

Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

#### **ESKOM HOLDINGS SOC LTD**

# **INVITATION TO TENDER (ITT)**

#### **FOR**

ELECTRICAL LIGHTING, ELECTRIC FENCE, TESTING INSPECTION AND REPAIRS OF EARTHING AND EARTH MATS, LV/MV CABLING AND SUPPLY AND DELIVERY OF SPARES CONTRACT AT ESKOM PEAKING GENERATION FOR 5 YEARS

Tender number	WCPK1201KH
Issue date	28 June 2024
Closing date and time	01 August 2024 at 10h00
Tender validity period	12 Weeks from the closing date and time
Clarification meeting	A non-compulsory clarification meeting will be held on 15 July 2024 via Microsoft Teams at 13H00PM.
	Meeting can be accessed via the following link:
	Join the meeting now
	Meeting ID: 351 090 116 241
	Passcode: Nb4uDT
	Alternatively send an e-mail to the
	Procurement Practitioner Kim Hughes via
	Hughesk@eskom.co.za
Tenders are to be delivered to the following	The Tender Office
address by the stipulated closing date and	Eskom Holdings SOC Limited
time	Eskom Road
	Eskom Brackenfell Main Store Building
	Ground Floor, Western Cape, 7535

NB: National Treasury request suppliers to register on the Central Supplier Database. http://ocpo.treasury.gov.za

NOTE TO TENDERERS: PLEASE KEEP CHECKING THE TENDER BULLETIN

# FOR ANY POSSIBLE ADDENDUMS TO THIS TENDER

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

#### Invitation to Tender

Eskom Holdings SOC Ltd (hereinafter "Eskom") invites you to submit a *tender* for the **ELECTRICAL LIGHTING**, **ELECTRIC FENCE**, **TESTING INSPECTION AND REPAIRS OF EARTHING AND EARTH MATS**, LV/MV CABLING AND SUPPLY AND DELIVERY OF SPARES CONTRACT AT ESKOM PEAKING GENERATION FOR 5 YEARS

The enquiry documents are supplied to you on the following basis:

# 1. Free of charge

Eskom has delegated the management of this enquiry to the Eskom Representative whose name and contact details are set out in the Tender Data. The submission of a tender/proposal by you in response to this enquiry will be deemed as your acceptance of the Eskom Standard Conditions of Tender which may be accessed at www.eskom.co.za.

Queries relating to these Invitation documents may be addressed to the Eskom Representative

Eskom Representative: Kim Hughes, hughesk@eskom.co.za.

Yours faithfully

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Ms Gillian Morgan

Senior Advisor Procurement

Eskom Generation, Peaking Operating Unit

(obo Procurement Manager)

<b>-</b> .	00 1 0004		
Date:	28 June 2024		

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# 1.1 Annexures to the Tender

The documents listed in this paragraph are attached to this enquiry.

Number	Description	Annexure	Attached (Y / N / N/A)
1.1.1	*Authorisation Form	Annexure A	Υ
1.1.2	*Acknowledgement form	Annexure B	Υ
1.1.3	*Tenderer's particulars	Annexure C	Υ
1.1.4	*Integrity Declaration Form (refer to <a href="www.eskom.co.za">www.eskom.co.za</a> for the Supplier Integrity Pact that suppliers are required to download and read)	Annexure D	Y
1.1.5	*CPA Requirements for Local Goods/Services	Annexure E	Y
1.1.6	*CPA(IG) for Foreign Goods/Services (if applicable)	Annexure F	Y
1.1.7	SBD 6.2 Declaration Certificate for Local Production and Local Content (only applicable if designated materials are included and then Tenderers will be required to complete and submit Annexures F1 to F4 as evidence of compliance with this requirement).	Annexure G1	Y
	Annexure C Local Content Declaration- Summary Schedule	Annexure G2	Y
	Annexure D Imported Content Declaration – Supporting Schedule to Annexure C	Annexure G3	Y
	Annexure E Local Content Declaration- Supporting Schedule to Annexure C	Annexure G4	Υ
1.1.8	*SBD 1 Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure H	Y
1.1.9	*SBD 6.1 Preference Points Claim Form in terms of PPPFA 2022 regulations	Annexure I	Y
1.1.10	*SBD 4 – Bidders Disclosure	Annexure J	Y
1.1.11	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE	Annexure K	Y

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1.1.11	Authority to Submit a Tender (returnable schedule) Template	Annexure L	Υ
1.1.12	Tax Evaluation questionnaire to determine whether a company, close corporation (CC) or Trust is a personal service provider for purposes of PAYE	Annexure M	Y
1.1.13	(SDLI) Strategy Setting Report	Annexure N	Υ
1.1.14	CIDB Contract Skills Development Goals (CSDG) (if applicable)	Refer Annexure N	J
1.1.15	Contract Participation Goals (CPG) (if applicable)	Refer Annexure N	J
1.1.17	NEC TSC3	Annexure O	Y
1.1.18	Technical Evaluation Criteria	Annexure P	Y

# 1.2. Tender Data

The Tender Data makes several references to the Eskom Standard Conditions of Tender and in those instances, the clause numbers are referenced hereunder. If the Eskom Standard Conditions of Tender are not attached to the enquiry, then tenderers are required to download this from <a href="www.eskom.co.za">www.eskom.co.za</a>. The "Tender Data" as detailed herein shall take precedence over the Standard Conditions of Tender in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data
1.1 Parties	The Employer is Eskom Holdings SOC Ltd  The Eskom Representative is: Name: Kim Hughes E-mail: Hughesk@eskom.co.za
1.3 Enquiry documents	The Invitation to tender : WCPK1201KH

# **Controlled Disclosure**

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

	See the content list above for the enquiry documents.
1.4 Type of enquiry	This enquiry is an open invitation to tender
1.6 Eskom's rights to accept or reject any tender	The tender shall be for the whole or part of the contract.
roject any tender	The outcome will result in an award of a single contract to a single supplier, or multiple contracts to multiple suppliers.
	Tenderers are able to tender for all sites or for a specific site.
2.1 Eligibility	Tenderers (whether a single company or an incorporated or unincorporated joint venture or consortium) must meet the eligibility criteria stated in the Tender Data. The tenderer, or any of its principals, must not be under any restriction to do business with Eskom or State-Owned Companies.
	<ol> <li>Tenderers are ineligible to submit a tender if:</li> <li>Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be found to have the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services.</li> <li>Tenderers submit more than one tender either individually or as a partner in a joint venture or consortium.</li> <li>Tenders submitted by a joint venture or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms.</li> <li>A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. Prima facie evidence that a tenderer has a conflict of interest with one or more parties in this [tendering/RFP] process is:         <ul> <li>(a) they have a controlling partner or majority shareholder in common; or</li> <li>(b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender of another tenderer, or to influence the decisions of the Employer regarding this bidding process;</li> </ul> </li> <li>Tenders signed by non- authorised persons.</li> <li>Any tenderer that is restricted by National Treasury.</li> <li>Any tenderer that sub-contracts 100% of the Scope of Work.</li> <li>Eskom will disqualify tenderers that are found not to have met</li> </ol>
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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

2.2 -2.5 Tender Closing	The deadline for tender submission is: Date 01 August 2024 Time 10:00AM
	Late Tenders will not be accepted.  Tenders are to be submitted to the Eskom tender box at the following physical address:
	THE TENDER OFFICE The Tender Office Eskom Holdings SOC Limited
	Eskom Road Eskom Brackenfell Main Store Building Ground Floor, Western Cape, 7535
2.9 Submitting a tender -Original tender and copy	The tenderer must submit a complete original tender in paper form, plus one (1) complete copy of the original tender, also in paper form, at tender submission deadline. If an original tender is not submitted at all, or a copy of the original tender is not submitted at all, the tenderer will be disqualified.
	It is recommended that; the tenderer must submit an additional copy of the original tender in the USB electronic form at tender submission deadline.
2.12 Tender Validity Period	The tender validity period is <b>12</b> weeks:
2.15 Site visit and/or clarification meeting	A non-compulsory clarification meeting with representatives of Eskom will take place as follows via Microsoft (MS) Teams: Date: 15 July 2024 Time: 13H00 Venue: MS Teams
	Join the meeting now Meeting ID: 351 090 116 241 Passcode: Nb4uDT
	Tenderers must confirm their intention to attend with the Eskom Representative, stating the name, position and contact details of each proposed attendee.
	Please note that if the tender stipulates that a site/clarification meeting is mandatory/compulsory, then tenderers must attend such meeting. Tenderers that do not attend such mandatory/compulsory meeting will be disqualified and will not be evaluated.
2.16 Seeking clarification	The tenderer will notify Eskom of any clarifications required before the closing time for clarification queries, which is <b>5</b> working days before the deadline for tender submission.

# **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

2.22 Alternative tenders	Alternative tenders are not allowed
2.32 Cataloguing	The successful tenderer may be required to provide the cataloguing information per item after contract award, and in that instance, will need will to ensure that all materials delivered to Eskom are labelled in line with Eskom's labelling specifications as may be stipulated. Where cataloguing is a requirement, the Pricing Schedule must also include a line item for cataloguing, which tenderers are required to quote for. Eskom will pay for the cataloguing.
2.33 Provision of Security for Performance	If the provision of security for performance in the form of a performance bond or a demand guarantee is a requirement, the tenderer must select a minimum of two (2) financial institutions that it is likely to approach from the list provided of Eskom-approved financial institutions.  The following forms of security are required for this enquiry:
	1.N/A
3.4 Tender Opening	Tenders will be opened at the same date and time as the tender deadline.
	Tenders will be opened on: Place: Tender Office, Brackenfell Date: 01 August 2024 Time:10H00
3.5 Prices to be read out or not	Prices will not be read out.
3.9 Basic Compliance	Basic compliance with this enquiry requires a tenderer to meet all the following requirements:
	<ol> <li>Meet the eligibility criteria;</li> <li>Submit a complete original tender with commercial, financial and technical information;</li> <li>Submit the original tender in paper form, plus a copy of the original, also in paper form; and</li> <li>Submit the mandatory commercial tender returnables at the stipulated deadlines.</li> </ol>
3.10 Mandatory tender returnables	A tenderer that does not submit mandatory documents or the complete information required in mandatory documents by the deadlines stipulated in the Tender Returnable section will be deemed non-responsive.

# **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

3.12 Functionality requirements	Functionality requirements are applicable – Refer to Annexure P for details on functional requirements.  Mandatory Technical Evaluation Criteria (gatekeeper) is a 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria is met or not, unless set otherwise. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.  Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion.	
	The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.	
	Tenderers who do not meet the threshold for functionality scoring will be disqualified.	
3.14 Evaluation of Price	Prices will be evaluated as follows:	
	<ol> <li>Inclusive of VAT;</li> <li>Corrected for arithmetical errors;</li> <li>Excluding contingencies in any bill of quantities or activity schedule'</li> <li>Adjusted for any other acceptable variations, deviations, or alternative tenders submitted; and</li> <li>Making a comparison of the Net Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk, where applicable.</li> <li>Unconditional discounts will be taken into account for evaluation purposes.</li> <li>Conditional discounts will not be taken into account for evaluation purposes but will be implemented when payment is effected.</li> </ol>	
	Prices will be scored out of [80 or 90] points	
3.16 Evaluation of Specific Goals	A maximum of 10/20 points may be awarded to a tenderer for the specific goal specified for the tender. The points scored for the specific goal must be added to the points scored for price and the total must be rounded off to the nearest two decimal places. Subject to section	

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

2(1)(f) of the Preferential Procurement Policy Framework Act, the contract must be awarded to the tenderer scoring the highest points.

B-BBEE Status Level of Contributor	Number of points (90/10 system)
1	10
2	9
3	6
4	5
5	4
6	3
7	2
8	1
Non-compliant contributor	0

Valid B-BBEE certificate issued by a SANAS accredited verification agency / sworn affidavit / CIPS affidavit

- Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown
- Certified ID copies of shareholder(s)
- Proof of Disability (where applicable)

Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'

- May only score point out of 90/80 for price.
- Scores 0 points out of 10/20 for specific goals

3.17 Ranking of tenders

Tenderers will be ranked by applying the preferential point scoring for of the either 80/20 or 90/10 will apply should there be a degree of uncertainty on which system will apply. The lowest acceptable tender will be used to determine the applicable preference system

3.18 Objective Criteria (if applicable)

Objective criteria are applicable.

#### **Designated Sectors**

Commodity	Components	Local Content Threshold
Cables		
	Electrical cables used for power.  Low voltage Low voltage Low-cost reticulation	90%

#### **Controlled Disclosure**

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

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# **Controlled Disclosure**

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Aluminium PV Module Frames, PV mounting structures/racks, clamps, brackets, foundation components and fasteners are to be manufactured from locally produced extruded, rolled cast and forged products.  DC Combiner boxes  Enclosures must be made from SMC and moulded in South Africa.  Mounting structure  Aluminium components: all Aluminium PV Module Frames, PV mounting structures/racks, clamps, brackets, foundation components and fasteners are to be manufactured from locally produced extruded, rolled cast and forged products.  Inverter  Must be assembled locally.	65%
	40%

The tenderer must complete, sign and submit the following mandatory returnable for designated products:

- Annexure C (Local Content Declaration Summary Schedule).
- Annexure D (Imported Content Declaration Supporting Schedule to Annex C).
- Annexure E (Local Content Declaration Supporting Schedule to Annex C).
- SBD6.2 (Certificate for declaring local content and production).

# **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

	If the quantity of materials and/or products cannot be wholly sourced in South Africa, the DTI, in consultation with the procuring entity, will grant exemption on a case-by-case basis. Bidder should request and obtain written exemption from the Department of Trade and Industry (DTI).  Such exemption applications should be submitted, and approvals should be obtained prior to the closure of the bid(s) concerned. The
	DTI in consultation with the procuring organ of state and the local industry will consider the exemption application on a case-by-case basis. Bidder should refer to national treasury Designated Sector Instruction Number 12 of 2016/2017 Paragraph 4.2.
	NB: A tender needs to submit minimum stipulated threshold for local production
	Please note that Eskom may award the contract to a tenderer other than the highest scoring if objective criteria justify the award.
3.19 Reverse e-auction (if applicable)	Reverse e-auction is <i>not applicable</i> .
Contractual Requirements	Mandatory Contractual Requirements that must be included in all tenders is the following:-  • Proof of CSD registration • SHEQ requirements • Financial viability (submission of financial statements) • Annexure N SDL&I Strategy Report
	Contractual Requirements are not evaluation criteria. They will be assessed after the evaluation and ranking of the tenders. Proof that the tenderer recommended for award has met the stipulated contractual requirements must be submitted prior to contract award.
	Failure to meet stipulated Contractual Requirements by the stipulated deadlines may result in the tenderer being regarded as non-responsive and ineligible for contract award.
3.22 Sign form of Agreement/ Contractual Conditions	The conditions of contract will be the NEC3 Term Services Contract
	[For contracts to which CIDB Contract Participation Goals (CPG) are applicable] The recommended supplier shall submit all the documentation (Form A2 Baseline Training Plan, Form A3 Project Interim Report, Form A4 Supervisor Agreement, Form A5 Project

# **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Completion Report) that may be required as returnables after contract award as stipulated by Clause 4 of the Contract Skills Development Goals Standard published in GGN 36760 of March 2020.

[For contracts to which CIDB Contract skills development goals (CSDG) are applicable] The recommended supplier shall submit all the documentation (Annexure A-Targeted Enterprise Declaration Affidavit; Project Interim Report, Project Completion Report and Declaration) that may be required as returnables after contract award and as stipulated by Clause 3.3 of the Standard for Indirect Targeting for Enterprise Development through Construction Works Contract (published in GN 1779, Government Gazette No. 48481 of 28 April 2023)

[In the event that there are further documents/actions that are required during execution of the contract, these must be made contractual conditions and compliance thereto must be managed in terms of the contract.

# 2.28 CIDB Requirements (where applicable for Engineering and Construction Works Contracts)

CIDB Requirements are applicable as follows:

1. It is estimated that tenderers must have a Construction Industry Development Board (CIDB) contractor grading of 7EB or higher.

[ Please note that only those tenderers that are registered with the Construction Industry Development Board or are capable of being so registered within twenty-one (21) working days from the closing date for submission of tenders in a contractor grading designation as stipulated in the tender data and determined in accordance with the best estimated value of the scope of works are eligible to submit tenders.

Eskom must, within 21 working days from date when contractors offer to perform a construction works contract is accepted in writing, register and publish the award of all contracts equal to or exceeding R10 M inclusive of VAT.]

2.29 Contract Skills Development Goals (CSDG) is applicable as follows:

Criteria	Eskom Target
CSDG Percentage	0.25%
Description	7EB

Refer to Annexure N - (SDLI) Strategy Setting Report for details.

#### **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

[ Please note:

Contractor shall achieve in the performance of the contract the CSDG established in the CIDB Standard for Developing Skills through Infrastructure contracts (published in GN 1779, Government Gazette No. 48481 of 28 April 2023) CSDG is applicable to a contract or an order issued in terms of

CSDG is applicable to a contract or an order issued in terms of a framework agreement that has a duration of 12 months or more, and to:

- a) a contract of R5 million or more, in the case of a professional service or service contract or an order issued in terms of such a contract; or
- b) a cidb grading designation of grade 7 or higher, in case of an engineering and construction works, or design and build contract or an order issued in terms of such a contract].

The contractor shall determine the contract skills participation goals expressed in Rands which shall not be less than the contract amount multiplied by a percentage factor.]

#### Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations should the tendered prices not be market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary, this must be declared in its tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: <a href="https://www.csd.gov.za">www.csd.gov.za</a>

"proof of B-BBEE status level of contributor" means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or

#### **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act

#### 1.2 TENDER RETURNABLES

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

#### **NOTE THE FOLLOWING: -**

# \* Returnables required at Tender closing (disqualifiable): -

These returnables are required to be fully completed, signed (if required on the returnable) and submitted with the tender at Tender closing date and time. If not fully completed, signed (if required on the returnable) and/or submitted by tender closing, the tenderer will be disqualified.

These returnables are required to be fully completed, signed (if required on the returnable) and submitted with Tender at Tender closing date and time; however, if not submitted by Tender closing, or submitted with incomplete information or without a required signature, the Procurement Practitioner will, in writing, request the tenderer to submit the returnable within 5 working days. If the returnable is not fully completed, signed if required and/or received by the Procurement Practitioner within 5 working days of the request, the tenderer will be disqualified.

The 5 working days period does not apply to CIDB proof of grading. Refer to the returnable table the prescribed period for CIDB proof of grading.

# # Returnables required at Tender Closing date and time for evaluation: -

These returnables are required to be submitted at tender closing date and time. These returnables will not be requested by the Procurement Practitioner. A tenderer that does not submit the required returnable at stipulated deadline or submits an incomplete returnable; will not be disqualified but will score zero.

#### **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za

<sup>\*\*</sup> Returnable required at Tender closing (non-disqualifiable): -



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Reference	Returnable From Suppliers	_	_	
11010101100	Trotal labio 1 for outprior o	Tender	Returnable required at Tender closing. (Non-disqualifiable) **	t 2
		e. e.	en (e)	prior
		-	Returnable required at Ten closing. (Non-disqualifiable)	pri
		Returnable required at closing (disqualifiable)*	iii af	75
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		tu:	itu Sir	탈토
		Re 양	Re clo	Returnable requestract Award.
Basic Compliance	Original tender plus one copy, both in paper form	٧		
Annexure A	Authorisation Form		٧	
Annexure B	Acknowledgement Form		٧	
Annexure C	Tenderers Particulars		<b>√</b>	
Annexure D	Integrity Pact Declaration form		٧	
Annexure E	CPA for local goods/services (if applicable)	V	•	
Annexure F	CPA(IG) for imported goods/services (if applicable)	٧		
Annexure G1-G4	SBD 6.2 -Declaration certificate for local production	V		٧
Allilexure G1-G4	and content and Annexures G2,G3,G4			\ \
Annexure H	SBD 1- to be completed and submitted by all			٧
(applicable for all	tenderers.			V
suppliers including	tenderers.			
Foreign suppliers)				
# Annexure I	SBD 6.1- Preference Points Claim Form in terms of			
# Alliexule I	PPPFA 2022 regulations			
Annexure J	SBD 4 – Bidders Disclosure		٧	
Allioxaro o	SSS 1 Siddoro Sicolocaro			
Annexure L	Authority to Submit a Tender (returnable schedule)		٧	
	Template			
A daliti a mal	Letter of intent to form a JV/consortium or Valid joint		٧	
Additional	venture agreement confirming the rights and			
Documents required	obligations of each of the joint venture partners and			
in event of JV:-	their profit-sharing ratios.			
	Separate written confirmation that the joint venture will		٧	
	operate as a single business entity (incorporated) for			
	the duration of the contract or this may be included as			
	an obligation within the JV agreement.			
	Details and confirmation of a single designated bank			٧
	account in the name of the JV and independent of the			
	individual JV partners, as set out in the joint venture			
	agreement.			
# Specific Goals	A tenderer's failure to submit proof that it meets the		٧	
	specific goals will not result in its disqualification. The			

# **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Act	Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including			
	compliance with the Employment Equity Act, including proof of submission of the Employment Equity report			
	to the Department of Labour. (South African tenderers only)			
CIDB (where applicable)	Valid proof of the required CIDB grading designation for the main contractor; JV and /or sub-contractor as		٧	
applicable)	may be required in the tender data at tender closing			
	deadline or within 21 working days from the closing date of submission of tenders if this is agreed with the			
NEC Contract and	Employer  NEC Contract, completed in full (with pricing	٧		
Pricing schedule	schedule).	V		
	MANDATORY CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			
Mandatory Contractual Requirement	Proof of valid and current CSD Registration (CSD number/CSD Report)			٧
	ADDITIONAL CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			
Safety	COIDA - Original certificate of good standing or proof of application issued by the Compensation Fund (COID) or a licensed compensation insurer (South			٧

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Quality	Method Statement Template		٧
	2. Category 4 form A for section E of the criteria		
	(Refer to Quality requirements <b>Annexures for</b>		
	Information for guidance attached)		
Other Safety	Annexure B Acknowledgement of Eskom Rules		٧
documents as	and Requirements		
required per	2. Annexure C1-Tender Evaluation		
scope of works	(Refer to SHE requirements <b>Annexures for</b>		
	Information for guidance attached)		
Environmental	N/A		٧
SDL&I	Annexure N SDL&I Strategy Setting Report		٧
Due	Audited Financial Statements of the tenderer for the		٧
Diligence/financial	previous 18 months, or to the extent that such		
analysis	statements are not available, for the last year.		
	In the case of a joint venture or special purpose		
	vehicle (SPV) specially formed for this tender, audited		
	financial statements for each participant in the JV /		
	SPV must be submitted.		
	Start-up enterprises formed within the last 12 months		
	are not required to submit audited financial		
	statements, but if successful in this enquiry; will be		
	required to furnish statements for the first year once		
	available.		
	DOCUMENTS REQUIRED UNDER		
	FUNCTIONALITY/TECHINICAL CRITERIA		
Functionality/Technical	Refer <b>Annexure P</b> - Technical Evaluation Criteria for	٧	
[required for evaluation	details, all supporting evidence in response to		
/scoring]	specified criteria to be submitted with tender.	1	

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

#### **ANNEXURE A**

# **AUTHORISATION FORM**

Indicate the status of the *tenderer* by ticking the appropriate box below.

A COMPANY	B CLOSE CORPORATION	C PARTNERSHIP	D JOINT VENTURE	E SOLE PROPRIETOR

The *tenderer* must complete the appropriate certificate set out below for its category of organisation. If the *tenderer* is a company, close corporation or joint venture, the *tenderer* must attach a certified copy the document that is proof of the contents of the certificate (resolution of the board of directors of a company, members' resolution of a close corporation, or power of attorney in the case of a joint venture).

Note further that the authorised representative of the *tenderer* will in addition be required to sign the form at the end in addition to the relevant certificate for category of organisation.

A. Certificate for company	
I,	, in my capacity as,
of the board of directors of	
_, hereby confirm that by resolution of the bo	ard taken on (date), Mr/Ms
, ad	cting in his/her capacity of
, is authorised to submit	this tender on behalf of the company, and to sign
all documents in connection with this tender a	and any contract that may result from it on behalf
of the company. The resolution of the board	is annexed to this Form.
Signed:	Date:
Name:	Position:

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

B. Certificate for c	lose corporation	on		
I,		, in	my capacity as mem	ber of
			_, hereby confirm th	at by majority
		(date), Mr		
, acting	in his/her capa	city of		, is
authorised to submit	this tender on l	behalf of the close corp	oration, and to sign	all documents
in connection with th	nis tender and a	any contract that may r	esult from it on beha	If of the close
corporation. The me	mbers' resolutio	on is annexed to this Fo	orm.	
Signed:		Date:		
Name:		Position:		
		(Member)		
C. Certificate for p	-	partners in the busine	ass trading as	
_		_ hereby authorise Mr/	-	
		s in connection with the		
result from it on our		o in connection with the	o toridor and any oon	traot triat may
result from it on our	beriaii.			
Name	Address	5	Signature	Date

NOTE: This certificate is required to be completed and signed by the full number of Partners necessary to commit the Partnership. Attach additional pages if more space is required.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

D. Certificate for Joint Venture		
We, the undersigned, are submitting th	is tender offer in Joint Ven	ture and hereby authorise
Mr/Ms	, an authorised signatory	of the company
	, being the	lead member in the Joint
Venture, to sign all documents in conne		
from it on behalf of all the members in the	he Joint Venture.	
This authorisation is evidenced by the	e attached power of attorn	ney signed by the legally
authorised signatories of all the membe	•	
-		
Furthermore we attach to this Form a co	py of the Joint Venture Agre	eement which incorporates
a statement that all members in the	Joint Venture are liable joi	ntly and severally for the
execution of the contract, a term that inc	dicates the member that wil	I be the lead member, and
terms that indicate the ratios according	to which work and payme	nt will be divided amongst
the members.		
[		T
Name of JV member Addr	ess	Authorised signature, name and capacity
Lead partner		
		<u> </u>
E. Certificate for sole proprietor		
I,	hereby confirm that	I am the sole proprietor of
	•	
the business trading as		
Signed:	Date:	

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**Position:** 

(Sole Proprietor)

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

<u>NOTE</u>: The table hereunder to also be fully completed by all *tenderers* irrespective of the category of organisation selected and completed above.

Name of tenderer:	
Full names of authorised signatory:	
Designation and capacity:	
Signature of authorised signatory	
Date of signature:	

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# **ANNEXURE B**

Α	CK	NOWL	<b>LEDGEME</b>	NT FORM
---	----	------	----------------	---------

	re in receipt of the Invitation to Tender/Proposal from Eskom Holdings SOC Ltd and Illowing addenda issued by Eskom:
We c	onfirm that the documentation received by us is: (Indicate by ticking the box)
	ect as stated in the Invitation to Tender / RFP Content List, and that each document is lete. $\Box$
Or:	Incorrect or incomplete for the following reasons: □
Catal	oguing Acknowledgement:
Pleas	se select the relevant statement by ticking the appropriate box below:
1. 2.	We agree to provide the cataloguing information as described in the enquiry $\square$ We have already supplied Eskom with the cataloguing information pertaining to this enquiry in a previous contract/order [insert previous contract/order number] $\square$
3.	We do not intend to provide the required cataloguing information for the reasons stated hereunder: □
4.	We are a Distributor/Importer/Agent and our Principal, being the Original Equipment Manufacturer (OEM), is or is not [ <i>delete whichever is not applicable</i> ] in the position to supply cataloguing information for items. We attach the letter from the OEM confirming its position.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Invitation to Tender/Request for Proposal No:		
Name of Tenderer:	_	
Country of registration:		
Full names of contact person:		
Contact details:		
Tel (landline):		
Cell phone:		
e-mail address:		
		•
Name of tenderer:		
Full names of authorised signatory:		
Signature:		
Designation and capacity:		
Date:		

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

#### **ANNEXURE C**

# **TENDERER'S PARTICULARS**

The tenderer must furnish the following particulars where applicable:

The tenderer must furnish the following particulars where applicable.					
Indicate the type of tendering structure by marking with	n an <b>'X'</b>	(where applicable provide registration number):			
Individual tenderer					
Unincorporated Joint venture (registration number for each member of the JV)					
Incorporated JV					
Other					
Please complete the following:					
Name of lead partner/member in case of JV					
CIPC Registration Number or CIPC disclosure certificate (for individual companies and each JV member)					
VAT registration number (for individual companies and each JV member)					
CIDB registration number (for individual companies and each JV member), contractor grading designation (for individual companies and each JV member) and combined cidb contractor grading designation (for JVs)					
Contact person					
Telephone number					
E-mail address  Postal address (also of each member in the case of a JV)					
Physical address (also of each member in the case of a JV)					
If subcontractors are to be used, indicate the following fapplicable.	or the m	nain sub-contractor(s). Add to the list of			
Name of contractor					
CIPC Registration number or CIPC disclosure certification	te				
VAT registration number					

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Tender Data

CIDB Registration number (if applicable) and CIDB grade specified for the sub-contractor as may be stipulated in the



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Proposed Scop	pe of work to be done by sub-contractor	
Contact persor	n	
Telephone nun	mber	
Fax number		
E-mail address	6	
Postal address	S	
Physical addre	ess	
1.	If you are currently registered as a vendor with E registration number with Eskom.	· · · · · · · · · · · · · · · · · · ·
2.	If you are currently registered as a vendor on the N Database (CSD), please provide your sup Treasury	
3.	Please note that it is not mandatory for you to be CSD at the time of responding to this tender. It is, that you be registered on CSD prior to award.	· ·
4.	You may register online at National Treasury webs	site on www.treasury.gov.za
5.	If you are registered on SARS E-filing system, pleas to verify your tax compliance status	•
6.	If you are required to be tax compliant as per SBI	D 1 but are not registered on CSD

YES NO

a tender returnable by contract award stage.

7. If sub-contracting is prescribed in the enquiry, tenderers must complete 7.1 to 7.9.

(foreign suppliers) or have not provided your SARS E-filing PIN, please confirm that you have attached or will furnish a copy of a current valid tax compliance certificate as

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

7.1 Confirm if you intend sub-contracting	.1 Confi	if you intend sub-co	ntracting
---	----------	----------------------	-----------

	YES		NO		
7.2 What <sub>l</sub>	percent	tage wil	I you be	sub-cont	racting?%
7.3 To wh	om do	you inte	end sub-	contractir	ng?
7.4 Is the	said su	ıb-contr	actor reg	jistered o	n CSD?
	YES		NO		
7.5 If yes to 8.4, please provide CSD number					

- a) An EME or QSE;
- b) An EME or QSE which is at least 51% owned by black people;

7.7 Which designated group does the sub-contractor belong to:-

- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;
- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).
- 7.8 Please confirm that you have attached your signed intention to sub-contract document.

7.9 Have you attached proof of sub-contractor's belonging to designated group?



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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

#### ANNEXURE D

#### **INTEGRITY DECLARATION FORM**

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

#### 1 DECLARATION OF INTEREST

I/We understand that an employee of the State as defined in the Public Service Act of 1994 is prohibited from conducting business with any organ of state and from being a director of a public or private company that conducts business with an organ of state.

I/We understand that any natural/legal person, including any natural legal person related to an Eskom employee/director as per the definition of "related" set out hereunder, may submit a tender to Eskom. However, in order to establish whether a conflict of interest exists tenderers are required to declare such interest/relationships where:-

- **1.** the *tenderer*/s employees/directors are also employees/contractors/consultants/ directors of Eskom.
- 2. the *tenderer*/s employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors.
- the legal entity including its employees/contractors/ directors / shareholders /members /partners / owners on whose behalf the tender documents are signed, is/are in some other way related to an Eskom employee/contractor/consultant/director involved in the tender specification/ tender evaluation/tender adjudication/negotiation.
- 4. the tenderer/s and one or more other tenderers in this tendering/RFP process have a controlling partner in common, or have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence over the tender/proposal of another tenderer, or influence over the decisions of Eskom regarding the bidding process;

#### Related:

- (1) When used in respect of two persons, means persons who are connected to one another in any manner contemplated below:
  - (a) an individual is related to another individual if they-
    - (i) are married, or live together in a relationship similar to a marriage; or
    - (ii) are separated by no more than two degrees of natural or adopted consanguinity or affinity:

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

- (b) an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of control as set out in subsection (2) below; and
- (c) a juristic person is related to another juristic person if-
  - (i) either of them directly or indirectly controls the other, or the business of the other, as determined in accordance with subsection (2) below;
  - (ii) either is a subsidiary of the other; or
- (iii) a person directly or indirectly controls each of them, or the business of each of them, as determined in accordance with subsection (2) below.

"related person", when used in reference to a directors/shareholders/members/partners/owners, has the meaning set out in 3.3.16, but also includes a second company of which the directors/shareholders/members/partners/owners or a related person is also a director directors/shareholders/members/partners/owners, or a close corporation of which the director or a related person is a member.

#### Control:

- (2) For the purpose of subsection (1) above, a person controls a juristic person, or its business, if-
  - (a) in the case of a juristic person that is a company-
  - (i) that juristic person is a subsidiary of that first person, as determined in accordance with the Companies Act1; or
    - (ii) that first person together with any related or inter-related person, is-
      - (aa) directly or indirectly able to exercise or control the exercise of a majority of the voting rights associated with securities of that company, whether pursuant to a shareholder agreement or otherwise; or
    - (bb) has the right to appoint or elect, or control the appointment or election of, directors of that company who control a majority of the votes at a meeting of the board;
  - (b) in the case of a juristic person that is a close corporation, that first person owns the majority of the members' interest, or controls directly, or has the right to control, the majority of members' votes in the close corporation;

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

- (c) in the case of a juristic person that is a trust, that first person has the ability to control the majority of the votes of the trustees or to appoint the majority of the trustees, or to appoint or change the majority of the beneficiaries of the trust; or
- (d) that first person has the ability to materially influence the policy of the juristic person in a manner comparable to a person who, in ordinary commercial practice, would be able to exercise an element of control referred to in paragraph (a), (b) or (c) of subsection (2).

"To give effect to the provisions above, please complete the table hereunder with all required information."

Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are an employee/consultant/contractor and/or director of a State/State owned entity.	Full Names & Capacity/Position of Eskom employee/ consultant/contractor and/or director details of the relationship or interest (marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the specification/ evaluation/ adjudication/ negotiation of tenders?

If any employee/director/member/shareholder/owner of the tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation to undertake remunerative work outside public sector employment and attach proof to this declaration. \_\_\_\_\_\_[Yes/No]

Do the tenderer/s and any other tenderer/s in this tendering/RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? \_\_\_\_\_([Yes/No]

If Yes, attach proof.

#### 2 DECLARATION OF FAIR TENDERING PRACTICES

The tenderer declares that it has taken all reasonable steps to address and prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A tender/proposal will be disqualified if the tenderer/s, or any of its directors have:

- 1. abused Eskom's procurement process (e.g. bid rigging/collusion); or
- 2. committed fraud or any other improper conduct in relation to such procurement process.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Please complete the declaration with an 'X" under YES or NO

Item	Question	Yes	No
1.1	Is the tenderer/s or any of its shareholders/directors/members/partners/owners listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector.  The Database of Restricted Suppliers can be accessed on the National Treasury's website ( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ).		
1.2	Is the tenderer/s or any of its shareholders/directors/members/partners/owners listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004)  The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.3	Was the tenderer/s or any of its shareholders/directors/members/partners/owners convicted by a court of law (including a court outside South Africa) of fraud and/or corruption in respect of any procurement/tendering processes/procedures during the past five years?		
1.3.1	If "Yes", provide details including a case number and a copy of the	e judgeme	ent.
1.4	Was the tenderer/s or any of its shareholders/directors/members/partners/owners prohibited from doing business with any International Financial/Lending Institution or Development/Funding Agency?		
1.5	Is there any history/record of the tenderer/s or any of its shareholders/directors/members/partners/owners failing to meet their contractual obligation with the State or any State owned entity?		
1.5.1	If "Yes", provide details		

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

3. DECL	ARATION OF S	HAREHOLDIN	G INFORMATION		
, the undersigne	ed		[Full names and	Position]	
hereby declare t	hat I am the duly	authorised rep	presentative of	[ <i>N</i> a	ame of Tenderer]
further declar	e that the follo	wing individua	uls and/or entities li	sted hereunder are	Shareholders ii
		•		otou Horodriaor are	
incorporated J		rer is an uninc	corporated JV, the ta	d in full for each te ables must be comp	
Full Name		Identity Number	er -	Shareholding Percentage	
Other Entities*: Full Legal / Trading Name	Entity Registration Number/Trust Number	Shareholding Percentage	Full name and surname of the /shareholders/ directors/ trustees/ beneficiaries of the shareholding entity	Identification Number of the shareholders/director trustees/beneficiaries of the shareholding entity	rs/

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct, that it is understood that the tenderer's tender/proposal may be rejected, and that Eskom will act against the tenderer should any aspect of this declaration prove to be false, and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

# **Joint Ventures**

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct that it is understood that the JV's tender/proposal may be rejected, and that Eskom will act against the JV should any aspect of this declaration prove to be false; and

I give my consent for this information to be used for the purposes described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

#### **ANNEXURE E**

# CONTRACT PRICE ADJUSTMENT (CPA) REQUIREMENTS FOR LOCAL GOODS AND SERVICES.

The application of contract price adjustment (CPA) to tender submissions

<u>Note</u>: This Section will not be applicable to Professional services contracts (See relevant section hereunder for guidelines on this).

# 1. Application of CPA

- CPA conditions may apply if the contractual duration is to be longer than 12 months.
- If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.
- For contracts with a duration more than twelve (12) months, CPA will not be applicable for the first year. CPA will then only be applied from year two (2) onwards.
- Failure to propose contract price adjustment, or submit a CPA formula with the tender submission, will result in the pricing being considered fixed.
- Eskom will not accept Rate of Exchange adjustment to be included in any CPA formula.
- Local indices may not be used for CPA purposes for any imported component.
- There must be separate CPA formulae for local and foreign CPA. Local and foreign escalation may not be combined into one formula.

#### 2. Tender Submissions

#### **Eskom Proposed CPA breakdown for Local Goods and Service**

Formula A						
Index Reference	Proposed portions/Weightings of each index	Description of Index	Full Title of Index as published		Base Month	Base Price/Base Index Figure
A1	Refer NEC for Proposed CPA Clause X 1					
A2						
A3						
	15%	Fixed portion not subject to CPA				
Total	100%					

<u>Note</u>: Tenderers to take note that, if the Eskom proposed CPA breakdown is not populated, they are required to refer to the Pricing Schedule in the NEC or other Contract or standalone Pricing Schedule for Eskom's proposed CPA breakdown.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# **Eskom CPA Conditions/Requirements**

- Tenderers are required to submit CPA that is aligned to Eskom's proposed CPA breakdown in this Tender; or Tenderers may submit an alternative CPA proposal from Eskom's CPA proposal, and this will be considered if deemed acceptable to Eskom;
- Note that for contracts exceeding a duration of 12 months if there is no CPA catered for by the tenderer; then prices will be deemed to be fixed and firm.
- A minimum of 15% of the total agreement value is to be fixed when a CPA formula is applied,
- Each CPA formula must add up to a final total of 100.
- Only official published CPA indices that are in the public domain must be used.
- No in-house indices may be used for CPA.
- There may be more than 1 CPA formula (Formula A, B, C etc) or a combination of all the cost components into 1 Formula (depending on how the pricing is to be submitted.
- If there are specific line items for Labour and Transport, individual Formulae might be used

<u>Note</u>: Eskom reserves the right to negotiate CPA terms and conditions during negotiations held with tenderers.

# 3. BASE DATE AND BASE PRICE

- In instances of indices or other references published monthly, the Base Date is to be the month before the month in which the Enquiry closes.
- In instances where the reference figures, e.g. market prices, are published daily or at intervals more than once a month; then the average for the month before the month in which the Enquiry closes should be used as the Base Price.

#### 4. CPA FOR PROFESSIONAL SERVICES

- The preferred index to be used for adjusting these agreements is the country specific CPI Headline index.
- The price adjustment factor will be effective from each contractual anniversary of the contract date. This must be the average of the country specific CPI Headline index figures published for the last twelve-month period (cycle) ending before the contract anniversary date.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Closing date of tender:	
Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Date of signature:	

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

## **ANNEXURE F**

# **CPA (IG) REQUIREMENTS FOR FOREIGN GOODS AND SERVICES**

The application of contract price adjustment (CPA) to tender submissions

<u>Note</u>: This Section will not be applicable to Professional services contracts (See relevant section hereunder for guidelines on this).

## 1. Application of CPA

- CPA conditions may apply if the contractual duration is to be longer than 12 months.
- If the contractual duration will be less than or equal to 12 months, a fixed priced offer must be submitted.
- For contracts with a duration more than twelve (12) months, CPA will not be applicable for the first year. CPA will then only be applied from year two (2) onwards.
- Failure to propose contract price adjustment, or submit a CPA formula with the tender submission, will result in the pricing being considered fixed.
- Eskom will not accept Rate of Exchange adjustment to be included in any CPA formula.
- Local indices may not be used for CPA purposes for any imported component.
- There must be separate CPA formulae for local and foreign CPA. Local and foreign escalation may not be combined into one formula.

#### 2. Tender Submissions

#### Eskom Proposed CPA breakdown for Local Goods and Service

Formula A						
Index Reference	Proposed portions/Weightings of each index	Description of Index	Full Title of Index as published	Source Publisher of Index	Base Month	Base Price/Base Index Figure
A1	Refer NEC for Proposed CPA Clause X 1					
A2						
A3						
	15%	Fixed portion not su	bject to CPA			
Total	100%					

<u>Note</u>: Tenderers to take note that, if the Eskom proposed CPA breakdown is not populated, they are required to refer to the Pricing Schedule in the NEC or other Contract or standalone Pricing Schedule for Eskom's proposed CPA breakdown.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

## **Eskom CPA Conditions/Requirements**

- Tenderers are required to submit CPA that is aligned to Eskom's proposed CPA breakdown in this Tender; or Tenderers may submit an alternative CPA proposal from Eskom's CPA proposal and this will be considered if deemed acceptable to Eskom;
- Note that for contracts exceeding a duration of 12 months if there is no CPA catered for by the tenderer; then prices will be deemed to be fixed and firm.
- A minimum of 15% of the total agreement value is to be fixed when a CPA formula is applied.
- Each CPA formula must add up to a final total of 100.
- Only official published CPA indices that are in the public domain must be used.
- No in-house indices may be used for CPA.
- There may be more than 1 CPA formula (Formula A, B, C etc) or a combination of all the cost components into 1 Formula (depending on how the pricing is to be submitted.
- If there are specific line items for Labour and Transport, individual Formulae might be used.

Note: Eskom reserves the right to negotiate CPA terms and conditions during negotiations held with tenderers.

#### 3. BASE DATE AND BASE PRICE

- In instances of indices or other references published monthly, the Base Date is to be the month before the month in which the Enquiry closes
- In instances where the reference figures, e.g. market prices, are published daily or at intervals more than once a month; then the average for the month before the month in which the Enquiry closes should be used as the Base Price.

# 4. CPA FOR PROFESSIONAL SERVICES

- The preferred index to be used for adjusting these agreements is the country specific CPI Headline index.
- The price adjustment factor will be effective from each contractual anniversary of the contract date. This must be the average of the country specific CPI Headline index figures published for the last twelve-month period (cycle) ending before the contract anniversary date.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# **PAYMENT OF FOREIGN COMMITMENTS**

# PART 1: The application of importation payment requirements to tender submissions.

Where foreign exchange is involved, Eskom will take measures to mitigate any exposure to foreign currency exposure or exchange rate risk.

#### Tenderers:-

- Who wish to submit tenders with pricing in foreign currency for imported goods/services must establish **prior** to tender close (via the Procurement Practitioner), that the foreign currency that is being priced in the submission, is an acceptable foreign currency to Eskom.
- Who are pricing for imported goods/services in a foreign currency or linking their pricing of goods to a foreign currency exchange rate, **must be the direct importers** of the goods/services. For payment purposes, Eskom will require proof of importation.
- Who import goods into stock, for delivery to various customers, including Eskom, the price
  quoted must be in South African Rand. In such cases, Eskom will not undertake any foreign
  exchange commitment or arrange forward cover.
- Who have submissions where pricing for imported goods/services in a foreign currency or linked to a foreign currency exchange rate, must ensure that their pricing indicates the foreign currency and the foreign currency values.

Tenderers should note that all domestic value-added process, i.e., costs incurred in the Republic of South Africa, for example, transport costs will only be paid in Rands.

Tenderers who have submitted tenders, which have goods/services priced, are linked to a foreign currency or exchange rate, are required to select one of the payment methods indicated below for the payment relating to those imported goods/services:

# Payment of Eskom's foreign commitment in foreign currency will be made either:

#### Payment Method 1A:

To a nominated bank account in a foreign country in a foreign currency (Payment will be made to the party and account nominated by the supplier In the contract, and not to any other party).

Please note that the contracting party OR Eskom SOC Limited must be the direct importer of the goods

# **Documentation to be submitted with payment:**

Commercial invoice (from the foreign supplier)

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

## **Import payments**

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- · Transport documents from the freight company
- Marine/ ocean bill of lading

# Any one of the following documents as per the mode of transportation:-

- Airway bill / air transport document
- · Road or rail consignment note.
- Postal receipt "goods despatched".
- Certificate of posting
- · Courier dispatch note or air waybill.

# NB: Evidencing transport of the relative goods to the Republic of South Africa

## **Service- related payments**

## Documents to submit with payment:

• Commercial invoice (invoice from the overseas supplier)

# Delete which is not applicable (Yes/No )]

#### OR

#### Payment Method 1B;

To a valid SARB approved CFC account in South Africa, in a foreign currency (payment will be made to the contracting party)

#### Please note:

- The contracting party must be the direct importer.
- For payment purposes, Eskom will require both the foreign (commercial) invoice and the local tax invoice.
- The foreign currency values on both the commercial and local invoice must match. Eskom
  will not pay any profit in foreign currency. (Please note that the commercial invoice used
  in the clearance of the imported goods must be from the country of origin)
- If Payment Method 1B is the option selected for the payment for any imported goods/services, then the following documentation is to be submitted with your submission:
  - Copy of tenderers bankers' initial application to the Reserve Bank requesting approval to invoice a local entity or Eskom, and for Eskom to pay the invoiced currency into the contracting party's CFC account.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

- Copy of the response from the Reserve Bank regarding the initial application, on the Reserve Bank's letterhead
- Copy of the latest application to the Reserve Bank to renew the approval.
- Copy of the response from the Reserve Bank to the application to renew the approval to invoice Eskom in foreign currency.

# **Documents to submit with payment:**

- Commercial invoice (from the foreign supplier, country of origin and used to clear the goods)
- Local invoice or Tax invoice
- Both the commercial invoice and local invoices must match

# **Import payments**

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- · Customs release notification
- Transport documents from the freight company

# Any of the following documents as per the mode of transportation:-

- Marine/ ocean bill of lading
- · Airway bill / air transport document
- Road or rail consignment note.
- Postal receipt
- Certificate of posting
- · Courier dispatch note or air waybill.

NB: Evidencing transport of the relative goods to the Republic of South Africa All documents submitted to Eskom should not have any alterations. The information on the documents should be as originally issued from the authorities, freight companies and overseas suppliers.

#### Service-related payments

- Should a supplier select this option, they are required to provide proof that the South African Reserve Bank has given them approval to invoice Eskom in foreign currency for services related payments and to receive foreign currency proceeds into that CFC account. The proof would consist of:-
  - A copy of a letter from the supplier's bankers to the Reserve Bank requesting authority to receive services related payments to be made into a CFC account.
  - A copy of the official response from the Reserve Bank authorising payments to be made into the supplier's CFC account. The supplier's documents to the Reserve Bank must make specific reference to Eskom.
- This approval is only valid for a period of 1 year or as per SARB approval period.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

## **Documents to submit with payment:**

- Commercial invoice (invoice from the overseas supplier to proof that we have foreign currency exposure)
- Local Tax invoice (from the local supplier)
- Both the commercial invoice and local invoices must match

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in rands. The contract cannot be linked to any Exchange Rate.

# [Delete which is not applicable (Yes/No)]

#### OR

#### **Payment Method 2:**

In South African Rand at the selling spot rate of exchange obtained by Eskom's Treasury on the date that the forward cover is cancelled. Eskom will notify the supplier of the date that the forward cover is cancelled as well As the intended payment date, which will be as per the agreed payment terms. Any exchange rate adjustment after Eskom has notified the supplier of the date and the rate which the forward cover is cancelled, will be for the account of the supplier.

## Please note:

- The contracting party must be the direct importer of the goods.
- This payment option is not applicable for the payment of services
- Tenderers are required to indicate and request approval from Eskom to use Payment Method 2 prior to tender close. Where a tenderer has failed to obtain the required approval prior to tender close, the tenderer will have to select one of the other Payment Methods indicated in this document.
- Together with their submission, Tenderers will be required to provide Eskom with a written indemnity confirming that they will not buy and forward cover.,

## **Documents to submit with payment:**

- Commercial invoice (from the foreign supplier)
- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- Transport documents from the freight company

# Any of the following documents as per the mode of transportation:-

Marine/ ocean bill of lading Airway bill / air transport document

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Road or rail consignment note

- Postal receipt
- Certificate of posting
- Courier dispatch note or air waybill

# NB: Evidencing transport of the relative goods to the Republic

Local invoice or Tax invoice

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in rands. The contract cannot be linked to any Exchange Rate.

# [Delete which is not applicable (Yes/No )]

OR

# **Fixed ZAR Option (Payment Method 3)**

This option is available to those tenderers who are the direct importers of the goods/services for which they have tendered, but do not find Payment Methods 1A, 1B or 2 and allows tenderers to be responsible for the foreign currency and exchange rate risk. If a tenderer selects this payment method, the process is as follows:

- Eskom and the successful tender will engage, on a simultaneous basis, with their respective bankers and compare the exchange rate/s obtained. This is done to ensure that any exchange rate/s used is/are market related.
- Tenderers will be required to match or better the exchange rate/s obtained by Eskom.
   If the tenderer's exchange rate/s is/are more expensive than the exchange rate/s indicated by Eskom, the exchange rate/s to convert the foreign values into ZAR will be the Eskom exchange rate/s.
- Once the exchange rate/s has/have been agreed by both parties, Eskom will not be liable for any further exchange rate adjustments.

## From a Commercial perspective, please take note of the following:

- The foreign currency and foreign currency amount/s that Eskom is/are at risk to, need/s
  to be indicated in the pricing schedule submitted as part of the tender. If the pricing
  schedule does not allow for it, the foreign currency and foreign currency amount/s must
  be indicated in a covering letter.
- The exchange rate to be used in the tender submission is the exchange rate sourced from the South African Reserve Bank on the date the tender is advertised/published.
- Due to the payments being made in ZAR, but based on an agreed exchange rate, the tenderer will be required to submit proof of importation at time of payment.

# Delete which is not applicable (Yes/No )]

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

## **Documents to submit with payment:**

- Commercial invoice (from the foreign supplier)
- Local invoice or Tax invoice

## **Import payments**

- SAD 500
- Bill of Entry as evidence that goods have been cleared by the Department of Customs and Excise
- Customs release notification
- · Transport documents from the freight company

# Any of the following documents as per the mode of transportation:-

- Marine/ ocean bill of lading
- Airway bill / air transport document
- Road or rail consignment note.
- Postal receipt
- · Certificate of posting
- Courier dispatch note or air waybill.

# NB: Evidencing transport of the goods to the Republic of South Africa

## **Documents to submit with payment:**

- Commercial invoice (invoice from the overseas supplier to proof that we have foreign currency exposure)
- Local Tax invoice (from the local supplier)

NB: If a supplier is unable to produce or provide Eskom with a commercial invoice, the contract will be concluded in RAND's Not in Currency

# [Delete which is not applicable (Yes/No)]

Please note: Eskom will require substantiating proof of importation at the time of invoicing.

Where the supplier, previously imported goods into stock for delivery to various customers, including Eskom, the price quoted must be in South African Rand. In such cases, Eskom will not undertake any foreign exchange commitment or arrange forward cover.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

## Take note of the following:

# **Service-related payment:**

When specialist skills are required in South Africa, the local supplier will source the appropriate talent from their network of specialist companies overseas. The specialist is then brought into the country (South Africa) on one of two possible methodologies.

## 1) Secondment

In this approach, the foreign specialist retains their employment contract with their home unit (Employer overseas) but are seconded to the local company that has a contract with Eskom to work under the direction and control of the local management. Their salaries are paid to the foreign specialist by their home country and that foreign entity then invoices the local supplier (South Africa) in foreign currency for the cost relating to such employees. The invoices would typically be in Euro or GBP, this methodology is usually for short to medium term engagements.

## Documents to be attached for payment:

- Commercial invoice from the specialist company
- Local invoice (South African company making use of the specialist services)
- Passport of the specialist and valid work permit
- Activity schedule signed by the contract manager.

# 2) Payroll Transfer

In this approach, the employee's contract with the overseas employer will be suspended and the specialist takes up a local contract with the local company. The remuneration is then **ZAR** based, the overseas employer is unable to provide the foreign invoice because the employment with the specialist is suspended this methodology is usually favoured for long term engagement. There is no foreign commitment, and the contract will be in ZAR.

#### **PART 2: EXCHANGE RATES**

The tenderer shall use the exchange rate as at 12H00 on the date of the advertisement of the tender. The source of the exchange rates shall be the South African Reserve Bank (www.resbank.co.za)

Please note that the tenderer is required to submit proof of the SARB rate/s used.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Date of advertisement of tender:	
Closing date of tender:	
Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Date of signature:	

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
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## **ANNEXURE G1**

**SBD 6.2** 

# DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed by the dtic, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

#### 1. General Conditions

- 1.1. Dtic makes provision for the promotion of local production and content.
- 1.2. Dtic prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.4. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

Where:

x is the imported content in Rand

y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as indicated in paragraph 4.1 below.

The SABS approved technical specification number SATS 1286:2011 is accessible on http://www.thedti.gov.za/industrial development/ip.jsp at no cost.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

- 1.5. A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted at the stipulated deadlines.
- 2. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows:

	•				
laccrintian	∩t	CONVICAC	WORKS	$\alpha$ r	annde
Description	vı	SCIVICES.	WUINS	OI.	uoous

Stipulated minimum threshold

tated in section in tender data in se pleted by tenderer )	ection 3.18 of document (tenderer to be
	%
	%
	%

3. Does any portion of the goods or services offered have any imported content?

(Tick applicable box)

YES	NO	

3..1 If yes, the rate(s) of exchange to be used in this bid to calculate the local content as prescribed in paragraph 1.5 of the general conditions must be the rate(s) published by SARB for the specific currency at 12:00 on the date of advertisement of the bid.

The relevant rates of exchange information is accessible on www.reservebank.co.za

Indicate the rate(s) of exchange against the appropriate currency in the table below (refer to Annex A of SATS 1286:2011):

Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	

**NB**: Bidders must submit proof of the SARB rate (s) of exchange used.

4. Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dti must be informed accordingly in order for the dti to verify and in consultation with the AO/AA provide directives in this regard.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# LOCAL CONTENT DECLARATION (REFER TO ANNEX B OF SATS 1286:2011)

LEG EXE	CAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER BALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF CUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY OSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)
IN R	ESPECT OF BID NO.
	JED BY: (Procurement Authority / Name of Institution):
NB	
1	The obligation to complete, duly sign and submit this declaration cannot be transferred to an external authorized representative, auditor or any other third party acting on behalf of the bidder.
2 3 4	Guidance on the Calculation of Local Content is accessible on <a href="http://www.thdti.gov.za/industrial development/ip.jsp">http://www.thdti.gov.za/industrial development/ip.jsp</a> .  Local Content Declaration Templates (Annex C, D and E) is attached to this enquiry and must be submitted at the stipulated deadline.  Bidders should first complete Declaration D. After completing Declaration D, bidders should complete Declaration E and then consolidate the information on Declaration C.  Declaration C should be submitted at the stipulated deadline of the bid in order to substantiate the declaration made in paragraph (c) below. Declarations D and E should be kept by the bidders for verification purposes for a period of at least 5 years. The successful bidder is required to continuously update Declarations C, D and E with the actual values for the duration of the contract.
do h	e undersigned,
	(name of bidder y), the following:
(a)	The facts contained herein are within my own personal knowledge.
(b)	I have satisfied myself that:
	<ul> <li>the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286:2011; and</li> </ul>
(c)	The local content percentage (%) indicated below has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E which has been consolidated in Declaration C:

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

Bid price, excluding VAT (y)	R
Imported content (x), as calculated in terms of SATS 1286:2011	R
Stipulated minimum threshold for local content (paragraph 3 above)	
Local content %, as calculated in terms of SATS 1286:2011	

If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above.

The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.

- (d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.
- (e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 9.1 of the Preferential Procurement Regulations, 2022 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

SIGNATURE:	DATE:
WITNESS No. 1	DATE:
WITNESS No. 2	DATE:

Annexure G2-\_Local content Declaration-Summary Schedule (annex C)



Annexure G3 - Imports Declaration-Supporting schedule to Annex C (annex D)



<u>Annexure G4 - Local Content Declaration-Supporting Schedule to Annex C (annex E)</u>



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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# **ANNEXURE H**

**SBD 1** 

# PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)									
BID NUMBER:		CLOSING DATE: CLOSING TIME:							
DESCRIPTION	DESCRIPTION   THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).								
					RITTEN	CONTRACT F	ORM (SBD7	).	
	BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)								
BOX SHOAILD A	SON SITUATED AT (STREET ADDINESS)								
SUPPLIER INFOR	RMATION								
NAME OF BIDDE	R								
POSTAL ADDRES	SS								
STREET ADDRES	SS								
TELEPHONE NUI	MBER	CODE				NUMBER			
CELLPHONE NUI	MBER								
FACSIMILE NUM	BER	CODE				NUMBER			
E-MAIL ADDRES	S								
VAT REGISTRAT	ION NUMBER								
		TCS PIN:			OR	CSD No:			
	LEVEL VERIFICATION	☐ Yes				E STATUS	☐ Yes		
CERTIFICATE  TICK APPLICABI	E DOVI	□No			LEVEL AFFID	. SWORN	□No		
	S THE CERTIFICATE	INO			AFFID	AVII	I INO		
ISSUED BY?	O THE OLIVIN TOXIL								
				ACCOUNTING OF	FICER	AS CONTEMPL	ATED IN TH	E CLOSE COR	PORATION
AN ACCOUNTING				(CCA)	405110				45510411
CONTEMPLATED		A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)							
	ACT (CCA) AND NAME E IN THE TICK BOX	A REGISTERED AUDITOR							
THE ALLEGABLE			NAM		11011				
	TUS LEVEL VERIFICA		IFIC	ATE/SWORN AF	FIDAV	IT(FOR EMES	& QSEs) M	UST BE SUB	MITTED IN
ORDER TO OU	ALIEV FOR PREFEREN	CE POINTS	FO	R R-RRFF1					

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	[IF YES ENCLOSE PROC	]No OF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐Yes ☐I [IF YES ANSWER PART B:3 BELOW]	No
SIGNATURE OF BIDDER			DATE		
CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g. resolution of directors, etc.)					
TOTAL NUMBER OF ITEMS OFFERED			TOTAL BID PRICE (ALL INCLUSIVE)		
<b>BIDDING PROCEDURE ENQUIRIES MAY E</b>	E DIRECTED TO:	TECHNI	<b>CAL INFORMATION MAY E</b>	BE DIRECTED TO:	
DEPARTMENT/ PUBLIC ENTITY		CONTAC	CT PERSON		
CONTACT PERSON		TELEPH	IONE NUMBER		
TELEPHONE NUMBER		FACSIM	ILE NUMBER		
FACSIMILE NUMBER		E-MAIL	ADDRESS		
E-MAIL ADDRESS					

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

# PART B TERMS AND CONDITIONS FOR BIDDING

	BID SUBMISSION:				
1.	BIDS MUST BE DEL CONSIDERATION.	LIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE	ACCEPTED FOR		
2.	ALL BIDS MUST BE	SUBMITTED ON THE OFFICIAL FORMS PROVIDED- (NOT TO BE RE-TYPED) OR ONLINE			
3.	BUSINESS REGIST INFORMATION FO	GISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORM RATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS R VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-DDING INSTITUTION.	; AND BANKING		
4.	DIRECTORSHIP/ M	R IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION (NAMELY. BUSINESS EMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS) MAY NOT BE SUBMITTEI B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDI	) with the bid		
5.	PROCUREMENT RE	CT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREF EGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, SPECIAL CONDITIONS OF CONTRACT.			
•	TAX COMPLIANCE				
1.	BIDDERS MUST EN	SURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.			
2.		QUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.	SARS TO ENABLE		
3.		TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDE AYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.S			
4.	BIDDERS MAY ALS	O SUBMIT A PRINTED TCS TOGETHER WITH THE BID.			
5.		NSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBPIN / CSD NUMBER.	MIT A SEPARATE		
6.	WHERE NO TCS IS MUST BE PROVIDE	AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD) (CSD)	, A CSD NUMBER		
	QUESTIONNAIRE T	O BIDDING FOREIGN SUPPLIERS			
	1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? YES ☐ NO			
	2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA?	☐ YES ☐ NO		
	3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?	☐ YES ☐ NO		
	4.	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? YES \( \subseteq NO \)			
IF TH	F THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.				

NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

ANNEXURE I SBD 6.1

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

# 1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the 90/10 preference point system.
- b) The applicable preference point system for this tender is the 80/20 preference point system.
- c) Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.
- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
  - (a) Price; and
  - (b) Specific Goals.

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

## 1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

#### 2. **DEFINITIONS**

- (a) "tender" means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) "tender for income-generating contracts" means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) "the Act" means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

## **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

#### 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

#### 3.1. POINTS AWARDED FOR PRICE

#### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

80/20 or 90/10

$$Ps = 80\left(1 - \frac{Pt - Pmin}{Pmin}\right)$$
 or  $Ps = 90\left(1 - \frac{Pt - Pmin}{Pmin}\right)$ 

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

# 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

 $Ps = 80\left(1+rac{Pt-P\,max}{P\,max}
ight)$  or  $Ps = 90\left(1+rac{Pt-P\,max}{P\,max}
ight)$ 

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

#### 4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

# **Controlled Disclosure**

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
  - (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)

## **Controlled Disclosure**

Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

4.3.	Name of company/firm
4.4.	Company registration number:
4.5.	TYPE OF COMPANY/ FIRM
	<ul> <li>□ Partnership/Joint Venture / Consortium</li> <li>□ One-person business/sole propriety</li> <li>□ Close corporation</li> <li>□ Public Company</li> <li>□ Personal Liability Company</li> <li>□ (Pty) Limited</li> <li>□ Non-Profit Company</li> <li>□ State Owned Company</li> <li>□ TICK APPLICABLE BOX1</li> </ul>

- 4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
  - iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have
    - (a) disqualify the person from the tendering process;
    - recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution, if deemed necessary.

# **Controlled Disclosure**

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

	SIGNATURE(S) OF TENDERER(S)
SURNAME AND NAME:	
DATE:	
ADDRESS:	

# **Controlled Disclosure**

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Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

ANNEXURE J SBD 4

# **TENDERER'S DISCLOSURE**

#### 1.PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to tender / request for proposal. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, Eskom requires the tenderer to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the tender process.

#### 2.TENDERER'S DECLARATION

2.1 Is the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise, employed by the state?

# [YES/NO]

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in the table below.

Full Name	Identity Number	Name of State Institution

Controlled Disclosure
Anonymously report fraud, corruption at 0800 11 2722/ forensic@eskom.co.za



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

2.2 Do you, or any person connected with the tenderer, have a relationship with any person who is employed by the procuring institution?

## [YES/NO]

If so, furnish particulars:
2.3 Does the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?
[YES/NO]
If so, furnish particulars:
3. DECLARATION
I, the undersigned, (name) in submitting the accompanying tender, do hereby make the following statements that I certify to

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying tender will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The tenderer has arrived at the accompanying tender independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 3.4 There have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate

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be true and complete in every respect:-



Document Identifier	240-114238630	Rev	18
Effective Date	07 June 2024		
Review Date	June 2029		

prices, market allocation, the intention or decision to submit or not to submit the tender, tendering with the intention not to win the tender and conditions or delivery particulars of the products or services to which this tender invitation relates.

- 3.5 The terms of the accompanying tender have not been, and will not be, disclosed by the tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening or of the awarding of the contract
- 3.6 There have been no consultations, communications, agreements or arrangements made by the tenderer with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the tender submitted where so required by the institution, and the tenderer was not involved in the drafting of the specifications or terms of reference for this tender.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, tenders that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and/or the tenderer maybe restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE TENDER OR ACT AGAINST THE TENDERER IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature	Date	
Position	Name of bidder	

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