

# Strategy

Generation

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Implementation Agency - Camden, Grootvlei and Hendrina Power

**Stations** 

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Revision:

1 2 of 15

Page:

# **CONTENTS**

	Page
1. INTRODUCTION	
2. SUPPORTING CLAUSES	3
2.1 SCOPE	
2.1.1 Purpose	
2.1.2 Applicability	3
2.2 NORMATIVE/INFORMATIVE REFERENCES	
2.2.1 Normative	
2.3 DEFINITIONS	
2.3.1 Classification	
2.3.2 Enquiry	
2.3.3 Implementation Agency	
2.3.4 Tender	
2.4 ABBREVIATIONS	
2.5 ROLES AND RESPONSIBILITIES	
2.6 PROCESS FOR MONITORING	
2.7 RELATED/SUPPORTING DOCUMENTS	
3. TENDER TECHNIIAL EVALAUTION STRATEGY	5
3.1 TECHNICAL EVALUATION THRESHOLD	
3.2 EVALUATION SCORING TABLE	
3.3 TET MEMBERS	
3.4 MANADATORY TECHNICAL EVALUATION CRITERIA	
3.5 QUALITATIVE TECHNICAL EVALUATION CRITERIA	
3.7 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS	۱۵ ۱ <i>۸</i>
3.7.1 Risks	
3.7.2 Exceptions / Conditions	
4. AUTHORISATION	15
5. REVISIONS	15
6. DEVELOPMENT TEAM	15
7. ACKNOWLEDGEMENTS	
	-
TABLES	
Table 1 Qualitative Evaluation Criteria Scoring Table	5
Table 2: TET Members	
Table 3: Mandatory Technical Evaluation Criteria	
Table 4: Qualitative Technical Evaluation Criteria- Company as a firm	
Table 5: Qualitative Technical Evaluation Criteria- Key Experts	
Table 6: TET Member Responsibilities  Table 7: Acceptable Technical Risks	
Table 8: Unacceptable Technical Risks	
Table 9: Acceptable Technical Exceptions / Conditions	
Table 10: Unacceptable Technical Exceptions / Conditions	

Revision:

Page: 3 of 15

1

#### 1. INTRODUCTION

This document describes the process to be followed in performing technical evaluations during the tender evaluation for the Just Energy Transition (JET) Implementation Agency, Camden, Grootvlei and Hendrina Power Stations.

The evaluation is based on the tenderer's ability to meet both mandatory and qualitative requirements specified for the appointment of the Implementation Agency for JET in and around Camden, Grootvlei and Hendrina Power Stations. A weighted score card approach will be used to evaluate the tenders against the *Employer*'s requirements.

### 2. SUPPORTING CLAUSES

#### 2.1 SCOPE

This document details the technical evaluation strategy for assessing submitted bids for the JET Implementation Agency for Camden, Grootvlei and Hendrina Power Stations.

## 2.1.1 Purpose

The purpose of this tender's technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and the Tender Evaluation Team (TET) members' responsibilities. The technical evaluation strategy serves as basis for the tender technical evaluation process.

## 2.1.2 Applicability

This document is applicable to the JET Implementation Agency for Camden, Grootvlei and Hendrina Power Stations.

### 2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

#### 2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] ISO 9001 Quality Management Systems

#### 2.2.2 Informative

None

#### 2.3 DEFINITIONS

#### 2.3.1 Classification

**Controlled Disclosure:** Controlled Disclosure to external parties (either enforced by law, or discretionary).

#### **CONTROLLED DISCLOSURE**

Revision:

Page: 4 of 15

1

## 2.3.2 Enquiry

A competitive or non-competitive request for information, interest, quotations, or proposals made to a supplier, a group of suppliers or the market at large.

# 2.3.3 Implementation Agency

A contractor or professional service provider which provides services assisting clients with development and implementation of their infrastructure projects and meeting all the requirements of the scope of work provided by the client.

#### 2.3.4 Tender

A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification.

#### 2.4 ABBREVIATIONS

Abbreviation	Description
CV Curriculum Vitae	
ISO	International Organization for Standardization
PM	Project Manager
SME	Small and Medium-sized Enterprises
SMME	Small, Medium, and Micro Enterprises
TET	Technical Evaluation Team

## 2.5 ROLES AND RESPONSIBILITIES

As per 240-48929482: Tender Technical Evaluation Procedure

### 2.6 PROCESS FOR MONITORING

N/A

### 2.7 RELATED/SUPPORTING DOCUMENTS

- Access Control Maintenance Scope
- 240-53716746: Tender Technical Evaluation Report Template
- 240-53716712: Tender Technical Evaluation Results Form Template
- 240-53716726: Tender Technical Evaluation Scoring Form Template
- 240-53716769: Tender Technical Evaluation Strategy Template

Revision: 1

Page: **5 of 15** 

## 3. TENDER TECHNICAL EVALAUTION STRATEGY

### 3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 75%.

### 3.2 EVALUATION SCORING TABLE

Tenderers that have met all the Mandatory Evaluation Criteria shall be evaluated against the Qualitative Criteria as defined in this Tender Technical Evaluation Strategy.

The scoring of qualitative criteria shall be based on the degree of achievement by the tenderer to meet the technical requirements. A score shall be allocated as per Table 1 below: Qualitative Evaluation Criteria Scoring Table, for each technical qualitative criterion.

Each TET member shall populate a Tender Technical Evaluation Scoring Form for each tenderer.

Note: Individual Qualitative Criteria scores shall only be finalised after all clarification sessions have been concluded.

**Table 1 Qualitative Evaluation Criteria Scoring Table** 

Score	(%)	Definition
5	100	COMPLIANT Meets technical requirement(s) AND.
		No foreseen technical risk(s) in meeting technical requirements.
		COMPLIANT WITH ASSOCIATED QUALIFICATIONS
		Meets technical requirement(s) with:
4	80	Acceptable technical risk(s) AND/OR.
		Acceptable exceptions AND/OR;
		Acceptable conditions.
		NON-COMPLIANT
	1	Does not meet technical requirement(s) AND/OR:
2	40	Unacceptable technical risk(s) AND/OR.
		Unacceptable exceptions AND/OR.
		Unacceptable conditions.
0	0	TOTALLY DEFICIENT OR NON-RESPONSIVE

Unique Identifier:

Revision:

Page: **6 of 15** 

1

# **3.3 TET MEMBERS**

# **Table 2: TET Members**

TET number	TET Member Name	Designation	Signature
TET 1	Makhosazana Mkongi	Snr Advisor - JET	<b>A</b>
TET 2	Lerato Thindeka	Chief Advisor - JET	Marie Color
TET 3	Sihle Biyela	Chief Advisor - JET	MBuy
TET 4	Dana Gampel	Corporate Specialist - JET	Jack 2
TET 5	Tebogo Lekalakala (Reviewer)	Middle Manager	

Unique Identifier:

Revision:

Page: **7 of 15** 

1

## 3.4 MANADATORY TECHNICAL EVALUATION CRITERIA

Table 3 defines Mandatory Evaluation Criteria to be used. This criterion will not be scored. Each tender will be assessed on a YES/NO basis. Failure to submit the gatekeeper will result in disqualification.

**Table 3: Mandatory Technical Evaluation Criteria** 

Gatekeeper	Explanation
Specific experience of the Tenderer (as a firm) relevant to the Assignment	Providing consultations activities: strong expertise related to social and economic development and has extensive experience in developing and implementing social and labour plans, local economic development, enterprise and supplier development, community empowerment and livelihoods strategies, stakeholder engagement and communication plans.
	Provide a project list that demonstrates this experience.
	Provide a reference signed letter by the company you established/serviced as evidence, where the main bidder (tenderer) or a party to a Joint Venture (JV) has supported the established, successful and sustainable business and/or - Non-Profit Organisations (NPO's), Non-Profit Company (NPCs) and community trusts etc.
	Have a minimum of three years' experience as a company, working on relevant assignments.

Unique Identifier:

Revision:

Page: **8 of 15** 

1

### 3.5 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Compliant tenders will be evaluated against a set of weighted qualitative evaluation criteria. The evaluation criteria have been broken down into sections and a percentage weighting for each section is allocated. The Tenderer must ensure that his submission/proposal contains all relevant data/proof to substantiate the *Employer*'s weighted criteria as populated in Table 4 and Table 5: Qualitative Technical Evaluation Criteria. If no information from the submission file is available per criteria to be evaluated, the weighted score for those criteria will result in a zero without further clarification. Only information, which is presented, will be allowed for further clarification.

Table 4: Qualitative Technical Evaluation Criteria – Company (as a firm)

Evaluation Criteria:	Criteria Evaluation Requirements	Weight
	<2 projects or businesses established (0)	
Specific experience of the Consultante relevant to the	>2 to 5 projects and/or SMMEs (2)	
Specific experience of the Consultants relevant to the assignment.	>5 to 10 projects or businesses (4)	10
	>10 projects and businesses (5)	
Adequacy of the proposed methodology and work plan in responding to the Scope of Work (SoW)		35
a) Technical approach	Understanding of objectives (4)  Methodology (4)	12

Unique Identifier:

Revision: 1

Page: **9 of 15** 

	How outcomes will be met (4)	
	Risk Management (4)	
	Project plan and priorities (3)	
b) Work Plan	Plan alignment with methodology (3)	9
	List of plans and schedules (3)	
	Main disciplines with reference to the scope noted (3)	
a) Organization and Staffing	Allocated task (3)  Subcontractor (3)	
c) Organization and Staffing		
	Participation by local (Mpumalanga) among proposed key experts (5)	
Cuitability of the transfer of knowledge (tusining) are grown	Relevance of training program (3.3)	
Suitability of the transfer of knowledge (training) program	Training approach and methodology (3.3)	10
	Qualification of experts and trainers (3.4)	
	TOTAL	55

Revision:

1

Page: **10 of 15** 

**Table 5: Qualitative Technical Evaluation Criteria – Key Experts** 

#	Resource	Evaluation Criteria:	Criteria Evaluation Requirements	Weight
		responsible for managing all aspects of the project from inception to completion, ensuring that goals are met and	=1 year experience, 0 evidence and proof for socio economic, stakeholder, enterprise development experience (if 2/3 is provided, half points will apply), (0)</th <th></th>	
		delivered on time, within budget and to the required quality standard. Examples and testimonials of successes that can be verified must be provided.	2 to 4 years' experience and proof provided, (2)	
1.	Project Manager	•7years + Social economic development experience	4-6 years' experience in field, provide all proof and contacts	7%
		•Strong leadership and project management skills	/records, (4)	
		<ul> <li>Extensive experience managing large and complex projects.</li> <li>List of successful projects submitted. Returnable: CV with detailed information on delivered projects and contactable references,</li> </ul>	7years + experience in managing socio-economic development, stakeholder management and engagement experience, enterprise developed. Understanding of socio-economic issues in Mpumalanga Province, (5)	
		10 years + experience in enterprise development, responsible for providing technical advice, guidance, and	<2 years' experience in field, no experience in enterprise development impact, 0	
2.	Enterprise Development Expert	support to various sized enterprises. Successes around job creation and economic growth to be detailed.	>2 to 5 years' experience in the field, proof and references, (2)	7%
	Development Expert	Returnable: CV showing similar work completed previously.	>5 to 10 years' experience in the field, proof and references, (4)	

Unique Identifier:

Revision:

1

Page: **11 of 15** 

			10 + years' experience in business development, mentorship, facilitation, businesses developed, client mentored, SMEs established and supported, and jobs created. (5)	
3.	Socio Economic Expert	10 years + experience in development projects, responsible for providing technical expertise on socio-economic development issues and supporting the development and implementation of social and economic development programs.  Excellent analytical, research and communication skills are required, as well as good understanding of social and economic development issues, and be able to work collaboratively with diverse stakeholders to develop effective solutions to complex socio-economic challenges. List of successful projects to be included.  Returnable: CV with detailed information and contactable references, attach proof	< 2 years' experience in socio economic development programs (0) >2 to 5 years' experience in socio-economic development programs. Provide at least 1 successful project with contacts, (2) >5 to 10years' experience in socio-economic development programs. Provide at least 2 successful projects with contacts. (4) 10 + years' experience in socio-economic development programs. Provide at least 2 successful projects with contacts (5)	7%
4.	Stakeholder Engagement Expert	10 years + experience in building, monitoring and maintaining constructive relationships with both internal and external stakeholders. Establishing and formalizing partnerships with relevant institutions to support the implementation of project activities.  Excellent communication and interpersonal skills are required.  Experience in risk management to be included.  Returnable: CV with detailed information and contactable references, attach project specific details	<2 years' experience, and no relationship building for both internal and external, (0) >2 to 5 years' experience in projects involving community work and partnerships formed. Stakeholder engagement, platforms used, and challenges addressed, (2) >5 to 10 years' experience in projects involving community work and partnerships formed. Stakeholder engagement, platforms used, and challenges addressed, managing risk be shown in cases worked. (4)	7%

Unique Identifier:

Revision:

1 12 of 15

Her	ndrina Power Stations	Page: <b>12 of</b> *	15		
			10+ years' experience in stakeholder management: Building, monitoring and maintaining constructive relationships with both internal and external stakeholders. Types of stakeholders engaged, and reference challenges addressed, resolving risk directly to be shown in cases managed (5)		
			<=1 year' experience, no designing, developing and delivering training programs, 0		
5.	Community Skills Developer	7 years + experience in designing, developing, and delivering training programs to build the skills and knowledge of community members to support the project's goals. Strong background in training and development •List of successful projects. Returnable: CV with detailed	>2 to 4years' experience in projects involving designing, developing and delivering training programs, (2)	5%	
		information and contactable references, attach proof	>5 to 7 years' experience in projects involving designing, developing and delivering training programs, (4)		
			7+ years' experience in community skills developer/facilitator: designing, developing and delivering training programs, (5)		
		7 years + experience in development projects and responsible for facilitating communication and collaboration between the project and local communities affected by the	<2 years' experience, no relationship building communities, (0)		
<b>n</b>	Community Liaison	(preferably in Mpumalanga). Returnable: CV with detailed information and contactable references, attach any	> 2 to 5 years' experience in projects involving community work, partnerships formed, and platforms used, (2)	6%	
			>5 to 7years' experience in projects involving community work, partnerships formed, and platforms used with references to Mpumalanga.(4)		
			7+ years' experience in community liaison: Building, monitoring and maintaining constructive relationships with communities. Reference engaged communities, Media, videos with references to Mpumalanga. (5)		
		5 years+ experience in development projects and is responsible for providing technical support and ensuring the	<=1 year experience, (0)	3%	

Unique Identifier:

Revision:

Page:

13 of 15

1

		Total		45%
8.	Monitoring and Evaluation (M&E)	5 years+ experience in development projects and is responsible for leading and managing the design, implementation, and monitoring of evaluation frameworks and programs for development projects and programs. The M&E must have strong analytical background and excellent skills, as well as experience in the development sector Returnable: CV with detailed information and contactable references, attach any relevant proof	<=1 year experience in analysing social, financial and or economic data, specifically in the developmental and or public sector space, (0)  >1 to 3years in analysing social, financial and or economic data, specifically in the developmental and or public sector space. (2)  >3 to 5 years in analysing social, financial and or economic data, specifically in the developmental and or public sector space. Provide at least 1 successful project (4)  5 + years' experience in analysing social, financial and or economic data, specifically in the developmental and or public sector space. Provide at least 2 successful projects, (5)	3%
7.	Information Technology (IT) Officer	contactable references, attach any relevant proof	>3 to 5 years' experience (4)  5 + years' experience in project development, (5)	
		effective use of technology in project design, implementation and monitoring. The IT officer must have strong technical background in IT and excellent problem-	>1 to 3 years' experience (2)	

# 3.6 TET MEMBER RESPONSIBILITIES

**Table 6: TET Member Responsibilities** 

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4
1.	Х	X	Х	Х
Qualitative Criteria Number	TET 1	TET 2	TET 3	TET 4
1.	Х	Х	Х	X

Unique Identifier:

Revision: Page:

14 of 15

1

## 3.7 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

# 3.7.1 Risks

# **Table 7: Acceptable Technical Risks**

Ri	isk	Description
1.		None

# **Table 8: Unacceptable Technical Risks**

Risk		Description
1.	A supplier that has no proven track record in socio-economic development and enterprise development	

# 3.7.2 Exceptions / Conditions

# **Table 9: Acceptable Technical Exceptions / Conditions**

Risk	Description
1.	None

# **Table 10: Unacceptable Technical Exceptions / Conditions**

Risk	Description
1.	None

Revision: 0

Page: **15 of 15** 

## 4. AUTHORISATION

This document has been seen and accepted by:

Name & Surname	Designation	
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Vikesh Rajpaul	General Manager – JET	

### 5. REVISIONS

Date	Rev.	Compiler	Remarks
19 September 2025	1	M Mkongi	

### 6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

- Makhosazana Mkongi
- Tebogo Lekalakala
- Dana Gampel

## 7. ACKNOWLEDGEMENTS

None