

RFP 20/2025B: MAINTENANCE OF UNINTERRUPTED POWER SUPPLY (UPS) EQUIPMENT FOR SARS DATA CENTER

Virtual Briefing Session: 01 December 2025, at 14H00

RFP No.: RFP 20/2025B



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1. INTRODUCTION: SARS TEAM

Procurement
Sourcing Lead: Procurement
B-BBEE Specialist
Pricing Specialist
Financial Analysis Specialist
SARS Business Unit
Bid Specification Committee
Corporate Legal Services
Legal Specialist

2. Purpose

Non- Compulsory Briefing Session

- Purpose
 - explain selected concepts, procedures and other aspects of the RFP
 - confirm formal registration of Bidders for notices and other communications
- It does not
 - cover every item in the RFP
 - replace any of the issued RFP material
 - change any of the RFP rules unless explicitly communicated in writing
- The briefing session slides will be posted on the e-tender and SARS website
- The RFP pack remains the primary source of information for the Bidder to respond

2.1 Procedures during Briefing Session

- Questions during the session.
 - SARS will take questions submitted at the end of the session
 - SARS will review and focus on most pertinent themes arising from the questions and provide answers where possible
 - Bidders are requested to submit written question to Tender Office email published
 - All questions and answers will be published as part of the wider Q & A process
 - The published answers will take precedence over any verbal response given in the briefing session
- The session is being recorded.

2.2 Governance Requirements

- Strict communication channels
 - Bidders will be disqualified for non-compliance
- No solicitation of information will be allowed other than by prescribed channels
- Deadlines to be strictly met
- Adhere to prescribed submission format to ensure queries are properly dealt with

3. Background and Scope of Work

Annexure A: Business Requirements Specification (BRS) for the detailed Scope of Work.



Annexure A1 -
BRS Delta



Annexure A2 -
BRS APC

4. Bid Evaluation Process



REFER TO SECTION 7 OF THE MAIN RFP DOCUMENT:



Gate 0 – Prequalification Evaluation



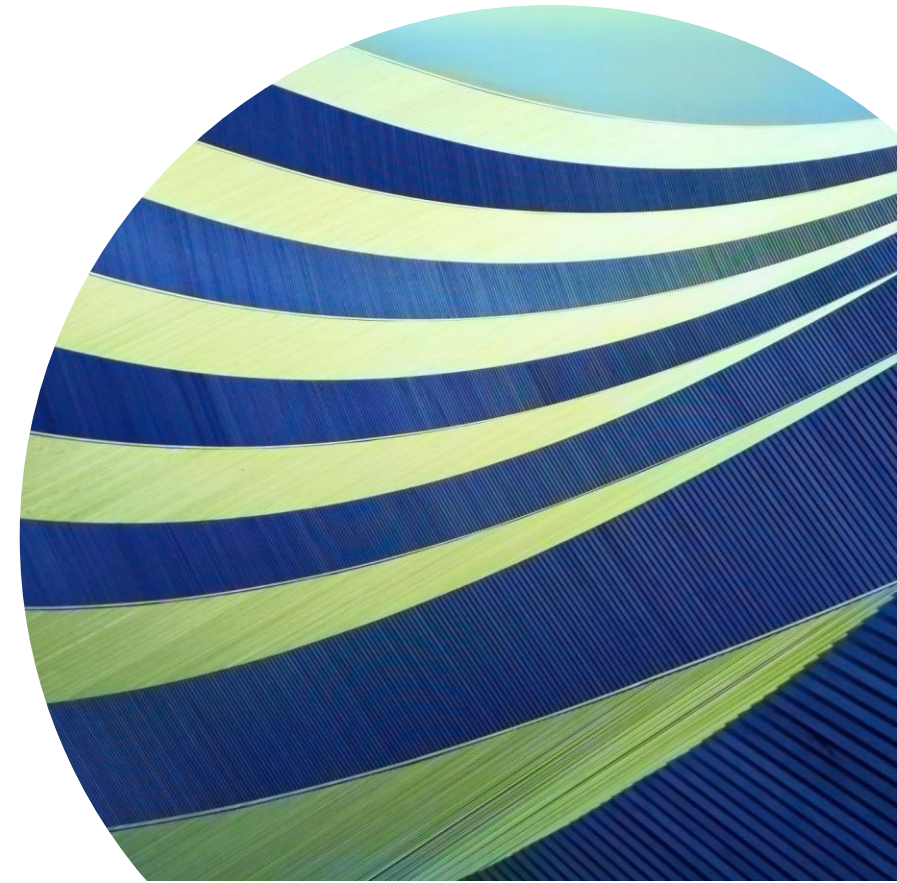
Gate 1 – Mandatory Evaluation



Gate 2 – Technical Evaluation



Gate 3: Price and Specific Goals

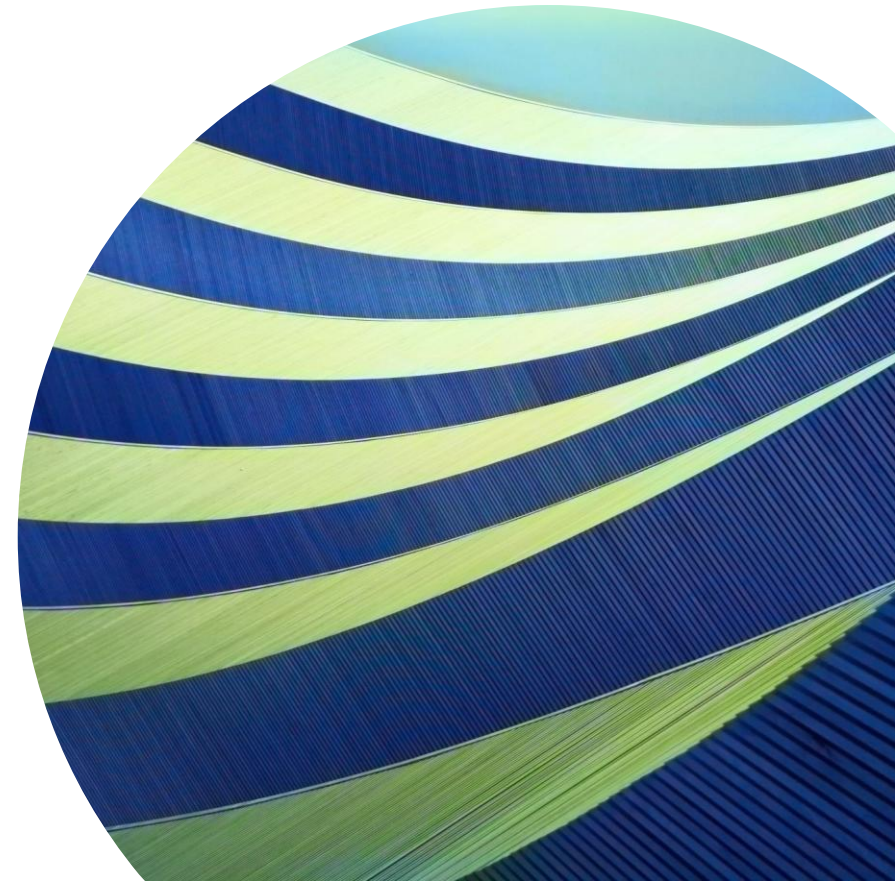


4.1 BID EVALUATION PROCESS – Technical Evaluation



RFP 20-2025B
Main RFP Document

Main RFP Document (Section 7)
Gate 0 – Prequalification Evaluation
Gate 1 – Mandatory Evaluation
Gate 2 – Technical Evaluation



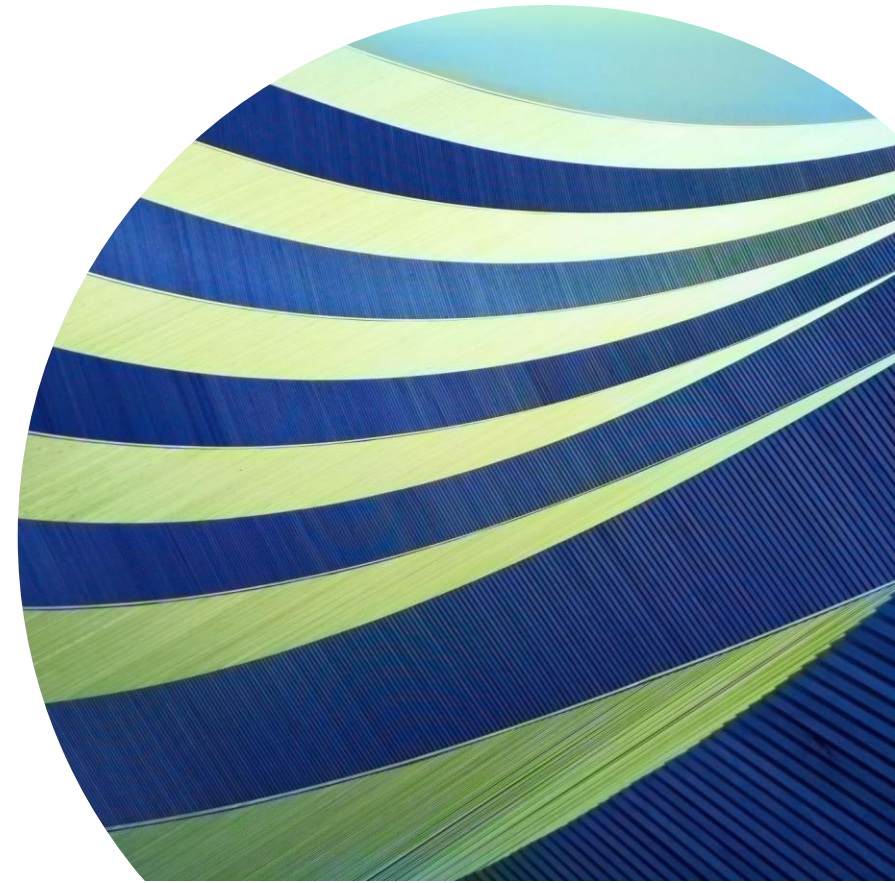
4.2 PRICING SCHEDULE



Part 1 Pricing
Template



Part 2 Pricing
Template



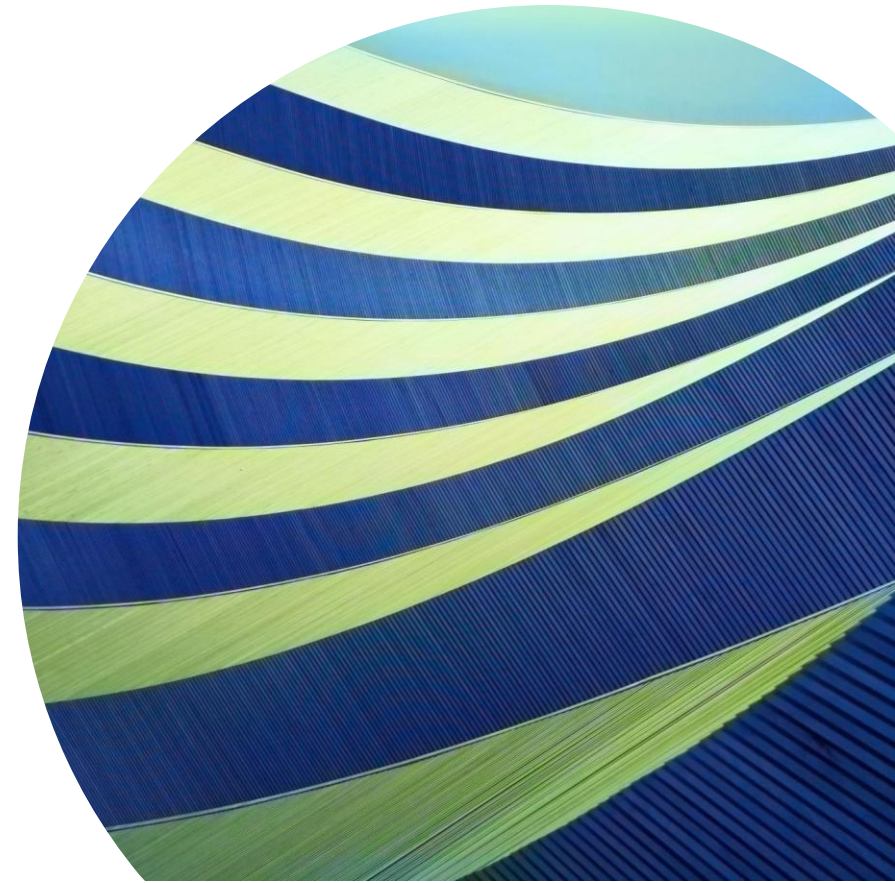
4.3 SPECIFIC GOALS

B-BBEE certificate or sworn affidavit

SBD 6.1 Preference point claim form



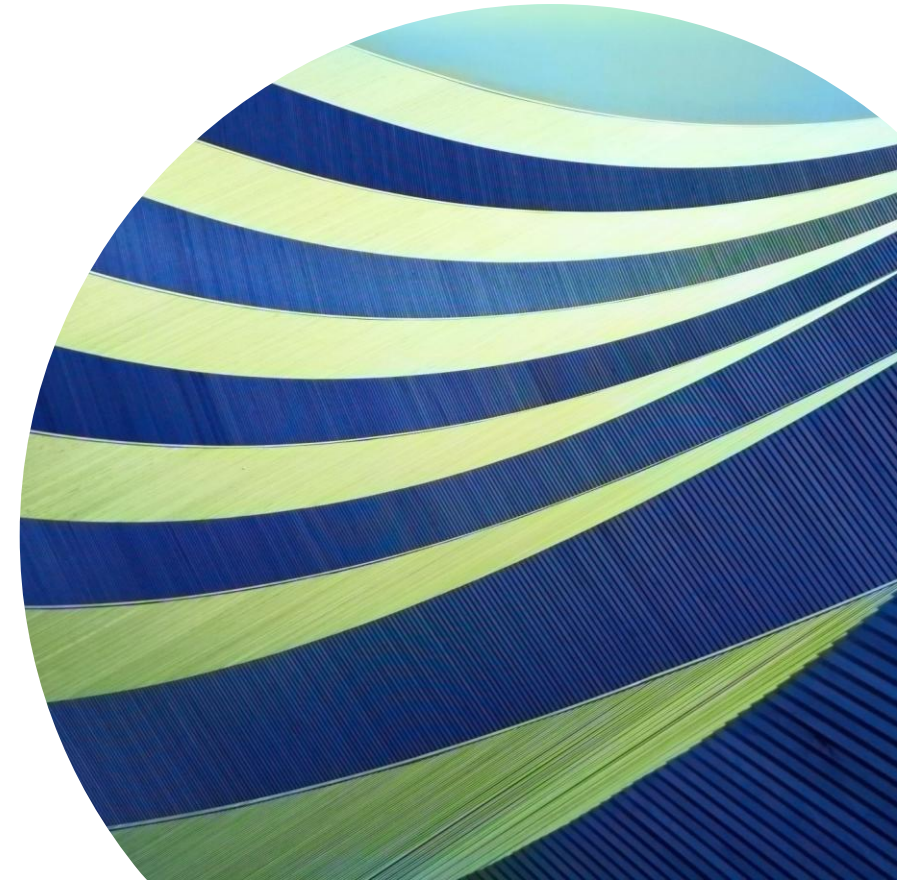
SBD 6.1



4.4 FINANCIAL ANALYSIS

4.4.1 PURPOSE:

- Part of overall risk management strategy of SARS
- One of multiple governance steps to assess financial fitness of bidders
- Assess financial stability
- Identify financial risks that SARS as an organisation is exposed too
- Recommend appropriate mitigating strategies

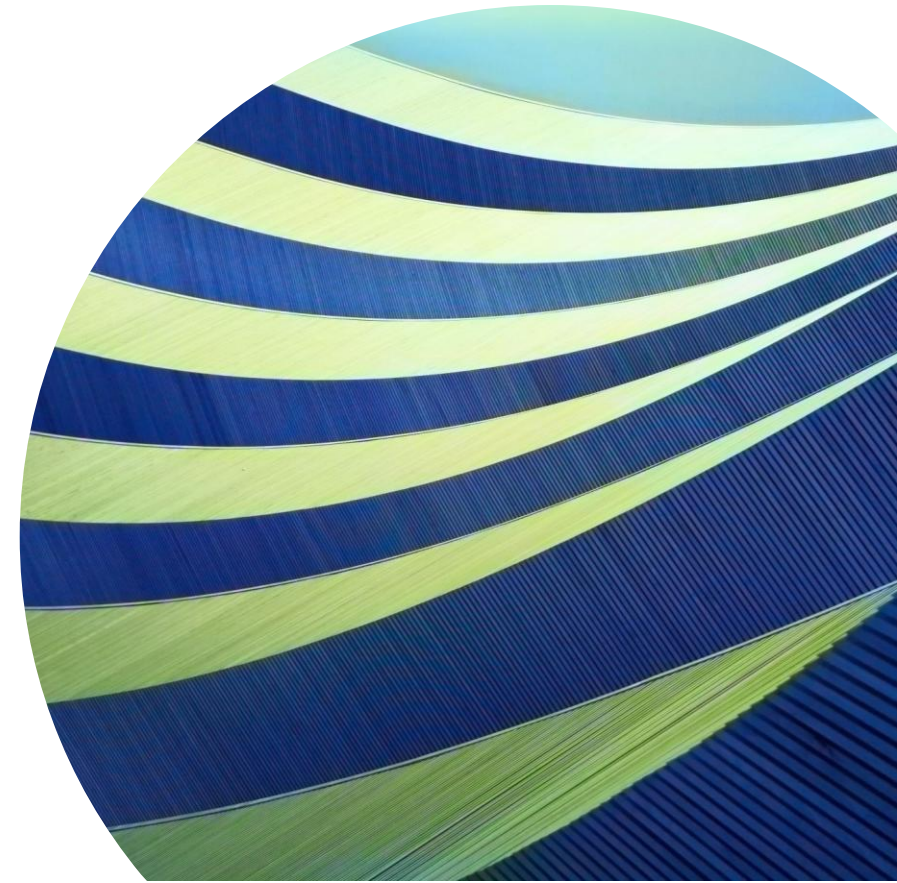


4.3 FINANCIAL ANALYSIS

4.4.2 FINANCIAL REQUIREMENTS:

Bidders are required to submit the public interest score and complete sets of audited / independently reviewed annual financial statements in compliance with the Companies Act for the three (3) most recent financial periods in the name of the bidding entity. The financial statement analysis will be conducted on the shortlisted bidder.

- **Three recent complete sets of Audited/Reviewed Annual Financial Statements comprising of:**
 - ✓ Statement Of Profit and Loss Comprehensive Income (*Income Statement*)
 - ✓ Statement of Financial Position (*Balance Sheet*)
 - ✓ Statement of Cash Flows (*Cash Flow Statement*)
 - ✓ Accompanying Unabridged Notes for ALL of the above documents
 - ✓ Any supplementary information
- **Less than three years Financial Periods**
 - ✓ A letter detailing that fact, signed by a duly authorised representative of the entity;
 - ✓ The annual financial statements that the entity is able to provide, taking into account the period that it has been trading; and
 - ✓ Any other information or documentation which would provide more clarity on the financial history of the bidder.



4.3 FINANCIAL ANALYSIS

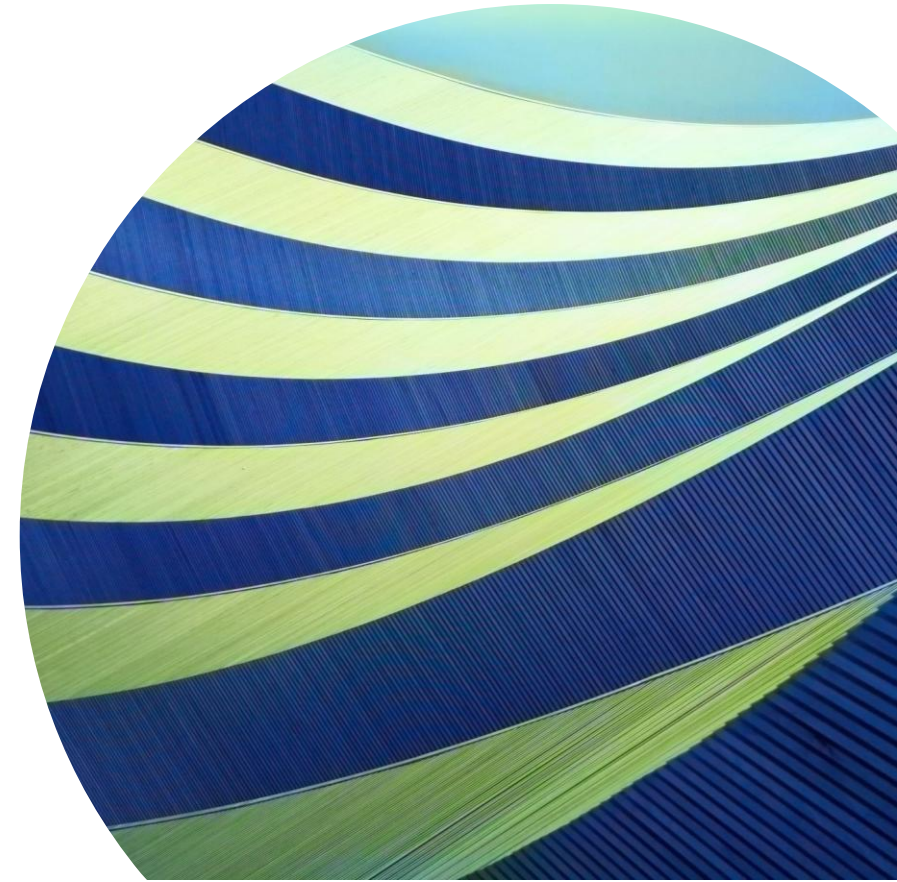
4.4.3 FINANCIAL REQUIREMENTS CONT:

- **Joint Arrangements (JA)**

- ✓ Annual financial statements of the JA and legal agreement detailing the percentage of ownership of each entity.
- ✓ Unincorporated JAs must submit separate F/S for each party to the JA.
- ✓ Signed JA legal agreement.

- **Financial statements in Bidding Companies Name**

- ✓ Financial statements must be in name of the bidding entity.
- ✓ Subsidiary submitting holding company's AFS must also furnish a Performance Guarantee from holding company.



5. RFP submission and contact details

- Bidders must submit one (1) hard copy file and a USB with content of each file. **Refer to paragraph 6.5 of the Main RFP document**



TENDER BOX

Tender Office SARS Procurement, Lehae La
SARS Head Office, 299 Bronkhorst Street Nieuw
Mucleneuk, Pretoria

Any enquiries must be referred, in writing via email: tenderoffice@sars.gov.za

5.1 RFP TIMELINES

ACTIVITY	DATE
Advertisement of Bid in the: <ul style="list-style-type: none">• National Treasury e-Tender Portal.• SARS website	25 November 2025
Non-compulsory virtual briefing session	01 December 2025
Last date for questions relating to RFP	12 December 2025
Bid Closing Date	15 January 2026 at 11:00am

Thank you

Rea leboha

Re a leboga

Ndza Khenza

Dankie

Ndi a livhuwa

Ngiyabonga

Enkosi

Ngiyabonga



South African Revenue Service