

#### TRANSNET ENGINEERING

an Operating Division of TRANSNET SOC LTD

[hereinafter referred to as **Transnet**]

[Registration No. 1990/000900/30]

# REQUEST FOR PROPOSAL [RFP] (GOODS INCLUDING LOCAL CONTENT)

TE22-KDS-9AA-08099- SUPPLY OF VARIOUS AUX GEN MATERIAL: SPACERS, NUTS, LINK, CRADLE ETC FOR RM BUSINESS (KOEDOESPOORT) FOR A PERIOD OF FIVE (5) YEARS ON AN "AS AND WHEN" BASIS

RFP NUMBER: TE22-KDS-9AA-08099

ISSUE DATE: 15 DECEMBER 2022

CLOSING DATE: 15 FEBRUARY 2023

CLOSING TIME: 10:00 AM South African Time

BID VALIDITY PERIOD: 15 AUGUST 2023

#### Note to the bidders:

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

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# TE22-KDS-9AA-08098- SUPPLY OF VARIOUS AUX GEN MATERIAL: SPACERS, NUTS, LINK, CRADLE ETC FOR RM BUSINESS (KOEDOESPOORT) FOR A PERIOD OF FIVE (5) YEARS ON AN "AS AND WHEN" BASIS

**SECTION 1: SBD1 FORM** 

# PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF TRANSNET ENGINEERING, A DIVISION TRANSNET SOC LTD								
BID NUMBER:	TE22	-KDS-9AA-	ISSUE DATE:	15 DECEMBER 2022	CLOSING DATE:	15 FEBRUARY 2023	CLOSING TIME:	10:00 AM
	SUP	PLY OF VAR	OUS A	UX GEN MA	ΓERIAL: S	PACERS, NUT	S, LINK, CRAD	LE ETC FOR
						•	(5) YEARS ON	
DESCRIPTION		EN" BASIS						
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BIDDING PROCI	EDURE	ENQUIRIES MA		ECTED TO			Y BE DIRECTED TO	:
CONTACT PERS	SON	Millicent Segane			CONTACT	PERSON	Millicent Segane	
TELEPHONE NUMBER FACSIMILE		012 743 2346			TELEPHON	IE NUMBER	012 743 2346	
NUMBER		N/A			FACSIMILE	NUMBER	N/A	
E-MAIL ADDRES		Millicent.Segane	@transne	t.net	E-MAIL ADI	DRESS	Millicent.Segane	@transnet.net
SUPPLIER INFO		ION						
NAME OF BIDDER								
POSTAL ADDRE	SS							
STREET ADDRE	SS			1				
TELEPHONE NUMBER CODE			NUMBER					
CELLPHONE		0002				HOMBER		
NUMBER FACSIMILE								
NUMBER		CODE				NUMBER		
E-MAIL ADDRES								
VAT REGISTRA NUMBER	TION							
SUPPLIER COMPLIANCE STATUS		TAX COMPLIAN SYSTEM PIN:	CE		OR	CENTRAL SUPPLIER DATABASE	UNIQUE REFERENCE NUM MAAA	REGISTRATION BER:
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	3	TICK AP ☐ Yes	PLICABL	E BOX]	B-BBEE ST SWORN AF	ATUS LEVEL FIDAVIT	[TICK APPLICA	ABLE BOX]

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	1 ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐No  [IF YES ENCLOSE PROOF]	2 ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes [ [IF YES, ANSWER QUESTIONAIRE BELOW]	]N
	QUESTIONNAIRE TO	BIDDING FOREIGN SUPPLIERS			
•	•	IDENT OF THE REPUBLIC OF SOUTH AFR	ICA (RSA)?	☐ YES ☐	NC
		AVE A BRANCH IN THE RSA?	,	☐ YES ☐	
	DOES THE ENTITY HA	AVE A PERMANENT ESTABLISHMENT IN T	HE RSA?	☐ YES ☐	NO
	DOES THE ENTITY HA	AVE ANY SOURCE OF INCOME IN THE RSA	<b>4</b> ?	☐ YES ☐	NO
	IS THE ENTITY LIABLE	E IN THE RSA FOR ANY FORM OF TAXATION	ON?	☐ YES ☐	NO
	IF THE ANSWER IS "N STATUS SYSTEM PIN BELOW.	NO" TO ALL OF THE ABOVE, THEN IT IS N CODE FROM THE SOUTH AFRICAN RE	NOT A REQUIREMENT TO RE EVENUE SERVICE (SARS) A	EGISTER FOR A TAX COMPLIA ND IF NOT REGISTER AS PER	NCE 1.3
			B TIONS FOR BIDDING		
1.	TAX COMPLIANCE RE				
1.1		JRE COMPLIANCE WITH THEIR TAX OBLIC			
1.2		RED TO SUBMIT THEIR UNIQUE PERSON, N OF STATE TO VERIFY THE TAXPAYER'S			
1.3	APPLICATION FOR TA WWW.SARS.GOV.ZA.	AX COMPLIANCE STATUS (TCS) PIN MAY E	BE MADE VIA E-FILING THRO	UGH THE SARS WEBSITE	
1.4	BIDDERS MAY ALSO	SUBMIT A PRINTED TCS CERTIFICATE TO	GETHER WITH THE BID.		
1.5		CORPORATED CONSORTIA / JOINT VENT ARATE TCS CERTIFICATE / PIN / CSD NU		ARE INVOLVED, EACH PARTY	
1.6	WHERE NO TCS IS AN NUMBER MUST BE PR	/AILABLE BUT THE BIDDER IS REGISTERE ROVIDED.	ED ON THE CENTRAL SUPPLI	IER DATABASE (CSD), A CSD	
	NB: FAILURE TO PRO	OVIDE / OR COMPLY WITH ANY OF THE A	BOVE PARTICULARS MAY R	ENDER THE BID INVALID.	_
	SIGNATURE OF B	IDDER:			
	CAPACITY UNDER	R WHICH THIS BID IS SIGNED:			

(Proof of authority must be submitted e.g. company resolution)

DATE:\_\_\_\_

#### **SECTION 2: NOTICE TO BIDDERS**

#### 1. INVITATION TO BID

Responses to this RFP [hereinafter referred to as a **Bid** or a **Proposal**] are requested from persons, companies, close corporations or enterprises [hereinafter referred to as an **entity**, **Respondent** or **Bidder**].

DESCRIPTION	SUPPLY OF VARIOUS AUX GEN MATERIAL: SPACERS, NUTS, LINK, CRADLE ETC FOR RM BUSINESS (KOEDOESPOORT) FOR A PERIOD OF FIVE (5) YEARS ON AN "AS AND WHEN" BASIS	
TENDER ADVERT	All Transnet tenders are advertised on the National Treasury's e-Tender Publication Portal and the Transnet website. Should one of these media (i.e. National Treasury's e-Tender Publication Portal or Transnet website) not be available, bidders are advised to check on the other media for advertised tenders.	
Any addenda to the RFP or clarifications will be published on the e-tender Transnet website. Bidders are required to check the e-tender portal and website prior to finalising their bid submissions for any changes or clarifications. RFP.		
	Transnet will not be held liable if Bidders do not receive the latest information regarding this RFP with the possible consequence of either being disadvantaged or disqualified as a result thereof.	
BRIEFING SESSION No Briefing Session Will be held		
	10:00 am, South African Time on Tuesday 15 FEBRUARY 2023	
	Bidders must ensure that bids are uploaded timeously onto the system.	
	As a general rule, if a bid is late, it will not be accepted for consideration.	
CLOSING DATE  Bidders are required to ensure that electronic bid submissions ar least a day before the closing date to prevent issues which encounter due to their internet speed, bandwidth or the size of the uploads they are submitting. Transnet will not be held liable challenges experienced by bidders as a result of the technical of Please do not wait for the last hour to submit. A Bidder can upload upload and multiple uploads are permitted.		
15 AUGUST 2023		
Bidders are to note that they may be requested to extend the validity period at the same terms and conditions, if the internal evaluation process h finalised within the validity period. However, once the adjudication body h the process and award of the business to the successful bidder(s), the v successful bidder(s) bid will be deemed to remain valid until a final contraction concluded.		
	With regard to the validity period of next highest ranked bidders, please refer to Section 2, paragraph 11.12	

Any additional information or clarification will be published on the e-Tender portal and Transnet website, if necessary.

#### 2. FORMAL BRIEFING

A formal briefing session <u>will not be held</u> but should Respondents have specific queries they should email these to the Transnet employee(s) indicated in paragraph 8 *[Communication]* below:

#### 3. PROPOSAL SUBMISSION

Transnet has implemented a new electronic tender submission system, the e-Tender Submission Portal, in line with the overall Transnet digitalization strategy where suppliers can view advertised tenders, register their information, log their intent to respond to bids and upload their bid proposals/responses on to the system.

a) The Transnet e-Tender Submission Portal can be accessed as follows:

- Log on to the Transnet eTenders management platform website/ Portal ((<u>transnetetenders.azurewebsites.net</u>) Please use **Google Chrome** to access Transnet link/site)
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER for bidder to register their information (must fill in all mandatory information);
- Click on "SIGN IN/REGISTER" to sign in if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected.
- No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

# 4. RFP INSTRUCTIONS

Please sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.

All returnable documents tabled in the Proposal Form [Section 5] must be returned with proposals.

Unless otherwise expressly stated, all Proposals furnished pursuant to this RFP shall be deemed to be offers. Any exceptions to this statement must be clearly and specifically indicated.

4.1. Any additional conditions must be embodied in an accompanying letter. Subject only to clause 15 [Alterations made by the Respondent to Bid Prices] of the General Bid Conditions, paragraph 13 below (Legal Review) and Section 6 of the RFP, alterations, additions or deletions must not be made by the Respondent to the actual RFP documents.

#### 5. JOINT VENTURES OR CONSORTIUMS

Respondents who would wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party. If at the time of the bid submission such a JV or consortium agreement has not been concluded, the partners must submit confirmation in writing of their intention to enter into a JV or consortium agreement should they be awarded business by Transnet through this RFP process. This written confirmation must clearly indicate the percentage [%] split of business and the responsibilities of each party. In such cases, award of business will only take place once a signed copy of a JV or consortium agreement is submitted to Transnet.

Respondents are to note that for the purpose of Evaluation, a JV will be evaluated based on one consolidated B-BBEE score card (a consolidated B-BBEE Status Level verification certificate) as per the B-BBEE Preferential Procurement Regulations, 2017 preference point scoring.

# 6. PREFERENTIAL PROCUREMENT PREQUALIFICATION CRITERIA

# 6.1. Subcontracting

As prequalification criteria to participate in this RFP, Respondents are not required to subcontract any value of the contract to any designated groups:

#### 7. COMPULSORY LOCAL CONTENT THRESHOLD

In terms of section 8(1) of the Preferential Procurement Regulations, 2017, and the Instruction Note issued by National Treasury on the "Invitation and Evaluation of Bids based on a stipulated minimum threshold for local

content and production for the **Electrical** Sector", Transnet is required to set a stipulated minimum threshold be set for this RFP.

### 7.1. Local Content Threshold

A Local Content threshold of **80%** [**Eighty** percent] will be required for the **Steel Components** (Auxiliary Generator Spares) specified in SBD 6.2, to be manufactured by a successful Respondent.

Material Number	Description	Parent Item	Local Content % Required
085802598	ASSEMBLY;ARMATURE CORE,18KW	Auxiliary Generator	80%
084816728	COLLAR BEARING; RETAINER FAN END, 105 MM	Auxiliary Generator	80%
084816658	COLLAR BEARING; RETAINER FAN END, 57.25 MM	Auxiliary Generator	80%
084814242	COUPLING SHAFT; FAN SIDE 18 KW AUX GEN	Auxiliary Generator	80%
084814238	COUPLING SHAFT;STL,LG:140MM,4N/A	Auxiliary Generator	80%
085802591	FAN;ARMTR AUX GEN,18 KW,BLAD QTY 10	Auxiliary Generator	80%
084809205	GRID;18 KW GEN BACK,STL	Auxiliary Generator	80%
084809204	GRID;18 KW GEN FRONT,STL	Auxiliary Generator	80%
085802590	HOUSING BEARING UNIT; AUX GEN, DE, MS	Auxiliary Generator	80%
085802595	HOUSING;BRG NDE 18 KV,MS,AUX GEN	Auxiliary Generator	80%
077802574	LINK ASSY COUPLING;AUX 18 KW,SS	Auxiliary Generator	80%
077802618	POLE PCE MGNT:TYP PIECE FOR AUXILIARY	Auxiliary Generator	80%
077802617	POLE PCE MGNT:TYP PIECE FOR AUXILIARY	Auxiliary Generator	80%
084811153	RING;AUX GEN COWLING 18 KW,ID 385 MM	Auxiliary Generator	80%
084811154	RING;AUX GEN COWLING 18 KW,ID 387 MM	Auxiliary Generator	80%
077802619	SHAFT;ARMTR AUX GEN 18 KW,59.95 MM,STL	Auxiliary Generator	80%
085802230	SHIM;T/M,THK 0.5 MM,STL,MAGNETIC	Auxiliary Generator	80%
085802229	SHIM;WD 20 MM,LG 118 MM,THK 0.40 MM	Auxiliary Generator	80%
085802601	SPCR:TYP BEARING 18KW ,DMN THICK 4.6MM	Auxiliary Generator	80%
084824915	SUPPORT;CROSS BAR,MS	Auxiliary Generator	80%
084811151	COWLING;AUX GEN 18 KW,MS	Auxiliary Generator	80%
084809203	CRADLE;GEN 18 KW,STL,DIESEL LOCO CL 34	Auxiliary Generator	80%
084811116	CRADLE;LONG LEG 18KW AUX GEN,THK 20 MM	Auxiliary Generator	80%
001802516	INSERT CUTTING;TURN,ROUND	Auxiliary Generator	80%
001809821	LINK;BRUSH ARM,SS	Auxiliary Generator	80%
001802562	NUT SELF-LOCKING;DIA 7/8 IN,STL,UNF	Auxiliary Generator	80%
001802543	NUT;LOCK HEXIGON HEAD,DIA 31.6 MM	Auxiliary Generator	80%
001802517	WASHER;ID 22 MM,OD 41.5 MM,THK 1.6 MM	Auxiliary Generator	80%
001802499	WASHER;ID 26.8 MM,OD 47.5 MM,THK 4.5 MM	Auxiliary Generator	80%
01802649	WSHR FLAT:TYP AUX GENERATOR DIESEL 18	Auxiliary Generator	80%
077802652	ARM:TYP BRUSH, AUX GENERATOR DIESEL	Auxiliary Generator	80%
085802603	CVR ELCT GENRTR:TYP DRIVE END 18KW	Auxiliary Generator	80%
085802594	CVR ELCT GENRTR:TYP AUXILIARY ENDSHIELD	Auxiliary Generator	80%
085802604	COVER;GEN COMM 18,MS,AUX	Auxiliary Generator	80%
077802653	DSK:DIA OD 38.0 X TH 1.7MM,TYP BRUSH	Auxiliary Generator	80%

Only locally produced or locally manufactured **Steel components** Auxiliary Genarator Spares with a minimum threshold for local production and content will be considered. If the quantity of materials and/or products required cannot be wholly sourced from South African based manufacturers and/or at the designated local content threshold at any particular time, a bidders should obtain written approval from the dtic to supply the remaining portion at a lower local content threshold. Such approval application should be submitted and obtained prior to the closing of the bid. The dtic, in consultation with Transnet, will grant such approval on a case-by-case basis and will consider the following:

- required volumes in the particular bid;
- available collective South African industry manufacturing capacity at that time;
- delivery times;
- availability of input materials and components;
- technical considerations including operating conditions;
- materials of construction; and
- Security of supply and emergencies.

#### 7.2. Local Content Notes

- 7.2.1. The exchange rate to be used for the calculation of local production and content must be the exchange rate published by the South African Reserve Bank (SARB) on the date of the advertisement of the tender;
- 7.2.2. Only the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 must be used to calculate local content;
- 7.2.3. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the following formula which must be disclosed in the bid documentation:

$$LC = [1 - x/y] * 100$$

Where

- x is the imported content in Rand
- y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by the SARB at 12:00 on the date of advertisement of the bid.

- 7.2.4. The SABS approved technical specification number SATS 1286:2011 and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)] are accessible to all potential tenderers on the DTI's official website; <a href="http://www.the.dti.gov.za/industrial development/ip.jsp">http://www.the.dti.gov.za/industrial development/ip.jsp</a> at no cost.
- 7.2.5. The rates of exchange quoted by the tenderer in paragraph 4.1 of Returnable Schedule (the Declaration Certificate for Local Production and Content for Designated Sectors) will be verified for accuracy.
- 7.2.6. Declaration Certificate for Local Production and Content (SBD 6.2) together with the Annex C (Local Content Declaration: Summary Schedule) must be completed, duly signed and submitted a the closing date and time of the bid;
- 7.2.7. Tenderers must familiarise themselves with all the information provided in the Local Content instruction notes with particular reference to paragraph 4 of the instruction notes.

7.2.8. Respondents are to ensure that they complete the local content annexures in line with the provisions made in the Guidance Document for the calculation of Local Content. Failure to comply will lead to disqualification.

#### 7.3. Mandatory RFP Annexures

The regulatory and mandatory RFP Annexures, which must be completed by all Respondents in order to declare Local Content, are as follows:

- Annexure B Declaration Certificate for Local Production and Content [SBD 6.2]
- Annexure C Local Content Declaration: Summary Schedule
- Annexure B and C must be completed and submitted even if a complete Local Content exemption letter from DTI has been obtained.
- To the extent that an exemption from Local Content has been granted by the DTI, the exemption letter from DTI will be a mandatory returnable document.
- Annexures D and E are Supporting Schedules to Annexure C. They are named as follows:
  - Annexure D Imported Content Declaration: Supporting Schedule to Annexure C
  - Annexure E Local Content Declaration: Supporting Schedule to Annexure C
- Annexure F Guidance Document for the calculation of Local Content

After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C. Declaration C should be submitted with the bid documentation at the closing date and time of the bid. Declarations D and E should be kept by Respondents for verification purposes for a period of at least 5 years. The successful Respondent is required to continuously update Declarations C, D and E with the actual values for the duration of the contract. In addition to what is stated above regarding Annexures D and E, please note that these declarations are to be submitted as part of the Essential Returnable Documents.

# 7.4. Challenges meeting the Local Content Threshold

Should, after the award of a Bid, the Supplier experience challenges in meeting the stipulated minimum threshold for Local Content, Transnet is required to inform the DTI accordingly in order for the DTI to verify the circumstances and provide directives in this regard.

# 7.5. Exchange Rate Verification

The rate of exchange quoted by the Respondent in the declaration certificates (Annexure B – Declaration Certificate for Local Production & Content [SBD 6.2] and Annexure C – Local Content Declaration: Summary Schedule) will be verified for accuracy as per the requirement of National Treasury Instruction Notes and Circulars.

#### 7.6. **Local Content Obligations**

Respondents are to note that the Local Content commitments made by the successful Respondent(s) will be incorporated as a term of the contract and monitored for compliance. Should the successful Respondent fail to meet its Local obligations, non-compliance penalties shall be applicable as per the contract or Standard Terms and Conditions of Contract. Breach of Local Content obligations also provide Transnet cause to terminate the contract in certain cases where material non-compliance with Local Content requirements are not achieved.

#### 8. COMMUNICATION

- 8.1. For specific queries relating to this RFP, an RFP Clarification Request Form should be submitted onto the system and to [Millicent Segane] before 12:00 pm on 06 February 2023 substantially in the form set out in Section 8 hereto. In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
- 8.2. After the closing date of the RFP, a Respondent may only communicate with the Transnet Engineering Divisional Bid Adjudication Committee Secretariat, at email <a href="mailto:Vuyisile.Dhlamini@transnet.net">Vuyisile.Dhlamini@transnet.net</a> on any matter relating to its RFP Proposal.
- 8.3. Respondents are to note that changes to its submission will not be considered after the closing date.
- 8.4. It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- 8.5. Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.

#### 9. CONFIDENTIALITY

All information related to this RFP is to be treated with strict confidence. In this regard Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the need however arise to divulge any information related to this RFP or the subsequent contract, written approval must be obtained from Transnet.

#### 10. COMPLIANCE

The successful Respondent [hereinafter referred to as the **Supplier**] shall be in full and complete compliance with any and all applicable laws and regulations.

#### 11. EMPLOYMENT EQUITY ACT

Respondents must comply with the requirements of the Employment Equity Act 55 of 1998 applicable to it including (but not limited to) Section 53 of the Employment Equity Act.

# 12. DISCLAIMERS

Respondents are hereby advised that Transnet is not committed to any course of action as a result of its issuance of this RFP and/or its receipt of Proposals. In particular, please note that Transnet reserves the right to:

- 12.1. modify the RFP's Goods and request Respondents to re-bid on any such changes;
- 12.2. reject any Proposal which does not conform to instructions and specifications which are detailed herein;
- 12.3. disqualify Proposals submitted after the stated submission deadline [closing date];
- 12.4. award a contract in connection with this Proposal at any time after the RFP's closing date;
- 12.5. award a contract for only a portion of the proposed Goods which are reflected in the scope of this RFP;
- 12.6. split the award of the contract between more than one Supplier, should it at Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental considerations;
- 12.7. cancel the bid process;
- 12.8. validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a bid, Respondents hereby irrevocably grant the necessary consent to Transnet to do so;

- 12.9. request audited financial statements or other documentation for the purposes of a due diligence exercise;
- 12.10. not accept any changes or purported changes by the Respondent to the bid rates after the closing date and/or after the award of the business, unless the contract specifically provided for it;
- 12.11. to cancel the contract and/request that National Treasury place the Respondent on its Database of Restricted Suppliers for a period not exceeding 10 years, on the basis that a contract was awarded on the strength of incorrect information furnished by the Respondent or on any other basis recognised in law;
- 12.12. to award the business to the next ranked bidder, provided that he/she is still prepared to provide the required Goods at the quoted price, should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so. Under such circumstances, the validity of the bids of the next ranked bidder(s) will be deemed to remain valid, irrespective of whether the next ranked bidder(s) were issued with a Letter of Regret. Bidders may therefore be requested to advise whether they would still be prepared to provide the required Goods at their quoted price, even after they have been issued with a Letter of Regret.

Note that Transnet will not reimburse any Respondent for any preparatory costs or other work performed in connection with its Proposal, whether or not the Respondent is awarded a contract.

#### 13. LEGAL REVIEW

A Proposal submitted by a Respondent will be subjected to review and acceptance or rejection of its proposed contractual terms and conditions by Transnet's Legal Counsel, prior to consideration for an award of business. A material deviation from the Standard terms or conditions could result in disqualification.

#### 14. SECURITY CLEARANCE

Acceptance of this bid could be subject to the condition that the Successful Respondent, its personnel providing the goods and its subcontractor(s) must obtain security clearance from the appropriate authorities to the level of **CONFIDENTIAL/ SECRET/TOP SECRET**. Obtaining the required clearance is the responsibility of the Successful Respondent. Acceptance of the bid is also subject to the condition that the Successful Respondent will implement all such security measures as the safe performance of the contract may require.

#### 15. NATIONAL TREASURY'S CENTRAL SUPPLIER DATABASE

Respondents are required to self-register on National Treasury's Central Supplier Database (CSD) which has been established to centrally administer supplier information for all organs of state and facilitate the verification of certain key supplier information. Respondents must register on the CSD prior to submitting their bids. Business may not be awarded to a Respondent who has failed to register on the CSD. Only foreign suppliers with no local registered entity need not register on the CSD.

For this purpose, the attached SBD 1 form must be completed and submitted as a mandatory returnable document by the closing date and time of the bid.

#### 16. TAX COMPLIANCE

Respondents must be compliant when submitting a proposal to Transnet and remain compliant for the entire contract term with all applicable tax legislation, including but not limited to the Income Tax Act, 1962 (Act No. 58 of 1962) and Value Added Tax Act, 1991 (Act No. 89 of 1991).

It is a condition of this bid that the tax matters of the successful Respondent be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.

The Tax Compliance status requirements are also applicable to foreign bidders / individuals who wish to submit bids.

Where Consortia / Joint Ventures / Sub-contractors are involved, each party must be registered on the Central Supplier Database and their tax compliance status will be verified through the Central Supplier Database.



# **SECTION 3: BACKGROUND, OVERVIEW AND SCOPE OF REQUIREMENTS**

#### 1 BACKGROUND

1. Transnet Engineering Rotating Machines Business requests goods and services required in their day to day execution of activities as such needs an external supplier to Supply Auxiliary Generator 18 KW spares required to repair GE and GM Auxiliary Generators for Rotating Machines Business.

#### 2 EXECUTIVE OVERVIEW

Whereas Transnet is seeking a partner(s) to provide solutions for its Locomotives and RM business nationally, it also seeks to improve its current processes for providing these Goods to its end user community throughout its locations.

The selected Supplier(s) must share in the mission and business objectives of Transnet. These mutual goals will be met by meeting contractual requirements and new challenges in an environment of teamwork, joint participation, flexibility, innovation and open communications. In this spirit of partnership, Transnet and its Supplier(s) will study the current ways they do business to enhance current practices and support processes and systems. Such a partnership will allow Transnet to reach higher levels of quality, service and profitability.

Specifically, Transnet seeks to benefit from this partnership in the following ways:

- 2.1 Transnet must receive reduced cost of acquisition and improved service benefits resulting from the Supplier's economies of scale and streamlined service processes.
- 2.2 Transnet must achieve appropriate availability that meets user needs while reducing costs for both Transnet and the chosen Supplier(s).
- 2.3 Transnet must receive proactive improvements from the Supplier with respect to supply of Goods and related processes.
- 2.4 Transnet's overall competitive advantage must be strengthened by the chosen Supplier's leading edge technology and service delivery systems.
- 2.5 Transnet end users must be able to rely on the chosen Supplier's personnel for service enquiries, recommendations and substitutions.
- 2.6 Transnet must reduce costs by streamlining its acquisition of Goods, including managed service processes on a Group basis.

#### 3 SCOPE OF REQUIREMENTS

3.1 The demand provided should cover Rotating Machines during Maintenance program period

The Supplier(s) will supply a reliable and quality product at the best possible price within the shortest possible lead-time from the date of a TE Purchase Order. Reliable and technically qualified suppliers are required to assist with Locomotives that require maintenance. To improve the Locomotives Reliability and Availability as per service level agreement.

3.2 Transnet plans to procure the following estimated volumes of Rotating Machines. Auxiliary Generator spares for a period of Five (5) years, on an "as and when required" basis

Material Number	Description	5 year Estimated Demand
085802598	ASSEMBLY;ARMATURE CORE,18KW	60
084816728	COLLAR BEARING; RETAINER FAN END, 105 MM	60
084816658	COLLAR BEARING; RETAINER FAN END, 57.25 MM	60
084814242	COUPLING SHAFT; FAN SIDE 18 KW AUX GEN	60
084814238	COUPLING SHAFT;STL,LG:140MM,4N/A	60
085802591	FAN;ARMTR AUX GEN,18 KW,BLAD QTY 10	60
084809205	GRID;18 KW GEN BACK,STL	60
084809204	GRID;18 KW GEN FRONT,STL	60
085802590	HOUSING BEARING UNIT;AUX GEN,DE,MS	60
085802595	HOUSING;BRG NDE 18 KV,MS,AUX GEN	60
077802574	LINK ASSY COUPLING;AUX 18 KW,SS	240
077802618	POLE PCE MGNT:TYP PIECE FOR AUXILIARY	240
077802617	POLE PCE MGNT:TYP PIECE FOR AUXILIARY	240
084811153	RING;AUX GEN COWLING 18 KW,ID 385 MM	60
084811154	RING;AUX GEN COWLING 18 KW,ID 387 MM	60
077802619	SHAFT;ARMTR AUX GEN 18 KW,59.95 MM,STL	60
085802230	SHIM;T/M,THK 0.5 MM,STL,MAGNETIC	240
085802229	SHIM;WD 20 MM,LG 118 MM,THK 0.40 MM	240
085802601	SPCR:TYP BEARING 18KW ,DMN THICK 4.6MM	120
084824915	SUPPORT;CROSS BAR,MS	60
084811151	COWLING;AUX GEN 18 KW,MS	60
084809203	CRADLE;GEN 18 KW,STL,DIESEL LOCO CL 34	60
084811116	CRADLE;LONG LEG 18KW AUX GEN,THK 20 MM	60
001802516	INSERT CUTTING;TURN,ROUND	240
001809821	LINK;BRUSH ARM,SS	60
001802562	NUT SELF-LOCKING;DIA 7/8 IN,STL,UNF	240
001802543	NUT;LOCK HEXIGON HEAD,DIA 31.6 MM	240
001802517	WASHER;ID 22 MM,OD 41.5 MM,THK 1.6 MM	240
001802499	WASHER;ID 26.8 MM,OD 47.5 MM,THK 4.5 MM	240
01802649	WSHR FLAT:TYP AUX GENERATOR DIESEL 18	240
077802652	ARM:TYP BRUSH, AUX GENERATOR DIESEL	60
085802603	CVR ELCT GENRTR:TYP DRIVE END 18KW	60
085802594	CVR ELCT GENRTR:TYP AUXILIARY ENDSHIELD	60
085802604	COVER;GEN COMM 18,MS,AUX	60
077802653	DSK:DIA OD 38.0 X TH 1.7MM,TYP BRUSH	240

# 4 GREEN ECONOMY / CARBON FOOTPRINT

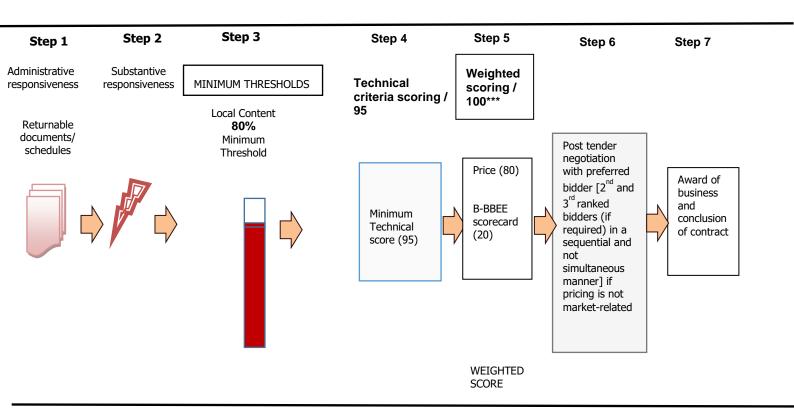
Transnet wishes to have an understanding of your company's position with regard to environmental commitments, including key environmental characteristics such as waste disposal, recycling and energy conservation. *Please submit details of your entity's policies in this regard.* 

### **5 GENERAL SUPPLIER OBLIGATIONS**

- 5.1 The Supplier(s) shall be fully responsible to Transnet for the acts and omissions of persons directly or indirectly employed by them.
- 5.2 The Supplier(s) must comply with the requirements stated in this RFP.

#### **6 EVALUATION METHODOLOGY**

Transnet will utilise the following methodology and criteria in selecting a preferred Supplier:



NB: Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, Transnet reserves the right to conduct the different stages of the evaluation process in parallel. In such instances the evaluation of bidders at any given stage must not be interpreted to mean that bidders have necessarily passed any previous stage(s).

#### 6.1 STEP ONE: Test for Administrative Responsiveness

The test for administrative responsiveness will include the following:

	Administrative responsiveness check	RFP Reference
•	Whether the Bid has been lodged on time	Section 1 paragraph 3
•	Whether all Mandatory Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time	Section 5
•	Verify the validity of all returnable documents	Section 5
•	Verify if the Bid document has been duly signed by the authorised respondent	All sections

The test for administrative responsiveness [Step One] must be passed for a Respondent's Proposal to progress to Step Two for further pre-qualification

Respondent's Signature Date & Company Stamp

# 6.2 STEP TWO: Test for Substantive Responsiveness to RFP

The test for substantive responsiveness to this RFP will include the following:

	Check for substantive responsiveness	RFP Reference
•	Whether the Bid contains a priced offer	Section 4

The test for substantive responsiveness [Step Two] must be passed for a Respondent's Proposal to progress to Step Three for the evaluation of Local Content

### 6.3 STEP THREE: Minimum Threshold for Local Content

Local Production and Content Thresh	old RFP REFERENCE
A minimum threshold of 80% is required for Lo Goods offered	Section 2, paragraph 6 Annexures B and C

The test for meeting the Local Content threshold [Step Three] must be passed for a Respondent's proposal to progress to Step Four for further evaluation

- Respondents are to note that Transnet will not round off final Local Content scores for the purposes of determining whether the Local Content threshold has been met.
- A bid that fails to meet the minimum stipulated threshold for local production and content will be regarded as an unacceptable bid.

#### 6.4 STEP FOUR: Technical Threshold for technical evaluation score

Technical evaluation Threshold	RFP REFERENCE
A minimum threshold of 95% is required for technical capacity	Refer to attached Technical evaluation Annexure

The minimum threshold for technical/functionality [Step Four] must be met or exceeded for a Respondent's Proposal to progress to Step Five for final evaluation

# 6.5 STEP FIVE: Evaluation and Final Weighted Scoring

a) **Price and TCO Criteria** [Weighted score 80 points]:

Evaluation Criteria	RFP Reference
Commercial offer	Section 4

Transnet will utilise the following formula in its evaluation of Price:

$$PS = 80 \left(1 - \frac{Pt - Pmin}{Pmin}\right)$$

Where:

Ps = Score for the Bid under consideration

Pt = Price of Bid under consideration

*Pmin* = Price of lowest acceptable Bid

$$PS = 80 \left( 1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where:

*Ps* = Points scored for the price of Bid under consideration

Pt = Price of Bid under considerationPmax = Price of highest acceptable Bid

#### b) Broad-Based Black Economic Empowerment criteria [Weighted score 20/10 points]

B-BBEE - current scorecard / B-BBEE Preference Points Claims Form

Preference points will be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table indicated in Section 4.1 of the B-BBEE Preference Point Claim Form.

#### 6.6 SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Threshold	Minimum Threshold		
Local Content	80%		

Evaluation Criteria	Final Weighted Scores
Price and Total Cost of Ownership	80
B-BBEE - Scorecard	20
TOTAL SCORE:	100

### 6.7 STEP SIX: Post Tender Negotiations (if applicable)

- Respondents are to note that Transnet may not award a contract if the price offered is not market-related. In this regard, Transnet reserves the right to engage in PTN with the view to achieving a market-related price or to cancel the tender. Negotiations will be done in a sequential manner i.e.:
  - first negotiate with the highest ranked bidder or cancel the bid, should such negotiations fail,
  - negotiate with the 2nd and 3rd ranked bidders (if required) in a sequential manner.
- In the event of any Respondent being notified of such short-listed/preferred bidder status, his/her bid, as well as any subsequent negotiated best and final offers (BAFO), will automatically be deemed to remain valid during the negotiation period and until the ultimate award of business.
- Should Transnet conduct post tender negotiations, Respondents will be requested to provide their best and final offers to Transnet based on such negotiations. Where a market related price has been achieved through negotiation, the contract will be awarded to the successful Respondent(s).

#### 6.8 STEP SEVEN: Award of business and conclusion of contract

- Immediately after approval to award the contract has been received, the successful bidder(s) will be informed of the acceptance of his/their Bid by way of a Letter of Award. Thereafter the final contract will be concluded with the successful Respondent(s).
- A final contract will be concluded and entered into with the successful Bidder at the acceptance of a letter of award by the Respondent.

# **SECTION 4: PRICING AND DELIVERY SCHEDULE**

Respondents are required to complete the table below:

Material Number	Description	5 year Estimated Demand	Unit Price	Total Price
085802598	ASSEMBLY;ARMATURE CORE,18KW	60		
084816728	COLLAR BEARING; RETAINER FAN END, 105 MM	60		
084816658	COLLAR BEARING; RETAINER FAN END, 57.25	60		
084814242	COUPLING SHAFT; FAN SIDE 18 KW AUX GEN	60		
084814238	COUPLING SHAFT;STL,LG:140MM,4N/A	60		
085802591	FAN;ARMTR AUX GEN,18 KW,BLAD QTY 10	60		
084809205	GRID;18 KW GEN BACK,STL	60		
084809204	GRID;18 KW GEN FRONT,STL	60		
085802590	HOUSING BEARING UNIT; AUX GEN, DE, MS	60		
085802595	HOUSING;BRG NDE 18 KV,MS,AUX GEN	60		
077802574	LINK ASSY COUPLING; AUX 18 KW, SS	240		
077802618	POLE PCE MGNT:TYP PIECE FOR AUXILIARY	240		
077802617	POLE PCE MGNT:TYP PIECE FOR AUXILIARY	240		
084811153	RING;AUX GEN COWLING 18 KW,ID 385 MM	60		
084811154	RING;AUX GEN COWLING 18 KW,ID 387 MM	60		
.==	SHAFT;ARMTR AUX GEN 18 KW,59.95			
077802619	MM,STL	60		
085802230	SHIM;T/M,THK 0.5 MM,STL,MAGNETIC	240		
085802229	SHIM;WD 20 MM,LG 118 MM,THK 0.40 MM SPCR:TYP BEARING 18KW ,DMN THICK	240		
085802601	4.6MM	120		
084824915	SUPPORT;CROSS BAR,MS	60		
084811151	COWLING;AUX GEN 18 KW,MS	60		
084809203	CRADLE;GEN 18 KW,STL,DIESEL LOCO CL 34	60		
084811116	CRADLE;LONG LEG 18KW AUX GEN,THK 20	60		
001802516	INSERT CUTTING;TURN,ROUND	240		
001802310	LINK;BRUSH ARM,SS	60		
001809821	NUT SELF-LOCKING;DIA 7/8 IN,STL,UNF	240		
	NUT;LOCK HEXIGON HEAD,DIA 31.6 MM	240		
001802543 001802517	WASHER;ID 22 MM,OD 41.5 MM,THK 1.6 MM	240		
001602517	WASHER; ID 26.8 MM, OD 47.5 MM, THK 1.6 MM WASHER; ID 26.8 MM, OD 47.5 MM, THK 4.5	240		
001802499	MM	240		
01802649	WSHR FLAT:TYP AUX GENERATOR DIESEL 18	240		
077802652	ARM:TYP BRUSH, AUX GENERATOR DIESEL	60		
085802603	CVR ELCT GENRTR:TYP DRIVE END 18KW	60		
085802594	CVR ELCT GENRTR:TYP AUXILIARY ENDSHIELD	60		_
085802604	COVER;GEN COMM 18,MS,AUX	60		
077802653	DSK:DIA OD 38.0 X TH 1.7MM,TYP BRUSH	240		

01802517	WASHER;ID 22 MM,OD 41.5 MM,THK 1.6 MM	240		
	WASHER;ID 26.8 MM,OD 47.5 MM,THK 4.5			
01802499	MM	240		
1802649	WSHR FLAT:TYP AUX GENERATOR DIESEL 18	240		
77802652	ARM:TYP BRUSH, AUX GENERATOR DIESEL	60		
85802603	CVR ELCT GENRTR:TYP DRIVE END 18KW	60		
85802594	CVR ELCT GENRTR:TYP AUXILIARY ENDSHIELD	60		
85802604	COVER;GEN COMM 18,MS,AUX	60		
77802653	DSK:DIA OD 38.0 X TH 1.7MM,TYP BRUSH	240		
		TOTAL PRICE, ex	clusive of VAT:	
		VAT 15%	(if applicable)	
			·	
Respondent's Signature			Date & Co	ompany Stamp

6.8.1

6.8.26.8.3

6.8.4

6.8.56.8.6

6.8.7

6.8.86.8.96.8.10

Other Applicable Taxes (e.g. import duties) if applicable
Total Inclusive of VAT and other applicable taxes (where applicable
Transport or Delivery Cost(Koedoespoort)
Unconditional Discount(s)
Settlement Discount%
Respondents are to note that Transnet will round off final pricing scores to the nearest 2 (two) decimal places.
Notes to Pricing:
Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
(i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFP;
(ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFP;
(iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.
If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.
All Prices must be quoted in South African Rand inclusive of VAT.
To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being declared non-responsive.
Quantities given are estimates only. Any orders resulting from this RFP will be on an "as and when required" basis.
Prices are to be quoted on a delivered basis to Transnet Engineering destination.
Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.
Where a Respondent's price(s) includes imported content, the rate of exchange to be used must be the currency's rate published by the South African Reserve Bank on the date of the advertisement of the bid:
Currency rate of exchange utilised:
In terms of applicable incoterms, please refer to paragraph 25 of the General Bid Conditions.
Manufacturing and delivery lead time calculated from date of receipt of purchase order: weeks
Respondents, if awarded the contract, are required to indicate that their prices quoted would be kept firm and
fixed for the contract duration. [Not to be confused with bid validity period Section 2, clause 1]
YES

### 1 DISCLOSURE CONTRACT INFORMATION

#### **PRICES TENDERED**

Respondents are to note that, on award of business, Transnet is required to publish the tendered prices and preferences claimed of the successful and unsuccessful Respondents *inter alia* on the National Treasury e-Tender Publication Portal, (<a href="www.etenders.gov.za">www.etenders.gov.za</a>), as required per National Treasury Instruction Note 01 of 2015/2016.

#### JOHANNESBURG STOCK EXCHANGE DEBT LISTING REQUIREMENTS

Transnet may also be required to disclose information relating to the subsequent contract i.e. the name of the company, goods/services provided by the company, the value and duration of the contract, etc. in compliance with the Johannesburg Stock Exchange (JSE) Debt Listing Requirements.

# DOMESTIC PROMINENT INFLUENTIAL PERSONS (DPIP) OR FOREIGN PROMINENT PUBLIC OFFICIALS (FPPO)

Transnet is free to procure the services of any person within or outside the Republic of South Africa in accordance with applicable legislation. Transnet shall not conduct or conclude business transactions, with any Respondents without having:

- Considered relevant governance protocols;
- Determined the DPIP or FPPO status of that counterparty; and
- Conducted a risk assessment and due diligence to assess the potential risks that may be posed by the business relationship.

As per the Transnet Domestic Prominent Influential Persons (DPIP) and Foreign Prominent Public Officials (FPPO) and Related Individuals Policy available on Transnet website <a href="https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP">https://www.transnet.net/search/pages/results.aspx?k=FPIDP#k=DPIP</a>, Respondents are required to disclose any commercial relationship with a DPIP or FPPO (as defined in the Policy) by completing the following section:

The below form contains personal information as defined in the Protection of Personal Information Act, 2013 (the "Act"). By completing the form, the signatory consents to the processing of her/his personal information in accordance with the requirements of the Act. Consent cannot unreasonably be withheld.

Is the	Is the Respondent									
(Complete with a "Yes" or "No")										
A DPIP/FPPO		Closely Related to a DPIP/FPPO		Closely Associated to a		-				
					,			DPIP/	FPPO	
List all known business interests, in which a DPIP/FPPO may have a direct/indirect interest										
or sig	gnificant pa	rtici	pation or i	involvemer	nt.					
No	Name	of	Role in t	the Entity	Shareh	olding	Reg	istrati	Status	
	Entity	/	/ Busine	SS	9/	o o	on		(Mark th	e applicable
	<b>Business</b> (Nature of i		of interest/	/ Num	umber option wit		an X)			
			Participat	ion)					Active	Non-Active
1										
2										
3										

Respondents declaring a commercial relationship with a DPIP or FPPO are to note that Transnet is required to annually publish on its website a list of all business contracts entered into with DPIP or FPPO. This list will include successful Respondents, if applicable.

### 2 PRICE REVIEW

The successful Respondent(s) [the Supplier] will be obliged to submit to an annual price review. Transnet will be benchmarking this price offering(s) against the lowest price received as per a benchmarking exercise. If the Supplier's price(s) is/are found to be higher than the benchmarked price(s), then the Supplier shall match or better such price(s) within 30 [thirty] days, failing which the contract may be terminated at Transnet's discretion or the particular item(s) or service(s) purchased outside the contract.

# 3 "AS AND WHEN REQUIRED" CONTRACTS

- 3.1. Purchase orders will be placed on the Supplier(s) from time to time as and when Goods are required.
- 3.2. Transnet reserves the right to place purchase orders until the last day of the contract for deliveries to be effected, within the delivery period / lead time specified, beyond the expiry date of the contract under the same terms and conditions as agreed upon.
- 3.3. Delivery requirements may be stipulated in purchase orders and scheduled deliveries may be called for. However, delivery periods and maximum monthly rates of delivery offered by the Respondents will be used as guidelines in establishing lead times and monthly delivery requirements with the Supplier.
- 3.4. Where scheduled deliveries are required, the delivery period(s) specified must be strictly complied with, unless otherwise requested by Transnet. Material supplied earlier than specified may not be paid for or may be returned by Transnet, with the Supplier being held liable for all expenses so incurred, e.g. handling and transport charges.
- 3.5. If the delivery period offered by the Respondents is subject to a maximum monthly production capacity, full particulars must be indicated in Section 4 [Pricing and Delivery Schedule]
- 3.6. The Respondent must state hereunder its annual holiday closedown period [if applicable] and whether this period has been included in the delivery lead time offered:

3.7.	Respondents are required to indicate below the action that the Respondent proposes to take to
	ensure continuity of supply during non-working days or holidays and periods occupied in
	stocktaking or in effecting repairs to plant or in overhaul of plant which would ordinarily occur
	within the stated delivery lead time/s:

#### 4 RETURN OF SURPLUS GOODS

Respondents are required to indicate whether they have a return policy in place (if so attach a copy):

YES
-----

Respondents are required to indicate a reasonable timeframe during which Transnet may return any surplus goods:

#### **5 MANUFACTURERS**

- 7.1. The Respondents must state hereunder the actual manufacturer(s) of the Goods tendered for:
- 7.2. Local Manufacturer(s):

6

7

8

·	·			Returnable document
	RFP ITEM NO.	NAME		BUSINESS ADDRESS
7.3.	Foreign Manufacturer(s):			
	RFP ITEM NO.	NAME		BUSINESS ADDRESS
INSP	ECTION DETAILS			
The R	espondents must state the actual n	name(s) and address/	addresses of tl	he suppliers of the Goods for
inspec	tion purposes only:			
8.1.	Local Manufacturer(s)			
	RFP ITEM NO.	NAME		BUSINESS ADDRESS
8.2.	Foreign Manufacturer(s):			
	RFP ITEM NO.	NAME		BUSINESS ADDRESS
IMPO	RTED CONTENT			
The R	espondents must state hereunder t	he value and percent	age of the imp	ported content as well as the
countr	ry of origin in respect of each item te	ndered for:		
	RFP ITEM NO / DESCRIPTION.	VALUE	% COST	COUNTRY OF ORIGIN
Note:	Where more than one country is app	olicable to one item, th	ne Respondents	s must furnish this information
separa	ately.			
EXCH	ANGE AND REMITTANCE			
		stad to slaves 17 <i>(F</i> )	change and D	amittance I of the Conoral Bid
	ttention of the Respondents is directions. If Transnet is requested by the	_	_	_
	pal or supplier, which is not a regis	-		·
	the rate of exchange published by the			
closing	g date of this RFP:			
10.1.	ZAR 1.00 [South African currency]	] being equal to	I	[foreign currency]

\_\_\_ % in relation to tendered price(s) to be remitted overseas by Transnet

10.2.

[1	[Name of country to which payment is to be made]				
. Beneficiary details:					
Name [Account holder]					
Bank [Name and branch code]					
Swift code					
Country					
	[Applicable base date of Exchange Rate used]				

Respondents are advised that should a contract be awarded for deliveries on an "as and when required" basis, any future remittance(s) to overseas principals/suppliers, as instructed above, will be based on an agreed rate of exchange related to the contractual price of the Goods at that time.

Respondents should note that Transnet would prefer to receive fixed price offers expressed in South African Rand [ZAR].

#### 9 EXPORT CREDIT AGENCY SUPPORTED FINANCE

In order to finance its payment obligations under a future contract where foreign transactions are involved, Transnet may consider raising debt financing [an **ECA Facility**] from one or more banks or financial institutions, with the benefit of export credit agency [**ECA**] credit support to be provided by an ECA.

Under such circumstances the successful Respondent will agree to undertake:

- a) to provide [and/or cause the Parent/OEM to provide, as applicable] to Transnet and the banks and financial institutions that may participate in the ECA Facility all such assistance as an importer of Goods and/or Services, which are eligible for ECA credit supported finance by an ECA, is generally required to provide for the purposes of obtaining ECA support;
- b) not to do or [as Supplier of the relevant eligible Goods or services] omit to do anything, which may adversely affect Transnet's prospects of qualifying for or, once obtained, maintaining ECA credit support by an ECA in respect of an ECA Facility.

All cost, expenses, charges and liabilities incurred by Transnet in establishing an ECA Facility with credit support from an Export Credit Agency, may be for the account of Transnet.

# 10 NATIONAL RAILWAY SAFETY REGULATOR ACT

In compliance with the National Railway Safety Regulator Act, 16 of 2002, the successful Respondent [the Supplier] shall ensure that the Goods to be supplied to Transnet, under the terms and conditions of a contract between the parties, comply fully with the specifications as set out in this RFP, and shall also adhere to railway safety requirements and/or regulations [as applicable]. Permission for the engagement of a subcontractor by the Supplier, as applicable, both initially and during the course of a contract, shall be subject to a review of the capability of the proposed subcontractor to comply with the specified railway safety requirements and/or regulations. The Supplier and/or its subcontractor shall grant Transnet access, during the term of the contract, to review any safety-related activities, including the coordination of such activities across all parts of the organisation.

Acce	pted:

YES		NO	

### 11 SERVICE LEVELS

- 13.1. An experienced national account representative(s) is required to work with Transnet's procurement department. [No sales representatives are needed for individual department or locations]. Additionally, there shall be a minimal number of people, fully informed and accountable for this agreement.
- 13.2. Transnet will have quarterly reviews with the Supplier's account representative on an on-going basis.
- 13.3. Transnet reserves the right to request that any member of the Supplier's team involved on the Transnet account be replaced if deemed not to be adding value for Transnet.
- 13.4. The Supplier guarantees that it will achieve a 95% [ninety-five per cent] service level on the following measures:
  - a) Random checks on compliance with quality/quantity/specifications
  - b) On-time delivery
- 13.5. The Supplier must provide a telephone number for customer service calls.
- 13.6. Failure of the Supplier to comply with stated service level requirements will give Transnet the right to cancel the contract in whole, without penalty to Transnet, giving 30 [thirty] calendar days' notice to the Supplier of its intention to do so.

<b>Acceptance</b>	of Service	Levels:
-------------------	------------	---------

YES	NO	
-----	----	--

#### 12 TOTAL COST OF OWNERSHIP AND CONTINUOUS IMPROVEMENT INITIATIVES

14.1. Respondents shall indicate whether they would be committed, for the duration of any contract which may be awarded through this RFP process, to participate with Transnet in its continuous improvement initiatives to reduce the total cost of ownership [**TCO**], which will reduce the overall cost of transportation services and related logistics provided by Transnet's operating divisions within South Africa to the ultimate benefit of all end-users.

#### Accepted:

YES	NO	
-----	----	--

If "yes", please specify details in paragraph 14.2 below.

14.2.	Respondents must briefly describe their commitment to TCO and continuous improvement initiatives
	and give examples of specific areas and strategies where cost reduction initiatives can be introduced
	Specific areas and proposed potential savings percentages should be included. Additional information
	can be appended to the Respondent's Proposal if there is insufficient space available below.

# 13 RISK

Respondents must elaborate on the control measures put in place by their entity, which would mitigate the risk to Transnet pertaining to potential non-performance by the Respondents, in relation to:

15.2. Continuity of supply:    15.3. Compliance with the Occupational Health and Safety Act, 85 of 1993	15.1.	Quality and s	specifica	ation	of Goods	delive	ered:							
15.4. Compliance with the National Railway Safety Regulator Act, 16 of 2002  SIGNED at on this day of 20  SIGNATURE OF WITNESSES ADDRESS OF WITNESSES  1 Name SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE:	15.2.	Continuity of	f supply:	:									_	
SIGNED at on this day of 20  SIGNATURE OF WITNESSES ADDRESS OF WITNESSES  1 Name	15.3.	Compliance	with	the	Occupati	ional	Hea	lth ar	nd S	afety	Act,	85	of	1993:
SIGNATURE OF WITNESSES  ADDRESS OF WITNESSES  L	15.4.	Compliance	with 1	the	National	Rail	way	Safety	Reg	julator	Act,	16	of	2002:
1	SIGNED at			o	n this	_ day	of					20	_	
Name	SIGNATURE OF	WITNESSES				,	ADDRE	SS OF V	VITNE	SSES				
Name  SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE:						-								_ _
						-								_
NAME: DESIGNATION:	NAME:						E:					_		

#### SECTION 5: PROPOSAL FORM AND LIST OF RETURNABLE DOCUMENTS

I/We										
[name	of	entity,	company,	close	corporation	or	partnership]	of	[full	address]
carrying (	on busi	ness tradin	g/operating as	<b>;</b>						
represen	ted by_									
in my cap	pacity a	ıs								
being du	ly auth	orised ther	eto by a Resol	ution of tl	ne Board of Dire	ectors o	r Members or Co	ertificat	e of Parti	ners, dated
		to en	ter into, sign	execute a	and complete a	ny doc	uments relating	to this	propos	al and any
subseque	ent Agi	reement	The following	list of p	ersons are he	reby au	uthorised to ne	gotiate	on beh	alf of the
							Negotiations wit			
	JLL NAI	• • •		CAPA			J	SIGNA <sup>*</sup>		( )
_										

I/We hereby offer to supply the abovementioned Goods at the prices quoted in the schedule of prices in accordance with the terms set forth in the documents listed in the accompanying schedule of RFP documents.

I/We agree to be bound by those conditions in Transnet's:

- Master Agreement (which may be subject to amendment at Transnet's discretion if applicable);
- b) General Bid Conditions; and
- c) any other standard or special conditions mentioned and/or embodied in this Request for Proposal.

I/We accept that unless Transnet should otherwise decide and so inform me/us in the letter of award, this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.

Should Transnet decide that a formal contract should be signed and so inform me/us in a letter of award [the **Letter of Award**], this Proposal [and, if any, its covering letter and any subsequent exchange of correspondence] together with Transnet's Letter of Award, shall constitute a binding contract between Transnet and me/us until the formal contract is signed.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Proposal, I/we fail to enter into a formal contract if called upon to do so, or fail to commence the supply of Goods within **90 days** thereafter, Transnet may, without prejudice to any other legal remedy which it may have, recover from me/us any expense to which it may have been put in calling for Proposals afresh and/or having to accept any less favourable Proposal.

Furthermore, I/we agree to a penalty clause/s to be negotiated with Transnet, which will allow Transnet to invoke a penalty against us for non-compliance with material terms of this RFP including the delayed delivery of the Goods due to non-performance by ourselves, failure to meet Local Content, Subcontracting, etc.

I/we agree that non-compliance with any of the material terms of this RFP, including those mentioned above, will constitute a material breach of contract and provide Transnet with cause for cancellation.

#### **ADDRESS FOR NOTICES**

The law of the Republic of South Africa shall govern any contract created by the acceptance of this RFP. The domicilium citandi et executandi shall be a place in the Republic of South Africa to be specified by the Respondent hereunder, at which all legal documents may be served on the Respondent who shall agree to submit to the jurisdiction of the courts of the Republic of South Africa. Foreign Respondents shall, therefore, state hereunder the name of their authorised representative in the Republic of South Africa who has the power of attorney to sign any contract which may have to be entered into in the event of their Proposal being accepted and to act on their behalf in all matters relating to such contract.

Respondent to indicate the details of its domicilium citandi et executandi hereunder: Name of Entity: Facsimile: Address: **NOTIFICATION OF AWARD OF RFP** As soon as possible after approval to award the contract(s), the successful Respondent [the Supplier] will be informed of the acceptance of its Proposal. Unsuccessful Respondents will be advised in writing of the name of the successful Supplier and the reason as to why their Proposals have been unsuccessful, for example, in the category of price, delivery period, quality, B-BBEE status or for any other reason. **VALIDITY PERIOD** Transnet requires a validity period of 15 AUGUST 2023 against this RFP, excluding the first day and including the last day NAME(S) AND ADDRESS / ADDRESSES OF DIRECTOR(S) OR MEMBER(S) The Respondent must disclose hereunder the full name(s) and address(s) of the director(s) or members of the company or close corporation [C.C.] on whose behalf the RFP is submitted. Registration number of company / C.C. (i) (ii) Registered name of company / C.C. \_\_\_\_ (iii) Full name(s) of director/member(s) Address/Addresses ID Number(s)

#### **RETURNABLE DOCUMENTS**

Returnable Documents means all the documents, Sections and Annexures, as listed in the tables below. There are three types of returnable documents as indicated below and Respondents are urged to ensure that these documents are returned with their bids based on the consequences of non-submission as indicated below:

Mandatory Returnable Documents	Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP <u>will</u> result in a Respondent's disqualification.
Returnable Documents Used for Scoring	Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.
Essential Returnable Documents	Failure to provide essential Returnable Documents <u>will</u> result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

# a) Mandatory Returnable Documents

Respondents are required to submit with their bid submissions the following **Mandatory Returnable Documents**, and also to confirm submission of these documents by so indicating [Yes or No] in the tables below:

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
Section 1: SBD1 Form	
SECTION 4 : Pricing and Delivery Schedule	
ANNEXURE B – Declaration Certificate for Local Production and Content [SBD6.2]	
(SBD6.2 must be completed and submitted even if a complete Local Content exemption letter from DTI has been obtained)	
ANNEXURE C – Local Content Declaration: Summary Schedule	
(Annexure C must be completed and submitted even if a complete Local Content exemption	
letter from DTI has been obtained)	
A Local Content exemption letter from DTI (where applicable)	

# b) Returnable Documents Used for Scoring

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **Returnable Documents Used for Scoring** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
Valid proof of Respondent's compliance to B-BBEE requirements stipulated in Section 9 of	

RETURNABLE DOCUMENTS USED FOR SCORING	SUBMITTED [Yes or No]
this RFP	

#### c) Essential Returnable Documents:

Over and the above the requirements of section (a) and (b) mentioned above, Respondents are further required to submit with their Proposals the following **Essential Returnable Documents** and also to confirm submission of these documents by so indicating [Yes or No] in the table below:

	SUBMITTED
ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	[Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of	
the intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial	
Statements plus 2 previous years	
SECTION 5: Proposal Form and List of Returnable documents	
SECTION 6: Certificate of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7: RFP Declaration and Breach of Law Form	
SECTION 8: RFP Clarification Request Form	
SECTION 9: B-BBEE Preference Claim Form	
SECTION 11: Subcontracting Prequalification Criteria Form (If Applicable)	
ANNEXURE D – Imported Content Declaration: Supporting Schedule to Annexure C	
ANNEXURE E – Local Content Declaration: Supporting Schedule to Annexure C	
Subcontracting agreement between respondent and the subcontractor(s) (Not applicable)	
SECTION 12: SBD 5 (NIPP) (Not applicable)	

#### **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its valid proof of B-BBEE status, for the duration of any contract emanating from this RFP. Should the Respondent be awarded the contract [the Agreement] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement immediately without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

SIGNED at	on this	_ day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1 Name			
Respondent's Signature			Date & Company Stamp

Page **33** of **50**Returnable document

2	
Name	
SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE	/E:
NAME:	
DESIGNATION:	

# SECTION 6 : CERTIFICATE OF ACQUAINTANCE WITH RFP, MASTER AGREEMENT & APPLICABLE DOCUMENTS

By signing this certificate, the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar with, and agrees with all the conditions governing this RFP. This includes those terms and conditions contained in any printed form stated to form part hereof, including but not limited to the documents stated below. As such, Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such term or condition or failed properly to take it into account for the purpose of calculating tendered prices or any other purpose:

1	Transnet's General Bid Conditions
2	Master Agreement attached
3	Transnet's Supplier Integrity Pact
4	Non-disclosure Agreement

**Note:** Should a Respondent be successful and awarded the bid, they will be required to complete a Supplier Declaration Form for registration as a vendor onto the Transnet vendor master database.

Should the Bidder find any terms or conditions stipulated in any of the relevant documents quoted in the RFP unacceptable, it should indicate which conditions are unacceptable and offer alternatives by written submission on its company letterhead, attached to its submitted Bid. Any such submission shall be subject to review by Transnet's Legal Counsel who shall determine whether the proposed alternative(s) are acceptable or otherwise, as the case may be. A material deviation from any term or condition may result in disqualification.

Bidders accept that an obligation rests on them to clarify any uncertainties regarding any bid to which they intend to respond on, before submitting the bid. The Bidder agrees that he/she will have no claim or cause of action based on an allegation that any aspect of this RFP was unclear but in respect of which he/she failed to obtain clarity.

The bidder understands that his/her Bid will be disqualified if the Certificate of Acquaintance with RFP documents included in the RFP as a returnable document, is found not to be true and complete in every respect.

SIGNED at	on this	_ day of	20		
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES			
1 Name					
2 Name					
SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE:  NAME:  DESIGNATION:					
JESISIWATION.					

Respondent's Signature

Date & Company Stamp

#### **SECTION 7: RFP DECLARATION AND BREACH OF LAW FORM**

NAME OF ENTITY:	
We	do hereby certify that

- 1. Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] which were submitted by ourselves for RFP Clarification purposes;
- 2. We have received all information we deemed necessary for the completion of this Request for Proposal [RFP];
- 3. We have been provided with sufficient access to the existing Transnet facilities/sites and any and all relevant information relevant to the Supply of the Goods as well as Transnet information and Employees, and have had sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and business requirements and assets used by Transnet. Transnet will therefore not consider or permit any pre- or post-contract verification or any related adjustment to pricing, service levels or any other provisions/conditions based on any incorrect assumptions made by the Respondent in arriving at his Bid Price;
- 4. At no stage have we received additional information relating to the subject matter of this RFP from Transnet sources, other than information formally received from the designated Transnet contact(s) as nominated in the RFP documents:
- 5. We are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by Transnet in issuing this RFP and the requirements requested from Bidders in responding to this RFP have been conducted in a fair and transparent manner;
- 6. We have complied with all obligations of the Bidder/Supplier as indicated in the Transnet Supplier Integrity which includes but are not limited to ensuring that we take all measures necessary to prevent corrupt practices, unfairness and illegal activities in order to secure or in furtherance to secure a contract with Transnet;
- 7. We declare that a family, business and/or social relationship exists / does not exist [delete as applicable] between an owner / member / director / partner / shareholder of our entity and an employee or board member of Transnet including any person who may be involved in the evaluation and/or adjudication of this Bid;
- 8. We declare that an owner / member / director / partner / shareholder of our entity **is / is not** [delete as applicable] an employee or board member of Transnet;
- 9. In addition, we declare that an owner / member / director / partner / shareholder/employee of our entity has / has not been [delete as applicable] a former employee or board member of Transnet in the past 10 years. I further declare that if they were a former employee or board member of Transnet in the past 10 years that they were/were not involved in the bid preparation or had access to the information related to this RFP; and
- 10. If such a relationship as indicated in paragraph 7, 8 and/or 9 exists, the Respondent is to complete the following section:

Respondent's Signature Date & Company Stamp

ELILL NAME OF OWNED /MEMBED /DIDECTOD /

PARTNER/SHAREHOLDER/EMPLOYEE:	ADDRESS:
Indicate nature of relationship with Transnet:	

[Failure to furnish complete and accurate information in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet]. Information provided in the declarations may be used by Transnet and/or its affiliates to verify the correctness of the information provided]

11. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

### **BIDDER'S DISCLOSURE (SBD4)**

#### 12 PURPOSE OF THE FORM

- 12.1 Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.
- 12.2 Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

#### 13 Bidder's declaration

13.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state?

YES/NO

13.1.1. If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Respondent's Signature

Date & Company Stamp

<sup>&</sup>lt;sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

14

Full Name	Identity Number	Name institution	of S	State
13.2.1. If so, furnish particulars  13.3 Does the bidder or any of partners or any person had any interest in any other refor this contract?  13.3.1. If so, furnish particulars	its directors / trustees / shareholder ving a controlling interest in the e elated enterprise whether or not th	rs / members / nterprise have		6/NO 6/NO
DECLARATION  I the undersigned (name	<u>)</u>	in	cubmitting	the
	make the following statements that		_	
14.1 I have read and I unders	stand the contents of this disclosure	;		
14.2 I understand that the acc	romnanying hid will he disqualified	if this disclosure is	found not	to he

true and complete in every respect;

- 14.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium2 will not be construed as collusive bidding.
- 14.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 14.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 14.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 14.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 12, 13 and 14 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

### **BREACH OF LAW**

We further hereby certify that *I/we* (the bidding entity and/or any of its directors, members or partners) have/have not been [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

Respondent's Signature

<sup>&</sup>lt;sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

DATE OF BREACH:	
	nat Transnet SOC Ltd reserves the right to exclude any Respondent from the n or entity have been found guilty of a serious breach of law, tribunal or
SIGNED at	on this day of 20
For and on behalf of	AS WITNESS:
duly authorised hereto	
Name:	Name:
Position:	Position:
Signature:	Signature:
Date:	Registration No of Company/CC
Place:	Registration Name of Company/CC

### **SECTION 8: RFP CLARIFICATION REQUEST FORM**

	RFP No: TE22-KDS-9AA-08099  RFP deadline for questions / RFP Clarifications: Before 12:00 pm(Midday) on 24 November 2022		
r	RIF deadline for questions / RIF Clarifications. Before 12.00 phi(Midday) on 24 November 2022		
Т	·O:	Transnet SOC Ltd	
	TTENTION:	Millicent Segane	
	MAIL	Millicent.Segane@transnet.net	
	ATE:		
	ROM:		-
			-
R	RFP Clarification	No [to be inserted by Transnet]	
		DEQUEST FOR RED CLARIFICATION	
		REQUEST FOR RFP CLARIFICATION	
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Respondent's Signat	ture		Date & Company Stamp
Respondent's S	Signature		Date & Company Stamp

### **SECTION 9: B-BBEE PREFERENCE POINTS CLAIM FORM**

This preference form must form part of all bids invited. It contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [**B-BBEE**] Status Level of Contribution.

Transnet will award preference points to companies who provide valid proof of their B-BBEE status using either the latest version of the generic Codes of Good Practice or Sector Specific Codes (if applicable).

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to exceed R50 000 000 (all applicable taxes included) and therefore the 90/10 preference point system shall be applicable. Despite the stipulated preference point system, Transnet shall use the lowest acceptable bid to determine the applicable preference point system in a situation where all received acceptable bids are received outside the stated preference point system.
- 1.3 Preference points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contribution.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80/90
B-BBEE STATUS LEVEL OF CONTRIBUTION	20/10
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE status level of contributor together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

### 2. **DEFINITIONS**

- (a) "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- (b) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (c) "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good

Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;

- (d) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the supply/provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- (e) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (f) **"EME"** means an Exempted Micro Enterprise as defines by Codes of Good Practice under section 9 (1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (g) **"functionality"** means the ability of a bidder to provide goods or services in accordance with specification as set out in the bid documents
- (h) "Price" includes all applicable taxes less all unconditional discounts.
- (i) "Proof of B-BBEE Status Level of Contributor"
  - (i) the B-BBBEE status level certificate issued by an authorised body or person;
  - (ii) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
  - (iii) any other requirement prescribed in terms of the B-BBEE Act.
- (j) "QSE" means a Qualifying Small EEnterprise as defines by Codes of Good Practice under section 9(1) of the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (k) "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties.

### 3. POINTS AWARDED FOR PRICE

### 3.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

Or

$$PS = 80 \left( 1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where:

Ps = Points scored for the price of Bid under consideration

Pt = Price of Bid under considerationPmax = Price of highest acceptable Bid

### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (80/20 system)
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2
Non-compliant contributor	0

4.2 The table below indicates the required proof of B-BBEE status depending on the category of enterprises:

Enterprise	B-BBEE Certificate & Sworn Affidavit
Large	Certificate issued by SANAS accredited verification agency
QSE	Certificate issued by SANAS accredited verification agency Sworn Affidavit signed by the authorised QSE representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership (only black- owned QSEs - 51% to 100% Black owned)
	[Sworn affidavits must substantially comply with the format that can be obtained on the DTI's website at <a href="https://www.dti.gov.za/economic empowerment/bee codes.jsp.">www.dti.gov.za/economic empowerment/bee codes.jsp.</a> ]
EME <sup>3</sup>	Sworn Affidavit signed by the authorised EME representative and attested by a Commissioner of Oaths confirming annual turnover and black ownership Certificate issued by CIPC (formerly CIPRO) confirming annual turnover and black
	ownership  Certificate issued by SANAS accredited verification agency only if the EME is being measured on the QSE scorecard

- 4.3 A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.
- 4.4 Tertiary Institutions and Public Entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 4.5 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.
- 4.7 Bidders are to note that the rules pertaining to B-BBEE verification and other B-BBEE requirements may be changed from time to time by regulatory bodies such as National Treasury or the DTI. It is the Bidder's responsibility to ensure that his/her bid complies fully with all B-BBEE requirements at the time of the submission of the bid.

<sup>&</sup>lt;sup>3</sup> In terms of the Implementation Guide: Preferential Procurement Regulations, 2017, Version 2, paragraph 11.11 provides that in the Transport Sector, EMEs can provide a letter from accounting officer or get verified and be issued with a B-BBEE certificate by SANAS accredited professional or agency as the Transport Sector Code has not been aligned to the generic Codes. EMEs in the Transport Sector are not allowed to provide a Sworn Affidavit as the generic codes are not applicable to them.

5.	BID DECLARATION			
5.1	Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:			
6.	B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF 6.1	B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 6.1		
6.1	B-BBEE Status Level of Contribution: . =(maximum of 10	) points)		
	(Points claimed in respect of paragraph 6.1 must be in accordance with the t 4.1 and must be substantiated by relevant proof of B-BBEE status level of con		in paragraph	
7.	SUB-CONTRACTING			
7.1	Will any portion of the contract be sub-contracted?			
	(Tick applicable box)			
7.1.1	YES NO  If yes, indicate:			
	i) What percentage of the contract will be subcontracted		in terms of	
	Designated Group: An EME or QSE which is at last 51% owned by:	EME √	QSE √	
	Black people			
	Black people who are youth			
	Black people who are women			
	Black people with disabilities	<del>                                     </del>		
	Black people living in rural or underdeveloped areas or townships			
	Cooperative owned by black people  Black people who are military veterans			
	OR			
	Any EME			
	Any QSE			
8.	DECLARATION WITH REGARD TO COMPANY/FIRM			
8.1	Name of company/firm:			
8.2	VAT registration number:			
8.3	Company registration number:			
8.4	TYPE OF COMPANY/ FIRM			
	<ul> <li>Partnership/Joint Venture / Consortium</li> <li>One person business/sole propriety</li> <li>Close corporation</li> <li>Company</li> <li>(Pty) Limited</li> <li>[TICK APPLICABLE BOX]</li> </ul>			
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES			

Respondent's Signature

8.6	COI	COMPANY CLASSIFICATION				
		Supp Profe	essional Supplier r Suppliers, e.g. transporter, etc.			
8.7	Tot	al numbe	er of years the company/firm has beer	n in business:		
8.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/fir that the points claimed, based on the B-BBE status level of contribution indicated in paragand 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) show we acknowledge that:			tus level of contribution indicated in paragraphs 1.4			
	i)	The infe	ormation furnished is true and correct			
	ii)	-	eference points claimed are in accoraph $1$ of this form;	dance with the General Conditions as indicated in		
	iii)					
iv) If a bidder submitted false information regarding its B-BBEE status level of control production and content, or any other matter required in terms of the Preferentian Regulations, 2017 which will affect or has affected the evaluation of a bid, or has failed to declare any subcontracting arrangements or any of the conditions on the been fulfilled, the purchaser may, in addition to any other remedy it may have			r required in terms of the Preferential Procurement affected the evaluation of a bid, or where a bidder angements or any of the conditions of contract have			
	(a) disqualify the person from the bidding process;					
<ul><li>(b) recover costs, losses or damages it has incurred or suffered as a resul person's conduct;</li></ul>		has incurred or suffered as a result of that				
		(c)	cancel the contract and claim any danating to make less favourable arra	amages which it has suffered as a result of ngements due to such cancellation;		
		(d)		ted a portion of the bid to another person rves the right to penalise the bidder up to act;		
		(e)	only the shareholders and directorestricted by the National Treasury	ntractor, its shareholders and directors, or ors who acted on a fraudulent basis, be from obtaining business from any organ of years, after the audi alteram partem (hear d; and		
		(f)	forward the matter for criminal pros	ecution.		
	WIT	ΓNESSE	S	SIGNATURE(S) OF BIDDERS(S)		
1.				DATE:		
2.				ADDRESS		

### **SECTION 10: PROTECTION OF PERSONAL INFORMATION**

- 1. The following terms shall bear the same meaning as contemplated in Section 1 of the Protection of Person information act, No.4 of 2013.("POPIA"):
  - consent; data subject; electronic communication; information officer; operator; person; personal information; processing; record; Regulator; responsible party; special information; as well as any terms derived from these terms.
- 2. Transnet will process all information by the Respondent in terms of the requirements contemplated in Section 4(1) of the POPIA:
  - Accountability; Processing limitation; Purpose specification; Further processing limitation; Information quality; Openness; Security safeguards and Data subject participation.
- 3. The Parties acknowledge and agree that, in relation to personal information that will be processed pursuant to this RFP, the Responsible party is "Transnet" and the Data subject is the "Respondent". Transnet will process personal information only with the knowledge and authorisation of the Respondent and will treat personal information which comes to its knowledge as confidential and will not disclose it, unless so required by law or subject to the exceptions contained in the POPIA.
- 4. Transnet reserves all the rights afforded to it by the POPIA in the processing of any of its information as contained in this RFP and the Respondent is required to comply with all prescripts as detailed in the POPIA relating to all information concerning Transnet.
- 5. In responding to this bid, Transnet acknowledges that it will obtain and have access to personal information of the Respondent. Transnet agrees that it shall only process the information disclosed by Respondent in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law.
- 6. Transnet further agrees that in submitting any information or documentation requested in this RFP, the Respondent is consenting to the further processing of their personal information for the purpose of, but not limited to, risk assessment, assurances, contract award, contract management, auditing, legal opinions/litigations, investigations (if applicable), document storage for the legislatively required period, destruction, de-identification and publishing of personal information by Transnet and/or its authorised appointed third parties.
- 7. Furthermore, Transnet will not otherwise modify, amend or alter any personal data submitted by the Respondent or disclose or permit the disclosure of any personal data to any third party without the prior written consent from the Respondent. Similarly, Transnet requires the Respondent to process any personal information disclosed by Transnet in the bidding process in the same manner.
- 8. Transnet shall, at all times, ensure compliance with any applicable laws put in place and maintain sufficient measures, policies and systems to manage and secure against all forms of risks to any information that may be shared or accessed pursuant to this RFP (physically, through a computer or any other form of electronic communication).
- 9. Transnet shall notify the Respondent in writing of any unauthorised access to information, cybercrimes or suspected cybercrimes, in its knowledge and report such crimes or suspected crimes to the relevant authorities in accordance with applicable laws, after becoming aware of such crimes or suspected crime. The Respondent must take all necessary remedial steps to mitigate the extent of the loss or compromise of

personal information and to restore the integrity of the affected personal information as quickly as is possible.

- 10. The Respondent may, in writing, request Transnet to confirm and/or make available any personal information in its possession in relation to the Respondent and if such personal information has been accessed by third parties and the identity thereof in terms of the POPIA. The Respondent may further request that Transnet correct (excluding critical/mandatory or evaluation information), delete, destroy, withdraw consent or object to the processing of any personal information relating to the Respondent in Transnet's possession in terms of the provision of the POPIA and utilizing Form 2 of the POPIA Regulations.
- 11. In submitting any information or documentation requested in this RFP, the Respondent is hereby consenting to the processing of their personal information for the purpose of this RFP and further confirming that they are aware of their rights in terms of Section 5 of POPIA

Respondents are	required to	provide	consent	below:
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YES NO
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- 12. Further, the Respondent declares that they have obtained all consents pertaining to other data subject's personal information included in its submission and thereby indemnifying Transnet against any civil or criminal action, administrative fines or other penalty or loss that may arise as a result of the processing of any personal information that the Respondent submitted.
- 13. The Respondent declares that the personal information submitted for the purpose of this RFP is complete, accurate, not misleading, is up to date and may be updated where applicable.

Cianatura of Docnar	ndent's authorised represe	ntativo	
Siunature of Respoi	idenus aumonsed rebrese	intative:	

Should a Respondent have any complaints or objections to processing of its personal information, by Transnet, the Respondent can submit a complaint to the Information Regulator on <a href="https://www.justice.gov.za/inforeg/">https://www.justice.gov.za/inforeg/</a>, click on contact us, click on complaints.IR@justice.gov.za

# SECTION 11: SUBCONTRACTING PREQUALIFICATION CRITERIA FORM Not Applicable

### **SECTION 12: SBD 5**

### **Not Applicable**

This document must be signed and submitted together with your bid

### THE NATIONAL INDUSTRIAL PARTICIPATION PROGRAMME

### INTRODUCTION

The National Industrial Participation Programme (NIPP), which is applicable to all government procurement contracts that have an imported content, became effective on the 1 September 1996. The NIP policy and guidelines were fully endorsed by Cabinet on 30 April 1997. In terms of the Cabinet decision, all state and parastatal purchases / lease contracts (for goods, works and services) entered into after this date, are subject to the NIPP requirements. NIPP is obligatory and therefore must be complied with. The Industrial Participation Secretariat (IPS) of the Department of Trade and Industry (DTI) is charged with the responsibility of administering the programme.

### 1. PILLARS OF THE PROGRAMME

- 1.1 The NIPP obligation is benchmarked on the imported content of the contract. Any contract having an imported content equal to or exceeding US\$5 million or other currency equivalent to US\$5 million will have a NIP obligation. This threshold of US\$5 million can be reached as follows:
  - (a) Any single contract with imported content exceeding US\$5 million.

or

(b) Multiple contracts for the same goods, works or services each with imported content exceeding US\$3 million awarded to one seller over a 2 year period which in total exceeds US\$5 million.

or

(c) A contract with a renewable option clause, where should the option be exercised the total value of the imported content will exceed US\$5 million.

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- (d) Multiple suppliers of the same goods, works or services under the same contract, where the value of the imported content of each allocation is equal to or exceeds US\$ 3 million worth of goods, works or services to the same government institution, which in total over a two (2) year period exceeds US\$5 million.
- 1.2 The NIP obligation applicable to suppliers in respect of sub-paragraphs 1.1 (a) to 1.1 (c) above will amount to 30% of the imported content whilst suppliers in respect of paragraph 1.1 (d) shall incur 30% of the total NIPP obligation on a *pro-rata* basis.
- 1.3 To satisfy the NIPP obligation, the DTI would negotiate and conclude agreements such as investments, joint ventures, sub-contracting, licensee production, export promotion, sourcing arrangements and research and development (R&D) with partners or suppliers.
- 1.4 A period of seven years has been identified as the time frame within which to discharge the obligation.

### 2. REQUIREMENTS OF THE DEPARTMENT OF TRADE AND INDUSTRY

2.1 In order to ensure effective implementation of the programme, successful bidders (contractors) are required to, immediately after the award of a contract that is in excess of **R10 million** (ten million Rands), submit details of such a contract to the DTI for reporting purposes.

2.2 The purpose for reporting details of contracts in excess of the amount of R10 million (ten million Rands) is to cater for multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as provided for in paragraphs 1.1.(b) to 1.1. (d) above.

## 3. BID SUBMISSION AND CONTRACT REPORTING REQUIREMENTS OF BIDDERS AND SUCCESSFUL BIDDERS (CONTRACTORS)

- 3.1 Bidders are required to sign and submit this Standard Bidding Document (SBD 5) together with their bid documentation at the closing date and time of the bid.
- 3.2 In order to accommodate multiple contracts for the same goods, works or services; renewable contracts and multiple suppliers for the same goods, works or services under the same contract as indicated in sub-paragraphs 1.1 (b) to 1.1 (d) above and to enable the DTI in determining the NIPP obligation, successful bidders (contractors) are required, immediately after being officially notified about any successful bid with a value in excess of R10 million (ten million Rands), to contact and furnish the DTI with the following information:
  - Bid number;
  - Description of the goods or services;
  - Date on which the contract was awarded;
  - Name, address and contact details of the contractor;
  - Value of the contract; and
  - Imported content of the contract, if possible.
- 3.3 The information required in paragraph 3.2 above must be sent to the Department of Trade and Industry, Private Bag X 84, Pretoria, 0001 for the attention of Mr Elias Malapane within five (5) working days after award of the contract. Mr Malapane may be contacted on telephone (012) 394 1401, facsimile (012) 394 2401 or e-mail at Elias@thedti.gov.za for further details about the programme.

### 4. PROCESS TO SATISFY THE NIPP OBLIGATION

- 4.1 Once the successful bidder (contractor) has made contact with and furnished the DTI with the information required, the following steps will be followed:
  - a. the contractor and the DTI will determine the NIPP obligation;
  - b. the contractor and the DTI will sign the NIPP obligation agreement;
  - c. the contractor will submit a performance guarantee to the DTI;
  - d. the contractor will submit a business concept for consideration and approval by the DTI;
  - e. upon approval of the business concept by the DTI, the contractor will submit detailed business plans outlining the business concepts;
  - f. the contractor will implement the business plans; and
  - g. the contractor will submit bi-annual progress reports on approved plans to the DTI.

4.2 The NIPP obligation agreement is between the DTI and the successful bidder (contractor) and, therefore, does not involve the purchasing institution.

Bid number	Closing date:
Name of bidder	
Postal address	
Signature	Name (in print)
Date	