



**SOUTH AFRICAN BROADCASTING SABC SOC LIMITED**  
**("the SABC")**

**REQUEST FOR PROPOSAL (RFP)**

**RFP NUMBER: RFP/IT/2023/15**

**RFP TITLE: PURCHASE, INSTALLATION, LICENSING AND COMMISSIONING OF AN  
INTERGRATED OVER THE TOP (OTT) SOLUTION FOR A PERIOD OF  
FIVE (5) YEARS**

**EXPECTED TIMEFRAME**

<b>BID PROCESS</b>	<b>EXPECTED DATES</b>
Bid Advertisement Date	06 April 2023
Bid Documents Available From	National Treasury's tender portal ( <a href="http://www.etenders.gov.za">http://www.etenders.gov.za</a> ) SABC Website ( <a href="http://www.sabc.co.za/sabc/tenders/">http://www.sabc.co.za/sabc/tenders/</a> )
Compulsory Virtual briefing session	Date: 25 April 2023 AT 11H00
Venue / Link for compulsory virtual Briefing Session	Microsoft Teams meeting <b>Join on your computer or mobile app</b> <a href="#">Click here to join the meeting</a> <a href="#">Learn More</a>   <a href="#">Meeting options</a>
Bid Closing Date and Time	19 May 2023 AT 12H00 Noon
Contact details	<a href="mailto:tenderqueries@sabc.co.za">tenderqueries@sabc.co.za</a>

The SABC retains the right to change the timeframe whenever necessary and for whatever reason it deems fit.

**PHYSICAL BIDS DELIVERY**

**SABC's Tender Box**  
**SABC Office**  
**Radio Park**  
**Henley Road; Auckland Park**  
**Johannesburg**

**OR**

**ELECTRONIC SUBMISSIONS: [RFPSubmissions@sabc.co.za](mailto:RFPSubmissions@sabc.co.za)**

**Late Bid submissions will not be accepted for consideration by the SABC**

## 1. MANDATORY DOCUMENTS

2.1.	Bidders to submit OEM Letter/s for hardware and authorisation letters for software components used including Content Delivery Network (CDN).
2.2.	Bidders to submit valid Payment Card Industry Data Security Standards (PCI DSS) certificate.
2.3.	Bidders to submit valid Independent Data Centre Audit certificate e.g. ISO 27001.
2.4	Evidence in a form of a system generated report or system screenshot showing Concurrency Peak of 100 000 or more for at least one OTT platform.
2.5	Evidence in a form of a system generated report or system screenshot showing User Subscription of 1 million or more for at least one OTT platform: <ul style="list-style-type: none"> <li>• Can be from any region (globally)</li> <li>• Can be Video and/or Audio</li> </ul>

**NON SUBMISSION OF THE MANDATORY DOCUMENTS WILL RESULT IN AUTOMATIC DISQUALIFICATION**

## 2. REQUIRED DOCUMENTS

- 2.1. CSD Registration details
- 2.2. SARS "Pin" to validate supplier's tax matters
- 2.3. Proof of Valid TV License Statement (Company's, Shareholders and all Directors'), or affidavit proving that company and/or officials are not in possession of TV licence. Verification will also be done by the SABC internally.
- 2.4. Certified copy of Company Registration Document that reflect Company Name, Registration number, date of registration and active Directors or Members.
- 2.5. Certified copy of Shareholders' certificates.
- 2.6. Certified copy of ID documents of the Directors or Members.
- 2.7. Last three years audited/reviewed financial statements OR the Companies Management Accounts.

**NB: NO CONTRACT WILL BE AWARDED TO ANY BIDDERS WHOM THEIR TAX AND TV LICENCE MATTERS ARE NOT IN ORDER.**

## **C O N T E N T S**

**DOCUMENT A:** CONDITIONS TO BE OBSERVED WHEN BIDDING

**DOCUMENT B:** GENERAL CONDITIONS OF THE BID/PROPOSAL

**DOCUMENT C:** QUESTIONNAIRE

**DOCUMENT D:** DECLARATION OF INTEREST

**DOCUMENT E:** FUNCTIONALITY REQUIREMENTS

**DOCUMENT F:** CONFIDENTIALITY

**DOCUMENT G:** PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL  
PROCUREMENT REGULATIONS 2017- SBD 6.1

**DOCUMENT H:** DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT  
PRACTICES - SBD 8

**DOCUMENT I:** CERTIFICATE OF INDEPENDENT BID DETERMINATION SBD 9

**DOCUMENT J:** ACCEPTANCE OF CONDITIONS OF BID

**ANNEXURE A:** PRICE SUMMARY

**ANNEXURE B:** REFERENCE LETTER TEMPLATE

## DOCUMENT A

### CONDITIONS TO BE OBSERVED WHEN BIDDING

#### 1.0 LODGING OF PROPOSALS

- 1.1 Bidders are required to complete and sign the RFP Document and initial all pages (including proposal and brochures).
- 1.2 Bidders may submit bids in the tender box or electronically until further notice as follows:

- Tender box submission

Bids submitted in the tender box must adhere to the following:

- Bids must be submitted in one (1) original, one (1) copy of the original and memory stick, by hand and be enclosed in a sealed envelope marked distinctly with the RFP number. All soft copies should be in PDF format and must contain proposal, all completed forms, and attachments. This envelope must indicate the Bid number and the name and delivery address of the Bidder.

- Electronic submission:

Bids submitted electronically must adhere to the following:

- The single point of entry is [RFPsubmissions@sabc.co.za](mailto:RFPsubmissions@sabc.co.za).
- Electronic submissions must be submitted in a PDF format that is protected from any modifications, deletions or additions.
- Financial/pricing information must be presented in a **separate** attachment from the Technical/Functional Response information. The onus is on the Bidder to ensure that all mandatory and required documents are included in the electronic submission.
- All electronic submissions must be prominently marked with the full details of the tender in the email subject line namely Bidder's Name, Tender No and Tender Title.
- Bidders are advised to email electronic submissions at least thirty minutes before the bid closing time to cater for any possible delay in transmission or receipt of the bid. The onus is on bidder to ensure that the bid is submitted on time via email
- Tender submission emails received after submission date and time will be declared late bid submissions and will not be accepted for consideration by SABC.

- 1.3 The SABC will not be responsible for any failure or delay in the email transmission or receipt of the email including but not limited to:
- Receipt of incomplete bid
  - File size 25-30MB.
  - Delay in transmission or receipt of the bid
  - Failure of the Bidder to properly identify the bid
  - Illegibility of the bid; or
  - Security of the bid data.
- 1.4 Bidders must ensure that bids are delivered timeously to the correct address. Bids not received in a specified manner, and by the specified time and date as set out in this RFP document will be rejected. The bid box is generally open 24 hours a day, 7 days a week.

## **2.0 COMPLIANCE WITH CONDITIONS OF PROPOSAL**

- 2.1 No alteration, amendment or variation of the submitted proposal by the closing date of this bid shall be permitted, unless otherwise agreed in writing by both the SABC and the bidder. Should the bidder desire to make any amendments to the conditions of their proposal document, they shall stipulate upfront in their proposal document. The SABC reserves the right to reject such bid document.

## **3.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS**

- 3.1 All bidders are required to submit bids in accordance with stipulated technical specification as indicated on this bid document. Failure to comply with the required technical specification will result in disqualification.

## **4.0 SCHEDULE OF QUANTITIES**

- 4.1 Bidders are required to submit a detailed Schedule of Quantities indicating how the bid amount is composed. This schedule shall contain itemised descriptions, quantities and unit prices.

## **5.0 BID PRICES**

- 5.1 No change in the submitted bid prices shall be accepted and/or approved by the SABC after receipt and before award of this bid.
- 5.2 All prices are to be quoted in the Republic of South African Rand with VAT as a separate item.

- 5.3 All local suppliers quoting in foreign currency must convert the currency to Rands and indicate the exchange rate applicable. The local suppliers must provide reasons with evidence why they are quoting in foreign currency
- 5.4 The prices quoted should be inclusive of all costs needed (providing a clear view of all variable costs where applicable) to perform the specified services, not limited to, all kinds of local guarantee bonds, taxes and duties, customs, customs clearance, inland transportation, storage, unpacking, positioning, analysis, design, installation, integration and testing. The prices quoted should be inclusive of all costs for the duration of the project.
- 5.5 This bid document is not an offer to purchase, order or contract.
- 5.6 Prices must be fixed for the first year and shall, where applicable, be subject to an increase of not more than the applicable CPI.
- 5.7 Bid prices for supplies in respect of which installation/erection/assembly is a requirement, shall include ALL costs on a basis of delivery on site as specified.
- 5.8 Bid prices shall, where necessary, include packaging. If desired, packaging material may be returned to the bidder provided the amount of credit that will be allowed for the returnable packaging is shown against each item concerned.
- 5.9 Any response submitted by a Bidder is subject to negotiation and review by the SABC.

## **6.0 SOURCE OF SERVICE AND MATERIAL**

- 6.1 In the case of equipment/goods, which are partially or completely designed and/or manufactured in the Republic of South Africa, Bidders shall state the local content percentage.
- 6.2 Documentation certifying the local content percentage shall be submitted.

## **7.0 ACCEPTANCE OF PROPOSALS**

- 7.1 The SABC does not bind itself to accept the lowest or any bid/proposal, nor shall it be responsible for or pay any expenses or losses which may be incurred by the Bidders in the preparation and delivery of its/his/her bid/proposal. The SABC reserves the right to accept a separate bid/proposal or separate bids/proposals for any one or more of the sections of a specification. The SABC also reserves the right to withdraw the bid at any stage.
- 7.2 No bid shall be deemed to have been accepted unless and until a formal contract/letter of award is prepared and signed.

7.3 The SABC reserves the right, should it deem it necessary, to monitor every stage of the contract to ensure:

- that the directors who were awarded the bid are in control of the company and/or that changes in directors does not affect delivery of the goods/services/work adversely;
- that, if there are changes in the control of the company, these should be brought to the attention of the SABC;
- that in the event that the bid or any part thereof is to be subcontracted to another company or organisation after the bid was awarded, the Bidders must immediately advise the SABC and the SABC shall approve same as it deems fit;
- successful delivery of the goods/services/works in terms of the contract, or timeous termination of the contract should such action be in the best interest of the SABC;
- audit the successful Bidder's contract from time to time.

7.4 This bid will remain valid 180 (one hundred and eighty) days from the date of bid closing.

## **8.0 DEFAULT BY BIDDERS**

8.1 If Bidders purport to withdraw their bid(s)/proposals within the period for which they have agreed that their bid/proposal shall remain open for acceptance, or fails to enter into a written contract when called upon to do so, or fails to accept an order in terms of the bid, the SABC may, without prejudice to any other legal remedy which it may have, accept their bid(s) notwithstanding the purported withdrawal, or proceed to accept any other less favourable bid or call for bids afresh and may recover from the defaulting Bidders any additional expense it has incurred for the calling for new bids or the acceptance of any less favourable bid.

## **9.0 AMPLIFICATION OF PROPOSALS**

9.1 The SABC may, after the opening of bids, call on the Bidder to amplify in writing any matter which is not clear in the Bidder's submission and such amplification shall form part of the original bid.

9.2 In the event of the Bidders failing to supply such information within the specified timeframe, the bid will be liable to rejection.

9.3 The SABC reserves the right to:

- not evaluate and award bids that do not comply strictly with this bid document;
- make a selection solely on the information received in the bids;
- enter into negotiations with any one or more of preferred Bidder(s) based on the criteria specified in the evaluation of this bid;
- contact any Bidder during the evaluation process, in order to clarify any information, without informing any other Bidders. During the evaluation process, no change in the content of the bid shall be sought, offered or permitted;
- award a contract to one or more Bidder(s);
- accept any bid in part or full at its own discretion; and
- cancel this bid or any part thereof at any time.

Should Bidder(s) be selected for further negotiations, they will be chosen on the basis of the greatest benefit to the SABC and not necessarily on the basis of the lowest costs.



## 10.0 IMPORT/EXPORT PERMITS

- 10.1 Bidders are required to include complete information on equipment and/or components requiring export/import permits.

## 11.0 COST OF BIDDING

- 11.1 The Bidder shall bear all costs and expenses associated with preparation and submission of its bid/proposal, and the SABC shall under no circumstances be responsible or liable for any such costs, regardless of, without limitation, the conduct or outcome of the bidding, evaluation, and selection process.

## 12.0 COMMUNICATION

- 12.1 The SABC has provided a single point of entry for any questions or queries that the Bidder may have. All queries must be submitted in writing and directed to authorised contact person. **Unauthorised communication with any other personnel or member of staff of the SABC, with regard to this bid is strongly discouraged and will result in disqualification of the respective Bidder's bid/proposal submission.**
- 12.2 Should there be a difference of interpretation between the Bidder and SABC; SABC reserves the right to make a final ruling on such interpretation.
- 12.3 The closing time for clarification of queries is 3 (three) days before the deadline for bid/proposal submission. The Bidders should take note that questions together with responses will be sent to all Bidders who attended compulsory Briefing Session.

## 13.0 AUTHORISED CONTACT PERSONS

- 13.1 All enquiries in respect of this bid must be addressed to:

**Tender Office**

SCM Division  
Radio Park Office Block  
Henley Road  
Auckland Park  
Johannesburg  
South Africa  
E-mail: [tenderqueries@sabc.co.za](mailto:tenderqueries@sabc.co.za)

**END OF DOCUMENT A**

## **DOCUMENT B**

### **GENERAL CONDITIONS OF PROPOSAL**

#### **1.0 COMPLIANCE WITH COMPLETION OF PROPOSAL**

- 1.1 The bid forms should not be retyped or redrafted but photocopies may be prepared and used.
- 1.2 Bid forms must be signed in the original form; in ink and forms with photocopied signatures or other such reproduction of signature will be rejected.
- 1.3 Should bid forms not be filled in by means of mechanical devices, for example typewriters, ink, preferably black, must be used to fill in bid.
- 1.4 Bidders shall check the numbers of the pages and satisfy themselves that none are missing or duplicated. No liability shall be accepted in regard to claims arising from the fact that pages are missing or duplicated. Incomplete bids will result in disqualification.

#### **2.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS**

- 2.1 Unless a departure is clearly stated by the Bidder at the time of bidding, the works shall be taken as complying in detail with the Technical Specifications, and the Bidder shall be held liable on all the terms and conditions of the contract as if this bid contained no departures. Technical specifications contained in any brochures or any other descriptions submitted shall apply for acceptance test purposes.

#### **3.0 WARRANTY**

- 3.1 If there are any defects arising from failure of goods to meet the specifications within the period specified in the contract, the Bidder shall replace the defective items at his expense or shall refund the SABC such costs as the SABC may incur in replacing such defective item. The Bidder shall also bear the cost of transporting replaced/repaired items to the place of destination.

#### **4.0 INSPECTION**

- 4.1 The Bidder shall permit and assist the SABC's representatives in carrying out any inspections that are called for in the proposal or specifications.

#### **5.0 RISK**

- 5.1 The Bidder will be responsible for losses that SABC incurred due to Bidder's negligence or intention and Bidder must provide Liability Insurance. This will be a condition of contract.

## **6.0 DELIVERY**

- 6.1 The contractual delivery date must be strictly complied with and each delivery must be preceded or accompanied by delivery note. If delivery does not take place within the period stipulated, the SABC may cancel the contract concluded with the bidder without further notice to the Bidder and with immediate effect without prejudice to any other course of action available to the SABC to recover any damages out of such delay.

## **7.0 PAYMENT**

- 7.1 Payment, in currency other than South African Rand, will be made by means of a telegraphic or wired bank transfer.

The Bidder must provide:

- Name and address of their bank.
- Company account number to be credited.
- Sort/swift code of bank.

- 7.2 The SABC's standard payment terms are 60 - 90 days from date of Invoice.

## **8.0 ASSIGNMENT OF CONTRACT**

- 8.1 The Bidder shall not have the right to cede any right or delegate any obligation in terms of this contract to any third party unless with the prior written approval of the SABC.

## **9.0 PROPOSALS ARE CONSIDERED TO BE BINDING ON THE BIDDERS**

- 9.1 Representations made in the bid/proposal, including claims made in respect of commitments to dates of delivery, shall be considered binding on the Bidder on acceptance of the bid/proposal by the SABC and same will be form part of the contract to be concluded, unless specifically noted by the Bidder in the bid/proposal that same maybe subject to change;

## **10.0 COMPLIANCE WITH SABC POLICIES**

- 10.1. SABC will not procure any goods, services, works or content from any employee or employee owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.

- 10.2. SABC will not procure any goods, services, works or content from any SABC Independent Contractor or Independent Contractor-owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 10.3. No former employees, SABC's Non-Executive members and Independent Contractors will be awarded contracts with the SABC within 24 months after resigning from SABC employment or not being engaged with the SABC.
- 10.4. Should former employees, SABC's Non-Executive members and Independent Contractors resign from the employment of the SABC or not being engaged with the SABC and become directors of other businesses bidding with SABC, such bid will not be considered until the cooling off period of two years has expired.
- 10.5. "The SABC has a zero tolerance to theft, fraud and corruption. Such activities will be investigated and stringent action institutes such as laying of criminal charges or even removal from the SABC database of service providers. Should you suspect or become aware of any suspicious acts of fraud, theft or corruption involving SABC employees or other suppliers rendering services to the SABC, contact the SABC whistle blowers hotline at **"0800 372 831"**

## **11.0 FAILURE TO COMPLY WITH THESE CONDITIONS**

- 11.1 These conditions form part of the bid and failure to comply therewith may invalidate a bid.

## **12.0 RFP SCHEDULE**

- 12.1 Bidders will be contacted as soon as practicable with a status update. At this time, short-listed Bidders may be asked to meet with SABC representatives. Bidders should provide a list of persons and their contact details who are mandated to negotiate on behalf of their company.

## **13.0 ADDITIONAL NOTES**

- 13.1 All returnable documents as indicated in the bid form must be returned with the response
- 13.2 Changes by the Bidder to his/her submission is not allowed after the closing date.
- 13.3 The person or persons signing the bids must be legally authorized by the Bidder to do so. A list of the person(s) authorized to negotiate on your behalf must be submitted along with the bid.
- 13.4 SABC reserves the right to undertake post-bid negotiations with the preferred Bidder or any number of short-listed Bidders.

**FAILURE TO OBSERVE ANY OF THE ABOVE-MENTIONED REQUIREMENTS MAY RESULT IN THE BID BEING OVERLOOKED.**

#### **14.0 DISCLAIMERS**

- 14.1 Bidders are hereby advised that the SABC is not committed to any course of action as a result of its issuance of this BID and/or its receipt of a bid in response to it. In particular, please note that the SABC may:
- 14.2 change all services on bid and to have Supplier re-bid on any changes.
- 14.3 reject any bid which does not conform to instructions and specifications issued herein
- 14.4 disqualify bids after the stated submission deadline
- 14.5 not necessarily accept the lowest priced bid
- 14.6 reject all bids, if it so deem fit
- 14.7 award a contract in connection with this bid at any time
- 14.8 award only a portion as a contract
- 14.9 split the award of the contract to more than one Supplier
- 14.10 make no award of a contract.

Kindly note that SABC will not reimburse any Bidder for any preparation costs or other work performed in connection with this bid, whether or not the Bidder is awarded a contract.

**END OF DOCUMENT B**

**DOCUMENT C**

**QUESTIONNAIRE TO BE COMPLETED WHEN BIDDING**

If the information required in respect of each item cannot be inserted in the space provided, additional information may be provided on a separate sheet of paper with a suitable reference to the questionnaire number concerned.

<b>1. Company's Treasury CSD unique registration reference number.</b>	
<b>2. Have your company been issued with a SARS Compliance Status PIN.</b>	
<b>3. If yes, please provide PIN number. The provision of the PIN will be construed as your permission to SABC Procurement to access your tax status on-line.</b>	
<b>4. Are you registered in terms of section 23(1) or 23(3) of the Value-added Tax Act, 1991 (Act 89 of 1991)?</b>	
<b>5. If so, state your VAT registration number and original current tax clearance certificate to be submitted</b>	
<b>6. Are the prices quoted fixed for the full period of contract?</b>	
<b>7. Is the delivery period stated in the bid firm?</b>	
<b>8. What is the address in the Republic of South Africa where an item of the type offered by you may be inspected preferably under working conditions? (Where Applicable)</b>	
<b>9. What is the approximate value of stock in the Republic of South Africa for this particular item? (If required).</b>	

10. Where are the stock held?	
11. What facilities exist for servicing the items offered?	
12. Where are these facilities available?	
13. What are the names and addresses of the factories/suppliers where the supplies will be manufactured and may be inspected, if required?	

\*

**ALSO INDICATE WHICHEVER IS NOT APPLICABLE**

**END OF DOCUMENT C**

**DOCUMENT D**  
**SBD-4**  
**DECLARATION OF INTEREST**

- 1.0 Any legal person, including persons employed by the state, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
- the bidder is employed by the state; and/or
  - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
- 2.0 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.
- 2.1 Full Name of bidder or his or her representative:  
.....
- 2.2 Identity Number: .....
- 2.3 Position occupied in the Company (director, trustee, shareholder<sup>2</sup>):  
.....
- 2.4 Company Registration Number: .....
- 2.5 Tax Reference Number: .....
- 2.6 VAT Registration Number: .....
- 2.6.1. The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / personnel numbers must be indicated in paragraph 3 below.

<sup>1</sup>"State" means –

- a. any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999)
- b. any municipality or municipal entity;



- c. provincial legislature;
- d. national Assembly or the national Council of provinces; or
- e. Parliament.

<sup>2</sup>"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7 Are you or any person connected with the bidder **YES / NO**  
presently employed by the state?

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member:

.....

Name of state institution at which you or the person connected to the bidder is employed

.....

Position occupied in the state institution:

.....

Any other particulars:

.....

.....

.....

2.7.2 If you are presently employed by the state, did you obtain **YES/NO**  
the appropriate authority to undertake remunerative  
work outside employment in the state?

2.7.2.1 If yes, did you attached proof of such authority to the bid **YES / NO**

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid).

2.7.2.2 If no, furnish reasons for non-submission of such proof:

.....

.....

.....

2.8 Did you or your spouse, or any of the company's directors / **YES /NO**  
trustees / shareholders / members or their spouses conduct  
business with the state in the previous twelve months?

2.8.1 If so, furnish particulars:

.....

.....  
 .....  
 .....

2.9 Do you, or any person connected with the bidder, have **YES / NO**  
 any relationship (family, friend, other) with a person  
 employed by the state and who may be involved with  
 the evaluation and or adjudication of this bid?

2.9.1 If so, furnish particulars.

.....  
 .....  
 .....

2.10 Are you, or any person connected with the bidder, **YES/NO**  
 aware of any relationship (family, friend, other) between  
 any other bidder and any person employed by the state  
 who may be involved with the evaluation and or adjudication  
 of this bid?

2.10.1 If so, furnish particulars.

.....  
 .....  
 .....

2.11 Do you or any of the directors / trustees / shareholders / members **YES/NO**  
 of the company have any interest in any other related companies  
 whether or not they are bidding for this contract?

2.11.1 If so, furnish particulars:

.....  
 .....

**3.0 Full details of directors / trustees / members / shareholders.**

Full Name	Identity Number	Personal Tax Reference Number	State Number	Employee / Pers.


4.0 DECLARATION

I, THE UNDERSIGNED (NAME)

.....  
CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of bidder

**END OF DOCUMENT D**

## **DOCUMENT E**

### **TECHNICAL SPECIFICATION**

#### **1. INTRODUCTION AND BACKGROUND**

SABC is working on implementing its digital strategy that will allow it to provide different service offerings to the market with the introduction and use of an SABC owned OTT streaming platform. The SABC recently took over the TelkomONE OTT platform (rebranded to SABC+ app) with a 1-year agreement. The SABC+ App is also on IOS and Android platforms and will be extended to Smart TVs, e.g., Hisense, LG and Samsung as well as Android and Apple TV, basically targeting the dominant Smart TVs in the market. The successful bidder is expected to seamlessly migrate the entire user base to the new platform within the reflected costs. There should be no downtime, and therefore no revenue loss migrating from the current platform to the new platform, including the Smart TV Apps, IOS and Android.

Important information to note in relation to SABC +:

- Cloud Infrastructure - AWS
- Analytical Tool – Quick sight
- Database - SQL database MSSQL 2019
- Licensing – Each channel is encoded using licensed encoder:
  - AAC for Audio Channels
  - H.264 and AAC for Video Channels
  - 6 video channels and 19 Radio Stations
- Concurrency and Subscriber data will not be disclosed as it is sensitive information only meant for the SABC but a breakdown to assist with pricing is provided in the document.

**NB:** The successful bidder will **NOT** be taking over any of the current SABC+ mobile and Smart TV application/s nor will they take takeover any parts of the infrastructure. The successful bidder will need to deploy their own solution infrastructure, design and develop a new version of the SABC+ mobile and Smart TV application/s including website.

#### **2. SCOPE OF WORK**

The scope of this RFP encompasses acquiring a solution to enable the SABC to seamlessly migrate/redevelop the current SABC+ service from the various platforms and have the following:

- 2.1. An SABC streaming application with associated website:** this is envisaged to be the OTT application used to consume content by the public for all platforms (i.e., TV, News and Radio) and generate advertising revenue.
- Live streaming
  - Catch-up service
  - Video On Demand (TVOD, AVOD and SVOD)
  - Audio On Demand (AOD)

- Pop up channels
- Multiple user profiles
- Single sign-on feature
- Offline viewing of content
- Digital marketing: OTT audience and content management capabilities in compliance with the IAB best practice standards and guidelines for communication and advertising industry (platform branding, inbound and outbound marketing and communication).
  - Customer journeys and user experience mapping for SABC audience ecosystem.
  - Customer subscription services (engagement purposes)
  - Data Management for marketing analytics and reporting
  - 3rd Party data source integration
  - Clickable annotations in the form of text and images layered on a video
- Digital Advertising: pre-roll, mid-roll and post-roll ads
- Analytics and reports:
- Electronic Program Guide (EPG)
- Closed captioning
- Audio descriptors
- Recommendation engine
- Network Personal Video Recorder (nPVR)
  - Record
  - Rewind
  - Pause
  - Fast-forward

**2.2. Streaming Technology (backend hardware, software and licenses):** This will enable the SABC to fully manage and provide streaming feeds to multiple destination points. The solution will manage the entire SABC streaming needs for different platforms such as websites, applications (mobile devices streaming service application, smart TV streaming application), social media and 3<sup>rd</sup> party stream distribution.

- Digital Rights Management
- Content management
- Auditing trail
- E-Commerce
- Payment gateway
- Security
- Content Delivery Network (CDN)

- Integration to 3rd party software
- Internet, Network and Distribution
- Fail Over Environment/Resilience

For pricing purposes only, bidders need to use the below for concurrency breakdown:

Video and Audio Live Stream:

- Year 1 – 50 000
- Year 2 – 100 000
- Year 3 – 200 000
- Year 4 – 300 000
- Year 5 – 500 000

Video and Audio On Demand Streaming

- Year 1 – 10 000
- Year 2 – 50 000
- Year 3 – 100 000
- Year 4 – 150 000

Year 5 - 200 000 Podcast and Vodcast

- Year 1 – 10 000
- Year 2 – 50 000
- Year 3 – 100 000
- Year 4 – 150 000
- Year 5 - 200 000

### **2.3. Training**

- 2.4.** The majority of the solution needs to be hosted in the cloud with a pay as you use model for better cost management.

## **3. TENDER RESPONSE FORMAT**

Vendors are requested to respond to the tender in the following formats:

### **3.1. Technical Response**

A point-by-point response is required, i.e., a comment for each point or paragraph that is associated with the numbering should be made.

### **3.2. Pricing Breakdown Model**

- 3.2.1.** All hardware, software and licenses, installation, integration, training and support etc. must be specified, broken down into individual elements on a Bill of Materials

(BOM) and the pricing of each, specified on hard copy (paper copy) and in soft copy (Excel format).

**3.2.2.** Bidders must provide a detailed cost breakdown by pricing all items for the delivery of **a total solution** as per the specification. All deviations should be stipulated as options with the indicative unit prices.

**3.2.3.** Supplier must provide the product specifications of the hardware and software of the items priced.

**3.2.4.** Bidders must submit unit and total pricing in SA Rands (Excluding VAT), and where applicable, use the Foreign currency rate below to calculate the Rand value. Use Annexure B to indicate the total amount subject to exchange rate variation.

#### **4. EVALUATION CRITERIA**

The evaluation criteria is designed to reflect the SABC's requirements in terms of identifying a suitable service provider and ensure the selection process is transparent and afford all the bidders a fair opportunity for evaluation and selection.

This tender will be evaluated in four stages of evaluation based on the criteria below:

- The tender submission will be evaluated out of maximum of **827 points** and a set minimum threshold of **827 points** for the Phase 1A evaluation and should the bidder/s not meets the minimum required points of **827 points**, they will be disqualified and will not qualify for further evaluation on Phase 1 B.
- Bidders who met the set minimum threshold from Phase 1A, will be evaluated further on Phase 1B out of maximum of **187 points** and set minimum threshold of **135 points**. All bidders achieving less than the set minimum threshold will not be evaluated further on Phase 2.
- Bidders who met the set minimum threshold from Phase 1B, will be evaluated further on Phase 2 (Functionality) out of maximum of **100 points** and set minimum threshold of **90 points**. All bidders achieving less than the set minimum threshold will not be evaluated further on Phase 3.
- Bidders who met the set minimum threshold from Phase 2, will be evaluated further on Phase 3 -Practical Demonstration for the top qualifying bidders of Phase 2. The Phase 3 evaluation will be evaluated out of a maximum of **334 points** and set minimum threshold of **330 points** – All bidders achieving less

than the set minimum threshold of **330 points** will not be evaluated further on Price.

- Bidders who met the set minimum threshold from Phase 3, will be evaluated further on Price.

**5. PHASE 1A: MANDATORY COMPLIANCE TO USER REQUIREMENTS & SPECIFICATIONS EVALUATIONS:**

Bidder to indicate the solution, the costing per product and value added options available as requested in the evaluations following.



	A “Partially Comply” statement, non-response, or response without detail will be seen as “Non-Compliant”. Share proof of compliance in the last column i.e. page number or document number of proposal. See e.g. - Technical Response Format	Bidders to indicate compliance	Max Points	Min Points	Compliance response with Vendor commitment and or page reference for provided supporting information
<b>A singular SABC OTT Application with the associated streaming website requirements</b>					
<b>5.1.</b>	<b>General Requirements</b> <b>The Solution must provide the following:</b>				
5.1.1.	<p>Full Registration/User Sign In with:</p> <ul style="list-style-type: none"> <li>Option for user registration for both cell phone number and email address – user must select preferred method = <b>2 points</b></li> <li>Single Sign on Feature between mobile app and website: <ul style="list-style-type: none"> <li>Extendable to other SABC mobile apps and websites = <b>2 points</b></li> <li>Includes multiple devices = <b>2 points</b></li> <li>Includes continuity of content streaming = <b>2 points</b></li> </ul> </li> <li>Consent for declarations, terms and conditions = <b>2 points</b></li> <li>End User Authentication = <b>2 points</b></li> <li>On boarding orientation for new users to assist and guide them through the basic user interface operations <ul style="list-style-type: none"> <li>Slide show = <b>2 points</b></li> <li>Video = <b>2 points</b></li> </ul> </li> </ul>		16	16	
5.1.2.	<p><b>VOD models to be included in the solution:</b></p> <ul style="list-style-type: none"> <li>Freemium/AVOD = <b>2 points</b></li> </ul>		8	8	

	<ul style="list-style-type: none"> <li>SVOD = <b>2 points</b></li> <li>TVOD = <b>2 points</b></li> <li>Must include authentication = <b>2 points</b></li> </ul>				
5.1.3.	<b>Solution must include Live streaming:</b> <ul style="list-style-type: none"> <li>Minimum 8 TV Channels = <b>2 points</b></li> <li>Minimum 2 Pop-up TV channels = <b>2 points</b></li> <li>Minimum 19 Radio Stations = <b>2 points</b></li> <li>Minimum 4 pop up Radio stations = <b>2 points</b></li> <li>Solution must have ability to be scalable = <b>2 points</b></li> </ul>		<b>10</b>	<b>10</b>	
5.1.4.	<p>Although minimum of 6 pop-up audio visual channels are required, solution must be scalable to accept a stream directly from any of the below regions to the OTT system as and when required</p> <ul style="list-style-type: none"> <li>Pop up services per audio visual channels to accommodate all 9 regions as per below breakdown: <ul style="list-style-type: none"> <li>1 in Cape Town = <b>1 point</b></li> <li>3 in Polokwane = <b>1 point</b></li> <li>2 in Durban = <b>1 point</b></li> <li>1 in Bloemfontein = <b>1 point</b></li> <li>2 in Gqeberha = <b>1 point</b></li> <li>1 in Mbombela = <b>1 point</b></li> <li>1 in Mahikeng = <b>1 point</b></li> <li>1 in Kimberley = <b>1 point</b></li> <li>7 in Auckland Park = <b>1 point</b></li> </ul> </li> </ul>		<b>9</b>	<b>9</b>	
5.1.5.	<p>The solution must include Electronic Program Guide (EPG) per channel/service:</p> <ul style="list-style-type: none"> <li>TV and Radio = <b>5 points</b></li> </ul>		<b>5</b>	<b>5</b>	

5.1.6.	The Solution must include Catch-up service <ul style="list-style-type: none"> <li>Includes metadata information (to be supplied by SABC) = <b>5 points</b></li> </ul>		5	5	
5.1.7.	The Solution must include Video On Demand (SVOD , SVOD and TVOD) <ul style="list-style-type: none"> <li>Includes metadata information (to be supplied by SABC) = <b>5 points</b></li> </ul>		5	5	
5.1.8.	The Solution must include Audio On Demand (AOD) <ul style="list-style-type: none"> <li>Includes metadata information (to be supplied by SABC) = <b>5 points</b></li> </ul>		5	5	
5.1.9.	Solution must include Closed captioning = <b>5points</b>		5	5	
5.1.10.	Solution must include Audio descriptors = <b>5 points</b>		5	5	
5.1.11.	Solution must include Parental Control = <b>5 points</b>		5	5	
5.1.12.	Solution must allow for minimum of four (4) additional selectable audio channels for different audio languages per video channel = <b>5 points</b>		5	5	
5.1.13.	Solution must include recommendation engine e.g. recommending content based on previous media consumption patterns = <b>15 points</b>		15	15	
5.1.14	Solution must include Network Personal Video Recorder (nPVR) with the following functionality required per account: <ul style="list-style-type: none"> <li>Record = <b>2 points</b></li> <li>Rewind (Up to 2 hours for selected channel) = <b>2 points</b></li> <li>Pause = <b>2 points</b></li> <li>Fast-forward = <b>2 points</b></li> <li>Includes Electronic Program Guide (EPG) information = <b>2 points</b></li> <li>Configurable purging rules (to be managed by SABC team) = <b>2 points</b></li> </ul>		12	12	

5.1.15	<p>Solution must include Multiple user profile creation and management–</p> <ul style="list-style-type: none"> <li>A user account with 4 concurrent device and/or profiles streaming at the same time = <b>10 points</b></li> <li>Configurable for SABC to increase or decrease number of active profiles = <b>10 points</b></li> </ul>		20	20	
5.1.16	<p>Solution must include offline viewing and listening of downloaded content (encrypted)</p> <ul style="list-style-type: none"> <li>Must allow for automatic purging (expiry) after a predefined period of all offline content per user profile = <b>5 points</b></li> <li>Must allow for downloaded content to be encrypted = <b>5 points</b></li> </ul>		10	10	
5.1.17	<p>Solution must include uninterrupted picture in picture of active app while navigating other apps = <b>5 points</b></p>		5	5	
5.1.18	<p>Solution must include chat function - end user with SABC customer service</p> <ul style="list-style-type: none"> <li>Chat quality check and comments review management = <b>2 points</b></li> <li>Must be configurable to enable and/or disabled by SABC = <b>2 points</b></li> </ul>		4	4	
5.1.19	<p>Solution must allow the following:</p> <ul style="list-style-type: none"> <li>In App integration e.g. navigating through a different/embedded app within main SABC OTT app as a gateway = <b>2 points</b></li> <li>Must be configurable to enable and/or disabled by SABC = <b>2 points</b></li> </ul>		4	4	
5.1.20	<p>Solution must allow for different themes to be selectable and applied on the app (look and feel) by SABC</p> <ul style="list-style-type: none"> <li>Catering for PC/laptops, smart devices and smart phones = <b>2 points</b></li> </ul>		4	4	

	<ul style="list-style-type: none"> <li>According to SABC mother brand and sub-brands' corporate identity guides = <b>2 points</b></li> </ul>				
5.1.21	Solution must allow user selectable bandwidth stream rates e.g. show how much bandwidth is consumed per minute by end users = <b>5 points</b>		5	5	
5.2	<b>Solution must provide basic OTT App and Website required interface functions and not only limited to list below:</b>				
5.2.1	<b>Menu Items</b> <ul style="list-style-type: none"> <li>Live &amp; Playback <ul style="list-style-type: none"> <li>Channels = <b>1 point</b></li> <li>Radio = <b>1 point</b></li> <li>Closed caption(on/off) = <b>1 point</b></li> <li>Audio Descriptor (on/off) = <b>1 point</b></li> <li>Genres = <b>1 point</b></li> <li>Trending = <b>1 point</b></li> <li>Recommended = <b>1 point</b></li> <li>Catch up = <b>1 point</b></li> <li>Highlights = <b>1 point</b></li> <li>EPG = <b>1 point</b></li> </ul> </li> <li>Search = <b>1 point</b></li> </ul>		11	11	
5.2.2	<b>My Account</b> <ul style="list-style-type: none"> <li>Profiles = <b>1 point</b></li> <li>Preferences = <b>1 point</b></li> <li>Reminders = <b>1 point</b></li> <li>Settings <ul style="list-style-type: none"> <li>TV License = <b>1 point</b></li> <li>Subscription = <b>1 point</b></li> <li>Parental Control = <b>1 point</b></li> </ul> </li> </ul>		6	6	
5.2.3	User Registration/Sign In = <b>1 point</b>		1	1	
5.3	<b>Digital Marketing</b>				
5.3.1	Solution must enable omni-channel marketing amongst all SABC current websites and mobile applications = <b>10 points</b>		10	10	
5.4	<b>Digital Advertising</b>				

5.4.1	Solution must allow for clickable online video adverts = <b>2 points</b>		2	2	
5.4.2	Solution must allow for Programmatic Ad Sales Real-Time Bidding (RTB) = <b>10 points</b>		10	10	
5.4.3	Video & Audio Advertising: <ul style="list-style-type: none"> <li>Linear video adverts for traditional streaming = <b>2 points</b></li> <li>Live instream advertising for Radio and TV= <b>2 points</b></li> <li>Non- linear video adverts that will pop up during a video content stream = <b>2 points</b></li> <li>Pre-Rolls = <b>2 points</b></li> <li>Mid-Rolls = <b>2 points</b></li> <li>Post-Rolls = <b>2 points</b></li> <li>Sponsorships = <b>2 points</b></li> <li>Squeeze backs = <b>2 points</b></li> <li>Podcast = <b>2 points</b></li> <li>Vodcast = <b>2 points</b></li> </ul>		20	20	
5.5	<b>Functional Requirements for Administrators</b>				
5.5.1	Solution must allow admin users to automatically and/or manually upload/ingest content with associated metadata information = <b>5 points</b>		5	5	
5.5.2	Solution must allow online scheduling of content for streaming = <b>5 points</b>		5	5	
5.5.3	Solution must allow reporting on all content streamed and/or published for reconciliation and auditing purposes (as run log and published report). = <b>5 points</b>		5	5	
5.5.4	Solution must produce a file (e.g. XML) that consists of all streamed/published elements to be made available for export to 3rd party systems on a daily basis for analytics and reconciliation. = <b>5 points</b>		5	5	
5.5.5	Solution must allow the following: <ul style="list-style-type: none"> <li>Retain history of content data for reporting and auditing purposes = <b>5 points</b></li> <li>Must allow for purging rules to be set = <b>5 points</b></li> </ul>		10	10	
5.5.6	Solution must have the following:		10	10	

	<ul style="list-style-type: none"> <li>an automated media management function tool e.g. set up rules according to Metadata = <b>5 points</b></li> <li>Sets the purge rules on how long content should remain online = <b>5 points</b></li> </ul>				
<b>5.6</b>	<b>Analytics, Audit and Reporting</b>				
5.6.1	Solution must provide a detailed customer journey mapping an individual user experience statistic: <ul style="list-style-type: none"> <li>Must export/import user/subscription data from SABC+, into the SABC CRM (e.g. TV License database) and consumer database analytics for marketing research purposes in line with the POPI Act = <b>5 points</b></li> </ul>		5	5	
5.6.2	Solution must be able to identify if the users are viewing and listening to full content, the objective is to determine if the viewers or listeners are watching or viewing our content from start to end or not = <b>2 points</b>		2	2	
5.6.3	Solution must provide customized automated alerts based on performance or operational thresholds both technical and statistical. = <b>2 points</b>		2	2	
5.6.4	Must provide data of new viewers and/or listeners to assist in tracking the rate at which the public is accessing live streams in real-time = <b>5 points</b>		5	5	
5.6.5	Must extract information from data and use it to predict trends and end user behavior patterns (content consumption patterns) = <b>10 points</b>		10	10	
5.6.6	Must provide targeted ad stats based on user preferences = <b>5 points</b>		5	5	
5.6.7	Must provide ad campaign measurements in terms of viewership numbers and click through responses (and possible available options) = <b>5 points</b>		5	5	
<b>5.7</b>	<b>Technical Requirements</b>				
5.7.1	Must provide a multi-Digital Rights Management (DRM) solution = <b>10 points</b>		10	10	
5.7.2	Estimated concurrent peak sessions (scalable based on demand): - Video Live Stream = 1 million users minimum = <b>10 points</b> Radio Live Stream = 1 million users minimum = <b>10 points</b> Video On Demand (VOD) = 100 000 – 500 000 users = <b>10 points</b>		50	50	

	Audio On Demand (AOD) = 100 000 – 500 000 users = <b>10 points</b> Podcast & Vodcast = 200 000 users = <b>10 points</b>				
5.7.3	Must provide the below minimum streaming protocols: <ul style="list-style-type: none"> <li>• RTMP = <b>2 points</b></li> <li>• HLS = <b>2 points</b></li> <li>• DASH = <b>2 points</b></li> <li>• MSS = <b>2 points</b></li> </ul>		8	8	
5.7.4	Must allow end user to set preferred bit rate on device <ul style="list-style-type: none"> <li>• Video <ul style="list-style-type: none"> <li>○ 1080p = <b>2 points</b></li> <li>○ 720p = <b>2 points</b></li> <li>○ 576p = <b>2 points</b></li> <li>○ 360p = <b>2 points</b></li> <li>○ 240p = <b>2 points</b></li> </ul> </li> <li>• Video Aspect ratio <ul style="list-style-type: none"> <li>○ 16:9 SD &amp; HD = <b>2 points</b></li> <li>○ Automatically adjust to fit the screen when rotated on all mobile devices = <b>2 points</b></li> </ul> </li> <li>• Audio <ul style="list-style-type: none"> <li>○ 64kbps = <b>2 points</b></li> <li>○ 96kbps = <b>2 points</b></li> <li>○ 128kbps = <b>2 points</b></li> <li>○ 256kbps = <b>2 points</b></li> <li>○ Mono/Stereo = <b>2 points</b></li> </ul> </li> </ul>		24	24	
5.7.5	At least 5 customizable demographics fields as captured by user on registration e.g. gender , age , language spoken most often , marital status , number of children/family members = <b>5 points</b>		5	5	
5.7.6	Customer selectable connection for streaming: <ul style="list-style-type: none"> <li>• Mobile data = <b>5 points</b></li> <li>• Wi Fi = <b>5 points</b></li> </ul>		10	10	



5.7.7	<p>Must be able to transcode a broadcast live signal to an IP Stream (SCTE 104 to SCTE 35) received from the DTT head end</p> <ul style="list-style-type: none"> <li>Must accept a replacement SCTE schedule to substitute any relevant content</li> </ul> <p><b>= 15 points</b></p>		15	15	
5.7.8	<p>Must be able to send a single live stream and/or replace content and adverts as and when required according to schedules:</p> <ul style="list-style-type: none"> <li>e.g. in order to replace content with rights issues on different platforms or insert breaking news within a live stream <ul style="list-style-type: none"> <li>SABC Websites = <b>2 points</b></li> <li>SABC mobile Apps = <b>2 points</b></li> <li>SABC IP TV = <b>2 points</b></li> <li>External partner mobile apps = <b>2 points</b></li> <li>External partner websites = <b>2 points</b></li> <li>Social media = <b>2 points</b></li> </ul> </li> </ul>		12	12	
5.7.9	<p>Must provide Just in Time Packaging (JITP) = <b>10 points</b></p>		10	10	
5.7.10	<p>Must provide a multi- Adaptive Bit Rate (ABR) = <b>5 points</b></p>		5	5	
5.7.11	<p>Minimum streaming formats required:</p> <ul style="list-style-type: none"> <li>Video <ul style="list-style-type: none"> <li>H.265 (required) = <b>2 points</b></li> </ul> </li> </ul> <p><b>NB:</b> H.264/AAC currently available at the SABC</p> <ul style="list-style-type: none"> <li>Audio <ul style="list-style-type: none"> <li>AAC = <b>2 points</b></li> <li>MP3 = <b>2 points</b></li> </ul> </li> </ul>		6	6	
5.7.12	<p>Must stream to SABC multiple platforms:</p> <ul style="list-style-type: none"> <li>Websites (all browsers) = <b>4 points</b></li> <li>Social Media = <b>4 points</b></li> <li>Mobile applications (Android, iOS &amp; HarmonyOS) = <b>4 points</b></li> </ul>		20	20	

	<ul style="list-style-type: none"> <li>Set-top box (STB for Android &amp; iOS) = <b>4 points</b></li> <li>Manufacturer' supported Smart TV's (LG, Samsung, Hisense, etc) = <b>4 points</b></li> </ul>				
5.7.13	<p>Must have a secure payment gateway to allow multiple payment transactions</p> <ul style="list-style-type: none"> <li>Subscriptions (SVOD) = <b>5 points</b></li> <li>Pay per view (TVOD) = <b>5 points</b></li> <li>Must have accounts and payments management (PCI DSS compliant): <ul style="list-style-type: none"> <li>TV License payment = <b>10 points</b></li> </ul> </li> </ul>		20	20	
5.7.14	<p>Must provide a streaming player that will be used/embedded on all SABC websites and applications to enable streaming of content = <b>10 points</b></p>		10	10	
<b>5.8</b>	<b>Security Requirements</b>				
5.8.1	Backend must integrate with SABC Active Directory to manage all admin user rights and privileges = <b>2 points</b>		2	2	
5.8.2	CMS to manage end user subscriber database – scalable as and when required = <b>5 points</b>		5	5	
5.8.3	<p>Must have authentication such as:</p> <ul style="list-style-type: none"> <li>Multi-factor authentication <ul style="list-style-type: none"> <li>Capability to enable and disable this feature = <b>3 points</b></li> </ul> </li> </ul>		3	3	
5.8.4	Must provide a solution to add a signature pattern/watermarking to understand where content was leaked, catering for:				
	<ul style="list-style-type: none"> <li>Signature pattern/watermarked to live streaming (Radio and Video) = <b>2 points</b></li> </ul>		2	2	
	<ul style="list-style-type: none"> <li>Signature pattern/watermarked to on demand content (Podcast, AOD &amp; VOD) = <b>2 points</b></li> </ul>		2	2	
	<ul style="list-style-type: none"> <li>Tool to identify SABC signature pattern/watermarked content = <b>2 points</b></li> </ul>		2	2	
5.8.5	Must have the below security encryption protocols:		10	10	

	<ul style="list-style-type: none"> <li>Advanced Encryption Standard (AES) = <b>2 points</b></li> <li>Rivest-Shamier-Adleman (RSA) = <b>2 points</b></li> <li>128 bit = <b>2 points</b></li> <li>192 bit = <b>2 points</b></li> <li>256 bit = <b>2 points</b></li> </ul>				
5.8.6	<p>Must have data prevention leaks and data protection:</p> <ul style="list-style-type: none"> <li>Must comply to PCI DSS standards = <b>4 points</b></li> <li>Must protect subscriber details from being breached and leaked out = <b>4 points</b></li> <li>Must have SSL certificates for website = <b>4 points</b></li> <li>Must protect data in transit - encryption as stipulated above = <b>4 points</b></li> <li>Must protect stored data in a secure firewalled environment with intrusion prevention/detection systems = <b>4 points</b></li> <li>Must have data breach notification/alerts = <b>4 points</b></li> <li>Must comply with POPI ACT = <b>4 points</b></li> </ul>		28	28	
5.8.7	<p>Must provide an audit trail for all administrator activities:</p> <ul style="list-style-type: none"> <li>Administrator logs = <b>2 points</b></li> <li>Configuration logs = <b>2 points</b></li> <li>System logs = <b>2 points</b></li> </ul>		6	6	
5.8.8	<p>Platform must be available for testing as and when required by SABC:</p> <ul style="list-style-type: none"> <li>independent penetration testing = <b>2 points</b></li> <li>Vulnerability testing = <b>2 points</b></li> <li>Compliance testing based on policies and standards = <b>2 points</b></li> </ul>		6	6	

5.9	<b>Infrastructure Requirements</b>				
5.9.1	Must be a cloud solution with data centre within South African boundaries = <b>10 points</b>		10	10	
5.9.2	Must have a cloud-based ad server that allows for <ul style="list-style-type: none"> <li>Server-side ad insertion = <b>5 points</b></li> <li>Client-side ad insertion = <b>5 points</b></li> </ul>		10	10	
5.9.3	Minimum cloud components that must be a pay as you use service are: <ul style="list-style-type: none"> <li>Storage = <b>5 points</b></li> <li>CDN= <b>5 points</b></li> <li>Origin server = <b>5 points</b></li> </ul>		15	15	
5.9.4	Must be a scalable solution = <b>20 points</b>		20	20	
5.9.5	Solution must have different environments made available: <ul style="list-style-type: none"> <li>A high availability failover environment in case primary environment goes offline = <b>5 points</b></li> <li>Test Environment to allow internal team to test different functionalities and conduct training as and when required = <b>5 points</b></li> <li>A developer environment for the OTT mobile app and website = <b>5 points</b></li> <li>A QA environment for OTT mobile app and website = <b>5 points</b></li> <li>Must have a BETA test environment for a dedicated pull of testers = <b>5 points</b></li> </ul>		25	25	
5.9.6	Solution must have a 99.99% uptime on a monthly basis = <b>15 points</b>		15	15	
5.10	<b>Storage Requirements</b>				
5.10.1	<ul style="list-style-type: none"> <li>Video Entertainment (formerly known as TV): <ul style="list-style-type: none"> <li>VOD - 2000 hours unique content = <b>2 points</b></li> <li>VOD monthly refreshment rate - 1000 Hours = <b>2 points</b></li> </ul> </li> </ul>		28	28	

	<ul style="list-style-type: none"> <li>○ Catch Up (7 day) – 100 hours = <b>2 points</b></li> <li>○ Catch up refreshment rate – 100% weekly = <b>2 points</b></li> <li>• Sport: <ul style="list-style-type: none"> <li>○ VOD - 500 hours unique content = <b>2 points</b></li> <li>○ VOD monthly refreshment rate – 200 hours = <b>2 points</b></li> <li>○ Catch Up (7 day) – 200 hours = <b>2 points</b></li> <li>○ Catch up refreshment rate – 100% weekly = <b>2 points</b></li> </ul> </li> <li>• News: <ul style="list-style-type: none"> <li>○ VOD - 558 hours unique content = <b>2 points</b></li> <li>○ VOD monthly rate – 300 Hours (Refreshment Daily/weekly) = <b>2 points</b></li> <li>○ Catch Up (7 day) – 126 hours = <b>2 points</b></li> <li>○ Catch up refreshment rate – 100% (weekly) = <b>2 points</b></li> </ul> </li> <li>• Radio: <ul style="list-style-type: none"> <li>○ Podcast – 300 000 hours (accumulative) = <b>2 points</b></li> <li>○ Radio podcasts are archived and not deleted = <b>2 points</b></li> </ul> </li> </ul> <p><b><u>Please note:</u></b> Initial content Format before adaptive bitrate or file transcoding is done:  Available linear streams (from the headend) for video and audio:</p> <ul style="list-style-type: none"> <li>• Audio: HE-AAC</li> <li>• Video: Mpeg4 H.264: 16x9 HD and SD</li> </ul>				
5.11	<b>Integration Requirements</b>				
5.11.1	Must integrate with DALET Galaxy System in the following manner:		15	15	

	<ul style="list-style-type: none"> <li>Move required OTT scheduled media from the Dalet Galaxy system to the OTT platform = <b>5 points</b></li> <li>Retrieve media files with associated metadata i.e. images, synopsis = <b>5 points</b></li> <li>All edited content on the Dalet Galaxy needs to be pushed onto the OTT platform with the metadata information automatically place it in the required OTT template = <b>5 points</b></li> </ul>				
5.11.2	<p>Must integrate with EDL System in the following manner:</p> <ul style="list-style-type: none"> <li>Move required OTT scheduled media from the EDL system to the OTT platform = <b>5 points</b></li> <li>Retrieve media files with associated metadata i.e. images, synopsis = <b>5 points</b></li> <li>All edited content on the EDL needs to be pushed onto the OTT platform with the metadata information, it must automatically place it in the required OTT template = <b>5 points</b></li> </ul> <p>NB: The EDL system will replace the existing Dalet Galaxy system in the near future and as such a migration process will take place in the future, therefore it will be necessary to accommodate the migration process to the new system and its requirements (<i>Add costing to BOM</i>)</p> <p>*EDL RFP to be released separately</p>		15	15	
5.11.3	Capability to integrate to e-commerce solutions = <b>5 points</b>		5	5	
5.11.4	SABC Headend will supply the OTT platform with a linear broadcast feed transport stream (TS) for streaming on the OTT platform, as such integration required are to:		15	15	

	<ul style="list-style-type: none"> <li>Interpret the SCTE markers for content and advert replacement = <b>5 points</b></li> <li>Must extract the EPG information from the TS for use on the OTT platform = <b>5 points</b></li> <li>All Radio pop up channels must be supplied with a MAD I audio encoder = <b>5 points</b></li> </ul> <p><b>NB:</b> Linear TV automation system used is Pebble Beach Marina and Radio uses dira!</p>				
5.11.5	<p>Must integrate with Dira:</p> <ul style="list-style-type: none"> <li>Now playing radio files/metadata = <b>5 points</b></li> <li>Radio broadcast schedule = <b>5 points</b></li> </ul>		10	10	
5.11.6	<p>Must integrate with the SABC programming scheduling system (currently IBMS) for:</p> <ul style="list-style-type: none"> <li>Television broadcast schedule = <b>2 points</b></li> <li>EPG Schedule = <b>2 points</b></li> <li>Rights Management = <b>2 points</b></li> <li>As run logs = <b>2 points</b></li> <li>Program reconciliation = <b>2 points</b></li> </ul>		10	10	
5.11.7	<p>Must integrate with advertising management system (currently Landmark) for ad management:</p> <ul style="list-style-type: none"> <li>Advert booking (Classic and sponsorship) = <b>2 points</b></li> <li>Advert reconciliation = <b>2 points</b></li> <li>Campaign Management = <b>2 points</b></li> </ul>		6	6	
5.11.8	<p>Must integrate with SAP for:</p> <ul style="list-style-type: none"> <li>All financial and sales transactions, including invoicing, credit management, etc. = <b>5 points</b></li> <li>SAP must be the master database for customer, sales, and financial records. = <b>5 points</b></li> </ul>		10	10	
5.11.9	<p>Must have the below minimum integration protocols:</p>		8	8	

	<ul style="list-style-type: none"> <li>• API = <b>2 points</b></li> <li>• JSON = <b>2 points</b></li> <li>• XML = <b>2 points</b></li> <li>• Flat Files = <b>2 points</b></li> </ul>				
5.11.10	Must be able to export/import to and from an external directory such as SFTP = <b>5 points</b>		5	5	
5.11.11	<ul style="list-style-type: none"> <li>• Must integrate to TV License customer database (TV license Debtors system)Uses ADABAS Database System designed for usage on IBM mainframe (written in natural language) = <b>10 points</b></li> </ul>		10	10	
5.11.12	Current podcast assets (300 000 hours) must be migrated from OmnyStudio platform to the new OTT platform = <b>10 points</b>		10	10	
5.12	<b>Network Requirements</b>				
5.12.1	<p>Must provide rental link and back up/alternative path between SABC Auckland Park and proposed data centre/s</p> <ul style="list-style-type: none"> <li>• Scalable up to 10Gbps = <b>2 points</b></li> <li>• High quality of service for delivery of live audio and video = <b>2 points</b></li> <li>• Network link reports = <b>2 points</b></li> </ul>		6	6	
5.12.2	<p>CDN Network behavioural analysis:</p> <ul style="list-style-type: none"> <li>• Quality of Experience (QoE) = <b>2 points</b></li> <li>• Network uptime &amp; downtime report = <b>2 points</b></li> <li>• Custom alerts = <b>2 points</b></li> <li>• Weekly and monthly reports = <b>2 points</b></li> </ul>		8	8	
5.12.3	<p>CDN Network design (global reach and connectivity)</p> <ul style="list-style-type: none"> <li>• Load balancing = <b>2 points</b></li> </ul> <p>Intelligent failover for uninterrupted service = <b>2 points</b></p>		4	4	
	<b>TOTAL POINTS</b>		<b>827</b>	<b>827</b>	



Bidders who obtain less than the minimum threshold of 827 points will be declared non-responsive and will be eliminated from further evaluation

**6. PHASE 1 B: NON-MANDATORY USER REQUIREMENTS & SPECIFICATIONS EVALUATIONS:**

	A "Partially Comply" statement, non-response, or response without detail will be seen as "Non-Compliant". Share proof of compliance in the last column i.e. page number or document number of proposal. See e.g. - Technical Response Format	Bidders to indicate compliance	Max Points	Min Points	Compliance response with Vendor commitment and or page reference for provided supporting information
<b>A singular SABC OTT Mobile Application with the associated streaming website requirements</b>					
<b>6</b>	<b>General Requirements</b> <b>The Solution must provide the following:</b>				
<b>6.1</b>	Must be able to add additional permanent and pop-up channels for TV and Radio Stations: <ul style="list-style-type: none"> <li>Additional channels for both Radio and TV at a cost = <b>5</b></li> <li>unlimited/perpetual channels and stations added at no additional cost = <b>15</b></li> </ul>		15	5	
<b>6.2</b>	<b>Basic Mobile App and Website required interface functions</b>				
<b>6.2.1</b>	<b>Digital Marketing</b>				
<b>6.2.1.1</b>	Outbound Digital Marketing & Communication: <ul style="list-style-type: none"> <li>Send email marketing and Newsletter subscriptions (based on subscriber database) = <b>2 points</b></li> <li>Digital advertising campaigns/tools i.e. Search Engine Optimization = <b>2 points</b></li> <li>Web and APP Content Marketing = <b>2 points</b></li> <li>Social Media campaigns</li> </ul>		8		

	<ul style="list-style-type: none"> <li>○ Include push notifications (opt-in) = <b>2 points</b></li> </ul>			6	
6.2.1.2	<p>Clickable annotations in the form of text and images layered on a video</p> <ul style="list-style-type: none"> <li>• Triggers to advert detail e.g. website for end user interrogation and sales opportunities = <b>2 points</b></li> <li>• Synchronize adverts with web content so that it appears to be a seamless part of the web content that the user views. = <b>2 points</b></li> </ul>		4	2	
<b>6.2.2</b>	<b>Digital Advertising</b>				
6.2.2.1	<p>User targeted advertising based on user behavioural measure and profile:</p> <ul style="list-style-type: none"> <li>• Demographic tracking = <b>2 points</b></li> <li>• User tracking = <b>2 points</b></li> </ul>		4	2	
<b>6.2.3</b>	<b>Functional Requirements for administrators</b>				
6.2.3.1	<p>Must allow for below functions when scheduling content:</p> <ul style="list-style-type: none"> <li>• drag and drop = <b>2 points</b></li> <li>• copy and paste = <b>2 points</b></li> </ul>		4	2	
6.2.3.2	<p>Must allow content to be previewed and published based on:</p> <ul style="list-style-type: none"> <li>• Scheduled publishing = <b>2 points</b></li> <li>• Admin user defined publishing = <b>2 points</b></li> </ul>		4	2	
6.2.3.3	<p>Basic metadata required for scheduling below but not limited to: -</p> <ul style="list-style-type: none"> <li>• Title/Name = <b>2 points</b></li> <li>• Date/time required for scheduling = <b>2 points</b></li> <li>• Duration = <b>2 points</b></li> <li>• Active period (license period) = <b>2 points</b></li> <li>• Hiatus (intervals not allowed for scheduling i.e. date/time, day of the week) = <b>2 points</b></li> <li>• Number of streaming rights allowed = <b>2 points</b></li> <li>• Category name such as adverts, promotion, campaign, synopsis, program/series and episode more. = <b>2 points</b></li> </ul>		14	12	
6.2.3.4	Must allow for template creation for:		6	4	

	<ul style="list-style-type: none"> <li>Branding on the stream and channel payout = <b>2 points</b></li> <li>Information sharing e.g. breaking news, ticker = <b>2 points</b></li> <li>Advertising = <b>2 points</b></li> </ul>				
<b>6.2.3.5</b>	Must have digital rights for content management: <ul style="list-style-type: none"> <li>Number of times content played = <b>2 points</b></li> <li>Platform of rights = <b>2 points</b></li> <li>Location (Enable Geo blocking) = <b>2 points</b></li> <li>Period of content rights = <b>2 points</b></li> </ul>		8	6	
<b>6.2.3.6</b>	User profile tracking: <ul style="list-style-type: none"> <li>Parental Control = <b>2 points</b></li> <li>Personas (user behavior) = <b>2 points</b></li> <li>City = <b>2 points</b></li> <li>Postal code = <b>2 points</b></li> <li>IP address = <b>2 points</b></li> <li>Device type = <b>2 points</b></li> <li>GPS signal = <b>2 points</b></li> </ul>		14	10	
<b>6.2.3.7</b>	Must ensure that the captured metadata can control and manage content in the system such as: <ul style="list-style-type: none"> <li>Deletion rules = <b>2 points</b></li> <li>Expiry dates = <b>2 points</b></li> <li>Restrictions must be defined = <b>2 points</b></li> </ul>		6	4	
<b>6.2.3.8</b>	Must allow reconciliation and as run log files for all published/streamed content but not limited to: - <ul style="list-style-type: none"> <li>Title name = <b>2 points</b></li> <li>As run date/time = <b>2 points</b></li> <li>As run duration = <b>2 points</b></li> <li>Source (Application and/or website or social media) = <b>2 points</b></li> <li>Graphical template triggered or used = <b>2 points</b></li> <li>Category name such as adverts, promotion, campaign, synopsis, program/series and episode more. = <b>2 points</b></li> </ul>		12	10	
<b>6.2.3.9</b>	Must allow authorised user to extract different types of reports but not limited to the below: <ul style="list-style-type: none"> <li>All content available and allow sorting per category, date and title = <b>2 points</b></li> </ul>		14	12	

	<ul style="list-style-type: none"> <li>All content available and remaining streaming rights, including all published. = <b>2 points</b></li> <li>Content scheduled but not published = <b>2 points</b></li> <li>Unscheduled content published = <b>2 points</b></li> <li>Content scheduled and published = <b>2 points</b></li> <li>Content with expired stream rights and archived or removed. = <b>2 points</b></li> <li>Content to expire in the next [<i>user defined period</i>] = <b>2 points</b></li> </ul>				
6.2.3.10	Audit trail must be part of the solution which can be queried and display: <ul style="list-style-type: none"> <li>User that performed the action = <b>2 points</b></li> <li>Date and time = <b>2 points</b></li> <li>Old vs. new value = <b>2 points</b></li> <li>Type of change/ action performed = <b>2 points</b></li> </ul>		8	6	
6.2.3	<b>Analytics, Audit and Reporting</b>				
6.2.3.1	Must provide data streaming reports for: <ul style="list-style-type: none"> <li>video = <b>2 points</b></li> <li>audio = <b>2 points</b></li> <li>live stream = <b>2 points</b></li> <li>geographic location = <b>2 points</b></li> <li>device type = <b>2 points</b></li> <li>platform = <b>2 points</b></li> <li>overall data consumption over a predefined period = <b>2 points</b></li> </ul>		14	12	
6.2.3.2	Must provide a number of concurrent and total plays playback sessions for: <ul style="list-style-type: none"> <li>Any given time interval = <b>2 points</b></li> <li>video = <b>2 points</b></li> <li>audio = <b>2 points</b></li> <li>live stream = <b>2 points</b></li> <li>geographic location = <b>2 points</b></li> <li>device type = <b>2 points</b></li> </ul>		12	10	
6.2.3.3	Must provide detailed subscription report: <ul style="list-style-type: none"> <li>Reasons for cancellation = <b>2 points</b></li> <li>Subscription ageing = <b>2 points</b></li> </ul>		4	2	
6.2.3.4	Must have a dashboard overview that will provide a description of traffic to each platform <ul style="list-style-type: none"> <li>Number of sessions per user = <b>2 points</b></li> </ul>		14	12	

	<ul style="list-style-type: none"> <li>Page views = <b>2 points</b></li> <li>Average session duration = <b>2 points</b></li> <li>Bounce rate = <b>2 points</b></li> <li>Impressions = <b>2 points</b></li> <li>Allow for sorting out by date period (hourly, daily, monthly, yearly) = <b>2 points</b></li> <li>A report that will provide a group of users segmented by date that have made similar actions trended data / cluster data = <b>2 points</b></li> </ul>				
<b>6.2.3.5</b>	<p>End user technology analysis report needs to show the following minimum information:</p> <ul style="list-style-type: none"> <li>Type of browser used to access the platform = <b>2 points</b></li> <li>Device operating system = <b>2 points</b></li> <li>Type of device = <b>2 points</b></li> <li>Network provider used = <b>2 points</b></li> </ul>		8	6	
<b>6.2.4</b>	<b>Security Requirements</b>				
	Must provide a solution to add a signature pattern/watermarking to understand where content was leaked, catering for:				
<b>6.2.4.1</b>	<ul style="list-style-type: none"> <li>Provide a listening tool to interrogate the internet for SABC content used illegally - <i>(add as optional costing in the BOM)</i> = <b>2 points</b></li> </ul>		2	0	
<b>6.2.5</b>	<b>Network Requirements</b>				
<b>6.2.5.1</b>	<p>Point to point encrypted file transfer control and reporting tool:</p> <ul style="list-style-type: none"> <li>Resume file transfer when interrupted for on demand transfers = <b>2 points</b></li> <li>File transfer monitoring and logs = <b>2 points</b></li> <li>Notification alerts - success and fail for each file transfer = <b>2 points</b></li> <li>File transfer speed &amp; size = <b>2 points</b></li> <li>User responsible for transferring file = <b>2 points</b></li> <li>Date and time stamp of file transfer = <b>2 points</b></li> </ul>		12	10	
	<b>TOTAL POINTS</b>		<b>187</b>	<b>135</b>	

**7. PHASE 2: FUNCTIONALITY EVALUATION CRITERIA:**

<b>Evaluation Area</b>	<b>Evaluation Criteria</b>	<b>Max. Points</b>	<b>Min. Points</b>
<b>Portfolio of experience and references</b>	<ul style="list-style-type: none"> <li>Indicate experience in implementing OTT solutions.</li> <li>Provide contactable references in respect of implementation of an OTT solution. All details of reference companies must be included in Annexure B. <ul style="list-style-type: none"> <li>Submission of three (3) or more verifiable references relevant to OTT implementation: <b>10 points</b></li> <li>Submission between one (1) and three (3) verifiable references relevant to OTT implementation: <b>5 points</b></li> <li>No references or references not relevant to OTT implementation: <b>0 points</b></li> </ul> </li> </ul> <p><b>The SABC further reserves the right to call the references and verify the information. Any incorrect information will be regarded as deliberate misrepresentation and be dealt with in terms of the prescripts and law.</b></p>	<b>10</b>	<b>5</b>
<b>Service Support</b>	<p>Bidders will be evaluated on their ability to provide a meaningful technical support plan for the system offered:</p> <p><b>For application:</b></p> <ul style="list-style-type: none"> <li>All application upgrades, patch releases, configuration, for the duration of the contract, must be included at no additional cost. = <b>10 points</b></li> <li>If the solution upgrades, patch releases, for the duration of the contract, are at additional costs to SABC = <b>0 points</b></li> <li>Change Control management = <b>10 points</b></li> </ul> <p><b>For Application, hardware and software</b></p> <ul style="list-style-type: none"> <li>A 24/7/365 support from the bidder = <b>5 points</b></li> <li>Provide a sample of Service Level Agreement based on Terms and Conditions for this bid = <b>5 points</b></li> </ul>	<b>45</b>	<b>45</b>

	<ul style="list-style-type: none"> <li>• Provide call logging procedures including contact details for fault resolutions and priority escalation = <b>5 points</b></li> <li>• Minimum 5-year maintenance and support with all parties (Awarded bidder, reseller and SABC) = <b>10 points (NB: with the possibility of extending to 10 years after the initial 5 years has expired to be added to BOM).</b></li> </ul>		
<b>Project Implementation and commissioning</b>	Provide a project plan detailing the approach to be used in delivering the solution as per requirement. Include anticipated timelines and project duration (from time of contract approval) <ul style="list-style-type: none"> <li>• 6 weeks – 10 weeks = <b>15 points</b></li> <li>• 11 weeks – 14 weeks = <b>10 points</b></li> <li>• More than 14 weeks = <b>0 points</b></li> </ul>	<b>15</b>	<b>10</b>
<b>Training, Reference and Functionality manuals</b>	Provide costing and training approach/details as part of project deployment (including development of training material) <ul style="list-style-type: none"> <li>• System administrator training = <b>5 points</b> <ul style="list-style-type: none"> <li>○ 80 SABC internal users</li> </ul> </li> <li>• Technical administrator training = <b>5 points</b> <ul style="list-style-type: none"> <li>○ 20 SABC internal users</li> </ul> </li> <li>• User/ tester training = <b>10 points</b> <ul style="list-style-type: none"> <li>○ 450 SABC internal users</li> </ul> </li> <li>• Bidder must commit to provide digital media, videos and manuals (hardcopy and pdf copies) for technical and user training, including online help references as part of their training delivery = <b>10 points</b></li> </ul>	<b>30</b>	<b>30</b>
<b>Total</b>		<b>100</b>	<b>90</b>

Bidders who obtain less than the set minimum threshold of **90 out of 100 points** will be declared non-responsive and will be eliminated from further evaluation

## **8. PHASE 3 – DEMONSTRATION OF PRODUCT SOLUTION**

Bidders need to demonstrate their product solutions for the following:

The main objective of the practical evaluation is to be given the opportunity to demonstrate the system, its operational simplistic or complex workflows, functions and user interface controls for the experts and operational teams. The ability to migrate 2 million users immediately. The availability/capability of using different platforms, including Smart TVs.

The following needs to be show cased to demonstrate the listed evaluation points:

Demonstration must be in line with Document E of the detailed technical specification Document.

	Evaluation Criteria	Max. Points	Min. Points	Practical Compliance function demonstrated
<b>8.1</b>	<b>Streaming applications on various devices including smart TV , Mobile App, Smart TV App and Website</b>			
8.1.1	<p>Full Registration/User Sign In with:</p> <ul style="list-style-type: none"> <li>Option for user registration for both cell phone number and email address – user must select preferred method = <b>2 points</b></li> <li>Single Sign on Feature between mobile app and website: <ul style="list-style-type: none"> <li>Extendable to other SABC mobile apps and websites = <b>2 points</b></li> <li>Includes multiple devices = <b>2 points</b></li> <li>Includes continuity of content streaming = <b>2 points</b></li> </ul> </li> <li>Consent for declarations, terms and conditions = <b>2 points</b></li> <li>End User Authentication = <b>2 points</b></li> <li>On boarding orientation for new users to assist and guide them through the basic user interface operations <ul style="list-style-type: none"> <li>Slide show = <b>2 points</b></li> <li>Video = <b>2 points</b></li> </ul> </li> </ul>	16	16	
8.1.2	<p>Subscription models:</p> <ul style="list-style-type: none"> <li>Freemium/AVOD = <b>2 points</b></li> <li>SVOD = <b>2 points</b></li> <li>TVOD = <b>2 points</b></li> <li>Must include authentication = <b>2 points</b></li> </ul>	8	8	
8.1.3	<p>Electronic Program Guide (EPG)</p> <ul style="list-style-type: none"> <li>TV and Radio = <b>5 points</b></li> </ul>	5	5	
8.1.4	<p>Catch-up service</p> <ul style="list-style-type: none"> <li>Includes metadata information (to be supplied by SABC) = <b>5 points</b></li> </ul>	5	5	



8.1.5	Video On Demand (VOD) <ul style="list-style-type: none"> <li>Includes metadata information = <b>5 points</b></li> </ul>	5	5	
8.1.6	Audio On Demand (AOD) <ul style="list-style-type: none"> <li>Includes metadata information = <b>5 points</b></li> </ul>	5	5	
8.1.7	Closed Caption = <b>5 points</b>	5	5	
8.1.8	Audio Descriptors = <b>5 points</b>	5	5	
8.1.9	Network Personal Video Recorder (nPVR) functionality required: <ul style="list-style-type: none"> <li>Record = <b>2 points</b></li> <li>Rewind = <b>2 points</b></li> <li>Pause = <b>2 points</b></li> <li>Fast-forward = <b>2 points</b></li> <li>Includes Electronic Program Guide (EPG) information = <b>2 points</b></li> <li>Configurable purging rules (to be managed by SABC team) = <b>2 points</b></li> </ul>	12	12	
8.1.10	Multiple user profile creation and management– <ul style="list-style-type: none"> <li>A user account with 4 concurrent device or profiles, streaming at the same time = <b>10 points</b></li> <li>Configurable for SABC to increase or decrease number of active profiles = <b>10 points</b></li> </ul>	20	20	
8.1.11	Offline viewing and listening of content (encrypted) <ul style="list-style-type: none"> <li>Must allow for automatic purging after a predefined period all offline content per user profile = <b>5 points</b></li> <li>Must allow for management of offline viewing and listening storage = <b>5 points</b></li> </ul>	10	10	
8.1.12	Uninterrupted picture in picture of active app while navigating other apps = <b>5 points</b>	5	5	

8.1.13	Chat function - End user with SABC customer service <ul style="list-style-type: none"> <li>Comments review management = <b>2 points</b></li> </ul>	2	2	
8.1.14	In App integration e.g. navigating through a different/embedded app within main SABC OTT app as a gateway = <b>2 points</b>	2	2	
8.1.15	Allow for different themes to be selectable and applied on the app by end user (look and feel) <ul style="list-style-type: none"> <li>Catering for PC/laptops, smart devices and smart phones = <b>2 points</b></li> </ul>	2	2	
<b>8.2</b>	<b>Digital Marketing</b>			
8.2.1	Outbound Digital Marketing & Communication: <ul style="list-style-type: none"> <li>Send email marketing and Newsletter subscriptions (based on subscriber database) = <b>2 points</b></li> <li>Digital advertising campaigns/tools i.e. Search Engine Optimization = <b>2 points</b></li> <li>Social Media campaigns <ul style="list-style-type: none"> <li>Include push notifications (opt-in) = <b>2 points</b></li> </ul> </li> </ul>	6	6	
<b>8.3</b>	<b>Digital Advertising</b>			
8.3.1	Video & Audio Advertising: <ul style="list-style-type: none"> <li>Live instream advertising for Radio and TV= <b>2 points</b></li> <li>Non- linear video adverts that will pop up during a video content stream = <b>2 points</b></li> <li>Skippable ads = <b>2 points</b></li> <li>Full roll ads = <b>2 points</b></li> <li>Pre-Rolls = <b>2 points</b></li> <li>Mid-Rolls = <b>2 points</b></li> <li>Post-Rolls = <b>2 points</b></li> <li>Overlay and branding = <b>2 points</b></li> <li>Squeeze backs = <b>2 points</b></li> </ul>	18	18	

8.4	Functional Requirements			
8.4.1	Must allow admin users to automatically and/or manually upload/ingest content with associated metadata information = <b>5 points</b>	5	5	
8.4.2	Online scheduling of content for streaming = <b>5 points</b>	5	5	
8.4.3	Must allow for below functions when scheduling content: <ul style="list-style-type: none"> <li>• drag and drop = <b>2 points</b></li> <li>• copy and paste = <b>2 points</b></li> </ul>	4	4	
8.4.4	Must allow content to be previewed and published based on: <ul style="list-style-type: none"> <li>• Scheduled publishing = <b>2 points</b></li> <li>• Admin user defined publishing = <b>2 points</b></li> </ul>	4	4	
8.4.5	Basic metadata required for scheduling below but not limited to: - <ul style="list-style-type: none"> <li>• Title/Name = <b>2 points</b></li> <li>• Date/time required for scheduling = <b>2 points</b></li> <li>• Duration = <b>2 points</b></li> <li>• Active period (license period) = <b>2 points</b></li> <li>• Episode –series (up to 150 characters) synopsis with episode numbers = <b>2 points</b></li> <li>• Hiatus (intervals not allowed for scheduling i.e. date/time, day of the week) = <b>2 points</b></li> <li>• Streaming rights allowed = <b>2 points</b></li> <li>• Category name such as adverts, promotion, campaign, program/series and episode more. = <b>2 points</b></li> </ul>	16	16	
8.4.6	Must allow for template creation for: <ul style="list-style-type: none"> <li>• Branding on the stream and channel layout = <b>2 points</b></li> <li>• Information sharing e.g. breaking news, ticker = <b>2 points</b></li> <li>• Advertising = <b>2 points</b></li> </ul>	6	6	
8.4.7	Must have digital rights for content management: <ul style="list-style-type: none"> <li>• Number of times content played is scheduled = <b>2 points</b></li> <li>• Platform of rights = <b>2 points</b></li> <li>• Location (Enable Geo blocking) = <b>2 points</b></li> <li>• Period of content rights = <b>2 points</b></li> </ul>	8	8	
8.4.8	Must ensure that the captured metadata can control and manage content in the system such as:	6	6	

	<ul style="list-style-type: none"> <li>• Deletion rules = <b>2 points</b></li> <li>• Expiry dates = <b>2 points</b></li> <li>• Restrictions must be defined = <b>2 points</b></li> </ul>			
8.4.9	Must report on all content streamed and/or published for reconciliation and auditing purposes (as run log and published report). = <b>5 points</b>	5	5	
8.4.10	<p>Must allow reconciliation and as run log files for all published/streamed content but not limited to:</p> <p>-</p> <ul style="list-style-type: none"> <li>• Title name = <b>2 points</b></li> <li>• As run date/time = <b>2 points</b></li> <li>• As run duration = <b>2 points</b></li> <li>• Source (Application and/or website or social media) = <b>2 points</b></li> <li>• Graphical template triggered or used = <b>2 points</b></li> <li>• Category name such as adverts, promotion, campaign, synopsis, program/series and episode more. = <b>2 points</b></li> </ul>	12	12	
8.4.11	<p>Must retain history of content data for reporting and auditing purposes:</p> <ul style="list-style-type: none"> <li>• Must allow for purging rules to be set = <b>5 points</b></li> </ul>	5	5	
8.4.12	<p>Must allow authorised user to extract different types of reports but not limited to the below:</p> <ul style="list-style-type: none"> <li>• All content available and allow sorting per category, date and title = <b>2 points</b></li> <li>• All content available and remaining streaming rights, including all published. = <b>2 points</b></li> <li>• Content scheduled but not published = <b>2 points</b></li> <li>• Content scheduled and published = <b>2 points</b></li> <li>• Content with expired stream rights and archived or removed. = <b>2 points</b></li> <li>• Content to expire in the next [<i>user defined period</i>] = <b>2 points</b></li> </ul>	12	12	
8.4.13	Audit trail must at least include the following:	8	8	

	<ul style="list-style-type: none"> <li>• User that performed the action = <b>2 points</b></li> <li>• Date and time = <b>2 points</b></li> <li>• Old vs. new value = <b>2 points</b></li> <li>• Type of change/ action performed = <b>2 points</b></li> </ul>			
<b>8.5</b>	<b>Analytics, Audit and Reporting</b>			
8.5.1	Must provide media streaming reports for: <ul style="list-style-type: none"> <li>• Video on demand = <b>2 points</b></li> <li>• Audio on demand = <b>2 points</b></li> <li>• live streams (channel and radio stations) = <b>2 points</b></li> <li>• geographic location = <b>2 points</b></li> <li>• device type = <b>2 points</b></li> <li>• platform (e.g. web, app) = <b>2 points</b></li> <li>• media consumption over a predefined period = <b>2 points</b></li> </ul>	14	14	
8.5.2	Must provide a number of concurrent and total playback sessions for: <ul style="list-style-type: none"> <li>• Any given time interval = <b>2 points</b></li> <li>• video on demand = <b>2 points</b></li> <li>• audio on demand = <b>2 points</b></li> <li>• live stream = <b>2 points</b></li> <li>• geographic location = <b>2 points</b></li> <li>• device type = <b>2 points</b></li> </ul>	12	12	
8.5.3	Must provide automated alerts (inclusive of custom) based on performance and operational thresholds for both technical and statistical. = <b>2 points</b>	2	2	
8.5.4	Must have a dashboard overview that will provide a description of traffic to each platform <ul style="list-style-type: none"> <li>• Number of sessions per user = <b>2 points</b></li> <li>• Average session duration = <b>2 points</b></li> <li>• Bounce rate (the percentage of visitors to a particular website who navigate away from the site after viewing only one page) = <b>2 points</b></li> <li>• Impressions (number of time content is played or viewed) = <b>2 points</b></li> <li>• New user (accessing content for the first time) = <b>2 points</b></li> <li>• Allow for selecting dashboard data according to the defined period (hourly, daily, monthly, yearly) = <b>2 points</b></li> <li>• A report that will provide a group of users segmented by date that have made similar actions trended data / cluster data = <b>2 points</b></li> </ul>	14	14	
8.5.5	End user technology analysis report needs to show the following minimum information:	8	6	

	<ul style="list-style-type: none"> <li>Type of browser used to access the platform = <b>2 points</b></li> <li>Device operating system = <b>2 points</b></li> <li>Type of device = <b>2 points</b></li> <li>Network provider used = <b>2 points</b></li> </ul>			
<b>8.6</b>	<b>Technical Requirements</b>			
8.6.1	Must provide a multi-DRM solution = <b>10 points</b>	10	10	
8.6.2	Must demonstrate streaming in below protocols: <ul style="list-style-type: none"> <li>RTMP = <b>2 points</b></li> <li>HLS = <b>2 points</b></li> <li>DASH = <b>2 points</b></li> <li>MSS = <b>2 points</b></li> <li>Other streaming protocols = <b>2 points</b></li> </ul>	10	8	
8.6.3	Must provide a multi- Adaptive Bit Rate (ABR) = <b>5 points</b>	5	5	
8.6.4	Must have a secure payment gateway to allow multiple payment transactions <ul style="list-style-type: none"> <li>Subscriptions (SVOD) = <b>5 points</b></li> <li>Pay per view (TVOD) = <b>5 points</b></li> </ul>	10	10	
<b>8.7</b>	<b>Security Requirements</b>			
8.7.1	Backend must integrate with SABC Active Directory to manage all admin user rights and privileges = <b>2 points</b>	2	2	
8.7.2	Content Management System (CMS) to manage end user subscriber database – scalable as and when required = <b>5 points</b>	5	5	
8.7.3	The application must demonstrate: <ul style="list-style-type: none"> <li>Multi-factor authentication               <ul style="list-style-type: none"> <li>Capability to enable and disable this feature = <b>3 points</b></li> </ul> </li> </ul>	3	3	
	Must provide a solution to add a signature pattern/watermarking to understand where content was leaked, catering for:			
8.7.4	<ul style="list-style-type: none"> <li>Signature pattern/watermarked to live streaming (Radio and Video) = <b>2 points</b></li> </ul>	2	2	
8.7.5	<ul style="list-style-type: none"> <li>Signature pattern/watermarked to on demand content (Podcast, AOD &amp; VOD) = <b>2 points</b></li> </ul>	2	2	

8.7.6	<ul style="list-style-type: none"> <li>Tool to identify SABC signature pattern/watermarked content = <b>2 points</b></li> </ul>	2	2	
8.7.7	Must provide an audit trail for all administrator activities: <ul style="list-style-type: none"> <li>Administrator logs = <b>2 points</b></li> <li>Configuration logs = <b>2 points</b></li> <li>System logs = <b>2 points</b></li> </ul>	6	6	
		<b>334</b>	<b>330</b>	

Bidders who obtain less than the minimum threshold of **330 points out of 334 points** will be declared non-responsive and will be eliminated from further evaluation. (BBBEE and Price)

**NB: Shortlisted bidders will be required to bring their product to the SABC for demonstration or through online demonstration of product solution.**

## 9. PHASE 4 – PRICE AND SPECIFIC GOALS

The bid responses will be evaluated on the 90/10-point system.

**90 = Price**

**10 = Specific goals**

## 10. Financial Stability

The financial stability evaluation is used to assess the financial risk of the shortlisted bidders.

### FINANCIAL STABILITY

***Respondents are required to submit their audited financial statements for the past 3 years with their Proposal/Bid in order to enable the SABC to establish financial stability as follows:-***

Area	Assessment Criteria
Financial Due Diligence	Bidders financial due diligence will be assessed based on submitted audited financial statements using financial ratios, where applicable.

## 11. Objective Criteria

- 11.1.** The SABC reserve the right not to consider proposals from bidders who are currently in litigation with the SABC.

- 11.2.** The SABC further reserve the right not to award this tender to any bidder based on the proven poor record of accomplishment of the bidder in previous projects within the SABC.
- 11.3.** Bidders who are blacklisted or have committed other acts of fraud and misrepresentation of facts e.g. tax compliance, BBBEE, company financials, etc. will be eliminated from the bid process.
- 11.4.** Vetting process will be conducted in line with the laws of RSA with the successful bidder.
- 11.5.** Former employees, SABC's Non-Executive members and Independent Contractors:
- 11.6.** No SABC former employees shall be awarded contracts with the SABC within 24 months after termination of employment with the SABC.
- 11.7.** Should employees resign or retire from the employment of the SABC and become directors of other businesses tendering with the SABC, such tender shall not be considered until the cooling off period of 6 (six) months has expired.
- 11.8.** Should the employee be dismissed from the SABC employment, such employee shall be prohibited from conducting business with SABC for a period of 5 (five) years from the date of dismissal.
- 11.9.** Should the employee be found guilty in a court of law due to criminal conduct/act, such employee will not be considered to do/conduct business with SABC, until the criminal record has been legally expunged.
- 11.10.** The SABC shall not procure any goods, services, works or Content from any Board member or Board member owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 11.11.** Should the SABC's Board members no longer serve on the SABC Board but become directors of other companies, the SABC shall not conduct business with those companies until the cooling off period of 6 (six) months has expired.
- 11.12.** Should the Board member be found guilty in a court of law due to criminal conduct/act, such Board member will not be considered to do/conduct business with SABC, until the criminal record has been legally expunged.
- 11.13.** The SABC shall not procure any goods, services, works or Content from any independent contractor or independent contractor owned business, to ensure that



suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.

- 11.14.** Should the Independent Contractor no longer be contracted to the SABC but become directors of other companies, the SABC shall not conduct business with those companies until the cooling off period of 6 (six) months has expired.
- 11.15.** Should the Independent Contract be found guilty in a court of law due to criminal conduct/act, such employee will not be considered to do/conduct business with SABC, until the criminal record has been legally expunged

**END OF DOCUMENT E**

**DOCUMENT F**

**CONFIDENTIALITY**

All information related to this bid both during and after completion is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from the service which is either directly or indirectly related to the SABC, written approval to divulge such information will have to be obtained from SABC.

The bidders must ensure that confidential information is: maintained confidential; not disclosed to or used by any unauthorised person; so as to prevent any disclosure or unauthorised use with at least the standard of care that bidders maintain to protect their own confidential information; only used for the purpose of considering and responding to this RFP; and not reproduced in any form except as required for the purpose of considering and responding to this bid. Bidders must ensure that: access to confidential information is only given to those of its partners, officers, employees and advisers who require access for the purpose of considering and responding to this RFP; and those partners, officers, employee and advisers are informed of the confidential information section and keep that information confidential. This bid remains at all times the property of the SABC. No rights other than as provided in this bid and in respect of the confidential information are granted or conveyed to bidder/s

NAME OF BIDDER: \_\_\_\_\_

PHYSICAL ADDRESS: \_\_\_\_\_

\_\_\_\_\_

Bidder's contact person:

Name : \_\_\_\_\_

Telephone : \_\_\_\_\_

Mobile : \_\_\_\_\_

Fax.: \_\_\_\_\_

E-mail address : \_\_\_\_\_

**END OF DOCUMENT F**

**DOCUMENT G**

**SBD 6.1**

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

**1. GENERAL CONDITIONS**

1.0 The following preference point systems are applicable to invitations to tender:

- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

**1.1 To be completed by the organ of state**

*(delete whichever is not applicable for this tender).*

- a) The applicable preference point system for this tender is the 90/10 preference point system.
- b) Either the 90/10 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.2 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

**1.3 To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

<b>SPECIFIC GOALS</b>	<b>90/10</b>
<b>EME/SME 51% owned by Black people</b>	<b>4</b>
<b>51% owned by Black people;</b>	<b>3</b>
<b>51% owned by Black people who are women</b>	<b>2</b>
<b>Black Youth</b>	<b>1</b>

1.4 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

- 1.5 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

## **2. DEFINITIONS**

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

## **3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES**

### **3.1. POINTS AWARDED FOR PRICE**

#### **3.1.1 THE 90/10 PREFERENCE POINT SYSTEMS**

A maximum of 90 points is allocated for price on the following basis:

**90/10**

$$P_s = 90 \left( 1 - \frac{P_t - P_{min}}{P_{min}} \right)$$

Where

P<sub>s</sub> = Points scored for price of tender under consideration

P<sub>t</sub> = Price of tender under consideration

P<sub>min</sub> = Price of lowest acceptable tender

### **3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT**

#### **3.2.1. POINTS AWARDED FOR PRICE**

A maximum of 90 points is allocated for price on the following basis:

**90/10**

$$P_s = P_s = 90 \left( 1 + \frac{P_t - P_{max}}{P_{max}} \right)$$

Where

Ps = Points scored for price of tender under consideration  
 Pt = Price of tender under consideration  
 Pmax = Price of highest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system: or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1: Specific goals for the tender and points claimed are indicated per the table below.**

**Note to tenderers: The tenderer must indicate how they claim points for each preference point system.**

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points claimed. (80/20 system) (To be completed by the tenderer)	Number of points claimed (90/10 system) (To be completed by the tenderer)
SMMEs (inclusive or QSEs and EMEs) 51% owned by Black people	10	4		
51% owned by Black people;	5	3		
51% owned by Black people who are women	3	2		
Black Youth	2	1		

*NB: All tenders will be issued to the market with all specific goals, and these will be scored in accordance with the evidence as submitted by the bidder. The bidder who does not meet the specific goals will not be disqualified but score zero*

**Source Documents to be submitted with the Bid or RFQ**

Specific Goals	Acceptable Evidence
B-BBEE	Valid BEE Certificate / Sworn Affidavit (in case of JV, a consolidated scorecard will be accepted)
Black Women Owned	Certified ID Documents of the Owners/shareholder
Black Youth owned	Certified ID Documents of the Owners
EME or QSE 51% Black Owned	Annual Financial/ Management Accounts/ B-BBEE Certificate / Affidavit/ Certified ID Documents of the Owners/shareholder
51% Black Owned	CIPC Documents / B-BBEE Certificate/Affidavit/ Certified ID Documents of the Owners/shareholder
South African Enterprises	CIPC Documents

**DECLARATION WITH REGARD TO COMPANY/FIRM**

4.3. Name of company/firm.....

4.4. Company registration number: .....

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points

claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
  - (a) disqualify the person from the tendering process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution, if deemed necessary.

<p>..... <b>SIGNATURE(S) OF TENDERER(S)</b></p>	
<b>SURNAME AND NAME:</b>	.....
<b>DATE:</b>	.....
<b>ADDRESS:</b>	..... ..... ..... .....

**DOCUMENT H**  
**SBD 8**

**DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES**

- 1.0** This Standard Bidding Document must form part of all bids invited.
- 2.0** It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3.0** The bid of any bidder may be disregarded if that bidder, or any of its directors have-
- a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- 4.0** In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied).  <b>The Database of Restricted Suppliers now resides on the National Treasury's website(<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) and can be accessed by clicking on its link at the bottom of the home page.</b>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? <b>Register for Tender Defaulters can be accessed on the National Treasury's website (<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) by clicking on its link at the bottom of the home page.</b>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.2.1	If so, furnish particulars:		



4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4.1	If so, furnish particulars:		

### **CERTIFICATION**

**I, THE UNDERSIGNED (FULL NAME).....**  
**CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.**

**I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.**

.....  
**Signature**

.....  
**Date**

.....  
**Position**

.....  
**Name of Bidder**

**END OF DOCUMENT H**

**DOCUMENT I**

**SBD 9**

**CERTIFICATE OF INDEPENDENT BID DETERMINATION**

- 1.0 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- 2.0 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- 3.0 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4.0 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5.0 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

**<sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.**

**<sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for SABCs who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.**

**CERTIFICATE OF INDEPENDENT BID DETERMINATION**

I, the undersigned, in submitting the accompanying bid

in response to the invitation for the bid made by: **South African Broadcasting Corporation  
SOC Limited "SABC"**

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of: \_\_\_\_\_ that:  
(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation)
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and

conditions or delivery particulars of the products or services to which this bid invitation relates.

9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

**<sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.**

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

.....  
Signature

.....  
Date

.....  
Position

.....  
Name of Bidder

**END OF DOCUMENT I**

**DOCUMENT J**

**ACCEPTANCE OF CONDITIONS OF BID**

By signing the BID document, the Bidder is deemed to acknowledge and accept that all the conditions governing this BID, including those contained in any printed form stated to form part thereof and SABC Limited will recognize no claim for relief based on an allegation that the Bidder overlooked any such condition or failed properly to take it into account for the purpose of calculating bided prices or otherwise.

SIGNED at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_ 2023.

NAME OF COMPANY \_\_\_\_\_

NAME OF THE SIGNATORY (IES) \_\_\_\_\_

CAPACITY: \_\_\_\_\_

Are you authorised to sign on behalf of the company (YES/NO) \_\_\_\_\_

**WITNESSES:**

1. \_\_\_\_\_

2. \_\_\_\_\_

\_\_\_\_\_  
**BIDDER**

**END OF DOCUMENT J**

**ANNEXURE A**

**TENDER PRICE SUMMARY**

**BREAKDOWN OF AN ALL-INCLUSIVE TENDER PRICE**

**Fixed Amount** (Duration of Contract) R\_\_\_\_\_

Variable Amount (Exchange Rate dependent) R\_\_\_\_\_ @ R/\$ 18.05

R\_\_\_\_\_ @ R/£ 22.48

R\_\_\_\_\_ @ R/€ 19.69

=====

**SUB TOTAL** R\_\_\_\_\_

Add 15% Vat R\_\_\_\_\_

=====

**TOTAL TENDER AMOUNT** R\_\_\_\_\_

**BIDDER'S DETAILS:**

Name of Tenderer:

\_\_\_\_\_

Address:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Telephone: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**ANNEXURE B – REFERENCE DETAILS**

Project Description	Company Name	Contact Person	Designation	Contact Number	Email Address	Project Duration	Link to OTT solution

**END OF THE REQUEST FOR PROPOSAL DOCUMENT**