

Enquiries: Maureen Senyatsi

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Dear Sir/Madam

Date: 09 June 2022

INVITATION TO NATIONAL LOTTERIES COMMISSION ENTERPRISE DEVELOPMENT (ED) PROGRAMME 2022/23 FINANCIAL YEAR- WESTERN CAPE PROVINCE

1. The National Lotteries Commission (NLC) is a public entity established by Lotteries Act No. 57 of 1997 as amended to regulate the South African lotteries industry. The functions of the Commission can be divided into two categories, namely “regulation of National Lottery and other Lotteries” and “administration of the National Lottery Distribution Trust Fund (NLDTF)”. The NLC is committed to the transformation of the South African economy through the adoption of the Broad-Based Black Economic Empowerment (B-BBEE) framework. It is this belief that drives the NLC philosophy behind sustainable procurement practices related to Enterprise Development (ED).
2. The aim and objectives for the ED Programme are as follows:
 - To increase the participation of black-owned Small, Medium and Micro Enterprises (SMMEs) within Supply Chain Management (SCM) and in the wider economy.
 - Involve suppliers in entrepreneurial upliftment.
 - Contribute to the sustainability of Small Local Enterprises in Western Cape Province.
 - To fast-track existing SMMEs that exhibit good potential for growth into the mainstream economy; To grow black-owned enterprises by fostering linkages between black SMMEs and corporate and public sector enterprises.

- To complement current affirmative procurement and outsourcing initiatives of corporate and public sector enterprises;
 - To complement current affirmative procurement and outsourcing initiatives of corporate and public sector enterprises; and to enhance the capacity of grant recipient enterprises to successfully compete for corporate and public sector tenders and outsourcing opportunities.
3. For the financial year 2022/23, the NLC through SCM would like to partner with a SMMEs companies through the ED initiative. The ED Initiative is targeting the following industry/sector:
- 3.1 Technology Innovation Sector (ICT);
 - 3.2 Food Industry Sector; Food Processing; Nutrition and Security;
 - 3.3 Environmental Management i.e., Waste Management, Recycling, Renewable Energy, etc.; and
 - 3.4 Agribusiness Sector.
4. This invitation is towards enterprise development (ED) and the process entails working collaboratively with suppliers to improve or expand their capabilities. ED involves embracing supplier expertise and aligning its business needs towards empowerment. The NLC is in a process of identifying possible ED beneficiary in the Western Cape Province.

5. QUALIFYING CRITERIA TO THE PROGRAMME

The ED Applicant must meet the following to be considered:

- 4.1 Exempted Micro Enterprise (EME) and Qualifying Small Enterprise (QSE) that are 51% or more black owned and 30% or more black women owned.
- 4.2 51% youth owned/ living in rural areas will be an added advantage
- 4.3 Members/shareholders of the company are black South African citizens.
- 4.4 Registered business address of the company is in the Western Cape Province



- 4.5 The company must be registered with CIPC and compliant with SARS
 - 4.6 The company must employ at least one (1) person
 - 4.7 The company must be willing to participate in a formal ED Programme
 - 4.8 The ED beneficiary must not have committed to any ED in the past two (2) years.
 - 4.9 Company owned by people with Disability will be an added advantage.
 - 4.10 Annual turnover of not more than R 200 000 in the past financial year.
 - 4.11 The company must be in operation for at least twelve (12) months; and
 - 4.12 The company must be fully based in the Western Cape Province.
5. Attached to the invitation letter is the ED application form to be duly completed and submitted electronically with supporting documents on or before the due date to the following email address:
- Attention: Senior Manager: Supply Chain & Facilities
- Email address for submission of ED Applications & Enquiries: esd@nlcsa.org.za
- Enquiries: Maureen Senyatsi / Bojane Mosima
6. Closing date & time for submission: **25 July 2022.**

Yours sincerely,

Mr. Mogoboya Matsebatlela

Senior Manager: Supply Chain and Facilities

Date: 09/06/ 2022