.8 sqm with a 4.9 sqm storage area . The variable fee, the percentage of gross turnovers, will also be used as an income generation stream for SANParks2.

MINIMUM PPP FEE	
Restaurant and Takeaway	R14 000 per month or R 168 000 per annum
Retail Curio Shop	R11 000 per month or R132 000 per annum

As per delegation paragraph 2.14.1 of the Delegation of Authority

### COMPILED BY



\_\_\_\_\_  
Name: Wendy Davids  
Designation: Cape BDU Manager

RECOMMEND / ~~NOT RECOMMENDED~~

COMMENTS:

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Name: Dhiraj Nariandas  
Designation: Park Manager: Agulhas National Park

RECOMMENDED / ~~NOT RECOMMENDED~~

COMMENTS:

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Name: Richard Williams  
Designation: Senior Manager: Technical Services  
Project

RECOMMENDED / ~~NOT RECOMMENDED~~

COMMENTS:

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Name: Curt Jones  
Designation: Senior Programme Manager: Technical Services

RECOMMENDED / ~~NOT RECOMMENDED~~

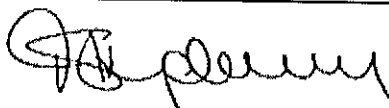
COMMENTS:

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Name: Derick Strydom

Designation: Tourism Manager: Agulhas National Park

**RECOMMENDED / NOT RECOMMENDED**

**COMMENTS:**

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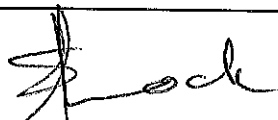
\_\_\_\_\_  
Name: Arnold Viegeland

Designation: Technical Manager: Agulhas National Park

**APPROVED / NOT APPROVED**

**COMMENTS:**

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Approved  
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15/08/23

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Name: Gary De Kock

Designation: Acting Managing Executive: Tourism Development and  
Marketing