

## REQUEST FOR PROPOSAL/TENDER (RFP/T)

<b>TENDER NUMBER</b>	<b>RFP/T 08-2021/22</b>
<b>TENDER CLOSING DATE AND TIME</b>	<b>Friday, 21 JANUARY 2022 @ 12:00 pm</b>
<b>TENDER NON COMPULSORY BRIEFING SESSION</b>	<p><b>NON-COMPLUSORY BRIEFING SESSION WILL BE MADE AVAILABLE ON ZOOM WHERE PROSPECTIVE SERVICE PROVIDERS CAN ACCESS THE ZOOM LINK:</b></p> <p><a href="https://seda-org-za.zoom.us/j/94713621604?pwd=Z2lCZjZ0dWJHd09KaTVXc0QxMkdBdz09">https://seda-org-za.zoom.us/j/94713621604?pwd=Z2lCZjZ0dWJHd09KaTVXc0QxMkdBdz09</a></p> <p>Meeting ID: 947 1362 1604</p> <p>Passcode: 851359</p> <p><b>DATE: 12 JANUARY 2022</b></p> <p><b>TIME: 12:00 pm</b></p>
<b>TENDER DESCRIPTION</b>	<b>FOR THE SUPPLY, DELIVERY, TRAINING AND SUPPORT OF 5000 POINT OF SALE (POS) DEVICES TO SELECTED SEDA CLIENTS AT THEIR PLACE OF BUSINESS OPERATIONS NATIONALLY.</b>

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## SECTION A: TENDER INSTRUCTIONS & REQUIREMENTS

## 1. INVITATION TO TENDER

**YOU ARE HEREBY INVITED TO BID FOR REQUIRMENTS OF THE  
SMALL ENTERPRISE DEVELOPMENT AGENCY (Seda)**

**TENDER NUMBER** : RFP/T 08-2021/22

**TENDER CLOSING DATE & TIME** : 21 JANUARY 2022 @ 12:00 pm

**TENDER DESCRIPTION** : FOR THE SUPPLY, DELIVERY, TRAINING AND  
SUPPORT OF 5000 POINT OF SALE (POS)  
DEVICES TO SELECTED SEDA CLIENTS AT THEIR  
PLACE OF BUSINESS OPERATIONS NATIONALLY.

**TENDER VALIDITY:** 120 Days from date of closure of this tender.

**BID DOCUMENTS MUST BE PLACED IN THE TENDER BOX AT THE ADDRESS INDICATED BELOW:**

Small Enterprise Development Agency  
The Fields, Office Block A  
Ground Floor  
1066 Burnett Street  
Hatfield, Pretoria, 0083

Bidders should ensure that bids are delivered timeously to the correct address. If the bid submission is late, it will not be accepted for consideration.

The Request for Proposal/Tender, including the returnable address, must be submitted in a sealed envelope, marked with the Tender Number, Closing Date and Time of the Tender, and the Name and Address of the Tenderer/ Bidder.

**ANY ENQUIRIES RELATING TO THE PROJECT AND/ OR BIDDING PROCEDURES, MAY BE DIRECTED TO:**

Department : Supply Chain Management Unit  
Contact Person : Naphtally Kgola  
Tel : 012 441 1000/1333  
Fax : 012 441 2333  
E-mail address : [nkgola@seda.org.za](mailto:nkgola@seda.org.za) / [fleeuw@seda.org.za](mailto:fleeuw@seda.org.za)

## BIDDER INFORMATION REQUIRED TO BE COMPLETED

The following particulars must be furnished. Failure to do so may result in the bid being disqualified

Name of Bidder		Tax Clearance Status Pin	National Treasury Central Supplier Database (CSD) Registration Number
Name of Contact Person:		Fax Number:	
Cell Number:		E-mail Address:	
Telephone Number:		Web Address:	
VAT Registration Number:			
Physical Address:		Postal Address:	
.....		.....	
.....		.....	
.....		.....	
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE [TICK APPLICABLE BOX]	<input type="checkbox"/> Yes <input type="checkbox"/> No	B-BBEE STATUS LEVEL SWORN AFFIDAVIT	<input type="checkbox"/> Yes <input type="checkbox"/> No
IF YES, WHO WAS THE CERTIFICATE ISSUED BY?			
AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA) AND NAME THE APPLICABLE IN THE TICK BOX	<input type="checkbox"/>	AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)	
	<input type="checkbox"/>	A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)	
	<input type="checkbox"/>	A REGISTERED AUDITOR	
	<input type="checkbox"/>	NAME:	
<b>[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/SWORN AFFIDAVIT(FOR EMEs&amp; QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]</b>			
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		
ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ANSWER THE QUESTIONNAIRE BELOW]		
<b>QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS</b>			
IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?	<input type="checkbox"/> YES <input type="checkbox"/> NO		
DOES THE BIDDER HAVE A BRANCH IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO		
DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO		
DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?	<input type="checkbox"/> YES <input type="checkbox"/> NO		

	IF THE ANSWER IS "NO" TO ALL OF THE ABOVE QUESTIONS OF THE QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER PARAGRAPH 3.3 BELOW.	
	SIGNATURE OF BIDDER .....	DATE .....

## 2. GENERAL CONDITIONS OF TENDER

- 2.1 Bids must be submitted with all official Bid Forms duly completed which are contained within this tender document.
- 2.2 All current and prospective suppliers/ service providers are required to register on the National Treasury CSD prior to submitting bids. - Self-registration: [www.csd.gov.za](http://www.csd.gov.za). Enquiries may be directed to [csd@treasury.gov.za](mailto:csd@treasury.gov.za). Foreign suppliers who do not have local foreign representation in RSA are not required to register on CSD. Suppliers registered on the CSD must submit proof of registration to Seda.
- 2.3 Bids received after the closing date and time will not be considered. Bidders are therefore strongly advised to ensure that their bids be dispatched timeously allowing enough time for any unforeseen events that may delay the delivery of the bid.
- 2.4 This Bid is subject to the Preferential Procurement Policy Framework Act and the Preferential Procurement Regulations of 2017, the National Treasury General Conditions of Contract (GCC) and, if applicable, any other special conditions of contract.
- 2.5 The Standard Bidding Documents (SBD) contained in this RFP/T are compulsory documents and must be completed, signed and returned with this bid proposal. Failure to submit completed and signed SBD documents may invalidate the tender proposal.
- 2.6 Should the bidder desire to make any departures from, or modifications to this tender/ bid or to qualify its bid in any way, it shall clearly set out its tender departure/ modification as an Annexure, or alternatively state the content in a covering letter attached to the tender proposal referred to herein. Unless otherwise specified and stipulated in writing, any part of the Bidder's bid which deviates from any terms and conditions stated within the tender document, shall be of no force or effect.
- 2.7 This tender document, together with associated compulsory forms and annexures, may NOT be retyped or re-drafted, but photocopies or reprints may be prepared and used.
- 2.8 This tender document, together with compulsory forms should be filled in with black ink.
- 2.9 Bidders should check the numbers of the pages of the tender document and satisfy themselves that none are missing or duplicated. No liability shall be accepted in regard to claims arising from the fact that pages are missing or duplicated.
- 2.10 The tender price must be valid for acceptance for a period of 120 calendar days after the closing date of the tender.
- 2.11 During the validity period of the bid, the proposed team members proposed (if applicable), must be confirmed as being available.
- 2.12 Only firm prices will be accepted for the full duration of the contract.
- 2.13 Failure to have the Price Declaration of this tender document completed and signed, or signed by a duly authorized person, will constitute non-commitment by the Bidder, and the bid may be invalidated.
- 2.14 A detailed price break-down of the Total Cost of Ownership (TCO) must be provided to support the Price Declaration of this tender.

- 2.15 All prices must be quoted in South African Rands and be inclusive of all costs and applicable taxes (inclusive of Value Added Tax (VAT) etc.).
- 2.16 Seda reserves the right to only accept part of the submitted bid by a Bidder.
- 2.17 Seda reserves the right to withdraw this tender.
- 2.18 Unless specifically provided for in the tender document, no tenders will be considered if submitted or transmitted by facsimile, e-mail or similar apparatus.
- 2.19 Seda reserves the right to accept or reject any tender proposal.
- 2.20 The Bidder's company letterhead must be used for the proposal's cover letter and reflect the company name, address, contact details and company registration number.
- 2.21 The correct Tender Reference Number (See the front page of this RFP/T for the Tender Number) and the bidding company's name must appear on all pages of the proposal.
- 2.22 All pages of the proposal must be initialed by the responsible person.
- 2.23 These General Conditions of Tender (GCT) form part of, and must be read in conjunction with, the attached National Treasury General Conditions of Contract (GCC), and failure to comply therewith may invalidate the tender. The GCC must be returned with the RFP/T initialed on each page.
- 2.24 Seda is committed to a fraud-free environment. One call can keep Seda Fraud & Corruption Free. Individuals may report any suspicious activity by calling the Seda Fraud Hotline: 0800 701 701; or e-mail: [FraudPrevention@seda.org.za](mailto:FraudPrevention@seda.org.za); or sms: 39772.
- 2.25 Bids must be delivered to the correct address/ location which is indicated in the tender document, and must be delivered timeously, as late bid submissions will NOT be accepted for consideration.
- 2.26 The award of the bid may be subjected to price negotiations with the preferred Bidder(s).
- 2.27 The successful bidder will be required to sign a written contract.



### **3. TAX COMPLIANCE REQUIREMENTS**

- 3.1 Bidders must ensure compliance with their tax obligations.
- 3.2 Bidders are required to submit their unique personal identification number (pin) issued by SARS to enable Seda to view the taxpayers profile and tax status.
- 3.3 Application for Tax Compliance Status (TCS) or pin may also be made via e-filing in order to use this provision, taxpayers will need to register with SARS as e-fillers through the website [www.sars.gov.za](http://www.sars.gov.za)
- 3.4 Bidders may also submit a printed TCS together with the bid.
- 3.5 In bids where consortia/joint ventures/sub-contractors are involved, each party must submit a separate proof of TCS/pin/CSD number.
- 3.6 When no TCS is available but the bidder is registered on CSD, a CSD number must be provided.

**SECTION B COMPULSORY TENDER FORMS FOR COMPLETION BY THE BIDDER**

#### 4 SCM/PD001: PRICE DECLARATION BY THE BIDDER

I/ We have examined the information provided in your tender document and offer to undertake the work prescribed in accordance with the requirements as set out in the tender document. The tender price quoted in this tender is valid for the stipulated period of 120 days from date of closure of this bid. I/We confirm that this tender will remain binding upon me/ us and may be accepted by Seda at any time before the expiry date.

Name and Surname : \_\_\_\_\_  
 Signature : \_\_\_\_\_  
 Date : \_\_\_\_\_

Are you duly authorized to commit this tender : 

Yes	No
-----	----

Capacity under which this tender is signed : \_\_\_\_\_  
 (Attach proof of authority to sign this bid e.g. resolution of directors, etc.)

#### TOTAL TENDER PRICE IN SA RANDS

Total Cost of Ownership (TCO) to Seda

(Inclusive of VAT, Discounts, etc.) R \_\_\_\_\_

Description	FOR THE SUPPLY, DELIVERY, TRAINING AND SUPPORT OF 5000 POINT OF SALE (POS) DEVICES TO SELECTED SEDA CLIENTS AT THEIR PLACE OF BUSINESS OPERATIONS NATIONALLY.
Bid price	
VAT	
Total Bid price inclusive of VAT	

\*A detailed price breakdown of the TCO as declared, must be provided.

**5 SCM/DOI003: DECLARATION OF INTEREST (SBD4)**

**DECLARATION OF INTEREST**

1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

- 2.1 Full Name of bidder or his or her representative: .....
- 2.2 Identity Number: .....
- 2.3 Position occupied in the Company (director, trustee, shareholder<sup>2</sup>): .....
- 2.4 Company Registration Number: .....
- 2.5 Tax Reference Number: .....
- 2.6 VAT Registration Number: .....

2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

<sup>1</sup>“State” means -

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

<sup>2</sup>“Shareholder” means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7 Are you or any person connected with the bidder YES / NO  
 presently employed by the state?

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member: .....

.....

.....

Name of state institution at which you or the person  
 connected to the bidder is employed : .....

.....

Position occupied in the state institution: .....

Any other particulars: .....

.....

2.7.2 If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? **YES / NO**

2.7.2.1 If yes, did you attached proof of such authority to the bid document? **YES / NO**

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

2.7.2.2 If no, furnish reasons for non-submission of such proof:

.....  
 .....  
 .....  
 .....

2.8 Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months? **YES / NO**

2.8.1 If so, furnish particulars:

.....  
 .....  
 .....

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid? **YES / NO**

2.9.1 If so, furnish particulars.

.....  
 .....  
 .....

2.10 Are you, or any person connected with the bidder, YES / NO  
 aware of any relationship (family, friend, other) between  
 any other bidder and any person employed by the state  
 who may be involved with the evaluation and or adjudication  
 of this bid?

2.10.1If so, furnish particulars.

.....  
 .....  
 .....

2.11 Do you or any of the directors / trustees / shareholders / members YES / NO  
 of the company have any interest in any other related companies  
 whether or not they are bidding for this contract?

2.11.1If so, furnish particulars:

.....  
 .....  
 .....

**3. Full details of directors / trustees / members / shareholders.**

Full Name	Identity Number	Personal Tax Reference Number	State Employee Number / Persal Number

4. DECLARATION

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME SHOULD THIS DECLARATION  
PROVE TO BE FALSE.

.....

Signature

.....

Date

.....

Position

.....

Name of bidder



## **6 SCM/PCF004: PREFERENCE POINTS CLAIM FORM (SBD6.1)**

### **PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS OF 2017.**

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

**NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.**

#### **1. GENERAL CONDITIONS**

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated not to exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 preference point system shall be applicable.
- 1.3 Points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
B-BBEE STATUS LEVEL OF CONTRIBUTOR	20
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### **2. DEFINITIONS**

- (a) **“B-BBEE”** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;

- (b) **“B-BBEE status level of contributor”** means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) **“bid”** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) **“Broad-Based Black Economic Empowerment Act”** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) **“EME”** means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) **“functionality”** means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) **“prices”** includes all applicable taxes less all unconditional discounts;
- (h) **“proof of B-BBEE status level of contributor”** means:
  - 1) B-BBEE Status level certificate issued by an authorized body or person;
  - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
  - 3) Any other requirement prescribed in terms of the B-BBEE Act;
- (i) **“QSE”** means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (j) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

### 3. POINTS AWARDED FOR PRICE

#### 3.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 is allocated for price on the following basis:

$$P_s = 80 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

- $P_s$  = Points scored for price of bid under consideration
- $P_t$  = Price of bid under consideration
- $P_{\min}$  = Price of lowest acceptable bid

**4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR**

- 4.1 In terms of Regulation 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

**5. BID DECLARATION**

- 5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

**6. B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1**

- 6.1 B-BBEE Status Level of Contributor: . = .....(maximum of 20 points)  
 (Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.)

**7. SUB-CONTRACTING**

- 7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

- 7.1.1 If yes, indicate:

- i) What percentage of the contract will be sub-contracted.....%  
 ii) The name of the sub-contractor.....  
 iii) The B-BBEE status level of the sub-contractor.....  
 iv) Whether the sub-contractor is an EME or QSE

(Tick applicable box)

YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

- v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2017:

Designated Group: An EME or QSE which is at last 51% owned by:	EME ✓	QSE ✓
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
<b>OR</b>		
Any EME		
Any QSE		

**8. DECLARATION WITH REGARD TO COMPANY/FIRM**

8.1 Name of company/firm:.....

8.2 VAT registration number:.....

8.3 Company registration number:.....

**8.4 TYPE OF COMPANY/ FIRM**

- ☐ Partnership/Joint Venture / Consortium
- ☐ One person business/sole propriety
- ☐ Close corporation
- ☐ Company
- ☐ (Pty) Limited

[TICK WHERE APPLICABLE]

**8.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES**

.....  
 .....  
 .....

**8.6 COMPANY CLASSIFICATION**

- ☐ Manufacturer
- ☐ Supplier
- ☐ Professional service provider
- ☐ Other service providers, e.g. transporter, etc.

[TICK WHERE APPLICABLE]

- 8.7 Total number of years the company/firm has been in business:.....
- 8.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
- i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
  - iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have -
    - (a) disqualify the person from the bidding process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution.

<p><b>WITNESSES</b></p> <p>1. ....</p> <p>2. ....</p>	<p style="text-align: center;">..... SIGNATURE(S) OF BIDDERS(S)</p> <p>DATE: .....</p> <p>ADDRESS .....</p> <p>.....</p> <p>.....</p>
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## 7 SCM/DPSCM005: DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES (SBD8)

- 1 This Standard Bidding Document must form part of all bids submitted.
- 2 This document serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have-
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- 4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	<p>Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?</p> <p>(Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied).</p> <p>The Database of Restricted Suppliers now resides on the National Treasury's website (<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) and can be accessed by clicking on its link at the bottom of the home page.</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>

4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?  The Register for Tender Defaulters can be accessed on the National Treasury's website ( <a href="http://www.treasury.gov.za">www.treasury.gov.za</a> ) by clicking on its link at the bottom of the home page.	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4.1	If so, furnish particulars:		

**CERTIFICATION**

I, THE UNDERSIGNED (FULL NAME).....

CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.

I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
**Signature**

.....  
**Date**

.....  
**Position**

.....  
**Name of Bidder**



## **8 SCM/IBD006: CERTIFICATE OF INDEPENDENT BID DETERMINATION (SBD9)**

- 1 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited / submitted.
- 2 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

<sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

### CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:

\_\_\_\_\_  
(Bid Number and Description)

in response to the invitation for the bid made by:

\_\_\_\_\_  
(Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: \_\_\_\_\_ that:

(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and

- (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder.
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
- (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation);
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit, or not to submit a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

<sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

.....

Signature

.....

Date

.....

Position

.....

Name of Bidder

## 9 SCM/SPBD007: BANKING DETAILS

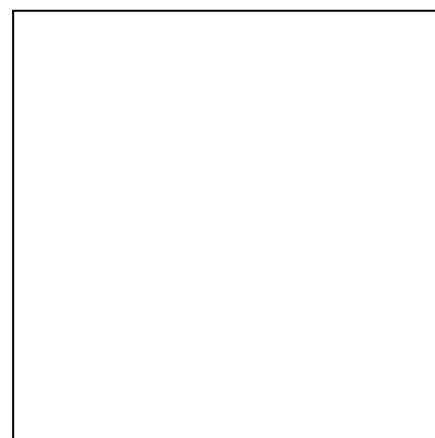
I/We hereby request and authorize you to pay any amounts which accrue to me/us to the credit of my/our bank account with the below-mentioned bank. I/we understand that the credit transfer hereby authorized will be processed by computer through a system known as **Electronic Funds Transfer** and I/we also understand that no additional advice of payment will be provided by my/our bank, but details of each payment will be printed on my/our bank statement or any accompanying voucher. (This does not apply where it is not customary for banks to issue bank statements.) I/we understand that a payment will be applied by **Seda** in the normal way, and that it will indicate the date on which funds will be available in my/our account.

Bank Account Name : \_\_\_\_\_  
 Name of Bank : \_\_\_\_\_  
 Branch Code & Name : \_\_\_\_\_  
 Account Number : \_\_\_\_\_  
 Type of Account:      Cheque    ☐              Savings    ☐              Transmission    ☐

Bank details to be certified as correct by DATE STAMP of BANK:

DATE STAMP OF BANK

Name and Surname : \_\_\_\_\_  
 Signature : \_\_\_\_\_  
 Designation : \_\_\_\_\_  
 Tel number : (\_\_\_\_\_) \_\_\_\_\_  
 Fax number : (\_\_\_\_\_) \_\_\_\_\_



NAME AND SURNAME : .....  
 (Bank Official)  
 SIGNATURE : .....  
 (Duly Authorised to Sign)  
 ON BEHALF OF : .....  
 (Name of Organization)  
 DATE : .....

**SECTION C: TERMS OF REFERENCE**

## 10 INTRODUCTION

The Small Enterprise Development Agency (Seda) is an agency of the South African Department of Small Business Development (dsbd). Seda was established in December 2004, through the National Small Business Amendment Act, Act 29 of 2004. The National Small Business Act of 2004 gave the Small Enterprise Development Agency (Seda) the mandate to coordinate and provide non-financial support services to Small Enterprises through a network of Branches and Service Providers.

As a part of the DSBD portfolio, Seda is an integral part of providing non-financial support to beneficiaries of the Township and Rural Enterprise Development Programmes (TREP). One of these programmes is the Spaza Shop Support Programme (SSSP) in who's Term Sheet it specifies that part of Seda's responsibilities include facilitating access to point of sale devices and airtime and electricity vending capabilities.

Seda started the process of identifying potential point of sale device suppliers in July 2020, however it was instructed by the ministry to hand over the process to be driven by the DSBD. The DSBD and portfolio were then involved in various discussions with various companies to sign an MoU for the supply of the said devices. Ultimately, this process ended and in February and March 2021 a comparative analysis was done of the various suppliers. The ultimate resolution of the department was to hand Seda back the mandate of procuring the devices for the beneficiaries of the programme.

## 11 BACKGROUND

Seda's legislative mandate and mission give direction regarding what is expected from Seda in the long term. The expected impact of Seda is an increased contribution of small enterprises to the South African economy and promotion of economic growth, job creation and equity. In a drive to achieve the stated ultimate outcome, Seda has outlined its strategic goals as follows:

- Enhance competitiveness and capabilities of small enterprises through coordinated services, programmes and products;
- Ensure equitable access to business support services;
- Strengthen the organisation to deliver on its mission.

The service delivery network of Seda consists of delivery points located throughout the country. These points currently take the form of Seda branches, Seda enterprise development centers and Seda supported incubation centers. Seda also utilises information kiosks and mobile units to access remote areas. In addition, Seda co-locates primarily with local municipalities and various other partners in areas where it

does not have a branch. Seda has an established network of 9 Provincial Offices, 53 branches, 19 mobile units, 12 satellite offices, 78 Incubation Centers and 72 access points where Seda co-locates.

## 12 SCOPE OF WORK/REQUIREMENTS

- 12.1 Provide 5000 Point of Sale Devices to selected Seda clients distributed through the Seda Provincial Network. Delivery to be to the relevant Seda Provincial Office as per **Annexure A**.
- 12.2 Initial training on the use of the Device must be done for all beneficiaries within three months of Seda providing the Service Provider with the list of beneficiaries.
- 12.3 Provide ongoing telephonic support to the users for the period of two (2) years.
- 12.4 Ensure that there is built in capability for Airtime and Electricity Vending by the business owner.
- 12.5 Be prepared to share operational data obtained by the Service Provider, from the beneficiaries with Seda to track sales and turnover.
- 12.6 Costing must be once-off, i.e. no licence or monthly fees and capped transaction fees must be disclosed. All other fees related to add on services, support, etc. must be disclosed.
- 12.7 RICA and other minimum compliance related processes must be included.

## 13 PROJECT DELIVERABLES AND TIME FRAMES

- From the list of beneficiaries provided by Seda, the Service Provider must undertake RICA and related processes to ensure compliance.
- Once beneficiaries have been approved by the Service Provider, the device must be delivered to the relevant Seda provincial office.
- Training of the beneficiary on the use of the Point of Sale device as well as the vending of Airtime and Electricity must take place as soon as possible after the delivery of the device.
- Transaction data retrieved by the Service Provider on the beneficiary, including turnover, airtime and electricity vending statistics must be shared with Seda for a minimum period of two (2) years after the conclusion of the contract.
- Ongoing telephonic support and troubleshooting must be provided to beneficiaries for a minimum period of two (2) years.
- Device warrantee/replacement guarantee for 2 years must be included.



- The maximum timeframes for the delivery and training of beneficiaries will be three (3) months from the date where the list of beneficiaries is shared with the service provider.
- The Service Provider will be required to share beneficiary data with Seda, for a period of 18 Months, starting six months after the signing of the contract. The data must be shared quarterly with Seda and include Turnover and Sales data.
- The service provider will be required to provide ongoing telephonic support to all the beneficiaries from the date that they are trained through to the end of the contract.

**Requirements including:**

- Proven track record of supplying the device and providing support and training to SMME's on their use.

**Minimum Device Requirements**

- Stand-alone Point of Sale Device, which does not require connection via any other personal device i.e. smartphone, computer etc.
- 3G connectivity (Data for processing transactions must be fully inclusive for the duration of the contract).
- Ability to process the following types of transactions:
  - Tap
  - Swipe
  - Chip & Pin
- Ability to interface with suppliers of goods and services and link into an inventory management system

**Minimum Vending Capability**

- Ability to sell electricity nationally.
- Ability to sell airtime and data for the following network providers
  - MTN
  - Telkom
  - Vodacom
  - Cell C

## Training Requirements

After being trained by the Service Provider, the beneficiary must be able to:

- Use the Point of Sale Device to conclude transactions.
- Understand the maintenance and device care required.
- Understand how to access ongoing device support.
- Be able to sell Airtime and Electricity to customers.
- Be able to maintain their ability to sell Airtime and Electricity.
- Be made aware of the data collection and sharing and the purpose thereof.
- Be made aware that any additional services outside the airtime and electricity vending and point of sale device is a matter solely between the beneficiary and the contracted Service Provider.
- Be made aware of all the financial costs implicit in the use of a P.O.S and associated services, i.e. the transaction fees.

## 14 SEDA'S ROLES AND RESPONSIBILITIES

- Non-Compulsory Briefing of Service Providers for clarity on ToR requirements.
- Allocate relevant managers/advisors as subject matter expert/s to provide guidance and advise the Service Provider on the actual deliverables
- Provide a list of approved beneficiaries totaling a minimum of Five Thousand (5 000) beneficiaries, Seda will be required to replace uncontactable, non-compliant beneficiaries, with replacements within a period of six months from the signing of the contract.
- Coordinate and facilitate the delivery of devices to the beneficiaries.
- Assist the Service provider in coordinating the training of the beneficiaries on the use of the device.
- Use and analyse the data received from the contracted Service Provider to determine, amongst others, Failure rates, Turnover Growth and device usage.
- Monitor the project timelines and plan for feedback sessions with relevant internal stakeholders.

## 15 EVALUTION OF THE TENDER PROPOSAL

The proposal should be concise, specific and complete and should demonstrate a thorough understanding of the minimum requirements.

### 15.1 PHASE 1: PRE-QUALIFICATION CRITERIA

The following criteria will form the basis of evaluating all bids received and failure to comply with the pre-qualification criteria may result in the disqualification of the bid:

1.	A fully completed Tender Document with duly completed compulsory documents must be signed and certified where required and submitted as part of the bidder's tender submission  Include the National Treasury General Conditions of Contract (GCC) and the National Industrial Participation Programme (NPP) Standard Bidding Documents (SBD) 5
2.	Approval Certificate issued by ICASA for the device in terms of section 35(1) of the electronic communications act.

Only bids meeting the above Pre-Qualification Criteria will qualify to be further evaluated for Phase 2: Functionality Criteria.

## 15.2 PHASE 2: FUNCTIONALITY CRITERIA

The following criteria will be used to evaluate all bids that qualified at Phase 1: Pre-Qualification stage. Bids must score a minimum of seventy percent (70%), seventy points (70 points) on Phase 2 being the stipulated minimum threshold for Functionality Criteria. Only qualifying bids meeting/exceeding the stipulated minimum threshold for the Phase 2: Functionality Criteria will be considered for Phase 3: Presentation and Demonstration

PHASE 2: FUNCTIONAL CRITERIA EVALUATION			
Functionality Criteria		Points Allocation	Weighting of Importance %
1.	<b>Experience/Track Record</b>		
1.1	<p>For the purpose of this request, the Service Provider / Enterprise will need to provide details of the following:</p> <p><b>Proof of 5000 or more active Point of Sale Devices currently in the Market</b> (<i>The number of units indicated below need be have been actively used by the business owner at least once in the month prior to tendering. Provide data sheet showing the number of devices, when they were last used and the data points collected</i>)</p> <p>Proof of less than 1000 units active = 0 points            Proof of 1001 - 2000 units active = 7 points            Proof of 2001 - 5000 units active = 12 points</p>	20	20%

1.2.	<p>Proof of 5001+ units active = 20 points</p> <p><b>Provision of Three Relevant Contactable References</b>  <i>(Reference Letters)</i></p> <p>No References = 0 Points</p> <p>1 Reference = 2 Points</p> <p>2 References = 3 Points</p> <p>3 references = 5 Points</p>	5	5%
2.	<b>Technical Capability</b>		
2.1.	<p><b>Point of Sale Device Functionality</b></p> <p>Proof that the device can offer the below minimum functionality:</p> <ul style="list-style-type: none"> <li>• Stand-alone Point of Sale Device, which does not require connection via any other personal device i.e. smartphone, computer etc.</li> <li>• 3G connectivity (Data for processing of transactions fully inclusive).</li> <li>• Ability to process the following types of transaction: <ul style="list-style-type: none"> <li>○ Tap</li> <li>○ Swipe</li> <li>○ Chip &amp; Pin</li> </ul> </li> <li>• Ability to vend electricity Nationally</li> <li>• Ability to sell airtime and data for the following network providers <ul style="list-style-type: none"> <li>○ Cell C</li> <li>○ MTN</li> <li>○ Telkom</li> <li>○ Vodacom</li> </ul> </li> <li>• Ability to link into supply chains and inventory management systems</li> </ul> <p><i>(Meets all the above stipulated criteria = 30 Points)</i>  <i>Does not meet all the above stipulated criteria = 0 Points)</i></p>	35	35%
	<ul style="list-style-type: none"> <li>• Ability to link into supply chains and inventory management systems</li> </ul> <p><i>(Meets the above stipulated criteria = 5 Points)</i>  <i>Does not meet the above stipulated criteria = 0 Points)</i></p>		

3	<p><b>Training</b></p> <p>Describe in detail the training methodology that will be applied during the training which must cover the following areas:</p> <ul style="list-style-type: none"> <li>• Usage of the Point of Sale Device to conclude transactions.</li> <li>• The maintenance and device care required.</li> <li>• Access to ongoing device support as well as accessing the warrantee/guarantee.</li> <li>• Usage of the Airtime and Electricity vending platform.</li> <li>• Awareness of the data collection and sharing and the purpose thereof.</li> <li>• Awareness of any additional services being offered outside the point of sale functionality and airtime and electricity vending airtime and electricity vending as well as the costs thereof, if applicable.</li> <li>• Awareness of all the financial costs implicit in the use of a P.O.S and associated services, i.e. the transaction fees.</li> </ul> <p>No methodology covering all of the above = 0 points  Methodology covering all of the above = 10 points</p>	10	10%
4.	<p><b>Support</b></p> <p><b>Proof of ongoing Customer Support Virtual and/or Physical</b>  No Proof of ongoing customer support = 0 Points  Proof provided of ongoing customer support = 10 Points</p> <p><b>Provision of a 2-year Warrantee/Guarantee</b>  No Warrantee/Guarantee = 0 Points  2 Year Warrantee/Guarantee = 10 Points</p> <p><b>Additional Functionality</b>  Provide a list of any additional functionality included with your device such as inventory management, financial services, business assistance etc.  No additional functionality provided = 0 Points  Additional functionality provided = 10 points</p>	30	30%
<b>Total points</b>		<b>(100)</b>	<b>100%</b>
<b>Stipulated Minimum Threshold</b>		<b>(70)</b>	<b>70%</b>

### 15.3 PHASE 3: PRESENTATION AND DEMONSTRATION

The below-mentioned evaluation criteria (see table below) will be applied to evaluate all bids where bids must score a minimum of seventy percent (70%) being seventy points (70 points) for Phase 3: Presentation and Demonstration evaluation, which is the stipulated minimum threshold (SMT) for Phase 3: Presentation and Demonstration Criteria. Only bids meeting/ exceeding the stipulated minimum threshold (SMT) for Phase 3: Presentation and Demonstration, will be considered for preference points.

PHASE 3 PRESENTATION AND DEMONSTRATION EVALUATION			
Functionality Criteria		Points Allocation	Weighting of Importance %
1.	<p><b>Demonstration</b></p> <p>For the purpose of this request, the Service Provider will be asked to provide a demonstration of their device and all its functionality as per the minimum device requirements specified below:</p> <ul style="list-style-type: none"> <li>• Stand-alone Point of Sale Device, which does not require connection via any other personal device i.e. smartphone, computer etc.</li> <li>• 3G connectivity (Data for processing of transactions fully inclusive).</li> <li>• Ability to process the following types of transaction: <ul style="list-style-type: none"> <li>○ Tap</li> <li>○ Swipe</li> <li>○ Chip &amp; Pin</li> </ul> </li> <li>• Ability to vend electricity Nationally</li> <li>• Ability to sell airtime and data for the following network providers <ul style="list-style-type: none"> <li>○ Cell C</li> <li>○ MTN</li> <li>○ Telkom</li> <li>○ Vodacom</li> </ul> </li> <li>• Ability to link into supply chains and inventory management systems</li> </ul> <p><i>(Demonstration of all functionality = 50 pts)</i>  <i>Not all functionality demonstrated = 0 pts)</i></p>	50	50%

2	<b>Presentation of Project plan</b>  <b>The service provider will be required to present their project plan, including relevant processes including the following elements:</b> <ul style="list-style-type: none"> <li>• Handover &amp; Delivery (Nationally) (10 pts)</li> <li>• Training (10 pts)</li> <li>• Support (10 pts)</li> <li>• Troubleshooting (10 pts)</li> <li>• Payment Schedule in terms of the milestones of deliverables (10 pts)</li> </ul>	50	50%
<b>Total points</b>		<b>(100)</b>	<b>100%</b>
<b>Stipulated Minimum Threshold</b>		<b>(70)</b>	<b>70%</b>

Only bids meeting/ exceeding the stipulated minimum threshold (SMT) for Phase 3: Presentation and Demonstration, will be considered for preference points.

#### 15.4 PHASE 4: PREFERENCE POINTS SYSTEM

##### Awarding of Preference Points in terms of the Preferential Procurement Regulations of 2017

In respect to the awarding of preference points for Price and B-BBEE, a Bidder who submits the lowest acceptable bid will score 80 points for price. Bidders quoting higher prices will score lower points for price on a pro rata basis. A maximum of 20 points for B-BBEE will be awarded to a bidder for their status level of contributor.

Depicted in the table below, both the points allocated for Price (80) and the B-BBEE points (20) are combined or calculated to a total out of 100, and the tender must be awarded to the Bidder who scores the highest number of total points.

Preference Point Criteria		
Description		Points Allocation
1.	Price	80
2.	Broad-Based Black Economic Empowerment Status Level of Contribution	20
<b>Total Points</b>		<b>100</b>

**SECTION D: SUBMISSION QUALITY CHECKLIST**



## CHECKLIST OF DOCUMENTS/INFORMATION TO BE SUBMITTED WITH BID

A checklist below which is not mutually exclusive has been provided in order to highlight some of the important documents which must be included/ submitted with the Request for Proposal/ Tender (RFP/T 08-2021/22):

1	Covering letter
2	Tender Document fully completed and signed where applicable together with the National Treasury General Conditions of Contract initialled on each page
3	Approval Certificate issued by ICASA for the device in terms of section 35(1) of the electronic communications act.
4	Company Profile illustrating core business in highlighting the experience of Service Provider in supplying Point of Sale devices and associated training to the market, as well as the vending of electricity and airtime.
5	Description of the point of sale device including additional features/offerings excluded from the scope of work.
6	Provide a list of any additional functionality included with your device such as inventory management, financial services, business assistance etc.
7	Description of the Electricity and Airtime Vending platform.
8	<b>Proof of 5000 or more active Point of Sale Devices currently in the Market</b> (The number of units indicated below need be have been actively used by the business owner at least once in the month prior to tendering. Provide data sheet showing the number of devices, when they were last used and the data points collected
9	Detailed training methodology that will be applied during the training linked to the requirements of the TOR and evaluation criteria. The methodology should include the course content/approach related to the training of beneficiaries.
10	Sample of the data collected from POS device users, including Turnover/Sales Data.
11	Provide proof and overview of the ongoing support mechanism.
12	Detailed implementation plan with time lines and deliverables.
13	The Detailed cost breakdown VAT Inclusive (if applicable).
14	<b>Provide 2-year Warrantee/Guarantee.</b>
15	Three (3) contactable references by providing Reference Letters.
16	Valid B-BBEE Status Level Certificate / Sworn Affidavit, where all copies provided MUST be authenticated as true copies of the original document/s by a registered Commissioner of Oath.

17	Proof of registration on National Treasury's Central Supplier Database (CSD).
18	SBD 4 - Declaration of Interest duly completed.
19	SBD 6.1 - Preference Points Claim Form duly completed.
20	SBD 8 - Declaration of Bidder's Past Supply chain Management Practices duly completed.
21	SBD 9 - Certificate of Independent Bid Determination duly completed.
22	Any disclosure with reference to completed SBD forms, by bidder (if applicable).
23	Bank Details.

**NOTE:**

- Ensure that all document attachments are clearly marked and the tender proposal is submitted in a clear, logical and well-marked sequence together with an index of documents.
- Only one submission is required per property recommended.

## **SECTION E: ANNEXURES**

### **ANNEXURE A:**

- **SEDA'S PROVINCIAL NETWORK DELIVERY DETAILS**

### **ANNEXURE B:**

- **NATIONAL TREASURY'S GENERAL CONDITIONS OF CONTRACT**

### **ANNEXURE C:**

- **NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME (SBD 5)**