

**RFB 3224-2025: PROCUREMENT OF REDHAT OPENSIFT PLATFORM PLUS & QUAY, GITLAB, AND DOCKER HUB LICENSES (INCLUDING MAINTENANCE AND SUPPORT) AS WELL AS REDHAT OPENSIFT CONSULTING SERVICES FOR A PERIOD OF THREE (03) YEARS.**

<u>No</u>	<u>QUESTIONS</u>	<u>ANSWERS</u>
1	<p>Please advise on what if the service provider is only authorised reseller of 1 or 2 software, does this mean the service provider should not quote, as you are looking for 3 software at the same time? Or I can quote for the one that I am an authorised reseller for?</p>	<p>The RedHat OpenShift licenses must be provided by approved resellers.</p> <p>The Docker and Gitlab Licences can be procured from the internet, and the approved reseller requirement does not apply to the procurement of these licenses.</p>
2	<p>Kindly advise if SITA will consider an alternative solution that aligns with:</p> <ul style="list-style-type: none"> <li>• <b>Fully meets the functional, technical, and operational requirements</b> as outlined in the RFB; and</li> <li>• <b>Remains fully compliant with the Public Finance Management Act (PFMA)</b> and SITA procurement policies; and</li> <li>• <b>Enhances value for money, flexibility, and long-term sustainability</b> for SITA.</li> </ul> <p>We confirm the following SUSE alternative solution:</p> <ul style="list-style-type: none"> <li>• Delivers <b>equivalent or superior functionality</b> to the required: <ul style="list-style-type: none"> <li>○ Red Hat OpenShift Platform Plus &amp; Quay</li> <li>○ GitLab Ultimate</li> <li>○ Docker Hub Team</li> </ul> </li> <li>• Supports all <b>core DevOps and Cloud IDE capabilities</b> , including: <ul style="list-style-type: none"> <li>○ Container orchestration and management</li> <li>○ CI/CD pipeline enablement</li> <li>○ Secure image repository and lifecycle management</li> </ul> </li> <li>• Meets the <b>consulting services requirement of 200 hours per annum</b> , covering: <ul style="list-style-type: none"> <li>○ Architecture design and validation</li> <li>○ Migration and containerisation</li> <li>○ Performance optimisation and security hardening</li> </ul> </li> <li>• It supports the <b>scalable licensing model</b> , allowing SITA to procure additional capacity as needed</li> </ul> <p>Our intention is not to deviate from the requirements, but rather to <b>enhance the value</b></p>	<p>No other alternative will be considered since the current Cloud IDE and DevOps Platforms are already built on the RedHat OpenShift Technology Stack.</p>

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	<p>delivered to SITA while remaining fully compliant with all regulatory and procurement frameworks. We remain committed to submitting a <b>fully compliant, competitive, and high-quality bid response</b>, and we welcome any guidance or clarification from SITA on this matter.</p>	
3	<ul style="list-style-type: none"> <li>• Will you accept references from our technical solutions partner if we enter into a Teaming Agreement or sub-contract with them in order to leverage their Openshift and consulting skills and satisfy the Bidder Capability and Bidder Certification requirement ?</li> <li>• Will SITA allow price adjustments for additional ad-hoc licenses (2.1 (c)) in Year 2 &amp; Year 3 or must we include ROE fluctuations and supplier price increases?</li> </ul>	<ul style="list-style-type: none"> <li>• Par 4.1.2 in RFB - In the case of joint ventures or consortiums the bidder must demonstrate that at least one of the parties to the bid response attended the briefing session (I think it is contradictory to the non- compulsory briefing session). Other than that, there is no mentioning that a consortium (Teaming Agreement) is not allowed</li> <li>• Please include ROE fluctuations and supplier price increases</li> </ul>

**Note: Bidders are allowed to send follow-up questions**