



ANNEXURE 3 B – PRICING SCHEDULE

Bidders are required to indicate a ceiling price (CAPEX) based on the total estimated time and resources that would be required to onboard PRASA and provide the managed security services and SIEM solution.

The contract will be for a period of 36 months.

Notes to Pricing:

- a. Prices must be quoted in South African Rand (ZAR), exclusive of VAT
- b. Prices quoted must be held valid for a period of 90 days from closing date of this RFP
- c. To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule (Table B.1, B.2 and B.3) and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared nonresponsive.
- d. For the SOC/managed services costing, **(Table B.2)** Bidders must consider the following activities as part of their pricing:
 - 1 Weekly formal update/progress session with PRASA (remote or onsite)
 - 1 Monthly formal update and performance discussion, onsite visit with PRASA
 - 2 critical on-site incident investigations per month



B.1 - Costing for SIEM solution

These are the 4 models Bidders can use to indicate their SIEM costing model.

Bidders must select **one** method to indicate how the SIEM will be priced.

Event Per Second (EPS)		Data Consumed per Day		Software node licensing		Software as a Service	
EPS	Cost per year	Data per Day	Cost per year	Number of nodes	Cost per year	Data Consumed / Processed	Cost per year
Less than 500 EPS		Less than 50GB per day		1-5		Less than 50GB per day	
500-1000 EPS		50-100GB per day		6-10		50-100GB per day	
1000-2000 EPS		100GB per day		11-15		100 GB per day	
More than 2000 EPS		More than 100GB per day		16-20		More than 100GB per day	

Table B.1 - Bidders' model for SIEM costing



B.2 - Costing for Managed Security Services (SOC)

- Bidders must indicate how the managed security services through the SOC will be costed.
- Bidders must consider the mandatory activities as listed in B.2.1 as part of their costing.
- Bidders must indicate additional per hour costing for activities which will be seen as ad-hoc or incidental and outside of scope of the traditional services.

Item	Managed Security Services	Cost per year, for 3 years
B.2.1	Managed SOC services and monitoring which includes: <ul style="list-style-type: none"> • Weekly update and status calls with PRASA (remote or onsite) • 1x Monthly visit on-site (Johannesburg) • 2x per month on-site critical incident investigations 	<i>ZAR per year</i>
B.2.2	Cost per hour for ad-hoc sessions not covered by B.2.1	<i>ZAR per hour</i>

Table B.2 - Bidders indicate their model for SOC/Managed Services costing.



B.3 - Costing for any additional expenses

Bidders are required to indicate any additional costs which PRASA might need to incur regarding additional hardware and software costs to facilitate the service and solution.

If no additional costs are foreseen, please indicate with a zero costing e.g., *ZAR 0.00*.

Item	Additional costs	Once-off cost
B.3.1	Additional hardware and software costs that might be required to implement the SIEM solution and SOC service.	<i>ZAR costing</i>
B.3.2	Additional O365 license costs for O365 and Microsoft Defender event log consumption. (PRASA already has 3000 E3 licenses in place for PRASA employees)	<i>ZAR costing</i>

Table B.3 - Additional costing to consider