

QUESTIONS and ANSWERS – Batch 6

Tender Ref No	COR7901/2025/RFP
Tender Description	ACQUISITION OF LOUNGE OPERATORS FOR A PERIOD OF FIVE (5) YEARS AT O R TAMBO INTERNATIONAL AIRPORT, CAPE TOWN INTERNATIONAL AIRPORT AND KING SHAKA INTERNATIONAL AIRPORT.

NB: Tenderers to acknowledge this Q&A in their tender submission in the table for RECORD OF ADDENDA TO TENDER DOCUMENTS.

No.	BIDDER QUERY/QUESTION	ACSA'S RESPONSE
1	Would you be able to send the details of the specifications of the Reflector Jackets needed for the Site Visits. Any specific criteria for these?	Any type of reflector jacket will be acceptable for the site meeting.
2	"What is ACSA's policy on allowing the successful bidder to form brand partnerships (i.e. working with select and approved brands to offer joint naming rights of the lounge) or collaborate with external entities over the course of the lease period (whilst adhering to the non-exclusivity requirement stipulated in the tender documents)?"	Refer to response 10 below.
3	As part of our work on the Airport Lounge RFP project, we are currently consolidating design inputs for several proposed lounge opportunities across CTIA, KSIA, and ORTIA. Unfortunately, I haven't been able to locate any DWG drawings on the tender website — only PDF versions appear to be available. Could you kindly assist by providing the DWG drawings for the opportunities listed?	Additional layouts will be uploaded on the National Treasury website. Whilst the site visits are not compulsory, should the bidders decide to attend, they can do so.
4	Can ACSA please clarify whether ACSA would like the successful bidder to manage or absorb existing staff?	It is the successful bidders decision.
5	Can ACSA please clarify: Current total of employees Positions and number of individuals per position Demographics Wages & Salaries	ACSA does not have this information and is not privy to same.

No.	BIDDER QUERY/QUESTION	ACSA'S RESPONSE
6	When will the list of approved ACSA security contractors be made available? (page 15 of tender document)	Successful bidders will be advised after award.
7	By when does ACSA wish to start installation of the project?	The existing tenant must decommission the facility and simultaneously the contract between the successful bidder and ACSA will be concluded.
8	What is ACSA's prescribed timeline for completion of the project?	Beneficial occupation for a maximum of 3 months.
9	We would like to find out if all or any of the lounges up for tender have extraction units in the kitchen area (this is different to aircon ducts), and if not, is there space and possibility of installing extraction units? These were not quite visible on the plans and would determine the type of experience we would love to give clients/passengers	This can be clarified at the site visits.
10	As part of our tender preparation, we are exploring opportunities to collaborate with third-party suppliers to enhance our delivery capabilities. We would appreciate your guidance on whether the Joint Venture (JV) documentation is required in this context, particularly where formal relationship is being considered. Could you please confirm if completing the JV document is necessary for inclusion in the tender submission, or if there are alternative requirements we should be aware of when engaging external suppliers?	It is where a bidder decides to submit his tender as a Joint Venture to operate the lounges, is when the joint venture documentation is required at tender stage. This is if a bidder decides to join with another company/companies (joint venture) TO OPERATE THE LOUNGES Information relating to supplier collaborations for tender preparation is not required. Whomever the bidder collaborates with whilst preparing the tender submission, is the bidder's prerogative and this information is not required.

End