

THE APPOINTMENT OF A LEAD TRANSACTION ADVISOR (OR CONSORTIUM OF SERVICE PROVIDERS) TO PROVIDE TRANSACTION ADVISORY SERVICES TO CONDUCT A DUE DILIGENCE AND COMPILE A BUSINESS CASE FOR TWO BUSINESS ENTERPRISE OPPORTUNITIES BY CEF SOC.

RFP NUMBER: BEO/06/2025

ISSUE DATE: 13 JUNE 2025

CLOSING DATE: 07 JULY 2025 @ 12H00 PM

TENDER EXTENSION: 11 JULY 2025 @ 12H00 PM

TENDER VALIDITY PERIOD: 120 DAYS FROM THE CLOSING DATE

NB: THERE WILL BE A COMPULSORY BRIEFING SESSION:

Date: **04 July 2025**

Time: **10:00 AM**

Venue: **MS TEAMS**

https://teams.microsoft.com/l/meetup-join/19%3ameeting_OTQwYzgyN2MtNjAxMC00NGEyLTk2ZDUtNWl1NmVzMjBjZTc5%40thread.v2/0?context=%7b%22Tid%22%3a%2260c4f8ac-32f3-48e1-8c2c-f49c5ae390d9%22%2c%22Oid%22%3a%22300d68ad-6175-4d19-9c5c-e6a56aa37278%22%7d

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LIST OF ACRONYMS

CEF (SOC) LTD	Central Energy Fund – State Owned Company Limited
EME	Exempted Micro Enterprise
GBC	General Tender Conditions
ID	Identity Document
JV	Joint Venture
LOA	Letter of Award
NDA	Non-Disclosure Agreement
PTN	Post-Tender Negotiations
QSE	Qualifying Small Enterprise
RFP	Request for Proposal
SME	Small Medium Enterprise
SOC	State Owned Company
VAT	Value-Added Tax
ZAR	South African Rand

PART 1: NOTICE TO BIDDERS

1 INVITATION TO TENDER

Submissions to this RFP [hereinafter referred to as a Tender or a Proposal] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an entity, or Bidder].

Bidders must ensure that tenders are delivered timeously to the correct email address. As a rule, if a tender is late or delivered to the incorrect **email address**, it will not be accepted for consideration.

2 BRIEFING SESSION

Compulsory Briefing Session (04/07/2025)

3 DELIVERY INSTRUCTIONS FOR RFP

3.1 Delivery by Email

The proposals must be submitted via email to this mailbox: scm-epd@cefgroup.co.za

It should also be noted that late emails will be disqualified from further evaluation.

NB: Links will not be accepted, it will lead to disqualification.

4 COMMUNICATION

- For specific **technical and procurement queries**, the dedicated CEF (SOC) Ltd employee is **McKenzy Manana** with email McKenzyM@cefgroup.co.za.
- After the closing date of the RFP, a bidder may only communicate with the Procurement Department, specific person for this RFP on any matter relating to this RFP.
- Bidders are to note that changes to its submission will not be considered after the closing date.
- Bidders are warned that a proposal will be liable to disqualification should any attempt be made by a bidder either directly or indirectly to canvass any officer or employee of CEF (SOC) Ltd in respect of this RFP between the closing date and the date of the award of the business. Furthermore, bidders found to be in collusion with one another will be automatically disqualified and restricted from doing business with CEF (SOC) Ltd in the future.

5 INSTRUCTIONS FOR COMPLETING THE RFP

- All returnable documents in the proposal form [Part 3] must be returned with your Proposal.
- Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.
- The successful bidder [hereinafter referred to as the Service Provider] shall be in full and complete compliance with all applicable laws and regulations.

6 REPUDIATIONS

Bidders are hereby advised that CEF (SOC) Ltd is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of proposals. In particular, please note that CEF (SOC) Ltd reserves the right to:

- Modify the RFP's services and request bidders to re-tender on any such changes.
- Reject any proposal which does not conform to instructions and scope of work which are detailed herein.
- Disqualify proposals submitted after the stated submission deadline [closing date];
- Not necessarily accept the lowest priced proposal or an alternative tender.
- Reject all proposals, if it so decides.
- Withdraw the RFP on good cause shown.
- Award a contract in connection with this proposal at any time after the RFP's closing date.
- Award a contract for only a portion of the proposed services which are reflected in the scope of this RFP.
- Split the award of the contract between more than one bidder; or
- Make no award of a contract.
- Remove or add scope of work during the contract period.

In addition, CEF (SOC) Ltd reserves the right to exclude any bidder from the tendering process who has been found guilty of a serious breach of law during the preceding 5 [five] years, including but not limited to breaches of the Competition Act 89 of 1998. Bidders are required to declare such serious breach of law during the past 5 [five] years in Part 7 [Breach of Law].

Furthermore, CEF (SOC) Ltd reserves or its authorised representatives to conduct a “due diligence” on tender(s) regarding the Bidder’s legal and empowerment status, technical ability, creditworthiness, security clearance, etc. By submitting a tender, bidder (s) undertakes to co-operate fully in this regard, within two days of receiving notification from CEF (SOC) Ltd.

CEF (SOC) Ltd reserves the right to undertake post-tender negotiations [PTN] with selected bidders or any number of short-listed bidders, such PTN to include, at CEF (SOC) Ltd’s option, any evaluation criteria listed in this RFP document.

CEF (SOC) Ltd reserves the right to award the business to the highest scoring bidder/s unless objective criteria justify the award to another bidder.

Kindly note that CEF (SOC) Ltd will not reimburse any bidder for any preparatory costs or other work performed in connection with its proposal, whether or not the bidder is awarded a contract.

7 REASONS FOR DISQUALIFICATION

CEF reserves the right to disqualify any bidder on the following basis.

- Bidders who do not submit a valid Tax compliance status and / or proof of application of such as endorsed by SARS on the closing date and time of the bid submission and / or failure to provide the CEF with its SARS issued Tax Verification PIN code giving access to the CEF to electronically verify tax compliance.
- Bidders who submit incomplete information and documentation according to the requirements of this RFP document.
- Bidders who submit information that is fraudulent, factually untrue or inaccurate information.
- Bidders who receive information not available to other potential bidders through fraudulent means.

8 LEGAL REVIEW

- a) A proposal submitted by a bidder will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by CEF (SOC) Ltd’s Legal Counsel, prior to consideration for an award of business.
- b) ***CEF reserves the right to subject a bidder to security screening by Security State Agency (SSA) before appointment, undertaking the project or delivering goods or services.***

PART 2: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS

1. BACKGROUND OF THE PROJECT/SCOPE OF WORK

Refer to Annexure A: Scope of work and Evaluation criteria.

2. GENERAL SERVICE PROVIDER OBLIGATIONS

- The Service Provider(s) shall be fully responsible to CEF (SOC) Ltd for the acts and omissions of persons directly or indirectly employed by them.
- The Service Provider(s) must comply with the requirements stated in this RFP.

3. EVALUATION METHODOLOGY

CEF (SOC) Ltd will utilise the following methodology and criteria in selecting a preferred Service Provider, if so required:

Phase 1: Mandatory requirements.

Phase 2: Technical evaluation requirements.

Phase 3: Evaluation on Price and specific goals.

PART 3: PROPOSAL FORM

I/We _____

[name of entity, company, close corporation or partnership]

of [full address]

carrying on business trading/operating as

represented by _____

in my capacity as _____

being duly authorised thereto by a Resolution of the Board of Directors or Members or Certificate of Partners hereby offer to provide the abovementioned Services at the prices quoted in the schedule of prices in accordance with the terms set forth in the documents listed in the accompanying schedule of RFP documents.

I/We agree to be bound by those conditions in CEF (SOC) Ltd's:

- (i) Contract Conditions (to be available for the successful Bidder

I/We accept that unless CEF (SOC) Ltd should otherwise decide and so inform me/us in the letter of appointment, this Proposal [and, if any, its Annexures and Appendices], together with CEF (SOC) Ltd's acceptance thereof shall constitute a binding contract between CEF (SOC) Ltd and me/us.

Should CEF (SOC) Ltd decide that a formal contract should be signed and so inform me/us in a letter of appointment, this Proposal, Purchase Order [and, if any, its Annexures and Appendices] shall constitute a binding contract between CEF (SOC) Ltd and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the provision of Services within 4 [four] months thereafter, CEF (SOC) Ltd may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

I/We accept that any contract resulting from this offer will be for a period of 3 months. Furthermore, I/we agree to a penalty clause/s to be negotiated with CEF

(SOC) Ltd, which will allow CEF (SOC) Ltd to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed provision of the Services In addition, I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide CEF (SOC) Ltd with cause for cancellation.

ADDRESS FOR NOTICES

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The domicilium citandi et executandi shall be a place in the Republic of South Africa to be specified by the Bidder hereunder, at which all legal documents may be served on the Bidder who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Bidders shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract, which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

Bidder to indicate the details of its domicilium citandi et executandi hereunder:

Name of Entity: _____

Facsimile: _____

Address:

NOTIFICATION OF AWARD OF RFP

As soon as possible after approval to award the contract(s), the successful bidder [the **Service Provider**] will be informed of the acceptance of its proposal. Unsuccessful bidders will be advised in writing.

VALIDITY PERIOD

CEF (SOC) Ltd requires a validity period of 120 days [from closing date] against this RFP.

NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S)

The bidders must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [CC] on whose behalf the RFP is submitted.

(i) Registration number of company / C.C.

(ii) Registered name of company / C.C.

(iii) Full name(s) of director/member(s) Address/Addresses ID Number(s)

CONFIDENTIALITY

All information related to this RFP is to be treated with strict confidence. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information gleaned from provision of the Services, which is either directly or indirectly related to CEF (SOC) Ltd's business, written approval to divulge such information must be obtained from CEF (SOC) Ltd.

RETURNABLE DOCUMENTS

Returnable Documents means all the documents, Parts and Annexures, as listed in the tables below.

a) Returnable Documents

Failure to submit Returnable Documents at the closing date and time of this tender may result in a bidder's disqualification. Bidders are therefore urged to ensure that all these documents are returned with their Proposals.

Please confirm submission of the Returnable Documents detailed below by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS	YES	NO
Valid SARS tax compliance status [Consortia / Joint Ventures must submit a separate Tax compliance status for each party]		
Valid BBBEE affidavit/certificate		
CSD Summary Report or CSD supplier number (MAAA.....)		
PART 3 : Proposal Form		
PART 4 : Signing Power - Resolution of Board of Directors		
PART 5 : Certificate of Acquaintance with RFP Documents		
PART 6 : Certificate of Acquaintance with Scope of Work		

RETURNABLE DOCUMENTS	YES	NO
PART 7 : Breach of Law Form		
SBD 1 Invitation to bid		
SBD 4 Bidders disclosure		
SBD 6.1: Preference points claim form in terms of the preferential procurement regulations 2022		

CONTINUED VALIDITY OF RETURNABLE DOCUMENTS

The successful Bidder will be required to ensure the validity of all returnable documents, including but not limited to its Tax compliance status for the duration of any contract emanating from this RFP.

Should the Bidder be awarded the contract [**the Agreement**] and fail to present CEF (SOC) Ltd with such renewals as and when they become due, CEF (SOC) Ltd shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement forthwith without any liability and without prejudice to any claims which CEF (SOC) Ltd may have for damages against the Bidder.

By signing these RFP documents, the Bidder is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with all the conditions governing this RFP, including those contained in any printed form stated to form part hereof, and CEF (SOC) Ltd will recognise no claim for relief based on an allegation that the bidder overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or otherwise.

PART 4: SIGNING POWER – RESOLUTION OF BOARD OF DIRECTORS

NAME OF ENTITY: _____

It was resolved at a meeting of the Board of Directors held on _____ that

FULL NAME(S)

CAPACITY

in his/her capacity as indicated above is/are hereby authorised to enter into, sign, execute and complete any documents relating to this Proposal and any subsequent Agreement for the provision of Services. A list of those person(s) authorised to negotiate on behalf of the abovementioned entity [if not the authorised signatories] is also submitted along with this Proposal together with their contact details.

FULL NAME _____

SIGNATURE CHAIRMAN

FULL NAME _____

SIGNATURE SECRETARY

PART 5: CERTIFICATE OF ACQUAINTANCE WITH RFP DOCUMENTS

NAME OF ENTITY: _____

1. I/We _____ do hereby certify that I/we acquainted myself/ourselves with all the documentation comprising this RFP and all conditions contained therein, as laid down by CEF (SOC) Ltd SOC Ltd for the carrying out of the proposed service for which I/we submitted my/our Proposal.
2. I/we furthermore agree that CEF (SOC) Ltd shall recognise no claim from me/us for relief based on an allegation that I/we overlooked any RFP/contract condition or failed to take it into account for the purpose of calculating my/our offered prices or otherwise.
3. I/We accept that an obligation rests on me/us to clarify any uncertainties regarding this Tender which I/we may have, before submitting the Tender. I/We agree that I/we will have no claim based on an allegation that any aspect of this RFP was unclear but in respect of which I/we failed to obtain clarity.
4. I/we understand that the accompanying Tender will be disqualified if this Certificate is found not to be true and complete in every respect.
5. For the purposes of this Certificate and the accompanying Tender, I/we understand that the word "competitor" shall include any individual or organisation, other than the Bidder, whether or not affiliated with the Bidder, who:
 - a) Has been requested to submit a Tender in response to this Tender invitation.
 - b) Could potentially submit a Tender in response to this Tender invitation, based on their qualifications, abilities or experience; and
 - c) Provides the same Services as the Bidder and/or is in the same line of business as the Bidder.
6. The Bidder has arrived at the accompanying Tender independently from, and without consultation, communication, agreement or arrangement with

any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive Tendering.

7. In particular, without limiting the generality of paragraph 5 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - a) Prices;
 - b) Geographical area where Services will be rendered [market allocation]
 - c) Methods, factors or formulas used to calculate prices;
 - d) The intention or decision to submit or not to submit, a Tender;
 - e) The submission of a Tender which does not meet the scope of work and conditions of the RFP; or
 - f) Tendering with the intention of not winning the Tender.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, scope of work and conditions or delivery particulars of the Services to which this RFP relates.
9. The terms of the accompanying Tender have not been, and will not be, disclosed by the Bidder, directly or indirectly, to any competitor, prior to the date and time of the official Tender opening or of the awarding of the contract.
10. I/We am/are aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to tenders and contracts, Tenders that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of Part 59 of the Competition Act No 89 of 1998 and/or may be reported to the National Prosecuting Authority [NPA] for criminal investigation and/or may be restricted from conducting business with the public sector for a period not exceeding 10 [ten] years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

SIGNED at _____ on this _____ day of
_____20____

SIGNATURE OF WITNESS

SIGNATURE OF BIDDER

PART 6: CERTIFICATE OF ACQUAINTANCE WITH SCOPE OF WORK

I/We _____ do hereby certify that I/we acquainted myself/ourselves with all the documentation comprising the Scope of Work for the carrying out of the proposed Services for which I/we submitted my/our Proposal.

I/We furthermore agree that CEF (SOC) Ltd SOC Ltd shall recognise no claim from me/us for relief based on an allegation that I/we overlooked any provisions of the Scope of Work or failed to take it into account for the purpose of calculating my/our offered prices or otherwise.

I/We confirm having been advised that a signed copy of this Schedule can be submitted in lieu of the Scope of Work as confirmation in terms of the Returnable Schedule.

SIGNED at _____ on this _____ day of _____ 20__

SIGNATURE OF WITNESS

SIGNATURE OF BIDDER

PART 7: BREACH OF LAW FORM

NAME OF ENTITY: _____

I/We _____

do hereby certify that I/we **have/have not been** [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Bidder is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences.

Where found guilty of such a serious breach, please disclose:

NATURE OF BREACH:

DATE OF BREACH:

Furthermore, I/we acknowledge that CEF (SOC) Ltd SOC Ltd reserves the right to exclude any Bidder from the Tendering process, should that person or entity have been found guilty of a serious breach of law, tribunal or regulatory obligation.

SIGNED at _____ on this _____ day of
_____ 20__

SIGNATURE OF WITNESS

SIGNATURE OF BIDDER

ANNEXURE A: SCOPE OF WORK

APPOINTMENT OF A LEAD TRANSACTION ADVISOR (OR CONSORTIUM OF SERVICE PROVIDERS) TO PROVIDE TRANSACTION ADVISORY SERVICES TO CONDUCT A DUE DILIGENCE AND COMPILE A BUSINESS CASE FOR TWO BUSINESS ENTERPRISE OPPORTUNITIES BY CEF SOC.

1. INTRODUCTION

CEF (SOC) Ltd is a state-owned company (SOC) governed by the Central Energy Fund Act of 1977 and conduct its business as the holding company and through its subsidiaries that together constitute the CEF Group of companies. This represents an energy security of supply value chain comprising of exploration and production, coal and gas supply, liquid fuels processing, a renewables division, and liquids fuels storage/infrastructure.

CEF's approach is to use specialists and/or independent service providers to provide various advisory services for potential acquisitions and or investments. It is for these reasons that CEF intends to appoint a Lead Transaction Advisor (Or a Consortium of Service Providers). These advisory services may be required for CEF business needs (including CEF's partnerships), its subsidiaries and/or partners of the subsidiaries.

2. PURPOSE

CEF intends to appoint an independent **LEAD TRANSACTION ADVISOR (OR A CONSORTIUM OF SERVICE PROVIDERS)** to provide transactional advisory services and prepare independent due diligence, which include Enterprise Development support throughout life of project, commercial, financial, technical, legal, Environmental-Social-Governance, HSE and socio-economic studies and a recommendation to CEF and relevant Government structures that will support a Final Investment Decision. The advisor is expected to support CEF **from initiation up to and including the decision to either refer for investment by CEF or exit the ED at stage 1 or stage 2, see Figure 1.** The reports from the transaction advisors or specialists must be of acceptable standard to CEF and/or prospective lender(s).

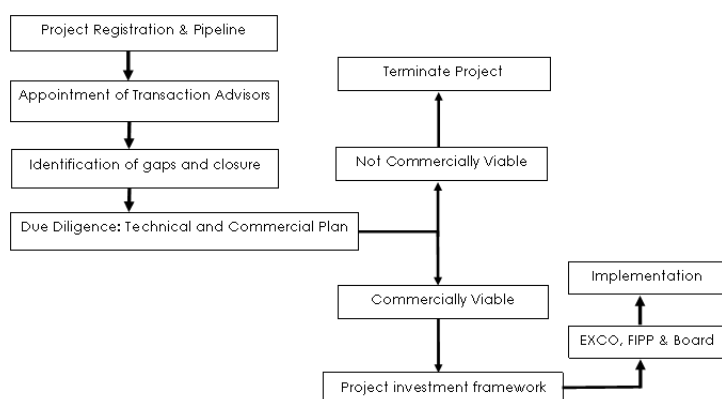


Figure 1: Project Flow Process

3. BACKGROUND

As a State-Owned Company, CEF has a responsibility to adhere to a number of regulations in order to aid the achievement of its strategic objectives. The successful/shortlisted service providers should demonstrate knowledge and/or capability in providing the required services efficiently and with a high degree of quality.

Two enterprise development partners invited CEF SOC to participate in the establishment of Energy business which includes amongst others the following;

- o Implementation of Energy solutions for indigent communities providing access to cleaner, affordable and more ecological energy alternative.
- o Implementation of retail Energy solutions for energy impoverished rural and township communities in identified areas.

CEF would like to make an investment once the due diligence process has been completed. Therefore, CEF requires services of a transaction advisor/consortium to assist with the investment appraisal process. The outcomes of the appraisal process will be used to inform the CEF final investment decision.

The scope of work/ terms of reference invite proposals from lead transaction advisors (the bidder must have Enterprise Development Support throughout life of project, Mergers & Acquisitions (M&A) and Corporate Finance experience) with specific experience in the Energy industry. The bidder's team (or consortium) must be suitably qualified and experienced in conducting independent Due Diligence for all the assets, with the following work streams: **Enterprise Development Support, Financial Modelling; Technical; Legal; Commercial; Environmental-Social-Governance, HSE and Socio-Economic.**

The bidder's team (or consortium) must have the following experience.

- o Not less than five (5) years of experience in successfully rendering and concluding transaction advisory services to business acquisitions.

The independent Due Diligence (DD) must support the Business Case and Final Investment Decision by CEF in the target.

The transaction advisory service providers will be required to provide services in an approach that is in line with standard Advisory Processes. The following phased approach for services is being considered by CEF:

Reviewing or preparing a financial model, and undertaking enterprise development support throughout life of project, commercial, technical, legal, ESG, HSE and socio-economic studies on the target asset and prepare business cases and provide a professional advice/opinion that will aid in an investment decision for the CEF and/or its partnerships, its subsidiaries and/or partnerships of the subsidiaries.

4. SCOPE OF SERVICES (SOS) / TERMS OF REFERENCES (TORs)

The bidder must indicate, in the table below (with a tick) the category of work they specialise in (core business) and the percentage of work that will be outsourced and/or subcontracted to other service providers:

Note:

Each Consortium member's administrative documents shall be required. These include Central Supplier Database (CSD) Number; Tax Compliance Status; BBBEE certificates etc.

CEF and/or its partners will from time to time engage with the lead transaction advisor and the consortium members to gain clarification and validate assumptions applied to the studies, etc. or any deliverables related to this transaction and/or project.

The lead transaction advisor will be required to provide:

- The service provider is expected to support CEF on the Enterprise Development Support on implementation on each individual project from cradle to grave to ensure that the needs and guidelines of CEF ED program are effective in maximising the socioeconomic impact in indigent communities.
- Assistance in reviewing and interpreting all information provided by CEF and/or the ED Partner and their contracted service providers or partners and request any information omitted relating to this transaction or project.
- Assistance in evaluating, reviewing and further advice on the asset and/or investment.
- Present its views, opinions, and recommendation as to what an optimal transaction structure will be.
- Conduct independent due diligence in all the streams highlighted below, and identifying critical risks and factor their impact onto the investment.
- Drafting, reviewing and negotiating all transaction Agreements, that includes all the relevant & applicable Legal Agreements, and any Finance Agreements if needed, etc.

Attend to all other matters reasonably incidental to the transaction of this nature including inter alia:

- Identifying, to the extend required, suitable auditors, technical/engineering experts, legal experts, BEE consultants and any other required service provider(s) to ensure effective and efficient implementation of the transaction / project.
- Compiling notifications to the various regulatory bodies having jurisdiction over the transaction(s) or CEF, its subsidiaries, the target asset(s) and/or investment (i.e. the Competition Commission, the Department of Minerals Resources and Energy, the National Treasury, etc.) and
- Reviewing and/or preparing relevant financial model(s).

- Review, analyse and model financial inputs and outputs during the due diligence for the purposes of (i) loan applications to financial institutions and (ii) investment application (decision) per relevant internal and external CEF processes.
- Prepare reports and PIM for loan applications and for CEF investment decision (applications) purposes.
- Provide transaction structuring advisory services for loan applications and investment decision (application) purposes.

5. WORK PACKAGES / DELIVERABLES

Category	Work package / Deliverables	Indicators / Activities
Enterprise Development Support	Commercial	<p>PPE: Quantification of the monetary value of the machinery, equipment, and or buildings, and opex.</p> <p>Sourcing: Articulation of local PPE sourcing.</p> <p>Local sourcing growth: Indication of increase in locally supplied products.</p>
	Engineering	Technology: developed technology adoption as certified by SANS for safe use including rollout of same technology in rural communities for beneficiation.
	Socio-Economic	<p>Localisation:</p> <p>Skills development: downstream supply chain individuals trained as artisans, technicians, and black people. Certified training of individuals. Value of training in ZAR.</p> <p>Job creation: jobs preserved, new skilled jobs created, new unskilled jobs created, classification of jobs created for youth, black youth, and the disabled.</p> <p>Small business promotion: procurement from EMEs QSEs and startups, non-financial support provision to small business, joint with CEF.</p> <p>Rural development: use of local labour in rural communities, value on local business, number of rural businesses developed, and value of sustainable developed local community.</p>

Transaction Advisory service	Commercial structuring of the transaction	<p>Option analysis, prepare a report with recommendations with focus on the following:</p> <p>Whether CEF should invest alongside two Enterprise Development partners assets via an SPV structure or exit the transaction.</p> <p>Perform the following assessments and advice CEF accordingly:</p> <p>Assess the two ED opportunities operational competence,</p> <p>Review and analyze the operational efficiency of the Energy business operations, including:</p> <ul style="list-style-type: none"> • Inventory management • Analysis of volumes traded • Supply chain and logistics • Employee management and training • Compliance with relevant regulations <p>Identify any potential operational inefficiencies or areas for improvement</p> <p>Evaluating two enterprise development partners strategy for achieving set strong returns.</p> <p>Assessing the experience of the two ED business leadership teams (Board, EXCO, ManCo).</p> <p>Engage on all commercial matters on behalf of CEF to the point of closing the deal.</p>
	Optimization of capital structure	Option analysis, prepare a report with recommendations
	Commercial/Marketing	<p>Conduct a market analysis to identify any potential market risks or opportunities, including:</p> <ul style="list-style-type: none"> • Market trends and competition • Customer demographics and preferences • Supply chain and logistics

		<p>Document any potential market risks or opportunities</p> <p>Prepare a report with recommendations concerning market segment where the two ED potential partners operate and their strategy for growth</p>
	Review or preparation of Base Case Financial Model	<p>Base Case Model and a Report with option analysis, scenario analysis and sensitivity analysis.</p> <p>The report should be based on sound Enterprise Development, corporate finance, and debt advisory experience, and Energy industry practices & insight.</p> <p>Prepare a Base Case FC Model with the ability to output relevant scenarios.</p> <p>Prepare an operational model which can be used for monitoring of the project's financial performance post investment for debt covenants purposes and investment performance monitoring purposes.</p>
	Due diligence	<p>Due diligence report (covering technical / operational, legal, marketing/commercial, ESG, HSE, Socio- Economic).</p> <p>Process, Milestones, Opinions, and submissions and/or recommendations to EXCO, FIPP, Board and DMRE (i.e. relevant PFMA sections, e.g. s54).</p>
	Transaction structuring including divestures	<p>Option analysis and recommendations focusing on:</p> <p>Possible exit strategies for CEF.</p>
	Risk Management (including any mitigation strategies)	<p>Risk & Mitigation schedule, Risk Management strategy, contracts and exit strategies</p>

<p>Legal</p>	<p>Detailed Legislation and constitutional documents (the compliance and the regulatory universe): Review, analysis, and recommendation</p>	<p>Review and opine on the supplier contract.</p> <p>Review and opine on the Land lease/property contracts.</p> <p>Review the licence and operating logistic inclusive on the storage and zoning legality.</p> <p>Off-take agreements from operating storage and logistic. Review and opine of MOI.</p> <p>Review and opine on the two ED business shareholders (Sanctions, credit, adverse media etc).</p> <p>Review and opine any other commercial contracts in place e.g. large customers if applicable etc</p> <p>Study the existing founding legislation (i.e. CEF Act of 1977) and make a recommendation on the relevance of the investment from a mandate-fit point of view.</p> <p>If necessary, develop an advisory notice in line with, amongst others, the Companies Act 71 of 2008 ("companies Act"), the Competition Act 89 of 1998, to be followed by CEF and the target company as well as Anti-Trust laws affecting the target company future or current structural setup.</p> <p>Review and opine on the MOI and the shareholders agreements that's already in place of the two ED partners.</p> <p>Prepare the necessary MOI /Shareholder Agreement / amendments and write-ups.</p> <p>Engage on all Legal matters on behalf of CEF to the point of closing the deal.</p> <p>Review and draft the SPA from start of negotiation to final execution of SPA.</p> <p>Legal support post signature of SPA to final fulfilment of condition precedents if any until the SPA is implemented.</p> <p>Regulator and compliance management of the transaction considering facilitation of funding, approval of credit terms for payment of consideration for the assets.</p>
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		<p>Support negotiation of structuring of security document and agreement including the payment of purchase price from secured lender/equity.</p> <p>Drafting of competition filing document and other regulatory approval documents that may be required for the transaction to reach financial close.</p> <p>Identification of labour issues or potential affected employees and support with legal resolution and process.</p> <p>Legal tax advisory and legal financial convents.</p>
Technical	Due Diligence Report and representation of CEF in technical engagements throughout the deal process.	<p>Review technical information provided by the investee seller.</p> <p>Engage on all technical matters on behalf of CEF to the point of closing the deal.</p> <p>Provide a technical Due Diligence Report that covers amongst others, the following key topics:</p> <p>Technical Statutory / Regulatory Compliance Status.</p> <p>Site Inspection: Conduct a thorough site inspection to identify any potential issues with the infrastructure, including:</p> <ul style="list-style-type: none"> • Storage tanks • Pumps and dispensers • Electrical and mechanical systems • Fire protection and suppression systems • Compliance with relevant health and safety regulations <p>Write a site inspection report, with location co-ordinates/map of the different sites</p> <p>Document any defects or required repairs</p>

		<p>Equipment and Systems:</p> <p>Review and inspect all equipment and systems, including:</p> <ul style="list-style-type: none"> • Energy dispensers and pumps • Electrical and mechanical systems • Fire protection and suppression systems • Security systems • Compliance with relevant health and safety regulations <p>Document any defects or required repairs</p> <p>Provide historical maintenance records and forecasted maintenance strategies</p> <p>Analyses of the following aspects to also be conducted:</p> <ul style="list-style-type: none"> • Operations Planning • Opex Optimisation • Capex Plans • Performance Management • Skills Transfer Plans • Human Resource Plans • Abandonment Plans and Provision • Infrastructure and Logistics • License Agreements • Assets Integrity • Maintenance Plans
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ESG and HSE	<p>Environmental: Focuses on a company's impact on the planet, including issues like climate change, resource use, and pollution.</p> <p>Social: Considers social aspects such as employee well-being, diversity, community engagement, and human rights.</p> <p>Governance: Addresses how a company is managed, including transparency, ethics, and board structure.</p> <p>Health: Ensures the well-being of employees, addressing physical and mental health.</p> <p>Safety: Aims to prevent accidents, injuries, and occupational hazards.</p> <p>Environment: Deals with minimizing environmental impact and complying with regulations.</p>	<p>Engage on all ESG & HSE matters on behalf of CEF to the point of closing the deal.</p> <p>Review and provide opinion analysis, Due Diligence report and recommendations</p> <p>Review compliance to Laws, Regulations & Requirements</p> <p>Provide legal advice on the governance model of the investee.</p> <p>Legal Strategy towards managing transition – Proposed Governance Arrangements in accordance with best practices, including, but not limited to the King's Code on Corporate Governance and other legislative requirements.</p>
Socio-Economic	<p>Employment Impact study, Economic Impact study, SMME or local procurement spend</p>	<p>Review and provide Opinion analysis, report and recommendations, impact thereof.</p> <p>Write a report on the following aspects:</p> <ul style="list-style-type: none"> • Job creation • CSI/CSR • Skills development • Enterprise development • Localisation

1 ACTIVITY BASED PRICING SCHEDULE

CEF seeks a fixed lump sum contract, which uses activity-based schedules to list activities/deliverables to be delivered under the contract. This activity schedule will be agreed between CEF and the winning bidder to trigger payments during the contract.

Description	Fees (Rands)
TRANSACTION ADVISORY SERVICES: DUE DILIGENCE	
Transaction Advisory Project Lead	
Legal	
Technical	
Commercial/Business case	
Financial modelling and valuations	
ESG, HSE & Socio-economic	
Other..... (bidder to amend pricing template to include other areas of work/categories as listed in section 4 of the scope of services above)	
Disbursements fees	
Sub-total (Excluding VAT)	
VAT (@15%)	
Sub-total (Including VAT)	

NB: Note that this pricing schedule is provided as a template. The bidder must adjust the table and ensure they have quoted for all foreseeable fees to cover all costs to complete the scope of work from project inception until financial close.



SBD1

PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE CEF (SOC) LTD					
BID NUMBER:	BEO/06/2025	CLOSING DATE:	11 JULY 2025	CLOSING TIME:	12h00
DESCRIPTION	THE APPOINTMENT OF A LEAD TRANSACTION ADVISOR (OR CONSORTIUM OF SERVICE PROVIDERS) TO PROVIDE TRANSACTION ADVISORY SERVICES TO CONDUCT A DUE DILIGENCE AND COMPILE A BUSINESS CASE FOR TWO BUSINESS ENTERPRISE OPPORTUNITIES BY CEF SOC.				
BID RESPONSE DOCUMENTS MAY BE EMAILED TO THE EMAIL BELOW					
scm-epd@cefgroup.co.za					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	McKenzy Manana		CONTACT PERSON		
TELEPHONE NUMBER	010 201 4751		TELEPHONE NUMBER		
FACSIMILE NUMBER	N/A		FACSIMILE NUMBER		
E-MAIL ADDRESS	McKenzyM@cefgroup.co.za		E-MAIL ADDRESS		
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? <input type="checkbox"/> YES <input type="checkbox"/> NO					
DOES THE ENTITY HAVE A BRANCH IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO					
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO					
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO					
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? <input type="checkbox"/> YES <input type="checkbox"/> NO					
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.					

PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

.....

(Proof of authority must be submitted e.g. company resolution)

DATE:

.....

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.



SBD4

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....
.....

3 DECLARATION

I, _____ the _____ undersigned,
(name)..... in
submitting the accompanying bid, do hereby make the following
statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature Date

.....
Position Name of bidder

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL
PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

- a) The applicable preference point system for this tender is the **80/20** preference point system.

- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20	or	90/10	
$Ps = 80 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right) \quad \text{or} \quad Ps = 90 \left(1 - \frac{Pt - P_{min}}{P_{min}} \right)$			

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of **80** or 90 points is allocated for price on the following basis:

$$Ps = 80 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right) \text{ or } Ps = 90 \left(1 + \frac{Pt - P_{max}}{P_{max}} \right)$$

Where

- Ps = Points scored for price of tender under consideration
 Pt = Price of tender under consideration
 Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
---	---	---	---	---

Enterprises with ownership of 51% or more by person/s who are black		10		
Enterprises with ownership of 51% or more by person/s who are women		5		
Enterprises with ownership of 51% or more by person/s who are youth		3		
Enterprise with ownership of 10% or more by person/s with disability		2		

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any

of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

.....

SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

.....

.....

.....

ANNEXURE E

EVALUATION CRITERIA

APPOINTMENT OF A LEAD TRANSACTION ADVISOR (OR CONSORTIUM OF SERVICE PROVIDERS) TO PROVIDE TRANSACTION ADVISORY SERVICES TO CONDUCT A DUE DILIGENCE AND COMPILE A BUSINESS CASE FOR TWO BUSINESS ENTERPRISE OPPORTUNITIES BY CEF SOC

EVALUATION CRITERIA

The bids shall be evaluated in four (4) phases, the Administrative, Mandatory requirements, Technical /Functionality evaluation and commercial (Price and Specific Goals) evaluation.

1. PHASE 1

Administrative Evaluation Criteria

Initial Screening Process: At this phase bidder's response are reviewed to check if bidders have responded according to CEF (SOC) Ltd RFP document.

2. PHASE 2

Mandatory Requirements

At this phase, the bidder's responses are reviewed against the below Mandatory Requirements. **Failure to comply with any of the Mandatory Requirements will lead to the bidder being disqualified, and not be considered for further evaluation on Technical Requirements.**

No	Professional registration for the Work Stream Lead	Comply	Not Comply
2.1	The Work Stream Lead for each stream (Enterprise Development Support) must submit a CV and must also have experience in the Enterprise Development. NB: Provide a certificates and/or proof of Qualification of the Work Stream Lead		
a)	<u>Enterprise Development Support</u> Bachelor of Arts in Economics (BAEcon) or Social Sciences degree (BSoSci) <i>Provide proof of Qualification of the Work Stream Lead .</i>		
	Comments		
2.2	The Work Stream Lead for each stream (Finance and Legal) must submit a CV and valid Proof of Professional Registration and must also have experience in the Energy industry.		

	NB: Provide a certificates and/or proof of Qualification of the Work Stream Lead		
a)	<u>Finance</u> Chartered Accountant CA (SA)/ Chartered Financial Analyst (CFA)/ Association of Certified Chartered Accountants (ACCA)/Chartered Institute of Management Accountants (CIMA)/ Chartered Global Management Accountant (CGMA), Financial Engineering, Financial Economist and other commercial honours/higher degrees. <i>Provide proof of degree or certificate.</i>		
	Comments		
b)	<u>Legal</u> A law degree, Bachelor of Jurisprudence (BJuris) or similar. <i>Provide proof of degree.</i>		
	Comments		
2.3	<u>Regulatory and Environment</u> The workstream lead bidder must have a qualification in Health, safety, Environmental studies national diploma or degree.		
	Comments		
2.4	<u>Engineering and Technical</u> The bidder must be registered with the Engineer (ECSA PrEng) <i>Provide proof of valid registration.</i>		
	Comments		

PHASE 3

TECHNICAL EVALUATION

Bidders will be evaluated according to the below technical evaluation criteria. Minimum Technical Threshold is **70%**. It must be noted that if the Bidder does not meet the **70%** minimum threshold, the bidder will be disqualified.

3.1 BIDDERS ENTERPRISE DEVELOPMENT EXPERIENCE

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.1.1 EXPERIENCE OF THE COMPANY – ENTERPRISE DEVELOPMENT Proven company's experience in successfully leading and completing Enterprise Development Support from inception up to financial close covering all aspects (e.g. technical, financial, legal, etc.) of EME / QSE's including project management, valuations, financials, grant and loans negotiations, cost confirmations, structuring, negotiations, and others. The assignments/projects completed must be in the Energy industry . Please refer to Table (1) of this document for the format in which the required information must be provided. Note: the following scoring matrix will be used to evaluate this criteria:			
5 reference letters of Projects executed in the last 5 years	Reference letters with contactable reference details	5	8%
4 reference letters of Projects executed in the last 5 years		4	
3 reference letters of Projects executed in the last 5 years		3	
2 reference letters of Projects executed in the last 5 years		2	
1 reference letter of Projects executed in the last 5 years		1	
No Project completed		0	

3.2 BIDDERS EXPERIENCE

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.2.1 TRANSACTION ADVISORY PROJECT LEAD (THE BIDDER SHOULD INDICATE THE PROJECT LEAD) The bidder's assigned Project Lead must have extensive skills and competency in leading large mergers and acquisitions transactions from inception up to financial close including extensive experience in valuations, negotiations, leading multi-disciplinary teams, project initiation, planning, execution and close-out. The experience must be in the ENERGY industry . The bidder must submit a comprehensive CV of the Project Lead providing information on qualifications, relevant work experience, skills, key competencies and a list of transactions successfully led in the last 10 years. Note: the following scoring matrix will be used to evaluate this criteria:			
10 and more years' experience in similar projects	Detailed Project Lead's CV	5	7%
> 8 but < 10 years' experience in similar projects		4	
8 years' experience in similar projects		3	
> 5 years but < 8 years' experience in similar projects		2	
5 years of experience in similar projects.		1	
No experience in similar projects		0	

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.2.2 METHODOLOGY/APPROACH The bidder must demonstrate thorough understanding of the objectives and scope of work for transaction advisory services by providing a comprehensive methodology/approach to be utilised in the planning, managing and execution of the advisory projects. The critical aspects that must be addressed by the methodology must include due diligence, advisory, valuations, transaction exit or deal structuring,			

negotiations amongst others. The methodology must also cover the typical functions and outputs of the different work streams including technical, financial, legal, environmental, etc. Other considerations include a detailed approach on:

Comprehensive Due Diligence on ED Partner Businesses

- Assess the current operational, financial, and governance status of each Enterprise Development (ED) partner.
- Identify strengths, weaknesses, risks, and opportunities to determine the viability and scalability of their business models.
- Evaluate compliance with regulatory, safety, and industry standards within the ENERGY sector.

Development of a Business Case for Identified ED Opportunities

- Compile a robust and well-researched business case outlining the potential ED opportunities in the Energy value chain (e.g. distribution, bottling, logistics, retail).
- Include market analysis, barriers to entry, growth potential, and alignment with CEF's broader development and transformation objectives.
- Provide recommendations for support interventions such as skills development, access to infrastructure, or working capital.

Investment Pathway Assessment and Exit Strategy

- Provide a clear, evidence-based opinion on whether CEF should exit at ED Stage 1 (post-enterprise support) or transition the partner to Stage 2, involving further investment and potential equity participation.
- Outline the criteria for progression to Stage 2, including indicators of sustainability, scalability, and potential return on investment.

Identification of Localisation and Industrialisation Opportunities

- Explore and recommend specific interventions that promote localisation, such as local manufacturing of cylinders, valves, or related Energy equipment.
- Identify potential for industrialisation in order to boost job creation, local supplier development, and value chain integration.

Team Structure

Bidder must provide each work stream organogram with the supporting key resources and areas of accountability and provide a detailed organogram with work allocation.

Note: the following scoring matrix will be used to evaluate this criteria:

The methodology is comprehensive and meets all the value-add critical aspects of the scope of work	Detailed Methodology	5	13%
The methodology is generic and does not meet the value-add critical aspects of the scope of work/ No methodology submitted		0	

3.3 FINANCE WORK STREAM

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.3.1 COMPANY EXPERIENCE <p>The bidder must submit the Company profile for relevant experience in conducting the Financial Due Diligence projects. The experience must be in the Energy industry</p> <p>Please provide Company profile on conducting Financial Due Diligence.</p> <p>Note: the following scoring matrix will be used to evaluate this criteria:</p>			
The bidder has 10 and more years' experience in similar projects	Company Profile	5	5%
The bidder has > 8 but < 10 years' experience in similar projects		4	
The bidder has 8 years' experience in similar projects		3	
The bidder has > 5 years but < 8 years' experience in similar projects		2	
The bidder has 5 years of experience in similar projects.		1	
No experience in similar projects		0	

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.3.2 FINANCE WORK STREAM LEAD (THE BIDDER SHOULD INDICATE / ALLOCATE THE WORKSTEAM LEAD) <p>The Finance Work Stream Lead assigned to various CEF projects must have relevant experience in Financial Due Diligence projects. The experience must be in the Energy industry</p> <p>Please provide CV of the Finance Work Stream Lead clearly listing the name of clients and work previously completed.</p> <p>Note: the following scoring matrix will be used to evaluate this criteria:</p>			
10 and more years' experience in similar projects	Detailed	5	

> 8 but < 10 years' experience in similar projects	Finance Work Stream Lead CV	4	8%
8 years' experience in similar projects		3	
> 5 years but < 8 years' experience in similar projects		2	
5 years of experience in similar projects.		1	
No experience in similar projects		0	

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.3.3 EXPERIENCE OF THE PROPOSED TEAM The Proposed Team assigned to the Finance work stream must have relevant experience in Financial Due Diligence projects. Please provide CV's of the Proposed Team clearly listing the name of clients and work previously completed. Note: the following scoring matrix will be used to evaluate this criteria:			
8 years and more average combined experience of the team.	CV's of the Proposed Team clearly listing the name of clients and work previously completed	5	5%
> 5 years but < 8 years average combined experience of the team.		4	
5 years average combined experience of the team.		3	
> 3 years but < 5 years average combined experience of the team.		2	
3 years average combined experience of the team.		1	
< 3 years average combined experience of the team.		0	

3.4 LEGAL WORK STREAM

4 Evaluation Criteria	Document as Evidence	Score	Weighting %
3.4.1 COMPANY EXPERIENCE The bidder must submit the Company profile for relevant experience in conducting the Legal Due Diligence projects. The experience must be in the Energy industry Please provide Company profile on conducting Legal Due Diligence. Note: the following scoring matrix will be used to evaluate this criteria:			
The bidder has 10 and more years' experience in similar projects	Company Profile	5	5%
The bidder has > 8 but < 10 years' experience in similar projects		4	
The bidder has 8 years' experience in similar projects		3	
The bidder has > 5 years but < 8 years' experience in similar projects		2	
The bidder has 5 years of experience in similar projects.		1	
No experience in similar projects		0	

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.4.2 LEGAL WORK STREAM LEAD (THE BIDDER SHOULD INDICATE / ALLOCATE THE WORKSTEAM LEAD) The Legal Work Stream Lead assigned to the project must have relevant experience in Legal Due Diligence in projects. The experience must be in the Energy industry . Please provide CV of the Legal Work Stream Lead clearly listing the name of clients and work previously undertaken and completed. Note: the following scoring matrix will be used to evaluate this criteria:			
10 and more years' experience in similar projects	Detailed Legal Work Stream Lead CV	5	8%
> 8 but < 10 years' experience in similar projects		4	

8 years' experience in similar projects	3
> 5 years but < 8 years' experience in similar projects	2
5 years of experience in similar projects.	1
No experience in similar projects	0

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.4.3 EXPERIENCE OF THE PROPOSED TEAM The Proposed Team assigned to the Legal work stream must have relevant experience in Legal Due Diligence projects. Please provide CV's of the Proposed Team clearly listing the name of clients and work previously completed.			
8 years and more average combined experience of the team.	CV's of the Proposed Team clearly listing the name of clients and work previously completed	5	5%
> 5 years but < 8 years average combined experience of the team.		4	
5 years average combined experience of the team.		3	
> 3 years but < 5 years average combined experience of the team.		2	
3 years average combined experience of the team.		1	
< 3 years average combined experience of the team.		0	

3.5 ENGINEERING OR TECHNICAL WORK STREAM

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.5.1 COMPANY EXPERIENCE <p>The bidder must submit the Company profile for relevant experience in conducting the Engineering or Technical Due Diligence projects. The experience must be in the Energy industry</p> <p>Please provide Company profile on conducting Engineering or Technical.</p> <p>Note: the following scoring matrix will be used to evaluate this criteria:</p>			
The bidder has 10 and more years' experience in similar projects	Company Profile	5	5%
The bidder has > 8 but < 10 years' experience in similar projects		4	
The bidder has 8 years' experience in similar projects		3	
The bidder has > 5 years but < 8 years' experience in similar projects		2	
The bidder has 5 years of experience in similar projects.		1	
No experience in similar projects		0	

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.5.2 ENGINEERING OR TECHNICAL WORK STREAM LEAD (THE BIDDER SHOULD INDICATE / ALLOCATE THE WORKTEAM LEAD) <p>The Technical Work Stream Lead assigned to the project must have relevant experience in Technical Due Diligence projects. The experience must be in the Energy industry.</p> <p>Please provide CV of the Technical Work Stream Lead clearly listing the name of clients and work previously completed.</p> <p>Note: the following scoring matrix will be used to evaluate this criteria:</p>			
10 and more years' experience in similar projects	Detailed Technical Work Stream Lead	5	8%
> 8 but < 10 years' experience in similar projects		4	

8 years' experience in similar projects	CV	3
> 5 years but < 8 years' experience in similar projects		2
5 years of experience in similar projects.		1
No experience in similar projects		0

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.5.3 EXPERIENCE OF THE PROPOSED TEAM The Proposed Team assigned to the Technical work stream must have relevant experience in Technical Due Diligence projects. Please provide CV's of the Proposed Team clearly listing the name of clients and work previously completed.			
8 years and more average combined experience of the team.	CV's of the Proposed Team clearly listing the name of clients and work previously completed	5	5%
> 5 years but < 8 years average combined experience of the team.		4	
5 years average combined experience of the team.		3	
> 3 years but < 5 years average combined experience of the team.		2	
3 years average combined experience of the team.		1	
< 3 years average combined experience of the team.		0	

3.6 HEALTH, SAFETY AND ENVIRONMENT (HSE) WORK STREAM

4	Evaluation Criteria	Document as Evidence	Score	Weighting %
3.6.1 COMPANY EXPERIENCE <p>The bidder must submit the Company profile for relevant experience in conducting the Health, Safety and Environment (HSE) Due Diligence projects. The experience must be in the Energy industry</p> <p>Please provide Company profile on conducting Health, Safety and Environment (HSE) Due Diligence.</p> <p>Note: the following scoring matrix will be used to evaluate this criteria:</p>				
	The bidder has 10 and more years' experience in similar projects	Company Profile	5	5%
	The bidder has > 8 but < 10 years' experience in similar projects		4	
	The bidder has 8 years' experience in similar projects		3	
	The bidder has > 5 years but < 8 years' experience in similar projects		2	
	The bidder has 5 years of experience in similar projects.		1	
	No experience in similar projects		0	

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.6.2 HSE WORK STREAM LEAD (THE BIDDER SHOULD INDICATE / ALLOCATE THE WORKSTEAM LEAD) The HSE Work Stream Lead assigned to the project must have relevant experience in HSE related Due Diligence projects. The experience must be in the Energy industry . Please provide CV of the HSE Work Stream Lead clearly listing the name of clients and work previously completed. Note: the following scoring matrix will be used to evaluate this criteria:			
10 and more years' experience in similar projects	Detailed HSE Work Stream Lead CV	5	8%
> 8 but < 10 years' experience in similar projects		4	
8 years' experience in similar projects		3	
> 5 years but < 8 years' experience in similar projects		2	
5 years of experience in similar projects.		1	
No experience in similar projects		0	

Evaluation Criteria	Document as Evidence	Score	Weighting %
3.6.3 EXPERIENCE OF THE PROPOSED TEAM The Proposed Team assigned to this work stream must have relevant experience in HSE related Due Diligence projects. Please provide CV's of the Proposed Team clearly listing the name of clients and work previously completed.			
8 years and more average combined experience of the team.	CV's of the Proposed Team clearly listing the name of	5	5%
> 5 years but < 8 years average combined experience of the team.		4	

5 years average combined experience of the team.	clients and work previously completed	3
> 3 years but < 5 years average combined experience of the team.		2
3 years average combined experience of the team.		1
< 3 years average combined experience of the team.		0

PHASE 4: COMMERCIAL EVALUATION

CEF (SOC) Ltd will utilise the following formula in its evaluation of Price offers:

[Weighted score 80 points]

$$PS = 80 \left(1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where:

Ps = Score for the Tender under consideration

Pt = Price of Tender under consideration

Pmin = Price of lowest acceptable Tender

Preference points/specific goals criteria

[Weighted score 20 points]

Specific goals / Preference Points Claim

Evaluation Criteria	Final Weighted Scores
Price	80
Specific goals	20
TOTAL SCORE:	100

A maximum of 20 points will be awarded to a tenderer for specific goals specified for the tender/RFQ as follows:

Specific goals	Points
Historically disadvantaged individual (HDI)	
Enterprises with ownership of 51% or more by person/s who are black	10
Enterprises with ownership of 51% or more by person/s who are women	5
Enterprises with ownership of 51% or more by person/s who are youth	3

Enterprise with ownership of 10% or more by person/s with disability	2
Total	20

- Tenders must submit their B_BBEE certificate issued by an authorized body or person or a B_BBEE sworn affidavit to claim preference points.
- The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places.
- The contract must be awarded to the tenderer scoring the highest points.
- If two or more tenders score an equal total number of points, the contract must be awarded to the tenderer that scored the highest points for specific goals, and if two or more tenderers score equal total points in all respects, the award must be decided by the drawing of lots.

ANNEXURE A:

Table 1: (Document format for Company Experience)

Name of the project and year completed	The role of your company	Monetary size of the project	Project details/description	Contactable reference for each of the project
				Name: Designation: Contact number: Email address:

[Note to the Bidder: The Bidder may provide this information in a separate page provided it enlist the information required per the template and also it is clearly marked that it's responding to this Technical Evaluation Criteria.]



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CEF Group is committed to the highest standards of integrity, openness and accountability in the conduct of the CEF Group's business and operations. As such when CEF Group and its subsidiaries engage with any third-party counterparties (hereinafter referred to as 'Third-Party'), we are obligated to conduct appropriate third-party due diligence to understand the business and background of our prospective business counterparties. The following questionnaire is mandatory to be completed. You may use additional pages when necessary, and return a scanned, signed copy CEF Group nominated personnel. Please attach required documents listed in Document and signed documents.

Corporate Details

Registered Company Name (Full Legal Name)			
Other Name (Any previous Legal Name/ Trading Names)			
Registration Number		Tax Registration Number	
Country of Incorporation		Date of Incorporation	
Corporate Status (Private Limited, Limited, Partnership Listed, etc.)		No. of Employees	
Nature and Line of Business (Please state your core industry and main activity e.g. – Renewable Energy or Oil & Gas)			

Registered Address	
Business Address	
Telephone No.	
Email Address	
Website	
Branch (if any)	
Branch Address	
Contact Details	

Primary Contact Person			
Department			
Telephone No		Email	
Shareholders			
Parent Company		Country	
Ultimate Parent Company		Country	
Company's Shareholders and their details			
Name	Nationality	Appointment date	Identity No.
Executive Management of Company			
Name	Nationality	Position	Identity No.
Is the Company listed on stock exchange			
Exchange Name	Country	Market Capitalization	Status
Is the Company being rated by any rating agency			
Rating Agency	Rate	Date	Status
Company's banking details			
Bank Name	Swift Code	IBAN/Routing Code	Account Manager Name

Experience & Expertise			
Experience in the Industry	Years	Licenses (name and registration No.)	Authority/Regulator
Company owns any Intellectual Property (IP), patent or technology relevant (if any)			
Patent Number	Issuing Body	Expiry	Description
Company's On-Going Project			
Project Type	Infrastructure Name	Commencement Date & Status	Owner/Lease & Value
Sanctions			
No	Question	Response	Electronic Attachments
1.	Is the Company or any of its affiliates incorporated, located within, or operating from any countries subject to any Political or Economic Sanctions?		
2.	Is the Company or any of its affiliates engaged in transactions, investments, business, or other dealings that directly or indirectly involve or benefit any countries subject to Sanctions or any person or entity which is the target or subject of any Sanctions.		
3.	Has the Company ever been the subject of any convictions or prosecutions, or is it the subject of any pending investigations by a public authority, in relation to economic sanctions & export control regulation?		
Data			
4.	Has the Company conducted an information audit to map data flows?		
6.	Does the Company document what personal data it holds, where it came from, who the Company shares it with and what the Company does with it?		
7.	Has the Company implemented adequate technical and organizational security measures to protect and secure business and personal data from loss, misuse, unauthorized or accidental access or disclosure (whether processed electronically or non-electronically)?		
8.	Is the Company currently accredited or certified in respect of its information security, cybersecurity, or data privacy practices? Which regulator?		
9.	Does the Company have an appropriate personal data protection policy? If yes, please provide a confirmatory certificate from the		

	Company's appointed Information Officer.		
10.	With regards to engaging sub-processor(s), does the Company ensure that there is a contract with the sub-processor(s) and includes equivalent personal data protection obligations?		
11.	Does the Company have effective processes in place to identify and report any personal data breaches to your data user / data controller or relevant authorities?		
12	Has the Company been sanctioned and penalized for any data breaches by the regulator/		
Competition			
13	Has the company received any Punitive award from the Competition regulator or tribunal? Provide details and Date.		
14.	Has the Company ever been the subject of any convictions or prosecutions, or is it the subject of any ongoing investigations by an authority, in relation to competition or anti-trust laws?		
Ethics & Integrity			
15.	Are any of the current directors or executives' current key employees of the Company also government public officials? Provide details and the nature of employment.		
16.	Does any government, its agencies or controlled organizations, or any other organization performing a governmental function own any interest in or exercise any control over the Company's business?		
17.	Does the Company have and following policies to regulate integrity and ethics: i) Written employee code of conduct. ii) Written anti-bribery and corruption policy; and iii)a policy and process for reporting bribery/fraud. A confirmatory certificate signed by Company's secretariat is required.		
18.	Has the Company (or any of its affiliates, shareholders, directors, or key employees) ever been the subject of any convictions or prosecutions, or subject of any pending investigations by public authority, in relation to fraud/ bribery or corruption? Provide details, if any.		

19.	Has the Company (or any person or entity listed in this questionnaire) ever been barred from competing for government contracts in any country?		
Financial			
20.	Is the Company Insolvent or declared insolvent?		
21.	Any Business Rescue plans in progress or planned to be instituted?		
22.	What is the tax status of the Company?		
23.	Has the Company submitted all financial returns to the tax regulations consistently in the last 3 years? A written confirmation certificate from the appointed finance manager of the Company is required. No request financial statement must be attached.		
24.	Is the Company or its affiliate under liquidation?		
Litigation			
25.	Any pending litigation between the Company and regulators?		
26.	Any legal litigation instituted with listed Companies at Johannesburg Stock Exchange or other Stock Exchange Government Institutions or agencies?		