	<b>Supplier Development, Localisation and Industrialisation (SDL&amp;I) Strategy Setting Template</b>	Template Identifier	240-148918142	Rev	1
		Document Identifier	N/A	Rev	N/A
		Effective Date	01 September 2019		
		Review Date	September 2022		

<b>Business Unit</b>	Generation (Majuba Power Station)
<b>Description/ Scope of Work</b>	Supply and Delivery of Primary and Secondary Air Heaters
<b>Duration of the Project</b>	60 Months
<b>Name of Buyer</b>	Phumzile Dikgole
<b>PR No</b>	1074887415

## Section 1: Pre-qualification Criteria

Failure to meet Pre-qualification at tender stage will lead to disqualification

### 1.1 Minimum BBEE status level of contributor?

If Yes, what is the BBEE status and/or level required

YES	NO
<input type="checkbox"/>	<input checked="" type="checkbox"/>

### 1.2 Is there BBEE category targeted for this enquiry?

If Yes, BBEE category

YES	NO
<input type="checkbox"/>	<input checked="" type="checkbox"/>

Tender Returnable if the above elements are requirements;

- Valid original or certified copy of sworn affidavit in the case of EME's must be submitted (affidavit must be completed fully), or
- Valid Copy B-BBEE Certificate issued by CIPC for EME's. OR
- Valid original or certified copy of the B-BBEE certificate / sworn affidavit in the case of QSE's must be submitted, or
- Valid original or certified copy of the B-BBEE certificate issued by SANAS Accredited Verification Agency for Generic Entities must be submitted, or
- For JV's only valid original or certified copy B-BBEE Certificate issued by a SANAS Accredited Verification Agency will be accepted and the certificate should be in the name of the JV.

### 1.3 Minimum subcontracting requirement for this?

If Yes, what is the minimum percentage?


YES	NO
<input type="checkbox"/>	<input checked="" type="checkbox"/>

Tender Returnable if the above element is a requirement;

- Letter of intent or any other document showing commitment of the percentage must be submitted.

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## Section 2: Mandatory Requirement for Tender Submission

**When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer at tender stage**

### 2.1 Local Content Designation

- a) Is this Commodity or part of it a Designated Sector?

YES	NO
<input type="checkbox"/>	<input checked="" type="checkbox"/>

Please indicate below Designated Components;

Commodity	Components	Local Content Threshold

**NOTE 1:** SBD 6.2 Declaration Form and Annexure C (Local Content Declaration-Summary Schedule) is therefore **mandatory** and must be a tender returnable. Forms must be completed in full and signed.

### 2.2 Subcontracting Opportunity

- Transportation

## Section 3: Mandatory Compliance for Contract Award

**The following requirements are mandatory compliance for contract award and submissions can be clarified during evaluations or negotiated before contract is awarded**

### 3.1 CIDB Skills Development

- a) Is there CIDB compulsory training?

YES	NO
<input type="checkbox"/>	<input checked="" type="checkbox"/>

If Yes, what is the % of the Construction Skills Development Goal % (CSDG)

If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets

Criteria	Eskom Target	Tenderer Commitment
CSDG Percentage	N/A	
Description	N/A	

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**Mandatory Compliance for Contract Award continues.....**

**3.2 BBBEE Compliance**

**Is there minimum BBBEE level targeted?**

If Yes, what is the BBBEE status targeted for this transaction (contractor/s will be required to submit plans to achieve the target level if not met at contract award)

<b>YES</b>	<b>NO</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>
BEE Level 1-4	

**3.3 Subcontracting Requirements**

**Is there a requirement for subcontracting?**

If Yes, what is the targeted subcontracting percentage (ED requirements can be fulfilled through subcontracting)

<b>YES</b>	<b>NO</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>
5%	

**Subcontracting Opportunities:**

Transportation.

**3.4 Enterprise Development**

Are there specific ED requirements that are not achievable through Sub-contracting?

<b>YES</b>	<b>NO</b>
<input type="checkbox"/>	<input checked="" type="checkbox"/>

If Yes, the main contractor is required propose development in the following areas or against the following Eskom's targets:

Eskom's Target	Tenderer Proposal
N/A	

**3.5 Skills Development**

**Are there Skills Development targets?**


<b>YES</b>	<b>NO</b>
<input checked="" type="checkbox"/>	<input type="checkbox"/>

If Yes, the contractors are required to propose skills development against Eskom's targets:

Eskom's Target			
Category	Number	Entry Level	Output
Mechanical Fitter - Artisan	2	N3	Trade test certificate
Boiler Maker- Artisan	2	N3	Trade test certificate
Suppliers Commitments			
Category	Number	Entry Level	Output

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## Section 4: SDL&I Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SDL&I obligations.

### **One of the following options will apply for SDL&I performance security:**

- For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon fulfilment of all SDL&I obligations at the end of the contract.
- Alternatively the Contractor shall submit a bond equivalent to 2.5% of the Contract Value and shall only be released to the Contractor upon fulfilment of all SDL&I Obligations.

Panels- Eskom will apply 2.5% retention on every invoice (excluding VAT) after all cumulative task orders awarded to the Contractor/Service Provider that have reached a stipulated threshold as security for the fulfilment of the SDL&I obligations.

## Section 5: Reporting and Monitoring

- The suppliers shall on a monthly/quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule which must be completed by the suppliers and returned to SDL&I representative for acceptance 30 days after contract award.

## Section 6: Market Research

The following information demonstrates market analysis and assisted in arriving at the targets above:

<u>Current Suppliers Providing the Services</u>	<u>Potential Suppliers</u>
<ul style="list-style-type: none"> <li>• Howden</li> </ul>	<ul style="list-style-type: none"> <li>• Howden</li> <li>• NNT</li> </ul>

## Section 7: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits:

**Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:**

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director**, **owner** or **member** must be indicated in order to know that person is duly authorised to depose of an affidavit. **(Mark the applicable option).**

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- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. **(No blank spaces to be left).**
- Indicate total revenue for the year under review and whether it is based on **audited financial statements** or **management account**. **(Mark the applicable option).**
- Financial year end as per the **enterprise’s registration documents**, which was used to determine the total revenue. **(Financial year end to be stipulated by day/month/year).**
- B-BBEE Status level. An enterprise can only have one status level. **(Tick applicable level)**
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. **(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)**
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

Compiled by:

.....  
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 Advisor  
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