## TRANSNET CORPORATE CENTRE (TCC)

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

## **REQUEST FOR PROPOSAL [RFP]**

FOR THE APPOINTMENT OF A SERVICE PROVIDER TO DESIGN, DEVELOP AND DELIVER AN EMPLOYEE RELATIONS PROGRAMME FOR A PERIOD OF THREE (3) YEARS

RFP NUMBER: TCC/2022/08/0217/10257/RFP

ISSUE DATE: 15.11.2022

**CLOSING DATE:** 05.12.2022

CLOSING TIME: 11:00 AM

BID VALIDITY PERIOD: 180 Business Days from Closing Date

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Annexure B Transnet's General Bid Conditions
Annexure C: Transnet's Supplier Integrity Pact

## **SECTION 1: SBD1 FORM**

# PART A INVITATION TO BID

YOU ARE HER	EBY INVITED TO BID FOR RE		AT TRANSNET		T			
BID NUMBER:	TCC/2022/08/0217/10257	/RFP DATE:	15.11.2022	CLOSING DATE:	05.12.2022	CLOSING TIME:	11h00am	
	FOR THE APPOINTMENT OF		OVIDER TO DE	SIGN, DE	VELOP AND DE	LIVER AN	EMPLOYEE	
DESCRIPTION	DELATIONS DECCEAMME FOR A DEDIOD OF THREE (3) VEARS							
	E DOCUMENTS SUBMISSION							
RESPONDENT	S ARE TO UPLOAD THEIR BI	D RESPONSE I	PROPOSALS O	NTO THE 1	TRANSNET SYS	STEM AGAI	NST EACH	
	CTED (please refer to section 2,	paragraph 3 for	a detailed proce	ess on how t	to upload submi	issions):		
https://www.tra	ansnet.net							
BIDDING PRO	BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO							
CONTACT PERS	ON	Matlala Mabe	etlela					
TELEPHONE NU	IMBER	011 308 128	4					
E-MAIL ADDRES		Matlala.Mabe	etlela@transne	t.net				
SUPPLIER INI	FORMATION							
NAME OF BIDD	ER							
POSTAL ADDRE	SS							
STREET ADDRE	SS		<u> </u>					
TELEPHONE NU	IMBER	CODE			NUMBER			
CELLPHONE NU	MBER		T		T	T		
FACSIMILE NUN	1BER	CODE			NUMBER			
E-MAIL ADDRES	SS							
VAT REGISTRA	TION NUMBER							
SUPPLIER COM	PLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE	UNIQUE REGISTRA REFERENC MAAA	TION E NUMBER:	
B-BBEE STATUS CERTIFICATE	S LEVEL VERIFICATION	TICK APPLIC	CABLE BOX]	B-BBEE ST SWORN A	FFIDAVIT	В	PPLICABLE OX] ] Yes ] No	
	TATUS LEVEL VERIFICATION FOR PURPOSES OF COMPLIANT			AFFIDAVIT	T (FOR EMES	& QSEs)	MUST BE	
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-								

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REG COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (S REGISTER AS PER 1.3 BELOW.	SISTER FOR A TAX ARS) AND IF NOT
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?	☐ YES ☐ NO
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?	☐ YES ☐ NO
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? NO	☐ YES ☐
DOES THE ENTITY HAVE A BRANCH IN THE RSA?	☐ YES ☐ NO
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	☐ YES ☐ NO

## PART B TERMS AND CONDITIONS FOR BIDDING

## 1. TAX COMPLIANCE REQUIREMENTS

- 1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 1.5 IN BIDS WHERE UNINCORPORATED CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID

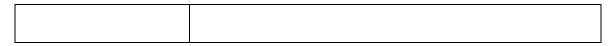
INVALID.	
SIGNATURE OF BIDDER:	
CAPACITY UNDER WHICH THIS BID IS SIGNED: (Proof of authority must be submitted e.g. company resolution	
DATE:	

## **SECTION 2: NOTICE TO BIDDERS**

## 1 INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DESCRIPTION	FOR THE APPOINTMENT OF A SERVICE PROVIDER TO DESIGN, DEVELOP AND DELIVER AN EMPLOYEE RELATIONS PROGRAMME FOR A PERIOD OF THREE (3) YEARS				
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.				
RFP DOWNLOADING	This RFP may be downloaded directly from National Treasury's e-Tender Publication Portal at <a href="www.etenders.gov.za">www.etenders.gov.za</a> free of charge.				
	To download RFP and Annexures:				
	Click on "Tender Opportunities";				
	Select "Advertised Tenders";				
	In the "Department" box, select Transnet SOC Ltd.				
	Once the tender has been located in the list, click on the 'Tender documents" tab and process to download all uploaded documents.				
	The RFP may also be downloaded from the Transnet website at <a href="https://www.transnet.net">www.transnet.net</a> free of charge. To access the Transnet eTender portal, please click <a href="https://www.transnet.net">here</a> (refer to section 2, paragraph 3 below for detailed steps)				
COMMUNICATION	Any addenda to the RFP or clarifications will be published on the e-tender portal and Transnet website. Bidders are required to check the e-tender portal or Transnet website prior to finalising their bid submissions for any changes or clarifications to the RFP.				
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.				
BRIEFING SESSION	Compulsory Briefing Session 22 November 2022				
	Bidders are required to confirm their attendance and to send their				
	contact details including the number of representatives to the contact				
	person and email stated in Section 1: SBD 1 Form. This is to ensure that				
	Transnet may make the necessary arrangements for the briefing session.				
CLOSING DATE	11:00 am on 05 December 2022				
	Bidders must ensure that bids are uploaded timeously onto the system.				
	As a general rule, if a bid is late, it will not be accepted for consideration.				
	Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.				
VALIDITY PERIOD	180 Business Days from Closing Date				
	Bidders are to note that they may be requested to extend the validity period of their bid, at the same terms and conditions, if the internal evaluation process has not been finalised within the validity period. However, once the adjudication body has approved the process and award of the business to the successful bidder(s), the validity of the successful bidder(s)' bid will be deemed to remain valid until a final contract has been concluded.				



Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

## 2 FORMAL BRIEFING

A compulsory briefing Session will be conducted at virtually on the **22 November 2022, at 09h00am** for a period of  $\pm$  1 hour. The briefing session will start punctually, and information will not be repeated for the benefit of Respondents arriving late.

- (a) Respondents failing to attend the compulsory RFP briefing will be disqualified.
- (b) An Attendance Register will be recorded during the Briefing Session Meeting
- (c) Bidders are required to confirm their attendance and to send their contact details including the number of representatives to <a href="Matlala.Mabetlela@transnet.net">Matlala.Mabetlela@transnet.net</a>. This is to ensure that Transnet sends the link for the briefing session.

### 3 PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

- a) The Transnet e-Tender Submission Portal can be accessed as follows:
  - Log on to the Transnet eTenders management platform website (https://www.transnet.net);
  - Click on "TENDERS";
  - Scroll towards the bottom right hand side of the page;
  - On the blue window click on "register on our new eTender Portal";
  - Click on "ADVERTISED TENDERS" to view advertised tenders;
  - Click on "SIGN IN/REGISTER for bidder to register their information (must fill in all mandatory information);
  - Click on "SIGN IN/REGISTER" to sign in if already registered;
  - Toggle (click to switch) the "Log an Intent" button to submit a bid;
  - Submit bid documents by uploading them into the system against each tender selected.
  - No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

## 4 RFP INSTRUCTIONS

- 4.1 Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.
- 4.2 All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.
- 4.3 Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- 4.4 Any additional conditions must be embodied in an accompanying letter. Subject only to [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, (Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

### 5 JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation:

- a JV will be evaluated based on one consolidated B-BBEE score card as per the B-BBEE Preferential Procurement Regulations, 2017 preference point scoring.
- Experience, qualification or certification of Lead Bidder (JV Partner with higher % split of Business) must have the required Experience, qualification or certification, where the split of business is 50/50, Experience, qualification or certification of either member of the JV will be used for evaluation.

### **6** COMMUNICATION

- 6.1 Specific queries relating to this RFP before the closing date of the RFP should be submitted to the contact person specified in Section 1 of this RFP before 10:00 am on 02 December 2022. In the interest of fairness and transparency Transnet's response to such a query will then be made available to other bidders.
- 6.2 It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 6.3 Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.
- 6.4 Respondents may also, at any time after the closing date of the RFP, communicate with the contact person specified in Section 1 of this RFP on any matter relating to its RFP response
- 6.5 Respondents are to note that changes to its submission will not be considered after the closing date.

## 7 CONFIDENTIALITY

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

## 8 COMPLIANCE

The successful Respondent [hereinafter referred to as the **Service provider**] shall be in full and complete compliance with any and all applicable laws and regulations.

## 9 EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

## 10 DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 10.1 modify the RFP's Goods/Services and request Respondents to re-bid on any such changes;
- 10.2 reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 10.3 disqualify Proposals submitted after the stated submission deadline [closing date];
- 10.4 award a contract in connection with this Proposal at any time after the RFP's closing date;
- 10.5 award a contract for only a portion of the proposed Goods/Services which are reflected in the scope of this RFP;
- 10.6 split the award of the contract between more than one Supplier/Service provider, should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations;
- 10.7 cancel the bid process;
- 10.8 validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;
- 10.9 request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 10.10 not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 10.11 to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law:
- 10.12 to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods/Services at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the next ranked bidder(s) were issued with a Letter of Regret. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods/Services at their quoted price, even after they have been issued with a Letter of Regret.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

## 11 LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

## 12 SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the Goods/Services and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

### 13 NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

For this purpose, the attached SBD 1 form must be completed and submitted as a mandatory returnable document by the closing date and time of the bid.

### 14 TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondents be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the Respondents tax obligations.

The Tax Compliance status requirements are also applicable to foreign Respondents/ individuals who wish to submit bids.

Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.



## **SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS**

### 1 BACKGROUND

Transnet seeks to appoint a competent and qualified Service Provider to design, develop and deliver an Employee Relations Programme for managers for a period of three (3) years.

Within Transnet, over the past number of years, employee relations were challenged in numerous ways. This situation, impacted by various internal and external factors in the organization, influenced overall organizational and individual performance negatively as well as employee relations in general. This necessitated a new look into promoting sound labour relations in particular skill levels of managers in the organization as well as managers and employees dealing with employee relations matters on a daily basis. The purpose of the programme is to address the functional competency requirements for employees to fulfil their current role as well as to support the development of employees' ability to progress to the next management level.

Transnet, through the, Transnet Academy, Faculty Leadership and Functional Development seeks to partner with a training service provider to deliver top quality blended (online and class room) training in the format of an employee relations programme to managerial levels. The Employee Relations Programme should enable managers and employees from various disciplines in Transnet to preside in disciplinary, grievance processes and chair complex disciplinary inquiries in handling priority cases, understand the arbitration process and review and execute an award, however not limited to this.

## 2 DETAILED SCOPE OF WORK

The scope of work is for the design, development and delivery of the Employee Relations Programme. The programme will focus on managerial levels in Transnet. The programme should as a minimum focus on how to conduct disciplinary hearings, disciplinary investigations as well as to preside in disciplinary hearings.

As standard, Delegates should be provided with relevant employee relations tools and techniques. As a minimum the course should be a levelled programme that will address employee relations from a basic to an advanced level:

2.1. The minimum course should align to the following levels and not limited to these Topics:

## (a) BASIC EMPLOYEE RELATIONS FOR JUNIOR MANAGEMEMENT

- Introduction to Employee Relations
- Overview of Labour Legislation
- Recognition Agreement
- Variation Agreement
- Grievance Procedure
- Disciplinary Procedure (Procedural & Substantive Fairness)
- Bargaining Council Agreements,
- Workplace Discipline
- ER Participative Structures
- Shop Steward Training

## (b) INTERMEDIATE EMPLOYEE RELATIONS FOR MIDDLE MANAGEMENT

- Transnet ER Landscape
- Collective Agreements
- Bargaining Council Agreements
- Management of Strikes, Lock-Outs, and Picketing
- Advanced Law of Evidence
- Initiating and conducting Disciplinary Hearings
- Chairing a Disciplinary Hearing
- Labour Case Law
- ER Participative Structures
- Labour Statistics and Reporting

## (c) ADVANCED EMPLOYEE RELATIONS FOR SENIOR MANAGEMENT

- Transnet ER Landscape and Strategy
- Strategic Human Resource Management
- Employee Relations Policy/Policies Development
- Strategic Advice on Advanced Labour Law
- Collective Bargaining and Salary
- Negotiations
- Collective Dispute Resolution
- Economics and Demographics of Labour Markets
- Labour Statistics and Reporting
- International and Comparative Employment.
- International Labour Matters Relations
- ER Data Analytics and Performance Reporting

## 2.2. Terms of Reference

## The intended in scope requirements for the programme are as follow:

- a) The service provider must Design, develop and delivery of approved management programme learning material;
- b) Include case studies / assignments / or work based project as part of the learning material.
- c) The Training Programme will include module structures, learning outcomes of the modules and relevant activities to reinforce learning, and after training reference manual or material;
- d) The programme delivery, should have a blended learning approach. The modules should be designed such that it could be classroom based, online training as well as online Learning platforms, for self-study purposes;
- e) The Programme modules to be aligned and customized to Transnet corporate branding and relevant to the business needs and requirements
- f) The Programme training modules must include Assessment guides, Learner Workbooks and Facilitator Guides both manual and electronic formats;
- g) The requirement is that all the qualifications are portable with other qualifications for credit bearing purposes.
- h) Accredited international experts should be invited to present some modules either local or abroad, where the institution has agreements or contracts.
- i) Use of best e-Learning software and Learning Management System for online study support.
- j) The training to be delivered at various Transnet venues as well as recognized and approved campuses and/or other available and agreed venues.
- k) At the end of the programme, the service provider will issue delegates with certificates and a graduation ceremony.

## The methodology to be followed should as a minimum include the following:

- a) Relationship interaction between the Provider and Transnet Subject Matter Experts (SMEs) to allow both to become familiar with some of the key business issues critical to business success;
- b) Using Transnet documents as a reference aimed at embedding and committing all employees to superior content for the Programmes - addressing business issues that improve the programme results in a more practical manner; All Transnet documents is intellectual property and should be dealt with accordingly.
- c) Problem solving, inclusive of assistance with internal change / communication plan, suggested rollout activities, technical support, etc.;
- d) Blended delivery use of various modes of delivering learning and assessments;
- e) Well researched content to be presented, by collaborating with TRANSNET's SMEs;
- f) Project Management principles the project will be managed according to sound Project Management principles and Reporting;
- q) Consultative design process that has proven results of the capturing of knowledge within an organisation;
- h) Capturing of knowledge within the organisation all knowledge within Transnet relevant business processes to be captured in the Programme Training Modules as learning material;
- i) Change Management ensuring that change takes place continuously;
- j) Provide clearly detailed project plan and relevant project deliverables;
- k) Provide services in compliance with applicable company policies (national and international legislation);
- 1) Be willing to share best practices in respect of content and delivery.

## The Service Provider must ensure compliance and be familiar with the following for the Duration of the contract:

- a) The service provider should be an accredited and registered training service provider with the Quality Council for Trades and Occupations (QTCO), and/or Council for Higher Learning;
- b) The service provider should have Knowledge of global trends in Outcomes-Based Education and adult learning methodologies;
- c) The service provider should have Knowledge of legislation: the National Qualifications Framework (NQF), the South African Qualifications Authority (SAQA) and the Skills Development Act, etc.;
- d) The service provider should have Knowledge of Education, Training and Development Practitioners' (ETDP)
  environment and registered with the relevant Sector Education and Training Authority (SETA), Council for
  Higher Education and Quality Council for Trades and Occupations (QCTO);
- e) The service provider should have Knowledge of both formative and summative assessment methods, using a range of methodologies;
- f) The Service Provider must clearly demonstrate extensive experience of not less than 8 years in employee relations learning tools design, development and delivery, both manual and electronic learning systems with delivery experience in large logistic corporates in South Africa, international experience would be an added advantage;
- g) The service provider should have Knowledge of relevant computer systems and appropriate software is desirable for proper learner management and assessment authenticity;
- h) The service provider should have the ability to apply creativity and innovation when developing learning programmes;
- i) The service provider should have Expertise and Knowledge of Logistics management environment will be an advantage;
- The service provider should have and be able to allocate capacity for delivering excellent services (Needs Analysis, Design and Delivery);
- k) The service provider should have and be able to allocate capacity for delivering services (Design, Development and Delivery).
- I) The service provider should provide company scope of relevant services, modules and curriculum on offer.
- m) The Service Provider should be willing to partner with other previously disadvantaged institutions **Locally**, and also partner with institutions **Internationally** (Letter of intent to be provided)
- n) The service provider should have the ability to deliver quality services within tight timeframes.
- o) The service provider should provide Ascertain return on investment using an approved methodology.
- p) The service provider must have excellent service delivery standards.
- q) Valid copy of Sector Education and Training (SETA) and/or Quality Council for Trades and Occupants (QCTO) and/or Council for Higher Education certificate of accreditation stating the courses or which they are accredited for, if relevant.

## In the process of developing and designing the Training Programmes, the service provider will engage in the following activities:

- a) Conduct a consultation session with the Curriculum Development & Assessment department, together with the Transnet Academy Faculties, Governance and Compliance, and the other cross functional teams, i.e. Talent Management, relevant Operating Division Departments, as per the programme, in order to acquire the necessary information that will inform the content of the Training Programmes;
- b) Familiarising themselves with the expectations of the business, learning methodologies, Training Programmes content, the Transnet Capacity Building policies;
- c) Conduct a consultative session with the Curriculum Development & Assessment Department to discuss instructional design framework and the 'look and feel' of the learner manuals and the suggested layout design template (corporate branding) of the Learner workbook;
- d) Consult with subject matter experts (SME's) as referred to by the project team;
- e) Present the learning programme to the Steering Committee and the project cross-functional team;
- f) Revise the learning programme based on recommendations made by the Quality Assurers (and Subject Matter Experts), and input by the cross functional teams;
- g) Conduct consultative workshops with Subject Matter Experts (SME's) and Curriculum Development Specialists to review various critical stages of the review of the tool, as deemed necessary by Transnet Academy.
- h) Continuing Professional Development (CPD) points will be acquired as per professional body/association of relevant and recognised programmes attended by the employee.
- i) Record keeping and feedback on training delivered.
- j) Provide services in compliance with all Transnet company policies (national and international legislation).
- k) Pilot the learning programme and incorporate inputs based on the pilot results, as agreed to and approved by the Steering Committee;
- Provide clearly detailed project plan and relevant deliverables for this project.
- m) Be willing to share best practices in respect of content and delivery.
- n) Understanding Transnet Logistics environment would be an added advantage.

## The intended success of the project is founded on the assumption that certain conditions will exist. These assumptions are as follows:

- a) The selected service provider will receive the necessary background information, documents and support from the project team.
- b) The project team and Subject Matter Experts (SME's) will co-operate with the service provider, and vice versa;
- c) Applicable departments within Transnet Operating Divisions will support this project at Senior Executive authority levels, then filtering down to Operations Management levels;
- d) The project will be managed on the basis of a clear project plan and agreed to, between the service provider and project team, with appropriate sign-off at appropriate delegation of authority.

## The service provider is not responsible for booking of learners to attend training sessions and also not for the learners' local travel and accommodation cost

## 3. GREEN ECONOMY / CARBON FOOTPRINT

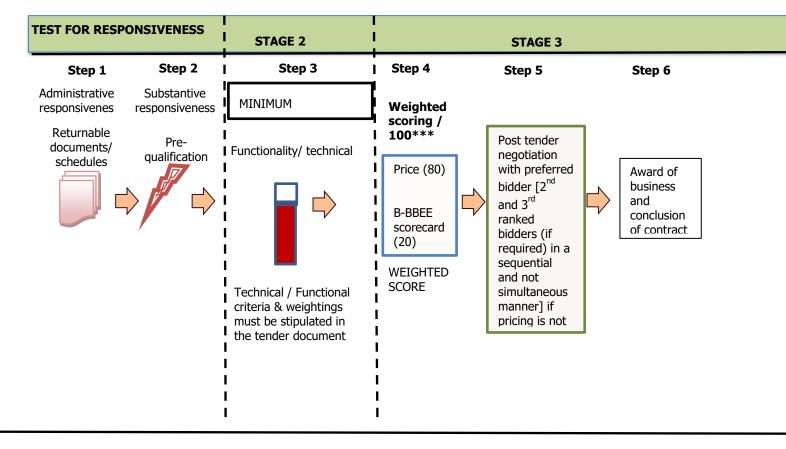
Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. *Please submit details of your entity's policies in this regard.* 

## 3 GENERAL SERVICE PROVIDER OBLIGATIONS

- 3.1 The Service provider(s) shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- 3.2 The Service provider(s) must comply with the requirements stated in this RFP.

### **EVALUATION METHODOLOGY** 4

Transnet will utilise the following methodology and criteria in selecting a preferred Service provider:



NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different steps of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

### 4.1 **STEP ONE: Test for Administrative Responsiveness**

The test for administrative responsiveness will include the following:

## Administrative responsiveness check Whether the Bid has been lodged on time Bidder has signed SECTION 6: Certificate of Acquaintance with RFP Documents Bidder has attended a compulsory briefing session

The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification evaluation

### 4.2 STEP TWO: Test for Substantive Responsiveness to RFP

The test for substantive responsiveness to this RFP will include the following:

## Check for substantive responsiveness Bidder has completed SECTION 1: SBD1 Form Bidder has submitted a Priced Offer Bidder has submitted valid liability Insurance of the minimum value of R50 000.00 Bidder must be a registered Public Learning Institution or Learning Institution of

Technology Registered with South African Department of Higher Education

The test for substantive responsiveness [Step Two] must be passed for a Respondent's proposal to progress to Step Three for further evaluation

## 4.3 STEP THREE: Minimum Threshold 75 points for Technical Criteria

The test for the Technical and Functional threshold will include the following:

Evaluation Criteria	Maximum Points
Bidden summing as in decimal and according and implemented for allows Balations are assumed.	1 23332
Bidder experience in designing, developing, and implemented Employee Relations programme in the classroom environment for related Industry	
Bidder has provided no client reference [0]	
Bidder has provided 1 client references [5]	20
Bidder has provided 2 client references [15]	20
<ul> <li>Bidder has provided 3 and above client references [20]</li> </ul>	
Bidder experience in designing, developing, and implementing Employee Relations programme	20
in an online environment for related Industry	
Bidder has provided no client reference [0]	
Bidder has provided 1 client references [5]	
Bidder has provided 2 client references [15]	
Bidder has provided 3 and above client references [20]	
Bidder's Turnaround Time	10
Bidder confirm to provide required resources more than 14 days after receiving order [0]	
• • • • • • • • • • • • • • • • • • • •	
Bidder confirm to provide required resources within 12 days after receiving order [4]      Bidder confirm to provide required resources within 0 days after receiving order [7].	
Bidder confirm to provide required resources within 9 days after receiving order [7]  Bidder confirm to provide required resources within 7 days after receiving order [7]  Bidder confirm to provide required resources within 7 days after receiving order [7]  Bidder confirm to provide required resources within 7 days after receiving order [7]	
Bidder confirm to provide required resources within 7 days after receiving order [10]	
Bidder Key Personnel Senior Resource experience in training, designing and development of Employee Relations	10
related Programme for a classroom environment.	
Bidder has provided No client reference [0]	
Bidder has provided 1 client reference [5]	
Bidder has provided 2 or more client references [10]	
Bidder Key Personnel	10
Senior Resource experience in training, designing and development of Employee Relations	
related Programme for a online environment.	
related Frogramme for a offine envilonment.	
Bidder has provided No client reference [0]	
Bidder has provided 1 client reference [5]	
Bidder has provided 2 or more client references [10]	
Key Personnel Accreditation	30
-	

Bidder has provided proof of relevant certification to provide facilitation/lectures in Employee Relations programme for resources that will be allocated to this project for the provision of training	
<ul> <li>Senior Facilitator [5]</li> <li>Junior Facilitator [5]</li> <li>Senior Assessor [5]</li> <li>Junior Assessor [5]</li> <li>Senior Moderator [5]</li> <li>Junior Moderator [5]</li> </ul>	
Total Score	100
Minimum Threshold	75

The minimum threshold for technical/functionality [Step Three] must be met or exceeded for a Respondent's Proposal to progress to Step Four for final evaluation

## 4.4 STEP FOUR: Evaluation and Final Weighted Scoring

a) **Price Criteria** [Weighted score 80 points]:

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

Ps=Score for the Bid under considerationPt=Price of Bid under considerationPmin =Price of lowest acceptable Bid

## b) **Broad-Based Black Economic Empowerment criteria** [Weighted score 20 points]

- B-BBEE current scorecard / B-BBEE Preference Points Claims Form
- Preference points will be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table indicated in Section 4.1 of the B-BBEE Preference Points Claim Form.

## 4.5 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Evaluation Criteria	Final Weighted Scores
Price	80
B-BBEE - Scorecard	20
TOTAL SCORE:	100

## 4.6 **STEP FIVE: Post Tender Negotiations**

Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:

- first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail.
- negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

## 4.7 STEP SIX: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.

## **SECTION 4: PRICING AND DELIVERY SCHEDULE**

Respondents are required to complete the table below:

Table: A

Thors	Description of Coods /	Unit of Quantity Design, Develop and Design, Develop and				
Item No	Description of Goods / Services	Measure		deliver Unit Price Excl.VAT	deliver Total Price Incl. VAT	
1	BASIC EMPLOYEE RELATIONS FOR JUNIOR MANAGEMEMENT LEVEL:	Per Programme	1			
	Introduction to     Employee     Relations					
	<ul><li>Overview of Labour Legislation</li><li>Recognition</li></ul>					
	Agreement  • Variation  Agreement					
	<ul><li>Grievance</li><li>Procedure</li><li>Disciplinary</li></ul>					
	Procedure (Procedural & Substantive Fairness)					
	Bargaining Council     Agreements,					
	Workplace     Discipline					
	<ul><li>ER Participative</li><li>Structures</li><li>Shop Steward</li></ul>					
2	Training INTERMEDIATE	Per programme	1			
	FOR MIDDLE MANAGEMENT LEVEL:  • Transnet ER					
	Landscape • Collective Agreements					
	<ul> <li>Bargaining Council</li> <li>Agreements</li> <li>Management of</li> </ul>					
	Strikes, Lock-					

	1			T	T	Т
		Outs, and				
		Picketing				
	•	Advanced Law of				
		Evidence				
	•	Initiating and				
		conducting				
		Disciplinary				
		Hearings				
	•	Chairing a				
		Disciplinary				
		Hearing				
	•	Labour Case Law				
	•	ER Participative				
		Structures				
	•	Labour Statistics				
		and Reporting				
3	ADVAN	ICED EMPLOYEE	Per programme	1		
	RELAT					
	SENIO	R MANAGEMENT				
	LEVEL:	Transnet ER				
		Landscape and				
		Strategy				
	•	Strategic Human				
		Resource				
		Management				
		Employee				
		Relations				
		Policy/Policies				
		Development				
	•	Strategic Advice				
		on Advanced				
		Labour Law				
	•	Collective				
		Bargaining and				
		Salary				
	•	Negotiations				
	•	Collective Dispute				
		Resolution				
	•	Economics and				
		Demographics of				
		Labour Markets				
		Labour Markets  Labour Statistics				
	•					
		and Reporting				
	•	International and				
		Comparative				
		Employment.				

	International			
	Labour Matters			
	Relations			
	ER Data Analytics			
	and Performance			
	Reporting			
		DOT 1		
4	Programme impact	ROI report	1	
	assessment/			
	evaluation			
		Tota	l Price Excl. VAT	
			VAT@ 15%	
		Tot	al Price Inc. VAT	

## Table: B

Item	Description of Goods /	Unit of	Quantity	Training Unit Price	Training Total
No	Services	Measure		Excl.VAT	Price Incl. VAT
1	BASIC EMPLOYEE	Per Person	1		
	RELATIONS FOR JUNIOR				
	MANAGEMEMENT				
	LEVEL:				
	• Introduction to				
	Employee				
	Relations				
	Overview of				
	Labour Legislation				
	<ul> <li>Recognition</li> </ul>				
	Agreement				
	<ul> <li>Variation</li> </ul>				
	Agreement				
	Grievance				
	Procedure				
	<ul> <li>Disciplinary</li> </ul>				
	Procedure				
	(Procedural &				
	Substantive				
	Fairness)				
	Bargaining Council				
	Agreements,				
	<ul> <li>Workplace</li> </ul>				
	Discipline				

	- ED Participative	1		
	ER Participative			
	Structures			
	Shop Steward			
	Training			
2	INTERMEDIATE	Per Person	1	
	EMPLOYEE RELATIONS			
	FOR MIDDLE			
	• Transnet ER			
	Landscape			
	Collective			
	Agreements			
	Bargaining Council			
	Agreements			
	Management of			
	Strikes, Lock-Outs,			
	and Picketing			
	Advanced Law of			
	Evidence			
	• Initiating and			
	conducting			
	Disciplinary			
	Hearings			
	• Chairing a			
	Disciplinary			
	Hearing			
	Labour Case Law			
	ER Participative			
	Structures			
	Labour Statistics			
3	and Reporting  ADVANCED EMPLOYEE	Per Person	1	
	RELATIONS FOR	rei reison	1	
	SENIOR MANAGEMENT			
	LEVEL:  • Transnet ER			
	Landscape and			
	Strategy			
	Strategic Human			
	Resource			
	Management 			
	Employee			
	Relations			
	Policy/Policies			
	Development			
	Strategic Advice			
	on Advanced			
	Labour Law			

	<ul> <li>Collective</li> </ul>				
	Bargaining and				
	Salary				
	<ul> <li>Negotiations</li> </ul>				
	• Collective Dispute				
	Resolution				
	• Economics and				
	Demographics of				
	Labour Markets				
	• Labour Statistics				
	and Reporting				
	• International and				
	Comparative				
	Employment.				
	<ul> <li>International</li> </ul>				
	Labour Matters				
	Relations				
	• ER Data Analytics				
	and Performance				
	Reporting				
4		ROI report	1		
7	Programme impact	KOI TEPOIT	1		
	assessment/				
	evaluation				
5	Travel disbursement		Per km		
			Total Price Excl. VAT		
			VAT@ 15%		
			Total Price Inc. VAT		
			tal Price(Table A+B)		
Accomn	nodation and Flights (Governm	ent Rate and Econo	omy Class) will be reimbu	rsed as cost	

Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.

## **Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;

(iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.

If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.

- b) Prices must be quoted in South African Rand.
- c) Any disbursement not specifically priced for will not be considered/accepted by Transnet.
- d) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared nonresponsive.

### 1. DISCLOSURE OF CONTRACT INFORMATION

### **PRICES TENDERED**

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices of the successful and unsuccessful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="https://www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 01 of 2015/2016.

## JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

# DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld.

	Is the Respondent (Complete with a "Yes" or "No")											
A DP	IP/FPPO			(	Closely	Related			Closely	1		
				t	to a DF	PIP/FPPO			Associ	Associated to a		
									DPIP/	FPPO		
List a	all known b	usin	ess inte	erest	s, in v	vhich a DPI	P/FF	PPO may	have a	direct/i	ndire	ct interest
or sig	gnificant pa	rticij	pation o	or in	volven	nent.						
No	Name	of	Role	in	the	Sharehold	ling	Registi	ration	Status		
	Entity	1	Entity		1	%		Numbe	er	(Mark	the	applicable
	Business		Busin	ess						option v	vith an	X)

	(Nature of interest/ Participation)		Active	Non-Active
1				
2				
3				

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

## 2. SERVICE LEVELS

- 2.1 An experienced account representative(s) is required to work with Transnet's procurement department.
- 2.2 Transnet will have contract reviews with the Service provider's account representative on an on-going basis.
- 2.3 Transnet reserves the right to request that any member of the Service provider's team involved on the Transnet account be replaced if deemed not to be adding value for Transnet.

## **SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS**

[/We										
[name	of	entity,	company,	close	corporation	or	partnership]	of	[full	address]
carrying (	on busi	ness tradin	g/operating as	i						
represen	ted by_									
n my cap	pacity a	ıs								<del></del>
being du	ly auth	orised ther	eto by a Resol	ution of t	he Board of Dire	ctors o	r Members or Ce	rtificat	e of Parti	ners, dated
		to en	ter into, sign	execute	and complete a	ny doc	uments relating	to this	s proposa	al and any
subseque	ent Agi	reement	The following	list of p	ersons are he	reby au	uthorised to ne	gotiate	on beh	alf of the
-	_		_	-		-	Negotiations with	_		
Fl	JLL NAI	ME(S)		CAPA	CITY			SIGNA	TURE	
_			<del></del>							
			<del></del>							
			· <del></del>							

I/We hereby offer to supply/provide the abovementioned Goods/Services at the prices quoted in the schedule of prices in accordance with the terms set forth in the documents listed in the accompanying schedule of RFP documents.

I/We agree to be bound by those conditions in Transnet's:

- (i) Master Agreement (which may be subject to amendment at Transnet's discretion if applicable);
- (ii) General Bid Conditions; and
- (iii) any other standard or special conditions mentioned and/or embodied in this Request for Proposal.

I/We accept that unless Transnet should otherwise decide and so inform me/us in the letter of award, this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.

Should Transnet decide that a formal contract should be signed and so inform me/us in a letter of award [the **Letter of Award**], this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence] together with Transnet's Letter of Award, shall constitute a binding contract between Transnet and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the supply/provision of Goods/Services within 2 [two] weeks thereafter, Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods/Services due to non-performance by ourselves, , etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The *domicilium citandi et executandi* shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

be er	ntered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such
contr	act.
Resp	ondent to indicate the details of its domicilium citandi et executandi hereunder:
Name	e of Entity:
Facsi	mile:
Addre	ess:
NOT	IFICATION OF AWARD OF RFP
As so	oon as possible after approval to award the contract(s), the successful Respondent [the Supplier/Service
	ider] will be informed of the acceptance of its Proposal. Unsuccessful Respondents will be advised in writing of
the n	ame of the successful Supplier/Service provider and the reason as to why their Proposals have been unsuccessful,
for ex	cample, in the category of price, delivery period, quality, B-BBEE status or for any other reason.
VALI	DITY PERIOD
Trans	snet requires a validity period of 120 Business Days [from closing date] against this RFP, excluding the first day
and i	ncluding the last day.
NAM	E(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)
The F	Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company
or clo	se corporation [C.C.] on whose behalf the RFP is submitted.
(i)	Registration number of company / C.C.
(ii)	Registered name of company / C.C.
(iii)	Full name(s) of director/member(s) Address/Addresses ID Number(s)

## **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
SECTION 1: SBD1 Form	
SECTION 4: Pricing and Delivery Schedule	
Annexure D: Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 8 of this RFP	
Annexure E: In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
Annexure F: Bidder's TAX Compliance confirmation and PIN	
Annexure G: Bidder's Experience	
Annexure H: Bidder's Liability Insurance	
Annexure I: Bidder registration with Public Learning Institution or Learning Institution of Technology Registered with South African Department of Higher Education	
Annexure J: Bidder's Key Personnel	
Annexure K: Bidder's Turnaround Times	
SECTION 5: Proposal Form and List of Returnable documents	
SECTION 6: Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7: RFP Declaration and Breach of Law Form	
SECTION 8: B-BBEE Preference Claim Form	
SECTION 9: Protection of Personal Information	_

## **Annexure D:**

Bidder to attach Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 8 of this RFP

## Annexure E:

In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement

**Annexure F:**Bidder to attach TAX compliance status and PIN

## **Annexure G:**

## Bidder Experience in designing, developing, and implementing Employee Relations programme in an online environment for related Industry

Relevant Industry include: State Owned Companies; Municipality; Government Departments; Logistics; Banking; Mining; Petrochemical; Aviation; Telecommunication.

Client Name	Client Contact (Name, Contact No: & Email Address)	Contract Description	Contract Value (Incl. VAT)	Duration (Start & End Date)

## Bidder experience in designing, developing, and implemented Employee Relations programme in the classroom environment for related Industry

Relevant Industry include: State Owned Companies; Municipality; Government Departments; Logistics; Banking; Mining; Petrochemical; Aviation; Telecommunication.

Client Name	Client Contact (Name, Contact No: & Email Address)	Contract Description	Contract Value (Incl. VAT)	Duration (Start & End Date)
	Addiess)			

## **Annexure H:**

Bidder to attach Liability Insurance of minimum R50 000.00

## Annexure I:

Bidder registration as a Public Learning Institution or Learning Institution of Technology Registered with South African Department of Higher Education

## Annexure J: **Bidder's Key Personnel Experience**

Using the format below, provide information on key personnel proposed. **Bidder to attach Proof of Accreditation for all Resources** 

Name and	Surname				
Proposed position for the Position			Senior Resource - In trainir Relations related Programm		
Professiona	l Membership				
Date of Birt	th				
Nationality					
Qualificatio	ns				
			Experience		
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work Duration (From -To)

Name and	Surname						
Proposed position for the Position			Senior Resource - In training, designing and development of Employee Relations related Programme for a online environment.				
Profession	al Membership						
Date of Bir	th						
Nationality							
Qualification	ns						
Accreditati	on						
			Experience				
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work  Duration  (From -To)		

Name and Surname					
Proposed position for the Position			Senior Facilitator		
Professional Membership					
Date of Birth					
Nationality					
Qualifications					
Accreditation					
Experience					
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work Duration (From -To)
Name and Surname					
Proposed position for the Position			Junior Facilitator		
Professional Membership					
Date of Birth					
Nationality					
Qualifications					
Accreditation					
Experience					
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work Duration (From -To)

Name and	Surname				
Proposed position for the Position		Senior Assessor			
Professional Membership					
Date of Birl	th				
Nationality					
Qualificatio	ns				
Accreditation	on				
			Experience		
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work Duration (From -To)
Name and	Surname				
Proposed position for the Position		Junior Assessor			
Professional Membership					
Date of Birth					
Nationality					
Qualificatio	ns				
Accreditation	on				
			Experience		
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work Duration (From -To)

Name and	Surname				
Proposed position for the Position		Senior Moderator			
Professional Membership					
Date of Birth					
Nationality					
Qualificatio	ns				
Accreditation	on				
			Experience		
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work Duration (From -To)
		I	1	1	
Name and	Surname				
Proposed	position for th	e Position	Junior Moderator		
Professiona	al Membership				
Date of Birth					
Nationality					
Qualificatio	ns				
Accreditation	on				
			Experience		
Employer	Client	Client Contact (Name, Contact Number, Email address)	Scope of work Description	Scope of work Value	Scope of Work Duration (From -To)

# Annexure K: Bidder's Turnaround Times

	Mark with [X] the applicable
Bidder confirm to provide required resources to deliver a specific project more than 14 days after receiving order	
Bidder confirm to provide required resource to deliver a specific project within 12 days after receiving order	
Bidder confirm to provide required resource to deliver a specific project within 10 days after receiving order	
Bidder confirm to provide required resource to deliver a specific project within 7days after receiving	

## **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of B-BBEE status, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [**the Agreement**] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this day of	20
SIGNATURE OF WITNESSES	ADDRESS OF WITNESS	SES
1		
Name		
2		
Name		
SIGNATURE OF RESPONDENT'S AUTH	IORISED REPRESENTATIVE:	
NAME:		
DESIGNATION:		

#### SECTION 6:

## CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS

By signing this certificate the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Master Agreement and SLA attached
3	Transnet's Supplier Integrity Pact

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

SIGNED at	on this	_ day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AUT	HORISED REPRESEN	ΓΑΤΙVE:	
NAME:			
DESIGNATION:			

#### SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM

NAME OF ENTITY:	
We	do hereby certify that:

- 1. Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFP Clarification purposes;
- 2. We have received all information we deemed necessary for the completion of this Request for Proposal [RFP];
- 3. We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relevant information relevant to the Goods/Services as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
- 4. At no stage have we received additional information relating to the subject matter of this RFP from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFP documents;
- 5. We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFP and the requirements requested from Bidders in responding to this RFP have been conducted in a fair and transparent manner;
- 6. We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity which includes but are not limited to ensuring that we take all measures necessary to prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet;
- 7. We declare that a family, business and/or social relationship exists / does not exist [delete as applicable] between an owner / member / director / partner / shareholder of our entity and an employee or board member of the Transnet Group including any person who may be involved in the evaluation and/or adjudication of this Bid;
- 8. We declare that an owner / member / director / partner / shareholder of our entity **is / is not** [delete as applicable] an employee or board member of Transnet;
- 9. In addition, we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years. I further declare that if they were a former employee or board member of Transnet in the past 10 years that they were/were not involved in the bid preparation or had access to the information related to this RFP; and

following section:	
FULL NAME OF OWNER/MEMBER/DIRECTOR/ PARTNER/SHAREHOLDER/EMPLOYEE:	ADDRESS:
Indicate nature of relationship with Transnet:	

10. If such a relationship as indicated in paragraph 7, 8 and/or 9 exists, the Respondent is to complete the

[Failure to furnish complete and accurate information in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet. Information provided in the declarations may be used by Transnet and/or its affiliates to verify the correctness of the information provided]

11. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

## **BIDDER'S DISCLOSURE (SBD4)**

## 12 PURPOSE OF THE FORM

- 12.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 12.2 Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 13 Bidder's declaration

13.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state?

YES/NO

13.1.1. If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution
-----------	-----------------	---------------------------

<sup>&</sup>lt;sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

	nected with the bidder, have a relati	ionship with	
any person who is employe	ed by the procuring institution?		YES/NO
13.2.1. If so, furnish particular	s:		
13.3 Does the bidder or any of	ts directors / trustees / shareholders	/ members	
/ partners or any person ha	aving a controlling interest in the ente	erprise have	
	elated enterprise whether or not they	are bidding	YES/NO
for this contract?			
13.3.1. If so, furnish particular	S:		
DECLARATION			
	)		_
accompanying bid, do hereby revery respect:	nake the following statements that :	I certify to be true and o	complete in
14.1 I have read and I understa	and the contents of this disclosure;		
14.2 I understand that the acco	ompanying bid will be disqualified if the	his disclosure is found no	t to be true
and complete in every res	pect;		
14.3 The bidder has arrived a	the accompanying bid independen	itly from, and without co	onsultation,
communication, agreemer	t or arrangement with any competito	r. However, communication	on between
partners in a joint venture	or consortium <sup>2</sup> will not be construed	l as collusive bidding.	
14.4 In addition, there have be	en no consultations, communications	s, agreements or arrange	ments with
any competitor regarding	the quality, quantity, specifications, p	prices, including methods	, factors or
formulas used to calculate	e prices, market allocation, the inten	tion or decision to subm	it or not to

of the products or services to which this bid invitation relates.

submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars

<sup>&</sup>lt;sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

# **BREACH OF LAW**

We further hereby certify that *I/we* (the bidding entity and/or any of its directors, members or partners) *have/have not been* [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

where round guilty or such a send	ius breach, piease disci	ose.	
NATURE OF BREACH:			
DATE OF BREACH:			
Furthermore, I/we acknowledge t	that Transnet SOC Ltd	reserves the right to	exclude any Respondent from the
bidding process, should that pers	on or entity have been	found guilty of a se	rious breach of law, tribunal or
regulatory obligation.			
SIGNED at	on this	day of	20

For and on behalf of	AS WITNESS:
duly authorised hereto	
Name:	Name:
Position:	Position:
Signature:	Signature:
Date:	Registration No of Company/CC
Place:	Registration Name of Company/CC

#### SECTION 8: B-BBEE PREFERENCE POINTS CLAIM FORM

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [**B-BBEE**] Status Level of Contribution.

Transnet will award preference points to companies who provide valid proof of their B-BBEE status using either the latest version of the generic Codes of Good Practice or Sector Specific Codes (if applicable).

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contribution.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE STATUS LEVEL OF CONTRIBUTION	20
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE status level of contributor together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

## 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice

on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;

- (d) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (e) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (f) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) "functionality" means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (h) "Price" includes all applicable taxes less all unconditional discounts.
- (i) "Proof of B-BBEE Status Level of Contributor"
  - (i) the B-BBBEE status level certificate issued by an authorised body or person;
  - (ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - (iii) any other requirement prescribed in terms of the B-BBEE Act.
- (j) "QSE" means a Qualifying Small EEnterprise as defines by Codes of Good Practice under section 9(1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (k) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.

# 3. POINTS AWARDED FOR PRICE

## 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

## 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	14

4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency
	Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black-owned QSEs - 51% to 100% Black owned)
	[Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at <a href="www.dti.gov.za/economic empowerment/bee codes.jsp.">www.dti.gov.za/economic empowerment/bee codes.jsp.</a> ]
EME <sup>3</sup>	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership
	Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black ownership
	Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.5 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.7 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

### 5. BID DECLARATION

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

6. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND

<sup>&</sup>lt;sup>3</sup> In terms of the Implementation Guide: Preferential Procurement Regulations, 2017, Version 2, paragraph 11.11 provides that in the Transport Sector, EMEs can provide a letter from accounting officer or get verified and be issued with a B-BBEE certificate by SANAS accredited professional or agency as the Transport Sector Code has not been aligned to the generic Codes. EMEs in the Transport Sector are not allowed to provide a Sworn Affidavit as the generic codes are not applicable to them.

_	•	
n.	•	

6.1 B-BBEE Status Level of Contribution: 1 . = (maximum of 20 points)

NO

NO

(Points claimed in respect of paragraph 6.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

Note: Failure to submit valid and original (or a certified copy of) proof of the Respondent's compliance with the B-BBE requirements stipulated in this RFP (the B-BBEE Preference Points Claim Form)at the Closing Date of this RFP, will result in a score of zero being allocated for B-BBEE.

# 7. SUB-CONTRACTING

7.1.1

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

YES

YES

_	
[f y	res, indicate:
)	What percentage of the contract will be subcontracted%
i)	The name of the sub-contractor
ii)	The B-BBEE status level of the sub-contractor
v)	Whether the sub-contractor is an EME or QSE.
	(Tick applicable box)

v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2017:

Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

3.	DECLARATION WITH REGARD TO COMPANY/FIRM		
8.1	Name of company/firm:		
8.2	VAT registration number:		
8.3	Company registration number:		
8.4	TYPE OF COMPANY/ FIRM		
	<ul> <li>Partnership/Joint Venture / Consortium</li> <li>One person business/sole propriety</li> <li>Close corporation</li> <li>Company</li> </ul>		

	☐ (Pty) [TICK APPLIC	Limited ABLE BOX]	
	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES		
	COMPANY	N ACCIFICATION	
	□ Man	essional Supplier r Suppliers, e.g. transporter, etc.	
	Total numb	er of years the company/firm has been in	business:
	I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:		level of contribution indicated in paragraphs 1.4
i) The information furnished is true and correct;			
		eference points claimed are in accorda aph 1 of this form;	nce with the General Conditions as indicated in
	and 6.	<ul> <li>In the event of a contract being awarded as a result of points claimed as shown in paragraphs and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;</li> <li>If a bidder submitted false information regarding its B-BBEE status level of contributor, looproduction and content, or any other matter required in terms of the Preferential Procureme Regulations, 2017 which will affect or has affected the evaluation of a bid, or where a bidder he failed to declare any subcontracting arrangements or any of the conditions of contract have rebeen fulfilled, the purchaser may, in addition to any other remedy it may have</li> </ul>	
	produc Regula failed t		
	(a)	disqualify the person from the bidding	process;
	(b)	recover costs, losses or damages it ha person's conduct;	s incurred or suffered as a result of that
	(c)	cancel the contract and claim any dam having to make less favourable arrang	ages which it has suffered as a result of ements due to such cancellation;
	<ul> <li>if the successful bidder subcontracted a portion of the bid to another person without disclosing it, Transnet reserves the right to penalise the bidder up to 10 percent of the value of the contract;</li> </ul>		s the right to penalise the bidder up to
	(e)	the shareholders and directors who ac by the National Treasury from obtainin	or, its shareholders and directors, or only cted on a fraudulent basis, be restricted g business from any organ of state for a he audi alteram partem (hear the other
	(f)	forward the matter for criminal prosect	ution.
W	ITNESSES		
			SIGNATURE(S) OF BIDDERS(S)
			ADDRESS

#### **SECTION 9: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).

- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must take all necessary remedial steps to mitigate the extent of the loss or compromise of personal information and to restore the integrity of the affected personal information as quickly as is possible.
- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

Respondents are requi	ired to nrov	ide consent	helow

	_		
VFS		NO	
ILS		110	

- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

Signature of Respondent's authorised representative:	
--	--

Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.I@justice.gov.za