



RESPONSE FIELDS EXPLANATION

The next table is an explanation of response fields used in Procore. Please refer to this table when completing the Response Fields.

Response Field	Description
Alternative Number	The number indicating the offer of a supplier i.e. 0 is the original offer, 1 is the first alternative offer etc.
Base Currency or Foreign Currency	The foreign currency applicable to that part of a specific item not linked to the SA Rand.
Brand Name/Catalogue Number Or Make and Model	A particular make of goods, and the supplier catalogue number thereof if applicable, separated by a semi colon: e.g. Duracell : Dur001 or A particular make and model of goods e.g. Ford Focus 1.4
Conforms with Specification	A Yes or No response by the supplier indicating total conformance with spec.
Conversion Factor	The factor applied to calculate a comparative price whenever the Unit of Measure offered is different from the Unit of Measure requested, i.e Requested 1Kg, Offered 25KG. Conversion factor = 25, thus Price divided by 25.
Conversion Factor Operator	A divide or Multiply operator for a Conversion Factor.
Country of Origin Or Country of Manufacture	The country where the Item originates from when imported. or The country where the Item is Manufactured, even if some components are imported.
Current Exchange Rate Or Foreign Exchange Rate	The exchange rate used by the Supplier to convert the imported portion of the product to SA Rand. The system will calculate the Comparative Price from the Base/Foreign currency supplied by the supplier, and the Quoted currency stated by the Buyer, if there is a difference. (Only applicable when a Supplier responds via the Internet)
Delivered Price	The price offered by a supplier for a specific item, and end-user, delivered at a specific State institution.
Delivery Period (Days).	The period in calendar days from order receipt date to delivery.
Group Id	The name of the group an item belongs to.



Import Percentage Or % Bound to Foreign Currency	The percentage of the specific item linked to the foreign currency.
Minimum Order Quantity	The minimum number of units to be ordered for a specific item by a State Institution.
Monthly Delivery Rate (units)	The maximum number of units that can be delivered per month, post the stipulated delivery period in days.
Service Plan as % of Price	Indicates the Cost of the Service Plan measured as a percentage of the Delivered Price whenever a Service Plan is included as a mandatory cost within the delivered Price i.e. Delivered Price = R200000 Service Plan = R20000 Service Plan as % of Price = 10
Supply Capacity (units)	The number of units the supplier is able to supply (i.e. manufacture of source) over the duration of the contract period, within the limits as stipulated by the supplier regarding delivery periods in working days and the monthly delivery rates in units.
Quoted Currency	The Currency prescribed by the Buying organisation. It Should always be SA Rand for Contract Management. The Base / Foreign currency part will always be converted to the Quoted currency.
Quoted Exchange Rate Or Foreign Exchange Rate	The exchange rate used by the Supplier to convert the imported portion of the product to SA Rand. The system will calculate the Comparative Price from the Base/Foreign currency supplied by the supplier, and the Quoted currency stated by the Buyer, if there is a difference. (Only applicable when a Supplier responds via ERs / Manually)
Settlement Days	The number of days allowed for payment by the Supplier, to qualify for Settlement discount.
Settlement Discount	Percentage discount offered by the Supplier to the Buyer whenever an account is settled within the settlement days.
Source Point	The point where an item will originate. This may be a distribution depot or a factory.
Supplier Part Number	The catalogue number used by the supplier for the specific item, and will be used to link the State's Item Number to that of the supplier.
UOM Offered/Spec Deviation Or Deviation from Specification	The unit of measure offered by the supplier when it is different from the Unit of Measure required, i.e. a Supplier offers 28 Tablets instead of 30 Tablets requested. State any other deviation from specification must be stated here. Or Only state the Deviation from Specification when the Bid Requirements clearly states that no deviation from the Unit of Measure Required will be acceptable.



CONVERSION FACTOR AND OPERATORS

Conversion factor, sometimes also referred to as the Purchase Unit, indicates the number of units in the Unit of Measure for which the supplier's price is applicable. Select either the ' / ' or ' * ' conversion factor operator you want to use for your calculation.

Price x UOM must equals (=) Price x Quoted Offer ' / ' or ' * ' Conversion Factor.

For example, if the Unit of Measure is “**Metre**” for a piece of steel and the supplier's price is applicable to a **6-metre** length, then the Conversion factor is **6** and the operator will be a “ / ” and if the Unit of Measure is “**6 Metres**” for a piece of steel and the supplier's price is applicable to a **1-metre** length, then the Conversion factor is **6** and the operator will be a “ * ”.

Conversion factor 1: If the Unit of Measure is the same but the packaging differs.

EXAMPLE 1A: UOM = EACH (SUPPLIER OFFERS 24) – OPERATOR ' / '

$$CF = \frac{\text{Quoted Offer}}{\text{UOM}} = \frac{24}{1} = 24$$

EXAMPLE 1B: UOM = 24 (SUPPLIER OFFERS 6) – OPERATOR ' * '

$$CF = \frac{\text{UOM}}{\text{Quoted Offer}} = \frac{24}{6} = 4$$

Conversion factor 2: If the Unit of Measure is the same but the contents of the Unit of Measures differ.

EXAMPLE 2A: UOM = PACK (PACK = 30). SUPPLIER OFFERS 28 PER PACK. – OPERATOR ' / '

$$CF = \frac{\text{Pack Size Offer}}{\text{UOM (Pkt 30)}} = \frac{28}{30} = 0.933$$

EXAMPLE 2B: UOM = PACK (PACK = 30). SUPPLIER OFFERS 28 PER PACK. – OPERATOR ' * '

$$CF = \frac{\text{UOM (Pkt 30)}}{\text{Pack Size Offer}} = \frac{30}{28} = 1.071$$



Important

If the pack size differs from the specification required, indicate the pack size in the comment field.

Currencies and Operators

If the Base / Foreign currency is stronger as the Quoted currency you must use the ‘ / ’ for the Exchange Operator and if the Base currency is weaker than the Quoted currency you must use the ‘ * ’ for the Exchange Operator.

Explanation of pack sizes, shelf packs and shipper packs

E.g. Specification requested: 1 pack of 28 tablets

Questionnaire Section of Pricing Schedule:

State pack size offered for distribution: 1 x 28

State shelf pack in multiples of pack size: 8 x 28

State shipper pack in multiples of pack size: 4 x 8 x 28

Graphical Example:

