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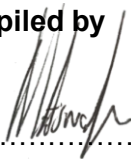
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Date: 2026/01/15 .....

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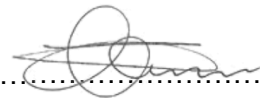
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## **1. INTRODUCTION**

A tender evaluation strategy processes is a methodology used at Matimba Power Station (MPS) to assess the Supplier/Contractor's tendering documents and proceed to placement of Contracts. A technical scope is widely discussed together with the required specification to clearly inform the bidder of the mandatory and quantitative requirements as per Eskom procurement policies. Generation tender technical evaluation procedure involves the Technical Evaluation Strategy (TES) procedure as part of the supply chain management process.

## **2. SUPPORTING CLAUSES**

### **2.1 SCOPE**

The document covers the procedures/processes used during the TES which is applicable to the supply and delivery of steel structure material to Matimba Power Station as per request.

#### **2.1.1 Purpose**

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

#### **2.1.2 Applicability**

The document to be applied at Matimba Power Station.

### **2.2 NORMATIVE/INFORMATIVE REFERENCES**

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

#### **2.2.1 Normative**

- [1] 240-168966153: Generation Tender Technical Evaluation Procedure
- [2] ISO 9001: Quality Management Systems.
- [3] 32-1034: Eskom Procurement Policy.
- [4] 32-Preferential Procurement Policy Framework Act 5 of 2000.

#### **2.2.2 Informative**

- [1] 240-51017652: Guideline for Technical Assurance.
- [2] 32-1033: Eskom Procurement and Supply Chain Management Policy.

## **2.3 DEFINITIONS**

<b>Abbreviation</b>	<b>Description</b>
Bidder	An organization making a formal offer in order to provide services.
Contract	A legal written document binding two or more parties as an agreement enforced by law.
Services	Activities that an organization performs for another in exchange for payment.
Supplier/Contractor	An organization that provides services.

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### 2.3.1 Classification

**Controlled Disclosure:** Controlled Disclosure to external parties (either enforced by law, or discretionary).

### 2.4 ABBREVIATIONS

Abbreviation	Description
CSD	Central Supply Database.
ID	Identification Document.
IMS	Integrated Management System
ISO	International Organization for Standardization.
MPS	Matimba Power Station.
PO	Purchase Order.
SAISC	South African Institute of Steel Construction
SATAS	South African Technical Auditing Services
SANS	South African National Standards
SoW	Scope of Work.
N/A	Not Applicable
TES	Tender Evaluation Strategy.
TET	Technical Evaluation Team.

### 2.5 ROLES AND RESPONSIBILITIES

As per 240-168966153: Generation Tender Technical Evaluation Procedure for Generation

### 2.6 PROCESS FOR MONITORING

N/A

### 2.7 RELATED/SUPPORTING DOCUMENTS

Refer to item 2.2 of the document.

## 3. TENDER TECHNICAL EVALUATION STRATEGY

### 3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%. [1]

### 3.2 TET MEMBERS

**Table 1: TET Members**

TET number	TET Member Name	Designation
TET 1	Tebogo Matswalela	Senior Technician Civil
TET 2	Vumile Goso	Senior Advisor Technical Support
TET 3	David Mabela	Senior Supervisor Techn Maintenance

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TET 4	Xolani Bila	Engineer Prof Engineering
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**3.3 MANDATORY TECHNICAL EVALUATION CRITERIA**

**Table 2: Mandatory Technical Evaluation Criteria**

*The supplier must meet the mandatory criteria in this table for them to proceed to the next stage of qualitative technical evaluation.*

	<b>Mandatory Technical Criteria Description</b>	<b>Reference to Technical Specification / Tender Returnable</b>	<b>Motivation for use of Criteria</b>
1.	Supplier's Integrated Management System (IMS) for steel components manufacturing and/or supply.	The supplier to provide their Integrated Management System (IMS) with valid certifications. <ul style="list-style-type: none"> <li>• ISO 9001:2015 – Quality</li> <li>• ISO 14001:2015 – Environmental</li> <li>• ISO 27001 – Occupational Health Safety</li> </ul>	This is to demonstrate that they: <ul style="list-style-type: none"> <li>• have the ability to consistently provide products and services that conform to customer, statutory and regulatory requirements.</li> <li>• provide safe and healthy workplaces by preventing work-related injuries and ill-health</li> <li>• manage their environmental responsibilities in a systematic and sustainable manner</li> </ul>

### 3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

**Table 3: Qualitative Technical Evaluation Criteria**

*The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 75%.*

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)
1.	<b>Company Profile</b>		<b>Tender Returnable (Supplier's Documents)</b>	<b>20</b>	<b>5 = 100%, 0 = 0%</b>
	1.1	Proof of Associate Corporate Membership within the Steel Industry – e.g. SAISC South African Institute of Steel Construction / SAISI South African Iron and Steel Institute etc.	<u>Tender returnable(s)</u> <ul style="list-style-type: none"> <li>Submit proof of valid associate corporate membership as a manufacturer of steel products / steel merchant</li> </ul>	20	5 = Valid Membership submitted 0 = No submission.
2.	<b>Company Experience</b>		<b>Reference to Technical Specification / Tender Returnable</b>	<b>50</b>	<b>5 = 100%, 4 = 80%, 2 = 40% &amp; 0 = 0%</b>
	2.1	Previously completed Orders with traceable Agreement Numbers and contactable references for structural steel material. Each order to be accompanied by the product-specific certification as recommended by the client (SANS 815, SANS 719, SANS 62, SANS 1182, SANS 4427-2, SATAS etc.)  Minimum three (3) years of supply and delivery of steel structure material.  <b><i>NB: (Delivery notes should be signed by the Client, and previous deliveries made should be in bulk)</i></b>	Proof of previous POs and delivery notes for supply and delivery of Stel structure material.  <u>Tender returnable(s)</u> <ul style="list-style-type: none"> <li>5 x Proof of POs with purchase order number/reference, and</li> <li>5 x Accepted Signed/ Accepted stamped delivery notes. <b><i>NB: Delivery notes shall be</i></b></li> </ul>	50	5 = Submitted 5 or more POs and delivery notes as per the tender returnable. 4 = Submitted 4 POs and delivery notes. 2 = Submitted 2 or 3 POs and delivery notes. 0 = Submitted 1 or 0 POs and delivery notes/not signed or

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			<p><i>signed/stamped by the Client.</i></p> <p><b>NB:</b> Each PO shall go along with a related delivery note and product-related specification.</p>		stamped delivery notes.
<b>3.</b>	<b>Method Statement/Technical proposal</b>		<b>Reference to Technical Specification / Tender Returnable</b>	<b>20</b>	<b>5 = 100%, 4 = 80%, 2 = 40% &amp; 0 = 0%</b>
	3.1	Method statement/Technical proposal shall be submitted by the Contractor detailing the supply and delivery of various industrial materials or similar scope.	A comprehensive method statement/Technical proposal of quality, purchasing, handling and transporting of required items shall be submitted.	20	<p>5 = Submitted a comprehensive method statement covering the quality, purchasing, handling and transportation of the items.</p> <p>4 = Submitted a comprehensive method statement covering 80% of the technical proposal.</p> <p>2 = Submitted a comprehensive method statement covering 70% of the technical proposal.</p> <p>0 = Not submitting a method statement/ Submitted irrelevant method statement (not as per criteria)/ less than 70% of the technical proposal</p>

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4		Letter of intent	Reference to Technical Specification / Tender Returnable	10	5 = 100%, 4 = 80%, 2 = 40% & 0 = 0%
	4.1	A letter of intent from the main Manufacturer confirming their agreement and commitment to supply the tenderer with all items as per scope of work.	<p>Tenderers to submit letter of intent from relevant steel manufacturers or suppliers confirming their agreement to supply them with all items listed in the scope of work.</p> <p>Multiple letters may be submitted from different manufacturers / suppliers intended to be used for the duration of the contract, provided they collectively cover the full scope.</p>	10	<p>5 = Submitted the letter of intent as per the tender returnable.</p> <p>0 = Not submitting the letter of intent/ Submitted letter of intent does not cover all items listed on scope of work.</p>

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				<b>TOTAL: 100</b>	

### **3.5 TET MEMBER RESPONSIBILITIES**

**Table 4: TET Member Responsibilities**

<b>Mandatory Criteria Number</b>	<b>TET 1</b>	<b>TET 2</b>	<b>TET 3</b>	<b>TET 4</b>
1.1	X	X	X	X
<b>Qualitative Criteria Number</b>	<b>TET 1</b>	<b>TET 2</b>	<b>TET 3</b>	<b>TET 4</b>
2.1	X	X	X	X
3.1	X	X	X	X
4.1	X	X	X	X

**3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS**

**3.6.1 Risks**

**Table 5: Acceptable Technical Risks**

<b>Risk</b>	<b>Description</b>
1.	Minor deviation from the scope.
2.	Company profile with similar services.

**Table 6: Unacceptable Technical Risks**

<b>Risk</b>	<b>Description</b>
1.	Deviation from the scope.
2.	Inadequate scope.
3.	Non-submission of mandatory tender returnable(s).

**3.6.2 Exceptions / Conditions**

**Table 7: Acceptable Technical Exceptions / Conditions**

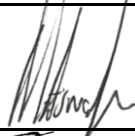




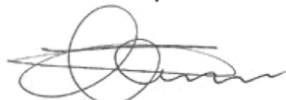
<b>Risk</b>	<b>Description</b>
1.	None.

**Table 8: Unacceptable Technical Exceptions / Conditions**

<b>Risk</b>	<b>Description</b>
1.	None.

#### 4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
Tebogo Matswalela	Senior Technician Civil	
Vumile Goso	Senior Advisor Technical Support	
David Mabela	Senior Supervisor Techn Maintenance	
Sitsi Mogoai	Senior Advisor Technical Support	<i>SBMogoai</i>
Xolani Bila	Engineering Prof Engineering	
Mpolokeng Mampane	Civil Engineering Manager	PP 
Jacky Mathobela	Engineering Manager	

#### 5. REVISIONS

Date	Rev.	Compiler	Remarks
January 2025	1	TA Matswalela	Compiled for TES process.
November 2025	2	TA Matswalela	Compiled for approval
January 2026	3	TA Matswalela	Revised with minor comments

#### 6. DEVELOPMENT TEAM

- Tebogo Matswalela

#### 7. ACKNOWLEDGEMENTS

- Sitsi Mogoai

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