



national treasury

Department:

National Treasury

REPUBLIC OF SOUTH AFRICA

Private Bag X115, Pretoria, 0001 - Tel: (+27 12) 315 5111

Enquiries: Kwena Ngoetjana Tel: (012) 406 9018 Fax: (012) 315 5343 Email: Kwena.Ngoetjana@treasury.gov.za

Dr. Munsami
Chief Executive Officer
South African National Space Agency (SANSA)
PO Box 484
SILVERTON
0127

Email: anodali@sansa.org.za/tmothoa@sansa.org.za

Dear Dr. Munsami

DEVIATION FROM THE COMPETITIVE BIDDING PROCESS: - APPOINTMENT OF DXB LIVE

1. National Treasury acknowledges receipt of your letter received on 22 September 2021.
2. South African National Space Agency (SANSA) requests for National Treasury's approval to deviate from the competitive bidding process for the appointment of DXB Live for the pavilion, design, and furnishing of an exhibition stand at the annual upcoming International Astronautical Congress (IAC) 2021 to be held in Dubai from 25-29 October. The estimated cost is R 1 400 000.00.
3. The Chief Executive Officer approved the deviation on 22 September 2021.
4. The reason provided for the deviation is that the organisers of the IAC have appointed DXB Live as the sole provider of the exhibition services. In order for SANSA to fulfil its mandate, one of the strategic objectives for 2020-2025 is to develop, grow and transform the indigenous space industry that is responsive to local needs and is globally positioned. One of SANSA's initiatives to support the local space industry is attending and participating in international space events. The IAC is an annual world's premier space event. The pavilion that has been earmarked for South Africa/SANSA is 120 sqm in size and is located next to the UAE, the IAC 2021 hosts. As indicated on the website, the cost provided for the stand package is €475/sqm for the IAF Members (SANSA is an IAF member). The mandatory insurance fees are €200 for 101 sqm and above.

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5. The reasons provided for the deviation are justifiable. SANSA provided a link to the IAC website, which confirmed DXB Live as the appointed official exhibition stand contractor to deliver all booths, public features, creative elements, managing the exhibitor's additional requirement – furniture, interactive technology, creating a floor plan, and more.
6. National Treasury supports the deviation.
7. SANSA has an obligation to ensure that any contract for goods and services is in accordance with a system which is fair, equitable, transparent, competitive and cost-effective.
8. The award must be published on the e-tender portal/tender bulletin.

Kind regards,

MOLEFE-ISAAC FANI
ACTING CHIEF PROCUREMENT OFFICER
DATE: