



# **REQUEST FOR PROPOSALS**

YOU ARE HEREBY INVITED TO SUBMIT A BID TO MEET THE REQUIREMENTS OF THE DEVELOPMENT BANK OF SOUTHERN AFRICA							
BID NUMBER:	RFP 122/2025						
ISSUE DATE	21 OCTOBER 2025						
COMPULSORY BRIEFING DATE	28 OCTOBER 2025 @ 11H00AM  RFP122/2025 Tender Briefing Session						
CLOSING DATE:	12 NOVEMBER 2025 @ 23H55						
CLOSING DATE AND TIME FOR SUBMISSION LINK REQUESTS:	Closing time for the OneDrive Link submissions – 11 November 2025 AT 16h00 on the day of the stipulated dates shown above.						
DEADLINE FOR BIDDER CLARIFICATIONS	31 OCTOBER 2025 AT 16h00						
PERIOD FOR WHICH BIDS ARE REQUIRED TO REMAIN OPEN FOR ACCEPTANCE:	90 days						
DESCRIPTION OF BID:	APPOINTMENT OF A PROFESSIONAL SERVICE PROVIDER (PSP) TO COORDINATE THE DEVELOPMENT AND THE IMPLEMENTATION OF THE OPERATION VULINDLELA (OV) TITLING PROJECT ON BEHALF OF NATIONAL TREASURY CITIES SUPPORT PROGRAMME (NT-CSP)						
RESPONSES TO THIS RFP	a) Bidders are required to request for a submission link.     b) Bidders are required to click on the Tender Submission Link as						
SHOULD BE SUBMITTED	provided as soon as bidders are ready to submit.						
ELECTRONICALLY	<ul> <li>c) No Emailed responses to accepted.</li> <li>d) Bidders are to ensure the documents being loaded are correct and accurate - once they are loaded, they cannot be accessed again or deleted.</li> </ul>						
	e) If incorrect documents are loaded, the new document loaded must include the wording "Corrected".						





	f)	Only Files can be loaded, not folders.			
	g)	As such, Folders with all its required content should be created			
		on the Bidders PC, then be converted to either a Compressed			
		or Zipped Folder.			
	h)	This will allow Bidders to load the whole Compressed/ Zipped			
		Folder as a file format to the Tender Submission Link.			
	i)	Once documents have been loaded, the Bidder will receive a			
		confirmation email of the upload.			
	j)	Uploading of submission must be in the structure and order as			
		prescribed in this tender and MUST BE LABELLED			
		CORRECTLY.			
	k)	No assistance will be provided to Bidders after hours.			
NAME OF BIDDER:					
CONTACT PERSON:					
EMAIL ADDRESS:					
TELEPHONE NUMBER:					
FAX NUMBER:					
BIDDER'S STAMP OR SIGNATURE					





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#### PART A: INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF DEVELOPMENT BANK OF SOUTHERN AFRICA ("DBSA")

BID NUMBER: RFP 122 /2025

CLOSING DATE: 12 NOVEMBER 2025

CLOSING TIME: 23H55

#### **DESCRIPTION:**

APPOINTMENT OF A PROFESSIONAL SERVICE PROVIDER (PSP) TO COORDINATE THE DEVELOPMENT AND THE IMPLEMENTATION OF THE OPERATION VULINDLELA (OV) TITLING PROJECT ON BEHALF OF NATIONAL TREASURY CITIES SUPPORT PROGRAMME (NT-CSP)

The successful Bidder will be required to conclude a service level agreement with the DBSA Bidders should ensure that Bids are loaded on the one drive timeously as reflected on the cover page of this document.

ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)

THIS BID IS SUBJECT TO THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY

OTHER SPECIAL CONDITIONS OF CONTRACT, WHICH ARE SET OUT IN PART C OF THIS DOCUMENT.

THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED).

BIDDERS THAT ARE UNINCORPORATED CONSORTIA CONSISTING OF MORE THAN ONE LEGAL ENTITY MUST SELECT A LEAD ENTITY AND FURNISH THE DETAILS OF THE LEAD ENTITY, UNLESS OTHERWISE SPECIFIED.

NAME OF BIDDER AND EACH ENTITY IN CONSORTIUM:	
POSTAL ADDRESS:	
STREET ADDRESS:	
CONTACT PERSON (FULL NAME):	
EMAIL ADDRESS:	





TELEPHONE NUMBER:			
FAX NUMBER:			
BIDDER REGISTRATION NUMBER OR REGISTRATION NUMBER OF EACH ENTITY IN CONSORTIUM			
BIDDER VAT REGISTRATION NUMBER OR VAT REGISTRATION NUMBER OF EACH ENTITY IN CONSORTIUM			
TAX PIN CERTIFICATE SUBMITTED?	YES	NO	
BBBEE CERTIFICATE SUBMITTED?	YES	NO	
REGISTERED WITH THE NATIONAL TREASURY CENTRAL SUPPLIER DATABASE (CSD)	YES	NO	
FULL NAME OF AUTHORISED REPRESENTATIVE:			
CAPACITY IN WHICH AUTHORISED REPRESENTATIVE SIGNS:			
SIGNATURE OF AUTHORISED REPRESENTATIVE:			
DATE OF SIGNATURE			

PART B: CHECKLIST OF COMPULSORY RETURNABLE SCHEDULES AND DOCUMENTS





# Please adhere to the following instructions

- Tick in the relevant block below
- Ensure that the following documents are completed and signed where applicable:
- Use the prescribed sequence in attaching the annexes that complete the Bid Document

NB: Should all of these documents not be included, the Bidder may be disqualified on the basis of non-compliance

YES	NO	
		Folder 1 and Folder 2 must be separated into Qualifying Criteria and Functional Evaluation on the one hand, and Price and Preferential Points, on the other hand.
		Part A: Invitation to Bid
		Part C: Specifications, Conditions of tender and Undertakings by Bidder
		Annexure A: Price Proposal
		Annexure B: Technical Proposal
		Annexure C: Tax Requirement
		Annexure D: SBD 4 Bidder's Disclosure
		Annexure E: SBD6.1: Broad Based Black Empowerment Status Level Certificate
		Annexure F: Registration Certificates/ Agreements/ Identity Documents
		<b>Annexure G (if applicable):</b> Supporting documents to responses to Qualification Criteria and Evaluation Criteria.
		Annexure H: General Conditions of Contract
		Annexure I: Proof of Registration With CSD
		Annexure J: Tender Brief Attendance
		Annexure K: Certificate of Authority for Signatory
		Annexure L: Joint Venture/ Consortium Disclosure Form
		Annexure M: Record of Addenda to Tender Documents
		Annexure N: Declaration of Default and Termination
		Annexure O: Service Provider Code of Conduct
		Annexure P: RFP Declaration Form





	Annexure Q: Enterprise Questionnaire
	Annexure R: Certificate of Acquaintance with Tender Document  Annexure S: Workmen's Compensation Registration (COIDA)
	Annexure T: Unemployment Insurance Fund Certificate
	Annexure U: Financial Standing/Bank Rating





#### PART C: SPECIFICATIONS, CONDITIONS OF TENDER AND UNDERTAKINGS BY BIDDER

#### 1. DEFINITIONS

In this Request for Proposals, unless a contrary intention is apparent:

- 1.1 **B-BBEE** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act, 2003;
- 1.2 **B-BBEE Act** means the Broad-Based Black Economic Empowerment Act, 2003;
- 1.3 **B-BBEE status level** means the B-BBEE status received by a measured entity based on its overall performance used to claim points in terms of regulation 5 and 6 of the Preferential Procurement Regulations, 2011.
- 1.4 **Business Day** means a day which is not a Saturday, Sunday or public holiday.
- 1.5 Bid means a written offer in the prescribed or stipulated form lodged by a Bidder in response to an invitation in this Request for Proposal, containing an offer to provide goods, works or services in accordance with the Specification as provided in this RFP.
- 1.6 **Bidder** means a person or legal entity, or an unincorporated group of persons or legal entities that submit a Bid.
- 1.7 **Companies Act** means the Companies Act, 2008.
- 1.8 **Compulsory Documents** means the list of compulsory schedules and documents set out in Part B.
- 1.9 **Closing Time** means the time, specified as such under the clause d Timetable) in Part C, by which Tenders must be received.
- 1.10 **DBSA** means the Development Bank of Southern Africa.
- 1.11 **DFI** means development finance institution.
- 1.12 **Evaluation Criteria** means the criteria set out under the clause 26 (Evaluation Process) of this Part C, which includes the Qualifying Criteria, Functional Criteria and Price and Preferential Points Assessment.
- 1.13 Functional Criteria means the criteria set out in clause 0 of this Part C.
- 1.14 Intellectual Property Rights includes copyright and neighbouring rights, and all proprietary rights in relation to inventions (including patents) registered and unregistered trademarks (including service marks), registered designs, confidential information (including trade secrets and know how) and circuit layouts, and all other proprietary rights resulting from intellectual activity in the industrial, scientific, literary or artistic fields.
- 1.15 **PFMA** means the Public Finance Management Act, 1999.
- 1.16 **Price and Preferential Points Assessment** means the process described in clause 0 of this Part C, as prescribed by the PPR 2022.
- 1.17 **Proposed Contract** means the agreement including any other terms and conditions contained in or referred to in this RFP that may be executed between the DBSA and the successful Bidder.
- 1.18 **Qualifying Criteria** means the criteria set out in clause of this Part C.





- 1.19 **Request for Proposal** or **RFP** means this document (comprising each of the parts identified under Part A, Part B, Part C and Part D) including all annexures and any other documents so designated by the DBSA.
- 1.20 **SARS** means the South African Revenue Service.
- 1.21 **Services** means the services required by the DBSA, as specified in this RFP Part D.
- 1.22 **SLA** means service level agreement.
- 1.23 **SOE** means State Owned Enterprise, as defined by the Companies' Act.
- 1.24 **Specification** means the conditions of tender set and any specification or description of the DBSA's requirements contained in this RFP.
- 1.25 **State** means the Republic of South Africa.
- 1.26 **Statement of Compliance** means the statement forming part of a Tender indicating the Bidders compliance with the Specification.
- 1.27 **Tender Manager** means the person so designated under clause 3 (Tender Manager) of this RFP Part C.
- 1.28 Tendering Process means the process commenced by the issuing of this Request for Proposals and concluding upon formal announcement by the DBSA of the selection of a successful Bidder(s) or upon the earlier termination of the process.
- 1.29 **Website** means a website administered by DBSA under its name with web address <u>www.dbsa.org</u>

### 2. INTERPRETATIONS

In this RFP, unless expressly provided otherwise a reference to:

- 2.1 "includes" or "including" means includes or including without limitation; and
- 2.2 "R" or "Rand" is a reference to the lawful currency of the Republic of South Africa.

#### 3. TENDER MANAGER

The Tender Manager is:

### **NOMA RAKOMA**

**DBSA Supply Chain Unit** 

Email: nomascm@dbsa.org

No questions will be answered telephonically.

### 4. SUBMISSION OF TENDERS

4.1 No Hardcopies of Tenders are to be submitted/ Only Electronically

Online	Submissions	ONLY	&	adherence	in	Indicate whether Folder 1 (Technical Proposal) or
submitt	ing tender on	a <b>Two</b> -	Εn	elope (fold	er)	Folder 2 (Price)





- 4.2 Bidders are to provide 2 Folders (1) **Technical proposal** and (2) **Pricing proposal** only.
- 4.3 NOTE: This Tendering Process will use a two-envelope system i.e. Bidders must submit the Qualifying Criteria and Functional Proposal in One Folder (together with relevant copies) & Pricing and Preference Points Proposals in a separate folder (together with the relevant copies). BOTH FOLDERS MUST BE CLEARLY LABLLED IN LINK. Should you fail to adhere to this, the bidders will be disqualified.

#### 5. RULES GOVERNING THIS RFP AND THE TENDERING PROCESS

- 5.1 Participation in the tender process is subject to compliance with the rules contained in this RFP Part C.
- 5.2 All persons (whether or not a participant in this tender process) having obtained or received this RFP may only use it, and the information contained herein, in compliance with the rules contained in this RFP.
- 5.3 All Bidders are deemed to accept the rules contained in this RFP Part C.
- 5.4 The rules contained in this RFP Part C apply to:
  - 5.4.1 The RFP and any other information given, received or made available in connection with this RFP, and any revisions or annexure.
  - 5.4.2 the Tendering Process; and
  - 5.4.3 any communications (including any briefings, presentations, meetings, and negotiations) relating to the RFP or the Tendering Process

#### 6. STATUS OF REQUEST FOR PROPOSAL

6.1 This RFP is an invitation for companies to submit a proposal (s) for the provision of the services as set out in the Specification contained in this RFP. Accordingly, this RFP must not be construed, interpreted, or relied upon, whether expressly or implicitly, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory or other rights. No binding contract or other understanding for the supply of services will exist between the DBSA and any Bidder unless and until the DBSA has executed a formal written contract with the successful Bidder.





#### 7. ACCURACY OF REQUEST FOR PROPOSAL

- 7.1 Whilst all due care has been taken in connection with the preparation of this RFP, the DBSA makes no representations or warranties that the content in this RFP or any information communicated to or provided to Bidders during the Tendering Process is, or will be, accurate, current or complete. The DBSA, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete.
- 7.2 If a Bidder finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by the DBSA (other than minor clerical matters), the Bidder must promptly notify the DBSA in writing of such discrepancy, ambiguity, error or inconsistency in order to afford the DBSA an opportunity to consider what corrective action is necessary (if any).
- 7.3 Any actual discrepancy, ambiguity, error or inconsistency in this RFP or any other information provided by the DBSA will, if possible, be corrected and provided to all Bidders without attribution to the Bidder who provided the written notice.

#### 8. ADDITIONS AND AMENDMENTS TO THE RFP

- 8.1 The DBSA reserves the right to change any information in, or to issue any addendum to this RFP before the Closing Time. The DBSA and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right.
- 8.2 If the DBSA exercises its right to change information in terms of clause 9.1, it may seek amended Tenders from all Bidders.

#### 9. REPRESENTATIONS

No representations made by or on behalf of the DBSA in relation to this RFP will be binding on the DBSA unless that representation is expressly incorporated into the contract ultimately entered into between the DBSA and the successful Bidder.

#### 10. CONFIDENTIALITY

10.1 All persons (including all Bidders) obtaining or receiving this RFP and any other information in connection with this RFP, or the Tendering Process must keep the contents of the RFP and other such information confidential and not disclose or use the information except as required for the purpose of developing a proposal in response to this RFP.





#### 11. REQUESTS FOR CLARIFICATION OR FURTHER INFORMATION

- 11.1 All communications relating to this RFP and the Tendering Process must be directed to the Tender Manager.
- 11.2 All questions or requests for further information or clarification of this RFP or any other document issued in connection with the Tendering Process must be submitted to the Tender Manager by e-mail.
- 11.3 Any communication by a Bidder to the DBSA will be effective upon receipt by the Tender Manager (provided such communication is in the required format).
- 11.4 The DBSA has restricted the period during which it will accept questions or requests for further information or clarification and reserves the right not to respond to any enquiry or request, irrespective of when such enquiry or request is received.
- 11.5 Except where the DBSA is of the opinion that issues raised apply only to an individual Bidder, questions submitted and answers provided will be made available to all Bidders by e-mail, as well as on the DBSA's website without identifying the person or organisation which submitted the question.
- 11.6 In all other instances, the DBSA may directly provide any written notification or response to a Bidder by email to the address of the Bidder (as notified by the Bidder to the Tender Manager).
- 11.7 A Bidder may, by notifying the Tender Manager in writing, withdraw a question submitted in accordance with clause 12, in circumstances where the Bidder does not wish the DBSA to publish its response to the question to all Bidders.

#### 12. UNAUTHORISED COMMUNICATIONS

- 12.1 Communications (including promotional or advertising activities) with staff of the DBSA or their advisors assisting with the Tendering Process are not permitted during the Tendering Process, or otherwise with the prior consent of the Tender Manager. Nothing in this clause 12 is intended to prevent communications with staff of, or advisors to, the DBSA to the extent that such communications do not relate to this RFP or the Tendering Process.
- 12.2 Bidders must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the Tendering Process in any way.

#### 13. IMPROPER ASSISTANCE, FRAUD AND CORRUPTION

- 13.1 Bidders may not seek or obtain the assistance of employees of the DBSA in the preparation of their tender responses.
- 13.2 The DBSA may in its absolute discretion, immediately disqualify a Bidder that it believes has sought or obtained such improper assistance.





13.3 Bidders are to be familiar with the implications of contravening the Prevention and Combating of Corrupt Activities Act, 2004 and any other relevant legislation.

#### 14. ANTI-COMPETITIVE CONDUCT

- 14.1 Bidders and their respective officers, employees, agents and advisors must not engage in any collusion, anticompetitive conduct or any other similar conduct in respect of this Tendering Process with any other Bidder or any other person(s) in relation to:
  - 14.1.1 the preparation or lodgement of their Bid
  - 14.1.2 the evaluation and clarification of their Bid; and
  - 14.1.3 the conduct of negotiations with the DBSA.
- 14.2 For the purposes of this clause 14, collusion, anti-competitive conduct or any other similar conduct may include disclosure, exchange and clarification of information whether or not such information is confidential to the DBSA or any other Bidder or any other person or organisation.
- 14.3 In addition to any other remedies available to it under law or contract, the DBSA may, in its absolute discretion, immediately disqualify a Bidder that it believes has engaged in any collusive, anti-competitive conduct or any other similar conduct during or before the Tendering Process.

#### 15. COMPLAINTS ABOUT THE TENDERING PROCESS

- 15.1 Any complaint about the RFP or the Tendering Process must be submitted to the Tender Manager in writing, by email, immediately upon the cause of the complaint arising or becoming known to the Bidder.
- 15.2 The written complaint must set out:
  - the basis for the complaint, specifying the issues involved.
  - 15.2.2 how the subject of the complaint affects the organisation or person making the complaint;
  - 15.2.3 any relevant background information; and
  - 15.2.4 the outcome desired by the person or organisation making the complaint.
- 15.3 If the matter relates to the conduct of an employee of the DBSA, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of the DBSA, and delivered to the physical address of the DBSA, as notified.

#### 16. CONFLICT OF INTEREST

16.1 A Bidder must not, and must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of the DBSA and the Bidder's interests during the Tender Process.





- 16.2 The Bidder is required to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the services under any contract that may result from this RFP. If the Bidder submits its Bid and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the Bid, the Bidder must notify the DBSA immediately in writing of that conflict.
- 16.3 The DBSA may immediately disqualify a Bidder from the Tendering Process if the Bidder fails to notify the DBSA of the conflict as required.

#### 17. LATE BIDS

- 17.1 Bids must be loaded on one drive before the Closing Time. The Closing Time may be extended by the DBSA in its absolute discretion by providing written notice to Bidders.
- 17.2 Bids loaded after the Closing Time or lodged at a location or in a manner that is contrary to that specified in this RFP will be disqualified from the Tendering Process and will be ineligible for consideration. However, a late Bid may be accepted where the Bidder can clearly demonstrate (to the satisfaction of the DBSA, in its sole discretion) that late lodgement of the Bid was caused by the DBSA; that access was denied or hindered in relation to the physical tender box; or that a major/critical incident hindered the delivery of the Bid and, in all cases, that the integrity of the Tendering Process will not be compromised by accepting a Bid after the Closing Time.
- 17.3 The determination of the DBSA as to the actual time that a Bid is lodged is final. Subject to clause 17.2, all Bids lodged after the Closing Time will be recorded by the DBSA and will only be opened for the purposes of identifying a business name and address of the Bidder. The DBSA will inform a Bidder whose Bid was lodged after the Closing Time of its ineligibility for consideration. The general operating practice is for the late Bid to be returned within 5 (five) working days of receipt or within 5 (five) working days after determination not to accept a late Bid

### 18. BIDDER'S RESPONSIBILITIES

- 18.1 Bidders are responsible for:
  - 18.1.1 examining this RFP and any documents referenced or attached to this RFP and any other information made or to be made available by the DBSA to Bidders in connection with this RFP;
  - 18.1.2 fully informing themselves in relation to all matters arising from this RFP, including all matters regarding the DBSA's requirements for the provision of the Services;
  - 18.1.3 ensuring that their Bids are accurate and complete;
  - 18.1.4 making their own enquiries and assessing all risks regarding this RFP, and fully considering and incorporating the impact of any known and unknown risks into their Bid;





- 18.1.5 ensuring that they comply with all applicable laws in regard to the Tendering Process particularly as specified by National Treasury Regulations, Guidelines, Instruction Notes and Practice Notes and other relevant legislation as published from time to time in the Government Gazette; and
- 18.1.6 submitting all Compulsory Documents.
- 18.2 The DBSA reserves the right to require of a Bidder, either before a Bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the DBSA.
- 18.3 Failure to provide the required information may result in disqualification of the Bidder.

#### 19. PREPARATION OF BIDS

- 19.1 Bidders must ensure that:
  - 19.1.1 their Bid is submitted in the required format as stipulated in this RFP; and
  - 19.1.2 all the required information fields in the Bid are completed in full and contain the information requested by the DBSA.
- 19.2 The DBSA may in its absolute discretion reject a Bid that does not include the information requested or is not in the format required.
- 19.3 Unnecessarily elaborate responses or other representations beyond that which is sufficient to present a complete and effective tender proposal are not desired or required. Elaborate and expensive visual and other presentation aids are not necessary.
- 19.4 Where the Bidder is unwilling to accept a specified condition, the non-acceptance must be clearly and expressly stated. Prominence must be given to the statement detailing the non-acceptance. It is not sufficient that the statement appears only as part of an attachment to the Bid or be included in a general statement of the Bidders usual operating conditions.
- 19.5 An incomplete Bid may be disqualified or assessed solely on the information completed or received with the Bid.

#### 20. ILLEGIBLE CONTENT, ALTERATION AND ERASURES

- 20.1 Incomplete Bids may be disqualified or evaluated solely on information contained in the Bid.
- 20.2 The DBSA may disregard any content in a Tender that is illegible and will be under no obligation whatsoever to seek clarification from the Bidder.
- 20.3 The DBSA may permit a Bidder to correct an unintentional error in its Bid where that error becomes known or apparent after the Closing Time, but in no event will any correction be permitted if the DBSA reasonably considers that the correction would materially alter the substance of the Bid or effect the fairness of the Tendering Process.





#### 21. OBLIGATION TO NOTIFY ERRORS

If, after a Bidder's Response has been submitted, the Bidder becomes aware of an error in the Bidders Response (including an error in pricing but excluding clerical errors which would have no bearing on the evaluation of the Bid), the Bidder must promptly notify the DBSA of such error.

#### 22. RESPONSIBILITY FOR BIDDING COSTS

- 22.1 The Bidders participation or involvement in any stage of the Tendering Process is at the Bidders sole risk, cost and expense. The DBSA will not be held responsible for, or pay for, any expense or loss that may be incurred by Bidders in relation to the preparation or lodgement of their Bid.
- 22.2 The DBSA is not liable to the Bidder for any costs on the basis of any contractual, promissory or restitutionary grounds whatsoever as a consequence of any matter relating to the Bidders participation in the Tendering Process, including without limitation, instances where:
  - 22.2.1 the Bidder is not engaged to perform under any contract; or
  - 22.2.2 the DBSA exercises any right under this RFP or at law.

#### 23. DISCLOSURE OF BID CONTENTS AND BID INFORMATION

- 23.1 All Bids received by the DBSA will be treated as confidential. The DBSA will not disclose contents of any Bid and Bid information, except:
  - 23.1.1 as required by law;
  - 23.1.2 for the purpose of investigations by other government authorities having relevant jurisdiction;
  - 23.1.3 to external consultants and advisors of the DBSA engaged to assist with the Tendering Process; or for the general information of Bidders required to be disclosed as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes.

#### 24. USE OF BIDS

- 24.1 Upon submission in accordance with the requirements relating to the submission of Bids, all Bids submitted become the property of the DBSA. Bidders will retain all ownership rights in any intellectual property contained in the Bids.
- 24.2 Each Bidder, by submission of their Bid, is deemed to have licensed the DBSA to reproduce the whole, or any portion, of their Bid for the sole purposes of enabling the DBSA to evaluate the Bid.





#### 25. BID ACCEPTANCE

All Bids received must remain open for acceptance for a minimum period of 120 (One Hundred and Twenty) days from the Closing Time. This period may be extended by written mutual agreement between the DBSA and the Bidder.

#### 26. EVALUATION PROCESS

26.1 The Bids will be evaluated and adjudicated as follows:

#### 26.1.1 FIRST STAGE – RESPONSIVENESS -COMPLIANCE CRITERIA

Only those Bidders which satisfy the compliance criteria will be eligible to participate in the Tendering Process further. Bids which do not satisfy all of the compliance criteria will not be evaluated further.

#### 26.1.2 **SECOND STAGE – FUNCTIONAL EVALUATION**

Bidders are evaluated based on the functional criteria set out in this RFP. Only those Bidders which score **70** points or higher (out of a possible 100) during the functional evaluation will be evaluated during the second stage of the Bid.

#### 26.1.3 THIRD STAGE – PRICE AND PREFERENTIAL POINTS

26.1.3.1 Those Bidders which have passed the above stages of the tender process will be scored on the basis of price and preference point allocation in accordance with the applicable legislation.

#### 26.1.4 FOURTH STAGE – RISK ANALYSIS

- 26.1.4.1 Firstly, in addition to the financial offer and preference evaluation, the Tenderers having the highest ranking / number of points, will additionally be reviewed against the following points listed as "Other Objective Criteria" in terms of the PPR 2022, in order to ascertain suitability for award.
- 26.2 NB: Bidders are required to submit, as Annexure K to their Bids, any documentation which supports the responses provided in respect of the Qualifying Criteria and Functional Criteria below.





### 26.3 FIRST STAGE: RESPONSIVENESS

### PART A: PRE-QUALIFIERS - FAILURE TO COMPLY WITH THE BELOW WILL LEAD TO DISQUALIFICATION

	Responsiveness Criteria	Prequalifying Criteria
1	Attendance of Compulsory Online Tender Briefing	Pre-Qualifier
2	Completed and signed <b>Declaration of Default and Termination</b>	Pre-Qualifier
3	Adherence to 2 Folder Submission Folder 1: Price Proposal and Folder 2: Technical Proposal	Pre-Qualifier

#### PART B: RESPONSIVENESS

• Tenderers who do not adhere to the response time indicated for clarification inquiries by the employer shall be deemed non-responsive and not be evaluated further.

	Responsiveness Criteria	Clarification Time
1	Adherence to the <b>Standard Conditions of Tender</b> as required (No deviations, qualifications & alternatives).	48 hours
2	Returnable Documents completed and signed	48 hours
3	Submission of Registration with <b>National Treasury Central Supplier Database</b> (CSD) <b>Summary Report</b> : - Bidder must be registered in order to do business with the DBSA.	48 hours
4	A Tax Pin issued by SARS.	48 hours
5	<b>SANAS BBBEE Certificate</b> or <b>Affidavit</b> . (Consortiums, Joint Venture Companies and Partnerships must submit a <b>consolidated</b> BBBEE Certificate) Bidder will score 0 points for preference if not responded to.	48 hours
6	Proof of Letter of Intent for Professional Indemnity Insurance to the value of <b>R500 000.00 per claim</b>	48 hours

#### 26.4 SECOND STAGE: FUNCTIONAL CRITERIA

The following evaluation criteria will be applied in evaluating the functionality of tenders. It is anticipated that this assignment will be largely undertaken by a team of qualified technical team appointed as BEC.

The BEC will do Individual scoring, and the scores will be summarized in a consolidated document.

## **Technical experience summary**

No	Criteria	Min. Points	Max. Points
1	COMPETENCIES	5	10
2	COMPANY TRACK RECORD AND EXPERIENCE	45	70
3	METHODOLOGY	10	20
_	Total evaluation points for functionality	70	100

A minimum point of 70 of 100 must be scored overall.

Bidders must score a min. total of points out of a possible 100 as per above table must be achieved, to be assessed for the next evaluation stage.





No	Evaluation Criteria	Weight	Scoring Criteria
1	COMPETENCIES	10	
	<ul> <li>Bidder should demonstrate expertise in GIS mapping and dashboard management.</li> </ul>	10	<ul> <li>(10) = Both GIS mapping and dashboard management skills demonstrated</li> <li>(5) = One of the required skills demonstrated</li> <li>(0) = No evidence of GIS mapping and dashboard development displayed.</li> </ul>
2	COMPANY TRACK RECORD AND EXPERIENCE	70	
	Demonstrate and provide evidence of the <u>number of frameworks and systems developed for eradicating titling backlog</u> in municipalities / metros.	10	<ul> <li>(10) = More than 3 framework/s and 3 system/s developed with evidence.</li> <li>(5) = 1 - 3 framework/s and 1 - 3 system/s developed with evidence.</li> <li>(0) = 0 framework/s and 0 system/s developed with no evidence provided.</li> </ul>
	Bidder to provide <u>number of projects in which it conducted extensive research regarding land and titling</u> (eradication of backlog) issues in cities and the residential property market.	5	<ul> <li>(5) = 3 - 4 research projects on land and titling (backlog eradication) provided.</li> <li>(3) = 1 - 2 research projects on land and titling (backlog eradication) provided.</li> <li>(0) = 0 or No evidence provided.</li> </ul>
	Bidder to demonstrate and provide number of completed projects in which titling backlog work was implemented in the low value residential property market.	5	<ul> <li>(5) = 3-4 titling backlog projects implemented and completed in the low value residential property markets</li> <li>(3) = 1-2 titling backlog projects implemented and completed in the low value residential property markets</li> <li>(0) = 0 titling backlog projects implemented and completed in the low value residential property markets or No evidence provided.</li> </ul>
	Number of <u>years of working in the titling registration</u> environment.	5	<ul> <li>(5) = &gt; 5 years</li> <li>(3) = 2 - 4 years 11 months</li> <li>(1) = &lt; 2 years</li> </ul>
	Bidder to demonstrate experience of engagements with senior official in different spheres of government (local, provincial and national)	5	<ul> <li>(5) = Senior engagement experience in all 3 government spheres</li> <li>(3) = Senior engagement experience in 2 government spheres</li> <li>(1) = Senior engagement experience in 0nly 1 government sphere</li> </ul>





No	Bidder demonstrated strategic leadership, facilitation, and communications skills in an intergovernmental level and the international environment.	Weight 10	<ul> <li>Scoring Criteria</li> <li>(10) = Both international and intergovernmental experience evident.</li> <li>(5) = Either one in international or intergovernmental experience evident.</li> <li>(0) = no demonstration provided</li> </ul>
	Bidder to demonstrate understanding of the town planning processes and issues, pertaining to title deed backlog and registration.	10	<ul> <li>(10) = more than 4 years' experience of working in the title deed backlog and registration environment at provincial and municipal levels.</li> <li>(5) = 2- 4 years' experience of working in the title deed backlog and registration environment at provincial and municipal levels.</li> <li>(0) = no experience provided or less than 2 years.</li> </ul>
	Number of years of experience in initiating and managing Titling transaction Support Centre (s)	10	<ul> <li>(10) = more than 2 years' experience</li> <li>(5) = less than 2 years</li> <li>(0) = no experience</li> </ul>
	Demonstrated experience of engagements with private sector in leveraging of private sector resources.	10	<ul> <li>(10) = experience of private sector resource leveraging of one or more examples provided.</li> <li>(0) = no private sector resource leveraging experience demonstrated.</li> </ul>
3	METHODOLOGY	20	
	Approach and Methodology – bidders should prepare a clear approach and methodology that demonstrates understanding for the work to be carried out, including the draft programme plan  The following aspects should be used in response to the proposal.  i. Multi stakeholder engagements ii. Data analysis and workshop to agree interpretation  iii. Systems development.  iv. Focus on capacity building support  v. Monitoring and Risk management  vi. Evidence of project / programme management successes	20	<ul> <li>(20) = excellent, covering all 6-7 listed aspects with the draft programme plan.</li> <li>(10) = covering 3–5 of the listed aspects with the draft programme plan</li> <li>(5) = covering 1-2 of the listed aspects with the draft programme plan</li> <li>(0) = No methodology submitted</li> </ul>





No	Evaluation Criteria	Weight	Scoring Criteria
	vii. Approach on how they will engage Private sector for soliciting leverage		
	TOTAL SCORE	100	
	THRESHOLD	70	

#### 26.5 THIRD STAGE: FINANCIAL OFFER AND PREFERENCE

- i. Those Bidders which have passed the initial stages of the tender Process will be scored on the basis of price and preference point allocation in accordance with the applicable legislation.
- ii. The successful Bidder will be the Bidder that scores the highest number of points in the second stage of the Bid evaluation, unless the DBSA exercises its right to cancel the RFP.
- iii. Points will be allocated to Bidders at this stage of the evaluation, as follows:

Price points 80

Specific Goals (namely, BBBEE status level of contributor) 20

### iv. Price points

The following formula will be used to calculate the points for price:

Ps = 80(1-(Pt-Pmin)/Pmin)

#### Where:

Ps = Points scored for comparative price of tender or offer under consideration;

Pt = Comparative price of tender or offer under consideration; and

Pmin = Comparative price of lowest acceptable tender or offer.

### v. Preferential procurement points

A maximum of 20 points may be awarded in respect of preferential procurement, which points must be awarded to a tenderer for attaining their B-BBEE Status Level in accordance with the table below.

B-BBEE Status Level	Number of Points
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

An unincorporated trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their **consolidated** B-BBEE





scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate Bid.

#### Total

The total points scored by each Bidder will be calculated by adding the points scored for price (out of 80) to the points scored for specific goals (out of 20). The successful Bidder will be the Bidder which has the highest total points (out of 100) for both price and specific goals (unless there is a basis for selecting a different successful Bidder.

### 26.6 FOURTH STAGE: RISK ANALYSIS & OTHER OBJECTIVE CRITERIA

- a) In addition to the financial offer and preference evaluation, the Tenderers having the highest ranking / number of points, will additionally be reviewed against the following points listed as "Other Objective Criteria" in terms of the PPR2022, in order to ascertain suitability for award we reserve the right to clarify any aspects listed hereunder where applicable.
  - i. The tenderer will again be checked in terms of having a Compliant Tax Status at time of recommendation to confirm that the status has not changed, based on an active and Tax Complaint Pin issued by the South African Revenue Services.
  - ii. Fully compliant and registered with the National Treasury Central Supplier Database.
  - iii. No misrepresentation in the tender information submitted.
  - iv. The tenderer or any of its directors/shareholders is not listed on the Register of Tender Defaulters in terms of the Prevention and Combating of Corrupt Activities Act of 2004 as a person prohibited from doing business with the public sector; and
  - v. The tenderer has completed the Compulsory Enterprise Questionnaire and there are no conflicts of interest which may impact on the tenderer's ability to perform the contract in the best interests of the employer or potentially compromise the tender process and persons in the employ of the state are permitted to submit tenders or participate in the contract.
  - vi. Convicted by a court of law for fraud and corruption.
  - vii. Removed from a contract between them and any organ of state on account of failure to perform on or comply with the contract.
  - viii. The DBSA reserves the right to decide on contract award based solely on the information received in the responses to this RFP. The DBSA also reserves the right to use relevant information not contained in any tender but which, in the ordinary course of business, is within the knowledge of any employee or Board member of DBSA or its advisors, agents or representatives for the purposes of making its decision.
  - ix. Any bidder who has had a tender award terminated by the DBSA for non-performance during the 18 months preceding the closing date of this RFP, may at the discretion of the DBSA, be excluded from recommendation for further under this RFP. In addition, any bidder who has received a written notice of non-performance in the 12-month period preceding the award of this RFP, may at the discretion of the DBSA, be excluded from recommendation for further awards until the non-performance, or the circumstance giving rise to the non-performance, has been remedied to the satisfaction of the DBSA.
  - x. Financial health of the bidder may be assessed if deemed necessary, to ensure that the service provider will be able to operate as per required deliverables (Ratios: Accounts Receivable & Payable Turnover, Liquidity & Solvency).
  - xi. Unduly high or unduly low Tendered rates in the Tender offer. In this regard, a financial risk analysis will





be performed to verify that the costs are reasonable and balanced. Tenders may be disqualified if tendered rates are found to be distorted. The market average of received bid prices excluding Outliers, as well as the DBSA QS estimate will be used as a guide to indicate financial risk (CIDB Inform Practice Note #5).

- xii. PEP Check and Procure Check to be initiated and if negative, may result in exclusion.
- xiii. Online verification of the Professional Registration Document will be actioned only to confirm the authenticity of the document.
- xiv. The DBSA reserves the right to request a bidder to provide formal documented evidence within 48hrs (independent from bidder; e.g. employer), to prove authenticity of the documents and its content, failing which will result in bid being deemed non-responsive. Such evidence must include a contactable reference via email and telephone.
- xv. The DBSA reserves the right to further action an authenticity verification of the documents and content, through contacting the representing employer/s and/or contactable reference.
- xvi. A check against any other requirement as stipulated in the **Additional Conditions of Tender**.
- xvii. Use of adherence to the stipulated requirement of Refer to "Additional Conditions to Tender". as Objective Criteria.

#### **27** STATUS OF BID

- 27.1 Each Bid constitutes an irrevocable offer by the Bidder to the DBSA to provide the Services required and otherwise to satisfy the requirements of the Specification as set out in this RFP.
- 27.2 A Bid must not be conditional on:
  - 27.2.1 the Board approval of the Bidder or any related governing body of the Bidder being obtained;
  - 27.2.2 the Bidder conducting due diligence or any other form of enquiry or investigation;
  - 27.2.3 the Bidder (or any other party) obtaining any regulatory approval or consent;
  - 27.2.4 the Bidder obtaining the consent or approval of any third party; or
  - 27.2.5 the Bidder stating that it wishes to discuss or negotiate any commercial terms of the contract.
- 27.3 The DBSA may, in its absolute discretion, disregard any Bid that is, or is stated to be, subject to any one or more of the conditions detailed above (or any other relevant conditions).
- 27.4 The DBSA reserves the right to accept a Bid in part or in whole or to negotiate with a Bidder in accordance with the provisions of this RFP and the applicable laws and regulations.

#### 28 CLARIFICATION OF BIDS

28.1 The DBSA may seek clarification from and enter into discussions with any or all of the Bidders in relation to their Bid. The DBSA may use the information obtained when clarification is sought, or discussions are had in interpreting the Bid and evaluating the cost and risk of accepting the Bid. Failure to supply clarification to the satisfaction of the DBSA may render the Bid liable to disqualification.





28.2 The DBSA is under no obligation to seek clarification of anything in a Bid and reserves the right to disregard any clarification that the DBSA considers to be unsolicited or otherwise impermissible or irrelevant in accordance with the rules set out in this RFP.

#### 29 DISCUSSION WITH BIDDERS

- 29.1 The DBSA may elect to engage in detailed discussions with any one or more Bidder(s), with a view to maximising the benefits of this RFP as measured against the evaluation criteria and in fully understanding a Bidder's offer.
- 29.2 The DBSA is under no obligation to undertake discussions with, and Bidders.
- 29.3 In addition to presentations and discussions, the DBSA may request some or all Bidders to:
  - 29.3.1 conduct a site visit, if applicable.
  - 29.3.2 provide references or additional information.

#### 30 SUCCESSFUL BIDS

- 30.1 Selection as a successful Bidder does not give rise to a contract (express or implied) between the successful Bidder and the DBSA for the supply of the Services. No legal relationship will exist between the DBSA and a successful Bidder for the supply of the Services until such time as a binding contract is executed by them.
- 30.2 The DBSA may, in its absolute discretion, decide not to enter into pre-contractual negotiations with a successful Bidder.
- 30.3 A Bidder is bound by its Bid and all other documents forming part of the Bidder's Response and, if selected as a successful Bidder, must enter into a contract on the basis of the Bid with or without further negotiation.

#### 31 NO OBLIGATION TO ENTER INTO CONTRACT

- 31.1 The DBSA is under no obligation to appoint a successful Bidder or Bidders (as the case may be), or to enter into a contract with a successful Bidder or any other person, if it is unable to identify a Bid that complies in all relevant respects with the requirements of the DBSA, or if due to changed circumstances, there is no longer a need for the Services requested, or if funds are no longer available to cover the total envisaged expenditure. For the avoidance of any doubt, in these circumstances the DBSA will be free to proceed via any alternative process.
- 31.2 The DBSA may conduct a debriefing session for all Bidders (successful and unsuccessful). Attendance at such debriefing session is optional.





#### 32 BIDDER WARRANTIES

- 32.1 By submitting a Bid, a Bidder warrants that:
  - it did not rely on any express or implied statement, warranty or representation, whether oral, written, or otherwise made by or on behalf of the DBSA, its officers, employees, or advisers other than any statement, warranty or representation expressly contained in the RFP;
  - it did not use the improper assistance of DBSA's employees or information unlawfully obtained from them in compiling its Bid;
  - 32.1.3 it is responsible for all costs and expenses related to the preparation and lodgement of its Bid, any subsequent negotiation, and any future process connected with or relating to the Tendering Process;
  - 32.1.4 it accepts and will comply with the terms set out in this RFP; and
  - 32.1.5 it will provide additional information in a timely manner as requested by the DBSA to clarify any matters contained in the Bid.

#### 33 DBSA'S RIGHTS

- 33.1 Notwithstanding anything else in this RFP, and without limiting its rights at law or otherwise, the DBSA reserves the right, in its absolute discretion at any time, to:
  - 33.1.1 cease to proceed with, or suspend the Tendering Process prior to the execution of a formal written contract;
  - alter the structure and/or the timing of this RFP or the Tendering Process;
  - 33.1.3 vary or extend any time or date specified in this RFP
  - 33.1.4 terminate the participation of any Bidder or any other person in the Tendering Process;
  - 33.1.5 require additional information or clarification from any Bidder or any other person;
  - 33.1.6 provide additional information or clarification;
  - 33.1.7 negotiate with any one or more Bidder:
  - 33.1.8 call for new Bid;
  - 33.1.9 reject any Bid received after the Closing Time; or
  - 33.1.10 reject any Bid that does not comply with the requirements of this RFP.

#### 34 GOVERNING LAWS

- 34.1 This RFP and the Tendering Process are governed by the laws of the Republic of South Africa.
- 34.2 Each Bidder must comply with all relevant laws in preparing and lodging its Bid and in taking part in the Tendering Process.





34.3 All Bids must be completed using the English language and all costing must be in South African Rand.

## 35 MANDATORY QUESTIONS

35.1 Bidders shall provide full and accurate answers to all (including mandatory) questions posed in this document and are required to explicitly state "Comply/Accept" or "Do not comply/Do not accept" (with a √ or an X) regarding compliance with the requirements. Where necessary, the Bidders shall substantiate their response to a specific question.

NOTE: It is mandatory for Bidders to complete or answer this part fully; failure to do so result the Bid being treated as incomplete the Bid may be disqualified.

35.1.1

This Bid is subject to the General Conditions of Contract	Accept	Do not accept
stipulated in this RFP document.		

35.1.2

The laws of the Republic of South Africa shall govern this RFP	Accept	Do not accept
and the Bidders hereby accept that the courts of the Republic of		
South Africa shall have the jurisdiction.		

35.1.3

The DBSA shall not be liable for any costs incurred by the Bidder	Accept	Do not accept
in the preparation of response to this RFP. The preparation of		
response shall be made without obligation to acquire any of the		
items included in any Bidder's proposal or to select any proposal,		
or to discuss the reasons why such vendor's or any other		
proposal was accepted or rejected.		





# 35.1.4

The DBSA may request written clarification or further information	Accept	Do not accept
regarding any aspect of this proposal. The Bidders must supply		
the requested information in writing within two working days after		
the request has been made, otherwise the proposal may be		
disqualified.		

# 35.1.5

In the case of Consortium, Joint Venture or subcontractors,	Accept	Do not accept
Bidders are required to provide copies of signed agreements		
stipulating the work split and Rand value.		

# 35.1.6

In the case of Consortium, Joint Venture or subcontractors, all	Accept	Do not accept
Bidders are required to provide mandatory documents as		
stipulated in schedule 1 of the Response format.		

# 35.1.7

The DBSA reserves the right to; cancel or reject any proposal	Accept	Do not accept
and not to award the proposal to the lowest Bidder or award		
parts of the proposal to different Bidders, or not to award the		
proposal at all.		

# 35.1.8

Where applicable, Bidders who are distributors, resellers and	Accept	Do not accept
installers of network equipment are required to submit back-to-		
back agreements and service level agreements with their		
principals.		

# 35.1.9

By submitting a proposal in response to this RFP, the Bidders	Accept	Do not accept
accept the evaluation criteria as it stands.		





# 35.1.10

Where applicable, the DBSA reserves the right to run	Accept	Do not accept
benchmarks on the requirements equipment during the		
evaluation and after the evaluation.		

# 35.1.11

The DBSA reserves the right to conduct a pre-award survey	Accept	Do not accept
during the source selection process to evaluate contractors'		
capabilities to meet the requirements specified in the RFP and		
supporting documents.		

35.2

Only the solution commercially available at the proposal closing	Accept	Do not accept
date shall be considered. No Bids for future solutions shall be		
accepted.		

# 35.2.1

The Bidder should not qualify the proposal with own conditions.	Accept	Do not accept
Caution: If the Bidder does not specifically withdraw its own		
conditions of proposal when called upon to do so, the proposal		
response shall be declared invalid.		

Should the Bidder withdraw the proposal before the proposal	Accept	Do not accept
validity period expires, the DBSA reserves the right to recover		
any additional expense incurred by the DBSA having to accept		
any less favourable proposal or the additional expenditure		
incurred by the DBSA in the preparation of a new RFP and by		
the subsequent acceptance of any less favourable proposal.		





# 35.2.3

Delivery of and acceptance of correspondence between the	Accept	Do not accept
DBSA and the Bidder sent by prepaid registered post (by air mail		
if appropriate) in a correctly addressed envelope to either party's		
postal address or address for service of legal documents shall		
be deemed to have been received and accepted after (2) two		
days from the date of postage to the South African Post Office		
Ltd.		

# 35.2.4

Should the parties at any time before and/or after the award of	Accept	Do not accept
the proposal and prior to, and-or after conclusion of the contract		
fail to agree on any significant product price or service price		
adjustments, change in technical specification, change in		
services, etc. The DBSA shall be entitled within 14 (fourteen)		
days of such failure to agree, to recall the letter of award and		
cancel the proposal by giving the Bidder not less than 90 (ninety)		
days written notice of such cancellation, in which event all fees		
on which the parties failed to agree increases or decreases shall,		
for the duration of such notice period, remain fixed on those		
fee/price applicable prior to the negotiations.		
Such cancellation shall mean that The DBSA reserves the right		
to award the same proposal to next best Bidders as it deems fit.		

# 35.2.5

In the case of a consortium or JV, each of the authorised	Accept	Do not accept
enterprise's members and/or partners of the different enterprises		
must co-sign this document.		

Any amendment or change of any nature made to this RFP shall	Accept	Do not accept
only be of force and effect if it is in writing, signed by THE DBSA		
signatory and added to this RFP as an addendum.		





# 35.2.7

Failure or neglect by either party to (at any time) enforce any of	Accept	Do not accept
the provisions of this proposal shall not, in any manner, be		
construed to be a waiver of any of that party's right in that regard		
and in terms of this proposal. Such failure or neglect shall not, in		
any manner, affect the continued, unaltered validity of this		
proposal, or prejudice the right of that party to institute		
subsequent action.		

# 35.2.8

Bidders who make use of subcontractors.	Accept	Do not accept
The proposal shall however be awarded to the Bidder as a		
primary contractor who shall be responsible for the management		
of the awarded proposal. A Bidder which was awarded the		
contract after scoring HDI / RDP goals is not allowed to		
subcontract more than 25% of the contract to a non-HDI entity.		
No separate contract shall be entered into between the DBSA		
and any such subcontractors. Copies of the signed agreements		
between the relevant parties must be attached to the proposal		
responses.		

# 35.2.9

All services	s supplied in accordance with this proposal must be	Accept	Do not accept
certified to	all legal requirements as per the South African law.		

No interest shall be payable on accounts due to the successful	Accept	Do not accept	
Bidder in an event of a dispute arising on any stipulation in the			
contract.			





## 35.2.11

Evaluation of Bids shall be performed by an evaluation panel	Accept	Do not accept
established by The DBSA. Bids shall be evaluated on the basis of		
conformance to the required specifications as outlined in the RFP.		
Points shall be allocated to each Bidder, on the basis that the		
maximum number of points that may be scored for price is 80, and		
the maximum number of preference points that may be claimed		
for BEE (according to the PPR 2022) is 20.		
	1	

## 35.2.12

If the successful Bidder disregards contractual specifications, this	Accept	Do not accept
action may result in the termination of the contract.		

## 35.2.13

The Bidders' response to this Bid, or parts of the response, shall	Accept	Do not accept
be included as a whole or by reference in the final contract.		

## 35.2.14

Should the evaluation of this Bid not be completed within the	Accept	Do not accept
validity period of the Bid, the DBSA has discretion to extend the		
validity period.		

## 35.2.15

Upon receipt of the request to extend the validity period of the Bid,	Accept	Do not accept
the Bidder must respond within the required time frames and in		
writing on whether or not he agrees to hold his original Bid		
response valid under the same terms and conditions for a further		
period.		

Should the Bidder change any wording or phrase in this	Accept	Do not accept	
document, the Bid shall be evaluated as though no change has			
been affected and the original wording or phrasing shall be used.			





Signature(s) of Bidder or assignee(s)	Date
Name of signing person (in block letters)	
Capacity	
Are you duly authorized to sign this Bid?	
Name of Bidder (in block letters)	
Postal address (in block letters)	
Domicilium citandi et executandi in the RSA (full street address of this place) (in block le	etters)
Telephone Number: FAX number	
Cell Number:	
Email Address	





#### PART D: TERMS OF REFERENCE & PROJECT BRIEF

#### TERMS OF REFERENCE

PROFESSIONAL SERVICE PROVIDER TO FACILITATE THE DEVELOPMENT AND IMPLEMENTATION OF AN APPROVED AND PRIORITISED CROSS-CUTTING GOVERNMENT OPERATION VULINDLELA (OV) TITLING PROGRAMME AND TO DEVELOP A REPORT TO ADDRESS THE CAUSES OF THE TITLING SYSTEMIC CHALLENGES THROUGH A STRONG DATA DRIVEN AND EVIDENCE-BASED PROCESS AND IMPLEMENTATION OF A HOLISTIC TITLING FRAMEWORK

### 1 Introduction – Background to the CSP

The CSP is a support initiative by the National Treasury for metropolitan municipalities under section 154(1) of the Constitution. It aims to aid these municipalities in improving spatial planning, infrastructure delivery, built environment management, and economic development. Despite advancements in basic services, these municipalities face significant challenges like inequitable environments and spatial segregation. The CSP addresses critical areas such as fiscal governance, human settlements, public transport, climate resilience, and economic development. One of the key projects under the Human Settlements Component is focusing on resolving the titling backlog to empower the urban poor in the residential property market and making the market robustly inclusive.

### 1.1 Background to this Terms of Reference

The CSP appointed and partnered with Centre for Housing Finance in Africa (CAHF) through an MOU in June 2023 to assist in developing systems and tools for the Operation Vulindlela (OV) Residential Titling project, which is being institutionalized within the government. CSP also partnered with the Word Bank Group to provide Titling Restoration support directly in metros in eThekwini, Buffalo City and Nelson Mandela Bay metros.

The Operation Vulindlela Titling project originated from the Residential Property Market initiative, started under CSP 2 in collaboration with the Centre for Housing Finance in Africa (CAHF). This project's primary goal was to enhance the understanding and application of Residential Property Market knowledge and trends in South African Metropolitan Municipalities. Significant progress was made in aiding metros to create and implement residential property market reports, including previously excluded low-value properties. During the implementation of this project, a notable gap was identified: a substantial titling backlog in the low-value residential market, estimated at around 1.2 million titles and valued at approximately 2.3 billion.

This backlog represented a lost opportunity to turn these properties into functional assets for the urban poor to engage in the residential property market. To address this issue and support the sector and metropolitan municipalities, the CSP launched two projects: the Metros Titling Support Project and the Operation Vulindlela Titling Restoration Programme. The latter aims to support sector departments such as Human Settlements, Deeds Office, Surveyor General, and Justice Department in developing systems and operations that will enable metros and provinces to address the backlog sustainably

The first phase, involving data search, analysis, and segmentation, was conducted through an MOU with CAHF, funded by the private sector. Due to constrained private sector funding, the implementation of the Titling Framework has been impacted. CSP now needs to enter the final phase to facilitate this implementation of the





Titling Restoration Framework, roll out the Transaction Support Centre for Beneficiary Administration Support, and develop a final report for an approved government plan addressing titling challenges with data-driven processes and hands on support to metros and some provinces.

The outputs for this work will be built on the milestones that was already developed in CSP2, notably:

- Preparation and testing of Titling Toolkits for rollout to metros.
- Piloting the Transaction Support Centre concept in Cape Town, ready for roll out to Gauteng metros.
- Securing reduced-price access to deeds data from the private sector to analyze the title deeds backlog.
   The intention is to have cost free access to titling data for the purpose of this project.
- Continue developing relationships with key departments to identify critical documents and data sources.
- Creating a Titling Restoration Framework outlining key steps in land assembly, township establishment, and titling. The Draft Framework already in place.
- Detailed analysis of the title deed backlog for multiple metros, outlining barriers to transfer and identifying
  properties ready for immediate beneficiary administration. This analysis will be updated monthly with
  new deeds data.
- The identification of various solutions and interventions required to unlock titling, in line with the framework, SIMP, and data collected.
  - ✓ Under the Metro Titling Support project, the Smart Integrated Master Programme (SIMP) was developed and tested in BCM and NMB.

## 1.2 Scope of Work

Following the initial work, CSP identified the need for implementation tools and a developed a Titling Framework. This includes developing new systems to facilitate the use of these tools and frameworks by municipalities and provinces to address the title deed backlog.

The objectives of the project are as follows:

#### 1. Develop a Data – Driven, Realistic Plan to reduce the title backlog

- Develop a framework to segment the title deed backlog
- Obtain required data to quantify and characterise the title deed backlog

#### II. Develop Systems and processes to support implementation of the Plan

- Create a data management system so that municipalities can monitor the backlog over time
- Develop data collection protocols and systems

### III. Pilots and test innovative solutions to deal with known titling problems

- Encroachments
- Digital ownership certificate pilot
- Developing waiver procedures to deal with old Conditions of Establishment problems

This project will thus have 2 x distinct focus areas, firstly, the OV titling project and secondly the metro tilting restoration programme.

Re the OV titling project, the focus is on:

- i. sector coordination regarding regulatory and policy reforms,
- ii. data access and analysis,





- iii. development of systems and tools; and
- iv. Investigating the design and launch of E-Titling and integration of title deeds data across Departments.

The <u>metro tilting restoration</u> focusses on implementation support re titling registration. This will include helping the metros regarding beneficiary administration and town planning issues:

- v. Creating a dashboard with a GIS interface for municipalities and provinces to enable officials to quantify and locate backlog townships. This dashboard will provide municipal, provincial, and national views of the backlog for performance monitoring.
- vi. Integrating the analysis of the backlog as a specific layer within existing municipal GIS systems and providing monthly updates of this analysis to municipalities.
- vii. Developing a Town Planning Toolkit to identify key challenges and solutions in the town planning process (aligned with the titling framework) to guide municipal officials. This toolkit will complement the two other toolkits on land and beneficiary administration; and
- viii. Conducting workshops with various municipal planning departments to share the content of this toolkit and peer learning amongst metros regarding case studies and best practises. report
- ix. Essential documents required to progress the township establishment process are often not found within provinces or municipalities. In some cases, copies may exist in the Office of the Surveyor General and Deeds office and metros.
- x. CSP has initiated a project to digitise all documents associated with backlog townships. CSP plans to fund a team of interns to work closely with the Office of the Surveyor General to accomplish this task. The service provider is expected to appoint contractors who are familiar with titling implementation processes and procedures at municipal level and utilise interns who will collate, analyse and digitise the documents.

The CSP will then create a digital document management system to enable municipal and provincial officials to access these documents.

The service provider will also allocate implementation responsibility for solutions to the relevant departments and entities, identify key milestones and time frames, funding required, support required, and coordination required for cross-cutting activities. This would also include the service provider drawing in resources from the private sector.

It is envisaged that this work will realize the following minimum benefits:

- Compile and disseminate data and knowledge to enable provincial and municipal officials to resolve barriers within the town planning, condonation and formalization processes.
- Provide access to up-to-date data on the titling backlog for all metropolitan municipalities, provinces, and the national government. This will facilitate improved performance monitoring and support the updating of the Housing Subsidy Systems (HSS).
- Ensure integrated and credible title deeds data availability and alignment across departments.
- Promote an efficient beneficiary administration process based on a piloted Transaction Support Centre process and related toolkits developed.
- Investigate and introduce an E-Title and digitized titling system to enhance credibility, efficiency, and affordability.





#### 1.3 Anticipated Level of Effort

The appointment period will be for approximately 36 months. It is anticipated that the service provider will be a company or NPO with several suitable resources. <u>The inclusion of interns in the team and their</u> associated costs should also be factored in.

#### 1.4 Outputs Anticipated

#### Re the OV titling project

- i. Titling Framework for regulatory reforms developed and ready for implementation.
- ii. Report that aligns to the framework, with data evidence and recommendations for implementation and piloting.
- iii. Revised Regularization procedures of unauthorized occupants; digitization of data sets from various sectors.
- iv. Report on titling regularization, formalization and preservation options and recommendations.
- v. Institutional and programme management framework that aligns the OV Titling and metro titling restoration.
- vi. Coordinate development of Security of Tenure Programme for the Traditional Authority areas that will be a subset of the broader titling restoration programme.

#### Re the metro titling restoration

- vii. Dashboard with a GIS interface for municipalities and provinces;
- viii. Analysis report on the backlog within existing municipal GIS systems to municipalities;
- ix. Town Planning system developed to identify key challenges and solutions in the town planning process.
- x. Monthly update report of the backlog as a specific layer within existing municipal GIS systems to municipalities;
- xi. Workshop report on peer learning amongst metros regarding case studies and best practices.
- xii. Collation and alignment of essential documents to progress the township establishment process;
- xiii. Agreed- upon progress on the digitized documents associated with backlog in townships.
- xiv. Metro pilots identified and prepared for implementation regarding regularization, data analysis and alignment, transaction support and beneficiary administration and township planning issues.

#### 1.5 Skills, Competencies, and Qualifications

- Relevant experience and knowledge of the titling registration process, related legislation, and policies. This will include technical knowledge and competencies on conveyancing, registration, township proclamations and beneficiary administration.
- Extensive research experience regarding land and titling issues in cities and the residential property market.
- Knowledge of the South African Government's legislative regime and institutional functions / arrangements, along with a clear understanding of the municipal environment, including the linkages between governance, infrastructure, and housing processes in local government and their interface with provincial and national governments. This includes the ability to work across government departments to develop and propose reforms.
- Knowledge of town planning legislation (e.g. SPLUMA), policies, and systems that impact the titling value chain.
- Ability to develop programme and policy reform to significantly improve the titling system.
- Knowledge of the deceased estate administration.
- The Service Provider is expected to have worked with the Deeds Office, Surveyor General Office, Department of Justice etc.
- Good communication, facilitation, and leadership skills.
- Maturity in interpersonal relationships and the ability to work well within a team.
- Excellent writing and presentation skills, including proficiency in relevant business software packages.

## 2 Structure of Price Proposals

Price proposals should be stated as a deliverable based solution, with an estimate costing for every output described.

#### 3 Project Management Arrangements

- I. The service provider shall be contracted by DBSA.
- II. The service provider shall report to the CSP3's Human Settlement Component Lead.
- III. The contractor will be required to report monthly on progress regarding outputs and deliverables.
- IV. The contract is estimated to delivered for the period of **36 months** with an end date estimated to be in 2028.





## ANNEXURE A – PRICE PROPOSAL (Price Proposal must be attached in a different Folder)

The Pricing Proposal submitted and included as Annexure A to all Bids submitted. Professional fees must be included with the other fees e.g., disbursements.

## A: PRICING SCHEDULE

This is a Team Composition project scope; in pricing the bidder needs to take that into consideration. It is anticipated that the service provider will be engaged for a maximum of **thirty-six (36) months**. The project implementation workplan will be finalized during the inception phase.

Output	Deliverables	Estimated Monthly Timeframe Allocated	TOTAL (Excl Vat)
Re the Operation Vulindlela Titling Project			
<ul> <li>Titling Framework for regulatory reforms developed and ready for implementation.</li> </ul>	Framework document	6 months	
<ul> <li>Report and PP presentation that aligns to the framework, with data evidence and recommendations for implementation and piloting.</li> </ul>	Report and     PowerPoint     presentation	6 months	
<ul> <li>Revised Regularisation procedures of unauthorised occupants; digitisation of data sets from various sectors.</li> </ul>	Regularisation     Procedure     document	2 months	
<ul> <li>Report on titling regularisation, formalisation and preservation options and recommendations. To be presented to the OV Technical team – NT, DHS, DALRRD</li> </ul>	Regularisation report and presentation	2 months	
<ul> <li>Institutional and programme management framework that aligns the OV Titling and metro titling restoration.</li> </ul>	<ul> <li>Functional Institutional Management Framework</li> </ul>	4 months	
Coordinate development of Security of Tenure Programme for the Traditional Authority areas that will be a subset of the broader titling restoration programme  Note: activities may be done simultaneously, not respectively.	Proposed     Programme and     Reports  necessarily concurrent	Span the 36 months	
Metro Titling Restoration		12 months	
Dashboard with a GIS interface for municipalities and provinces;	Functional     Dashboard		

		ī			1
2.	Analysis report on the backlog within existing municipal GIS systems to municipalities	•	Categorised backlog Analysis Report	6 months	
3.	Analysis report on the backlog within existing municipal GIS systems to municipalities and key interventions – short to long term	•	Categorised intervention areas / solutions	3 months	
4.	Land and Town Planning system developed to identify key challenges and solutions in the town planning process.	•	System with user manual and application	12 months	
5.	Monthly update report of the backlog as a specific layer within existing municipal GIS systems to municipalities;	•	Monthly report	monthly	
6.	Workshop conducted and report on peer learning amongst metros regarding case studies, town planning issues and best practices.	•	Workshop programme and Report	2 days Delivery and planning = 3 days. 1 workshop every 2 months	
7.	Determination and Collation of waivers / solutions regarding township establishment process barriers re- pre Spluma process;	•	Summary report/ presentation and proposals on waivers alignment	2 months	
8.	Agreed- upon progress on the digitised documents associated with backlog in townships.	•	Work level of 4 months for four interns.	4 months	
9.	Develop roll out programme for the Smart Integrated Master Plan (SIMP) that analyses and categorises project level titling backlog issues and help to set up targets.	•	Roll Out Plan and Report of SIMP	12 months	
10.	Metro pilots identified and prepared for implementation regarding regularisation, transaction support and beneficiary administration and township planning issues	•	Implementation action plan and ongoing reports	5 months	
SUI	B-TOTAL ACTIVITIES TOTAL (Excl Vat)			36 Months	R
	Disbursements @ 5% of Total F	ees			R
	VAT @15%				R
	AND TOTAL kimum Cost for the 36 months Project Dura		R (Total to be transferred to	o Form of offer)	
	NOTE: The price offer should be fixed for the duration of the project 36 months				

- i. The pricing for the project must be based on key milestones.
- ii. The price should include the costs of all activities and related expenses expressed in South African Rand.
- iii. The price must be broken up into respective activities as outlined in this brief, with the exact same descriptions.
- iv. Bidders should not amend the pricing schedule.
- v. The provided Price Schedule provided must be utilized.
- vi. The fees should reflect the deliverables in the three work packages and the human resource requirements.

<sup>\*\*\*</sup> failure to complete the pricing schedule in full will result in disqualification of the BID.

# **TOTAL FORM OF OFFER**

# THE OFFERED TOTAL OF THE PRICES INCLUSIVE OF VALUE ADDED TAX IS:

Rand	
Rand	(in figures).
Signature	
Name	
Capacity	
For Tenderer	
Name of Tenderer	
Address of Tenderer	

<sup>\*\*\*</sup> failure to complete the Form of Offer in full will result in disqualification of the BID.

# **ANNEXURE B**

CV/s and qualifications of each proposed individual/s and the role that they will play in the services.

#### **ANNEXURE C**

## **TAX REQUIREMENTS**

# IT IS A CONDITION OF THIS TENDER THAT THE TAXES OF THE SUCCESSFUL TENDERER MUST BE IN ORDER PRIOR TO CONDITIONAL APPOINTMENT.

- i. The Tax Pin issued by the South African Revenue Services must be submitted together with this tender and appended to this page. Failure to submit the Tax Pin will result in the **invalidation/ disqualification** of the tender submission as per stipulated criteria in the Responsiveness Evaluation.
- ii. Valid Tax Compliance is a mandatory requirement for the successful bidder prior to appointment, to be awarded a contract in terms of this tender.
- iii. Where Joint Ventures/ Consortia/ Associations, etc. are involved, the Tax Compliance status will be <u>based on all</u> the Joint Venture Partners status. The Tax Compliance status documentation of <u>all</u> the Joint Venture Partners is to be appended to this page. Any tax non-compliance of any party will require a bidder to provide fully compliant tax status for any award to be made.
- iv. Bidders are expected to have their tax affairs in order, to be able to do business with the DBSA.

(Authorised Signatory)	(Company Name)		
Hereby acknowledge having read, understood, and agree to the terms and conditions set out in this Returnable and warrant that the documents submitted are true and accurate copies of the originals.			

#### **BIDDER'S DISCLOSURE - SBD 4**

#### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 2. BIDDER'S DECLARATION

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest1 in the enterprise,
  - employed by the state?YES/NO
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2	Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? <b>YES/NO</b>
2.2.1	If so, furnish particulars:
2.3	Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? <b>YES/NO</b>
2.3.1	If so, furnish particulars:
3 DE	ECLARATION
	I, the undersigned, (name)
3.1	I have read and I understand the contents of this disclosure;
3.2	I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
3.3	The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
3.4	In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
3.4	The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
3.5	There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date
Position	Name of bidder

#### **ANNEXURE E**

#### SBD6.1: BROAD BASED BLACK EMPOWERMENT STATUS LEVEL CERTIFICATE

#### PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS. 2022

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

## 1.2 To be completed by the organ of state (Tick applicable Threshold):

c)	Either the <b>90/10 or 80/20 preference point system</b> will be applicable in this tender. The low tender will be used to determine the accurate system once tenders are received:	west/ highest acceptable
b)	The applicable preference point system for this tender is the <b>80/20</b> preference point system:	
a)	The applicable preference point system for this tender is the <b>90/10</b> preference point system:	

- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - (a) Price; and
  - (b) Specific Goals (namely, BBBEE status level of contributor).

#### 1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as selected:

lick applicable Thresho	old: 🔀	
	POINTS	POINTS
PRICE	80	90
SPECIFIC GOALS	20	10
Total points for Price and SPECIFIC GOALS	100	100
Applicable RFP	RFP122/2025	

---

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

#### 2. DEFINITIONS

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts:
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

#### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 3.1. POINTS AWARDED FOR PRICE

#### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$80/20$$
 or  $90/10$   $Ps=80\left(1-rac{Pt-P\,min}{P\,min}
ight)$  or  $Ps=90\left(1-rac{Pt-P\,min}{P\,min}
ight)$  Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

#### 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

## 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$80/20$$
 or  $90/10$   $Ps = 80\left(1 + \frac{Pt - P \, max}{P \, max}\right)$  or  $Ps = 90\left(1 + \frac{Pt - P \, max}{P \, max}\right)$ 

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

- **4.1.** In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- **4.2.** In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
  - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
    - then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system)	Number of points claimed (80/20 system)  (To be completed by the tenderer)	Number of points allocated (90/10 system)	Number of points claimed (90/10 system)  (To be completed by the tenderer)
1	20		<del>10</del>	
2	18		9	
3	14		6	
4	12		5	
5	8		4	
6	6		3	
7	4		<del>2</del>	
8	2		4	
Non-compliant contributor	0		θ	

(<u>Note:</u> Bidders are required to submit their Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPC affidavit (in the case of EMEs/QSEs) to prove ownership percentage, in order to be eligible to claim points)

#### **DECLARATION WITH REGARD TO COMPANY/FIRM**

4.3.	Name of company/firm
4.4.	Company registration number:
4.5.	TYPE OF COMPANY/ FIRM [TICK APPLICABLE BOX]

Partnership/Joint Venture /	Close corporation	Personal Liability Company	Non-Profit Company
Consortium			
One-person business/sole	Public Company	(Pty) Limited	State Owned Company
propriety			

- **4.6.** I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
  - i) The information furnished is true and correct:
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
  - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
    - (a) disqualify the person from the tendering process;
    - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution, if deemed necessary.

SIGNATURE(S) OF TENDERER(S) :
ADDRESS:

#### **ANNEXURE F**

## REGISTRATION CERTIFICATES/ AGREEMENTS/ IDENTITY DOCUMENTS

The DBSA reserves the right to request the following documents, and shall be retained as per the POPIA Act:

- i. Certified copies of **Identity Documents** for Partnerships, Sole proprietors etc.;
- ii. Signed **Agreements and Powers of Attorney** for Joint Venture / Consortium/ Partnership if applicable.
- iii. Complete disclosure of **Shareholding** of the tenderer.
- iv. Any other relevant information to risk mitigation.

If the above documentation is not included in the tender submission, the tenderer will not be disqualified.

I,	of	
(Authorised Signatory)	(Company Name)	
Hereby acknowledge having read, understoothat the documents submitted are true and a	d, and agree to the terms and conditions set out in this Returnable an ccurate copies of the originals.	d warran
(Signature)	(Date)	

# ANNEXURE G

Supporting documents to their responses to the Qualifying Criteria and Evaluation Criteria.

#### ANNEXURE H

# [General Conditions of Contract]

PLEASE NOTE THAT ALL BIDDERS ARE REQUIRED TO READ THROUGH THE GENERAL CONDITIONS OF CONTRACT PRESCRIBED BY THE NATIONAL TREASURY. SUCH GENERAL CONDITIONS OF CONTRACT CAN BE ACCESSED ON THE NATIONAL TREASURY WEBSITE.

PLEASE NOTE FURTHER THAT ALL BIDDERS MUST ENSURE THAT THEY ARE WELL ACQUINTED WITH THE RIGHTS AND OBLIGATIONS OF ALL PARTIES INVOLVED IN DOING BUSINESS WITH GOVERNMENT.

NOTE: All Bidders are required to confirm (*Tick applicable box*) below:

Item	YES	NO
Is the Bidder familiar with the		
General Conditions of Contract		
prescribed by the National		
Treasury?		

#### **ANNEXURE I**

#### PROOF OF REGISTRATION WITH CSD

IT IS A CONDITION OF THIS TENDER THAT THE TENDERER MUST BE REGISTERED WITH CSD AND FURTHER; THE SUCCESSFUL TENDERER MUST BE IN COMPLIANT STANDING WITH CSD <u>PRIOR TO</u> CONDITIONAL APPOINTMENT.

The Tenderer shall attach hereto its:

- i. Registration of the National Treasury Central Supplier Database (CSD).
- ii. In the case of Consortium/Joint Venture Tenders, each partner shall provide their own CSD registration, including for the Consortium/Joint Venture.

Failure to submit the above will result in the **invalidation/ disqualification** of the tender submission as per stipulated criteria in the Responsiveness Evaluation.

Registration on the Central Supplier Database (CSD) site of the National Treasury is a compulsory requirement for a tenderer to conduct business with the DBSA. The onus is on each tenderer to register on the CSD site and provide proof of registration on the CSD site in the form of a report as prescribed in this returnable.

I,	of
(Authorised Signatory)(Company Name)	
Hereby acknowledge having read, understood that the documents submitted are true and ac	d, and agree to the terms and conditions set out in this Returnable and warrant curate copies of the originals.
(Signature)	(Date)

#### **ANNEXURE J**

#### **TENDER BRIEF ATTENDANCE**

#### A. <u>If Brief is Online:</u>

- i. Access published link (Microsoft Teams).
- **ii.** Bidder's are required to register on the link provided to gain access to the briefing session. Please ensure this is done before the day of the tender briefing.
- iii. Stipulate Company Name, Email, Contact Number and Attendee Name. (Failure to comply may result in bidders attendance not being recognised and subsequently disqualified from further evaluation).

# B. <u>If Brief is Physical:</u>

- i. Access physical location as stipulated under Volume 1, T1.1 Tender Notice and Invitation to Tender.
- ii. Attendees will be required to populate and sign the **Tender Brief Attendance Register**, as proof of attendance. (Failure to comply may result in bidders attendance not being recorded and subsequently disqualified from further evaluation).

- The original Brief Attendance Register (*if physical brief*), or the MS Teams registration proof (*if online brief*) will be utilised as formal proof of tenderers attendance.
- Tenderer is welcome to attach a photo of signed attendance register as proof, however the original attendance register will still be utilised for accuracy.

I/We hereby acknowledge that I/We have acquainted ourselves with the conditions likely to influence the work and all aspects that could influence either the cost or the construction of the services prior to determining our rates and prices.

I/We further certify that I/we are satisfied with the description of the work and explanations given at the brief and that I/We perfectly understand the work to be done, as specified and implied, in the documentation and information provided.

TENDERER'S REPRESENTATIVE(S):	
Name:	.Signature
Capacity:	

#### Annexure K

## **CERTIFICATE OF AUTHORITY FOR SIGNATORY**

Indicate the status of the Tenderer by ticking the appropriate box hereunder. The Tenderer must complete the certificate set out below for the relevant category.

(I) COMPANY	(II) CLOSE CORPORATION	(III) PARTNERSHIP	(IV) JOINT VENTURE	(V) SOLE PROPRIETOR

Signatories for Companies, Close Corporations, Partnerships, Joint Ventures or Sole Proprietors must establish their authority thereto by attaching a copy of the relevant resolution of their Board of Directors, Members or Partners duly signed and dated. Examples are shown below if tenderer want to create own form.

(I) <u>CERTIFIC</u>	CATE FOR C	<u>OMPANY</u>						
I,			chairp	erson of the Boa	rd of Direc	ctors/ Compa	any Secreta	ry o
		,	, hereby confirm	that by resolution	of the Bo	ard (copy att	ached) take	n or
	20,	Mr/Ms		,	acting	in the	capacity	0
		, was	authorized to s	gn all documents	in connect	tion with the	Tender and	any
contract resulting from	it, on behalf	of the comp	any.					
Chairman:				., or;				
Company Secretary:								
As Witness: 1								
2								
Date:								

# (II) <u>CERTIFICATE FOR CLOSE CORPORATION</u>

We, the undersigned, being the key members in the business trading as	
hereby authorise Mr/Ms	acting in the
capacity of	to sign all documents in
connection with the Tender and any contract resulting from it, on our behalf.	

NAME	ADDRESS	SIGNATURE	DATE

Note: This certificate is to be completed and signed by all the key members upon whom rests the directions of the affairs of the Close Corporation as a whole.

(III) <u>CERTIFICATE FOR PA</u>	<u>ARTNERSHIP</u>		
We, the undersigned, being the key	members in the business trading as		
	hereby authorise Mr/Ms		acting in the
capacity of		to sign all	documents in
connection with the Tender and any	contract resulting from it, on our behalf	f.	
NAME	ADDRESS	SIGNATURE	DATE
ad partner			
	pleted and signed by all the key me	mbers upon whom res	sts the direction of the
affairs of Partnership as a whole.			
(IV) <u>CERTIFICATE FOR S</u>			
l,	hereby confirm the	nat I am the sole owner	of the business trading
as			
Signature of Sole Owner:			
As Witnesses:			
1			
2			

(V)	CERTIFICATE JOINT VENTURE	
We, the u	ndersigned, being the key members in the business trading as	
	hereby authorise Mr/Ms	acting in the
capacity o	yf	to sign all documents in
connection	n with the Tender and any contract resulting from it, on our behalf.	
This author	orization is evidenced by the attached power of attorney signed by le	gally authorized signatories of all the partners
to the Joir	nt Venture.	

NAME OF FIRM	ADDRESS	DULY AUTHORISED SIGNATORY
Lead Partner		Signature
		Name
CIDB Registration No.		Designation
Lead Partner		Signature
		Name
CIDB Registration No.		Designation
Lead Partner		Signature
		Name
CIDB Registration No.		Designation

Note: This certificate is to be completed and signed by all the key partners upon whom rests the direction of the affairs of the Joint Venture as a whole.

#### ANNEXURE L

#### JOINT VENTURE/CONSORTIUM DISCLOSURE FORM

# TO BE COMPLETED ONLY IF TENDER IS SUBMITTED IN A JOINT VENTURE OR CONSORTIUM

#### **GENERAL**

- i) All the information requested must be filled in the spaces provided. If additional space is required, additional sheets may be used and attached to the original documents.
- ii) A copy of the joint venture agreement must be attached to this form, to demonstrate the Affirmable, Joint Venture Partner's share in the ownership, control, management responsibilities, risks and profits of the joint venture, the proposed joint venture agreement must include specific details relating to:
  - a) the contributions of capital and equipment
  - b) work items to be performed by the Affirmable Joint Venture Partner's own forces
  - c) work items to be performed under the supervision of the Affirmable Joint Venture Partner.
- iii) Copies of all written agreements between joint venture partners concerning the contract must be attached to this form including those, which relate to ownership options and to restrictions/limits regarding ownership and control.
- iv) Affirmable Business Enterprise (ABE) partners must complete ABE Declaration Affidavits.
- v) The joint venture must be formalised. All pages of the joint venture agreement must be signed by all the parties concerned. A letter/ notice of intention to formalise a joint venture once the contract has been awarded will not be considered.
- vi) Should any of the above not be complied with, the joint venture tenderer will be deemed null and void and will be considered non-responsive.

#### 1.JOINT VENTURE PARTICULARS

a)Name
b)Postal address
c)Physical address
d)Telephone
e)Fax

# **2.1. (a)**Name of Firm..... Postal Address. Physical Address..... Telephone..... Fax..... Contact person for matters pertaining to Joint Venture Participation Goal requirements..... **2.2. (a)**Name of Firm..... Postal Address.... Physical Address..... Telephone..... Fax..... Contact person for matters pertaining to Joint Venture Participation Goal requirements..... (Continue as required for further non-Affirmable Joint Venture Partners) 3.IDENTITY OF EACH AFFIRMABLE JOINT VENTURE PARTNER 3.1. (a)Name of Firm. Postal Address..... Physical Address..... Telephone..... Fax..... Contact person for matters pertaining to Joint Venture Participation Goal requirements..... **3.2. (a)**Name of Firm..... Postal Address. Physical Address..... Telephone..... Fax..... Contact person for matters pertaining to Joint Venture Participation Goal requirements.....

2.IDENTITY OF EACH NON-AFFIRMABLE JOINT VENTURE PARTNER

	<b>3.3. (a)</b> Name	of Firm
	Postal Addres	SS
	Physical Addr	ress
	Telephone	
	Fax	
	•	on for matters pertaining to Joint Venture Participation Goal
	(Continue as	required for further Affirmable Joint Venture Partners)
4.	VENTURE	RIPTION OF THE ROLES OF THE AFFIRMABLE JOINT VENTURE PARTNERS IN THE JOINT
5.		OF THE JOINT VENTURE
	,	loint Venture Partner ownership percentage(s) %
	,	able Joint Venture Partner ownership percentage(s) %
	c)Affirmable J	oint Venture Partner percentages in respect of: *
	(i)	Profit and loss sharing
	(ii)	Initial capital contribution in Rands
	(*Brie	f descriptions and further particulars should be provided to clarify percentages).
	(iii)	Anticipated on-going capital contributions in Rands
	(; A	
	(iv)	Contributions of equipment (specify types, quality, and quantities of equipment) to be provided by each partner.

# 6. RECENT CONTRACTS EXECUTED BY PARTNERS IN THEIR OWN RIGHT AS PRIME CONTRACTORS OR AS PARTNERS IN OTHER JOINT VENTURES

	NON-AFFIRMABLE JOINT VENTURE PARTNERS	PARTNER NAME
a)		
b)		
c)		
d)		
e)		
	AFFIRMABLE JOINT VENTURE PARTNERS	PARTNER NAME
a)		
b)		
c)		
d)		
e)		
Identify by relevan		INTURE  ill be, responsible for, and have authority to engage ir on making, indicating any limitations in their authority
	Authority to enter contracts on behalf of th	

(b)	What authority does each partner have to commit or obligate the other to fina
MAN <i>A</i> (a)	AGEMENT AND CONTROL OF JOINT VENTURE  Identify the "managing partner", if any,
	ACCIMENT AND CONTROL OF JOINT VENTURE
(d)	Technical management
(c)	Estimating
(b)	Major purchasing
(a)	Supervision of field operations
	AGEMENT OF CONTRACT PERFORMANCE  In the name and firm of the responsible person).
(f)	Negotiating and signing labour agreements
(e)	Acquisition of performance guarantees
(d)	Acquisition of lines of credit

execution of the contemplated w		
Describe the management structu	re for the Joint Ventur	e's work under the contract
MANAGEMENT FUNCTION / DESIGNATION	NAME	PARTNER*

# 10. PERSONNEL

(a) State the approximate number of operative personnel (by trade/function/discipline) needed to perform the Joint Venture work under the Contract.

TRADE/FUNCTION/ DISCIPLINE	NUMBER EX AFFIRMABLE JOINT VENTURE PARTNERS	NUMBER EX NON- AFFIRMABLE JOINT VENTURE PARTNERS

				-					
(Fill in	"ex Affirmable Joint Venture Par	tner" or "ex non-Affirmable Jo	int Venture Partner").	<b>-</b> 4					
(b)	Number of operative personnel to be employed on the Contract who are currently in the employ of partners.								
(i)	Number currently employed by	oy Affirmable Joint Venture Pa	artners						
(ii)	Number currently employed by	the Joint Venture							
(c)	Number of operative personn engaged on the project by the		employ of the respective partner ar	nd will be					
(d)	Name of individual(s) who wil	ll be responsible for hiring Joi	nt Venture employees						
(e)	Name of partner who will be re	sponsible for the preparation	of Joint Venture payrolls						
	FROL AND STRUCTURE OF TH								
Briefly	describe the way the Joint Ventu	ure is structured and controlle	d.						

11.

The undersigned warrants that he/she is duly authorised to sign this Joint Venture Disclosure Form and affirms

that the foregoing statements are true and correct and include all material information necessary to identify and explain the terms and operations of the Joint Venture and the intended participation of each partner in the undertaking.

The undersigned further covenants and agrees to provide the Employer with complete and accurate information regarding actual Joint Venture work and the payment therefore, and any proposed changes in any provisions of the Joint Venture agreement, and to permit the audit and examination of the books, records, and files of the Joint Venture, or those of each partner relevant to the Joint Venture, by duly authorised representatives of the Employer.

Signature	
Duly authorised	to sign on behalf of
Name	
Address	
Telephone	
Date	
Signature	
Duly authorised	to sign on behalf of
Name	
Address	
Telephone	
Date	
Signature	
Duly authorised	to sign on behalf of
Name	
Address	
Telephone	
Date	
Signature	
Duly authorised	to sign on behalf of

Name	
Address	
Telephone	
Date	
Signature	
Duly authorise	d to sign on behalf of
Name	
Address	
Telephone	
Date	
Signature	
Duly authorise	d to sign on behalf of
Name	
Address	
Telephone	
Date	

## **ANNEXURE M**

## RECORD OF ADDENDA TO TENDER DOCUMENT

I/We confirm that the following communications amending the Tender documents, received from the Employer or his representative before the closing date of submission of this Tender offer, have been considered in this Tender offer.

ADD NO.	DATE	TITLE OR DETAILS
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
l,		of
(Authorised	d Signatory)	(Company Name)
		inderstood, and agree to the terms and conditions set out in this Returnable and warrant ue and accurate copies of the originals.
(Signature)		(Date)

# ANNEXURE N DECLARATION OF DEFAULT AND TERMINATION

It is a condition of this tender that bidders declare all project, default and/ or terminations in full with the DBSA within the last 5 years.

This declaration MUST be signed, whether any declaration is applicable or not.

If no declaration is applicable, tenderers <u>MUST either strikethrough or indicate Not Applicable.</u>

The DBSA will disqualify the tenderers bid, should this declaration prove to be false.

NAME OF PUBLIC	PROJECT DESCRIPTION &	DATE OF	DOCUMENTED DEFAULT AND/ OR
ENTITY	VALUE	AWARD	TERMINATION

Bidders may (This Declaration	recreate must however	the r be signe	above ed in full).	table	and	submit	if	insufficient	space	is	available
				_ of							
(Authorised Sigr Hereby acknowled that the informat	edge having r	ead, unde	erstood, ar		to the ter	ms and co	ndition	s set out in this	Returnable	e and o	confirm
(Signature)							– (D	ate)			

#### ANNEXURE O

## SERVICE PROVIDER CODE OF CONDUCT

DBSA aims to achieve the best value for money when buying or selling goods and obtaining services. This however must be done in an open and fair manner that supports and drives a competitive economy. Underpinning our process are several acts and policies that any service provider dealing with DBSA must understand and support. These are:

- The DBSA Procurement Policy A guide for Tenderers;
- Section 217 of the Constitution of the Republic of South Africa, 1996 the five pillars of Public Procurement and Supply Chain Management: fair, equitable, transparent, competitive, and cost effective;
- The Public Finance Management Act, Act 1 of 1999 (PFMA);
- The Broad Based Black Economic Empowerment Act, Act 53 of 2003 (B-BBEE);
- The Companies Act, Act 71 of 2008;
- The Prevention and Combating of Corrupt Activities Act, Act 12 of 2004 (PRECCA);
- The Protected Disclosures Act, Act 26 of 2000;
- The Construction Industry Development Board Act, Act 38 of 2000(CIDB Act);
- The Preferential Procurement Policy Framework Act, Act 5 of 2000; and
- The Protection of Personal Information Act 4 of 2013 ("POPIA"), regulates the processing, management, storage, and protection of personal information in order to protect an individual's right to privacy. Please refer to the DBSA website for the Privacy Statement (Contractors, Consultants and Service Providers).

The Privacy Statement sets out:

- •Information which we may collect from you.
- •How we collect information.
- •How we may use, transfer and disclose your information.

The DBSA takes your privacy and the protection of your personal information very seriously, and we will only use your personal information in accordance with the Privacy Statement and applicable laws. We have implemented reasonable technical and operational measures to keep your personal information secure. It is important that you read the Privacy Statement carefully before submitting any personal information to the DBSA.

By submitting any personal information or documentation requested or any other information that may be requested pursuant to this RFP, you provide consent to the processing of your personal information as set out in the Privacy Statement . You also consent that any information, either written or verbal, may be made available to third parties strictly for the purpose of oversight to this tenders' appointment. Further, you declare that you have obtained all consents required by the POPIA or any other applicable laws.

Thus, you hereby indemnify and hold the DBSA harmless from any loss, damages or injury that you may incur as a result of any unintentional disclosures of your personal information to unauthorized persons or the provision of incorrect or incomplete personal information to the DBSA.

This code of conduct has been included in this contract to formally appraise DBSA Service providers of DBSA's expectations regarding behaviour and conduct of its Service providers. The tenderer will share this code of conduct with its subcontractor(s) prior to submitting the tender and ensure adherence to it by the subcontractor(s).

## Prohibition of Bribes, Kickbacks, Unlawful Payments, and Other Corrupt Practices

DBSA's aim is to become a world class, profitable and sustainable organisation. As such, our transformation is focused on adopting a performance culture and to adopt behaviours that will enable this transformation.

## 1. DBSA will not participate in corrupt practices in any form or guise. Therefore, it expects its service providers to act in the same manner.

- DBSA and its employees will adhere the laws of this country and keep accurate business records that reflect actual transactions with, and payments to, our service providers.
- DBSA Employees must not accept or request, agree or promise to accept, money, or anything of value, or any form of gratification, either directly or indirectly, from service providers or anyone linked to them in return for a benefit or other advantage to accrue to a service provider or other linked 3<sup>rd</sup> party;
- Employees may not receive anything that is intended to:
  - In an irregular or untoward manner, influence their judgement or conduct to ensure a specific or pre-conceived desired outcome of a sourcing activity;
  - In an irregular or untoward manner, win or retain business or influence any act or decision of any person involved in sourcing decisions; or
  - Gain an improper advantage.
- There may be times when a service provider is confronted with fraudulent or corrupt behaviour of DBSA employees.
   We expect our Service providers to use our "Tip-offs Anonymous" Hot line to report these acts 0800 204 933 or email dbsa@tip-offs.com.

## 2. DBSA is firmly committed to the concept of free and competitive enterprise.

- Service providers are expected to comply with all applicable laws and regulations regarding fair competition and antitrust practices.
- DBSA does not engage with non-value adding agents or representatives solely for the purpose of increasing BBBEE spend (fronting).

## 3. DBSA's relationship with service providers requires us to clearly define requirements, to exchange information and share mutual benefits.

- Generally, service providers have their own business standards and regulations. Although DBSA cannot control
  the actions of our service providers, we will not tolerate any illegal activities. These include, but are not limited to:
  - Misrepresentation of their product (origin of manufacture, specifications, intellectual property rights, etc.);
  - Collusion in whatever form that is intended to influence procurement decisions:

- Failure to disclose accurate information required during the sourcing activity (ownership, financial situation, BBBEE status, etc.):
- Corrupt activities listed above; and
- Harassment, intimidation, or other aggressive actions towards DBSA employees.
- Service providers will be evaluated and approved before any materials, components, products, or services are purchased from them. A rigorous due diligence is conducted, and the service provider is expected to participate in an honest and straight forward manner.
- Service providers must record and report facts accurately, honestly, and objectively. Financial records must be accurate in all material respects.

## 4. Conflicts of Interest

A conflict of interest arises when personal interests or activities influence (or appear to influence) the ability to act in the best interests of DBSA.

- Doing business with family members or close associates.
- Having a financial or beneficial interest in another company in our industry or environment

Where possible, contracts will be negotiated to include the above in the terms of such contracts. To the extent such terms

### **ANNEXURE P**

## RFP DECLARATION FORM

## We do hereby certify that:

- 1. DBSA has supplied and we have received appropriate responses to any/all questions (as applicable) which were submitted by ourselves for bid clarification purposes;
- 2. we have received all information we deemed necessary for the completion of this Request for Proposal (RFP);
- at no stage have we received additional information relating to the subject matter of this RFP from DBSA sources, other than information formally received from the designated DBSA contact(s) as nominated in the RFP documents;
- 4. we are satisfied, insofar as our company is concerned, that the processes and procedures adopted by DBSA in issuing this RFP and the requirements requested from bidders in responding to this RFP have been conducted in a fair and transparent manner; and
- 5. furthermore, we acknowledge that a direct relationship exists between a family member and/or an owner / member / director / partner / shareholder (unlisted companies) of our company and an employee or board member of the DBSA as indicated below: [Respondent to indicate if this section is not applicable]

FULL NAME OF OWNER/MEMBER/DIRECTOR/ PARTNER/SHAREHOLDER:
ADDRESS:
Indicate nature of relationship with DBSA:

[Failure to furnish complete and accurate information in this regard may lead to the disqualification of your response and may preclude a Respondent from doing future business with DBSA]

We declare, to the extent that we are aware or become aware of any relationship between ourselves and DBSA (other than any existing and appropriate business relationship with DBSA) which could unfairly advantage our company in the forthcoming adjudication process, we shall notify DBSA immediately in writing of such circumstances.

l,ot	
(Authorised Signatory)(Company Name)	
Hereby acknowledge having read, understood, and agree that the documents submitted are true and accurate copie	to the terms and conditions set out in this Returnable and warranes of the originals.
(Signature)	 (Date)

## **ANNXURE Q**

entity

## **ENTERPRISE QUESTIONNAIRE**

Th	e followin	g particulars must be furn	ished. In the	cas	e of a joint venture, s	eparate enterprise	questionnaires i	n respect of
ea	ch partne	r must be completed and	submitted.					
Se	ection 1:	Name of enterprise:						
Se	ection 2:	VAT registration number	, if any:					
Se	ection 3:	CIDB registration number	er, if any:					
Se	ection 4:	Particulars of sole propri	etors and pa	rtneı	rs in partnerships			
		Name		Identity number		Personal income tax number		ımber
* (	Complete	only if sole proprietor or pa	ı artnership an	d at	tach separate page if	more than 3 partne	ers.	
Se	ection 5:	Particulars of compani	es and clos	е со	rporations			
Сс	ompany r	egistration number					Close	corporation
nu	mber						reference	number
Se	ection 6:	Record in the service of	f the state					
Ind	dicate by	marking the relevant boxe	es with a cro	ss, i	f any sole proprietor,	partner in a partner	ership or directo	r, manager,
pri	ncipal sha	areholder or stakeholder ir	n a company	or c	lose corporation is cu	rrently or has been	within the last 1	2 months in
the	e service (	of any of the following:						
	a memb	er of any municipal counc	il		an employee of a	ny provincial depa	artment, nationa	l or
	a memb	er of any provincial legisla	ture		•	entity or constitutional institution within the ublic Finance Management Act, 1999 (Act		
		er of the National Asser	mbly or the		1 of 1999)			(ACI
		Council of Province	_			ccounting authority	of any nationa	l or
	a memb municipa	per of the board of direct al entity	tors of any		provincial public ent	•		
	•	al of any municipality or	r municipal		□ an employee of Parl	liament or a provin	cial legislature	

If any of the above boxes are marked, disclose the following:

ame of sole proprietor, partner, irector, manager, principal	Name of institution, public office, board or organ of state and position held	Status of service (tick appropriate column)		
shareholder, or stakeholder		Current	Within last 12 months	

<sup>\*</sup>insert separate page if necessary.

## Section 7: Record of spouses, children, and parents in the service of the state

Indicate by marking the relevant boxes with a cross, if any spouse, child or parent of a sole proprietor, partner in a partnership or director, manager, principal shareholder or stakeholder in a company or close corporation is currently or has been within the last 12 months been in the service of any of the following:

a member of any municipal council a member of any provincial legislature a member of the National Assembly or the National Council of Province a member of the board of directors of any municipal entity	an employee of any provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act 1 of 1999)  a member of an accounting authority of any national or provincial public entity an employee of Parliament or a provincial legislature
an official of any municipality or municipal	an employee of Familianient of a provincial legislature

Name of spouse, child, or parent	Name of institution, public office, board or organ of state and position	Status of service (tick appropriate column)		
	held	Current	Within last 12 months	

<sup>\*</sup>insert separate page if necessary.

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise:

- i) authorizes the Employer to obtain a tax clearance certificate from the South African Revenue Services that my / our tax matters are in order;
- confirms that the neither the name of the enterprise or the name of any partner, manager, director, or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act, No 12 of 2004;
- iii) confirms that no partner, member, director, or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption;
- iv) confirms that I / we are not associated, linked, or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest; and
- v) confirms that the contents of this questionnaire are within my personal knowledge and are to the best of my belief both true and correct.

l,	_ of,	
(Authorised Signatory)(Company Name)		
Hereby acknowledge having read, understood, an that the information submitted are true and accura	nd agree to the terms and conditions set out in this Returnate.	able and warrant
(Signature)	(Date)	

#### ANNEXURE R

## CERTIFICATE OF ACQUINTANCE WITH TENDER DOCUMENT

- 1. I/we do hereby certify that I/we acquainted myself/ourselves with all the documentation comprising this RFP and all conditions contained therein, as laid down by DBSA for the carrying out of the proposed supply/service/works for which I/we submitted my/our Proposal.
- 2. I/we furthermore agree that DBSA shall recognise no claim from me/us for relief based on an allegation that I/we overlooked any RFP/contract condition or failed to take it into account for the purpose of calculating my/our offered prices or otherwise.
- 3. I/we understand that the accompanying Tender will be disqualified if this Certificate is found not to be true and complete in every respect.
- 4. For the purposes of this Certificate and the accompanying Tender, I/we understand that the word "competitor" shall include any individual or organisation, other than the Tenderer, whether affiliated with the Tenderer, who:
  - a) has been requested to submit a Tender in response to this Tender invitation;
  - b) could potentially submit a Tender in response to this Tender invitation, based on their qualifications, abilities, or experience; and
  - c) provides the same Services as the Tenderer and/or is in the same line of business as the Tenderer.
- 5. The Tenderer has arrived at the accompanying Tender independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive tendering.
- 6. In particular, without limiting the generality of paragraph 5 above, there has been no consultation, communication, agreement, or arrangement with any competitor regarding:
  - a) prices;
  - b) geographical area where Services will be rendered [market allocation]
  - c) methods, factors, or formulas used to calculate prices;
  - d) the intention or decision to submit or not to submit, a Tender;
  - e) the submission of a Tender which does not meet the specifications and conditions of the RFP; or
  - f) tendering with the intention not winning the Tender.

- 7. In addition, there have been no consultations, communications, agreements, or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the Services to which this RFP relates.
- 8. The terms of the accompanying Tender have not been, and will not be, disclosed by the Tenderer, directly or indirectly, to any competitor, prior to the date and time of the official Tender opening or of the awarding of the contract.
- 9. I/We am/are aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to tenders and contracts, Tenders that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and/or may be reported to the South African Police Services, or National Prosecuting Authority [NPA] for criminal investigation and/or may be restricted from conducting business with the public sector for a period not exceeding 10 [ten] years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

l,	of	,
(Authorised Signatory)(Company Nan	ne)	
hereby acknowledge having read, und	derstood, and agree to the terms	and conditions set out in this Returnable
(Signature)		 (Date)

# ANNEXURE S WORKMEN'S COMPENSATION REGISTRATION (COIDA)

IT IS A CONDITION OF THIS TENDER THAT THE SUCCESSFUL TENDERER MUST HAVE A VALID AND COMPLIANT COIDA PRIOR TO CONDITIONAL APPOINTMENT.

Attach hereto copy of:
i. Proof of Workmen's Compensation Registration;
ii. Note that proof of payment of contributions in terms of the Compensation of Occupational Injuries and
Diseases Act, No. 130 of 1993) is not an acceptable form of proof for COIDA registration.
Utilisation thereof forms part of the Risk Analysis and Other Objective Criteria (if applicable). Therefore applicable bidder
will be required to provide such within 48 hours of request.
Non-submission hereof will deem your tender non-responsive at Risk Analysis and Other Objective Criteria
l,of
(Authorised Signatory) (Company Name)
Hereby acknowledge having read, understood, and agree to the terms and conditions set out in this Returnable and warran
that the documents submitted are true and accurate copies of the originals.
(Signature) (Date)

# ANNEXURE TUNEMPLOYMENT INSURANCE FUND (UIF)-REGISTRATION CERTIFICATE (ACT 4 OF 2004)

# IT IS A CONDITION OF THIS TENDER THAT THE SUCCESSFUL TENDERER MUST HAVE A VALID UIF REGISTRATION CERTIFICATE PRIOR TO CONDITIONAL APPOINTMENT.

Attach hereto copy of:
i. Proof of Tenderer's Unemployment Insurance Fund (UIF) Registration Certificate; or
If the above documentation is not included in the tender submission, the tenderer will not be disqualified.
Utilisation thereof forms part of the Risk Analysis and Other Objective Criteria (if applicable).
Therefore, applicable bidders will be required to provide such within 48 hours of request.
Non-submission hereof will deem your tender non-responsive at Risk Analysis and Other Objective Criteria
l,of
(Authorised Signatory)(Company Name)
Hereby acknowledge having read, understood, and agree to the terms and conditions set out in this Returnable and warrant
that the documents submitted are true and accurate copies of the originals.
(Signature) (Date)

### **ANNEXURE U**

(Signature)

## FINANCIAL STANDING/BANK RATING

Two (2) Full Years Audited Financial Statements or Two (2) Full Years Financial Statements signed off by an Accountant, will be evaluated on, but not limited to the following ratios: Current Ratio, Return on Assets, Current Ratio, Accounts Receivable, Operating Cash-Flow, Liquidity.

Such Financial Statements must be from the most recent period and provide a full three (3) year view of operations.

Management Reports are not accepted, nor partial Financial Statements.

The Tenderer shall make enquiries to obtain a Bank Rating from their bank if asked upon either in the tender criteria, or in addition as part of the Risk Analysis. The Tenderer is to provide the following details of his banker and bank account that he intends to use for the project:

The Employer undertakes to treat the information thus obtained as confidential, strictly for the use of evaluation of the Tender submitted by the Tenderer.

<ul> <li>Additionally, refer to Volume 1, Tender Data, and Clause C3.11.3 for functional evaluation criteria if applicable.</li> </ul>	
I,ofof	
Hereby acknowledge having read, understood, and agree to the terms and conditions set out in this Returnable and wa	ırran
that the information submitted are true and accurate.	

(Date)