

ANNEXURE A

BACKGROUND

In order to optimise the procurement process of supporting SFF Projects, SFF Management wants to identify and pre-approve service providers that pass the technical evaluation criteria that would usually be part of a tender process.

SCOPE OF WORK

The categories in which service providers are required to be pre-approved are listed in the table below. The type of service is listed along with the skills and experience of which proof has to be supplied.

| AREA OF WORK | HIGH LEVEL SCOPE OF WORK | PROOF OF SKILLS REQUIRED |
|--|--|---|
| 1. Steel tank Refurbishment | <p>The Milnerton Tank Farm has 39 above ground steel floating roof tanks which will be refurbished as required.</p> <p>Inspection reports based on API 653 will be used as inputs to the scope of repairs.</p> <p>Prospective suppliers to quote current hourly rates for each</p> | <p>A proven record of work on above ground steel tanks in construction, repairs and refurbishment is required.</p> <p>Proof of skills and experience to be provided as per the requirements set out in evaluation criteria for <i>Steel tank Refurbishment</i>.</p> |
| 2. Marine Loading Arms Supply and Install | <p>The supply and installation of marine loading arms, both as replacement of existing loading arms and as new installations.</p> <p>Prospective suppliers to quote current hourly rates for each discipline used in the installation of marine loading arms.</p> | <p>Service providers that can supply and install marine loading arms sourced from a reputable supplier should forward information.</p> <p>Proof of skills and experience to be provided as per the requirements set out in evaluation criteria for <i>Marine Loading Arms Supply and Install</i>.</p> |
| 3. Pipelines, pumps and valves design, engineering and construction | <p>New sections of piping are to be installed in both Saldanha and Milnerton. The current piping may also require engineering input.</p> <p>Prospective suppliers to quote current hourly rates for each discipline used.</p> | <p>Service providers with experience of the design and installation of pipelines should forward proof of skills and experience as set out in the evaluation criteria for <i>Pipelines, pumps and valves design, engineering and construction</i></p> |

| | | |
|--|--|---|
| <p>4. Consulting Engineers for SFF</p> | <p>At times SFF will require the services of Consulting Engineers to be appointed:</p> <ul style="list-style-type: none"> • As the SFF appointed Engineers when executing major construction projects • When required to carry out Asset Valuation • To carry out Feasibility Studies on terminals and/or tank farms • To carry out Abandonment Provision studies. • To carry out Due Diligence on assets or operating businesses as required. <p>Prospective suppliers to quote current hourly rates for each discipline used.</p> | <p>Consulting engineers with appropriate experience should provide proof of experience and skills in the fields listed. The information should be supplied as set out in the evaluation criteria for Consulting Engineers for SFF</p> |
| <p>5. Upgrading of firefighting systems</p> | <p>The firefighting systems in the Tank Farms need to be upgraded where required.</p> <p>Prospective suppliers to quote current hourly rates for each discipline used.</p> | <p>Service providers with experience of the design and upgrade of firefighting systems should forward information. The information should be supplied as set out in the evaluation criteria for <i>Upgrading of firefighting systems</i>.</p> |

Note: The interested bidders should clearly indicate for which of the five categories they submit information. Bidders may submit information for more than one category, but there should be a clear indication for which service(s) the bidder wishes to be evaluated. As with all submissions, the material submitted should address the requirements of the relevant set of evaluation criteria.

ANNEXURE B – TECHNICAL EVALUATION CRITERIA

1 Steel Tank Repair/Refurbishment

| | Technical Evaluation Criteria | Proof | Evaluation | % Weighting | |
|---|--|--|------------------------|-------------|-----|
| 1 | Contractor Experience in the erecting, repairing and/or modification of steel storage tanks for Crude Oils and Petroleum Products. | Company Profile narrating years of experience of Contractor in the erecting, repairing and/or modification of steel storage tanks for Crude Oils and Petroleum Products. | >10 years' experience | 5 | 30% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 2 | Contractor Experience in the Management and Execution (including Commissioning of Tanks out of Service) of erecting, repairing and/or modification of steel storage tanks for Crude Oils and Petroleum Products. | Completion confirmation on a company letter head (from the company who hired bidder to execute works). Letters must be signed by Company Executive. | More than 5 letters | 5 | 30% |
| | | | 3-5 Letters | 3 | |
| | | | 1-2 Letters | 1 | |
| | | | Non-responsive | 0 | |
| 3 | Experience of Project Lead in the erecting, repairing and/or modification of steel storage tanks for Crude Oils and Petroleum Products | CV of Project Lead | >10 years' experience | 5 | 20% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 4 | Methodology: Proposed Criteria to be used for execution of erecting, repairing and/or modification of steel storage tanks for Crude Oils and Petroleum Products | Methodology of proposed criteria of execution | Good | 5 | 20% |
| | | | Satisfactory | 3 | |
| | | | Poor | 1 | |
| | | | Non-Responsive | 0 | |

2. Marine Loading Arms Supply and Install

| | Technical Evaluation Criteria | Proof | Evaluation | % Weighting | |
|---|--|---|------------------------|-------------|-----|
| 1 | Contractor Experience in the supply and installation of marine loading arms for Crude Oils and Petroleum Products. | Company Profile narrating years of experience of Contractor supply and installation of marine loading arms for Crude Oils and Petroleum Products. | >10 years' experience | 5 | 30% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 2 | Contractor Experience in the supply and installation of marine loading arms for Crude Oils and Petroleum Products. | Completion confirmation on a company letter head (from the company who hired bidder to execute works). Letters must be signed by Company Executive. | More than 3 letters | 5 | 30% |
| | | | 2-3 Letters | 3 | |
| | | | 1 Letters | 1 | |
| | | | Non-responsive | 0 | |
| 3 | Experience of Project Lead in the supply and installation of marine loading arms for Crude Oils and Petroleum Products | CV of Project Lead | >10 years' experience | 5 | 20% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 4 | Methodology: Proposed Criteria to be used for the supply and installation of marine loading arms for Crude Oils and Petroleum Products | Methodology of proposed criteria of execution | Good | 5 | 20% |
| | | | Satisfactory | 3 | |
| | | | Poor | 1 | |
| | | | Non-Responsive | 0 | |

3. Pipelines, pumps and valves design, engineering and construction

| | Technical Evaluation Criteria | Proof | Evaluation | % Weighting | |
|---|--|--|------------------------|-------------|-----|
| 1 | Contractor Experience in the design, engineering and construction of pipeline systems for Crude Oils and Petroleum Products. | Company Profile narrating years of experience of Contractor in the design, engineering and construction of pipeline systems for Crude Oils and Petroleum Products. | >10 years' experience | 5 | 30% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 2 | Contractor Experience in the design, engineering and construction of pipeline systems for Crude Oils and Petroleum Products. | Completion confirmation on a company letter head (from the company who hired bidder to execute works). Letters must be signed by Company Executive. | More than 5 letters | 5 | 30% |
| | | | 2-5 Letters | 3 | |
| | | | 1-2 Letters | 1 | |
| | | | Non-responsive | 0 | |
| 3 | Experience of Project Lead in the design, engineering and construction of pipeline systems for Crude Oils and Petroleum Products | CV of Project Lead | >10 years' experience | 5 | 20% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 4 | Methodology: Proposed Criteria to be used for the design, engineering and construction of pipeline systems for Crude Oils and Petroleum Products | Methodology of proposed criteria of execution | Good | 5 | 20% |
| | | | Satisfactory | 3 | |
| | | | Poor | 1 | |
| | | | Non-Responsive | 0 | |

4. Consulting Engineers for SFF

| | Technical Evaluation Criteria | Proof | Evaluation | % Weighting | |
|---|--|---|-------------------------|-------------|-----|
| 1 | Consultancy Experience in design work, asset valuation, feasibility studies, abandonment provision and/or due diligence for facilities handling Crude Oils and Petroleum Products. | Company Profile narrating years of experience in design work, asset valuation, feasibility studies, abandonment provision and/or due diligence for facilities handling Crude Oils and Petroleum Products. | >10 years' experience | 5 | 30% |
| | | | 6 -10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 2 | Consultancy Experience in the Management and Execution of design work, asset valuation, feasibility studies, abandonment provision and/or due diligence for facilities handling Crude Oils and Petroleum Products. | Completion confirmation on a company letter head (from the company who hired bidder to execute works). Letters must be signed by Company Executive. | More than 5 letters | 5 | 30% |
| | | | 2-5 Letters | 3 | |
| | | | 1-2 Letters | 1 | |
| | | | Non-responsive | 0 | |
| 3 | Experience of Project Lead in design work, asset valuation, feasibility studies, abandonment provision and/or due diligence for facilities handling Crude Oils and Petroleum Products | CV of Project Lead | >10 years' experience | 5 | 20% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 4 | Methodology: Proposed Criteria to be used for execution of design work, asset valuation, feasibility studies, abandonment provision and/or due diligence for facilities handling Crude Oils and Petroleum Products | Methodology of proposed criteria of execution | Good | 5 | 20% |
| | | | Satisfactory | 3 | |
| | | | Poor | 1 | |
| | | | Non-Responsive | 0 | |

5. Upgrading of firefighting systems

| | Technical Evaluation Criteria | Proof | Evaluation | % Weighting | |
|---|--|---|------------------------|-------------|-----|
| 1 | Contractor Experience in the design and upgrade of firefighting systems in tank farms and facilities for Crude Oils and Petroleum Products. | Company Profile narrating years of experience of Contractor in the design and upgrade of firefighting systems in tank farms and facilities for Crude Oils and Petroleum Products. | >10 years' experience | 5 | 30% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 2 | Contractor Experience in the design and upgrade of firefighting systems in tank farms and facilities for Crude Oils and Petroleum Products. | Completion confirmation in a company letter head (from the company who hired bidder to execute works). Letters must be signed by Company Executive. | More than 5 letters | 5 | 30% |
| | | | 2-5 Letters | 3 | |
| | | | 1-2 Letters | 1 | |
| | | | Non-responsive | 0 | |
| 3 | Experience of Project Lead in the design and upgrade of firefighting systems in tank farms and facilities for Crude Oils and Petroleum Products | CV of Project Lead | >10 years' experience | 5 | 20% |
| | | | 6-10 years' experience | 3 | |
| | | | 1-5 years' experience | 1 | |
| | | | Non-responsive | 0 | |
| 4 | Methodology: Proposed Criteria to be used in the design and upgrade of firefighting systems in tank farms and facilities for Crude Oils and Petroleum Products | Methodology of proposed criteria of execution | Good | 5 | 20% |
| | | | Satisfactory | 3 | |
| | | | Poor | 1 | |
| | | | Non-Responsive | 0 | |